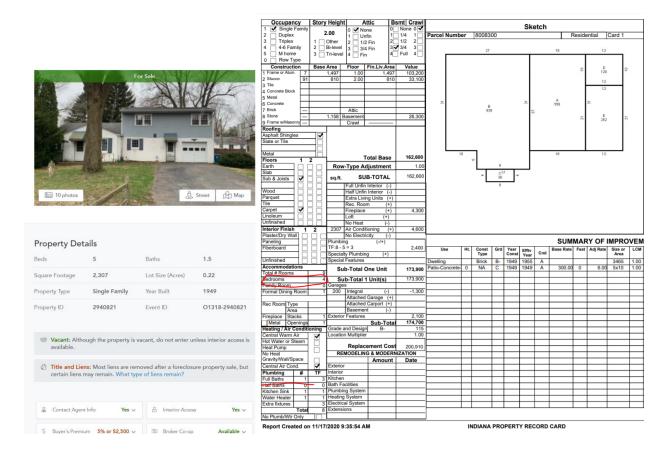
Deal Homework 4

I use the same house found from homework3:

1. Find a house and estimate rehab cost

This is an REO. This house has 4 bedrooms and 1 bathroom. 2307 square feet and 1158 basement partially finished. Open bid is \$100,000



From the pictures, some places need cosmetic works, not too shabby. With that being said, without going into the house, it is hard to know for sure. I want to get some light rehab on this unit. Kitchen cabinets are not in bad shape and just need new paint (\$1000, but may need \$3000 for some new appliances if needed), bathrooms need some light remodel (\$3000). The whole house need some fresh paint insideout (\$9000, \$1.5/sqft interior paint and \$1.5/sqft exterior paint, plus \$2000 reserve). Hardwood flooring needs to be refreshed (\$1000). New carpets needed for second floor(\$2000, \$2/sqft). It may be accomplished with only \$18,000, but I will reserve \$20,000.

2. Calculate profit from flipping

2.1. Calculate ARV

2.1.1. Check the surrounding houses and understand the neighborhood prices

Zillow Lot Lines shows about \$220k to \$260k, some of them are converted to duplex or triplex.



2.1.2. Calculate ARV

Tune up filter in the area, looking for similar square footage and bedrooms sold in the past 3 months. I can't find many good 4 bedrooms comparables even by extending the timeframe to the past 6 months. The area to the north of this neighborhood is very sought after, so expanding the searching area will include some high price premises. So I decide to include 3-bedroom houses.

Average \$/sqft is 122, but I checked the pictures of the comparable houses, they are all flips and have fancy kitchen and bathrooms. Since I am only rehabbing it an OK level, I take a conservative of \$110/sqft.

Add	dress L	ocation	Price	Beds	Baths	Sq.Ft.	\$/Sq.Ft.
	2603 E 58th St	Washingtor	\$275,000	4	2	2,236	\$123
H	2602 E 57th St	Washingtor	\$263,000	3	2	2,160	\$122
H	5827 Kingsley	. Washingtor	\$285,000	3	2	2,184	\$130
H	5812 Indianola	. Washingtor	\$286,000	3	1	2,335	\$122
H	6020 Rosslyn	Washingtor	\$315,000	3	1.5	2,106	\$150
i	5739 Kingsley	. Washingtor	\$224,900	3	1	2,034	\$111
i	5931 Haverfor	Washingtor	\$301,000	3	2	2,186	\$138
in the second	5388 N Primro	. Washingtor	\$246,000	3	2	2,250	\$109
i	2532 Dell Zell Di	r Washingtor	\$215,000	3	2	2,160	\$100
ħ	2606 E 56th St	Washingtor	\$180,000	3	2	2,304	\$78
M	5861 Hillside A	. Washingtor	\$237,000	3	1	2,390	\$99
Average for 46220:			\$263,000	3	2 21	86	\$12 <u>2</u> 48

The ARV is \$254k

2.2. Holding cost

Assume we can get the house at \$150,000 and sell at \$254,000

The work can be done in 1 month, we plan 2 months before closing on the house

- Utility will cost \$400 (water and sewage, electricity, gas)
- Assume I borrow some money \$100,000 with 8% interest. Total interest to pay is 100,000 * 0.08 / 6 = \$1333
- Closing cost at buy (5% as listed on the website): \$150,000 * 0.05 = \$7500
- Closing cost at sell (9% including agents' commission): \$254,000 * 0.09 = \$22,860
- Property tax (2% annually of assessed value, assume \$200,000): 200,000*0.02/6 = \$667
- Insurance \$240

Total holding cost = \$33,000

2.3. Profit

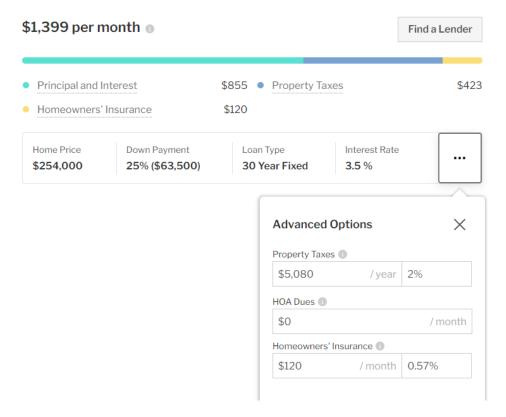
254,000 (sell) - 150,000 (buy) - 20,000 (rehab) - 33,000 (holding cost)=\$51,000

3. Refi cash out and Cash flow after refi

3.1. Refinance and monthly cost

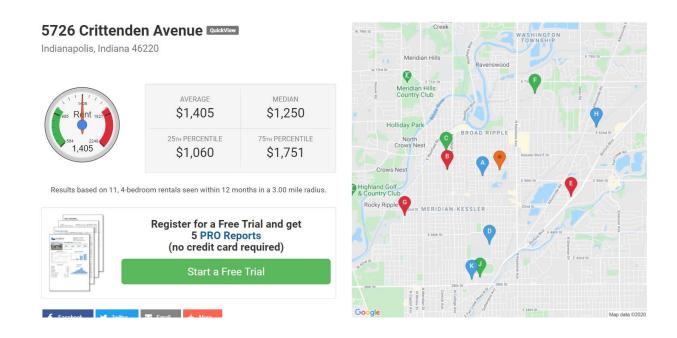
Refinance based on ARV of \$254,000. We also reserve \$300/per month for repair and vacancy. The total cost is \$1700/month

Payment Calculator



3.2. Estimate rent

This neighborhood is next to a trending are, so the default rent search will have some discrepancies between median and average. I will take \$1300 to be on the conservative side.



3.3. Cash flow

Cash flow is negative. $$1300\,\mathrm{rent}$ vs $$1700\,\mathrm{PITI}$.