



Mohamed  
**Farouk**

SALES EXPORT MANAGER

✉ muhammad.faroukk@gmail.com

📞 +48 452518286

### Address

Bialystok, Poland

### Date Of Birth

1992  
Alexandria

### Nationality

Egyptian

### Languages

English Professional

Arabic Native

### Skills

MS Office

MS Excel

AutoCAD

Photoshop

PrimaVera

3ds MAX

Revit

Project Management

## Profile

Experienced Sales Manager with strong communication skills since March 2022. Previously, I held roles as a Technical Office Engineer and Cost Control Engineer in the Architecture industry for 6 years. Holding a Bachelor's degree in Architectural Engineering from H.I.E.T., I am currently pursuing a Master's degree in Smart and Innovative Business at BUT Poland

## Studies and education

Management, Bialystok University of Technology

Bialystok, Poland | 2021 - 2023

### Master Degree

Architectural Engineering, High Institute Engineering and Techlogy

Sinai, Egypt | 2010 - 2015

### Bachelor Degree

## Work experience

Sales Manager, GeNaTa European goods Sp z.o.o

Bialystok, Poland | Mar/2022 - Present

I am responsible for client acquisition and relationship building, developing sales strategies, and achieving sales targets. I also lead negotiations, provide product expertise, and offer guidance to the sales team, while staying attuned to market trends and fostering business growth.

Cost Control Engineer, Nile Global Construction co.

Giza, Egypt | Aug/2019 - Oct/2021

Responsible for monitoring project expenses, scheduling, and cost control. Reviews subcontractor quotations, manages project implementation, and tracks purchases through project management systems. Generates vessel movement reports, attends meetings, and provides monthly cost reports. Offers cost control and planning advice to the project management team.

## Quality Engineer, Agyad for multi projects , ASA business group

Giza, Egypt | Jul/2018 - Jul/2019

- Supervise contractor and consultant teams.
- Ensure work aligns with the owner's design and schedule.
- Maintain financial planning in project studies.

## Site Engineer, S.E Construction Co.

Giza, Egypt | Aug/2016 - Jan/2018

- Ensure that work is carried out according to schedules
- Handing over the work to the consultant
- Supervising the quality of the work that takes place on the site

## Hobbies

Swimming

Football

Reading

Traveling