





Rhythm Jain

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PROFESSIONAL SUMMARY

Computer Science undergraduate specializing in AI & ML with a strong interest in sales and customer-facing roles. Skilled in understanding business needs, communicating product value, and explaining ROI. Familiar with CRM workflows, lead qualification, and sales metrics.

EDUCATION

VIT University, B.Tech in Computer Science (AIML)
GPA: 8.0

Sep 2022 – Expected May 2026

SKILLS

Languages: Python, SQL, HTML/CSS

Frameworks Libraries: React, Node.js, Express.js

Databases: MySQL, MongoDB

Developer Tools: Git, VS Code

PROJECTS

Lead Qualification & Sales Funnel Optimization using CRM

- Designed a mock B2B sales funnel using CRM tools to manage and qualify leads
- Implemented lead scoring based on user behavior and engagement
- Analyzed funnel drop-offs and proposed strategies to improve conversion rates

ChatBot based on Transformer Model

- Developed a Transformer-based chatbot with contextual replies.
- Fine-tuned BERT/GPT models using Hugging Face.
- Integrated with Flask UI for real-time interaction.

Plant Disease Detector

- Built a CNN model for real-time plant disease detection.
- Achieved high accuracy on agricultural datasets.
- Designed a responsive and accessible UI (text-to-speech, mobile-friendly).

CERTIFICATES

- IBM Blockchain
- Computer Vision
- AWS Solution Architect
- Adobe UI/UX Graphic Design

ACHIEVEMENTS

- Built projects using Python, TensorFlow, Flask
- Implemented real-time applications (chatbot, faceswap)
- Secured ELITE certificate in NPTEL (Privacy and Security in Online Social Media)