# R. C. TECHNICAL INSTITUTE, SOLA

## Information Technology Department SEMESTER - 4

## **Assignments**

Course Name: Essentials of Digital Marketing Course Code: 4341601

## Assignment - 1

CO: 1 Explain the role of Digital Marketing in the rapidly changing digital landscape.

- 1. Discuss about digital marketing in brief.
- 2. Explicate P.O.E.M. framework.
- 3. List out and describe skills required in digital marketing.
- 4. Demonstrate the digital marketing plan in general.

#### Assignment - 2

CO:- 2 Apply Search Engine Optimization techniques in digital marketing.

- 1. Define Search Engine Optimization (SEO), its importance in digital marketing along
- 2. with its benefits.
- 3. Explain how search engine algorithms work and how they rank websites.
- 4. Differentiate between on-page and off-page SEO, and provide examples of each.
- 5. Differentiate between black hat and white hat SEO techniques.
- 6. Name any three common SEO tools and describe their functions.
- 7. Explain the importance of 1. backlinks 2. website speed and performance in search engine ranking.

#### Assignment - 3

CO: - 3 Use website analytics to improve the effectiveness of advertisement and conversion rate.

- 1. Define web analytics and explain the Data collection methods.
- 2. Explain the different types of web analytics metrics and their significance in measuring website performance.
- 3. List the types of different tools and software available for web analytics.
- 4. Explain A/B and multivariate testing tools.
- 5. Explain the concept of funnel visualization in web analytics.
- 6. Identify different marketing attribution models and explain anyone in detail.
- 7. Explain the UTM codes.

## Assignment - 4

CO4: Create Digital Marketing Campaigns using various social media marketing platforms and measure their effectiveness.

- 1. Describe the key differences between organic and paid social media marketing strategies. Provide two advantages and two disadvantages for each strategy.
- 2. Discuss the different types of Facebook ad formats available.
- 3. Explain the role of hashtags in Twitter marketing.
- 4. Describe key advantages of using YouTube as a digital marketing platform.

#### Assignment - 5

CO5: Apply Search engine marketing techniques for creating effective advertising campaigns.

- 1. Describe the concept of email marketing and its significance in modern marketing strategies.
- 2. Explain different types of email marketing campaigns.
- 3. Differentiate between Search Engine Optimization (SEO) and Pay-Per-Click (PPC) advertising.
- 4. Describe different ad formats available in Google Ads.