Statement of Change (SEPTEMBER 2014)			
	All and the (DOA)		SAP
Statement of Change to the Delegation of Au Previous DOA Section		Description of Change	Davieway/Approver Deguirement
	Current DoA Version Section	Description of Change	Reviewer/Approver Requirement
	Summary of changes to Sections and Subsections		
SAP GC DELEGATION OF AUTHORITY	CARCE	Davis ad tack description	Character Land Name
SAP AG	SAP SE	Revised text description	Change in Legal Name
APPENDIX TO SAP GC DELEGATION OF AUTHORI	I Y		
General Changes			
E&C	GPO	Revised text description	Due to branding change
Notes and Legend			
A. SOFTWARE	A. ON PREMISE	Revised text description	
	B. CLOUD	New	
B. MAINTENANCE	C. MAINTENANCE	Re-numbered	
	D. ONE SERVICES	New	
C2. EDUCATION	E. EDUCATION	Re-numbered	
D. OTHER TERMS (ALL LOBs WHERE APPLICABLE) F. OTHER TERMS (ALL LOBs WHERE APPLICABLE	Re-numbered	
Summary of Changes to individual topics	Summary of Changes to individual topics		
A. ON PREMISE	A. ON PREMISE		
	A1. DIRECT CHANNEL		
	III. NON-STANDARD PRICING		
	1.Unlimited usage. For 3rd party & SAP Branded		
	product, Global 3rd party Licensing/Royalty is		
	required.	Revised approval process	Removed Global CFO approval
	- 1-	тотого орргозон разовог	том стория от структи
	A2. INDIRECT CHANNEL		
			Added Regional President
	4. Net Value >1M, Discount >= 80%	Revised approval process	_
	Title value > 11 ly biscourie > 00 /0	revised approval process	approval il albedante i 30 %
F. OTHER TERMS (ALL LOBs WHERE APPLICABLE) F. OTHER TERMS (ALL LOBs WHERE APPLICABLE)			
TO THE TENTO (NEL LODG WHENE ANT LICADEL)	F1. NON STANDARD PAYMENT TERMS	-)	
	4. Promissory note(P note)	New	Added Regional CFO approval
	in tromissory motel in motel	ITOTT	Added Regional Cr O approval
	F2. INVOICING TERMS		
	5. Invoice split or payment agreement(upfront		
	approval is required)	New	Added Regional CFO approval
	approvar is required)	INCW	Audeu Regional CFO approval