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Part 1: Maps & Geocoding

Task 1: Create a Basic Map Showing Sales by Country

- 1. Load sales_with_geodata.csv into Power Bl.
- 2. Insert a Map visual.
- 3. Drag Country into Location.
- 4. Drag Sales into Size.
 - You'll see bubbles sized by total sales per country.

Task 2: Use Latitude and Longitude for Precise Mapping

- 1. In the Map visual, drag:
 - Latitude → Latitude field
 - Longitude → Longitude field
- 2. This ensures precise city-level placement rather than just name-based geocoding.

Task 3: Plot Total Sales by City

- 1. Add another **Map** visual.
- 2. Drag City → Location.
- 3. Drag \Rightarrow Size.
 - Now, bubbles will represent sales totals by city.

Task 4: Create a Region-wise Sales Heatmap (Shape Map)

1. Insert a **Shape Map** visual (enable it in Preview if not available).

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- 2. Drag Region → Location.
- 3. Drag Sales → Color saturation.
 - Choose a predefined map (world, country, or custom TopoJSON).
 - Regions will be shaded by sales intensity.

Task 5: Add Map Drill-Down (Country → Region → City)

- 1. In your dataset hierarchy, create: Country → Region → City.
 - In **Model view**, define this hierarchy.
- 2. Use a Map visual.
- 3. Drag the hierarchy to **Location**.
- 4. Turn on the **Drill Down button** (top-right of visual).
 - Now you can drill from country → region → city dynamically.

Part 2: Formatting & Annotations

Task 6: Customize Map Visual – Titles, Colors, and Labels

- Change Title → "Sales Distribution by Location".
- Set **Data colors** to a meaningful palette (e.g., green = high sales, red = low).
- Enable Category labels to show city names.

Task 7: Use Conditional Formatting for Bubble Colors

- 1. Go to Format → Data colors → Conditional formatting.
- 2. Base on Sales.
- 3. Example:
 - 0-1000 → Red
 - 1000-5000 → Orange
 - 5000+ → Green

Task 8: Add Annotations to Highlight Key Cities

- 1. Insert **Shapes** → **Callout box** or use **Text boxes**.
- 2. Position near the bubble of important cities (e.g., highest sales city).
- 3. Add notes like: "Top performing city" or "Emerging market".

Task 9: Create a Tooltip Page with Detailed Info

- 1. Add a **new page**, set it as **Tooltip Page** (Page Information \rightarrow Tooltip = On).
- 2. Add visuals like:
 - City-level sales trend
 - Product breakdown by category
- 3. Go back to the map → Format → Tooltip → Report page tooltip.
 - Hovering on a city will now show detailed insights.

Task 10: Add a Slicer to Filter the Map by Category

- 1. Insert a Slicer visual.
- 2. Drag Category into it.
- 3. Link it to the map visuals.
 - Now you can filter maps by product category dynamically.

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