

## The Pursuit of Happyness – Job Interview

The Pursuit of Happyness is an autobiographical drama movie based on entrepreneur Chris Gardner and a real story. The film presents Will Smith as Gardner a homeless salesman.

### 1. What is happening in this Scene? What is the situation / challenge at display?

Chris Gardner was looking for a job to feed his family and wanted to take custody of his son. Therefore, he applied for a position and then went to the interview, but with an informal outfit and without any shirt. He was so inappropriate, that all the interviewers were shocked.

He tried to win over and to convince the interviewer he deserves that position (with the wit, humor, intelligence, talent, and the power of expression).

Two important Points:

- If there is a wish, there is a way (no Pain, no Gain)
- we must not judge anyone at first glance, without knowing it.

### 2. What social skills did you see were used in the scene, and why did these skills work or not? Were there any social skills missing (that would have been useful)?

As soon as he reached the office, he went directly behind the interviewers and shook hands with them and introduced himself, then without asking for permission, he stepped forward, sat down and began to speak. This means that there is no respect for the interviewers and they may think that he didn't value them.

By the way the first thing that I really like about Chris Gardner, he was really relaxed without Stress, he tried to tell the truth clearly about his situation that he was on that day and the state of the day that he had. He doesn't doubt himself, he believed in himself and believed that telling the truth would solve all problems. He had a mentality of everything and a passion for what he was doing. There was no plan B for him. In his opinion, Back-up plans are what he puts in place when there's doubt in his mind that he can't achieve what he is setting out to do.

The other thing that is very important too, is trust, as he says I'm the type of person.....if you ask me a question, and I don't know the answer.....I'm gonna tell you that I don't know. But I bet you what. I know how to find the answer, and I will find the answer. Is that fair enough?

Saying this, he gained the confidence of the whole interviewer.

Communication and non-verbal communication skills such as facial expressions, body language, gestures and Eye Contact that he used during the interview were incredible.

### 3. When in your life did you face a situation where these same skills would have come handy?

One time I had an interview regarding financial management, the interviewers asked me a question and they wanted me to explain how I can solve it. I really didn't have any idea that how I should solve that question and I told them I don't know how I should solve this question but if you give me a chance, I will learn about it and I'm gonna solve it. So they gave me a chance. By the next time, they were really shocked because I really learned so much about that question and the similarities and that was my way of success.