hotel\_2022\_1\_24.dfw Redo all calculations based on hotel\_4.tex. switching to L=1 and separation of global from marginal deviations

#1: CaseMode := Sensitive

#2: InputMode := Word

#3: τ :∈ Real (0, ∞)

#4: L :∈ Real [1, ∞)

#5: pa : Real  $(0, \infty)$ 

#6: pb : Real  $(0, \infty)$ 

#7: xhat : Real [0, L]

#8: a : Real [0, 1]

#9: b : Real [0, 1]

Eq (1)

#10: pa +  $\tau \cdot (xhat - a)$ 

#11:  $pb + \tau \cdot (1 - b - xhat)$ 

Eq (2)

#12:  $pb + \tau \cdot (1 - b - xhat) = pa + \tau \cdot (xhat - a)$ 

#13: SOLVE(pb +  $\tau \cdot (1 - b - xhat) = pa + \tau \cdot (xhat - a)$ , xhat)

#14:  $xhat = \frac{a \cdot \tau - b \cdot \tau - pa + pb + \tau}{2 \cdot \tau}$ 

File: hotel\_2022\_2\_7.dfw Date: 2/7/2022 Time: 1:41:11 PM

#15: 
$$xhat = \frac{\tau \cdot (a - b + 1) - pa + pb}{2 \cdot \tau}$$

Equations (3) and (4), and Appendix A

I will derive equation (4) first disregarding condition (3) which is global deviation

#16: profita\_n = pa
$$\cdot$$
  $\frac{\tau \cdot (a - b + 1) - pa + pb}{2 \cdot \tau}$ 

#17: profitb\_n = pb 
$$\cdot \left(1 - \frac{\tau \cdot (a - b + 1) - pa + pb}{2 \cdot \tau}\right)$$

#18: 
$$\frac{d}{d pa} \left( profita_n = pa \cdot \frac{\tau \cdot (a - b + 1) - pa + pb}{2 \cdot \tau} \right)$$

#19: 
$$0 = \frac{a \cdot \tau - b \cdot \tau - 2 \cdot pa + pb + \tau}{2 \cdot \tau}$$

#20: 
$$\frac{d}{d pb} \left( profitb_n = pb \cdot \left( 1 - \frac{\tau \cdot (a - b + 1) - pa + pb}{2 \cdot \tau} \right) \right)$$

#21: 
$$0 = -\frac{a \cdot \tau - b \cdot \tau - pa + 2 \cdot pb - \tau}{2 \cdot \tau}$$

#22: SOLVE 
$$\left[0 = \frac{a \cdot \tau - b \cdot \tau - 2 \cdot pa + pb + \tau}{2 \cdot \tau}, 0 = -\frac{a \cdot \tau - b \cdot \tau - pa + 2 \cdot pb - \tau}{2 \cdot \tau}\right], [pa, pb]$$

#23: 
$$\left[ pa = \frac{\tau \cdot (a - b + 3)}{3} \wedge pb = - \frac{\tau \cdot (a - b - 3)}{3} \right]$$

$$xhat = \frac{a - b + 3}{6}$$

$$profita_n = \frac{\tau \cdot (a - b + 3)}{18}$$

profitb\_n = 
$$\frac{\tau \cdot (a - b - 3) \cdot (a - b - 3)}{18}$$

profitb\_n = 
$$\frac{\tau \cdot (a - b - 3)}{18}$$

back to Appendix A: Deriving (3) eq (A.1)

#28: 
$$\frac{\tau \cdot (a - b + 3)}{18} \ge -\frac{\tau \cdot (a - b - 3)}{3} - \tau \cdot (1 - b - a)$$

eq (A.2)

#30: 
$$\frac{\tau \cdot (a - b - 3)}{18} \ge \frac{\tau \cdot (a - b + 3)}{3} - \tau \cdot (1 - b - a)$$

$$\begin{array}{ccc}
2 \\
\tau \cdot (a - b - 3) & \geq 12 \cdot \tau \cdot (2 \cdot a + b)
\end{array}$$

## Deriving (5a)

#32: 
$$\tau \cdot (a - b + 3) = 12 \cdot \tau \cdot (a + 2 \cdot b)$$

#33: SOLVE(
$$\tau \cdot (a - b + 3) = 12 \cdot \tau \cdot (a + 2 \cdot b)$$
, b)

#34: 
$$b = -6 \cdot \sqrt{(a+6) + a + 15} \lor b = 6 \cdot \sqrt{(a+6) + a + 15}$$

## Deriving (5b)

2
#35: 
$$\tau \cdot (a - b - 3) = 12 \cdot \tau \cdot (2 \cdot a + b)$$

#36: SOLVE(
$$\tau \cdot (a - b - 3) = 12 \cdot \tau \cdot (2 \cdot a + b)$$
, b)

#37: 
$$b = a - 6 \cdot \sqrt{a} + 3 \lor b = a + 6 \cdot \sqrt{a} + 3$$

## Explaining Figure 2

(5a), what is b when a=0?

#38: 
$$b = -6 \cdot \sqrt{(0+6) + 0 + 15}$$

#39: 
$$b = 15 - 6 \cdot \sqrt{6}$$

#40: 
$$b = 0.3030615433$$

5(b): what is a when b=0?

#41: 
$$0 = a - 6 \cdot \sqrt{a} + 3$$

#42: SOLVE(0 = a - 
$$6 \cdot \sqrt{a} + 3$$
, a)

#43: 
$$a = 15 - 6 \cdot \sqrt{6} \lor a = 6 \cdot \sqrt{6} + 15$$

#44: 
$$a = 0.3030615433$$

verify instersection at 1/4

#45: SOLVE([b = a - 
$$6 \cdot \sqrt{a} + 3$$
, b =  $-6 \cdot \sqrt{(a + 6) + a + 15}$ ], [a, b])

#46:  $\left[a = \frac{1}{4} \wedge b = \frac{1}{4}\right]$ 

eq (6) and Result 2

#47: 
$$\int_{0}^{0.25} (-6 \cdot \sqrt{(a+6) + a+15}) da$$

#48: 
$$\int_{0.25} (a - 6 \cdot \sqrt{a} + 3) da$$

#49: 
$$F = \frac{0.25}{\int_{0}^{0.25} (-6 \cdot \sqrt{a + 6}) + a + 15) da + \int_{0.25}^{15 - 6 \cdot \sqrt{6}} (a - 6 \cdot \sqrt{a + 3}) da}{0.25}$$

#50:  $F = 96 \cdot \sqrt{6} - 235$ 

#51: F = 0.151015307

\*\*\* section 5 UPE begins

Definition 3 (global property), eq (7)

#52:  $pb_u \cdot (1 - xhat_u) \ge pa_u - \tau \cdot (1 - b - a)$ 

eq (8)

#53:  $pa_u \cdot xhat_u \ge pb_u - \tau \cdot (1 - b - a)$ 

recall xhat

#54: 
$$xhat = \frac{T \cdot (a - b + 1) - pa + pb}{2 \cdot T}$$

Definition 4 (marginal property): eq (9)-(10), should be  $\geq 0$  to satisfy the marginal property

#55: 
$$\frac{d}{d pa} \left( profita_u = pa \cdot \frac{\tau \cdot (a - b + 1) - pa + pb}{2 \cdot \tau} \right)$$

#56: 
$$\frac{a \cdot \tau - b \cdot \tau - 2 \cdot pa + pb + \tau}{2 \cdot \tau} \ge 0$$

#57: 
$$\frac{d}{d pb} \left( profitb_u = pb \cdot \left( 1 - \frac{\tau \cdot (a - b + 1) - pa + pb}{2 \cdot \tau} \right) \right)$$

#58: 
$$-\frac{a \cdot \tau - b \cdot \tau - pa + 2 \cdot pb - \tau}{2 \cdot \tau} \ge 0$$

\*\*\* Section 4: UPE under symmetry a=b=d

eq (11)

#59: 
$$xhat_u = - \frac{pa_u - pb_u - \tau}{2.\tau}$$

eq (12) From #52 #53,

#60: 
$$pb_u \cdot \left(1 - \frac{pa_u - pb_u - \tau}{2 \cdot \tau}\right) = pa_u - \tau \cdot (1 - d - d)$$

eq (13)

#61: 
$$pa_u \cdot \left(-\frac{pa_u - pb_u - \tau}{2 \cdot \tau}\right) = pb_u - \tau \cdot (1 - d - d)$$

deriving eq (14)

#62: SOLVE 
$$\left( \left[ pb_{u} \cdot \left( 1 - \frac{pa_{u} - pb_{u} - \tau}{2 \cdot \tau} \right) = pa_{u} - \tau \cdot (1 - d - d), pa_{u} \cdot \left( - \frac{pa_{u} - pb_{u} - \tau}{2 \cdot \tau} \right) = pb_{u} - \tau \cdot (1 - d - d) \right], [pa_{u}, pb_{u}] \right)$$

#63: 
$$\left[ pa\_u = 2 \cdot \tau \cdot (1 - 2 \cdot d) \wedge pb\_u = 2 \cdot \tau \cdot (1 - 2 \cdot d), pa\_u = \frac{\tau \cdot (\sqrt{(1 - 8 \cdot d) + 3)}}{2} \wedge pb\_u = \frac{\tau \cdot (3 - \sqrt{(1 - 8 \cdot d)})}{2}, pa\_u = \frac{\tau \cdot (3 - \sqrt{(1 - 8 \cdot d)})}{2} \wedge pb\_u = \frac{\tau \cdot (\sqrt{(1 - 8 \cdot d) + 3)}}{2} \right]$$

#64:  $pa_u = 2 \cdot \tau \cdot (1 - 2 \cdot d) \wedge pb_u = 2 \cdot \tau \cdot (1 - 2 \cdot d)$ 

#65: 
$$xhat_u = \frac{1}{2}$$

#66: profita\_u = profitb\_u = 
$$(2 \cdot \tau \cdot (1 - 2 \cdot d)) \cdot \frac{1}{2}$$

#67: 
$$profita_u = profitb_u = \tau \cdot (1 - 2 \cdot d)$$

eq (15) marginal conditions from #55 and #56

#68: 
$$\frac{d}{d pa} \left( profita_u = pa \cdot \frac{\tau \cdot (d - d + 1) - pa + 2 \cdot \tau \cdot (1 - 2 \cdot d)}{2 \cdot \tau} \right)$$

#69: 
$$-\frac{4 \cdot d \cdot \tau + 2 \cdot pa - 3 \cdot \tau}{2 \cdot \tau}$$

substitute UPE pa yields

#70: 
$$-\frac{4 \cdot d \cdot \tau + 2 \cdot (2 \cdot \tau \cdot (1 - 2 \cdot d)) - 3 \cdot \tau}{2 \cdot \tau}$$

#72: 
$$\frac{d}{d pb} \left( profitb_u = -\frac{pb \cdot (4 \cdot d \cdot \tau + pb - 3 \cdot \tau)}{2 \cdot \tau} \right)$$

 $\geq$  0 for d>1/4

#74: 
$$\tau \cdot (1 - 2 \cdot d)$$

#75: 
$$\frac{d}{d pb} \left( profitb_u = pb \cdot \left( 1 - \frac{\tau \cdot (d - d + 1) - 2 \cdot \tau \cdot (1 - 2 \cdot d) + pb}{2 \cdot \tau} \right) \right)$$

#76: 
$$-\frac{4 \cdot d \cdot \tau + 2 \cdot pb - 3 \cdot \tau}{2 \cdot \tau}$$

#77: 
$$\frac{4 \cdot d - 1}{2}$$

 $\geq$  0 for d>1/4

\*\*\* section 6: UPE under asymmetry a # b

This section is computed using R

\*\*\* section proving a=0.9 and b=0 is not an UPEG. eq (17) and (18) in paper

#78: 
$$pb \cdot \left(1 - \frac{\tau \cdot (a - b + 1) - pa + pb}{2 \cdot \tau}\right) = pa - \tau \cdot (1 - b - a)$$

#79: 
$$pa \cdot \frac{\tau \cdot (a - b + 1) - pa + pb}{2 \cdot \tau} = pb - \tau \cdot (1 - b - a)$$

#80: 
$$pb \cdot \left(1 - \frac{\tau \cdot (0.9 - 0 + 1) - pa + pb}{2 \cdot \tau}\right) = pa - \tau \cdot (1 - 0 - 0.9)$$

#81: 
$$pa \cdot \frac{\tau \cdot (0.9 - 0 + 1) - pa + pb}{2 \cdot \tau} = pb - \tau \cdot (1 - 0 - 0.9)$$

#82: SOLVE 
$$\left( pb \cdot \left( 1 - \frac{\tau \cdot (0.9 - 0 + 1) - pa + pb}{2 \cdot \tau} \right) = pa - \tau \cdot (1 - 0 - 0.9), pa \cdot \frac{\tau \cdot (0.9 - 0 + 1) - pa + pb}{2 \cdot \tau} \right)$$

= 
$$pb - \tau \cdot (1 - 0 - 0.9)$$
, [pa, pb]

#83: 
$$\left[ pa = 2 \cdot \tau \wedge pb = \frac{21 \cdot \tau}{20} + \frac{\sqrt{1079 \cdot i \cdot \tau}}{20}, pa = 2 \cdot \tau \wedge pb = \frac{21 \cdot \tau}{20} - \frac{\sqrt{1079 \cdot i \cdot \tau}}{20}, pa = \frac{\tau}{10} \wedge pb = \frac{\tau}{5} \right]$$

#84: [false, false, pa = 
$$0.1 \cdot \tau \wedge pb = 0.2 \cdot \tau$$
]

#85: 
$$\frac{d}{d pb} \left( profitb_u = pb \cdot \left( 1 - \frac{\tau \cdot (a - b + 1) - pa + pb}{2 \cdot \tau} \right) \right)$$

#86: 
$$- \frac{a \cdot \tau - b \cdot \tau - pa + 2 \cdot pb - \tau}{2 \cdot \tau}$$

#87: 
$$-\frac{0.9 \cdot \tau - 0.\tau - 0.1 \cdot \tau + 2 \cdot (0.2 \cdot \tau) - \tau}{2 \cdot \tau}$$

#88: 
$$-\frac{1}{10} < 0$$

which means that firm B can increase its profit by marginally lowering its price.