

# NATIONAL ASSOCIATION OF REALTORS®

## Existing Home Sales

Year		U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	Inventory	Mos. Supply
2005		7,076,000	1,169,000	1,588,000	2,702,000	1,617,000	*	*	*	*	*	2,846,000	4.5
2006		6,478,000	1,086,000	1,483,000	2,563,000	1,346,000	*	*	*	*	*	3,450,000	6.5
2007 p		5,652,000	1,006,000	1,327,000	2,235,000	1,084,000	*	*	*	*	*	3,905,000	8.9
Seasonally Adjusted Annual Rate						Not Seasonally Adjusted							
2006	Dec	6,270,000	1,070,000	1,460,000	2,490,000	1,250,000	469,000	79,000	106,000	192,000	92,000	3,450,000	6.6
2007	Jan	6,440,000	1,060,000	1,520,000	2,540,000	1,320,000	362,000	61,000	77,000	147,000	77,000	3,539,000	6.6
	Feb	6,680,000	1,220,000	1,560,000	2,570,000	1,320,000	387,000	73,000	89,000	153,000	72,000	3,805,000	6.8
	Mar	6,150,000	1,140,000	1,390,000	2,410,000	1,210,000	484,000	82,000	110,000	192,000	100,000	3,806,000	7.4
	Apr	6,010,000	1,040,000	1,400,000	2,380,000	1,190,000	515,000	86,000	122,000	202,000	105,000	4,220,000	8.4
	May	5,980,000	1,090,000	1,410,000	2,300,000	1,180,000	577,000	98,000	142,000	220,000	117,000	4,378,000	8.8
	Jun	5,760,000	1,010,000	1,380,000	2,260,000	1,100,000	605,000	108,000	146,000	233,000	118,000	4,368,000	9.1
	Jul	5,750,000	1,020,000	1,350,000	2,260,000	1,120,000	568,000	113,000	138,000	215,000	102,000	4,561,000	9.5
	Aug	5,480,000	1,000,000	1,280,000	2,180,000	1,010,000	575,000	107,000	135,000	228,000	105,000	4,383,000	9.6
	Sept	5,030,000	900,000	1,200,000	2,030,000	910,000	410,000	74,000	101,000	165,000	70,000	4,370,000	10.4
	Oct	4,980,000	900,000	1,180,000	2,030,000	870,000	421,000	76,000	97,000	174,000	74,000	4,433,000	10.7
	Nov r	5,000,000	870,000	1,180,000	1,990,000	960,000	388,000	67,000	87,000	156,000	78,000	4,217,000	10.1
	Dec p	4,890,000	830,000	1,160,000	1,970,000	940,000	360,000	61,000	83,000	150,000	66,000	3,905,000	9.6
vs. last month:		-2.2%	-4.6%	-1.7%	-1.0%	-2.1%	-7.2%	-9.0%	-4.6%	-3.8%	-15.4%	-7.4%	-5.0%
vs. last year:		-22.0%	-22.4%	-20.5%	-20.9%	-24.8%	-23.2%	-22.8%	-21.7%	-21.9%	-28.3%	13.2%	45.5%
year-to-date:							5.652	1.006	1.327	2.235	1.084		

## Sales Price of Existing Homes

Year		U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West
Median						Average (Mean)					
2005		\$219,600	\$271,300	\$170,600	\$181,700	\$335,300	\$266,600	\$297,000	\$203,800	\$231,700	\$363,800
2006		221,900	271,900	167,800	183,700	342,700	268,200	299,700	205,300	230,000	371,300
2007 p		218,900	278,900	165,100	179,400	334,800	265,800	307,000	200,500	225,700	365,700
Not Seasonally Adjusted						Not Seasonally Adjusted					
2006	Dec r	221,600	284,000	166,200	180,900	348,300	268,000	308,900	201,200	225,200	375,800
2007	Jan	210,900	262,200	161,300	175,200	321,700	257,300	292,500	194,700	222,500	352,300
	Feb	213,600	263,000	155,300	178,600	336,700	260,100	292,200	188,400	225,200	366,700
	Mar	217,400	272,500	160,900	179,900	335,000	265,200	302,100	199,100	227,300	365,200
	Apr	219,800	283,000	164,000	179,800	343,400	268,100	308,500	200,100	226,700	373,100
	May	222,700	285,400	166,100	182,800	342,000	270,600	313,200	204,300	229,700	372,000
	Jun	229,200	293,000	170,100	189,500	347,400	276,500	318,900	210,600	237,500	375,200
	Jul	228,700	292,300	173,800	185,500	349,400	276,000	317,200	214,800	232,600	376,400
	Aug	224,400	282,300	177,800	183,200	332,300	269,300	310,100	210,300	228,600	364,900
	Sept	210,400	260,800	166,000	174,200	312,300	257,100	293,900	199,100	217,600	350,300
	Oct	206,900	258,400	160,500	171,100	315,900	255,300	292,600	197,300	214,700	353,200
	Nov r	208,700	258,000	160,500	172,700	325,800	255,700	289,900	192,100	217,100	357,600
	Dec p	208,400	258,600	159,800	173,400	309,800	254,900	294,500	194,100	218,300	346,400
vs. last year:		-6.0%	-8.9%	-3.9%	-4.1%	-11.1%	-4.9%	-4.7%	-3.5%	-3.1%	-7.8%

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2007		5,652,000	1,006,000	1,327,000	2,235,000	1,084,000	*	*	*	*	*	3,974,000	8.9
2008		4,913,000	849,000	1,129,000	1,865,000	1,070,000	*	*	*	*	*	3,700,000	10.4
2009		5,156,000	868,000	1,163,000	1,914,000	1,211,000	*	*	*	*	*	3,283,000	8.8
Seasonally Adjusted Annual Rate						Not Seasonally Adjusted							
2009	Feb	4,690,000	750,000	1,020,000	1,730,000	1,180,000	280,000	46,000	62,000	105,000	67,000	3,798,000	9.7
2009	Mar	4,610,000	710,000	1,030,000	1,730,000	1,140,000	357,000	52,000	81,000	135,000	89,000	3,648,000	9.5
2009	Apr	4,700,000	770,000	1,030,000	1,740,000	1,150,000	413,000	66,000	90,000	151,000	106,000	3,937,000	10.1
2009	May	4,750,000	790,000	1,090,000	1,750,000	1,120,000	447,000	71,000	107,000	160,000	109,000	3,851,000	9.7
2009	Jun	4,890,000	820,000	1,100,000	1,810,000	1,160,000	521,000	90,000	120,000	189,000	122,000	3,811,000	9.4
2009	Jul	5,140,000	890,000	1,200,000	1,920,000	1,130,000	532,000	105,000	127,000	190,000	110,000	4,062,000	9.5
2009	Aug	5,100,000	900,000	1,140,000	1,870,000	1,180,000	499,000	92,000	111,000	186,000	110,000	3,924,000	9.2
2009	Sept	5,600,000	960,000	1,290,000	2,080,000	1,260,000	468,000	80,000	110,000	176,000	102,000	3,710,000	8.0
2009	Oct	5,980,000	1,030,000	1,390,000	2,250,000	1,310,000	498,000	86,000	111,000	190,000	111,000	3,565,000	7.2
2009	Nov	6,490,000	1,150,000	1,540,000	2,380,000	1,420,000	471,000	79,000	106,000	176,000	110,000	3,521,000	6.5
2009	Dec	5,440,000	920,000	1,160,000	2,020,000	1,350,000	413,000	66,000	86,000	160,000	101,000	3,283,000	7.2
2010	Jan r	5,050,000	820,000	1,080,000	1,870,000	1,280,000	275,000	41,000	54,000	104,000	76,000	3,277,000	7.8
2010	Feb p	5,020,000	840,000	1,110,000	1,850,000	1,220,000	302,000	52,000	68,000	113,000	69,000	3,589,000	8.6
vs. last month:		-0.6%	2.4%	2.8%	-1.1%	-4.7%	9.8%	26.8%	25.9%	8.7%	-9.2%	9.5%	10.3%
vs. last year:		7.0%	12.0%	8.8%	6.9%	3.4%	7.9%	13.0%	9.7%	7.6%	3.0%	-5.5%	-11.3%
year-to-date:							0.577	0.093	0.122	0.217	0.145		

## Sales Price of Existing Homes

Year		U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West
Median						Average (Mean)					
2007		\$219,000	\$279,100	\$165,100	\$179,300	\$335,000	\$266,000	\$307,100	\$200,500	\$225,600	\$365,900
2008		198,100	266,400	154,100	169,200	271,500	242,700	297,800	183,400	211,600	312,300
2009		172,500	240,500	144,100	153,000	211,100	216,900	276,300	171,100	192,700	256,700
Not Seasonally Adjusted						Not Seasonally Adjusted					
2009	Feb r	168,200	237,000	130,600	145,700	230,600	210,300	268,900	155,000	182,000	269,000
2009	Mar	170,000	229,400	139,000	147,200	227,400	211,400	261,800	160,200	184,700	268,100
2009	Apr	166,500	238,000	138,400	148,200	204,700	208,600	270,600	161,300	186,300	247,000
2009	May	174,800	245,500	147,500	157,500	206,000	218,200	278,900	174,500	198,000	249,300
2009	Jun	181,800	247,300	156,100	163,600	218,500	227,800	283,800	184,600	205,400	264,800
2009	Jul	181,300	251,800	155,900	161,700	217,700	227,200	286,500	184,500	203,100	263,600
2009	Aug	177,200	241,900	149,000	157,300	220,200	222,200	280,600	174,100	199,000	266,100
2009	Sept	175,900	242,500	147,300	153,500	224,500	221,900	279,400	174,700	193,200	273,700
2009	Oct	172,000	235,700	144,700	149,600	219,800	217,200	272,500	172,300	188,000	266,900
2009	Nov	170,000	222,000	140,400	151,900	211,700	211,800	258,300	168,900	189,500	257,500
2009	Dec	170,500	240,700	135,300	148,400	216,200	218,700	279,500	166,900	192,100	265,400
2010	Jan r	164,900	245,400	130,100	139,900	205,000	212,200	284,500	162,500	180,600	256,900
2010	Feb p	165,100	254,700	128,000	139,600	207,900	210,500	286,400	156,400	177,900	257,700
vs. last year:		-1.8%	7.5%	-2.0%	-4.2%	-9.8%	0.1%	6.5%	0.9%	-2.3%	-4.2%