

random_tariff_2025_mm_dd.dfw: Random Tariff Wars

#1: CaseMode := Sensitive

#2: InputMode := Word

*** Section 3: The model

eq (1): Demand system

#3: $p_{xh} = \alpha - \beta \cdot x_h - \gamma \cdot y_h$

#4: $p_{yh} = \alpha - \gamma \cdot x_h - \beta \cdot y_h$

#5: $p_{xf} = \alpha - \beta \cdot x_f - \gamma \cdot y_f$

#6: $p_{yf} = \alpha - \gamma \cdot x_f - \beta \cdot y_f$

Let λ be prob $t=T \Rightarrow 1-\lambda$ prob $t=0$

*** Section 4: Random reciprocal tariff wars

eq (2): expected profit of x

#7: $e\text{profit}_{xh} = (p_{xh} - c) \cdot x_h$

#8: $e\text{profit}_{xf} = \lambda \cdot (p_{xf} - c - T) \cdot x_f + (1 - \lambda) \cdot (p_{xf} - c) \cdot x_f$

#9: $e\text{profit}_x = (p_{xh} - c) \cdot x_h + \lambda \cdot (p_{xf} - c - T) \cdot x_f + (1 - \lambda) \cdot (p_{xf} - c) \cdot x_f$

eq (3): expected profit of y

#10: $e\text{profit}_{yf} = (p_{yf} - c) \cdot y_f$

#11: $e\text{profit}_{yh} = \lambda \cdot (p_{yh} - c - T) \cdot y_h + (1 - \lambda) \cdot (p_{yh} - c) \cdot y_h$

#12: $e\text{profit}_y = (p_{yf} - c) \cdot y_f + \lambda \cdot (p_{yh} - c - T) \cdot y_h + (1 - \lambda) \cdot (p_{yh} - c) \cdot y_h$

Derivation of (4) and Appendix A

#13: $\text{eprofitx} = ((\alpha - \beta \cdot x_h - \gamma \cdot y_h) - c) \cdot x_h + \lambda \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c - T) \cdot x_f + (1 - \lambda) \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f$

#14: $\frac{d}{d x_f} (\text{eprofitx} = ((\alpha - \beta \cdot x_h - \gamma \cdot y_h) - c) \cdot x_h + \lambda \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c - T) \cdot x_f + (1 - \lambda) \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f)$

$$(\beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f)$$

#15: $0 = -T \cdot \lambda - c - 2 \cdot x_f \cdot \beta - y_f \cdot \gamma + \alpha$

#16: $\frac{d}{d x_h} (\text{eprofitx} = ((\alpha - \beta \cdot x_h - \gamma \cdot y_h) - c) \cdot x_h + \lambda \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c - T) \cdot x_f + (1 - \lambda) \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f)$

$$(\beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f)$$

#17: $0 = -c - 2 \cdot x_h \cdot \beta - y_h \cdot \gamma + \alpha$

#18: $\text{eprofity} = ((\alpha - \gamma \cdot x_f - \beta \cdot y_f) - c) \cdot y_f + \lambda \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c - T) \cdot y_h + (1 - \lambda) \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c) \cdot y_h$

#19: $\frac{d}{d y_f} (\text{eprofity} = ((\alpha - \gamma \cdot x_f - \beta \cdot y_f) - c) \cdot y_f + \lambda \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c - T) \cdot y_h + (1 - \lambda) \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c) \cdot y_h)$

$$(\beta \cdot x_h - \gamma \cdot y_h) - c) \cdot y_h)$$

#20: $0 = -c - x_f \cdot \gamma - 2 \cdot y_f \cdot \beta + \alpha$

$$\#21: \frac{d}{dyh} (eprofity = ((\alpha - \gamma \cdot xf - \beta \cdot yf) - c) \cdot yf + \lambda \cdot ((\alpha - \gamma \cdot xh - \beta \cdot yh) - c - T) \cdot yh + (1 - \lambda) \cdot ((\alpha - \gamma \cdot xh - \beta \cdot yh) - c) \cdot yh)$$

$$\#22: 0 = -T \cdot \lambda - c - xh \cdot \gamma - 2 \cdot yh \cdot \beta + \alpha$$

$$\#23: \text{SOLVE}([0 = -T \cdot \lambda - c - 2 \cdot xf \cdot \beta - yf \cdot \gamma + \alpha, 0 = -c - 2 \cdot xh \cdot \beta - yh \cdot \gamma + \alpha, 0 = -c - xf \cdot \gamma - 2 \cdot yf \cdot \beta + \alpha, 0 = -T \cdot \lambda - c - xh \cdot \gamma - 2 \cdot yh \cdot \beta + \alpha], [xf, xh, yf, yh])$$

eq (4) sales levels

$$\#24: \left[\begin{array}{l} xf = \frac{2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma)}{\gamma^2 - 4 \cdot \beta^2} \wedge xh = \frac{T \cdot \gamma \cdot \lambda + (c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{4 \cdot \beta^2 - \gamma^2} \wedge yf = \\ \frac{T \cdot \gamma \cdot \lambda + (c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{4 \cdot \beta^2 - \gamma^2} \wedge yh = \frac{2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma)}{\gamma^2 - 4 \cdot \beta^2} \end{array} \right]$$

$xf = yh > 0$ if

$$\#25: 2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma) < 0$$

$$\#26: \text{SOLVE}(2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma) < 0, T)$$

$$\#27: \text{IF}\left(\beta \cdot \lambda < 0, T > \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda}\right) \vee \text{IF}\left(\beta \cdot \lambda > 0, T < \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda}\right)$$

Assumption 3

$$\#28: T < \frac{(c - \alpha) \cdot (\gamma - 2\beta)}{2\beta\lambda}$$

soc in Appendix A

$$\#29: \frac{d}{d x_f} \frac{d}{d x_f} (eprofit_x = ((\alpha - \beta \cdot x_h - \gamma \cdot y_h) - c) \cdot x_h + \lambda \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c - T) \cdot x_f + (1 - \lambda) \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f)$$

$$\#30: 0 > -2\beta$$

$$\#31: \frac{d}{d x_h} \frac{d}{d x_h} (eprofit_x = ((\alpha - \beta \cdot x_h - \gamma \cdot y_h) - c) \cdot x_h + \lambda \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c - T) \cdot x_f + (1 - \lambda) \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f)$$

$$\#32: 0 > -2\beta$$

$$\#33: \frac{d}{d x_h} \frac{d}{d x_f} (eprofit_x = ((\alpha - \beta \cdot x_h - \gamma \cdot y_h) - c) \cdot x_h + \lambda \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c - T) \cdot x_f + (1 - \lambda) \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f)$$

$$\#34: 0 = 0$$

$$\#35: \frac{d}{d y_f} \frac{d}{d y_f} (eprofit_y = ((\alpha - \gamma \cdot x_f - \beta \cdot y_f) - c) \cdot y_f + \lambda \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c - T) \cdot y_h + (1 - \lambda) \cdot ((\alpha - \gamma \cdot x_f - \beta \cdot y_f) - c) \cdot y_f)$$

$$- \gamma \cdot x_h - \beta \cdot y_h) - c) \cdot y_h)$$

#36:

$$0 > - 2 \cdot \beta$$

$$\#37: \frac{d}{d y_h} \frac{d}{d y_h} (\text{eprofity} = ((\alpha - \gamma \cdot x_f - \beta \cdot y_f) - c) \cdot y_f + \lambda \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c - T) \cdot y_h + (1 - \lambda) \cdot ((\alpha$$

$$- \gamma \cdot x_h - \beta \cdot y_h) - c) \cdot y_h)$$

#38:

$$0 > - 2 \cdot \beta$$

$$\#39: \frac{d}{d y_f} \frac{d}{d y_h} (\text{eprofity} = ((\alpha - \gamma \cdot x_f - \beta \cdot y_f) - c) \cdot y_f + \lambda \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c - T) \cdot y_h + (1 - \lambda) \cdot ((\alpha$$

$$- \gamma \cdot x_h - \beta \cdot y_h) - c) \cdot y_h)$$

#40:

$$0 = 0$$

eq (5): equilibrium prices

$$\#41: p_{x_h} = \frac{T \cdot \beta \cdot \gamma \cdot \lambda + (2 \cdot \beta - \gamma) \cdot (c \cdot (\beta + \gamma) + \alpha \cdot \beta)}{4 \cdot \beta^2 - \gamma^2}$$

$$\#42: p_{y_h} = \frac{T \cdot \lambda \cdot (2 \cdot \beta^2 - \gamma^2) + (2 \cdot \beta - \gamma) \cdot (c \cdot (\beta + \gamma) + \alpha \cdot \beta)}{4 \cdot \beta^2 - \gamma^2}$$

#43:

$$pxf = \frac{T \cdot \lambda \cdot (2 \cdot \beta^2 - \gamma^2) + (2 \cdot \beta - \gamma) \cdot (c \cdot (\beta + \gamma) + \alpha \cdot \beta)}{4 \cdot \beta^2 - \gamma^2}$$

#44:

$$pyf = \frac{T \cdot \beta \cdot \gamma \cdot \lambda + (2 \cdot \beta - \gamma) \cdot (c \cdot (\beta + \gamma) + \alpha \cdot \beta)}{4 \cdot \beta^2 - \gamma^2}$$

eq (7) profits in domestic markets

#45:

$$eprofitxh = \frac{\beta \cdot (T \cdot \gamma \cdot \lambda + (c - \alpha) \cdot (\gamma - 2 \cdot \beta))}{(4 \cdot \beta^2 - \gamma^2)^2}$$

#46:

$$eprofityf = \frac{\beta \cdot (T \cdot \gamma \cdot \lambda + (c - \alpha) \cdot (\gamma - 2 \cdot \beta))}{(4 \cdot \beta^2 - \gamma^2)^2}$$

eq (8) profits in export markets

#47:

$$eprofitxf = \frac{\beta \cdot (2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma))}{(4 \cdot \beta^2 - \gamma^2)^2}$$

#48:

$$eprofityh = \frac{\beta \cdot (2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma))}{(4 \cdot \beta^2 - \gamma^2)^2}$$

Result 2, Appendix B

eq (9): The condition of this result

$$\#49: T > T_{\bar{b}} = \frac{(\alpha - c) \cdot (2 \cdot \beta - \gamma)^2}{4 \cdot \beta^2 - \gamma^2}$$

Is this consistent with Assumption 3?

$$\#50: \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda} - \frac{(\alpha - c) \cdot (2 \cdot \beta - \gamma)^2}{4 \cdot \beta^2 - \gamma^2}$$

eq (B.1)

$$\#51: \frac{(c - \alpha) \cdot (2 \cdot \beta - \gamma) \cdot (2 \cdot \beta \cdot (\lambda - 1) - \gamma)}{2 \cdot \beta \cdot \lambda \cdot (2 \cdot \beta + \gamma)}$$

> 0 if [always!]

$$\#52: (c - \alpha) \cdot (2 \cdot \beta - \gamma) \cdot (2 \cdot \beta \cdot (\lambda - 1) - \gamma) > 0$$

$$\#53: \text{SOLVE}((c - \alpha) \cdot (2 \cdot \beta - \gamma) \cdot (2 \cdot \beta \cdot (\lambda - 1) - \gamma) > 0, \lambda)$$

$$\#54: \text{IF}\left(\beta \cdot (c - \alpha) \cdot (2 \cdot \beta - \gamma) < 0, \lambda < \frac{2 \cdot \beta + \gamma}{2 \cdot \beta}\right) \vee \text{IF}\left(\beta \cdot (c - \alpha) \cdot (2 \cdot \beta - \gamma) > 0, \lambda > \frac{2 \cdot \beta + \gamma}{2 \cdot \beta}\right)$$

$$\#55: \lambda < \frac{2 \cdot \beta + \gamma}{2 \cdot \beta}$$

$$\#56: \text{eprofitx} = \frac{\beta \cdot (T \cdot \gamma \cdot \lambda + (c - \alpha) \cdot (\gamma - 2 \cdot \beta))^2}{(4 \cdot \beta^2 - \gamma^2)} + \frac{\beta \cdot (2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma))^2}{(4 \cdot \beta^2 - \gamma^2)}$$

$$\#57: \text{eprofitx} = \frac{\beta \cdot (T^2 \cdot \lambda^2 \cdot (4 \cdot \beta^2 + \gamma^2) + 2 \cdot T \cdot \lambda \cdot (c - \alpha) \cdot (2 \cdot \beta - \gamma)^2 + 2 \cdot (c - \alpha)^2 \cdot (2 \cdot \beta - \gamma)^2)}{(4 \cdot \beta^2 - \gamma^2)}$$

$$\#58: \frac{d}{d\lambda} \left(\text{eprofitx} = \frac{\beta \cdot (T^2 \cdot \lambda^2 \cdot (4 \cdot \beta^2 + \gamma^2) + 2 \cdot T \cdot \lambda \cdot (c - \alpha) \cdot (2 \cdot \beta - \gamma)^2 + 2 \cdot (c - \alpha)^2 \cdot (2 \cdot \beta - \gamma)^2)}{(4 \cdot \beta^2 - \gamma^2)} \right)$$

eq (B.2) FOC for a minimum

$$\#59: 0 = \frac{2 \cdot T \cdot \beta \cdot (T \cdot \lambda \cdot (4 \cdot \beta^2 + \gamma^2) + (c - \alpha) \cdot (2 \cdot \beta - \gamma)^2)}{(4 \cdot \beta^2 - \gamma^2)}$$

$$\#60: \frac{d}{d\lambda} \frac{d}{d\lambda} \left(\text{eprofitx} = \frac{\beta \cdot (T^2 \cdot \lambda^2 \cdot (4 \cdot \beta^2 + \gamma^2) + 2 \cdot T \cdot \lambda \cdot (c - \alpha) \cdot (2 \cdot \beta - \gamma)^2 + 2 \cdot (c - \alpha)^2 \cdot (2 \cdot \beta - \gamma)^2)}{(4 \cdot \beta^2 - \gamma^2)} \right)$$

eq (B.3) SOC for minimum

$$\#61: 0 < \frac{2 \cdot T^2 \cdot \beta \cdot (4 \cdot \beta^2 + \gamma^2)}{(4 \cdot \beta^2 - \gamma^2)}$$

$$\#62: \text{SOLVE} \left\{ 0 = \frac{2 \cdot T \cdot \beta \cdot (T \cdot \lambda \cdot (4 \cdot \beta^2 + \gamma^2) + (c - \alpha) \cdot (2 \cdot \beta - \gamma)^2)}{(4 \cdot \beta^2 - \gamma^2)}, \lambda \right\}$$

eq (10)

$$\#63: \lambda_{\text{hat}} = \frac{(\alpha - c) \cdot (2 \cdot \beta - \gamma)^2}{T \cdot (4 \cdot \beta^2 + \gamma^2)} \vee T = 0 \vee \beta = 0$$

Result 3 and Appendix C:

$$\#64: \frac{d}{d\lambda} \left(\text{eprofit}_{\text{h}} = \frac{\beta \cdot (T \cdot \gamma \cdot \lambda + (c - \alpha) \cdot (\gamma - 2 \cdot \beta))^2}{(4 \cdot \beta^2 - \gamma^2)} \right)$$

eq (c.1)

$$\#65: 0 < \frac{2 \cdot T \cdot \beta \cdot \gamma \cdot (T \cdot \gamma \cdot \lambda + (c - \alpha) \cdot (\gamma - 2 \cdot \beta))}{(4 \cdot \beta^2 - \gamma^2)}$$

$$\#66: \frac{d}{d\lambda} \left(\text{eprofit}_{\text{f}} = \frac{\beta \cdot (2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma))^2}{(4 \cdot \beta^2 - \gamma^2)} \right)$$

eq (C.2)

#67:

$$\frac{4 \cdot T \cdot \beta^2 \cdot (2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma))}{(4 \cdot \beta^2 - \gamma^2)}$$

< 0 if [Assumption 3]

$$\#68: 4 \cdot T \cdot \beta^2 \cdot (2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma)) < 0$$

$$\#69: \text{SOLVE}(4 \cdot T \cdot \beta^2 \cdot (2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma)) < 0, T)$$

$$\#70: \left(\beta \neq 0 \wedge T < 0 \wedge \text{IF}\left(\beta \cdot \lambda < 0, T < \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda}\right) \right) \vee \left(\beta \neq 0 \wedge T < 0 \wedge \text{IF}\left(\beta \cdot \lambda > 0, T > \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda}\right) \right) \vee \left(\beta \neq 0 \wedge T > 0 \wedge \text{IF}\left(\beta \cdot \lambda < 0, T > \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda}\right) \right) \vee \left(\beta \neq 0 \wedge T > 0 \wedge \text{IF}\left(\beta \cdot \lambda > 0, T < \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda}\right) \right)$$

which is Assumption 3

$$\#71: T < \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda}$$

$$\#72: \frac{d}{d\lambda} \frac{d}{d\lambda} \left(\text{eprofitxh} = \frac{\beta \cdot (T \cdot \gamma \cdot \lambda + (c - \alpha) \cdot (\gamma - 2 \cdot \beta))^2}{(4 \cdot \beta^2 - \gamma^2)} \right)$$

#73:

$$0 < \frac{2 \cdot T \cdot \beta \cdot \gamma^2}{(4 \cdot \beta^2 - \gamma^2)}$$

#74: $\frac{d}{d\lambda} \frac{d}{d\lambda} \left(\text{eprofitxf} = \frac{\beta \cdot (2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma))^2}{(4 \cdot \beta^2 - \gamma^2)} \right)$

#75:

$$0 < \frac{8 \cdot T^2 \cdot \beta^3}{(4 \cdot \beta^2 - \gamma^2)}$$

proving Result 3c, eq (C.3)

#76: $\frac{2 \cdot T \cdot \beta \cdot \gamma \cdot (T \cdot \gamma \cdot \lambda + (c - \alpha) \cdot (\gamma - 2 \cdot \beta))}{(4 \cdot \beta^2 - \gamma^2)} = - \frac{4 \cdot T^2 \cdot \beta^2 \cdot (2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma))}{(4 \cdot \beta^2 - \gamma^2)}$

#77: SOLVE $\left(\frac{2 \cdot T \cdot \beta \cdot \gamma \cdot (T \cdot \gamma \cdot \lambda + (c - \alpha) \cdot (\gamma - 2 \cdot \beta))}{(4 \cdot \beta^2 - \gamma^2)} = - \frac{4 \cdot T^2 \cdot \beta^2 \cdot (2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma))}{(4 \cdot \beta^2 - \gamma^2)}, \lambda \right)$

#78: $\lambda = \frac{(\alpha - c) \cdot (2 \cdot \beta - \gamma)^2}{T \cdot (4 \cdot \beta^2 + \gamma^2)} \vee T = 0 \vee \beta = 0$

Proving Result 3d, eq (C.4)

$$\#79: \frac{\frac{2}{2} \cdot \frac{3}{\beta} - \frac{2}{2} \cdot \frac{2}{\beta \cdot \gamma}}{\left(\frac{2}{4 \cdot \beta} - \frac{2}{\gamma}\right)^2}$$

$$\#80: 0 < \frac{\frac{2}{2} \cdot \frac{2}{\beta}}{\frac{2}{4 \cdot \beta} - \frac{2}{\gamma}}$$

*** Section 5: Ad-valorem tariff wars

eq (11) profit X

$$\#81: \text{eprofitxh} = (pxh - c) \cdot xh$$

$$\#82: \text{eprofitxf} = \lambda \cdot ((1 - \tau) \cdot pxf - c) \cdot xf + (1 - \lambda) \cdot (pxf - c) \cdot xf$$

$$\#83: \text{eprofitx} = (pxh - c) \cdot xh + \lambda \cdot ((1 - \tau) \cdot pxf - c) \cdot xf + (1 - \lambda) \cdot (pxf - c) \cdot xf$$

eq (12) profit Y

$$\#84: \text{eprofityf} = (pyf - c) \cdot yf$$

$$\#85: \text{eprofityh} = \lambda \cdot ((1 - \tau) \cdot pyh - c) \cdot yh + (1 - \lambda) \cdot (pyh - c) \cdot yh$$

$$\#86: \text{eprofity} = (pyf - c) \cdot yf + \lambda \cdot ((1 - \tau) \cdot pyh - c) \cdot yh + (1 - \lambda) \cdot (pyh - c) \cdot yh$$

Derivations of (13) and (14) equilibrium sales and Appendix D

$$\#87: \text{eprofitx} = ((\alpha - \beta \cdot xh - \gamma \cdot yh) - c) \cdot xh + \lambda \cdot ((1 - \tau) \cdot (\alpha - \beta \cdot xf - \gamma \cdot yf) - c) \cdot xf + (1 - \lambda) \cdot ((\alpha - \beta \cdot xf - \gamma \cdot yf) - c) \cdot xf$$

$$\#88: \text{eprofity} = ((\alpha - \gamma \cdot xf - \beta \cdot yf) - c) \cdot yf + \lambda \cdot ((1 - \tau) \cdot (\alpha - \gamma \cdot xh - \beta \cdot yh) - c) \cdot yh + (1 - \lambda) \cdot ((\alpha - \gamma \cdot xh$$

$$- \beta \cdot y_h) - c) \cdot y_h$$

eqs (D.1)

$$\#89: \frac{d}{d x_f} (\text{eprofit}_x = ((\alpha - \beta \cdot x_h - \gamma \cdot y_h) - c) \cdot x_h + \lambda \cdot ((1 - \tau) \cdot (\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f + (1 - \lambda) \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f)$$

$$\#90: 0 = (2 \cdot x_f \cdot \beta + y_f \cdot \gamma - \alpha) \cdot (\lambda \cdot \tau - 1) - c$$

$$\#91: \frac{d}{d x_h} (\text{eprofit}_x = ((\alpha - \beta \cdot x_h - \gamma \cdot y_h) - c) \cdot x_h + \lambda \cdot ((1 - \tau) \cdot (\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f + (1 - \lambda) \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f)$$

$$\#92: 0 = -c - 2 \cdot x_h \cdot \beta - y_h \cdot \gamma + \alpha$$

eqs (D.2)

$$\#93: \frac{d}{d y_f} (\text{eprofity} = ((\alpha - \gamma \cdot x_f - \beta \cdot y_f) - c) \cdot y_f + \lambda \cdot ((1 - \tau) \cdot (\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c) \cdot y_h + (1 - \lambda) \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c) \cdot y_h)$$

$$\#94: 0 = -c - x_f \cdot \gamma - 2 \cdot y_f \cdot \beta + \alpha$$

$$\#95: \frac{d}{d y_h} (\text{eprofity} = ((\alpha - \gamma \cdot x_f - \beta \cdot y_f) - c) \cdot y_f + \lambda \cdot ((1 - \tau) \cdot (\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c) \cdot y_h + (1 - \lambda) \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c) \cdot y_h)$$

$$\gamma \cdot x_h - \beta \cdot y_h) - c) \cdot y_h)$$

#96: $0 = (x_h \cdot \gamma + 2 \cdot y_h \cdot \beta - \alpha) \cdot (\lambda \cdot \tau - 1) - c$

Second-order conditions

#97: $\frac{d}{d x_f} \frac{d}{d x_f} (e\text{profit}_x = ((\alpha - \beta \cdot x_h - \gamma \cdot y_h) - c) \cdot x_h + \lambda \cdot ((1 - \tau) \cdot (\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f + (1 - \lambda) \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f)$

#98: $0 > 2 \cdot \beta \cdot (\lambda \cdot \tau - 1)$

#99: $\frac{d}{d x_h} \frac{d}{d x_h} (e\text{profit}_x = ((\alpha - \beta \cdot x_h - \gamma \cdot y_h) - c) \cdot x_h + \lambda \cdot ((1 - \tau) \cdot (\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f + (1 - \lambda) \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f)$

#100: $0 > -2 \cdot \beta$

#101: $\frac{d}{d x_h} \frac{d}{d x_f} (e\text{profit}_x = ((\alpha - \beta \cdot x_h - \gamma \cdot y_h) - c) \cdot x_h + \lambda \cdot ((1 - \tau) \cdot (\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f + (1 - \lambda) \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f)$

#102: $0 = 0$

Solving the 4 FOC for sales levels:

#103: $\text{SOLVE}([0 = (2 \cdot xf \cdot \beta + yf \cdot \gamma - \alpha) \cdot (\lambda \cdot \tau - 1) - c, 0 = -c - 2 \cdot xh \cdot \beta - yh \cdot \gamma + \alpha, 0 = -c - xf \cdot \gamma - 2 \cdot yf \cdot \beta + \alpha, 0 = (xh \cdot \gamma + 2 \cdot yh \cdot \beta - \alpha) \cdot (\lambda \cdot \tau - 1) - c], [xf, xh, yf, yh])$

eqs (13) and (14)

$$\begin{aligned} \#104: \left[\begin{array}{l} xf = \frac{c \cdot (2 \cdot \beta + \gamma \cdot (\lambda \cdot \tau - 1)) + \alpha \cdot (2 \cdot \beta - \gamma) \cdot (\lambda \cdot \tau - 1)}{(4 \cdot \beta^2 - \gamma^2) \cdot (\lambda \cdot \tau - 1)} \wedge xh = \\ \frac{c \cdot (2 \cdot \beta \cdot (\lambda \cdot \tau - 1) + \gamma) + \alpha \cdot (1 - \lambda \cdot \tau) \cdot (2 \cdot \beta - \gamma)}{(1 - \lambda \cdot \tau) \cdot (4 \cdot \beta^2 - \gamma^2)} \wedge yf = \\ \frac{c \cdot (2 \cdot \beta \cdot (\lambda \cdot \tau - 1) + \gamma) + \alpha \cdot (1 - \lambda \cdot \tau) \cdot (2 \cdot \beta - \gamma)}{(1 - \lambda \cdot \tau) \cdot (4 \cdot \beta^2 - \gamma^2)} \wedge yh = \\ \frac{c \cdot (2 \cdot \beta + \gamma \cdot (\lambda \cdot \tau - 1)) + \alpha \cdot (2 \cdot \beta - \gamma) \cdot (\lambda \cdot \tau - 1)}{(4 \cdot \beta^2 - \gamma^2) \cdot (\lambda \cdot \tau - 1)} \end{array} \right] \end{aligned}$$

$xh = yf > 0$ if

$$\#105: c \cdot (2 \cdot \beta \cdot (\lambda \cdot \tau - 1) + \gamma) + \alpha \cdot (1 - \lambda \cdot \tau) \cdot (2 \cdot \beta - \gamma) > 0$$

$$\#106: \text{SOLVE}(c \cdot (2 \cdot \beta \cdot (\lambda \cdot \tau - 1) + \gamma) + \alpha \cdot (1 - \lambda \cdot \tau) \cdot (2 \cdot \beta - \gamma) > 0, \tau)$$

$$\#107: \text{IF}\left(2 \cdot c \cdot \beta \cdot \lambda + \alpha \cdot \lambda \cdot (\gamma - 2 \cdot \beta) < 0, \tau < \frac{(c - \alpha) \cdot (2 \cdot \beta - \gamma)}{\lambda \cdot (2 \cdot c \cdot \beta + \alpha \cdot (\gamma - 2 \cdot \beta))}\right) \vee \text{IF}\left(2 \cdot c \cdot \beta \cdot \lambda + \alpha \cdot \lambda \cdot (\gamma - 2 \cdot \beta) > 0, \tau\right)$$

$$> \frac{(c - \alpha) \cdot (2\beta - \gamma)}{\lambda \cdot (2c\beta + \alpha(\gamma - 2\beta))} \Bigg)$$

$xf = yh > 0$ if

$$\#108: c \cdot (2\beta + \gamma \cdot (\lambda \cdot \tau - 1)) + \alpha \cdot (2\beta - \gamma) \cdot (\lambda \cdot \tau - 1) < 0$$

$$\#109: \text{SOLVE}(c \cdot (2\beta + \gamma \cdot (\lambda \cdot \tau - 1)) + \alpha \cdot (2\beta - \gamma) \cdot (\lambda \cdot \tau - 1) < 0, \tau)$$

$$\#110: \text{IF}\left(c \cdot \gamma \cdot \lambda + \alpha \cdot \lambda \cdot (2\beta - \gamma) < 0, \tau > \frac{(c - \alpha) \cdot (\gamma - 2\beta)}{\lambda \cdot (c \cdot \gamma + \alpha \cdot (2\beta - \gamma))}\right) \vee \text{IF}\left(c \cdot \gamma \cdot \lambda + \alpha \cdot \lambda \cdot (2\beta - \gamma) > 0, \tau < \frac{(c - \alpha) \cdot (\gamma - 2\beta)}{\lambda \cdot (c \cdot \gamma + \alpha \cdot (2\beta - \gamma))}\right)$$

Assumption 4

$$\#111: \tau < \tau_{\bar{b}} = \frac{(c - \alpha) \cdot (\gamma - 2\beta)}{\lambda \cdot (c \cdot \gamma + \alpha \cdot (2\beta - \gamma))}$$

which one is higher?

$$\#112: \frac{(c - \alpha) \cdot (2\beta - \gamma)}{\lambda \cdot (2c\beta + \alpha(\gamma - 2\beta))} - \frac{(c - \alpha) \cdot (\gamma - 2\beta)}{\lambda \cdot (c \cdot \gamma + \alpha \cdot (2\beta - \gamma))}$$

$$\#113: \frac{c \cdot (c - \alpha) \cdot (2\beta + \gamma) \cdot (2\beta - \gamma)}{\lambda \cdot (2c\beta + \alpha(\gamma - 2\beta)) \cdot (c \cdot \gamma + \alpha \cdot (2\beta - \gamma))}$$

should be > 0 implies that Assumption 4 is sufficient.

eqs (15) and (16) equilibrium prices

$$\#114: pxh = \frac{c \cdot (2 \cdot \beta^2 \cdot (\lambda \cdot \tau - 1) - \beta \cdot \gamma + \gamma^2 \cdot (1 - \lambda \cdot \tau)) + \alpha \cdot \beta \cdot (2 \cdot \beta - \gamma) \cdot (\lambda \cdot \tau - 1)}{(4 \cdot \beta^2 - \gamma^2) \cdot (\lambda \cdot \tau - 1)}$$

$$\#115: pyh = \frac{c \cdot (2 \cdot \beta^2 + \beta \cdot \gamma \cdot (1 - \lambda \cdot \tau) - \gamma^2) + \alpha \cdot \beta \cdot (1 - \lambda \cdot \tau) \cdot (2 \cdot \beta - \gamma)}{(1 - \lambda \cdot \tau) \cdot (4 \cdot \beta^2 - \gamma^2)}$$

$$\#116: pxf = \frac{c \cdot (2 \cdot \beta^2 + \beta \cdot \gamma \cdot (1 - \lambda \cdot \tau) - \gamma^2) + \alpha \cdot \beta \cdot (1 - \lambda \cdot \tau) \cdot (2 \cdot \beta - \gamma)}{(1 - \lambda \cdot \tau) \cdot (4 \cdot \beta^2 - \gamma^2)}$$

$$\#117: pyf = \frac{c \cdot (2 \cdot \beta^2 \cdot (\lambda \cdot \tau - 1) - \beta \cdot \gamma + \gamma^2 \cdot (1 - \lambda \cdot \tau)) + \alpha \cdot \beta \cdot (2 \cdot \beta - \gamma) \cdot (\lambda \cdot \tau - 1)}{(4 \cdot \beta^2 - \gamma^2) \cdot (\lambda \cdot \tau - 1)}$$

eqs (17): equilibrium expected domestic profits

$$\#118: eprofitxh = \frac{\beta \cdot (c \cdot (2 \cdot \beta \cdot (\lambda \cdot \tau - 1) + \gamma) + \alpha \cdot (1 - \lambda \cdot \tau) \cdot (2 \cdot \beta - \gamma))^2}{(4 \cdot \beta^2 - \gamma^2)^2 \cdot (\lambda \cdot \tau - 1)^2}$$

$$\#119: eprofityf = \frac{\beta \cdot (c \cdot (2 \cdot \beta \cdot (\lambda \cdot \tau - 1) + \gamma) + \alpha \cdot (1 - \lambda \cdot \tau) \cdot (2 \cdot \beta - \gamma))^2}{(4 \cdot \beta^2 - \gamma^2)^2 \cdot (\lambda \cdot \tau - 1)^2}$$

eqs (18): equilibrium expected export profits

$$\#120: \text{eprofitxf} = \frac{\beta \cdot (c \cdot (2 \cdot \beta + \gamma \cdot (\lambda \cdot \tau - 1)) + \alpha \cdot (2 \cdot \beta - \gamma) \cdot (\lambda \cdot \tau - 1))}{(1 - \lambda \cdot \tau) \cdot (4 \cdot \beta^2 - \gamma^2)}$$

$$\#121: \text{eprofityh} = \frac{\beta \cdot (c \cdot (2 \cdot \beta + \gamma \cdot (\lambda \cdot \tau - 1)) + \alpha \cdot (2 \cdot \beta - \gamma) \cdot (\lambda \cdot \tau - 1))}{(1 - \lambda \cdot \tau) \cdot (4 \cdot \beta^2 - \gamma^2)}$$

*** Section 6 (deleted starting v11): Unilateral tariff with no retaliation
 Ignore equation numbers as section 6 was removed: last version was v10

eq (18) profit of X

$$\#122: \text{eprofitx} = (pxh - c) \cdot xh + (pxf - c) \cdot xf$$

eq (19) profit of Y

$$\#123: \text{eprofity} = (pyf - c) \cdot yf + \lambda \cdot (pyh - c - T) \cdot yh + (1 - \lambda) \cdot (pyh - c) \cdot yh$$

Appendix E

$$\#124: \text{eprofitx} = ((\alpha - \beta \cdot xh - \gamma \cdot yh) - c) \cdot xh + ((\alpha - \beta \cdot xf - \gamma \cdot yf) - c) \cdot xf$$

$$\#125: \text{eprofity} = ((\alpha - \gamma \cdot xf - \beta \cdot yf) - c) \cdot yf + \lambda \cdot ((\alpha - \gamma \cdot xh - \beta \cdot yh) - c - T) \cdot yh + (1 - \lambda) \cdot ((\alpha - \gamma \cdot xh - \beta \cdot yh) - c) \cdot yh$$

eqs (E.1)

$$\#126: \frac{d}{d \ xf} (\text{eprofitx} = ((\alpha - \beta \cdot xh - \gamma \cdot yh) - c) \cdot xh + ((\alpha - \beta \cdot xf - \gamma \cdot yf) - c) \cdot xf)$$

$$\#127: 0 = -c - 2 \cdot xf \cdot \beta - yf \cdot \gamma + \alpha$$

$$\#128: \frac{d}{d x_h} (\text{eprofit}_x = ((\alpha - \beta \cdot x_h - \gamma \cdot y_h) - c) \cdot x_h + ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f)$$

$$\#129: 0 = -c - 2 \cdot x_h \cdot \beta - y_h \cdot \gamma + \alpha$$

eqs (E.2)

$$\#130: \frac{d}{d y_f} (\text{eprofit}_y = ((\alpha - \gamma \cdot x_f - \beta \cdot y_f) - c) \cdot y_f + \lambda \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c - T) \cdot y_h + (1 - \lambda) \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c) \cdot y_h)$$

$$\#131: 0 = -c - x_f \cdot \gamma - 2 \cdot y_f \cdot \beta + \alpha$$

$$\#132: \frac{d}{d y_h} (\text{eprofit}_y = ((\alpha - \gamma \cdot x_f - \beta \cdot y_f) - c) \cdot y_f + \lambda \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c - T) \cdot y_h + (1 - \lambda) \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c) \cdot y_h)$$

$$\#133: 0 = -T \cdot \lambda - c - x_h \cdot \gamma - 2 \cdot y_h \cdot \beta + \alpha$$

eq (20) eq1 sales under no retaliation

$$\#134: \text{SOLVE}([0 = -c - 2 \cdot x_f \cdot \beta - y_f \cdot \gamma + \alpha, 0 = -c - 2 \cdot x_h \cdot \beta - y_h \cdot \gamma + \alpha, 0 = -c - x_f \cdot \gamma - 2 \cdot y_f \cdot \beta + \alpha, 0 = -T \cdot \lambda - c - x_h \cdot \gamma - 2 \cdot y_h \cdot \beta + \alpha], [x_f, x_h, y_f, y_h])$$

$$\#135: \left[x_f = \frac{\alpha - c}{2 \cdot \beta + \gamma} \wedge x_h = \frac{T \cdot \gamma \cdot \lambda + (c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{4 \cdot \beta^2 - \gamma^2} \wedge y_f = \frac{\alpha - c}{2 \cdot \beta + \gamma} \wedge y_h = \right.$$

$$\frac{2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma)}{\gamma^2 - 4 \cdot \beta^2} \quad]$$

$y > 0$ if [Assumption 3]

#136: $2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma) < 0$

#137: SOLVE($2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma) < 0$, T)

#138: $\text{IF}\left(\beta \cdot \lambda < 0, T > \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda}\right) \vee \text{IF}\left(\beta \cdot \lambda > 0, T < \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda}\right)$

#139: $T < \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda}$

eq (21) equilibrium prices without retaliation

#140: $p_{xh} = \frac{T \cdot \beta \cdot \gamma \cdot \lambda + (2 \cdot \beta - \gamma) \cdot (c \cdot (\beta + \gamma) + \alpha \cdot \beta)}{4 \cdot \beta^2 - \gamma^2}$

#141: $p_{yh} = \frac{T \cdot \lambda \cdot (2 \cdot \beta^2 - \gamma^2) + (2 \cdot \beta - \gamma) \cdot (c \cdot (\beta + \gamma) + \alpha \cdot \beta)}{4 \cdot \beta^2 - \gamma^2}$

#142: $p_{xf} = \frac{c \cdot (\beta + \gamma) + \alpha \cdot \beta}{2 \cdot \beta + \gamma}$

#143: $p_{yf} = \frac{c \cdot (\beta + \gamma) + \alpha \cdot \beta}{2 \cdot \beta + \gamma}$

eq (22) equilibrium profit of X without retaliation

$$\#144: \text{eprofitx} = \frac{\beta \cdot (T \cdot \gamma \cdot \lambda^2 + 2 \cdot T \cdot \gamma \cdot \lambda \cdot (c - \alpha) \cdot (\gamma - 2 \cdot \beta) + 2 \cdot (c - \alpha)^2 \cdot (2 \cdot \beta - \gamma)^2)}{(2 \cdot \beta + \gamma)^2 \cdot (2 \cdot \beta - \gamma)^2}$$

eq (20) equilibrium profit of Y without retaliation

$$\#145: \text{eprofity} = \frac{2 \cdot \beta \cdot (2 \cdot T \cdot \beta \cdot \lambda^2 + 2 \cdot T \cdot \beta \cdot \lambda \cdot (c - \alpha) \cdot (2 \cdot \beta - \gamma) + (c - \alpha)^2 \cdot (2 \cdot \beta - \gamma)^2)}{(2 \cdot \beta + \gamma)^2 \cdot (2 \cdot \beta - \gamma)^2}$$

Result 4 and Appendix F

eq (F.1)

$$\#146: \frac{d}{d\lambda} \left(\text{eprofitx} = \frac{\beta \cdot (T \cdot \gamma \cdot \lambda^2 + 2 \cdot T \cdot \gamma \cdot \lambda \cdot (c - \alpha) \cdot (\gamma - 2 \cdot \beta) + 2 \cdot (c - \alpha)^2 \cdot (2 \cdot \beta - \gamma)^2)}{(2 \cdot \beta + \gamma)^2 \cdot (2 \cdot \beta - \gamma)^2} \right)$$

$$\#147: 0 > \frac{2 \cdot T \cdot \beta \cdot \gamma \cdot (T \cdot \gamma \cdot \lambda + (c - \alpha) \cdot (\gamma - 2 \cdot \beta))}{(2 \cdot \beta + \gamma)^2 \cdot (2 \cdot \beta - \gamma)^2}$$

eq (F.2)

$$\#148: \frac{d}{d\lambda} \left(\text{eprofity} = \frac{2 \cdot \beta \cdot (2 \cdot T \cdot \beta \cdot \lambda^2 + 2 \cdot T \cdot \beta \cdot \lambda \cdot (c - \alpha) \cdot (2 \cdot \beta - \gamma) + (c - \alpha)^2 \cdot (2 \cdot \beta - \gamma)^2)}{(2 \cdot \beta + \gamma)^2 \cdot (2 \cdot \beta - \gamma)^2} \right)$$

#149:

$$\frac{4 \cdot T \cdot \beta^2 \cdot (2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma))}{(2 \cdot \beta + \gamma)^2 \cdot (2 \cdot \beta - \gamma)^2}$$

< 0 if [Assumption 3]

#150: $2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma) < 0$ #151: SOLVE($2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma) < 0$, T)#152: $\text{IF}\left(\beta \cdot \lambda < 0, T > \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda}\right) \vee \text{IF}\left(\beta \cdot \lambda > 0, T < \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda}\right)$ #153: $T < \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda}$

End of Section 6 (removed from v11 and on)