

random\_tariff\_2025\_mm\_dd.dfw: Random Tariff Wars

#1: CaseMode := Sensitive

#2: InputMode := Word

\*\*\* Section 3: The model

eq (1): Demand system

#3: pxh = α - β·xh - γ·yh

#4: pyh = α - γ·xh - β·yh

#5: pxf = α - β·xf - γ·yf

#6: pyf = α - γ·xf - β·yf

Let  $\lambda$  be prob  $t=T \Rightarrow 1-\lambda$  prob  $t=0$

\*\*\* Section 4: Random reciprocal tariff wars

eq (2): expected profit of x

#7: eprofitxh = (pxh - c)·xh

#8: eprofitxf =  $\lambda \cdot (pxf - c - T) \cdot xf + (1 - \lambda) \cdot (pxf - c) \cdot xf$

#9: eprofitx =  $(pxh - c) \cdot xh + \lambda \cdot (pxf - c - T) \cdot xf + (1 - \lambda) \cdot (pxf - c) \cdot xf$

eq (3): expected profit of y

#10: eprofityf = (pyf - c)·yf

#11: eprofityh =  $\lambda \cdot (pyh - c - T) \cdot yh + (1 - \lambda) \cdot (pyh - c) \cdot yh$

#12: eprofity =  $(pyf - c) \cdot yf + \lambda \cdot (pyh - c - T) \cdot yh + (1 - \lambda) \cdot (pyh - c) \cdot yh$

Derivation of (4) and Appendix A

#13:  $\text{eprofitx} = ((\alpha - \beta \cdot x_h - \gamma \cdot y_h) - c) \cdot x_h + \lambda \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c - T) \cdot x_f + (1 - \lambda) \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f$

#14:  $\frac{d}{d x_f} (\text{eprofitx} = ((\alpha - \beta \cdot x_h - \gamma \cdot y_h) - c) \cdot x_h + \lambda \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c - T) \cdot x_f + (1 - \lambda) \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f)$

#15:  $0 = -T \cdot \lambda - c - 2 \cdot x_f \cdot \beta - y_f \cdot \gamma + \alpha$

#16:  $\frac{d}{d x_h} (\text{eprofitx} = ((\alpha - \beta \cdot x_h - \gamma \cdot y_h) - c) \cdot x_h + \lambda \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c - T) \cdot x_f + (1 - \lambda) \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f)$

#17:  $0 = -c - 2 \cdot x_h \cdot \beta - y_h \cdot \gamma + \alpha$

#18:  $\text{eprofity} = ((\alpha - \gamma \cdot x_f - \beta \cdot y_f) - c) \cdot y_f + \lambda \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c - T) \cdot y_h + (1 - \lambda) \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c) \cdot y_h$

#19:  $\frac{d}{d y_f} (\text{eprofity} = ((\alpha - \gamma \cdot x_f - \beta \cdot y_f) - c) \cdot y_f + \lambda \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c - T) \cdot y_h + (1 - \lambda) \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c) \cdot y_h)$

#20:  $0 = -c - x_f \cdot \gamma - 2 \cdot y_f \cdot \beta + \alpha$

$$\#21: \frac{d}{dyh} (eprofity = ((\alpha - \gamma \cdot xf - \beta \cdot yf) - c) \cdot yf + \lambda \cdot ((\alpha - \gamma \cdot xh - \beta \cdot yh) - c - T) \cdot yh + (1 - \lambda) \cdot ((\alpha - \gamma \cdot xh - \beta \cdot yh) - c) \cdot yh)$$

$$\#22: 0 = -T \cdot \lambda - c - xh \cdot \gamma - 2 \cdot yh \cdot \beta + \alpha$$

$$\#23: \text{SOLVE}([0 = -T \cdot \lambda - c - 2 \cdot xf \cdot \beta - yf \cdot \gamma + \alpha, 0 = -c - 2 \cdot xh \cdot \beta - yh \cdot \gamma + \alpha, 0 = -c - xf \cdot \gamma - 2 \cdot yf \cdot \beta + \alpha, 0 = -T \cdot \lambda - c - xh \cdot \gamma - 2 \cdot yh \cdot \beta + \alpha], [xf, xh, yf, yh])$$

eq (4) sales levels

$$\#24: \left[ \begin{array}{l} xf = \frac{2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma)}{\gamma^2 - 4 \cdot \beta^2} \wedge xh = \frac{T \cdot \gamma \cdot \lambda + (c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{4 \cdot \beta^2 - \gamma^2} \wedge yf = \\ \frac{T \cdot \gamma \cdot \lambda + (c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{4 \cdot \beta^2 - \gamma^2} \wedge yh = \frac{2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma)}{\gamma^2 - 4 \cdot \beta^2} \end{array} \right]$$

$xf = yh > 0$  if

$$\#25: 2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma) < 0$$

$$\#26: \text{SOLVE}(2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma) < 0, T)$$

$$\#27: \text{IF}\left(\beta \cdot \lambda < 0, T > \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda}\right) \vee \text{IF}\left(\beta \cdot \lambda > 0, T < \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda}\right)$$

Assumption 3

$$\#28: T < \frac{(c - \alpha) \cdot (\gamma - 2\beta)}{2\beta\lambda}$$

soc in Appendix A

$$\#29: \frac{d}{d x_f} \frac{d}{d x_f} (eprofit_x = ((\alpha - \beta \cdot x_h - \gamma \cdot y_h) - c) \cdot x_h + \lambda \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c - T) \cdot x_f + (1 - \lambda) \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f)$$

$$\#30: 0 > -2\beta$$

$$\#31: \frac{d}{d x_h} \frac{d}{d x_h} (eprofit_x = ((\alpha - \beta \cdot x_h - \gamma \cdot y_h) - c) \cdot x_h + \lambda \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c - T) \cdot x_f + (1 - \lambda) \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f)$$

$$\#32: 0 > -2\beta$$

$$\#33: \frac{d}{d x_h} \frac{d}{d x_f} (eprofit_x = ((\alpha - \beta \cdot x_h - \gamma \cdot y_h) - c) \cdot x_h + \lambda \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c - T) \cdot x_f + (1 - \lambda) \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f)$$

$$\#34: 0 = 0$$

$$\#35: \frac{d}{d y_f} \frac{d}{d y_f} (eprofit_y = ((\alpha - \gamma \cdot x_f - \beta \cdot y_f) - c) \cdot y_f + \lambda \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c - T) \cdot y_h + (1 - \lambda) \cdot ((\alpha - \gamma \cdot x_f - \beta \cdot y_f) - c) \cdot y_f)$$

$$- \gamma \cdot x_h - \beta \cdot y_h) - c) \cdot y_h)$$

#36:

$$0 > - 2 \cdot \beta$$

$$\#37: \frac{d}{d y_h} \frac{d}{d y_h} (\text{eprofity} = ((\alpha - \gamma \cdot x_f - \beta \cdot y_f) - c) \cdot y_f + \lambda \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c - T) \cdot y_h + (1 - \lambda) \cdot ((\alpha$$

$$- \gamma \cdot x_h - \beta \cdot y_h) - c) \cdot y_h)$$

#38:

$$0 > - 2 \cdot \beta$$

$$\#39: \frac{d}{d y_f} \frac{d}{d y_h} (\text{eprofity} = ((\alpha - \gamma \cdot x_f - \beta \cdot y_f) - c) \cdot y_f + \lambda \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c - T) \cdot y_h + (1 - \lambda) \cdot ((\alpha$$

$$- \gamma \cdot x_h - \beta \cdot y_h) - c) \cdot y_h)$$

#40:

$$0 = 0$$

eq (5): equilibrium prices

$$\#41: p_{x_h} = \frac{T \cdot \beta \cdot \gamma \cdot \lambda + (2 \cdot \beta - \gamma) \cdot (c \cdot (\beta + \gamma) + \alpha \cdot \beta)}{4 \cdot \beta^2 - \gamma^2}$$

$$\#42: p_{y_h} = \frac{T \cdot \lambda \cdot (2 \cdot \beta^2 - \gamma^2) + (2 \cdot \beta - \gamma) \cdot (c \cdot (\beta + \gamma) + \alpha \cdot \beta)}{4 \cdot \beta^2 - \gamma^2}$$

#43:

$$pxf = \frac{T \cdot \lambda \cdot (2 \cdot \beta^2 - \gamma^2) + (2 \cdot \beta - \gamma) \cdot (c \cdot (\beta + \gamma) + \alpha \cdot \beta)}{4 \cdot \beta^2 - \gamma^2}$$

#44:

$$pyf = \frac{T \cdot \beta \cdot \gamma \cdot \lambda + (2 \cdot \beta - \gamma) \cdot (c \cdot (\beta + \gamma) + \alpha \cdot \beta)}{4 \cdot \beta^2 - \gamma^2}$$

eq (7) profits in domestic markets

#45:

$$eprofitxh = \frac{\beta \cdot (T \cdot \gamma \cdot \lambda + (c - \alpha) \cdot (\gamma - 2 \cdot \beta))}{(4 \cdot \beta^2 - \gamma^2)^2}$$

#46:

$$eprofityf = \frac{\beta \cdot (T \cdot \gamma \cdot \lambda + (c - \alpha) \cdot (\gamma - 2 \cdot \beta))}{(4 \cdot \beta^2 - \gamma^2)^2}$$

eq (8) profits in export markets

#47:

$$eprofitxf = \frac{\beta \cdot (2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma))}{(4 \cdot \beta^2 - \gamma^2)^2}$$

#48:

$$eprofityh = \frac{\beta \cdot (2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma))}{(4 \cdot \beta^2 - \gamma^2)^2}$$

## Result 2, Appendix B

The condition of this result

$$\#49: T > \frac{(\alpha - c) \cdot (2\beta - \gamma)^2}{4\beta^2 - \gamma^2}$$

Is this consistent with Assumption 3?

$$\#50: \frac{(c - \alpha) \cdot (\gamma - 2\beta)}{2\beta \cdot \lambda} - \frac{(\alpha - c) \cdot (2\beta - \gamma)^2}{4\beta^2 - \gamma^2}$$

eq (B.3)

$$\#51: \frac{(c - \alpha) \cdot (2\beta - \gamma) \cdot (2\beta \cdot (\lambda - 1) - \gamma)}{2\beta \cdot \lambda \cdot (2\beta + \gamma)}$$

> 0 if [always!]

$$\#52: (c - \alpha) \cdot (2\beta - \gamma) \cdot (2\beta \cdot (\lambda - 1) - \gamma) > 0$$

$$\#53: \text{SOLVE}((c - \alpha) \cdot (2\beta - \gamma) \cdot (2\beta \cdot (\lambda - 1) - \gamma) > 0, \lambda)$$

$$\#54: \text{IF}\left(\beta \cdot (c - \alpha) \cdot (2\beta - \gamma) < 0, \lambda < \frac{2\beta + \gamma}{2\beta}\right) \vee \text{IF}\left(\beta \cdot (c - \alpha) \cdot (2\beta - \gamma) > 0, \lambda > \frac{2\beta + \gamma}{2\beta}\right)$$

$$\#55: \lambda < \frac{2\beta + \gamma}{2\beta}$$

$$\#56: \text{eprofitx} = \frac{\beta \cdot (T \cdot \gamma \cdot \lambda + (c - \alpha) \cdot (\gamma - 2 \cdot \beta))^2}{(4 \cdot \beta^2 - \gamma^2)} + \frac{\beta \cdot (2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma))^2}{(4 \cdot \beta^2 - \gamma^2)}$$

$$\#57: \text{eprofitx} = \frac{\beta \cdot (T^2 \cdot \lambda^2 \cdot (4 \cdot \beta^2 + \gamma^2) + 2 \cdot T \cdot \lambda \cdot (c - \alpha) \cdot (2 \cdot \beta - \gamma)^2 + 2 \cdot (c - \alpha)^2 \cdot (2 \cdot \beta - \gamma)^2)}{(4 \cdot \beta^2 - \gamma^2)}$$

$$\#58: \frac{d}{d\lambda} \left( \text{eprofitx} = \frac{\beta \cdot (T^2 \cdot \lambda^2 \cdot (4 \cdot \beta^2 + \gamma^2) + 2 \cdot T \cdot \lambda \cdot (c - \alpha) \cdot (2 \cdot \beta - \gamma)^2 + 2 \cdot (c - \alpha)^2 \cdot (2 \cdot \beta - \gamma)^2)}{(4 \cdot \beta^2 - \gamma^2)} \right)$$

eq (B.1) FOC for a minimum

$$\#59: 0 = \frac{2 \cdot T \cdot \beta \cdot (T \cdot \lambda \cdot (4 \cdot \beta^2 + \gamma^2) + (c - \alpha) \cdot (2 \cdot \beta - \gamma)^2)}{(4 \cdot \beta^2 - \gamma^2)}$$

$$\#60: \frac{d}{d\lambda} \frac{d}{d\lambda} \left( \text{eprofitx} = \frac{\beta \cdot (T^2 \cdot \lambda^2 \cdot (4 \cdot \beta^2 + \gamma^2) + 2 \cdot T \cdot \lambda \cdot (c - \alpha) \cdot (2 \cdot \beta - \gamma)^2 + 2 \cdot (c - \alpha)^2 \cdot (2 \cdot \beta - \gamma)^2)}{(4 \cdot \beta^2 - \gamma^2)} \right)$$

eq (B.2) SOC for minimum

$$\#61: 0 < \frac{2 \cdot T^2 \cdot \beta \cdot (4 \cdot \beta^2 + \gamma^2)}{(4 \cdot \beta^2 - \gamma^2)}$$

$$\#62: \text{SOLVE} \left( 0 = \frac{2 \cdot T \cdot \beta \cdot (T \cdot \lambda \cdot (4 \cdot \beta^2 + \gamma^2) + (c - \alpha) \cdot (2 \cdot \beta - \gamma)^2)}{(4 \cdot \beta^2 - \gamma^2)^2}, \lambda \right)$$

eq (9)

$$\#63: \lambda_{\text{hat}} = \frac{(\alpha - c) \cdot (2 \cdot \beta - \gamma)^2}{T \cdot (4 \cdot \beta^2 + \gamma^2)} \vee T = 0 \vee \beta = 0$$

Result 3 and Appendix C:

$$\#64: \frac{d}{d\lambda} \left( \text{eprofit}_{\text{h}} = \frac{\beta \cdot (T \cdot \gamma \cdot \lambda + (c - \alpha) \cdot (\gamma - 2 \cdot \beta))^2}{(4 \cdot \beta^2 - \gamma^2)^2} \right)$$

$$\#65: 0 < \frac{2 \cdot T \cdot \beta \cdot \gamma \cdot (T \cdot \gamma \cdot \lambda + (c - \alpha) \cdot (\gamma - 2 \cdot \beta))}{(4 \cdot \beta^2 - \gamma^2)^2}$$

$$\#66: \frac{d}{d\lambda} \left( \text{eprofit}_{\text{f}} = \frac{\beta \cdot (2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma))^2}{(4 \cdot \beta^2 - \gamma^2)^2} \right)$$

eq (C.1)

#67:

$$\frac{4 \cdot T \cdot \beta^2 \cdot (2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma))}{(4 \cdot \beta^2 - \gamma^2)}$$

&lt; 0 if [Assumption 3]

$$\#68: 4 \cdot T \cdot \beta^2 \cdot (2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma)) < 0$$

$$\#69: \text{SOLVE}(4 \cdot T \cdot \beta^2 \cdot (2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma)) < 0, T)$$

$$\#70: \left( \beta \neq 0 \wedge T < 0 \wedge \text{IF}\left(\beta \cdot \lambda < 0, T < \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda}\right) \right) \vee \left( \beta \neq 0 \wedge T < 0 \wedge \text{IF}\left(\beta \cdot \lambda > 0, T > \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda}\right) \right) \vee \left( \beta \neq 0 \wedge T > 0 \wedge \text{IF}\left(\beta \cdot \lambda < 0, T > \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda}\right) \right) \vee \left( \beta \neq 0 \wedge T > 0 \wedge \text{IF}\left(\beta \cdot \lambda > 0, T < \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda}\right) \right)$$

eq (C.2)

$$\#71: T < \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda}$$

\*\*\* Section 5: Ad-valorem tariff wars

eq (10) profit X

$$\#72: \text{eprofitxh} = (pxh - c) \cdot xh$$

$$\#73: \text{eprofitxf} = \lambda \cdot ((1 - \tau) \cdot pxf - c) \cdot xf + (1 - \lambda) \cdot (pxf - c) \cdot xf$$

#74: eprofitx =  $(pxh - c) \cdot xh + \lambda \cdot ((1 - \tau) \cdot pxf - c) \cdot xf + (1 - \lambda) \cdot (pxf - c) \cdot xf$

eq (11) profit Y

#75: eprofityf =  $(pyf - c) \cdot yf$

#76: eprofityh =  $\lambda \cdot ((1 - \tau) \cdot pyh - c) \cdot yh + (1 - \lambda) \cdot (pyh - c) \cdot yh$

#77: eprofity =  $(pyf - c) \cdot yf + \lambda \cdot ((1 - \tau) \cdot pyh - c) \cdot yh + (1 - \lambda) \cdot (pyh - c) \cdot yh$

Derivations of (12) and (13) equilibrium sales and Appendix E

#78: eprofitx =  $((\alpha - \beta \cdot xh - \gamma \cdot yh) - c) \cdot xh + \lambda \cdot ((1 - \tau) \cdot (\alpha - \beta \cdot xf - \gamma \cdot yf) - c) \cdot xf + (1 - \lambda) \cdot ((\alpha - \beta \cdot xf - \gamma \cdot yf) - c) \cdot xf$

#79: eprofity =  $((\alpha - \gamma \cdot xf - \beta \cdot yf) - c) \cdot yf + \lambda \cdot ((1 - \tau) \cdot (\alpha - \gamma \cdot xh - \beta \cdot yh) - c) \cdot yh + (1 - \lambda) \cdot ((\alpha - \gamma \cdot xh - \beta \cdot yh) - c) \cdot yh$

eqs (D.1)

#80:  $\frac{d}{d xf} (eprofitx = ((\alpha - \beta \cdot xh - \gamma \cdot yh) - c) \cdot xh + \lambda \cdot ((1 - \tau) \cdot (\alpha - \beta \cdot xf - \gamma \cdot yf) - c) \cdot xf + (1 - \lambda) \cdot ((\alpha - \beta \cdot xf - \gamma \cdot yf) - c) \cdot xf)$

#81:  $0 = (2 \cdot xf \cdot \beta + yf \cdot \gamma - \alpha) \cdot (\lambda \cdot \tau - 1) - c$

#82:  $\frac{d}{d xh} (eprofitx = ((\alpha - \beta \cdot xh - \gamma \cdot yh) - c) \cdot xh + \lambda \cdot ((1 - \tau) \cdot (\alpha - \beta \cdot xf - \gamma \cdot yf) - c) \cdot xf + (1 - \lambda) \cdot ((\alpha - \beta \cdot xf - \gamma \cdot yf) - c) \cdot xf)$

$$\beta \cdot xf - \gamma \cdot yf) - c) \cdot xf)$$

#83:

$$0 = -c - 2 \cdot xh \cdot \beta - yh \cdot \gamma + \alpha$$

eqs (D.2)

$$\#84: \frac{d}{d yf} (\text{eprofit}_y = ((\alpha - \gamma \cdot xf - \beta \cdot yf) - c) \cdot yf + \lambda \cdot ((1 - \tau) \cdot (\alpha - \gamma \cdot xh - \beta \cdot yh) - c) \cdot yh + (1 - \lambda) \cdot ((\alpha - \gamma \cdot xh - \beta \cdot yh) - c) \cdot yh)$$

$$\gamma \cdot xh - \beta \cdot yh) - c) \cdot yh)$$

#85:

$$0 = -c - xf \cdot \gamma - 2 \cdot yf \cdot \beta + \alpha$$

$$\#86: \frac{d}{d yh} (\text{eprofit}_y = ((\alpha - \gamma \cdot xf - \beta \cdot yf) - c) \cdot yf + \lambda \cdot ((1 - \tau) \cdot (\alpha - \gamma \cdot xh - \beta \cdot yh) - c) \cdot yh + (1 - \lambda) \cdot ((\alpha - \gamma \cdot xh - \beta \cdot yh) - c) \cdot yh)$$

$$\gamma \cdot xh - \beta \cdot yh) - c) \cdot yh)$$

$$\#87: 0 = (xh \cdot \gamma + 2 \cdot yh \cdot \beta - \alpha) \cdot (\lambda \cdot \tau - 1) - c$$

$$\#88: \text{SOLVE}([0 = (2 \cdot xf \cdot \beta + yf \cdot \gamma - \alpha) \cdot (\lambda \cdot \tau - 1) - c, 0 = -c - 2 \cdot xh \cdot \beta - yh \cdot \gamma + \alpha, 0 = -c - xf \cdot \gamma - 2 \cdot yf \cdot \beta + \alpha, 0 = (xh \cdot \gamma + 2 \cdot yh \cdot \beta - \alpha) \cdot (\lambda \cdot \tau - 1) - c], [xf, xh, yf, yh])$$

eqs (12) and (13)

$$\#89: \left[ xf = \frac{c \cdot (2 \cdot \beta + \gamma \cdot (\lambda \cdot \tau - 1)) + \alpha \cdot (2 \cdot \beta - \gamma) \cdot (\lambda \cdot \tau - 1)}{(4 \cdot \beta^2 - \gamma^2) \cdot (\lambda \cdot \tau - 1)} \wedge xh = \right.$$

$$\frac{c \cdot (2 \cdot \beta \cdot (\lambda \cdot \tau - 1) + \gamma) + \alpha \cdot (1 - \lambda \cdot \tau) \cdot (2 \cdot \beta - \gamma)}{(1 - \lambda \cdot \tau) \cdot (4 \cdot \beta^2 - \gamma^2)} \wedge y_f =$$

$$\frac{c \cdot (2 \cdot \beta \cdot (\lambda \cdot \tau - 1) + \gamma) + \alpha \cdot (1 - \lambda \cdot \tau) \cdot (2 \cdot \beta - \gamma)}{(1 - \lambda \cdot \tau) \cdot (4 \cdot \beta^2 - \gamma^2)} \wedge y_h =$$

$$\left. \frac{c \cdot (2 \cdot \beta + \gamma \cdot (\lambda \cdot \tau - 1)) + \alpha \cdot (2 \cdot \beta - \gamma) \cdot (\lambda \cdot \tau - 1)}{(4 \cdot \beta^2 - \gamma^2) \cdot (\lambda \cdot \tau - 1)} \right]$$

$x_h = y_f > 0$  if

#90:  $c \cdot (2 \cdot \beta \cdot (\lambda \cdot \tau - 1) + \gamma) + \alpha \cdot (1 - \lambda \cdot \tau) \cdot (2 \cdot \beta - \gamma) > 0$

#91:  $SOLVE(c \cdot (2 \cdot \beta \cdot (\lambda \cdot \tau - 1) + \gamma) + \alpha \cdot (1 - \lambda \cdot \tau) \cdot (2 \cdot \beta - \gamma) > 0, \tau)$

#92:  $IF\left(2 \cdot c \cdot \beta \cdot \lambda + \alpha \cdot \lambda \cdot (\gamma - 2 \cdot \beta) < 0, \tau < \frac{(c - \alpha) \cdot (2 \cdot \beta - \gamma)}{\lambda \cdot (2 \cdot c \cdot \beta + \alpha \cdot (\gamma - 2 \cdot \beta))}\right) \vee IF\left(2 \cdot c \cdot \beta \cdot \lambda + \alpha \cdot \lambda \cdot (\gamma - 2 \cdot \beta) > 0, \tau > \frac{(c - \alpha) \cdot (2 \cdot \beta - \gamma)}{\lambda \cdot (2 \cdot c \cdot \beta + \alpha \cdot (\gamma - 2 \cdot \beta))}\right)$

Assumption 4 (first term)

#93:  $\tau < \frac{(c - \alpha) \cdot (2 \cdot \beta - \gamma)}{\lambda \cdot (2 \cdot c \cdot \beta + \alpha \cdot (\gamma - 2 \cdot \beta))}$

$x_f = y_h > 0$  if

#94:  $c \cdot (2 \cdot \beta + \gamma \cdot (\lambda \cdot \tau - 1)) + \alpha \cdot (2 \cdot \beta - \gamma) \cdot (\lambda \cdot \tau - 1) < 0$

#95:  $\text{SOLVE}(c \cdot (2 \cdot \beta + \gamma \cdot (\lambda \cdot \tau - 1)) + \alpha \cdot (2 \cdot \beta - \gamma) \cdot (\lambda \cdot \tau - 1) < 0, \tau)$

#96:  $\text{IF}\left(c \cdot \gamma \cdot \lambda + \alpha \cdot \lambda \cdot (2 \cdot \beta - \gamma) < 0, \tau > \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{\lambda \cdot (c \cdot \gamma + \alpha \cdot (2 \cdot \beta - \gamma))}\right) \vee \text{IF}\left(c \cdot \gamma \cdot \lambda + \alpha \cdot \lambda \cdot (2 \cdot \beta - \gamma) > 0, \tau < \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{\lambda \cdot (c \cdot \gamma + \alpha \cdot (2 \cdot \beta - \gamma))}\right)$

Assumption 4 (second term)

$$\#97: \tau < \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{\lambda \cdot (c \cdot \gamma + \alpha \cdot (2 \cdot \beta - \gamma))}$$

which one is higher?

$$\#98: \frac{(c - \alpha) \cdot (2 \cdot \beta - \gamma)}{\lambda \cdot (2 \cdot c \cdot \beta + \alpha \cdot (\gamma - 2 \cdot \beta))} - \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{\lambda \cdot (c \cdot \gamma + \alpha \cdot (2 \cdot \beta - \gamma))}$$

$$\#99: \frac{c \cdot (c - \alpha) \cdot (2 \cdot \beta + \gamma) \cdot (2 \cdot \beta - \gamma)}{\lambda \cdot (2 \cdot c \cdot \beta + \alpha \cdot (\gamma - 2 \cdot \beta)) \cdot (c \cdot \gamma + \alpha \cdot (2 \cdot \beta - \gamma))}$$

eqs (14) and (15) equilibrium prices

$$\#100: pxh = \frac{c \cdot (2 \cdot \beta^2 \cdot (\lambda \cdot \tau - 1) - \beta \cdot \gamma + \gamma^2 \cdot (1 - \lambda \cdot \tau)) + \alpha \cdot \beta \cdot (2 \cdot \beta - \gamma) \cdot (\lambda \cdot \tau - 1)}{(4 \cdot \beta^2 - \gamma^2) \cdot (\lambda \cdot \tau - 1)}$$

$$\#101: pyh = \frac{c \cdot (2 \cdot \beta^2 + \beta \cdot \gamma \cdot (1 - \lambda \cdot \tau) - \gamma^2) + \alpha \cdot \beta \cdot (1 - \lambda \cdot \tau) \cdot (2 \cdot \beta - \gamma)}{(1 - \lambda \cdot \tau) \cdot (4 \cdot \beta^2 - \gamma^2)}$$

$$\#102: pxf = \frac{c \cdot (2 \cdot \beta^2 + \beta \cdot \gamma \cdot (1 - \lambda \cdot \tau) - \gamma^2) + \alpha \cdot \beta \cdot (1 - \lambda \cdot \tau) \cdot (2 \cdot \beta - \gamma)}{(1 - \lambda \cdot \tau) \cdot (4 \cdot \beta^2 - \gamma^2)}$$

$$\#103: pyf = \frac{c \cdot (2 \cdot \beta^2 \cdot (\lambda \cdot \tau - 1) - \beta \cdot \gamma + \gamma^2 \cdot (1 - \lambda \cdot \tau)) + \alpha \cdot \beta \cdot (2 \cdot \beta - \gamma) \cdot (\lambda \cdot \tau - 1)}{(4 \cdot \beta^2 - \gamma^2) \cdot (\lambda \cdot \tau - 1)}$$

eqs (16): equilibrium expected domestic profits

$$\#104: eprofitxh = \frac{\beta \cdot (c \cdot (2 \cdot \beta \cdot (\lambda \cdot \tau - 1) + \gamma) + \alpha \cdot (1 - \lambda \cdot \tau) \cdot (2 \cdot \beta - \gamma))}{(4 \cdot \beta^2 - \gamma^2) \cdot (\lambda \cdot \tau - 1)^2}$$

$$\#105: eprofityf = \frac{\beta \cdot (c \cdot (2 \cdot \beta \cdot (\lambda \cdot \tau - 1) + \gamma) + \alpha \cdot (1 - \lambda \cdot \tau) \cdot (2 \cdot \beta - \gamma))}{(4 \cdot \beta^2 - \gamma^2) \cdot (\lambda \cdot \tau - 1)^2}$$

eqs (17): equilibrium expected export profits

$$\#106: eprofitxf = \frac{\beta \cdot (c \cdot (2 \cdot \beta + \gamma \cdot (\lambda \cdot \tau - 1)) + \alpha \cdot (2 \cdot \beta - \gamma) \cdot (\lambda \cdot \tau - 1))}{(1 - \lambda \cdot \tau) \cdot (4 \cdot \beta^2 - \gamma^2)}$$

$$\#107: eprofityh = \frac{\beta \cdot (c \cdot (2 \cdot \beta + \gamma \cdot (\lambda \cdot \tau - 1)) + \alpha \cdot (2 \cdot \beta - \gamma) \cdot (\lambda \cdot \tau - 1))}{(1 - \lambda \cdot \tau) \cdot (4 \cdot \beta^2 - \gamma^2)}$$

\*\*\* Section 6: Unilateral tariff with no retaliation

eq (18) profit of X

#108: eprofitx = (pxh - c)·xh + (pxf - c)·xf

eq (19) profit of Y

#109: eprofity = (pyf - c)·yf + λ·(pyh - c - T)·yh + (1 - λ)·(pyh - c)·yh

Appendix E

#110: eprofitx = ((α - β·xh - γ·yh) - c)·xh + ((α - β·xf - γ·yf) - c)·xf

#111: eprofity = ((α - γ·xf - β·yf) - c)·yf + λ·((α - γ·xh - β·yh) - c - T)·yh + (1 - λ)·((α - γ·xh - β·yh) - c)·yh

eqs (E.1)

#112:  $\frac{d}{d \ xf} (\text{eprofitx} = ((\alpha - \beta \cdot xh - \gamma \cdot yh) - c) \cdot xh + ((\alpha - \beta \cdot xf - \gamma \cdot yf) - c) \cdot xf)$

#113:  $0 = -c - 2 \cdot xf \cdot \beta - yf \cdot \gamma + \alpha$

#114:  $\frac{d}{d \ xh} (\text{eprofitx} = ((\alpha - \beta \cdot xh - \gamma \cdot yh) - c) \cdot xh + ((\alpha - \beta \cdot xf - \gamma \cdot yf) - c) \cdot xf)$

#115:  $0 = -c - 2 \cdot xh \cdot \beta - yh \cdot \gamma + \alpha$

eqs (E.2)

#116:  $\frac{d}{d \ yf} (\text{eprofity} = ((\alpha - \gamma \cdot xf - \beta \cdot yf) - c) \cdot yf + \lambda \cdot ((\alpha - \gamma \cdot xh - \beta \cdot yh) - c - T) \cdot yh + (1 - \lambda) \cdot ((\alpha - \gamma \cdot xh - \beta \cdot yh) - c) \cdot yh)$

$$\gamma \cdot x_h - \beta \cdot y_h) - c) \cdot y_h)$$

#117:

$$0 = -c - x_f \cdot \gamma - 2 \cdot y_f \cdot \beta + \alpha$$

$$\frac{d}{d y_h} (\text{eprofity} = ((\alpha - \gamma \cdot x_f - \beta \cdot y_f) - c) \cdot y_f + \lambda \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c - T) \cdot y_h + (1 - \lambda) \cdot ((\alpha -$$

$$\gamma \cdot x_h - \beta \cdot y_h) - c) \cdot y_h)$$

#119:

$$0 = -T \cdot \lambda - c - x_h \cdot \gamma - 2 \cdot y_h \cdot \beta + \alpha$$

eq (20) eq1 sales under no retaliation

$$\#120: \text{SOLVE}([0 = -c - 2 \cdot x_f \cdot \beta - y_f \cdot \gamma + \alpha, 0 = -c - 2 \cdot x_h \cdot \beta - y_h \cdot \gamma + \alpha, 0 = -c - x_f \cdot \gamma - 2 \cdot y_f \cdot \beta + \alpha, 0 = -T \cdot \lambda - c - x_h \cdot \gamma - 2 \cdot y_h \cdot \beta + \alpha], [x_f, x_h, y_f, y_h])$$

$$\#121: \left[ \begin{array}{l} x_f = \frac{\alpha - c}{2 \cdot \beta + \gamma} \wedge x_h = \frac{T \cdot \gamma \cdot \lambda + (c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{4 \cdot \beta^2 - \gamma^2} \wedge y_f = \frac{\alpha - c}{2 \cdot \beta + \gamma} \wedge y_h = \\ \frac{2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma)}{\gamma^2 - 4 \cdot \beta^2} \end{array} \right]$$

y &gt; 0 if [Assumption 3]

$$\#122: 2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma) < 0$$

$$\#123: \text{SOLVE}(2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma) < 0, T)$$

$$\#124: \text{IF}\left(\beta \cdot \lambda < 0, T > \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda}\right) \vee \text{IF}\left(\beta \cdot \lambda > 0, T < \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda}\right)$$

$$\#125: T < \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda}$$

eq (21) equilibrium prices without retaliation

$$\#126: pxh = \frac{T \cdot \beta \cdot \gamma \cdot \lambda + (2 \cdot \beta - \gamma) \cdot (c \cdot (\beta + \gamma) + \alpha \cdot \beta)}{4 \cdot \beta^2 - \gamma^2}$$

$$\#127: pyh = \frac{T \cdot \lambda \cdot (2 \cdot \beta^2 - \gamma^2) + (2 \cdot \beta - \gamma) \cdot (c \cdot (\beta + \gamma) + \alpha \cdot \beta)}{4 \cdot \beta^2 - \gamma^2}$$

$$\#128: pxf = \frac{c \cdot (\beta + \gamma) + \alpha \cdot \beta}{2 \cdot \beta + \gamma}$$

$$\#129: pyf = \frac{c \cdot (\beta + \gamma) + \alpha \cdot \beta}{2 \cdot \beta + \gamma}$$

eq (22) equilibrium profit of X without retaliation

$$\#130: \text{eprofitx} = \frac{\beta \cdot (T^2 \cdot \gamma^2 \cdot \lambda^2 + 2 \cdot T \cdot \gamma \cdot \lambda \cdot (c - \alpha) \cdot (\gamma - 2 \cdot \beta) + 2 \cdot (c - \alpha)^2 \cdot (2 \cdot \beta - \gamma)^2)}{(2 \cdot \beta + \gamma)^2 \cdot (2 \cdot \beta - \gamma)^2}$$

eq (20) equilibrium profit of Y without retaliation

$$\#131: \text{eprofity} = \frac{2 \cdot \beta \cdot (2 \cdot T \cdot \beta \cdot \lambda^2 + 2 \cdot T \cdot \beta \cdot \lambda \cdot (c - \alpha) \cdot (2 \cdot \beta - \gamma) + (c - \alpha)^2 \cdot (2 \cdot \beta - \gamma)^2)}{(2 \cdot \beta + \gamma)^2 \cdot (2 \cdot \beta - \gamma)^2}$$

Result 4 and Appendix F

eq (F.1)

$$\#132: \frac{d}{d\lambda} \left( \text{eprofitx} = \frac{\beta \cdot (T \cdot \gamma^2 \cdot \lambda^2 + 2 \cdot T \cdot \gamma \cdot \lambda \cdot (c - \alpha) \cdot (\gamma - 2 \cdot \beta) + 2 \cdot (c - \alpha)^2 \cdot (2 \cdot \beta - \gamma)^2)}{(2 \cdot \beta + \gamma)^2 \cdot (2 \cdot \beta - \gamma)^2} \right)$$

$$\#133: 0 > \frac{2 \cdot T \cdot \beta \cdot \gamma \cdot (T \cdot \gamma \cdot \lambda + (c - \alpha) \cdot (\gamma - 2 \cdot \beta))}{(2 \cdot \beta + \gamma)^2 \cdot (2 \cdot \beta - \gamma)^2}$$

eq (F.2)

$$\#134: \frac{d}{d\lambda} \left( \text{eprofity} = \frac{2 \cdot \beta \cdot (2 \cdot T \cdot \beta \cdot \lambda^2 + 2 \cdot T \cdot \beta \cdot \lambda \cdot (c - \alpha) \cdot (2 \cdot \beta - \gamma) + (c - \alpha)^2 \cdot (2 \cdot \beta - \gamma)^2)}{(2 \cdot \beta + \gamma)^2 \cdot (2 \cdot \beta - \gamma)^2} \right)$$

$$\#135: \frac{4 \cdot T \cdot \beta^2 \cdot (2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma))}{(2 \cdot \beta + \gamma)^2 \cdot (2 \cdot \beta - \gamma)^2}$$

< 0 if [Assumption 3]

$$\#136: 2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma) < 0$$

#137: SOLVE( $2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma) < 0$ , T)

#138:  $\text{IF} \left( \beta \cdot \lambda < 0, T > \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda} \right) \vee \text{IF} \left( \beta \cdot \lambda > 0, T < \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda} \right)$

#139:  $T < \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda}$