

random_tariff_2025_mm_dd.dfw: Random Tariff Wars

#1: CaseMode := Sensitive

#2: InputMode := Word

*** Section 3: The model

eq (1): Demand system

#3: $pxh = \alpha - \beta \cdot xh - \gamma \cdot yh$

#4: $pyh = \alpha - \gamma \cdot xh - \beta \cdot yh$

#5: $pxf = \alpha - \beta \cdot xf - \gamma \cdot yf$

#6: $pyf = \alpha - \gamma \cdot xf - \beta \cdot yf$

Let λ be prob $t=T \Rightarrow 1-\lambda$ prob $t=0$

*** Section 4: Random reciprocal tariff wars

eq (2): expected profit of x

#7: $e\text{profit}xh = (pxh - c) \cdot xh$

#8: $e\text{profit}xf = \lambda \cdot (pxf - c - T) \cdot xf + (1 - \lambda) \cdot (pxf - c) \cdot xf$

#9: $e\text{profit}x = (pxh - c) \cdot xh + \lambda \cdot (pxf - c - T) \cdot xf + (1 - \lambda) \cdot (pxf - c) \cdot xf$

eq (3): expected profit of y

#10: $e\text{profit}yf = (pyf - c) \cdot yf$

#11: $e\text{profit}yh = \lambda \cdot (pyh - c - T) \cdot yh + (1 - \lambda) \cdot (pyh - c) \cdot yh$

#12: $e\text{profit}y = (pyf - c) \cdot yf + \lambda \cdot (pyh - c - T) \cdot yh + (1 - \lambda) \cdot (pyh - c) \cdot yh$

Derivation of (4) and Appendix A

$$\#13: \text{eprofit}_x = ((\alpha - \beta \cdot x_h - \gamma \cdot y_h) - c) \cdot x_h + \lambda \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c - T) \cdot x_f + (1 - \lambda) \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f$$

$$\#14: \frac{d}{d x_f} (\text{eprofit}_x = ((\alpha - \beta \cdot x_h - \gamma \cdot y_h) - c) \cdot x_h + \lambda \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c - T) \cdot x_f + (1 - \lambda) \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f)$$

$$\#15: 0 = -T \cdot \lambda - c - 2 \cdot x_f \cdot \beta - y_f \cdot \gamma + \alpha$$

$$\#16: \frac{d}{d x_h} (\text{eprofit}_x = ((\alpha - \beta \cdot x_h - \gamma \cdot y_h) - c) \cdot x_h + \lambda \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c - T) \cdot x_f + (1 - \lambda) \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f)$$

$$\#17: 0 = -c - 2 \cdot x_h \cdot \beta - y_h \cdot \gamma + \alpha$$

$$\#18: \text{eprofit}_y = ((\alpha - \gamma \cdot x_f - \beta \cdot y_f) - c) \cdot y_f + \lambda \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c - T) \cdot y_h + (1 - \lambda) \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c) \cdot y_h$$

$$\#19: \frac{d}{d y_f} (\text{eprofit}_y = ((\alpha - \gamma \cdot x_f - \beta \cdot y_f) - c) \cdot y_f + \lambda \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c - T) \cdot y_h + (1 - \lambda) \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c) \cdot y_h)$$

$$\#20: 0 = -c - x_f \cdot \gamma - 2 \cdot y_f \cdot \beta + \alpha$$

$$\#21: \frac{d}{d y_h} (\text{eprofity} = ((\alpha - \gamma \cdot x_f - \beta \cdot y_f) - c) \cdot y_f + \lambda \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c - T) \cdot y_h + (1 - \lambda) \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c) \cdot y_h)$$

$$\#22: 0 = -T \cdot \lambda - c - x_h \cdot \gamma - 2 \cdot y_h \cdot \beta + \alpha$$

$$\#23: \text{SOLVE}([0 = -T \cdot \lambda - c - 2 \cdot x_f \cdot \beta - y_f \cdot \gamma + \alpha, 0 = -c - 2 \cdot x_h \cdot \beta - y_h \cdot \gamma + \alpha, 0 = -c - x_f \cdot \gamma - 2 \cdot y_f \cdot \beta + \alpha, 0 = -T \cdot \lambda - c - x_h \cdot \gamma - 2 \cdot y_h \cdot \beta + \alpha], [x_f, x_h, y_f, y_h])$$

eq (4) sales levels

$$\#24: \left[\begin{aligned} x_f &= \frac{2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma)}{\gamma^2 - 4 \cdot \beta^2} \wedge x_h = \frac{T \cdot \gamma \cdot \lambda + (c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{4 \cdot \beta^2 - \gamma^2} \wedge y_f = \\ &\frac{T \cdot \gamma \cdot \lambda + (c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{4 \cdot \beta^2 - \gamma^2} \wedge y_h = \frac{2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma)}{\gamma^2 - 4 \cdot \beta^2} \end{aligned} \right]$$

$x_f = y_h > 0$ if

$$\#25: 2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma) < 0$$

$$\#26: \text{SOLVE}(2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma) < 0, T)$$

$$\#27: \text{IF} \left(\beta \cdot \lambda < 0, T > \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda} \right) \vee \text{IF} \left(\beta \cdot \lambda > 0, T < \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda} \right)$$

Assumption 3

$$\#28: \quad T < \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda}$$

soc in Appendix A

$$\#29: \quad \frac{d}{d x_f} \frac{d}{d x_f} (\text{eprofit}_x = ((\alpha - \beta \cdot x_h - \gamma \cdot y_h) - c) \cdot x_h + \lambda \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c - T) \cdot x_f + (1 - \lambda) \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f)$$

$$\#30: \quad 0 > -2 \cdot \beta$$

$$\#31: \quad \frac{d}{d x_h} \frac{d}{d x_h} (\text{eprofit}_x = ((\alpha - \beta \cdot x_h - \gamma \cdot y_h) - c) \cdot x_h + \lambda \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c - T) \cdot x_f + (1 - \lambda) \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f)$$

$$\#32: \quad 0 > -2 \cdot \beta$$

$$\#33: \quad \frac{d}{d x_h} \frac{d}{d x_f} (\text{eprofit}_x = ((\alpha - \beta \cdot x_h - \gamma \cdot y_h) - c) \cdot x_h + \lambda \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c - T) \cdot x_f + (1 - \lambda) \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f)$$

$$\#34: \quad 0 = 0$$

$$\#35: \quad \frac{d}{d y_f} \frac{d}{d y_f} (\text{eprofit}_y = ((\alpha - \gamma \cdot x_f - \beta \cdot y_f) - c) \cdot y_f + \lambda \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c - T) \cdot y_h + (1 - \lambda) \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c) \cdot y_h)$$

$$- \gamma \cdot x_h - \beta \cdot y_h) - c) \cdot y_h)$$

$$\#36: \quad 0 > -2 \cdot \beta$$

$$\#37: \quad \frac{d}{d y_h} \frac{d}{d y_h} (\text{eprofit}_y = ((\alpha - \gamma \cdot x_f - \beta \cdot y_f) - c) \cdot y_f + \lambda \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c - T) \cdot y_h + (1 - \lambda) \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c) \cdot y_h)$$

$$\#38: \quad 0 > -2 \cdot \beta$$

$$\#39: \quad \frac{d}{d y_f} \frac{d}{d y_h} (\text{eprofit}_y = ((\alpha - \gamma \cdot x_f - \beta \cdot y_f) - c) \cdot y_f + \lambda \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c - T) \cdot y_h + (1 - \lambda) \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c) \cdot y_h)$$

$$\#40: \quad 0 = 0$$

eq (5): equilibrium prices

$$\#41: \quad p_{xh} = \frac{T \cdot \beta \cdot \gamma \cdot \lambda + (2 \cdot \beta - \gamma) \cdot (c \cdot (\beta + \gamma) + \alpha \cdot \beta)}{4 \cdot \beta^2 - \gamma^2}$$

$$\#42: \quad p_{yh} = \frac{T \cdot \lambda \cdot (2 \cdot \beta^2 - \gamma^2) + (2 \cdot \beta - \gamma) \cdot (c \cdot (\beta + \gamma) + \alpha \cdot \beta)}{4 \cdot \beta^2 - \gamma^2}$$

$$\#43: \quad p_{xf} = \frac{T \cdot \lambda \cdot (2 \cdot \beta^2 - \gamma^2) + (2 \cdot \beta - \gamma) \cdot (c \cdot (\beta + \gamma) + \alpha \cdot \beta)}{4 \cdot \beta^2 - \gamma^2}$$

$$\#44: \quad p_{yf} = \frac{T \cdot \beta \cdot \gamma \cdot \lambda + (2 \cdot \beta - \gamma) \cdot (c \cdot (\beta + \gamma) + \alpha \cdot \beta)}{4 \cdot \beta^2 - \gamma^2}$$

eq (7) profits in domestic markets

$$\#45: \quad eprofit_{xh} = \frac{\beta \cdot (T \cdot \gamma \cdot \lambda + (c - \alpha) \cdot (\gamma - 2 \cdot \beta))^2}{(4 \cdot \beta^2 - \gamma^2)^2}$$

$$\#46: \quad eprofit_{yf} = \frac{\beta \cdot (T \cdot \gamma \cdot \lambda + (c - \alpha) \cdot (\gamma - 2 \cdot \beta))^2}{(4 \cdot \beta^2 - \gamma^2)^2}$$

eq (8) profits in export markets

$$\#47: \quad eprofit_{xf} = \frac{\beta \cdot (2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma))^2}{(4 \cdot \beta^2 - \gamma^2)^2}$$

$$\#48: \quad eprofit_{yh} = \frac{\beta \cdot (2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma))^2}{(4 \cdot \beta^2 - \gamma^2)^2}$$

Result 2, Appendix B

eq (9): The condition of this result

$$\#49: T > T_{\text{bar}} = \frac{(\alpha - c) \cdot (2\beta - \gamma)^2}{4\beta^2 - \gamma^2}$$

Is this consistent with Assumption 3?

$$\#50: \frac{(c - \alpha) \cdot (\gamma - 2\beta)}{2\beta \cdot \lambda} - \frac{(\alpha - c) \cdot (2\beta - \gamma)^2}{4\beta^2 - \gamma^2}$$

eq (B.1)

$$\#51: \frac{(c - \alpha) \cdot (2\beta - \gamma) \cdot (2\beta \cdot (\lambda - 1) - \gamma)}{2\beta \cdot \lambda \cdot (2\beta + \gamma)}$$

> 0 if [always!]

$$\#52: (c - \alpha) \cdot (2\beta - \gamma) \cdot (2\beta \cdot (\lambda - 1) - \gamma) > 0$$

$$\#53: \text{SOLVE}((c - \alpha) \cdot (2\beta - \gamma) \cdot (2\beta \cdot (\lambda - 1) - \gamma) > 0, \lambda)$$

$$\#54: \text{IF}\left(\beta \cdot (c - \alpha) \cdot (2\beta - \gamma) < 0, \lambda < \frac{2\beta + \gamma}{2\beta}\right) \vee \text{IF}\left(\beta \cdot (c - \alpha) \cdot (2\beta - \gamma) > 0, \lambda > \frac{2\beta + \gamma}{2\beta}\right)$$

$$\#55: \lambda < \frac{2\beta + \gamma}{2\beta}$$

$$\#56: \text{eprofitx} = \frac{\beta \cdot (T \cdot \gamma \cdot \lambda + (c - \alpha) \cdot (\gamma - 2 \cdot \beta))^2}{(4 \cdot \beta^2 - \gamma^2)} + \frac{\beta \cdot (2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma))^2}{(4 \cdot \beta^2 - \gamma^2)}$$

$$\#57: \text{eprofitx} = \frac{\beta \cdot (T \cdot \lambda^2 \cdot (4 \cdot \beta^2 + \gamma^2) + 2 \cdot T \cdot \lambda \cdot (c - \alpha) \cdot (2 \cdot \beta - \gamma)^2 + 2 \cdot (c - \alpha)^2 \cdot (2 \cdot \beta - \gamma)^2)}{(4 \cdot \beta^2 - \gamma^2)}$$

$$\#58: \frac{d}{d\lambda} \left(\text{eprofitx} = \frac{\beta \cdot (T \cdot \lambda^2 \cdot (4 \cdot \beta^2 + \gamma^2) + 2 \cdot T \cdot \lambda \cdot (c - \alpha) \cdot (2 \cdot \beta - \gamma)^2 + 2 \cdot (c - \alpha)^2 \cdot (2 \cdot \beta - \gamma)^2)}{(4 \cdot \beta^2 - \gamma^2)} \right)$$

eq (B.2) FOC for a minimum

$$\#59: 0 = \frac{2 \cdot T \cdot \beta \cdot (T \cdot \lambda \cdot (4 \cdot \beta^2 + \gamma^2) + (c - \alpha) \cdot (2 \cdot \beta - \gamma)^2)}{(4 \cdot \beta^2 - \gamma^2)}$$

$$\#60: \frac{d}{d\lambda} \frac{d}{d\lambda} \left(\text{eprofitx} = \frac{\beta \cdot (T \cdot \lambda^2 \cdot (4 \cdot \beta^2 + \gamma^2) + 2 \cdot T \cdot \lambda \cdot (c - \alpha) \cdot (2 \cdot \beta - \gamma)^2 + 2 \cdot (c - \alpha)^2 \cdot (2 \cdot \beta - \gamma)^2)}{(4 \cdot \beta^2 - \gamma^2)} \right)$$

eq (B.3) SOC for minimum

$$\#61: 0 < \frac{2 \cdot T \cdot \beta \cdot (4 \cdot \beta^2 + \gamma^2)}{(4 \cdot \beta^2 - \gamma^2)}$$

$$\#62: \text{SOLVE} \left(0 = \frac{2 \cdot T \cdot \beta \cdot (T \cdot \lambda \cdot (4\beta^2 + \gamma^2) + (c - \alpha) \cdot (2\beta - \gamma)^2)}{(4\beta^2 - \gamma^2)^2}, \lambda \right)$$

eq (10)

$$\#63: \lambda_{\text{hat}} = \frac{(\alpha - c) \cdot (2\beta - \gamma)^2}{T \cdot (4\beta^2 + \gamma^2)} \vee T = 0 \vee \beta = 0$$

Result 3 and Appendix C:

$$\#64: \frac{d}{d\lambda} \left(\text{eprofitxh} = \frac{\beta \cdot (T \cdot \gamma \cdot \lambda + (c - \alpha) \cdot (\gamma - 2\beta))^2}{(4\beta^2 - \gamma^2)^2} \right)$$

eq (c.1)

$$\#65: 0 < \frac{2 \cdot T \cdot \beta \cdot \gamma \cdot (T \cdot \gamma \cdot \lambda + (c - \alpha) \cdot (\gamma - 2\beta))}{(4\beta^2 - \gamma^2)^2}$$

$$\#66: \frac{d}{d\lambda} \left(\text{eprofitxf} = \frac{\beta \cdot (2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2\beta - \gamma))^2}{(4\beta^2 - \gamma^2)^2} \right)$$

eq (C.2)

$$\#67: \frac{4 \cdot T \cdot \beta^2 \cdot (2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma))}{(4 \cdot \beta^2 - \gamma^2)}$$

< 0 if [Assumption 3]

$$\#68: 4 \cdot T \cdot \beta^2 \cdot (2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma)) < 0$$

$$\#69: \text{SOLVE}(4 \cdot T \cdot \beta^2 \cdot (2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma)) < 0, T)$$

$$\begin{aligned} \#70: & \left(\beta \neq 0 \wedge T < 0 \wedge \text{IF} \left(\beta \cdot \lambda < 0, T < \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda} \right) \right) \vee \left(\beta \neq 0 \wedge T < 0 \wedge \text{IF} \left(\beta \cdot \lambda > 0, T > \right. \right. \\ & \left. \left. \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda} \right) \right) \vee \left(\beta \neq 0 \wedge T > 0 \wedge \text{IF} \left(\beta \cdot \lambda < 0, T > \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda} \right) \right) \vee \left(\beta \neq 0 \wedge T > 0 \right. \\ & \left. \wedge \text{IF} \left(\beta \cdot \lambda > 0, T < \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda} \right) \right) \end{aligned}$$

which is Assumption 3

$$\#71: T < \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda}$$

$$\#72: \frac{d}{d\lambda} \frac{d}{d\lambda} \left(\text{eprofitxh} = \frac{\beta \cdot (T \cdot \gamma \cdot \lambda + (c - \alpha) \cdot (\gamma - 2 \cdot \beta))^2}{(4 \cdot \beta^2 - \gamma^2)} \right)$$

$$\#73: \quad 0 < \frac{2 \cdot T \cdot \beta \cdot \gamma^2}{(4 \cdot \beta^2 - \gamma^2)^2}$$

$$\#74: \quad \frac{d}{d\lambda} \frac{d}{d\lambda} \left(\text{eprofitxf} = \frac{\beta \cdot (2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma))^2}{(4 \cdot \beta^2 - \gamma^2)^2} \right)$$

$$\#75: \quad 0 < \frac{8 \cdot T \cdot \beta^3}{(4 \cdot \beta^2 - \gamma^2)^2}$$

proving Result 3c, eq (C.3)

$$\#76: \quad \frac{2 \cdot T \cdot \beta \cdot \gamma \cdot (T \cdot \gamma \cdot \lambda + (c - \alpha) \cdot (\gamma - 2 \cdot \beta))}{(4 \cdot \beta^2 - \gamma^2)^2} = - \frac{4 \cdot T \cdot \beta^2 \cdot (2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma))}{(4 \cdot \beta^2 - \gamma^2)^2}$$

$$\#77: \quad \text{SOLVE} \left(\frac{2 \cdot T \cdot \beta \cdot \gamma \cdot (T \cdot \gamma \cdot \lambda + (c - \alpha) \cdot (\gamma - 2 \cdot \beta))}{(4 \cdot \beta^2 - \gamma^2)^2} = - \frac{4 \cdot T \cdot \beta^2 \cdot (2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma))}{(4 \cdot \beta^2 - \gamma^2)^2}, \lambda \right)$$

$$\#78: \quad \lambda = \frac{(\alpha - c) \cdot (2 \cdot \beta - \gamma)^2}{T \cdot (4 \cdot \beta^2 + \gamma^2)} \vee T = 0 \vee \beta = 0$$

Proving Result 3d, eq (C.4)

$$\#79: \frac{8 \cdot T^2 \cdot \beta^3}{(4 \cdot \beta^2 - \gamma^2)^2} - \frac{2 \cdot T^2 \cdot \beta \cdot \gamma^2}{(4 \cdot \beta^2 - \gamma^2)^2}$$

$$\#80: 0 < \frac{2 \cdot T^2 \cdot \beta^2}{4 \cdot \beta^2 - \gamma^2}$$

*** Section 5: Ad-valorem tariff wars

eq (11) profit X

$$\#81: \text{eprofitxh} = (pxh - c) \cdot xh$$

$$\#82: \text{eprofitxf} = \lambda \cdot ((1 - \tau) \cdot pxf - c) \cdot xf + (1 - \lambda) \cdot (pxf - c) \cdot xf$$

$$\#83: \text{eprofitx} = (pxh - c) \cdot xh + \lambda \cdot ((1 - \tau) \cdot pxf - c) \cdot xf + (1 - \lambda) \cdot (pxf - c) \cdot xf$$

eq (12) profit Y

$$\#84: \text{eprofityf} = (pyf - c) \cdot yf$$

$$\#85: \text{eprofityh} = \lambda \cdot ((1 - \tau) \cdot pyh - c) \cdot yh + (1 - \lambda) \cdot (pyh - c) \cdot yh$$

$$\#86: \text{eprofity} = (pyf - c) \cdot yf + \lambda \cdot ((1 - \tau) \cdot pyh - c) \cdot yh + (1 - \lambda) \cdot (pyh - c) \cdot yh$$

Derivations of (13) and (14) equilibrium sales and Appendix D

$$\#87: \text{eprofitx} = ((\alpha - \beta \cdot xh - \gamma \cdot yh) - c) \cdot xh + \lambda \cdot ((1 - \tau) \cdot (\alpha - \beta \cdot xf - \gamma \cdot yf) - c) \cdot xf + (1 - \lambda) \cdot ((\alpha - \beta \cdot xf - \gamma \cdot yf) - c) \cdot xf$$

$$\#88: \text{eprofity} = ((\alpha - \gamma \cdot xf - \beta \cdot yf) - c) \cdot yf + \lambda \cdot ((1 - \tau) \cdot (\alpha - \gamma \cdot xh - \beta \cdot yh) - c) \cdot yh + (1 - \lambda) \cdot ((\alpha - \gamma \cdot xh - \beta \cdot yh) - c) \cdot yh$$

$$- \beta \cdot y_h) - c) \cdot y_h$$

eqs (D.1)

$$\#89: \frac{d}{d x_f} (\text{eprofit}_x = ((\alpha - \beta \cdot x_h - \gamma \cdot y_h) - c) \cdot x_h + \lambda \cdot ((1 - \tau) \cdot (\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f + (1 - \lambda) \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f)$$

$$\#90: 0 = (2 \cdot x_f \cdot \beta + y_f \cdot \gamma - \alpha) \cdot (\lambda \cdot \tau - 1) - c$$

$$\#91: \frac{d}{d x_h} (\text{eprofit}_x = ((\alpha - \beta \cdot x_h - \gamma \cdot y_h) - c) \cdot x_h + \lambda \cdot ((1 - \tau) \cdot (\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f + (1 - \lambda) \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f)$$

$$\#92: 0 = -c - 2 \cdot x_h \cdot \beta - y_h \cdot \gamma + \alpha$$

eqs (D.2)

$$\#93: \frac{d}{d y_f} (\text{eprofit}_y = ((\alpha - \gamma \cdot x_f - \beta \cdot y_f) - c) \cdot y_f + \lambda \cdot ((1 - \tau) \cdot (\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c) \cdot y_h + (1 - \lambda) \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c) \cdot y_h)$$

$$\#94: 0 = -c - x_f \cdot \gamma - 2 \cdot y_f \cdot \beta + \alpha$$

$$\#95: \frac{d}{d y_h} (\text{eprofit}_y = ((\alpha - \gamma \cdot x_f - \beta \cdot y_f) - c) \cdot y_f + \lambda \cdot ((1 - \tau) \cdot (\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c) \cdot y_h + (1 - \lambda) \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c) \cdot y_h)$$

$$\gamma \cdot x_h - \beta \cdot y_h) - c) \cdot y_h)$$

$$\#96: \quad 0 = (x_h \cdot \gamma + 2 \cdot y_h \cdot \beta - \alpha) \cdot (\lambda \cdot \tau - 1) - c$$

Second-order conditions

$$\#97: \quad \frac{d}{d x_f} \frac{d}{d x_f} (\text{eprofit}_x = ((\alpha - \beta \cdot x_h - \gamma \cdot y_h) - c) \cdot x_h + \lambda \cdot ((1 - \tau) \cdot (\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f + (1 - \lambda) \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f)$$

$$\#98: \quad 0 > 2 \cdot \beta \cdot (\lambda \cdot \tau - 1)$$

$$\#99: \quad \frac{d}{d x_h} \frac{d}{d x_h} (\text{eprofit}_x = ((\alpha - \beta \cdot x_h - \gamma \cdot y_h) - c) \cdot x_h + \lambda \cdot ((1 - \tau) \cdot (\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f + (1 - \lambda) \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f)$$

$$\#100: \quad 0 > -2 \cdot \beta$$

$$\#101: \quad \frac{d}{d x_h} \frac{d}{d x_f} (\text{eprofit}_x = ((\alpha - \beta \cdot x_h - \gamma \cdot y_h) - c) \cdot x_h + \lambda \cdot ((1 - \tau) \cdot (\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f + (1 - \lambda) \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f)$$

$$\#102: \quad 0 = 0$$

Solving the 4 FOC for sales levels:

#103: SOLVE([0 = (2·xf·β + yf·γ - α)·(λ·τ - 1) - c, 0 = -c - 2·xh·β - yh·γ + α, 0 = -c - xf·γ - 2·yf·β + α, 0 = (xh·γ + 2·yh·β - α)·(λ·τ - 1) - c], [xf, xh, yf, yh])

eqs (13) and (14)

$$\#104: \left[\begin{aligned} & \text{xf} = \frac{c \cdot (2 \cdot \beta + \gamma \cdot (\lambda \cdot \tau - 1)) + \alpha \cdot (2 \cdot \beta - \gamma) \cdot (\lambda \cdot \tau - 1)}{(4 \cdot \beta^2 - \gamma^2) \cdot (\lambda \cdot \tau - 1)} \wedge \text{xh} = \\ & \frac{c \cdot (2 \cdot \beta \cdot (\lambda \cdot \tau - 1) + \gamma) + \alpha \cdot (1 - \lambda \cdot \tau) \cdot (2 \cdot \beta - \gamma)}{(1 - \lambda \cdot \tau) \cdot (4 \cdot \beta^2 - \gamma^2)} \wedge \text{yf} = \\ & \frac{c \cdot (2 \cdot \beta \cdot (\lambda \cdot \tau - 1) + \gamma) + \alpha \cdot (1 - \lambda \cdot \tau) \cdot (2 \cdot \beta - \gamma)}{(1 - \lambda \cdot \tau) \cdot (4 \cdot \beta^2 - \gamma^2)} \wedge \text{yh} = \\ & \frac{c \cdot (2 \cdot \beta + \gamma \cdot (\lambda \cdot \tau - 1)) + \alpha \cdot (2 \cdot \beta - \gamma) \cdot (\lambda \cdot \tau - 1)}{(4 \cdot \beta^2 - \gamma^2) \cdot (\lambda \cdot \tau - 1)} \end{aligned} \right]$$

xh = yf > 0 if

$$\#105: c \cdot (2 \cdot \beta \cdot (\lambda \cdot \tau - 1) + \gamma) + \alpha \cdot (1 - \lambda \cdot \tau) \cdot (2 \cdot \beta - \gamma) > 0$$

$$\#106: \text{SOLVE}(c \cdot (2 \cdot \beta \cdot (\lambda \cdot \tau - 1) + \gamma) + \alpha \cdot (1 - \lambda \cdot \tau) \cdot (2 \cdot \beta - \gamma) > 0, \tau)$$

$$\#107: \text{IF} \left(2 \cdot c \cdot \beta \cdot \lambda + \alpha \cdot \lambda \cdot (\gamma - 2 \cdot \beta) < 0, \tau < \frac{(c - \alpha) \cdot (2 \cdot \beta - \gamma)}{\lambda \cdot (2 \cdot c \cdot \beta + \alpha \cdot (\gamma - 2 \cdot \beta))} \right) \vee \text{IF} \left(2 \cdot c \cdot \beta \cdot \lambda + \alpha \cdot \lambda \cdot (\gamma - 2 \cdot \beta) > 0, \tau \right)$$

$$> \frac{(c - \alpha) \cdot (2 \cdot \beta - \gamma)}{\lambda \cdot (2 \cdot c \cdot \beta + \alpha \cdot (\gamma - 2 \cdot \beta))} \Bigg)$$

$x_f = y_h > 0$ if

$$\#108: c \cdot (2 \cdot \beta + \gamma \cdot (\lambda \cdot \tau - 1)) + \alpha \cdot (2 \cdot \beta - \gamma) \cdot (\lambda \cdot \tau - 1) < 0$$

$$\#109: \text{SOLVE}(c \cdot (2 \cdot \beta + \gamma \cdot (\lambda \cdot \tau - 1)) + \alpha \cdot (2 \cdot \beta - \gamma) \cdot (\lambda \cdot \tau - 1) < 0, \tau)$$

$$\#110: \text{IF} \left(c \cdot \gamma \cdot \lambda + \alpha \cdot \lambda \cdot (2 \cdot \beta - \gamma) < 0, \tau > \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{\lambda \cdot (c \cdot \gamma + \alpha \cdot (2 \cdot \beta - \gamma))} \right) \vee \text{IF} \left(c \cdot \gamma \cdot \lambda + \alpha \cdot \lambda \cdot (2 \cdot \beta - \gamma) > 0, \tau < \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{\lambda \cdot (c \cdot \gamma + \alpha \cdot (2 \cdot \beta - \gamma))} \right)$$

Assumption 4

$$\#111: \tau < \tau_{\text{bar}} = \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{\lambda \cdot (c \cdot \gamma + \alpha \cdot (2 \cdot \beta - \gamma))}$$

which one is higher?

$$\#112: \frac{(c - \alpha) \cdot (2 \cdot \beta - \gamma)}{\lambda \cdot (2 \cdot c \cdot \beta + \alpha \cdot (\gamma - 2 \cdot \beta))} - \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{\lambda \cdot (c \cdot \gamma + \alpha \cdot (2 \cdot \beta - \gamma))}$$

$$\#113: \frac{c \cdot (c - \alpha) \cdot (2 \cdot \beta + \gamma) \cdot (2 \cdot \beta - \gamma)}{\lambda \cdot (2 \cdot c \cdot \beta + \alpha \cdot (\gamma - 2 \cdot \beta)) \cdot (c \cdot \gamma + \alpha \cdot (2 \cdot \beta - \gamma))}$$

should be > 0 implies that Assumption 4 is sufficient.

eqs (15) and (16) equilibrium prices

$$\#114: \quad p_{xh} = \frac{c \cdot (2 \cdot \beta^2 \cdot (\lambda \cdot \tau - 1) - \beta \cdot \gamma + \gamma^2 \cdot (1 - \lambda \cdot \tau)) + \alpha \cdot \beta \cdot (2 \cdot \beta - \gamma) \cdot (\lambda \cdot \tau - 1)}{(4 \cdot \beta^2 - \gamma^2) \cdot (\lambda \cdot \tau - 1)}$$

$$\#115: \quad p_{yh} = \frac{c \cdot (2 \cdot \beta^2 + \beta \cdot \gamma \cdot (1 - \lambda \cdot \tau) - \gamma^2) + \alpha \cdot \beta \cdot (1 - \lambda \cdot \tau) \cdot (2 \cdot \beta - \gamma)}{(1 - \lambda \cdot \tau) \cdot (4 \cdot \beta^2 - \gamma^2)}$$

$$\#116: \quad p_{xf} = \frac{c \cdot (2 \cdot \beta^2 + \beta \cdot \gamma \cdot (1 - \lambda \cdot \tau) - \gamma^2) + \alpha \cdot \beta \cdot (1 - \lambda \cdot \tau) \cdot (2 \cdot \beta - \gamma)}{(1 - \lambda \cdot \tau) \cdot (4 \cdot \beta^2 - \gamma^2)}$$

$$\#117: \quad p_{yf} = \frac{c \cdot (2 \cdot \beta^2 \cdot (\lambda \cdot \tau - 1) - \beta \cdot \gamma + \gamma^2 \cdot (1 - \lambda \cdot \tau)) + \alpha \cdot \beta \cdot (2 \cdot \beta - \gamma) \cdot (\lambda \cdot \tau - 1)}{(4 \cdot \beta^2 - \gamma^2) \cdot (\lambda \cdot \tau - 1)}$$

eqs (17): equilibrium expected domestic profits

$$\#118: \quad eprofit_{xh} = \frac{\beta \cdot (c \cdot (2 \cdot \beta \cdot (\lambda \cdot \tau - 1) + \gamma) + \alpha \cdot (1 - \lambda \cdot \tau) \cdot (2 \cdot \beta - \gamma))^2}{(4 \cdot \beta^2 - \gamma^2) \cdot (\lambda \cdot \tau - 1)}$$

$$\#119: \quad eprofit_{yf} = \frac{\beta \cdot (c \cdot (2 \cdot \beta \cdot (\lambda \cdot \tau - 1) + \gamma) + \alpha \cdot (1 - \lambda \cdot \tau) \cdot (2 \cdot \beta - \gamma))^2}{(4 \cdot \beta^2 - \gamma^2) \cdot (\lambda \cdot \tau - 1)}$$

eqs (18): equilibrium expected export profits

$$\#120: \quad eprofitxf = \frac{\beta \cdot (c \cdot (2\beta + \gamma \cdot (\lambda \cdot \tau - 1)) + \alpha \cdot (2\beta - \gamma) \cdot (\lambda \cdot \tau - 1))^2}{(1 - \lambda \cdot \tau) \cdot (4\beta^2 - \gamma^2)}$$

$$\#121: \quad eprofityh = \frac{\beta \cdot (c \cdot (2\beta + \gamma \cdot (\lambda \cdot \tau - 1)) + \alpha \cdot (2\beta - \gamma) \cdot (\lambda \cdot \tau - 1))^2}{(1 - \lambda \cdot \tau) \cdot (4\beta^2 - \gamma^2)}$$

*** Section 6 (deleted starting v11): Unilateral tariff with no retaliation
Ignore equation numbers as section 6 was removed: last version was v10

eq (18) profit of X

$$\#122: \quad eprofitx = (pxh - c) \cdot xh + (pxf - c) \cdot xf$$

eq (19) profit of Y

$$\#123: \quad eprofity = (pyf - c) \cdot yf + \lambda \cdot (pyh - c - T) \cdot yh + (1 - \lambda) \cdot (pyh - c) \cdot yh$$

Appendix E

$$\#124: \quad eprofitx = ((\alpha - \beta \cdot xh - \gamma \cdot yh) - c) \cdot xh + ((\alpha - \beta \cdot xf - \gamma \cdot yf) - c) \cdot xf$$

$$\#125: \quad eprofity = ((\alpha - \gamma \cdot xf - \beta \cdot yf) - c) \cdot yf + \lambda \cdot ((\alpha - \gamma \cdot xh - \beta \cdot yh) - c - T) \cdot yh + (1 - \lambda) \cdot ((\alpha - \gamma \cdot xh - \beta \cdot yh) - c) \cdot yh$$

eqs (E.1)

$$\#126: \quad \frac{d}{d \, xf} (eprofitx = ((\alpha - \beta \cdot xh - \gamma \cdot yh) - c) \cdot xh + ((\alpha - \beta \cdot xf - \gamma \cdot yf) - c) \cdot xf)$$

$$\#127: \quad 0 = -c - 2 \cdot xf \cdot \beta - yf \cdot \gamma + \alpha$$

$$\#128: \frac{d}{d x_h} (\text{eprofit}_x = ((\alpha - \beta \cdot x_h - \gamma \cdot y_h) - c) \cdot x_h + ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f)$$

$$\#129: 0 = -c - 2 \cdot x_h \cdot \beta - y_h \cdot \gamma + \alpha$$

eqs (E.2)

$$\#130: \frac{d}{d y_f} (\text{eprofit}_y = ((\alpha - \gamma \cdot x_f - \beta \cdot y_f) - c) \cdot y_f + \lambda \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c - T) \cdot y_h + (1 - \lambda) \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c) \cdot y_h)$$

$$\#131: 0 = -c - x_f \cdot \gamma - 2 \cdot y_f \cdot \beta + \alpha$$

$$\#132: \frac{d}{d y_h} (\text{eprofit}_y = ((\alpha - \gamma \cdot x_f - \beta \cdot y_f) - c) \cdot y_f + \lambda \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c - T) \cdot y_h + (1 - \lambda) \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c) \cdot y_h)$$

$$\#133: 0 = -T \cdot \lambda - c - x_h \cdot \gamma - 2 \cdot y_h \cdot \beta + \alpha$$

eq (20) eq1 sales under no retaliation

$$\#134: \text{SOLVE}([0 = -c - 2 \cdot x_f \cdot \beta - y_f \cdot \gamma + \alpha, 0 = -c - 2 \cdot x_h \cdot \beta - y_h \cdot \gamma + \alpha, 0 = -c - x_f \cdot \gamma - 2 \cdot y_f \cdot \beta + \alpha, 0 = -T \cdot \lambda - c - x_h \cdot \gamma - 2 \cdot y_h \cdot \beta + \alpha], [x_f, x_h, y_f, y_h])$$

$$\#135: \left[x_f = \frac{\alpha - c}{2 \cdot \beta + \gamma} \wedge x_h = \frac{T \cdot \gamma \cdot \lambda + (c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{4 \cdot \beta^2 - \gamma^2} \wedge y_f = \frac{\alpha - c}{2 \cdot \beta + \gamma} \wedge y_h = \right.$$

$$\left. \frac{2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma)}{\gamma^2 - 4 \cdot \beta^2} \right]$$

$y > 0$ if [Assumption 3]

$$\#136: 2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma) < 0$$

$$\#137: \text{SOLVE}(2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma) < 0, T)$$

$$\#138: \text{IF} \left(\beta \cdot \lambda < 0, T > \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda} \right) \vee \text{IF} \left(\beta \cdot \lambda > 0, T < \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda} \right)$$

$$\#139: T < \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda}$$

eq (21) equilibrium prices without retaliation

$$\#140: p_{xh} = \frac{T \cdot \beta \cdot \gamma \cdot \lambda + (2 \cdot \beta - \gamma) \cdot (c \cdot (\beta + \gamma) + \alpha \cdot \beta)}{4 \cdot \beta^2 - \gamma^2}$$

$$\#141: p_{yh} = \frac{T \cdot \lambda \cdot (2 \cdot \beta^2 - \gamma^2) + (2 \cdot \beta - \gamma) \cdot (c \cdot (\beta + \gamma) + \alpha \cdot \beta)}{4 \cdot \beta^2 - \gamma^2}$$

$$\#142: p_{xf} = \frac{c \cdot (\beta + \gamma) + \alpha \cdot \beta}{2 \cdot \beta + \gamma}$$

$$\#143: p_{yf} = \frac{c \cdot (\beta + \gamma) + \alpha \cdot \beta}{2 \cdot \beta + \gamma}$$

eq (22) equilibrium profit of X without retaliation

$$\#144: \quad eprofitx = \frac{\beta \cdot (T \cdot \gamma \cdot \lambda^2 + 2 \cdot T \cdot \gamma \cdot \lambda \cdot (c - \alpha) \cdot (\gamma - 2 \cdot \beta) + 2 \cdot (c - \alpha)^2 \cdot (2 \cdot \beta - \gamma)^2)}{(2 \cdot \beta + \gamma)^2 \cdot (2 \cdot \beta - \gamma)^2}$$

eq (20) equilibrium profit of Y without retaliation

$$\#145: \quad eprofity = \frac{2 \cdot \beta \cdot (2 \cdot T \cdot \beta \cdot \lambda^2 + 2 \cdot T \cdot \beta \cdot \lambda \cdot (c - \alpha) \cdot (2 \cdot \beta - \gamma) + (c - \alpha)^2 \cdot (2 \cdot \beta - \gamma)^2)}{(2 \cdot \beta + \gamma)^2 \cdot (2 \cdot \beta - \gamma)^2}$$

Result 4 and Appendix F

eq (F.1)

$$\#146: \quad \frac{d}{d\lambda} \left(eprofitx = \frac{\beta \cdot (T \cdot \gamma \cdot \lambda^2 + 2 \cdot T \cdot \gamma \cdot \lambda \cdot (c - \alpha) \cdot (\gamma - 2 \cdot \beta) + 2 \cdot (c - \alpha)^2 \cdot (2 \cdot \beta - \gamma)^2)}{(2 \cdot \beta + \gamma)^2 \cdot (2 \cdot \beta - \gamma)^2} \right)$$

$$\#147: \quad 0 > \frac{2 \cdot T \cdot \beta \cdot \gamma \cdot (T \cdot \gamma \cdot \lambda + (c - \alpha) \cdot (\gamma - 2 \cdot \beta))}{(2 \cdot \beta + \gamma)^2 \cdot (2 \cdot \beta - \gamma)^2}$$

eq (F.2)

$$\#148: \quad \frac{d}{d\lambda} \left(eprofity = \frac{2 \cdot \beta \cdot (2 \cdot T \cdot \beta \cdot \lambda^2 + 2 \cdot T \cdot \beta \cdot \lambda \cdot (c - \alpha) \cdot (2 \cdot \beta - \gamma) + (c - \alpha)^2 \cdot (2 \cdot \beta - \gamma)^2)}{(2 \cdot \beta + \gamma)^2 \cdot (2 \cdot \beta - \gamma)^2} \right)$$

#149:
$$\frac{4 \cdot T \cdot \beta^2 \cdot (2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma))}{(2 \cdot \beta + \gamma)^2 \cdot (2 \cdot \beta - \gamma)^2}$$

< 0 if [Assumption 3]

#150: $2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma) < 0$

#151: $\text{SOLVE}(2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma) < 0, T)$

#152:
$$\text{IF}\left(\beta \cdot \lambda < 0, T > \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda}\right) \vee \text{IF}\left(\beta \cdot \lambda > 0, T < \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda}\right)$$

#153: $T < \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda}$

End of Section 6 (removed from v11 and on)