

random_tariff_2025_mm_dd.dfw: Random Tariff Wars

#1: CaseMode := Sensitive

#2: InputMode := Word

eq (1): Demand system

#3: $p_{xh} = \alpha - \beta \cdot x_h - \gamma \cdot y_h$

#4: $p_{yh} = \alpha - \gamma \cdot x_h - \beta \cdot y_h$

#5: $p_{xf} = \alpha - \beta \cdot x_f - \gamma \cdot y_f$

#6: $p_{yf} = \alpha - \gamma \cdot x_f - \beta \cdot y_f$

Let λ be prob $t=T \Rightarrow 1-\lambda$ prob $t=0$

eq (2): expected profit of x

#7: $e\text{profit}_{xh} = (p_{xh} - c) \cdot x_h$

#8: $e\text{profit}_{xf} = \lambda \cdot (p_{xf} - c - T) \cdot x_f + (1 - \lambda) \cdot (p_{xf} - c) \cdot x_f$

#9: $e\text{profit}_x = (p_{xh} - c) \cdot x_h + \lambda \cdot (p_{xf} - c - T) \cdot x_f + (1 - \lambda) \cdot (p_{xf} - c) \cdot x_f$

eq (3): expected profit of y

#10: $e\text{profit}_{yf} = (p_{yf} - c) \cdot y_f$

#11: $e\text{profit}_{yh} = \lambda \cdot (p_{yh} - c - T) \cdot y_h + (1 - \lambda) \cdot (p_{yh} - c) \cdot y_h$

#12: $e\text{profit}_y = (p_{yf} - c) \cdot y_f + \lambda \cdot (p_{yh} - c - T) \cdot y_h + (1 - \lambda) \cdot (p_{yh} - c) \cdot y_h$

Derivation of (4) and Appendix A

#13: $e\text{profit}_x = ((\alpha - \beta \cdot x_h - \gamma \cdot y_h) - c) \cdot x_h + \lambda \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c - T) \cdot x_f + (1 - \lambda) \cdot ((\alpha - \beta \cdot x_f -$

$$\gamma \cdot y_f) - c) \cdot x_f$$

$$\#14: \frac{d}{d x_f} (e\text{profit}_x = ((\alpha - \beta \cdot x_h - \gamma \cdot y_h) - c) \cdot x_h + \lambda \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c - T) \cdot x_f + (1 - \lambda) \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f)$$

$$\#15: 0 = -T \cdot \lambda - c - 2 \cdot x_f \cdot \beta - y_f \cdot \gamma + \alpha$$

$$\#16: \frac{d}{d x_h} (e\text{profit}_x = ((\alpha - \beta \cdot x_h - \gamma \cdot y_h) - c) \cdot x_h + \lambda \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c - T) \cdot x_f + (1 - \lambda) \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f)$$

$$\#17: 0 = -c - 2 \cdot x_h \cdot \beta - y_h \cdot \gamma + \alpha$$

$$\#18: e\text{profity} = ((\alpha - \gamma \cdot x_f - \beta \cdot y_f) - c) \cdot y_f + \lambda \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c - T) \cdot y_h + (1 - \lambda) \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c) \cdot y_h$$

$$\#19: \frac{d}{d y_f} (e\text{profity} = ((\alpha - \gamma \cdot x_f - \beta \cdot y_f) - c) \cdot y_f + \lambda \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c - T) \cdot y_h + (1 - \lambda) \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c) \cdot y_h)$$

$$\#20: 0 = -c - x_f \cdot \gamma - 2 \cdot y_f \cdot \beta + \alpha$$

$$\#21: \frac{d}{d y_h} (e\text{profity} = ((\alpha - \gamma \cdot x_f - \beta \cdot y_f) - c) \cdot y_f + \lambda \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c - T) \cdot y_h + (1 - \lambda) \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c) \cdot y_h)$$

$$\gamma \cdot xh - \beta \cdot yh) - c) \cdot yh)$$

#22: $0 = -T \cdot \lambda - c - xh \cdot \gamma - 2 \cdot yh \cdot \beta + \alpha$

#23: SOLVE([$0 = -T \cdot \lambda - c - 2 \cdot xf \cdot \beta - yf \cdot \gamma + \alpha$, $0 = -c - 2 \cdot xh \cdot \beta - yh \cdot \gamma + \alpha$, $0 = -c - xf \cdot \gamma - 2 \cdot yf \cdot \beta + \alpha$,
 $0 = -T \cdot \lambda - c - xh \cdot \gamma - 2 \cdot yh \cdot \beta + \alpha$], [xf, xh, yf, yh])

eq (4) sales levels

#24:
$$\left[\begin{array}{l} xf = \frac{2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma)}{\gamma^2 - 4 \cdot \beta^2} \wedge xh = \frac{T \cdot \gamma \cdot \lambda + (c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{4 \cdot \beta^2 - \gamma^2} \wedge yf = \\ \frac{T \cdot \gamma \cdot \lambda + (c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{4 \cdot \beta^2 - \gamma^2} \wedge yh = \frac{2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma)}{\gamma^2 - 4 \cdot \beta^2} \end{array} \right]$$

$xf = yh > 0$ if

#25: $2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma) < 0$

#26: SOLVE($2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma) < 0$, T)

#27:
$$IF\left(\beta \cdot \lambda < 0, T > \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda}\right) \vee IF\left(\beta \cdot \lambda > 0, T < \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda}\right)$$

Assumption 3

#28: $T < \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda}$

soc in Appendix A

#29: $\frac{d}{d \ xf} \frac{d}{d \ xf} (\text{eprofitx} = ((\alpha - \beta \cdot xh - \gamma \cdot yh) - c) \cdot xh + \lambda \cdot ((\alpha - \beta \cdot xf - \gamma \cdot yf) - c - T) \cdot xf + (1 - \lambda) \cdot ((\alpha - \beta \cdot xf - \gamma \cdot yf) - c) \cdot xf)$

#30: $0 > - 2 \cdot \beta$

#31: $\frac{d}{d \ xh} \frac{d}{d \ xh} (\text{eprofitx} = ((\alpha - \beta \cdot xh - \gamma \cdot yh) - c) \cdot xh + \lambda \cdot ((\alpha - \beta \cdot xf - \gamma \cdot yf) - c - T) \cdot xf + (1 - \lambda) \cdot ((\alpha - \beta \cdot xf - \gamma \cdot yf) - c) \cdot xf)$

#32: $0 > - 2 \cdot \beta$

#33: $\frac{d}{d \ xh} \frac{d}{d \ xf} (\text{eprofitx} = ((\alpha - \beta \cdot xh - \gamma \cdot yh) - c) \cdot xh + \lambda \cdot ((\alpha - \beta \cdot xf - \gamma \cdot yf) - c - T) \cdot xf + (1 - \lambda) \cdot ((\alpha - \beta \cdot xf - \gamma \cdot yf) - c) \cdot xf)$

#34: $0 = 0$

#35: $\frac{d}{d \ yf} \frac{d}{d \ yf} (\text{eprofity} = ((\alpha - \gamma \cdot xf - \beta \cdot yf) - c) \cdot yf + \lambda \cdot ((\alpha - \gamma \cdot xh - \beta \cdot yh) - c - T) \cdot yh + (1 - \lambda) \cdot ((\alpha - \gamma \cdot xh - \beta \cdot yh) - c) \cdot yh)$

#36: $0 > - 2 \cdot \beta$

#37: $\frac{d}{d y_h} \frac{d}{d y_f} (\text{eprofity} = ((\alpha - \gamma \cdot x_f - \beta \cdot y_f) - c) \cdot y_f + \lambda \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c - T) \cdot y_h + (1 - \lambda) \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c) \cdot y_h)$

#38: $0 > -2 \cdot \beta$

#39: $\frac{d}{d y_f} \frac{d}{d y_h} (\text{eprofity} = ((\alpha - \gamma \cdot x_f - \beta \cdot y_f) - c) \cdot y_f + \lambda \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c - T) \cdot y_h + (1 - \lambda) \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c) \cdot y_h)$

#40: $0 = 0$

eq (5): equilibrium prices

#41: $p_{x_h} = \frac{T \cdot \beta \cdot \gamma \cdot \lambda + (2 \cdot \beta - \gamma) \cdot (c \cdot (\beta + \gamma) + \alpha \cdot \beta)}{4 \cdot \beta^2 - \gamma^2}$

#42: $p_{y_h} = \frac{T \cdot \lambda \cdot (2 \cdot \beta^2 - \gamma^2) + (2 \cdot \beta - \gamma) \cdot (c \cdot (\beta + \gamma) + \alpha \cdot \beta)}{4 \cdot \beta^2 - \gamma^2}$

#43: $p_{x_f} = \frac{T \cdot \lambda \cdot (2 \cdot \beta^2 - \gamma^2) + (2 \cdot \beta - \gamma) \cdot (c \cdot (\beta + \gamma) + \alpha \cdot \beta)}{4 \cdot \beta^2 - \gamma^2}$

#44:

$$pyf = \frac{T \cdot \beta \cdot \gamma \cdot \lambda + (2 \cdot \beta - \gamma) \cdot (c \cdot (\beta + \gamma) + \alpha \cdot \beta)}{4 \cdot \beta^2 - \gamma^2}$$

eq (7) profits in domestic markets

#45:

$$eprofitxh = \frac{\beta \cdot (T \cdot \gamma \cdot \lambda + (c - \alpha) \cdot (\gamma - 2 \cdot \beta))^2}{(4 \cdot \beta^2 - \gamma^2)^2}$$

#46:

$$eprofityf = \frac{\beta \cdot (T \cdot \gamma \cdot \lambda + (c - \alpha) \cdot (\gamma - 2 \cdot \beta))^2}{(4 \cdot \beta^2 - \gamma^2)^2}$$

eq (8) profits in export markets

#47:

$$eprofitxf = \frac{\beta \cdot (2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma))^2}{(4 \cdot \beta^2 - \gamma^2)^2}$$

#48:

$$eprofityh = \frac{\beta \cdot (2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma))^2}{(4 \cdot \beta^2 - \gamma^2)^2}$$

Result 2, Appendix B

The condition of this result

$$\#49: T > \frac{(\alpha - c) \cdot (2\beta - \gamma)^2}{4\beta^2 - \gamma^2}$$

Is this consistent with Assumption 3?

$$\#50: \frac{(c - \alpha) \cdot (\gamma - 2\beta)}{2\beta \cdot \lambda} - \frac{(\alpha - c) \cdot (2\beta - \gamma)^2}{4\beta^2 - \gamma^2}$$

eq (B.3)

$$\#51: \frac{(c - \alpha) \cdot (2\beta - \gamma) \cdot (2\beta \cdot (\lambda - 1) - \gamma)}{2\beta \cdot \lambda \cdot (2\beta + \gamma)}$$

> 0 if [always!]

$$\#52: (c - \alpha) \cdot (2\beta - \gamma) \cdot (2\beta \cdot (\lambda - 1) - \gamma) > 0$$

$$\#53: \text{SOLVE}((c - \alpha) \cdot (2\beta - \gamma) \cdot (2\beta \cdot (\lambda - 1) - \gamma) > 0, \lambda)$$

$$\#54: \text{IF}\left(\beta \cdot (c - \alpha) \cdot (2\beta - \gamma) < 0, \lambda < \frac{2\beta + \gamma}{2\beta}\right) \vee \text{IF}\left(\beta \cdot (c - \alpha) \cdot (2\beta - \gamma) > 0, \lambda > \frac{2\beta + \gamma}{2\beta}\right)$$

$$\#55: \lambda < \frac{2\beta + \gamma}{2\beta}$$

$$\#56: \text{eprofitx} = \frac{\beta \cdot (T \cdot \gamma \cdot \lambda + (c - \alpha) \cdot (\gamma - 2\beta))^2}{(4\beta^2 - \gamma^2)^2} + \frac{\beta \cdot (2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2\beta - \gamma))^2}{(4\beta^2 - \gamma^2)^2}$$

$$\#57: \text{eprofitx} = \frac{\beta \cdot (T^2 \cdot \lambda^2 \cdot (4 \cdot \beta^2 + \gamma^2) + 2 \cdot T \cdot \lambda \cdot (c - \alpha) \cdot (2 \cdot \beta - \gamma)^2 + 2 \cdot (c - \alpha)^2 \cdot (2 \cdot \beta - \gamma)^2)}{(4 \cdot \beta^2 - \gamma^2)}$$

$$\#58: \frac{d}{d\lambda} \left(\text{eprofitx} = \frac{\beta \cdot (T^2 \cdot \lambda^2 \cdot (4 \cdot \beta^2 + \gamma^2) + 2 \cdot T \cdot \lambda \cdot (c - \alpha) \cdot (2 \cdot \beta - \gamma)^2 + 2 \cdot (c - \alpha)^2 \cdot (2 \cdot \beta - \gamma)^2)}{(4 \cdot \beta^2 - \gamma^2)} \right)$$

eq (B.1) FOC for a minimum

$$\#59: 0 = \frac{2 \cdot T \cdot \beta \cdot (T \cdot \lambda \cdot (4 \cdot \beta^2 + \gamma^2) + (c - \alpha) \cdot (2 \cdot \beta - \gamma)^2)}{(4 \cdot \beta^2 - \gamma^2)}$$

$$\#60: \frac{d}{d\lambda} \frac{d}{d\lambda} \left(\text{eprofitx} = \frac{\beta \cdot (T^2 \cdot \lambda^2 \cdot (4 \cdot \beta^2 + \gamma^2) + 2 \cdot T \cdot \lambda \cdot (c - \alpha) \cdot (2 \cdot \beta - \gamma)^2 + 2 \cdot (c - \alpha)^2 \cdot (2 \cdot \beta - \gamma)^2)}{(4 \cdot \beta^2 - \gamma^2)} \right)$$

eq (B.2) SOC for minimum

$$\#61: 0 < \frac{2 \cdot T^2 \cdot \beta \cdot (4 \cdot \beta^2 + \gamma^2)}{(4 \cdot \beta^2 - \gamma^2)}$$

$$\#62: \text{SOLVE} \left(0 = \frac{2 \cdot T \cdot \beta \cdot (T \cdot \lambda \cdot (4 \cdot \beta^2 + \gamma^2) + (c - \alpha) \cdot (2 \cdot \beta - \gamma)^2)}{(4 \cdot \beta^2 - \gamma^2)}, \lambda \right)$$

eq (9)

#63: $\lambda_{\text{hat}} = \frac{(\alpha - c) \cdot (2 \cdot \beta - \gamma)^2}{T \cdot (4 \cdot \beta^2 + \gamma^2)} \vee T = 0 \vee \beta = 0$

Result 3 and Appendix C:

#64: $\frac{d}{d\lambda} \left(\text{eprofit}_{xh} = \frac{\beta \cdot (T \cdot \gamma \cdot \lambda + (c - \alpha) \cdot (\gamma - 2 \cdot \beta))^2}{(4 \cdot \beta^2 - \gamma^2)} \right)$
 $0 < \frac{2 \cdot T \cdot \beta \cdot \gamma \cdot (T \cdot \gamma \cdot \lambda + (c - \alpha) \cdot (\gamma - 2 \cdot \beta))}{(4 \cdot \beta^2 - \gamma^2)}$

#65: $\frac{d}{d\lambda} \left(\text{eprofit}_{xf} = \frac{\beta \cdot (2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma))^2}{(4 \cdot \beta^2 - \gamma^2)} \right)$

eq (C.1)

#67: $\frac{4 \cdot T \cdot \beta^2 \cdot (2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma))^2}{(4 \cdot \beta^2 - \gamma^2)}$

< 0 if [Assumption 3]

#68: $4 \cdot T \cdot \beta^2 \cdot (2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma))^2 < 0$

#69: $\text{SOLVE}(4 \cdot T \cdot \beta^2 \cdot (2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma)) < 0, T)$

#70:
$$\left(\beta \neq 0 \wedge T < 0 \wedge \text{IF}\left(\beta \cdot \lambda < 0, T < \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda}\right) \right) \vee \left(\beta \neq 0 \wedge T < 0 \wedge \text{IF}\left(\beta \cdot \lambda > 0, T > \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda}\right) \right) \vee \left(\beta \neq 0 \wedge T > 0 \wedge \text{IF}\left(\beta \cdot \lambda < 0, T > \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda}\right) \right) \vee \left(\beta \neq 0 \wedge T > 0 \wedge \text{IF}\left(\beta \cdot \lambda > 0, T < \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda}\right) \right)$$

eq (C.2)

#71: $T < \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda}$

*** Section 4: Ad-valorem tariff wars

eq (10) profit X

#72: $\text{eprofitxh} = (pxh - c) \cdot xh$

#73: $\text{eprofitxf} = \lambda \cdot ((1 - \tau) \cdot pxf - c) \cdot xf + (1 - \lambda) \cdot (pxf - c) \cdot xf$

#74: $\text{eprofitx} = (pxh - c) \cdot xh + \lambda \cdot ((1 - \tau) \cdot pxf - c) \cdot xf + (1 - \lambda) \cdot (pxf - c) \cdot xf$

eq (11) profit Y

#75: $\text{eprofityf} = (pyf - c) \cdot yf$

#76: $\text{eprofityh} = \lambda \cdot ((1 - \tau) \cdot pyh - c) \cdot yh + (1 - \lambda) \cdot (pyh - c) \cdot yh$

#77: $\text{eprofity} = (pyf - c) \cdot yf + \lambda \cdot ((1 - \tau) \cdot pyh - c) \cdot yh + (1 - \lambda) \cdot (pyh - c) \cdot yh$

Derivations of (12) and (13) equilibrium sales and Appendix E

$$\#78: \text{eprofitx} = ((\alpha - \beta \cdot x_h - \gamma \cdot y_h) - c) \cdot x_h + \lambda \cdot ((1 - \tau) \cdot (\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f + (1 - \lambda) \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f$$

$$\#79: \text{eprofity} = ((\alpha - \gamma \cdot x_f - \beta \cdot y_f) - c) \cdot y_f + \lambda \cdot ((1 - \tau) \cdot (\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c) \cdot y_h + (1 - \lambda) \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c) \cdot y_h$$

eqs (D.1)

$$\#80: \frac{d}{d x_f} (\text{eprofitx} = ((\alpha - \beta \cdot x_h - \gamma \cdot y_h) - c) \cdot x_h + \lambda \cdot ((1 - \tau) \cdot (\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f + (1 - \lambda) \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f)$$

$$\#81: 0 = (2 \cdot x_f \cdot \beta + y_f \cdot \gamma - \alpha) \cdot (\lambda \cdot \tau - 1) - c$$

$$\#82: \frac{d}{d x_h} (\text{eprofitx} = ((\alpha - \beta \cdot x_h - \gamma \cdot y_h) - c) \cdot x_h + \lambda \cdot ((1 - \tau) \cdot (\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f + (1 - \lambda) \cdot ((\alpha - \beta \cdot x_f - \gamma \cdot y_f) - c) \cdot x_f)$$

$$\#83: 0 = -c - 2 \cdot x_h \cdot \beta - y_h \cdot \gamma + \alpha$$

eqs (D.2)

$$\#84: \frac{d}{d y_f} (\text{eprofity} = ((\alpha - \gamma \cdot x_f - \beta \cdot y_f) - c) \cdot y_f + \lambda \cdot ((1 - \tau) \cdot (\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c) \cdot y_h + (1 - \lambda) \cdot ((\alpha - \gamma \cdot x_h - \beta \cdot y_h) - c) \cdot y_h)$$

$$\gamma \cdot xh - \beta \cdot yh) - c) \cdot yh)$$

#85:

$$0 = -c - xf \cdot \gamma - 2 \cdot yf \cdot \beta + \alpha$$

$$\frac{d}{dyh} (\text{eprofity} = ((\alpha - \gamma \cdot xf - \beta \cdot yf) - c) \cdot yf + \lambda \cdot ((1 - \tau) \cdot (\alpha - \gamma \cdot xh - \beta \cdot yh) - c) \cdot yh + (1 - \lambda) \cdot ((\alpha - \gamma \cdot xh - \beta \cdot yh) - c) \cdot yh)$$

$$\gamma \cdot xh - \beta \cdot yh) - c) \cdot yh)$$

#87:

$$0 = (xh \cdot \gamma + 2 \cdot yh \cdot \beta - \alpha) \cdot (\lambda \cdot \tau - 1) - c$$

$$\text{#88: } \text{SOLVE}([0 = (2 \cdot xf \cdot \beta + yf \cdot \gamma - \alpha) \cdot (\lambda \cdot \tau - 1) - c, 0 = -c - 2 \cdot xh \cdot \beta - yh \cdot \gamma + \alpha, 0 = -c - xf \cdot \gamma - 2 \cdot yf \cdot \beta + \alpha, 0 = (xh \cdot \gamma + 2 \cdot yh \cdot \beta - \alpha) \cdot (\lambda \cdot \tau - 1) - c], [xf, xh, yf, yh])$$

eqs (13) and (14)

$$\begin{aligned} \text{#89: } xf &= \frac{c \cdot (2 \cdot \beta + \gamma \cdot (\lambda \cdot \tau - 1)) + \alpha \cdot (2 \cdot \beta - \gamma) \cdot (\lambda \cdot \tau - 1)}{(4 \cdot \beta^2 - \gamma^2) \cdot (\lambda \cdot \tau - 1)} \wedge xh = \\ &\quad \frac{c \cdot (2 \cdot \beta \cdot (\lambda \cdot \tau - 1) + \gamma) + \alpha \cdot (1 - \lambda \cdot \tau) \cdot (2 \cdot \beta - \gamma)}{(1 - \lambda \cdot \tau) \cdot (4 \cdot \beta^2 - \gamma^2)} \wedge yf = \\ &\quad \frac{c \cdot (2 \cdot \beta \cdot (\lambda \cdot \tau - 1) + \gamma) + \alpha \cdot (1 - \lambda \cdot \tau) \cdot (2 \cdot \beta - \gamma)}{(1 - \lambda \cdot \tau) \cdot (4 \cdot \beta^2 - \gamma^2)} \wedge yh = \end{aligned}$$

$$\frac{c \cdot (2 \cdot \beta + \gamma \cdot (\lambda \cdot \tau - 1)) + \alpha \cdot (2 \cdot \beta - \gamma) \cdot (\lambda \cdot \tau - 1)}{(4 \cdot \beta^2 - \gamma^2) \cdot (\lambda \cdot \tau - 1)} \Bigg]$$

$xh = yf > 0$ if

#90: $c \cdot (2 \cdot \beta \cdot (\lambda \cdot \tau - 1) + \gamma) + \alpha \cdot (1 - \lambda \cdot \tau) \cdot (2 \cdot \beta - \gamma) > 0$

#91: $SOLVE(c \cdot (2 \cdot \beta \cdot (\lambda \cdot \tau - 1) + \gamma) + \alpha \cdot (1 - \lambda \cdot \tau) \cdot (2 \cdot \beta - \gamma) > 0, \tau)$

#92: $IF\left(2 \cdot c \cdot \beta \cdot \lambda + \alpha \cdot \lambda \cdot (\gamma - 2 \cdot \beta) < 0, \tau < \frac{(c - \alpha) \cdot (2 \cdot \beta - \gamma)}{\lambda \cdot (2 \cdot c \cdot \beta + \alpha \cdot (\gamma - 2 \cdot \beta))}\right) \vee IF\left(2 \cdot c \cdot \beta \cdot \lambda + \alpha \cdot \lambda \cdot (\gamma - 2 \cdot \beta) > 0, \tau > \frac{(c - \alpha) \cdot (2 \cdot \beta - \gamma)}{\lambda \cdot (2 \cdot c \cdot \beta + \alpha \cdot (\gamma - 2 \cdot \beta))}\right)$

Assumption 4 (first term)

#93: $\tau < \frac{(c - \alpha) \cdot (2 \cdot \beta - \gamma)}{\lambda \cdot (2 \cdot c \cdot \beta + \alpha \cdot (\gamma - 2 \cdot \beta))}$

$xf = yh > 0$ if

#94: $c \cdot (2 \cdot \beta + \gamma \cdot (\lambda \cdot \tau - 1)) + \alpha \cdot (2 \cdot \beta - \gamma) \cdot (\lambda \cdot \tau - 1) < 0$

#95: $SOLVE(c \cdot (2 \cdot \beta + \gamma \cdot (\lambda \cdot \tau - 1)) + \alpha \cdot (2 \cdot \beta - \gamma) \cdot (\lambda \cdot \tau - 1) < 0, \tau)$

#96: $IF\left(c \cdot \gamma \cdot \lambda + \alpha \cdot \lambda \cdot (2 \cdot \beta - \gamma) < 0, \tau > \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{\lambda \cdot (c \cdot \gamma + \alpha \cdot (2 \cdot \beta - \gamma))}\right) \vee IF\left(c \cdot \gamma \cdot \lambda + \alpha \cdot \lambda \cdot (2 \cdot \beta - \gamma) > 0, \tau < \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{\lambda \cdot (c \cdot \gamma + \alpha \cdot (2 \cdot \beta - \gamma))}\right)$

Assumption 4 (second term)

$$\#97: \tau < \frac{(c - \alpha) \cdot (\gamma - 2\beta)}{\lambda \cdot (c \cdot \gamma + \alpha \cdot (2\beta - \gamma))}$$

which one is higher?

$$\#98: \frac{(c - \alpha) \cdot (2\beta - \gamma)}{\lambda \cdot (2 \cdot c \cdot \beta + \alpha \cdot (\gamma - 2\beta))} - \frac{(c - \alpha) \cdot (\gamma - 2\beta)}{\lambda \cdot (c \cdot \gamma + \alpha \cdot (2\beta - \gamma))}$$

$$\#99: \frac{c \cdot (c - \alpha) \cdot (2\beta + \gamma) \cdot (2\beta - \gamma)}{\lambda \cdot (2 \cdot c \cdot \beta + \alpha \cdot (\gamma - 2\beta)) \cdot (c \cdot \gamma + \alpha \cdot (2\beta - \gamma))}$$

$$\#100: pxh = \frac{c \cdot (2 \cdot \beta^2 \cdot (\lambda \cdot \tau - 1) - \beta \cdot \gamma + \gamma^2 \cdot (1 - \lambda \cdot \tau)) + \alpha \cdot \beta \cdot (2 \cdot \beta - \gamma) \cdot (\lambda \cdot \tau - 1)}{(4 \cdot \beta^2 - \gamma^2) \cdot (\lambda \cdot \tau - 1)}$$

$$\#101: pyh = \frac{c \cdot (2 \cdot \beta^2 + \beta \cdot \gamma \cdot (1 - \lambda \cdot \tau) - \gamma^2) + \alpha \cdot \beta \cdot (1 - \lambda \cdot \tau) \cdot (2 \cdot \beta - \gamma)}{(1 - \lambda \cdot \tau) \cdot (4 \cdot \beta^2 - \gamma^2)}$$

$$\#102: pxf = \frac{c \cdot (2 \cdot \beta^2 + \beta \cdot \gamma \cdot (1 - \lambda \cdot \tau) - \gamma^2) + \alpha \cdot \beta \cdot (1 - \lambda \cdot \tau) \cdot (2 \cdot \beta - \gamma)}{(1 - \lambda \cdot \tau) \cdot (4 \cdot \beta^2 - \gamma^2)}$$

$$\#103: pyf = \frac{c \cdot (2 \cdot \beta^2 \cdot (\lambda \cdot \tau - 1) - \beta \cdot \gamma + \gamma^2 \cdot (1 - \lambda \cdot \tau)) + \alpha \cdot \beta \cdot (2 \cdot \beta - \gamma) \cdot (\lambda \cdot \tau - 1)}{(4 \cdot \beta^2 - \gamma^2) \cdot (\lambda \cdot \tau - 1)}$$

eqs (14): equilibrium expected domestic profits

$$\#104: \text{eprofitxh} = \frac{\beta \cdot (c \cdot (2 \cdot \beta \cdot (\lambda \cdot \tau - 1) + \gamma) + \alpha \cdot (1 - \lambda \cdot \tau) \cdot (2 \cdot \beta - \gamma))}{(4 \cdot \beta^2 - \gamma^2) \cdot (\lambda \cdot \tau - 1)^2}$$

$$\#105: \text{eprofityf} = \frac{\beta \cdot (c \cdot (2 \cdot \beta \cdot (\lambda \cdot \tau - 1) + \gamma) + \alpha \cdot (1 - \lambda \cdot \tau) \cdot (2 \cdot \beta - \gamma))}{(4 \cdot \beta^2 - \gamma^2) \cdot (\lambda \cdot \tau - 1)^2}$$

eqs (15): equilibrium expected export profits

$$\#106: \text{eprofitxf} = \frac{\beta \cdot (c \cdot (2 \cdot \beta + \gamma \cdot (\lambda \cdot \tau - 1)) + \alpha \cdot (2 \cdot \beta - \gamma) \cdot (\lambda \cdot \tau - 1))}{(1 - \lambda \cdot \tau) \cdot (4 \cdot \beta^2 - \gamma^2)}$$

$$\#107: \text{eprofityh} = \frac{\beta \cdot (c \cdot (2 \cdot \beta + \gamma \cdot (\lambda \cdot \tau - 1)) + \alpha \cdot (2 \cdot \beta - \gamma) \cdot (\lambda \cdot \tau - 1))}{(1 - \lambda \cdot \tau) \cdot (4 \cdot \beta^2 - \gamma^2)}$$

*** Section 5: Unilateral tariff with no retaliation

eq (16) profit of X

$$\#108: \text{eprofitx} = (pxh - c) \cdot xh + (pxf - c) \cdot xf$$

eq (17) profit of Y

$$\#109: \text{eprofity} = (pyf - c) \cdot yf + \lambda \cdot (pyh - c - T) \cdot yh + (1 - \lambda) \cdot (pyh - c) \cdot yh$$

Appendix E

```
#110: eprofitx = ((α - β·xh - γ·yh) - c)·xh + ((α - β·xf - γ·yf) - c)·xf
#111: eprofity = ((α - γ·xf - β·yf) - c)·yf + λ·((α - γ·xh - β·yh) - c - T)·yh + (1 - λ)·((α - γ·xh - β·yh) - c)·yh
```

eqs (E.1)

$$\frac{d}{d \ xf} (eprofitx = ((\alpha - \beta \cdot xh - \gamma \cdot yh) - c) \cdot xh + ((\alpha - \beta \cdot xf - \gamma \cdot yf) - c) \cdot xf)$$

$$\#113: 0 = -c - 2 \cdot xf \cdot \beta - yf \cdot \gamma + \alpha$$

$$\frac{d}{d \ xh} (eprofitx = ((\alpha - \beta \cdot xh - \gamma \cdot yh) - c) \cdot xh + ((\alpha - \beta \cdot xf - \gamma \cdot yf) - c) \cdot xf)$$

$$\#115: 0 = -c - 2 \cdot xh \cdot \beta - yh \cdot \gamma + \alpha$$

eqs (E.2)

$$\frac{d}{d \ yf} (eprofity = ((\alpha - \gamma \cdot xf - \beta \cdot yf) - c) \cdot yf + \lambda \cdot ((\alpha - \gamma \cdot xh - \beta \cdot yh) - c - T) \cdot yh + (1 - \lambda) \cdot ((\alpha - \gamma \cdot xh - \beta \cdot yh) - c) \cdot yh)$$

$$\#117: 0 = -c - xf \cdot \gamma - 2 \cdot yf \cdot \beta + \alpha$$

$$\frac{d}{d \ yh} (eprofity = ((\alpha - \gamma \cdot xf - \beta \cdot yf) - c) \cdot yf + \lambda \cdot ((\alpha - \gamma \cdot xh - \beta \cdot yh) - c - T) \cdot yh + (1 - \lambda) \cdot ((\alpha - \gamma \cdot xh - \beta \cdot yh) - c) \cdot yh)$$

$$\gamma \cdot x_h - \beta \cdot y_h) - c) \cdot y_h)$$

#119: $0 = -T \cdot \lambda - c - x_h \cdot \gamma - 2 \cdot y_h \cdot \beta + \alpha$

eq (18) eq1 sales under no retaliation

#120: SOLVE([$0 = -c - 2 \cdot x_f \cdot \beta - y_f \cdot \gamma + \alpha$, $0 = -c - 2 \cdot x_h \cdot \beta - y_h \cdot \gamma + \alpha$, $0 = -c - x_f \cdot \gamma - 2 \cdot y_f \cdot \beta + \alpha$, $0 = -T \cdot \lambda - c - x_h \cdot \gamma - 2 \cdot y_h \cdot \beta + \alpha$], [x_f, x_h, y_f, y_h])

#121:
$$\left[\begin{array}{l} x_f = \frac{\alpha - c}{2 \cdot \beta + \gamma} \wedge x_h = \frac{T \cdot \gamma \cdot \lambda + (c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2^2 - \gamma^2} \wedge y_f = \frac{\alpha - c}{2 \cdot \beta + \gamma} \wedge y_h = \\ \frac{2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma)}{\gamma^2 - 4 \cdot \beta^2} \end{array} \right]$$

$y > 0$ if [Assumption 3]

#122: $2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma) < 0$

#123: SOLVE($2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma) < 0$, T)

#124: $\text{IF}\left(\beta \cdot \lambda < 0, T > \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda}\right) \vee \text{IF}\left(\beta \cdot \lambda > 0, T < \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda}\right)$

#125: $T < \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda}$

eq (E.3) equilibrium prices without retaliation

#126:

$$pxh = \frac{T \cdot \beta \cdot \gamma \cdot \lambda + (2 \cdot \beta - \gamma) \cdot (c \cdot (\beta + \gamma) + \alpha \cdot \beta)}{4 \cdot \beta^2 - \gamma^2}$$

#127:

$$pyh = \frac{T \cdot \lambda \cdot (2 \cdot \beta^2 - \gamma^2) + (2 \cdot \beta - \gamma) \cdot (c \cdot (\beta + \gamma) + \alpha \cdot \beta)}{4 \cdot \beta^2 - \gamma^2}$$

#128:

$$pxf = \frac{c \cdot (\beta + \gamma) + \alpha \cdot \beta}{2 \cdot \beta + \gamma}$$

#129:

$$pyf = \frac{c \cdot (\beta + \gamma) + \alpha \cdot \beta}{2 \cdot \beta + \gamma}$$

eq (19) equilibrium profit of X without retaliation

#130:

$$eprofitx = \frac{\beta \cdot (T^2 \cdot \gamma^2 \cdot \lambda^2 + 2 \cdot T \cdot \gamma \cdot \lambda \cdot (c - \alpha) \cdot (\gamma - 2 \cdot \beta) + 2 \cdot (c - \alpha)^2 \cdot (2 \cdot \beta - \gamma)^2)}{(2 \cdot \beta + \gamma)^2 \cdot (2 \cdot \beta - \gamma)^2}$$

eq (20) equilibrium profit of Y without retaliation

#131:

$$eprofity = \frac{2 \cdot \beta \cdot (2 \cdot T^2 \cdot \beta^2 \cdot \lambda^2 + 2 \cdot T \cdot \beta \cdot \lambda \cdot (c - \alpha) \cdot (2 \cdot \beta - \gamma) + (c - \alpha)^2 \cdot (2 \cdot \beta - \gamma)^2)}{(2 \cdot \beta + \gamma)^2 \cdot (2 \cdot \beta - \gamma)^2}$$

Result 4 and Appendix F

eq (F.1)

$$\#132: \frac{d}{d\lambda} \left(\text{eprofitx} = \frac{\beta \cdot (T \cdot \gamma \cdot \lambda)^2 + 2 \cdot T \cdot \gamma \cdot \lambda \cdot (c - \alpha) \cdot (\gamma - 2 \cdot \beta) + 2 \cdot (c - \alpha)^2 \cdot (2 \cdot \beta - \gamma)^2}{(2 \cdot \beta + \gamma)^2 \cdot (2 \cdot \beta - \gamma)^2} \right)$$

$$\#133: 0 > \frac{2 \cdot T \cdot \beta \cdot \gamma \cdot (T \cdot \gamma \cdot \lambda + (c - \alpha) \cdot (\gamma - 2 \cdot \beta))}{(2 \cdot \beta + \gamma)^2 \cdot (2 \cdot \beta - \gamma)^2}$$

eq (F.2)

$$\#134: \frac{d}{d\lambda} \left(\text{eprofity} = \frac{2 \cdot \beta \cdot (2 \cdot T \cdot \beta \cdot \lambda)^2 + 2 \cdot T \cdot \beta \cdot \lambda \cdot (c - \alpha) \cdot (2 \cdot \beta - \gamma) + (c - \alpha)^2 \cdot (2 \cdot \beta - \gamma)^2}{(2 \cdot \beta + \gamma)^2 \cdot (2 \cdot \beta - \gamma)^2} \right)$$

$$\#135: \frac{4 \cdot T \cdot \beta^2 \cdot (2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma))}{(2 \cdot \beta + \gamma)^2 \cdot (2 \cdot \beta - \gamma)^2}$$

< 0 if [Assumption 3]

$$\#136: 2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma) < 0$$

$$\#137: \text{SOLVE}(2 \cdot T \cdot \beta \cdot \lambda + (c - \alpha) \cdot (2 \cdot \beta - \gamma) < 0, T)$$

$$\#138: \text{IF}\left(\beta \cdot \lambda < 0, T > \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda}\right) \vee \text{IF}\left(\beta \cdot \lambda > 0, T < \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda}\right)$$

$$\#139: T < \frac{(c - \alpha) \cdot (\gamma - 2 \cdot \beta)}{2 \cdot \beta \cdot \lambda}$$