

vat_compete_2024_x_y.dfw

#1: CaseMode := Sensitive

#2: InputMode := Word

degree of market power (transp cost)

#3: $\mu \in \text{Real } (0, \infty)$

rate of sales tax

#4: $\tau \in \text{Real } (0, \infty)$

total consumer population

#5: $n \in \text{Real } (0, \infty)$

prices

#6: $p_a \in \text{Real } (0, \infty)$

#7: $p_b \in \text{Real } (0, \infty)$

#8: $q_a \in \text{Real } (0, \infty)$

#9: $q_b \in \text{Real } (0, \infty)$

A's market share

#10: $\hat{x} \in \text{Real } (0, 1)$

basic valuations

#11: $v_a \in \text{Real } (0, \infty)$

#12: $v_b \in \text{Real } (0, \infty)$

#13: $\Delta v \in \text{Real } [0, \infty)$

*** Section 2: Price embedded into the price (benchmark model)

eq (1)

$$\#14: \quad q_a = p_a \cdot (1 + \tau)$$

$$\#15: \quad q_b = p_b \cdot (1 + \tau)$$

$$\#16: \quad \text{SOLVE}(q_a = p_a \cdot (1 + \tau), p_a)$$

$$\#17: \quad p_a = \frac{q_a}{\tau + 1}$$

$$\#18: \quad \text{SOLVE}(q_b = p_b \cdot (1 + \tau), p_b)$$

$$\#19: \quad p_b = \frac{q_b}{\tau + 1}$$

eq (2) Utility functions

$$\#20: \quad v_a - p_a \cdot (1 + \tau) - \mu \cdot x$$

$$\#21: \quad v_a - q_a - \mu \cdot x$$

$$\#22: \quad v_b - p_b \cdot (1 + \tau) - \mu \cdot (1 - x)$$

$$\#23: \quad v_b - q_b - \mu \cdot (1 - x)$$

$$\#24: \quad v_a - p_a \cdot (1 + \tau) - \mu \cdot x = v_b - p_b \cdot (1 + \tau) - \mu \cdot (1 - x)$$

$$\#25: \quad \text{SOLVE}(v_a - p_a \cdot (1 + \tau) - \mu \cdot x = v_b - p_b \cdot (1 + \tau) - \mu \cdot (1 - x), x)$$

eq (3)

$$\#26: \quad \hat{x} = - \frac{p_a \cdot (\tau + 1) - p_b \cdot (\tau + 1) - v_a + v_b - \mu}{2 \cdot \mu}$$

$$\#27: \quad \text{xhat} = - \frac{p_a \cdot (\tau + 1) - p_b \cdot (\tau + 1) - \Delta v - \mu}{2 \cdot \mu}$$

$$\#28: \quad \text{xhat} = - \frac{q_a - q_b - \Delta v - \mu}{2 \cdot \mu}$$

eq (4) Profit max w.r.t. q_a and q_b (tax inclusive)

$$\#29: \quad \text{profita} = p_a \cdot n \cdot \text{xhat}$$

$$\#30: \quad \text{profitb} = p_b \cdot n \cdot (1 - \text{xhat})$$

$$\#31: \quad \text{profita} = \frac{q_a}{\tau + 1} \cdot n \cdot \left(- \frac{q_a - q_b - \Delta v - \mu}{2 \cdot \mu} \right)$$

$$\#32: \quad \text{profitb} = \frac{q_b}{\tau + 1} \cdot n \cdot \left(1 - - \frac{q_a - q_b - \Delta v - \mu}{2 \cdot \mu} \right)$$

Appendix A. eq (A.1)

$$\#33: \quad \frac{d}{d q_a} \left(\text{profita} = \frac{q_a}{\tau + 1} \cdot n \cdot \left(- \frac{q_a - q_b - \Delta v - \mu}{2 \cdot \mu} \right) \right)$$

$$\#34: \quad 0 = - \frac{n \cdot (2 \cdot q_a - q_b - \Delta v - \mu)}{2 \cdot \mu \cdot (\tau + 1)}$$

$$\#35: \quad \frac{d}{d q_a} \frac{d}{d q_a} \left(\text{profita} = \frac{q_a}{\tau + 1} \cdot n \cdot \left(- \frac{q_a - q_b - \Delta v - \mu}{2 \cdot \mu} \right) \right)$$

$$\#36: \quad 0 > - \frac{n}{\mu \cdot (\tau + 1)}$$

$$\#37: \frac{d}{d q_b} \left(\text{profit}_b = \frac{q_b}{\tau + 1} \cdot n \cdot \left(1 - \frac{q_a - q_b - \Delta v - \mu}{2 \cdot \mu} \right) \right)$$

$$\#38: 0 = \frac{n \cdot (q_a - 2 \cdot q_b - \Delta v + \mu)}{2 \cdot \mu \cdot (\tau + 1)}$$

$$\#39: \frac{d}{d q_b} \frac{d}{d q_b} \left(\text{profit}_b = \frac{q_b}{\tau + 1} \cdot n \cdot \left(1 - \frac{q_a - q_b - \Delta v - \mu}{2 \cdot \mu} \right) \right)$$

$$\#40: 0 > - \frac{n}{\mu \cdot (\tau + 1)}$$

$$\#41: \text{SOLVE} \left(\left[0 = - \frac{n \cdot (2 \cdot q_a - q_b - \Delta v - \mu)}{2 \cdot \mu \cdot (\tau + 1)}, 0 = \frac{n \cdot (q_a - 2 \cdot q_b - \Delta v + \mu)}{2 \cdot \mu \cdot (\tau + 1)} \right], [q_a, q_b] \right)$$

eq (5): eq1 tax-inclusive prices

$$\#42: \left[q_{aI} = \frac{\Delta v + 3 \cdot \mu}{3} \wedge q_{bI} = \frac{3 \cdot \mu - \Delta v}{3} \right]$$

$$\#43: p_{aI} = \frac{\Delta v + 3 \cdot \mu}{3 \cdot (\tau + 1)}$$

$$\#44: p_{bI} = \frac{3 \cdot \mu - \Delta v}{3 \cdot (\tau + 1)}$$

eq (6)

$$\#45: \hat{x} = \frac{\Delta v + 3 \cdot \mu}{6 \cdot \mu}$$

#46:
$$\text{profitaI} = \frac{n \cdot (\Delta v + 3 \cdot \mu)^2}{18 \cdot \mu \cdot (\tau + 1)}$$

#47:
$$\text{profitbI} = \frac{n \cdot (\Delta v - 3 \cdot \mu)^2}{18 \cdot \mu \cdot (\tau + 1)}$$

Discussion below eq (6)

#48:
$$\frac{d}{d\mu} \left(\text{profitb} = \frac{n \cdot (\Delta v - 3 \cdot \mu)^2}{18 \cdot \mu \cdot (\tau + 1)} \right)$$

#49:
$$0 < \frac{n \cdot (\Delta v + 3 \cdot \mu) \cdot (3 \cdot \mu - \Delta v)}{18 \cdot \mu^2 \cdot (\tau + 1)}$$

#50:
$$\frac{d}{d\mu} \left(\text{profita} = \frac{n \cdot (\Delta v + 3 \cdot \mu)^2}{18 \cdot \mu \cdot (\tau + 1)} \right)$$

#51:
$$0 < \frac{n \cdot (\Delta v + 3 \cdot \mu) \cdot (3 \cdot \mu - \Delta v)}{18 \cdot \mu^2 \cdot (\tau + 1)}$$

Deriving eq (7)

#52:
$$g = n \cdot \hat{x} \cdot \tau \cdot p_a + n \cdot (1 - \hat{x}) \cdot \tau \cdot p_b$$

#53:

$$gI = \frac{n \cdot \tau \cdot (\Delta v^2 + 9 \cdot \mu^2)}{9 \cdot \mu \cdot (\tau + 1)}$$

Result 1: parts (a) and (b) are trivial by inspection (differentiation is not needed).
Part (c) has been added to appendix A.

Result 1(c), proved in Appendix A, eq (A.2)

#54:

$$\frac{d}{d\tau} \left(gI = \frac{n \cdot \tau \cdot (\Delta v^2 + 9 \cdot \mu^2)}{9 \cdot \mu \cdot (\tau + 1)} \right)$$

#55:

$$0 < \frac{n \cdot (\Delta v^2 + 9 \cdot \mu^2)}{9 \cdot \mu \cdot (\tau + 1)^2}$$

*** section 3: Price competition with sales tax separated

** subsection 3.1: Single-stage consumer decision making

eq (8)

#56: $\text{profita} = p_a \cdot n \cdot \hat{x}$

#57: $\text{profitb} = p_b \cdot n \cdot (1 - \hat{x})$

#58: $\text{profita} = p_a \cdot n \cdot \left(- \frac{p_a \cdot (\tau + 1) - p_b \cdot (\tau + 1) - \Delta v - \mu}{2 \cdot \mu} \right)$

#59: $\text{profitb} = p_b \cdot n \cdot \left(1 - \frac{p_a \cdot (\tau + 1) - p_b \cdot (\tau + 1) - \Delta v - \mu}{2 \cdot \mu} \right)$

Appendix B, eq (B.1), Proof of Result 2

$$\#60: \frac{d}{d p_a} \left(\text{profita} = p_a \cdot n \cdot \left(- \frac{p_a \cdot (\tau + 1) - p_b \cdot (\tau + 1) - \Delta v - \mu}{2 \cdot \mu} \right) \right)$$

$$\#61: 0 = - \frac{n \cdot (2 \cdot p_a \cdot (\tau + 1) - p_b \cdot (\tau + 1) - \Delta v - \mu)}{2 \cdot \mu}$$

$$\#62: \frac{d}{d p_a} \frac{d}{d p_a} \left(\text{profita} = p_a \cdot n \cdot \left(- \frac{p_a \cdot (\tau + 1) - p_b \cdot (\tau + 1) - \Delta v - \mu}{2 \cdot \mu} \right) \right)$$

$$\#63: 0 > - \frac{n \cdot (\tau + 1)}{\mu}$$

$$\#64: \frac{d}{d p_b} \left(\text{profitb} = p_b \cdot n \cdot \left(1 - \frac{p_a \cdot (\tau + 1) - p_b \cdot (\tau + 1) - \Delta v - \mu}{2 \cdot \mu} \right) \right)$$

$$\#65: 0 = \frac{n \cdot (p_a \cdot (\tau + 1) - 2 \cdot p_b \cdot (\tau + 1) - \Delta v + \mu)}{2 \cdot \mu}$$

$$\#66: \frac{d}{d p_b} \frac{d}{d p_b} \left(\text{profitb} = p_b \cdot n \cdot \left(1 - \frac{p_a \cdot (\tau + 1) - p_b \cdot (\tau + 1) - \Delta v - \mu}{2 \cdot \mu} \right) \right)$$

$$\#67: 0 > - \frac{n \cdot (\tau + 1)}{\mu}$$

$$\#68: \text{SOLVE} \left(\left[0 = - \frac{n \cdot (2 \cdot p_a \cdot (\tau + 1) - p_b \cdot (\tau + 1) - \Delta v - \mu)}{2 \cdot \mu}, 0 = \right. \right.$$

$$\left. \frac{n \cdot (p_a \cdot (\tau + 1) - 2 \cdot p_b \cdot (\tau + 1) - \Delta v + \mu)}{2 \cdot \mu} \right], [p_a, p_b] \Bigg)$$

The solution below is the same as eq (5) above, proving Result 2:

$$\#69: \left[p_a = \frac{\Delta v + 3 \cdot \mu}{3 \cdot (\tau + 1)} \wedge p_b = \frac{3 \cdot \mu - \Delta v}{3 \cdot (\tau + 1)} \right]$$

** Subsection 3.2: Two-stage decision process with prices separated from sales tax
eq (9) utility

$$\#70: v_a - p_a - v_{at} - \mu \cdot x$$

$$\#71: v_b - p_b - v_{bt} - \mu \cdot (1 - x)$$

$$\#72: v_b - p_b - v_{bt} - \mu \cdot (1 - x) = v_a - p_a - v_{at} - \mu \cdot x$$

$$\#73: \text{SOLVE}(v_b - p_b - v_{bt} - \mu \cdot (1 - x) = v_a - p_a - v_{at} - \mu \cdot x, x)$$

eq (10)

$$\#74: \hat{x} = - \frac{p_a - p_b - v_a + v_{at} - v_{bt} + v_b - \mu}{2 \cdot \mu}$$

$$\#75: \hat{x} = - \frac{p_a - p_b - \Delta v + v_{at} - v_{bt} - \mu}{2 \cdot \mu}$$

eq (11) profit max w/ two stages

$$\#76: \text{profit}_a = p_a \cdot n \cdot \hat{x}$$

$$\#77: \text{profit}_b = p_b \cdot n \cdot (1 - \hat{x})$$

$$\#78: \text{profita} = pa \cdot n \cdot \left(- \frac{pa - pb - \Delta v + vata - vatb - \mu}{2 \cdot \mu} \right)$$

$$\#79: \text{profitb} = pb \cdot n \cdot \left(1 - - \frac{pa - pb - \Delta v + vata - vatb - \mu}{2 \cdot \mu} \right)$$

Appendix C, eq (C.1)

$$\#80: \frac{d}{d pa} \left(\text{profita} = pa \cdot n \cdot \left(- \frac{pa - pb - \Delta v + vata - vatb - \mu}{2 \cdot \mu} \right) \right)$$

$$\#81: 0 = - \frac{n \cdot (2 \cdot pa - pb + vata - vatb - \Delta v - \mu)}{2 \cdot \mu}$$

$$\#82: \frac{d}{d pa} \frac{d}{d pa} \left(\text{profita} = pa \cdot n \cdot \left(- \frac{pa - pb - \Delta v + vata - vatb - \mu}{2 \cdot \mu} \right) \right)$$

$$\#83: 0 > - \frac{n}{\mu}$$

$$\#84: \frac{d}{d pb} \left(\text{profitb} = pb \cdot n \cdot \left(1 - - \frac{pa - pb - \Delta v + vata - vatb - \mu}{2 \cdot \mu} \right) \right)$$

$$\#85: 0 = \frac{n \cdot (pa - 2 \cdot pb + vata - vatb - \Delta v + \mu)}{2 \cdot \mu}$$

$$\#86: \frac{d}{d pb} \frac{d}{d pb} \left(\text{profitb} = pb \cdot n \cdot \left(1 - - \frac{pa - pb - \Delta v + vata - vatb - \mu}{2 \cdot \mu} \right) \right)$$

#87:
$$0 > - \frac{n}{\mu}$$

eq (12) eq price two stage as functions of vata and vatb

#88:
$$\text{SOLVE} \left(\left[0 = - \frac{n \cdot (2 \cdot pa - pb + vata - vatb - \Delta v - \mu)}{2 \cdot \mu}, 0 = \frac{n \cdot (pa - 2 \cdot pb + vata - vatb - \Delta v + \mu)}{2 \cdot \mu} \right], [pa, pb] \right)$$

#89:
$$\left[pa = - \frac{vata - vatb - \Delta v - 3 \cdot \mu}{3} \wedge pb = \frac{vata - vatb - \Delta v + 3 \cdot \mu}{3} \right]$$

eq (13) eq1 prices with two stage

#90: $vata = \tau \cdot pa$

#91: $vatb = \tau \cdot pb$

#92:
$$\left[pa = - \frac{\tau \cdot pa - \tau \cdot pb - \Delta v - 3 \cdot \mu}{3} \wedge pb = \frac{\tau \cdot pa - \tau \cdot pb - \Delta v + 3 \cdot \mu}{3} \right]$$

#93:
$$\text{SOLVE} \left(\left[pa = - \frac{\tau \cdot pa - \tau \cdot pb - \Delta v - 3 \cdot \mu}{3} \wedge pb = \frac{\tau \cdot pa - \tau \cdot pb - \Delta v + 3 \cdot \mu}{3} \right], [pa, pb] \right)$$

#94:
$$\left[paII = \frac{\Delta v + \mu \cdot (2 \cdot \tau + 3)}{2 \cdot \tau + 3} \wedge pbII = \frac{\mu \cdot (2 \cdot \tau + 3) - \Delta v}{2 \cdot \tau + 3} \right]$$

Result 3 parts (a) and (b), at the end of Appendix C

$$\#95: \frac{d}{d\tau} \left(pa_{II} = \frac{\Delta v + \mu \cdot (2 \cdot \tau + 3)}{2 \cdot \tau + 3} \right)$$

$$\#96: \quad 0 > - \frac{2 \cdot \Delta v}{(2 \cdot \tau + 3)^2}$$

$$\#97: \frac{d}{d\tau} \left(pb_{II} = \frac{\mu \cdot (2 \cdot \tau + 3) - \Delta v}{2 \cdot \tau + 3} \right)$$

$$\#98: \quad 0 < \frac{2 \cdot \Delta v}{(2 \cdot \tau + 3)^2}$$

$$\#99: \left[qa_{II} = \frac{(1 + \tau) \cdot (\Delta v + \mu \cdot (2 \cdot \tau + 3))}{2 \cdot \tau + 3} \wedge qb_{II} = \frac{(1 + \tau) \cdot (\mu \cdot (2 \cdot \tau + 3) - \Delta v)}{2 \cdot \tau + 3} \right]$$

$$\#100: \left[qa_{II} = \frac{(\Delta v + \mu \cdot (2 \cdot \tau + 3)) \cdot (\tau + 1)}{2 \cdot \tau + 3} \wedge qb_{II} = \frac{(\mu \cdot (2 \cdot \tau + 3) - \Delta v) \cdot (\tau + 1)}{2 \cdot \tau + 3} \right]$$

$$\#101: \frac{d}{d\tau} \left(qa_{II} = \frac{(\Delta v + \mu \cdot (2 \cdot \tau + 3)) \cdot (\tau + 1)}{2 \cdot \tau + 3} \right)$$

$$\#102: \quad 0 < \frac{\Delta v + \mu \cdot (4 \cdot \tau^2 + 12 \cdot \tau + 9)}{(2 \cdot \tau + 3)^2}$$

$$\#103: \frac{d}{d\tau} \left(qb_{II} = \frac{(\mu \cdot (2 \cdot \tau + 3) - \Delta v) \cdot (\tau + 1)}{2 \cdot \tau + 3} \right)$$

$$\#104: \frac{\mu \cdot (4 \cdot \tau^2 + 12 \cdot \tau + 9) - \Delta v}{(2 \cdot \tau + 3)^2} > 0$$

eqs (14)

$$\#105: \text{vata} = \tau \cdot \frac{\Delta v + \mu \cdot (2 \cdot \tau + 3)}{2 \cdot \tau + 3}$$

$$\#106: \text{vatb} = \tau \cdot \frac{\mu \cdot (2 \cdot \tau + 3) - \Delta v}{2 \cdot \tau + 3}$$

$$\#107: \text{xhatII} = \frac{\Delta v + \mu \cdot (2 \cdot \tau + 3)}{2 \cdot \mu \cdot (2 \cdot \tau + 3)}$$

$$\#108: \text{profitaII} = \frac{n \cdot (\Delta v + \mu \cdot (2 \cdot \tau + 3))^2}{2 \cdot \mu \cdot (2 \cdot \tau + 3)^2}$$

$$\#109: \text{profitbII} = \frac{n \cdot (\Delta v - \mu \cdot (2 \cdot \tau + 3))^2}{2 \cdot \mu \cdot (2 \cdot \tau + 3)^2}$$

eq (15) gov't revenue with two stage decision making

$$\#110: \text{gII} = \frac{n \cdot \tau \cdot (\Delta v^2 + \mu^2 \cdot (2 \cdot \tau + 3)^2)}{\mu \cdot (2 \cdot \tau + 3)^2}$$

Proof of Result 3(c) at the end of Appendix C eq (c.4)

$$\#111: \frac{d}{d\tau} \left(g_{II} = \frac{n \cdot \tau \cdot (\Delta v^2 + \mu^2 \cdot (2 \cdot \tau + 3)^2)}{\mu \cdot (2 \cdot \tau + 3)^2} \right)$$

$$\#112: \frac{n \cdot (\mu^2 \cdot (8 \cdot \tau^3 + 36 \cdot \tau^2 + 54 \cdot \tau + 27) - \Delta v^2 \cdot (2 \cdot \tau - 3))}{\mu \cdot (2 \cdot \tau + 3)^3}$$

> 0 if

$$\#113: \mu^2 \cdot (8 \cdot \tau^3 + 36 \cdot \tau^2 + 54 \cdot \tau + 27) - \Delta v^2 \cdot (2 \cdot \tau - 3) > 0$$

because $\tau < 1$ and hence $2\tau - 3 < 0$

*** Section 4: Comparing the two pricing structure.

eq (16) and Result 4 (price comparisons)

$$\#114: p_{aII} - p_a = \frac{\Delta v + \mu \cdot (2 \cdot \tau + 3)}{2 \cdot \tau + 3} - \frac{\Delta v + 3 \cdot \mu}{3 \cdot (\tau + 1)}$$

$$\#115: p_{aII} - p_{aI} = \frac{\tau \cdot (\Delta v + 3 \cdot \mu \cdot (2 \cdot \tau + 3))}{3 \cdot (\tau + 1) \cdot (2 \cdot \tau + 3)} > 0$$

$$\#116: p_{bII} - p_b = \frac{\mu \cdot (2 \cdot \tau + 3) - \Delta v}{2 \cdot \tau + 3} - \frac{3 \cdot \mu - \Delta v}{3 \cdot (\tau + 1)}$$

#117:
$$pbII - pbI = \frac{\tau \cdot (3 \cdot \mu \cdot (2 \cdot \tau + 3) - \Delta v)}{3 \cdot (\tau + 1) \cdot (2 \cdot \tau + 3)}$$

> 0 if [Yes!]

#118: $3 \cdot \mu \cdot (2 \cdot \tau + 3) - \Delta v > 0$

#119: $SOLVE(3 \cdot \mu \cdot (2 \cdot \tau + 3) - \Delta v > 0, \Delta v)$

#120:
$$\Delta v < 3 \cdot \mu \cdot (2 \cdot \tau + 3)$$

Assumption 2 implies that $\Delta v < \mu$. Hence, it is sufficient to show

#121: $\mu < 3 \cdot \mu \cdot (2 \cdot \tau + 3)$

#122: $SOLVE(\mu < 3 \cdot \mu \cdot (2 \cdot \tau + 3), \mu)$

#123:
$$\mu > 0$$

Proving Result 4(b): Added to the first part of Appendix D

#124:
$$\frac{d}{d\tau} \left(qaII = \frac{(\Delta v + \mu \cdot (2 \cdot \tau + 3)) \cdot (\tau + 1)}{2 \cdot \tau + 3} \right)$$

eq (D.1)

#125:
$$0 < \frac{\Delta v + \mu \cdot (4 \cdot \tau^2 + 12 \cdot \tau + 9)}{(2 \cdot \tau + 3)^2}$$

#126:
$$\frac{d}{d\tau} \left(qbII = \frac{(\mu \cdot (2 \cdot \tau + 3) - \Delta v) \cdot (\tau + 1)}{2 \cdot \tau + 3} \right)$$

eq (D.2)

#127:
$$\frac{\mu \cdot (4 \cdot \tau^2 + 12 \cdot \tau + 9) - \Delta v}{(2 \cdot \tau + 3)^2}$$

> 0 if

#128: $\mu \cdot (4 \cdot \tau^2 + 12 \cdot \tau + 9) - \Delta v > 0$

#129: $\text{SOLVE}(\mu \cdot (4 \cdot \tau^2 + 12 \cdot \tau + 9) - \Delta v > 0, \Delta v)$

#130: $\Delta v < \mu \cdot (4 \cdot \tau^2 + 12 \cdot \tau + 9)$

eq (17) and Result 5

#131:
$$g_{II} - g = \frac{n \cdot \tau \cdot (\Delta v^2 + \mu^2 \cdot (2 \cdot \tau + 3)^2)}{\mu \cdot (2 \cdot \tau + 3)^2} - \frac{n \cdot \tau \cdot (\Delta v^2 + 9 \cdot \mu^2)}{9 \cdot \mu \cdot (\tau + 1)}$$

#132:
$$g_{II} - g = \frac{n \cdot \tau \cdot (9 \cdot \mu^2 \cdot (2 \cdot \tau + 3)^2 - \Delta v^2 \cdot (4 \cdot \tau + 3))}{9 \cdot \mu \cdot (\tau + 1) \cdot (2 \cdot \tau + 3)^2}$$

> 0 Appendix D if

#133: $9 \cdot \mu^2 \cdot (2 \cdot \tau + 3)^2 - \Delta v^2 \cdot (4 \cdot \tau + 3) > 0$

#134: $\text{SOLVE}(9 \cdot \mu^2 \cdot (2 \cdot \tau + 3)^2 - \Delta v^2 \cdot (4 \cdot \tau + 3) > 0, \Delta v)$

eq (D.3)

$$\#135: -\frac{3 \cdot \mu \cdot (2 \cdot \tau + 3)}{\sqrt{(4 \cdot \tau + 3)}} < \Delta v < \frac{3 \cdot \mu \cdot (2 \cdot \tau + 3)}{\sqrt{(4 \cdot \tau + 3)}}$$

By Assumption 2, $\Delta v < \mu$, hence it is sufficient to show that: eq (D.4)

$$\#136: \frac{3 \cdot \mu \cdot (2 \cdot \tau + 3)}{\sqrt{(4 \cdot \tau + 3)}} - \mu > 0$$

or that [holds for every $\tau \geq 0$]

$$\#137: \frac{3 \cdot (2 \cdot \tau + 3)}{\sqrt{(4 \cdot \tau + 3)}} - 1 > 0$$

Result 6 and Appendix E

$$\#138: \text{profitaII} - \text{profita} = \frac{n \cdot (\Delta v + \mu \cdot (2 \cdot \tau + 3))^2}{2 \cdot \mu \cdot (2 \cdot \tau + 3)} - \frac{n \cdot (\Delta v + 3 \cdot \mu)^2}{18 \cdot \mu \cdot (\tau + 1)}$$

eq (E.1)

$$\#139: \text{profitaII} - \text{profita} = - \frac{n \cdot \tau \cdot (\Delta v^2 \cdot (4 \cdot \tau + 3) - 6 \cdot \Delta v \cdot \mu \cdot (2 \cdot \tau + 3) - 9 \cdot \mu^2 \cdot (2 \cdot \tau + 3)^2)}{18 \cdot \mu \cdot (\tau + 1) \cdot (2 \cdot \tau + 3)^2}$$

evalutated at $\Delta v = 0$,

$$\#140: \text{profitaII} - \text{profita} = - \frac{n \cdot \tau \cdot (0^2 \cdot (4 \cdot \tau + 3) - 6 \cdot 0 \cdot \mu \cdot (2 \cdot \tau + 3) - 9 \cdot \mu^2 \cdot (2 \cdot \tau + 3)^2)}{18 \cdot \mu \cdot (\tau + 1) \cdot (2 \cdot \tau + 3)^2}$$

$$\#141: \text{profitaII} - \text{profita} = \frac{n \cdot \mu \cdot \tau}{2 \cdot (\tau + 1)} > 0$$

$$\#142: \text{profitbII} - \text{profitb} = \frac{n \cdot (\Delta v - \mu \cdot (2 \cdot \tau + 3))^2}{2 \cdot \mu \cdot (2 \cdot \tau + 3)^2} - \frac{n \cdot (\Delta v - 3 \cdot \mu)^2}{18 \cdot \mu \cdot (\tau + 1)}$$

Also eq (E.1)

$$\#143: \text{profitbII} - \text{profitb} = - \frac{n \cdot \tau \cdot (\Delta v^2 \cdot (4 \cdot \tau + 3) + 6 \cdot \Delta v \cdot \mu \cdot (2 \cdot \tau + 3) - 9 \cdot \mu^2 \cdot (2 \cdot \tau + 3)^2)}{18 \cdot \mu \cdot (\tau + 1) \cdot (2 \cdot \tau + 3)^2}$$

evaluated at $\Delta v = 0$,

$$\#144: \text{profitbII} - \text{profitb} = - \frac{n \cdot \tau \cdot (0^2 \cdot (4 \cdot \tau + 3) + 6 \cdot 0 \cdot \mu \cdot (2 \cdot \tau + 3) - 9 \cdot \mu^2 \cdot (2 \cdot \tau + 3)^2)}{18 \cdot \mu \cdot (\tau + 1) \cdot (2 \cdot \tau + 3)^2}$$

$$\#145: \text{profitbII} - \text{profitb} = \frac{n \cdot \mu \cdot \tau}{2 \cdot (\tau + 1)} > 0$$

evaluted at $\Delta v = \mu$ (the other extreme): eq (E.3)

$$\#146: \text{profitaII} - \text{profita} = - \frac{n \cdot \tau \cdot (\mu^2 \cdot (4 \cdot \tau + 3) - 6 \cdot \mu \cdot \mu \cdot (2 \cdot \tau + 3) - 9 \cdot \mu^2 \cdot (2 \cdot \tau + 3)^2)}{18 \cdot \mu \cdot (\tau + 1) \cdot (2 \cdot \tau + 3)^2}$$

$$\#147: \text{profitaII} - \text{profita} = \frac{2 \cdot n \cdot \mu \cdot \tau \cdot (9 \cdot \tau^2 + 29 \cdot \tau + 24)}{9 \cdot (\tau + 1) \cdot (2 \cdot \tau + 3)^2} > 0$$

$$\#148: \text{profitbII} - \text{profitb} = - \frac{n \cdot \tau \cdot (\mu^2 \cdot (4 \cdot \tau + 3) + 6 \cdot \mu \cdot \mu \cdot (2 \cdot \tau + 3) - 9 \cdot \mu^2 \cdot (2 \cdot \tau + 3)^2)}{18 \cdot \mu \cdot (\tau + 1) \cdot (2 \cdot \tau + 3)^2}$$

$$\#149: \text{profitbII} - \text{profitb} = \frac{2 \cdot n \cdot \mu \cdot \tau \cdot (9 \cdot \tau^2 + 23 \cdot \tau + 15)}{9 \cdot (\tau + 1) \cdot (2 \cdot \tau + 3)^2} > 0$$

so, look at the trend between $\Delta v=0$ and $\Delta v=\mu$ (look for monotonicity , i.e., derivative is either all >0 or all <0)

$$\#150: \frac{d}{d \Delta v} \left(\text{profitbII} - \text{profitb} = - \frac{n \cdot \tau \cdot (\Delta v^2 \cdot (4 \cdot \tau + 3) + 6 \cdot \Delta v \cdot \mu \cdot (2 \cdot \tau + 3) - 9 \cdot \mu^2 \cdot (2 \cdot \tau + 3)^2)}{18 \cdot \mu \cdot (\tau + 1) \cdot (2 \cdot \tau + 3)^2} \right)$$

eq (E.4)

$$\#151: - \frac{n \cdot \tau \cdot (\Delta v \cdot (4 \cdot \tau + 3) + 3 \cdot \mu \cdot (2 \cdot \tau + 3))}{9 \cdot \mu \cdot (\tau + 1) \cdot (2 \cdot \tau + 3)^2} < 0$$

therefore profitbII is higher all over the range of Δv

$$\#152: \frac{d}{d \Delta v} \left(\text{profitaII} - \text{profita} = - \frac{n \cdot \tau \cdot (\Delta v)^2 \cdot (4 \cdot \tau + 3) - 6 \cdot \Delta v \cdot \mu \cdot (2 \cdot \tau + 3) - 9 \cdot \mu^2 \cdot (2 \cdot \tau + 3)^2}{18 \cdot \mu \cdot (\tau + 1) \cdot (2 \cdot \tau + 3)^2} \right)$$

Also eq (E.4)

$$\#153: \frac{n \cdot \tau \cdot (3 \cdot \mu \cdot (2 \cdot \tau + 3) - \Delta v \cdot (4 \cdot \tau + 3))}{9 \cdot \mu \cdot (\tau + 1) \cdot (2 \cdot \tau + 3)^2}$$

> 0 if

$$\#154: 3 \cdot \mu \cdot (2 \cdot \tau + 3) - \Delta v \cdot (4 \cdot \tau + 3) > 0$$

$$\#155: \text{SOLVE}(3 \cdot \mu \cdot (2 \cdot \tau + 3) - \Delta v \cdot (4 \cdot \tau + 3) > 0, \Delta v)$$

eq (E.5)

$$\#156: \Delta v < \frac{3 \cdot \mu \cdot (2 \cdot \tau + 3)}{4 \cdot \tau + 3}$$

$$\#157: \frac{3 \cdot \mu \cdot (2 \cdot \tau + 3)}{4 \cdot \tau + 3} - \mu$$

$$\#158: \frac{2 \cdot \mu \cdot (\tau + 3)}{4 \cdot \tau + 3} > 0$$

therefore profitaII is higher all over the range of Δv

*** Section 5: Welfare analysis

eq (18), first-best x_{star}

$$\#159: v_a - \mu \cdot x_{\text{hatstar}} = v_b - \mu \cdot (1 - x_{\text{hatstar}})$$

$$\#160: \text{SOLVE}(v_a - \mu \cdot x_{\text{hatstar}} = v_b - \mu \cdot (1 - x_{\text{hatstar}}), x_{\text{hatstar}})$$

$$\#161: x_{\text{hatstar}} = \frac{v_a - v_b + \mu}{2 \cdot \mu}$$

eq (18)

$$\#162: x_{\text{hatstar}} = \frac{\Delta v + \mu}{2 \cdot \mu}$$

recall x_{hatI} and x_{hatII} (start deriving Result 8)

$$\#163: x_{\text{hatI}} = \frac{\Delta v + 3 \cdot \mu}{6 \cdot \mu}$$

$$\#164: x_{\text{hatII}} = \frac{\Delta v + \mu \cdot (2 \cdot \tau + 3)}{2 \cdot \mu \cdot (2 \cdot \tau + 3)}$$

eqs (19)

$$\#165: x_{\text{hatstar}} - x_{\text{hatI}} = \frac{\Delta v + \mu}{2 \cdot \mu} - \frac{\Delta v + 3 \cdot \mu}{6 \cdot \mu}$$

eq (19)

$$\#166: x_{\text{hatstar}} - x_{\text{hatI}} = \frac{\Delta v}{3 \cdot \mu}$$

$$\#167: \hat{x}I - \hat{x}II = \frac{\Delta v + 3 \cdot \mu}{6 \cdot \mu} - \frac{\Delta v + \mu \cdot (2 \cdot \tau + 3)}{2 \cdot \mu \cdot (2 \cdot \tau + 3)}$$

$$\#168: \hat{x}I - \hat{x}II = \frac{\Delta v \cdot \tau}{3 \cdot \mu \cdot (2 \cdot \tau + 3)}$$

In-text (below Result 8), derivation of Result 8(b)

$$\#169: \frac{d}{d\tau} \left(\hat{x}I - \hat{x}II = \frac{\Delta v \cdot \tau}{3 \cdot \mu \cdot (2 \cdot \tau + 3)} \right)$$

$$\#170: 0 < \frac{\Delta v}{\mu \cdot (2 \cdot \tau + 3)^2}$$

$$\#171: \frac{d}{d\Delta v} \left(\hat{x}I - \hat{x}II = \frac{\Delta v \cdot \tau}{3 \cdot \mu \cdot (2 \cdot \tau + 3)} \right)$$

$$\#172: 0 < \frac{\tau}{3 \cdot \mu \cdot (2 \cdot \tau + 3)}$$

eq (20) total welfare

$$\#173: w = n \cdot \int_0^{\hat{x}} (v_a - \mu \cdot x) dx + n \cdot \int_{\hat{x}}^1 (v_b - \mu \cdot (1 - x)) dx$$

$$\#174: w = n \cdot \left(v_a \cdot \hat{x} - \frac{2 \cdot v_b \cdot (\hat{x} - 1) + \mu \cdot (2 \cdot \hat{x}^2 - 2 \cdot \hat{x} + 1)}{2} \right)$$

#175:
$$w = \frac{n \cdot (2 \cdot va \cdot \text{xhat} + 2 \cdot vb \cdot (1 - \text{xhat}) - \mu \cdot (2 \cdot \text{xhat}^2 - 2 \cdot \text{xhat} + 1))}{2}$$

eq (21) three welfare levels

#176:
$$wI = \frac{n \cdot \left(2 \cdot va \cdot \frac{\Delta v + 3 \cdot \mu}{6 \cdot \mu} + 2 \cdot vb \cdot \left(1 - \frac{\Delta v + 3 \cdot \mu}{6 \cdot \mu} \right) - \mu \cdot \left(2 \cdot \left(\frac{\Delta v + 3 \cdot \mu}{6 \cdot \mu} \right)^2 - 2 \cdot \frac{\Delta v + 3 \cdot \mu}{6 \cdot \mu} + 1 \right) \right)}{2}$$

#177:
$$wI = \frac{n \cdot (6 \cdot va \cdot (\Delta v + 3 \cdot \mu) + 6 \cdot vb \cdot (3 \cdot \mu - \Delta v) - \Delta v^2 - 9 \cdot \mu^2)}{36 \cdot \mu}$$

#178:
$$wII =$$

$$\frac{n \cdot \left(2 \cdot va \cdot \frac{\Delta v + \mu \cdot (2 \cdot \tau + 3)}{2 \cdot \mu \cdot (2 \cdot \tau + 3)} + 2 \cdot vb \cdot \left(1 - \frac{\Delta v + \mu \cdot (2 \cdot \tau + 3)}{2 \cdot \mu \cdot (2 \cdot \tau + 3)} \right) - \mu \cdot \left(2 \cdot \left(\frac{\Delta v + \mu \cdot (2 \cdot \tau + 3)}{2 \cdot \mu \cdot (2 \cdot \tau + 3)} \right)^2 - 2 \cdot \frac{\Delta v + \mu \cdot (2 \cdot \tau + 3)}{2 \cdot \mu \cdot (2 \cdot \tau + 3)} + 1 \right) \right)}{2}$$

$$\#179: \quad w_{II} = n \cdot \left(\frac{v_a \cdot (\Delta v + \mu \cdot (2 \cdot \tau + 3))}{2 \cdot \mu \cdot (2 \cdot \tau + 3)} + \frac{v_b \cdot (\mu \cdot (2 \cdot \tau + 3) - \Delta v)}{2 \cdot \mu \cdot (2 \cdot \tau + 3)} - \frac{\Delta v^2 + \mu^2 \cdot (2 \cdot \tau + 3)^2}{4 \cdot \mu \cdot (2 \cdot \tau + 3)^2} \right)$$

$$\#180: \quad w_{star} = \frac{n \cdot \left(2 \cdot v_a \cdot \frac{\Delta v + \mu}{2 \cdot \mu} + 2 \cdot v_b \cdot \left(1 - \frac{\Delta v + \mu}{2 \cdot \mu} \right) - \mu \cdot \left(2 \cdot \left(\frac{\Delta v + \mu}{2 \cdot \mu} \right)^2 - 2 \cdot \frac{\Delta v + \mu}{2 \cdot \mu} + 1 \right) \right)}{2}$$

$$\#181: \quad w_{star} = \frac{n \cdot (2 \cdot v_a \cdot (\Delta v + \mu) + 2 \cdot v_b \cdot (\mu - \Delta v) - \Delta v^2 - \mu^2)}{4 \cdot \mu}$$

Result 9 and Appendix F

$$\#182: \quad w_{star} - w_I = \frac{n \cdot (2 \cdot v_a \cdot (\Delta v + \mu) + 2 \cdot v_b \cdot (\mu - \Delta v) - \Delta v^2 - \mu^2)}{4 \cdot \mu} -$$

$$\frac{n \cdot (6 \cdot v_a \cdot (\Delta v + 3 \cdot \mu) + 6 \cdot v_b \cdot (3 \cdot \mu - \Delta v) - \Delta v^2 - 9 \cdot \mu^2)}{36 \cdot \mu}$$

eq (F.1)

$$\#183: \quad w_{star} - w_I = \frac{n \cdot \Delta v \cdot (3 \cdot v_a - 3 \cdot v_b - 2 \cdot \Delta v)}{9 \cdot \mu}$$

$$\#184: wI - wII = \frac{n \cdot (6 \cdot va \cdot (\Delta v + 3 \cdot \mu) + 6 \cdot vb \cdot (3 \cdot \mu - \Delta v) - \Delta v^2 - 9 \cdot \mu^2)}{36 \cdot \mu} - n \cdot \left(\frac{va \cdot (\Delta v + \mu \cdot (2 \cdot \tau + 3))}{2 \cdot \mu \cdot (2 \cdot \tau + 3)} + \right. \\ \left. \frac{vb \cdot (\mu \cdot (2 \cdot \tau + 3) - \Delta v)}{2 \cdot \mu \cdot (2 \cdot \tau + 3)} - \frac{\Delta v^2 + \mu^2 \cdot (2 \cdot \tau + 3)^2}{4 \cdot \mu \cdot (2 \cdot \tau + 3)^2} \right)$$

$$\#185: wI - wII = \frac{n \cdot \Delta v \cdot \tau \cdot (3 \cdot va \cdot (2 \cdot \tau + 3) - 3 \cdot vb \cdot (2 \cdot \tau + 3) - \Delta v \cdot (\tau + 3))}{9 \cdot \mu \cdot (2 \cdot \tau + 3)^2}$$

$$\#186: wI - wII = \frac{n \cdot \Delta v \cdot \tau \cdot (3 \cdot \Delta v \cdot (2 \cdot \tau + 3) - \Delta v \cdot (\tau + 3))}{9 \cdot \mu \cdot (2 \cdot \tau + 3)^2}$$

$$\#187: wI - wII = \frac{n \cdot \Delta v^2 \cdot \tau \cdot (5 \cdot \tau + 6)}{9 \cdot \mu \cdot (2 \cdot \tau + 3)^2}$$

Second part of Result 9 (Appendix F) showing that the above gap increases (basically WII declines) with a higher τ

$$\#188: \frac{d}{d\tau} \left(wI - wII = \frac{n \cdot \Delta v^2 \cdot \tau \cdot (5 \cdot \tau + 6)}{9 \cdot \mu \cdot (2 \cdot \tau + 3)^2} \right)$$

eq (F.2)

#189:

$$0 < \frac{2 \cdot n \cdot \Delta v \cdot (\tau + 1)^2}{\mu \cdot (2 \cdot \tau + 3)^3}$$

Another way is to differentiate wII w.r.t. τ

#190: $\frac{d}{d\tau} \left(wII = n \cdot \left(\frac{v_a \cdot (\Delta v + \mu \cdot (2 \cdot \tau + 3))}{2 \cdot \mu \cdot (2 \cdot \tau + 3)} + \frac{v_b \cdot (\mu \cdot (2 \cdot \tau + 3) - \Delta v)}{2 \cdot \mu \cdot (2 \cdot \tau + 3)} - \frac{\Delta v^2 + \mu^2 \cdot (2 \cdot \tau + 3)^2}{4 \cdot \mu \cdot (2 \cdot \tau + 3)^2} \right) \right)$

#191: $- \frac{n \cdot \Delta v \cdot (v_a \cdot (2 \cdot \tau + 3) - v_b \cdot (2 \cdot \tau + 3) - \Delta v)}{\mu \cdot (2 \cdot \tau + 3)^3}$

< 0 if [Yes]

#192: $n \cdot \Delta v \cdot (v_a \cdot (2 \cdot \tau + 3) - v_b \cdot (2 \cdot \tau + 3) - \Delta v) > 0$

#193: $n \cdot \Delta v \cdot (\Delta v \cdot (2 \cdot \tau + 3) - \Delta v) > 0$

#194: $n \cdot \Delta v^2 \cdot (2 \cdot \tau + 2) > 0$

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