

vat\_compete\_2024\_x\_y.dfw

#1: CaseMode := Sensitive

#2: InputMode := Word

degree of market power (transp cost)

#3:  $\mu \in \text{Real } (0, \infty)$

rate of sales tax

#4:  $\tau \in \text{Real } (0, \infty)$

total consumer population

#5:  $n \in \text{Real } (0, \infty)$

prices

#6:  $p_a \in \text{Real } (0, \infty)$

#7:  $p_b \in \text{Real } (0, \infty)$

#8:  $q_a \in \text{Real } (0, \infty)$

#9:  $q_b \in \text{Real } (0, \infty)$

A's market share

#10:  $\hat{x} \in \text{Real } (0, 1)$

basic valuations

#11:  $v_a \in \text{Real } (0, \infty)$

#12:  $v_b \in \text{Real } (0, \infty)$

#13:  $\Delta v \in \text{Real } [0, \infty)$

\*\*\* Section 2: Price embedded into the price (benchmark model)

eq (1)

$$\#14: \quad q_a = p_a \cdot (1 + \tau)$$

$$\#15: \quad q_b = p_b \cdot (1 + \tau)$$

$$\#16: \quad \text{SOLVE}(q_a = p_a \cdot (1 + \tau), p_a)$$

$$\#17: \quad p_a = \frac{q_a}{\tau + 1}$$

$$\#18: \quad \text{SOLVE}(q_b = p_b \cdot (1 + \tau), p_b)$$

$$\#19: \quad p_b = \frac{q_b}{\tau + 1}$$

eq (2) Utility functions

$$\#20: \quad v_a - p_a \cdot (1 + \tau) - \mu \cdot x$$

$$\#21: \quad v_a - q_a - \mu \cdot x$$

$$\#22: \quad v_b - p_b \cdot (1 + \tau) - \mu \cdot (1 - x)$$

$$\#23: \quad v_b - q_b - \mu \cdot (1 - x)$$

$$\#24: \quad v_a - p_a \cdot (1 + \tau) - \mu \cdot x = v_b - p_b \cdot (1 + \tau) - \mu \cdot (1 - x)$$

$$\#25: \quad \text{SOLVE}(v_a - p_a \cdot (1 + \tau) - \mu \cdot x = v_b - p_b \cdot (1 + \tau) - \mu \cdot (1 - x), x)$$

eq (3)

$$\#26: \quad \hat{x} = - \frac{p_a \cdot (\tau + 1) - p_b \cdot (\tau + 1) - v_a + v_b - \mu}{2 \cdot \mu}$$

$$\#27: \quad \text{xhat} = - \frac{p_a \cdot (\tau + 1) - p_b \cdot (\tau + 1) - \Delta v - \mu}{2 \cdot \mu}$$

$$\#28: \quad \text{xhat} = - \frac{q_a - q_b - \Delta v - \mu}{2 \cdot \mu}$$

eq (4) Profit max w.r.t.  $q_a$  and  $q_b$  (tax inclusive)

$$\#29: \quad \text{profita} = p_a \cdot n \cdot \text{xhat}$$

$$\#30: \quad \text{profitb} = p_b \cdot n \cdot (1 - \text{xhat})$$

$$\#31: \quad \text{profita} = \frac{q_a}{\tau + 1} \cdot n \cdot \left( - \frac{q_a - q_b - \Delta v - \mu}{2 \cdot \mu} \right)$$

$$\#32: \quad \text{profitb} = \frac{q_b}{\tau + 1} \cdot n \cdot \left( 1 - - \frac{q_a - q_b - \Delta v - \mu}{2 \cdot \mu} \right)$$

Appendix A. eq (A.1)

$$\#33: \quad \frac{d}{d q_a} \left( \text{profita} = \frac{q_a}{\tau + 1} \cdot n \cdot \left( - \frac{q_a - q_b - \Delta v - \mu}{2 \cdot \mu} \right) \right)$$

$$\#34: \quad 0 = - \frac{n \cdot (2 \cdot q_a - q_b - \Delta v - \mu)}{2 \cdot \mu \cdot (\tau + 1)}$$

$$\#35: \quad \frac{d}{d q_a} \frac{d}{d q_a} \left( \text{profita} = \frac{q_a}{\tau + 1} \cdot n \cdot \left( - \frac{q_a - q_b - \Delta v - \mu}{2 \cdot \mu} \right) \right)$$

$$\#36: \quad 0 > - \frac{n}{\mu \cdot (\tau + 1)}$$

$$\#37: \frac{d}{d q_b} \left( \text{profit}_b = \frac{q_b}{\tau + 1} \cdot n \cdot \left( 1 - \frac{q_a - q_b - \Delta v - \mu}{2 \cdot \mu} \right) \right)$$

$$\#38: 0 = \frac{n \cdot (q_a - 2 \cdot q_b - \Delta v + \mu)}{2 \cdot \mu \cdot (\tau + 1)}$$

$$\#39: \frac{d}{d q_b} \frac{d}{d q_b} \left( \text{profit}_b = \frac{q_b}{\tau + 1} \cdot n \cdot \left( 1 - \frac{q_a - q_b - \Delta v - \mu}{2 \cdot \mu} \right) \right)$$

$$\#40: 0 > - \frac{n}{\mu \cdot (\tau + 1)}$$

$$\#41: \text{SOLVE} \left( \left[ 0 = - \frac{n \cdot (2 \cdot q_a - q_b - \Delta v - \mu)}{2 \cdot \mu \cdot (\tau + 1)}, 0 = \frac{n \cdot (q_a - 2 \cdot q_b - \Delta v + \mu)}{2 \cdot \mu \cdot (\tau + 1)} \right], [q_a, q_b] \right)$$

eq (5): eq1 tax-inclusive prices

$$\#42: \left[ q_{aI} = \frac{\Delta v + 3 \cdot \mu}{3} \wedge q_{bI} = \frac{3 \cdot \mu - \Delta v}{3} \right]$$

$$\#43: p_{aI} = \frac{\Delta v + 3 \cdot \mu}{3 \cdot (\tau + 1)}$$

$$\#44: p_{bI} = \frac{3 \cdot \mu - \Delta v}{3 \cdot (\tau + 1)}$$

eq (6)

$$\#45: \hat{x} = \frac{\Delta v + 3 \cdot \mu}{6 \cdot \mu}$$

#46: 
$$\text{profitaI} = \frac{n \cdot (\Delta v + 3 \cdot \mu)^2}{18 \cdot \mu \cdot (\tau + 1)}$$

#47: 
$$\text{profitbI} = \frac{n \cdot (\Delta v - 3 \cdot \mu)^2}{18 \cdot \mu \cdot (\tau + 1)}$$

Discussion below eq (6)

#48: 
$$\frac{d}{d\mu} \left( \text{profitb} = \frac{n \cdot (\Delta v - 3 \cdot \mu)^2}{18 \cdot \mu \cdot (\tau + 1)} \right)$$

#49: 
$$0 < \frac{n \cdot (\Delta v + 3 \cdot \mu) \cdot (3 \cdot \mu - \Delta v)}{18 \cdot \mu^2 \cdot (\tau + 1)}$$

#50: 
$$\frac{d}{d\mu} \left( \text{profita} = \frac{n \cdot (\Delta v + 3 \cdot \mu)^2}{18 \cdot \mu \cdot (\tau + 1)} \right)$$

#51: 
$$0 < \frac{n \cdot (\Delta v + 3 \cdot \mu) \cdot (3 \cdot \mu - \Delta v)}{18 \cdot \mu^2 \cdot (\tau + 1)}$$

Deriving eq (7)

#52: 
$$g = n \cdot \hat{x} \cdot \tau \cdot p_a + n \cdot (1 - \hat{x}) \cdot \tau \cdot p_b$$

#53:

$$gI = \frac{n \cdot \tau \cdot (\Delta v^2 + 9 \cdot \mu^2)}{9 \cdot \mu \cdot (\tau + 1)}$$

\*\*\* section 3: Price competition with sales tax separated

\*\* subsection 3.1: Single-stage consumer decision making

eq (8)

#54:  $\text{profita} = p_a \cdot n \cdot \hat{x}$

#55:  $\text{profitb} = p_b \cdot n \cdot (1 - \hat{x})$

#56:  $\text{profita} = p_a \cdot n \cdot \left( - \frac{p_a \cdot (\tau + 1) - p_b \cdot (\tau + 1) - \Delta v - \mu}{2 \cdot \mu} \right)$

#57:  $\text{profitb} = p_b \cdot n \cdot \left( 1 - \frac{p_a \cdot (\tau + 1) - p_b \cdot (\tau + 1) - \Delta v - \mu}{2 \cdot \mu} \right)$

Appendix B, eq (B.1), Proof of Result 1

#58:  $\frac{d}{d p_a} \left( \text{profita} = p_a \cdot n \cdot \left( - \frac{p_a \cdot (\tau + 1) - p_b \cdot (\tau + 1) - \Delta v - \mu}{2 \cdot \mu} \right) \right)$

#59:  $0 = - \frac{n \cdot (2 \cdot p_a \cdot (\tau + 1) - p_b \cdot (\tau + 1) - \Delta v - \mu)}{2 \cdot \mu}$

#60:  $\frac{d}{d p_a} \frac{d}{d p_a} \left( \text{profita} = p_a \cdot n \cdot \left( - \frac{p_a \cdot (\tau + 1) - p_b \cdot (\tau + 1) - \Delta v - \mu}{2 \cdot \mu} \right) \right)$

$$\#61: \quad 0 > - \frac{n \cdot (\tau + 1)}{\mu}$$

$$\#62: \quad \frac{d}{d \text{ pb}} \left( \text{profitb} = \text{pb} \cdot n \cdot \left( 1 - \frac{\text{pa} \cdot (\tau + 1) - \text{pb} \cdot (\tau + 1) - \Delta v - \mu}{2 \cdot \mu} \right) \right)$$

$$\#63: \quad 0 = \frac{n \cdot (\text{pa} \cdot (\tau + 1) - 2 \cdot \text{pb} \cdot (\tau + 1) - \Delta v + \mu)}{2 \cdot \mu}$$

$$\#64: \quad \frac{d}{d \text{ pb}} \frac{d}{d \text{ pb}} \left( \text{profitb} = \text{pb} \cdot n \cdot \left( 1 - \frac{\text{pa} \cdot (\tau + 1) - \text{pb} \cdot (\tau + 1) - \Delta v - \mu}{2 \cdot \mu} \right) \right)$$

$$\#65: \quad 0 > - \frac{n \cdot (\tau + 1)}{\mu}$$

$$\#66: \quad \text{SOLVE} \left( \left[ 0 = - \frac{n \cdot (2 \cdot \text{pa} \cdot (\tau + 1) - \text{pb} \cdot (\tau + 1) - \Delta v - \mu)}{2 \cdot \mu}, 0 = \frac{n \cdot (\text{pa} \cdot (\tau + 1) - 2 \cdot \text{pb} \cdot (\tau + 1) - \Delta v + \mu)}{2 \cdot \mu} \right], [\text{pa}, \text{pb}] \right)$$

The solution below is the same as eq (5) above, proving Result 1:

$$\#67: \quad \left[ \text{pa} = \frac{\Delta v + 3 \cdot \mu}{3 \cdot (\tau + 1)} \wedge \text{pb} = \frac{3 \cdot \mu - \Delta v}{3 \cdot (\tau + 1)} \right]$$

\*\* Subsection 3.2: Two-stage decision process with prices separated from sales tax  
eq (9) utility

$$\#68: \quad v_a - p_a - v_{at} - \mu \cdot x$$

$$\#69: vb - pb - vatb - \mu \cdot (1 - x)$$

$$\#70: vb - pb - vatb - \mu \cdot (1 - x) = va - pa - vata - \mu \cdot x$$

$$\#71: \text{SOLVE}(vb - pb - vatb - \mu \cdot (1 - x) = va - pa - vata - \mu \cdot x, x)$$

eq (10)

$$\#72: \quad \quad \quad xhat = - \frac{pa - pb - va + vata - vatb + vb - \mu}{2 \cdot \mu}$$

$$\#73: \quad xhat = - \frac{pa - pb - \Delta v + vata - vatb - \mu}{2 \cdot \mu}$$

eq (11) profit max w/ two stages

$$\#74: \text{profita} = pa \cdot n \cdot xhat$$

$$\#75: \text{profitb} = pb \cdot n \cdot (1 - xhat)$$

$$\#76: \text{profita} = pa \cdot n \cdot \left( - \frac{pa - pb - \Delta v + vata - vatb - \mu}{2 \cdot \mu} \right)$$

$$\#77: \text{profitb} = pb \cdot n \cdot \left( 1 - - \frac{pa - pb - \Delta v + vata - vatb - \mu}{2 \cdot \mu} \right)$$

Appendix C, eq (C.1)

$$\#78: \frac{d}{d pa} \left( \text{profita} = pa \cdot n \cdot \left( - \frac{pa - pb - \Delta v + vata - vatb - \mu}{2 \cdot \mu} \right) \right)$$

$$\#79: \quad \quad \quad 0 = - \frac{n \cdot (2 \cdot pa - pb + vata - vatb - \Delta v - \mu)}{2 \cdot \mu}$$



$$\#80: \frac{d}{d p_a} \frac{d}{d p_a} \left( \text{profita} = p_a \cdot n \cdot \left( - \frac{p_a - p_b - \Delta v + v_{ata} - v_{atb} - \mu}{2 \cdot \mu} \right) \right)$$

$$\#81: 0 > - \frac{n}{\mu}$$

$$\#82: \frac{d}{d p_b} \left( \text{profitb} = p_b \cdot n \cdot \left( 1 - - \frac{p_a - p_b - \Delta v + v_{ata} - v_{atb} - \mu}{2 \cdot \mu} \right) \right)$$

$$\#83: 0 = \frac{n \cdot (p_a - 2 \cdot p_b + v_{ata} - v_{atb} - \Delta v + \mu)}{2 \cdot \mu}$$

$$\#84: \frac{d}{d p_b} \frac{d}{d p_b} \left( \text{profitb} = p_b \cdot n \cdot \left( 1 - - \frac{p_a - p_b - \Delta v + v_{ata} - v_{atb} - \mu}{2 \cdot \mu} \right) \right)$$

$$\#85: 0 > - \frac{n}{\mu}$$

eq (12) eq price two stage as functions of vata and vatb

$$\#86: \text{SOLVE} \left( \left[ 0 = - \frac{n \cdot (2 \cdot p_a - p_b + v_{ata} - v_{atb} - \Delta v - \mu)}{2 \cdot \mu}, 0 = \frac{n \cdot (p_a - 2 \cdot p_b + v_{ata} - v_{atb} - \Delta v + \mu)}{2 \cdot \mu} \right], [p_a, p_b] \right)$$

$$\#87: \left[ p_a = - \frac{v_{ata} - v_{atb} - \Delta v - 3 \cdot \mu}{3} \wedge p_b = \frac{v_{ata} - v_{atb} - \Delta v + 3 \cdot \mu}{3} \right]$$

eq (13) eq1 prices with two stage

$$\#88: \text{vata} = \tau \cdot \text{pa}$$

$$\#89: \text{vatb} = \tau \cdot \text{pb}$$

$$\#90: \left[ \text{pa} = - \frac{\tau \cdot \text{pa} - \tau \cdot \text{pb} - \Delta v - 3 \cdot \mu}{3} \wedge \text{pb} = \frac{\tau \cdot \text{pa} - \tau \cdot \text{pb} - \Delta v + 3 \cdot \mu}{3} \right]$$

$$\#91: \text{SOLVE} \left( \left[ \text{pa} = - \frac{\tau \cdot \text{pa} - \tau \cdot \text{pb} - \Delta v - 3 \cdot \mu}{3} \wedge \text{pb} = \frac{\tau \cdot \text{pa} - \tau \cdot \text{pb} - \Delta v + 3 \cdot \mu}{3} \right], [\text{pa}, \text{pb}] \right)$$

$$\#92: \left[ \text{paII} = \frac{\Delta v + \mu \cdot (2 \cdot \tau + 3)}{2 \cdot \tau + 3} \wedge \text{pbII} = \frac{\mu \cdot (2 \cdot \tau + 3) - \Delta v}{2 \cdot \tau + 3} \right]$$

$$\#93: \left[ \text{qaII} = \frac{(1 + \tau) \cdot (\Delta v + \mu \cdot (2 \cdot \tau + 3))}{2 \cdot \tau + 3} \wedge \text{qbII} = \frac{(1 + \tau) \cdot (\mu \cdot (2 \cdot \tau + 3) - \Delta v)}{2 \cdot \tau + 3} \right]$$

$$\#94: \left[ \text{qaII} = \frac{(\Delta v + \mu \cdot (2 \cdot \tau + 3)) \cdot (\tau + 1)}{2 \cdot \tau + 3} \wedge \text{qbII} = \frac{(\mu \cdot (2 \cdot \tau + 3) - \Delta v) \cdot (\tau + 1)}{2 \cdot \tau + 3} \right]$$

eqs (14)

$$\#95: \text{vata} = \tau \cdot \frac{\Delta v + \mu \cdot (2 \cdot \tau + 3)}{2 \cdot \tau + 3}$$

$$\#96: \text{vatb} = \tau \cdot \frac{\mu \cdot (2 \cdot \tau + 3) - \Delta v}{2 \cdot \tau + 3}$$

$$\#97: \text{xhatII} = \frac{\Delta v + \mu \cdot (2 \cdot \tau + 3)}{2 \cdot \mu \cdot (2 \cdot \tau + 3)}$$

$$\#98: \quad \text{profitaII} = \frac{n \cdot (\Delta v + \mu \cdot (2 \cdot \tau + 3))^2}{2 \cdot \mu \cdot (2 \cdot \tau + 3)^2}$$

$$\#99: \quad \text{profitbII} = \frac{n \cdot (\Delta v - \mu \cdot (2 \cdot \tau + 3))^2}{2 \cdot \mu \cdot (2 \cdot \tau + 3)^2}$$

eq (15) gov't revenue with two stage decision making

$$\#100: \quad gII = \frac{n \cdot \tau \cdot (\Delta v^2 + \mu^2 \cdot (2 \cdot \tau + 3)^2)}{\mu \cdot (2 \cdot \tau + 3)^2}$$

\*\*\* Section 4: Comparing the two pricing structure.

eq (16) and Result 2 (price comparisons)

$$\#101: \quad paII - pa = \frac{\Delta v + \mu \cdot (2 \cdot \tau + 3)}{2 \cdot \tau + 3} - \frac{\Delta v + 3 \cdot \mu}{3 \cdot (\tau + 1)}$$

$$\#102: \quad paII - pa = \frac{\tau \cdot (\Delta v + 3 \cdot \mu \cdot (2 \cdot \tau + 3))}{3 \cdot (\tau + 1) \cdot (2 \cdot \tau + 3)} > 0$$

$$\#103: \quad pbII - pb = \frac{\mu \cdot (2 \cdot \tau + 3) - \Delta v}{2 \cdot \tau + 3} - \frac{3 \cdot \mu - \Delta v}{3 \cdot (\tau + 1)}$$

$$\#104: \quad pbII - pb = \frac{\tau \cdot (3 \cdot \mu \cdot (2 \cdot \tau + 3) - \Delta v)}{3 \cdot (\tau + 1) \cdot (2 \cdot \tau + 3)}$$

> 0 if [Yes!]

$$\#105: 3 \cdot \mu \cdot (2 \cdot \tau + 3) - \Delta v > 0$$

$$\#106: \text{SOLVE}(3 \cdot \mu \cdot (2 \cdot \tau + 3) - \Delta v > 0, \Delta v)$$

$$\#107: \Delta v < 3 \cdot \mu \cdot (2 \cdot \tau + 3)$$

Assumption 2 implies that  $\Delta v < \mu$ . Hence, it is sufficient to show

$$\#108: \mu < 3 \cdot \mu \cdot (2 \cdot \tau + 3)$$

$$\#109: \text{SOLVE}(\mu < 3 \cdot \mu \cdot (2 \cdot \tau + 3), \mu)$$

$$\#110: \mu > 0$$

Proving Result 2(b): Added to the first part of Appendix D

$$\#111: \frac{d}{d\tau} \left( qaII = \frac{(\Delta v + \mu \cdot (2 \cdot \tau + 3)) \cdot (\tau + 1)}{2 \cdot \tau + 3} \right)$$

eq (D.1)

$$\#112: 0 < \frac{\Delta v + \mu \cdot (4 \cdot \tau^2 + 12 \cdot \tau + 9)}{(2 \cdot \tau + 3)^2}$$

$$\#113: \frac{d}{d\tau} \left( qbII = \frac{(\mu \cdot (2 \cdot \tau + 3) - \Delta v) \cdot (\tau + 1)}{2 \cdot \tau + 3} \right)$$

eq (D.2)

#114:

$$\frac{\mu \cdot (4 \cdot \tau^2 + 12 \cdot \tau + 9) - \Delta v}{(2 \cdot \tau + 3)^2}$$

> 0 if

#115:  $\mu \cdot (4 \cdot \tau^2 + 12 \cdot \tau + 9) - \Delta v > 0$

#116:  $\text{SOLVE}(\mu \cdot (4 \cdot \tau^2 + 12 \cdot \tau + 9) - \Delta v > 0, \Delta v)$

#117:  $\Delta v < \mu \cdot (4 \cdot \tau^2 + 12 \cdot \tau + 9)$

eq (17) and Result 3

#118:  $g_{II} - g = \frac{n \cdot \tau \cdot (\Delta v^2 + \mu^2 \cdot (2 \cdot \tau + 3)^2)}{\mu \cdot (2 \cdot \tau + 3)^2} - \frac{n \cdot \tau \cdot (\Delta v^2 + 9 \cdot \mu^2)}{9 \cdot \mu \cdot (\tau + 1)}$

#119:  $g_{II} - g = \frac{n \cdot \tau \cdot (9 \cdot \mu^2 \cdot (2 \cdot \tau + 3)^2 - \Delta v^2 \cdot (4 \cdot \tau + 3))}{9 \cdot \mu \cdot (\tau + 1) \cdot (2 \cdot \tau + 3)^2}$

> 0 Appendix D if

#120:  $9 \cdot \mu^2 \cdot (2 \cdot \tau + 3)^2 - \Delta v^2 \cdot (4 \cdot \tau + 3) > 0$

#121:  $\text{SOLVE}(9 \cdot \mu^2 \cdot (2 \cdot \tau + 3)^2 - \Delta v^2 \cdot (4 \cdot \tau + 3) > 0, \Delta v)$

eq (D.3)

$$\#122: -\frac{3 \cdot \mu \cdot (2 \cdot \tau + 3)}{\sqrt{(4 \cdot \tau + 3)}} < \Delta v < \frac{3 \cdot \mu \cdot (2 \cdot \tau + 3)}{\sqrt{(4 \cdot \tau + 3)}}$$

By Assumption 2,  $\Delta v < \mu$ , hence it is sufficient to show that: eq (D.4)

$$\#123: \frac{3 \cdot \mu \cdot (2 \cdot \tau + 3)}{\sqrt{(4 \cdot \tau + 3)}} - \mu > 0$$

or that [holds for every  $\tau \geq 0$ ]

$$\#124: \frac{3 \cdot (2 \cdot \tau + 3)}{\sqrt{(4 \cdot \tau + 3)}} - 1 > 0$$

Result 4 and Appendix E

$$\#125: \text{profitaII} - \text{profita} = \frac{n \cdot (\Delta v + \mu \cdot (2 \cdot \tau + 3))^2}{2 \cdot \mu \cdot (2 \cdot \tau + 3)} - \frac{n \cdot (\Delta v + 3 \cdot \mu)^2}{18 \cdot \mu \cdot (\tau + 1)}$$

$$\#126: \text{profitaII} - \text{profita} = - \frac{n \cdot \tau \cdot (\Delta v^2 \cdot (4 \cdot \tau + 3) - 6 \cdot \Delta v \cdot \mu \cdot (2 \cdot \tau + 3) - 9 \cdot \mu^2 \cdot (2 \cdot \tau + 3)^2)}{18 \cdot \mu \cdot (\tau + 1) \cdot (2 \cdot \tau + 3)^2}$$

evaluated at  $\Delta v = 0$ ,

$$\#127: \text{profitaII} - \text{profita} = - \frac{n \cdot \tau \cdot (0^2 \cdot (4 \cdot \tau + 3) - 6 \cdot 0 \cdot \mu \cdot (2 \cdot \tau + 3) - 9 \cdot \mu^2 \cdot (2 \cdot \tau + 3)^2)}{18 \cdot \mu \cdot (\tau + 1) \cdot (2 \cdot \tau + 3)^2}$$

$$\#128: \quad \text{profitaII} - \text{profita} = \frac{n \cdot \mu \cdot \tau}{2 \cdot (\tau + 1)} > 0$$

$$\#129: \text{profitbII} - \text{profitb} = \frac{n \cdot (\Delta v - \mu \cdot (2 \cdot \tau + 3))^2}{2 \cdot \mu \cdot (2 \cdot \tau + 3)} - \frac{n \cdot (\Delta v - 3 \cdot \mu)^2}{18 \cdot \mu \cdot (\tau + 1)}$$

$$\#130: \quad \text{profitbII} - \text{profitb} = - \frac{n \cdot \tau \cdot (\Delta v^2 \cdot (4 \cdot \tau + 3) + 6 \cdot \Delta v \cdot \mu \cdot (2 \cdot \tau + 3) - 9 \cdot \mu^2 \cdot (2 \cdot \tau + 3)^2)}{18 \cdot \mu \cdot (\tau + 1) \cdot (2 \cdot \tau + 3)^2}$$

evaluated at  $\Delta v = 0$ ,

$$\#131: \text{profitbII} - \text{profitb} = - \frac{n \cdot \tau \cdot (0^2 \cdot (4 \cdot \tau + 3) + 6 \cdot 0 \cdot \mu \cdot (2 \cdot \tau + 3) - 9 \cdot \mu^2 \cdot (2 \cdot \tau + 3)^2)}{18 \cdot \mu \cdot (\tau + 1) \cdot (2 \cdot \tau + 3)^2}$$

$$\#132: \quad \text{profitbII} - \text{profitb} = \frac{n \cdot \mu \cdot \tau}{2 \cdot (\tau + 1)} > 0$$

evaluted at  $\Delta v = \mu$  (the other extreme):

$$\#133: \text{profitaII} - \text{profita} = - \frac{n \cdot \tau \cdot (\mu^2 \cdot (4 \cdot \tau + 3) - 6 \cdot \mu \cdot \mu \cdot (2 \cdot \tau + 3) - 9 \cdot \mu^2 \cdot (2 \cdot \tau + 3)^2)}{18 \cdot \mu \cdot (\tau + 1) \cdot (2 \cdot \tau + 3)^2}$$

$$\#134: \text{profitaII} - \text{profita} = \frac{2 \cdot n \cdot \mu \cdot \tau \cdot (9 \cdot \tau^2 + 29 \cdot \tau + 24)}{9 \cdot (\tau + 1) \cdot (2 \cdot \tau + 3)^2} > 0$$

$$\#135: \text{profitbII} - \text{profitb} = - \frac{n \cdot \tau \cdot (\mu^2 \cdot (4 \cdot \tau + 3) + 6 \cdot \mu \cdot \mu \cdot (2 \cdot \tau + 3) - 9 \cdot \mu^2 \cdot (2 \cdot \tau + 3)^2)}{18 \cdot \mu \cdot (\tau + 1) \cdot (2 \cdot \tau + 3)^2}$$

$$\#136: \text{profitbII} - \text{profitb} = \frac{2 \cdot n \cdot \mu \cdot \tau \cdot (9 \cdot \tau^2 + 23 \cdot \tau + 15)}{9 \cdot (\tau + 1) \cdot (2 \cdot \tau + 3)^2} > 0$$

so, look at the trend between  $\Delta v=0$  and  $\Delta v=\mu$  (look for monotonicity , i.e., derivative is either all  $>0$  or all  $<0$ )

$$\#137: \frac{d}{d \Delta v} \left( \text{profitbII} - \text{profitb} = - \frac{n \cdot \tau \cdot (\Delta v^2 \cdot (4 \cdot \tau + 3) + 6 \cdot \Delta v \cdot \mu \cdot (2 \cdot \tau + 3) - 9 \cdot \mu^2 \cdot (2 \cdot \tau + 3)^2)}{18 \cdot \mu \cdot (\tau + 1) \cdot (2 \cdot \tau + 3)^2} \right)$$

$$\#138: - \frac{n \cdot \tau \cdot (\Delta v \cdot (4 \cdot \tau + 3) + 3 \cdot \mu \cdot (2 \cdot \tau + 3))}{9 \cdot \mu \cdot (\tau + 1) \cdot (2 \cdot \tau + 3)^2} < 0$$

therefore profitbII is higher all over the range of  $\Delta v$

$$\#139: \frac{d}{d \Delta v} \left( \text{profitaII} - \text{profita} = - \frac{n \cdot \tau \cdot (\Delta v^2 \cdot (4 \cdot \tau + 3) - 6 \cdot \Delta v \cdot \mu \cdot (2 \cdot \tau + 3) - 9 \cdot \mu^2 \cdot (2 \cdot \tau + 3)^2)}{18 \cdot \mu \cdot (\tau + 1) \cdot (2 \cdot \tau + 3)^2} \right)$$



$$\#140: \frac{n \cdot \tau \cdot (3 \cdot \mu \cdot (2 \cdot \tau + 3) - \Delta v \cdot (4 \cdot \tau + 3))}{9 \cdot \mu \cdot (\tau + 1) \cdot (2 \cdot \tau + 3)^2}$$

> 0 if

$$\#141: 3 \cdot \mu \cdot (2 \cdot \tau + 3) - \Delta v \cdot (4 \cdot \tau + 3) > 0$$

$$\#142: \text{SOLVE}(3 \cdot \mu \cdot (2 \cdot \tau + 3) - \Delta v \cdot (4 \cdot \tau + 3) > 0, \Delta v)$$

$$\#143: \Delta v < \frac{3 \cdot \mu \cdot (2 \cdot \tau + 3)}{4 \cdot \tau + 3}$$

$$\#144: \frac{3 \cdot \mu \cdot (2 \cdot \tau + 3)}{4 \cdot \tau + 3} - \mu$$

$$\#145: \frac{2 \cdot \mu \cdot (\tau + 3)}{4 \cdot \tau + 3} > 0$$

therefore  $\text{profitaII}$  is higher all over the range of  $\Delta v$

\*\*\* Section 5: Welfare analysis

eq (18), first-best  $x^*$

$$\#146: v_a - \mu \cdot \hat{x} = v_b - \mu \cdot (1 - \hat{x})$$

$$\#147: \text{SOLVE}(v_a - \mu \cdot \hat{x} = v_b - \mu \cdot (1 - \hat{x}), \hat{x})$$

$$\#148: \hat{x} = \frac{v_a - v_b + \mu}{2 \cdot \mu}$$

eq (18)

$$\#149: \hat{x}^{\text{star}} = \frac{\Delta v + \mu}{2 \cdot \mu}$$

recall  $\hat{x}^{\text{I}}$  and  $\hat{x}^{\text{II}}$  (start deriving Result 5)

$$\#150: \hat{x}^{\text{I}} = \frac{\Delta v + 3 \cdot \mu}{6 \cdot \mu}$$

$$\#151: \hat{x}^{\text{II}} = \frac{\Delta v + \mu \cdot (2 \cdot \tau + 3)}{2 \cdot \mu \cdot (2 \cdot \tau + 3)}$$

$$\#152: \hat{x}^{\text{star}} - \hat{x}^{\text{I}} = \frac{\Delta v + \mu}{2 \cdot \mu} - \frac{\Delta v + 3 \cdot \mu}{6 \cdot \mu}$$

eq (19)

$$\#153: \hat{x}^{\text{star}} - \hat{x}^{\text{I}} = \frac{\Delta v}{3 \cdot \mu}$$

$$\#154: \hat{x}^{\text{I}} - \hat{x}^{\text{II}} = \frac{\Delta v + 3 \cdot \mu}{6 \cdot \mu} - \frac{\Delta v + \mu \cdot (2 \cdot \tau + 3)}{2 \cdot \mu \cdot (2 \cdot \tau + 3)}$$

$$\#155: \hat{x}^{\text{I}} - \hat{x}^{\text{II}} = \frac{\Delta v \cdot \tau}{3 \cdot \mu \cdot (2 \cdot \tau + 3)}$$

In-text (below Result 5), derivation of Result 5(b)

$$\#156: \frac{d}{d\tau} \left( \hat{x}^{\text{I}} - \hat{x}^{\text{II}} = \frac{\Delta v \cdot \tau}{3 \cdot \mu \cdot (2 \cdot \tau + 3)} \right)$$

#157:

$$0 < \frac{\Delta v}{\mu \cdot (2 \cdot \tau + 3)^2}$$

#158:  $\frac{d}{d \Delta v} \left( \text{xhatI} - \text{xhatII} = \frac{\Delta v \cdot \tau}{3 \cdot \mu \cdot (2 \cdot \tau + 3)} \right)$

#159:

$$0 < \frac{\tau}{3 \cdot \mu \cdot (2 \cdot \tau + 3)}$$

eq (20) total welfare

#160:  $\int_0^{\text{xhat}} (v_a - \mu \cdot x) dx$

#161:  $\int_{\text{xhat}}^1 (v_b - \mu \cdot (1 - x)) dx$

#162:  $w = n \cdot \int_0^{\text{xhat}} (v_a - \mu \cdot x) dx + n \cdot \int_{\text{xhat}}^1 (v_b - \mu \cdot (1 - x)) dx$

#163:

$$w = n \cdot \left( v_a \cdot \text{xhat} - \frac{2 \cdot v_b \cdot (\text{xhat} - 1) + \mu \cdot (2 \cdot \text{xhat}^2 - 2 \cdot \text{xhat} + 1)}{2} \right)$$

#164:

$$w = \frac{n \cdot (2 \cdot v_a \cdot \text{xhat} + 2 \cdot v_b \cdot (1 - \text{xhat}) - \mu \cdot (2 \cdot \text{xhat}^2 - 2 \cdot \text{xhat} + 1))}{2}$$

eq (21) three welfare levels

$$\#165: \quad wI = \frac{n \cdot \left( 2 \cdot va \cdot \frac{\Delta v + 3 \cdot \mu}{6 \cdot \mu} + 2 \cdot vb \cdot \left( 1 - \frac{\Delta v + 3 \cdot \mu}{6 \cdot \mu} \right) - \mu \cdot \left( 2 \cdot \left( \frac{\Delta v + 3 \cdot \mu}{6 \cdot \mu} \right)^2 - 2 \cdot \frac{\Delta v + 3 \cdot \mu}{6 \cdot \mu} + 1 \right) \right)}{2}$$

$$\#166: \quad wI = \frac{n \cdot (6 \cdot va \cdot (\Delta v + 3 \cdot \mu) + 6 \cdot vb \cdot (3 \cdot \mu - \Delta v) - \Delta v^2 - 9 \cdot \mu^2)}{36 \cdot \mu}$$

$$\#167: \quad wII =$$

$$\frac{n \cdot \left( 2 \cdot va \cdot \frac{\Delta v + \mu \cdot (2 \cdot \tau + 3)}{2 \cdot \mu \cdot (2 \cdot \tau + 3)} + 2 \cdot vb \cdot \left( 1 - \frac{\Delta v + \mu \cdot (2 \cdot \tau + 3)}{2 \cdot \mu \cdot (2 \cdot \tau + 3)} \right) - \mu \cdot \left( 2 \cdot \left( \frac{\Delta v + \mu \cdot (2 \cdot \tau + 3)}{2 \cdot \mu \cdot (2 \cdot \tau + 3)} \right)^2 - 2 \cdot \frac{\Delta v + \mu \cdot (2 \cdot \tau + 3)}{2 \cdot \mu \cdot (2 \cdot \tau + 3)} + 1 \right) \right)}{2}$$

$$\#168: \quad wII = n \cdot \left( \frac{va \cdot (\Delta v + \mu \cdot (2 \cdot \tau + 3))}{2 \cdot \mu \cdot (2 \cdot \tau + 3)} + \frac{vb \cdot (\mu \cdot (2 \cdot \tau + 3) - \Delta v)}{2 \cdot \mu \cdot (2 \cdot \tau + 3)} - \frac{\Delta v^2 + \mu^2 \cdot (2 \cdot \tau + 3)^2}{4 \cdot \mu \cdot (2 \cdot \tau + 3)^2} \right)$$

$$\#169: \quad w_{\text{star}} = \frac{n \cdot \left( 2 \cdot v_a \cdot \frac{\Delta v + \mu}{2 \cdot \mu} + 2 \cdot v_b \cdot \left( 1 - \frac{\Delta v + \mu}{2 \cdot \mu} \right) - \mu \cdot \left( 2 \cdot \left( \frac{\Delta v + \mu}{2 \cdot \mu} \right)^2 - 2 \cdot \frac{\Delta v + \mu}{2 \cdot \mu} + 1 \right) \right)}{2}$$

$$\#170: \quad w_{\text{star}} = \frac{n \cdot (2 \cdot v_a \cdot (\Delta v + \mu) + 2 \cdot v_b \cdot (\mu - \Delta v) - \Delta v^2 - \mu^2)}{4 \cdot \mu}$$

Result 6 and Appendix F

$$\#171: \quad w_{\text{star}} - w_I = \frac{n \cdot (2 \cdot v_a \cdot (\Delta v + \mu) + 2 \cdot v_b \cdot (\mu - \Delta v) - \Delta v^2 - \mu^2)}{4 \cdot \mu} -$$

$$\frac{n \cdot (6 \cdot v_a \cdot (\Delta v + 3 \cdot \mu) + 6 \cdot v_b \cdot (3 \cdot \mu - \Delta v) - \Delta v^2 - 9 \cdot \mu^2)}{36 \cdot \mu}$$

eq (F.1)

$$\#172: \quad w_{\text{star}} - w_I = \frac{n \cdot \Delta v \cdot (3 \cdot v_a - 3 \cdot v_b - 2 \cdot \Delta v)}{9 \cdot \mu}$$

$$\#173: \quad w_I - w_{II} = \frac{n \cdot (6 \cdot v_a \cdot (\Delta v + 3 \cdot \mu) + 6 \cdot v_b \cdot (3 \cdot \mu - \Delta v) - \Delta v^2 - 9 \cdot \mu^2)}{36 \cdot \mu} - n \cdot \left( \frac{v_a \cdot (\Delta v + \mu \cdot (2 \cdot \tau + 3))}{2 \cdot \mu \cdot (2 \cdot \tau + 3)} + \right.$$

$$\left. \frac{vb \cdot (\mu \cdot (2 \cdot \tau + 3) - \Delta v)}{2 \cdot \mu \cdot (2 \cdot \tau + 3)} - \frac{\Delta v^2 + \mu^2 \cdot (2 \cdot \tau + 3)^2}{4 \cdot \mu \cdot (2 \cdot \tau + 3)^2} \right)$$

$$wI - wII = \frac{n \cdot \Delta v \cdot \tau \cdot (3 \cdot va \cdot (2 \cdot \tau + 3) - 3 \cdot vb \cdot (2 \cdot \tau + 3) - \Delta v \cdot (\tau + 3))}{9 \cdot \mu \cdot (2 \cdot \tau + 3)^2}$$

#174:

$$wI - wII = \frac{n \cdot \Delta v \cdot \tau \cdot (3 \cdot \Delta v \cdot (2 \cdot \tau + 3) - \Delta v \cdot (\tau + 3))}{9 \cdot \mu \cdot (2 \cdot \tau + 3)^2}$$

#175:

$$wI - wII = \frac{n \cdot \Delta v^2 \cdot \tau \cdot (5 \cdot \tau + 6)}{9 \cdot \mu \cdot (2 \cdot \tau + 3)^2}$$

#176:

Second part of Result 7 (Appendix F) showing that the above gap increases (basically WII declines) with a higher  $\tau$

$$\#177: \frac{d}{d\tau} \left( wI - wII = \frac{n \cdot \Delta v^2 \cdot \tau \cdot (5 \cdot \tau + 6)}{9 \cdot \mu \cdot (2 \cdot \tau + 3)^2} \right)$$

#178:

$$0 < \frac{2 \cdot n \cdot \Delta v^2 \cdot (\tau + 1)}{\mu \cdot (2 \cdot \tau + 3)^3}$$

Another way is to differentiate wII w.r.t.  $\tau$

$$\#179: \frac{d}{d\tau} \left( w_{II} = n \cdot \left( \frac{v_a \cdot (\Delta v + \mu \cdot (2 \cdot \tau + 3))}{2 \cdot \mu \cdot (2 \cdot \tau + 3)} + \frac{v_b \cdot (\mu \cdot (2 \cdot \tau + 3) - \Delta v)}{2 \cdot \mu \cdot (2 \cdot \tau + 3)} - \frac{\Delta v^2 + \mu^2 \cdot (2 \cdot \tau + 3)^2}{4 \cdot \mu \cdot (2 \cdot \tau + 3)^2} \right) \right)$$

$$\#180: - \frac{n \cdot \Delta v \cdot (v_a \cdot (2 \cdot \tau + 3) - v_b \cdot (2 \cdot \tau + 3) - \Delta v)}{\mu \cdot (2 \cdot \tau + 3)^3}$$

< 0 if [Yes]

$$\#181: n \cdot \Delta v \cdot (v_a \cdot (2 \cdot \tau + 3) - v_b \cdot (2 \cdot \tau + 3) - \Delta v) > 0$$

$$\#182: n \cdot \Delta v \cdot (\Delta v \cdot (2 \cdot \tau + 3) - \Delta v) > 0$$

$$\#183: n \cdot \Delta v^2 \cdot (2 \cdot \tau + 2) > 0$$

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