



PREMIUM RESOURCE

FINANCIAL ANALYSIS

ROI Calculation & Business Case Toolkit

Financial Justification for Data Protection

DIFFICULTY

Professional

READ TIME

20 min

TARGET

CFOs

VALUE

Premium

Complete toolkit for calculating ROI, building business cases, and demonstrating value of trade data protection investments.

R

Remove Premium

ROI Calculation Framework



Business Case Development

This toolkit provides comprehensive frameworks for calculating ROI, building business cases, and demonstrating the value of trade data protection investments to executive stakeholders.

Financial Impact Assessment

Risk Category	Potential Annual Impact	Probability	Expected Annual Loss
Competitive Advantage Loss	\$2M - \$20M	High (70%)	\$1.4M - \$14M
Supplier Relationship Damage	\$1M - \$15M	Medium (40%)	\$400K - \$6M
Strategic Initiative Exposure	\$5M - \$50M	Low (20%)	\$1M - \$10M

// ROI Calculation Formula
Total Annual Risk = $\sum(\text{Impact} \times \text{Probability})$
Protection Investment = Setup Costs + Annual Operating Costs
Annual Savings = Total Annual Risk \times Protection Effectiveness
ROI = $(\text{Annual Savings} - \text{Annual$

Operating Costs) / Total Investment \times 100 Example: Total Annual Risk:
\$8,000,000 Protection Investment: \$500,000 (setup) + \$300,000 (annual)
Protection Effectiveness: 85% Annual Savings: $\$8,000,000 \times 0.85 = \$6,800,000$
Net Annual Benefit: $\$6,800,000 - \$300,000 = \$6,500,000$ ROI: $(\$6,500,000 /$
 $\$800,000) \times 100 = 812\%$