



# ROOT CAUSE ANALYSIS for a Testing Service Provider

Helping adults gain their High School Diploma

# Answering the Business Problem

Can we identify patterns of testing performance disparity in the XYZ test that correlate to regional available testing resources and sites, and identify potential drivers of those disparities?



# Breakdown of the Problem Statement

Are there any disparities in XYZ's test performance?

Yes

Which poorly performing cities can we focus on?

Focus on 1,623 cities

How can we improve the testing performance?

Focus on 3 Testing Resources



# Solution Overview

Are there any disparities in XYZ's test performance?



Used KPIs to perform exploratory analysis

SQL  
Python



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Performed City level segmentation and matching

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R

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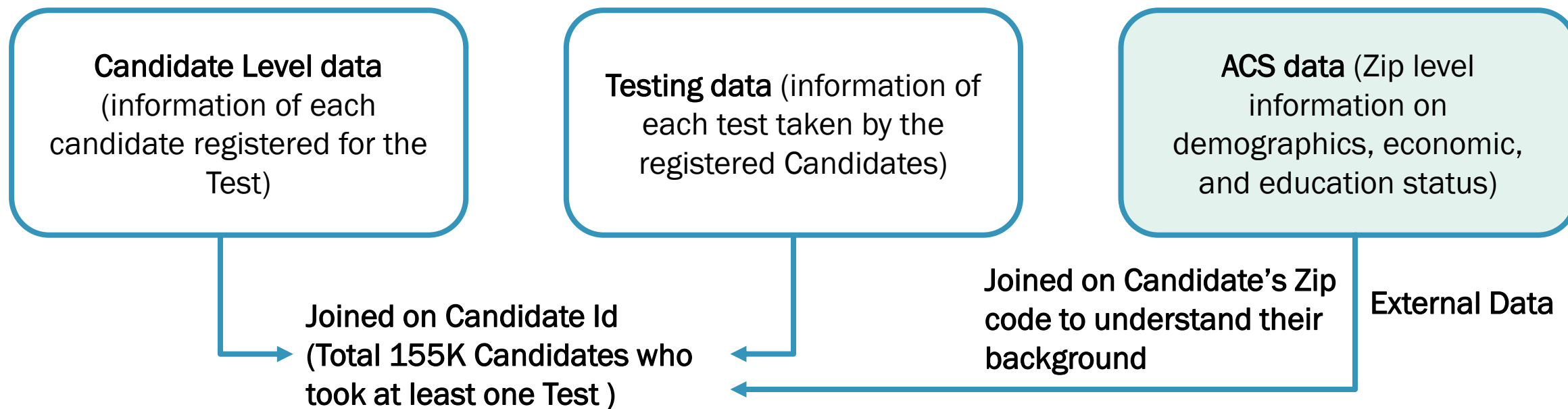


Used Linear Regression to identify impact of different Study sources on Similar cities

Python



# Data Overview



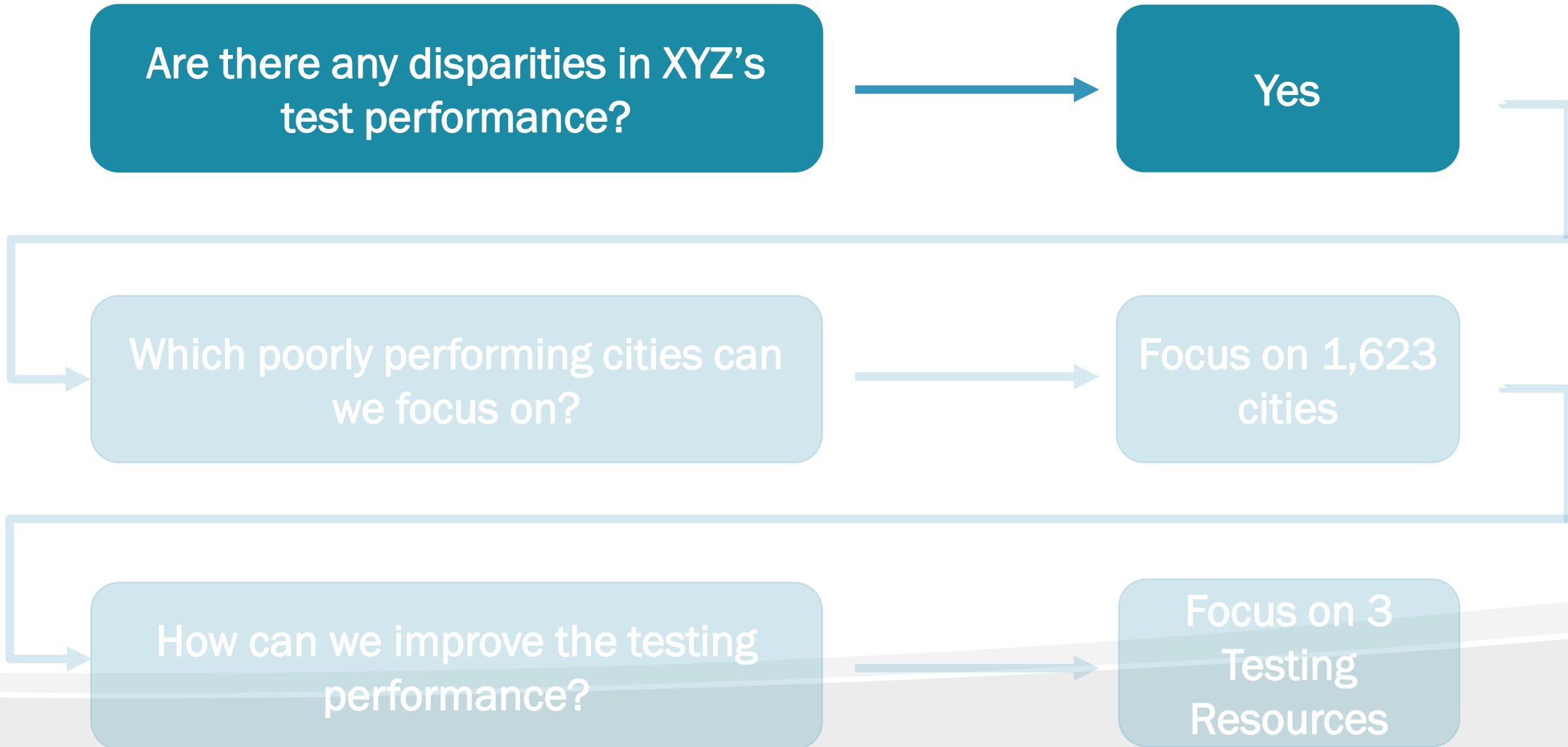


# Detailed Analysis





# Breakdown of the Problem Statement





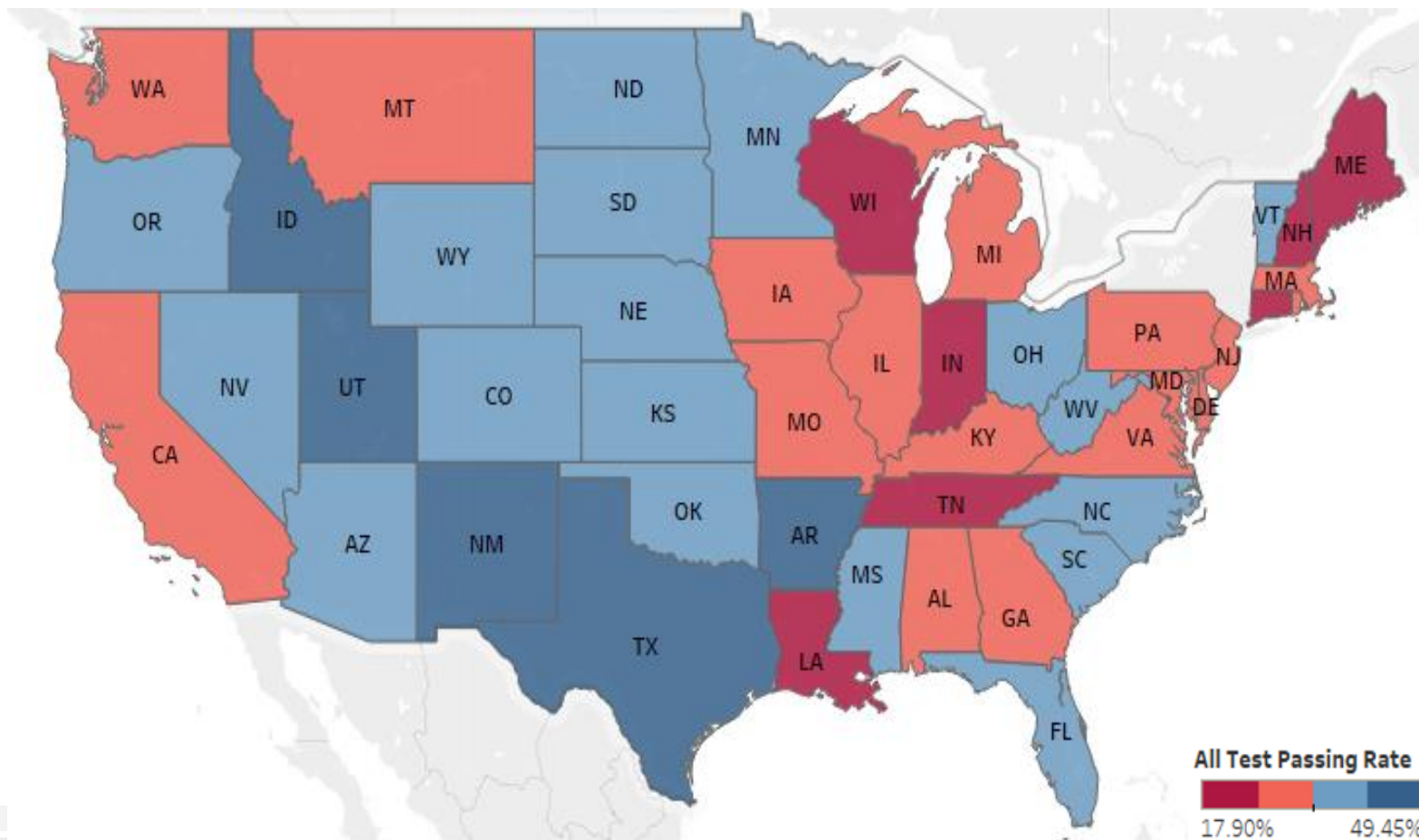
# KPIs for XYZ Test Performance

There's more to measure than passing rate of XYZ Test

Metric
1. All Test Passing Rate
2. Subject-wise Passing Rate
3. Subject-wise Median Score
4. # Attempts taken to pass
5. # Months taken to pass



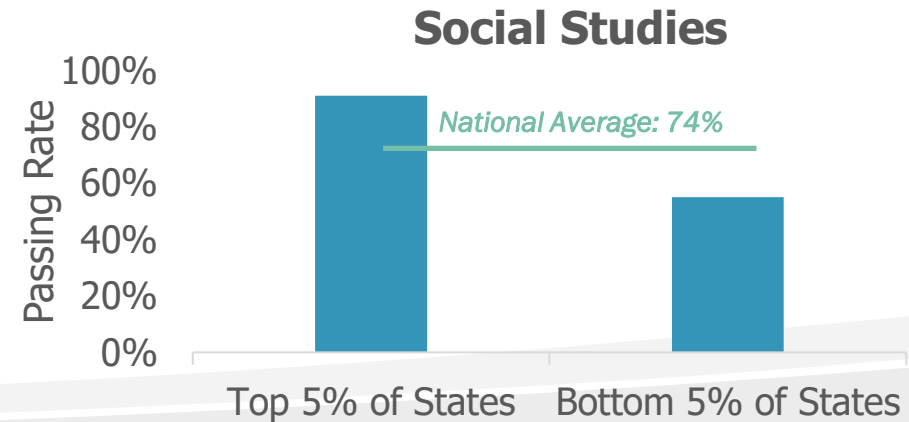
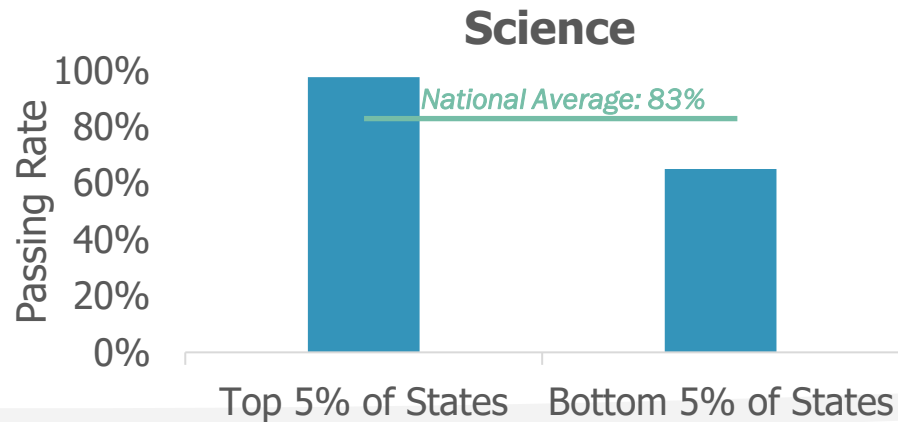
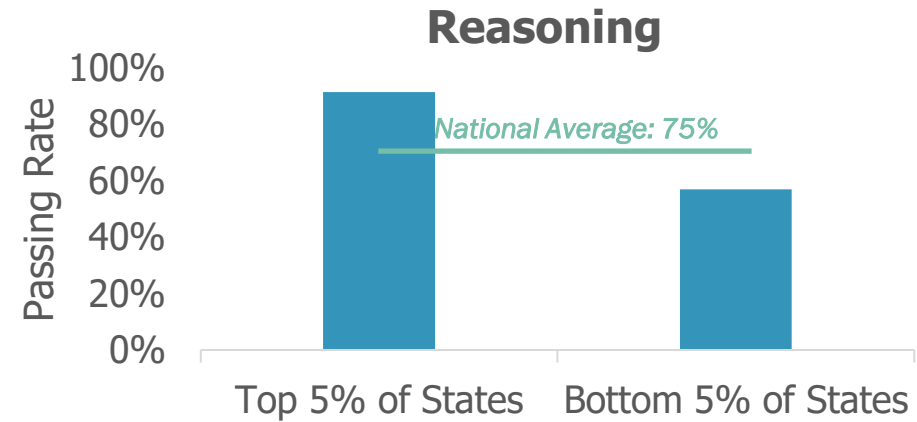
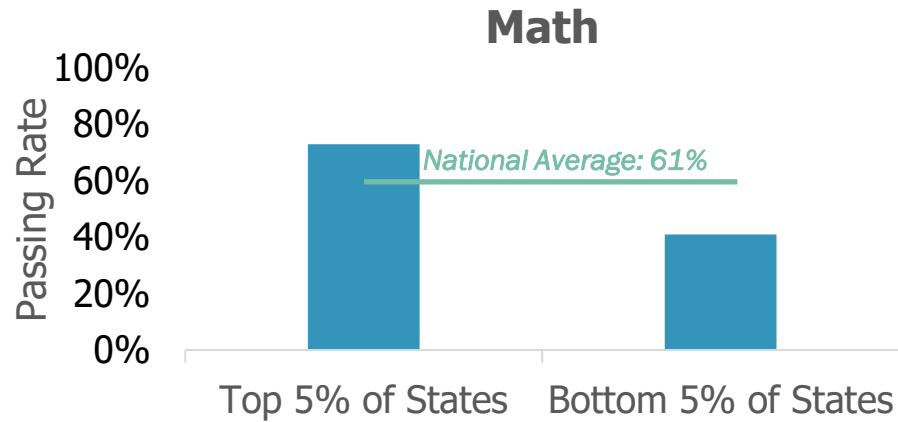
# 1<sup>st</sup> KPI: All Test Passing Rate



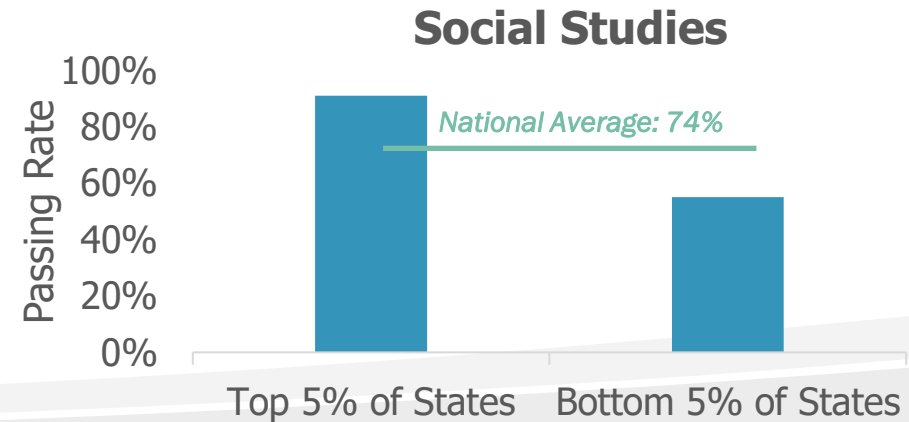
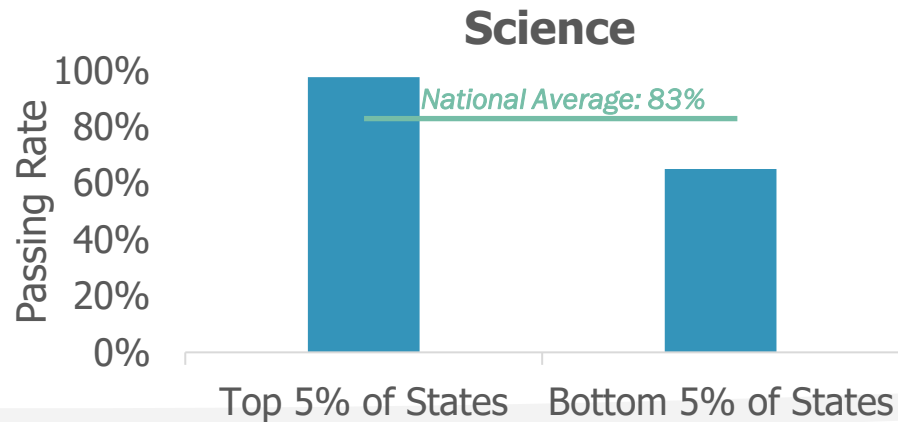
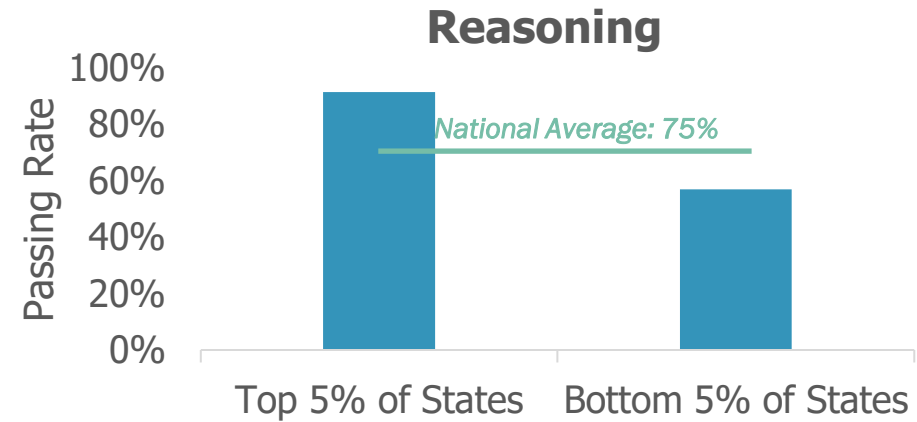
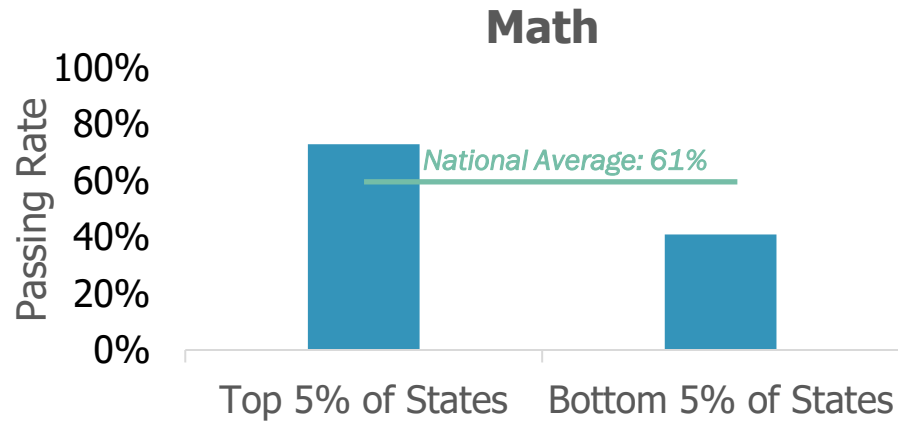
All Test Passing Rate

17.90% 49.45%

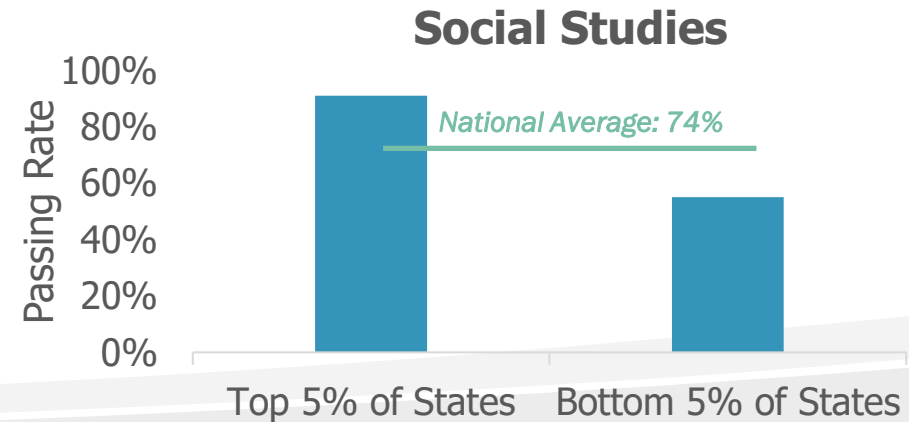
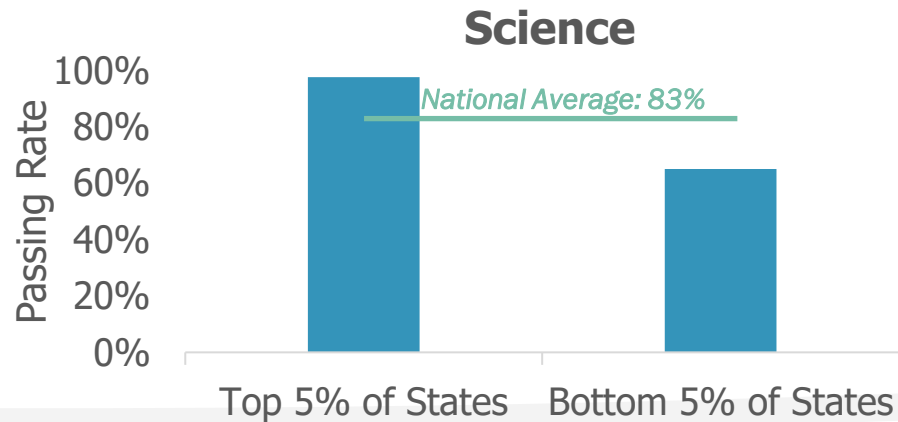
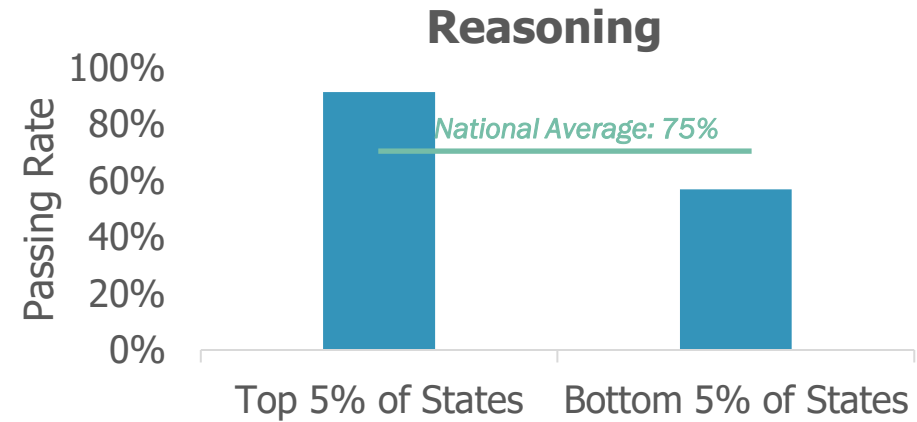
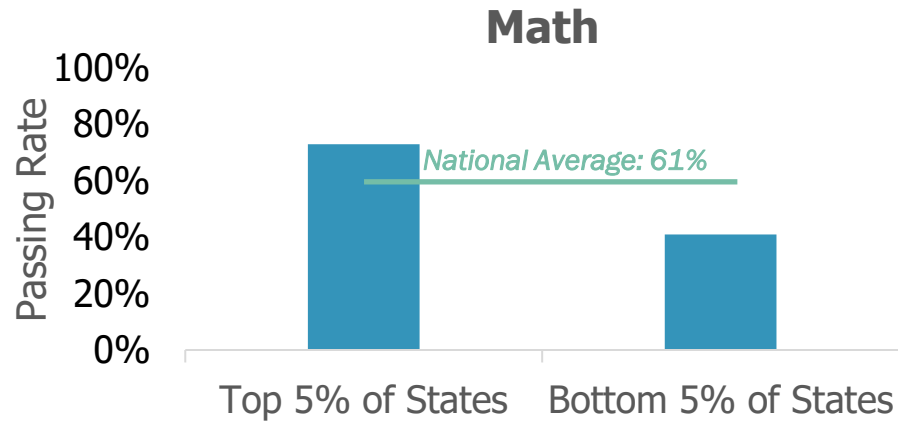
# 2<sup>nd</sup> KPI: Subject-Wise Passing Rate



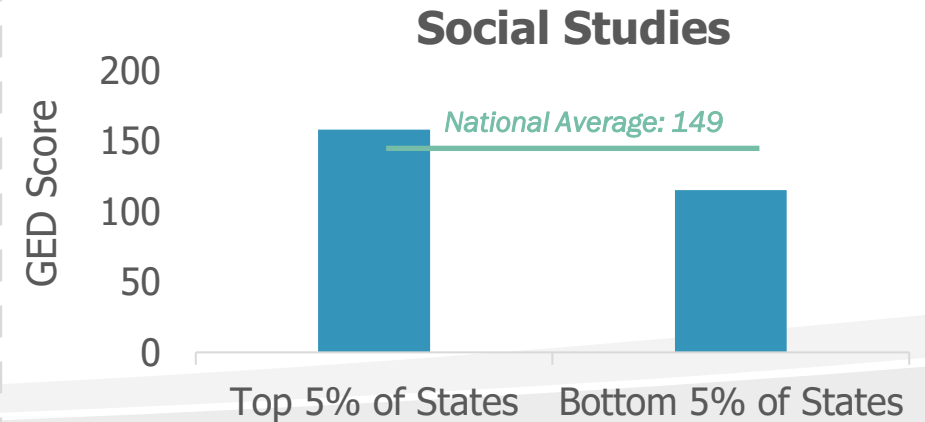
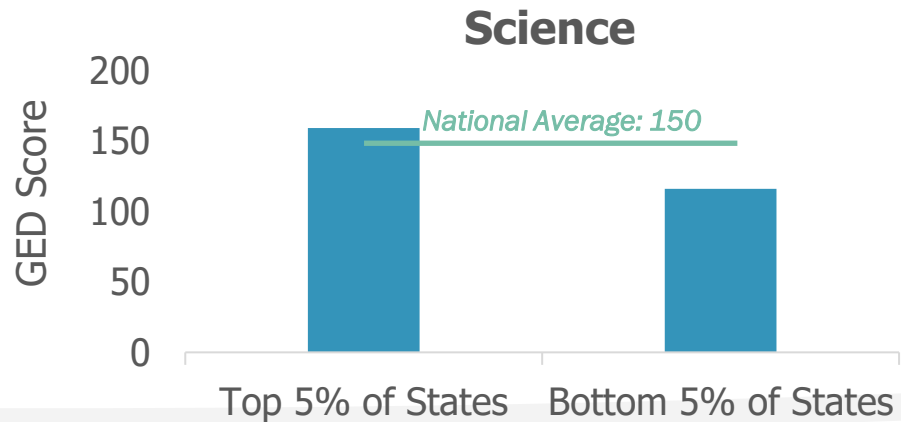
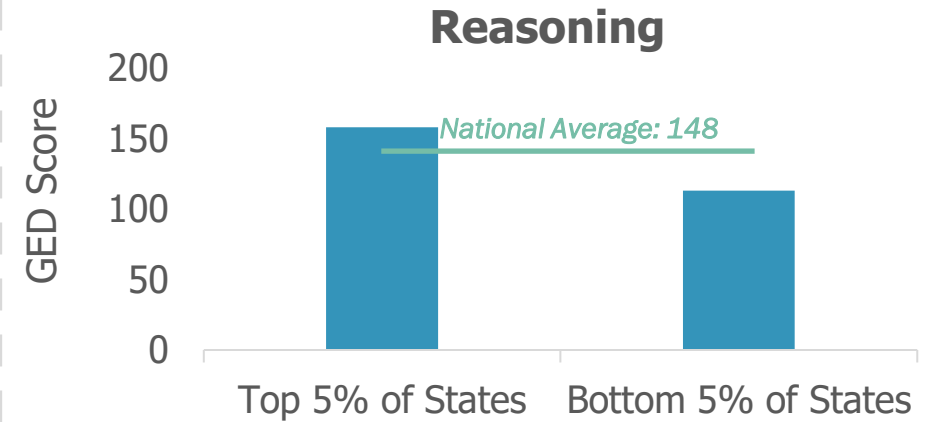
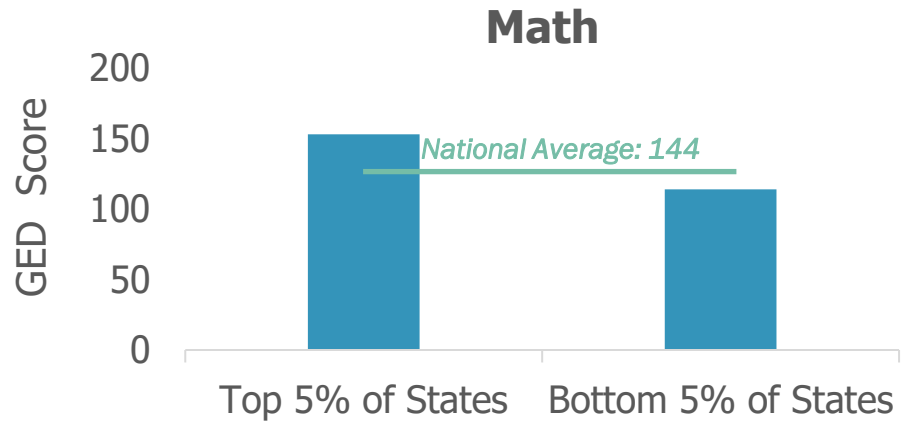
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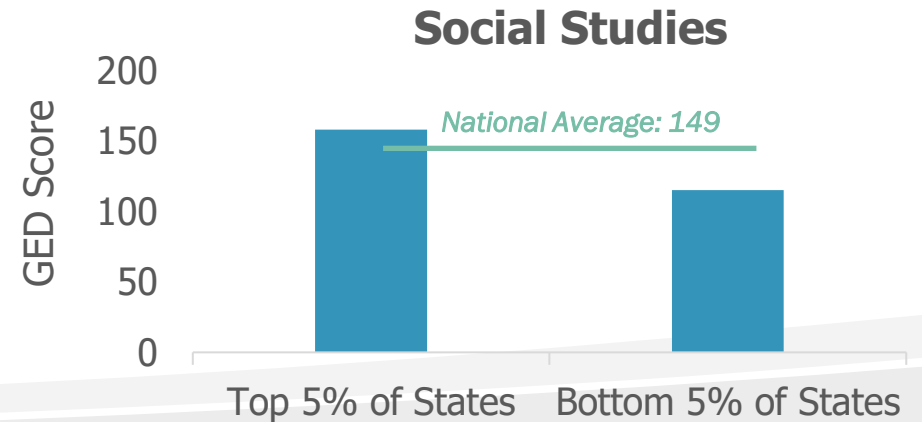
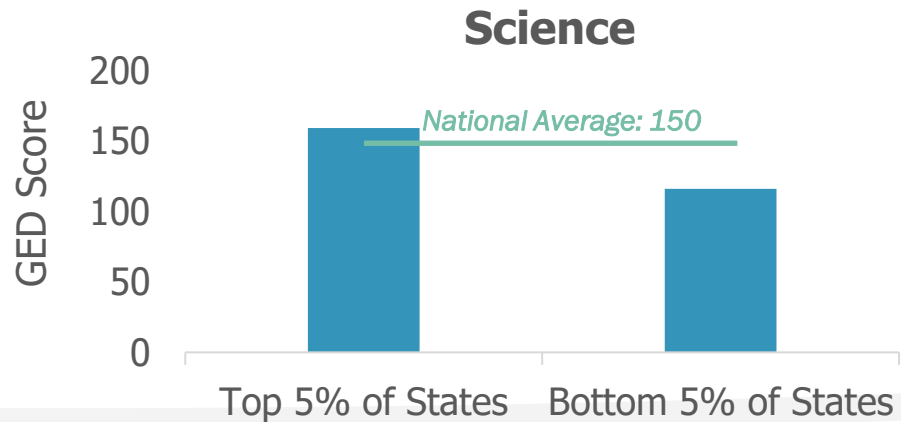
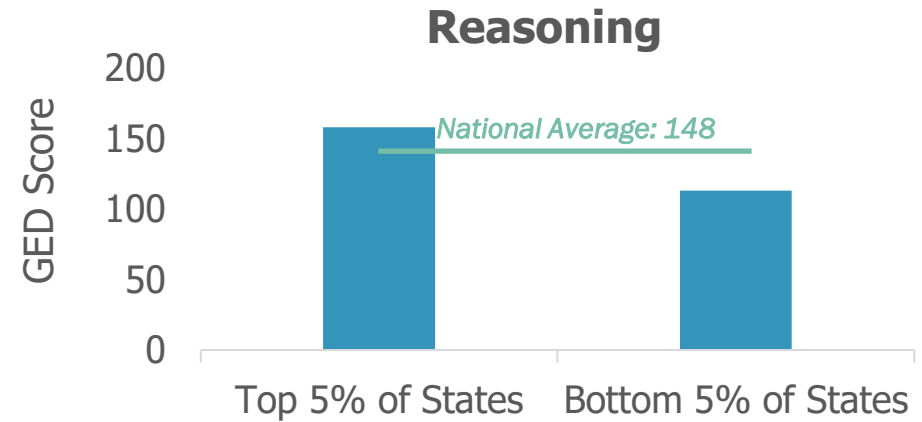
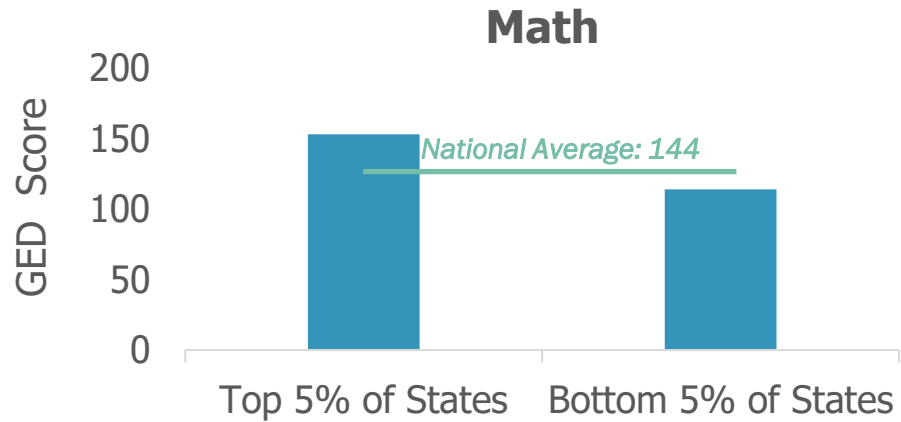
# 2<sup>nd</sup> KPI: Subject-Wise Passing Rate



# 3<sup>rd</sup> KPI: Subject-Wise Median Score

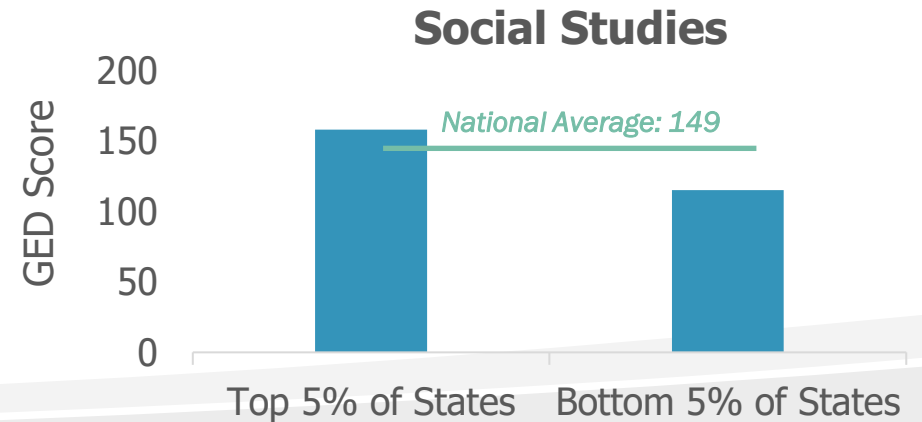
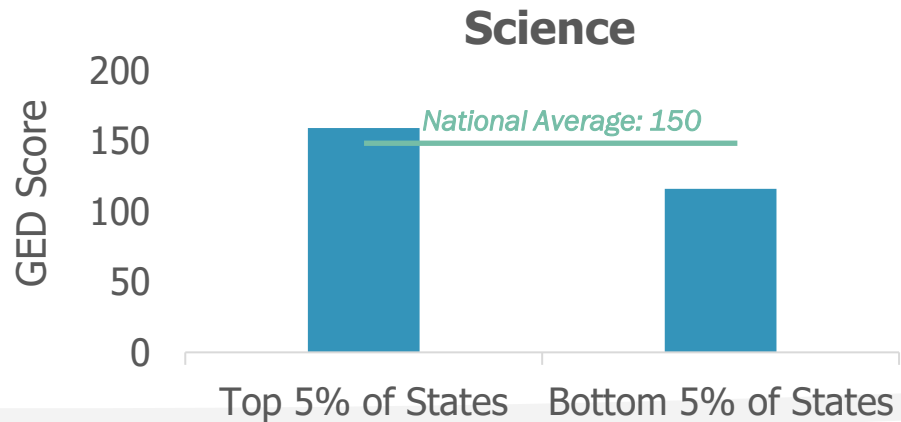
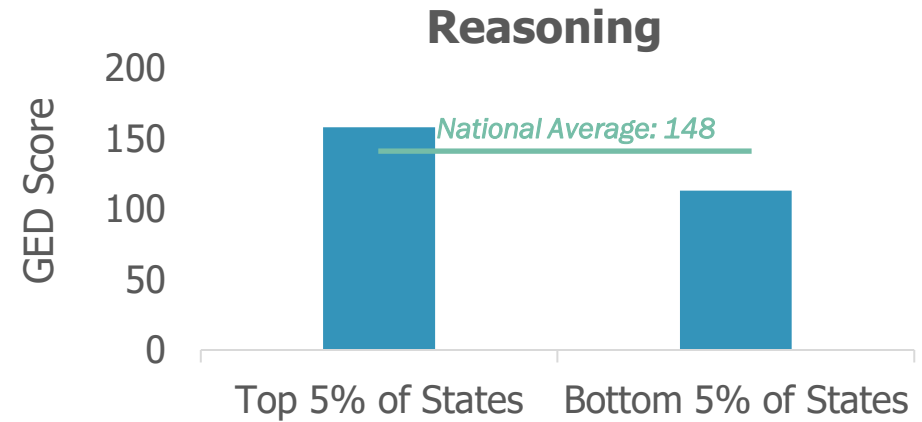
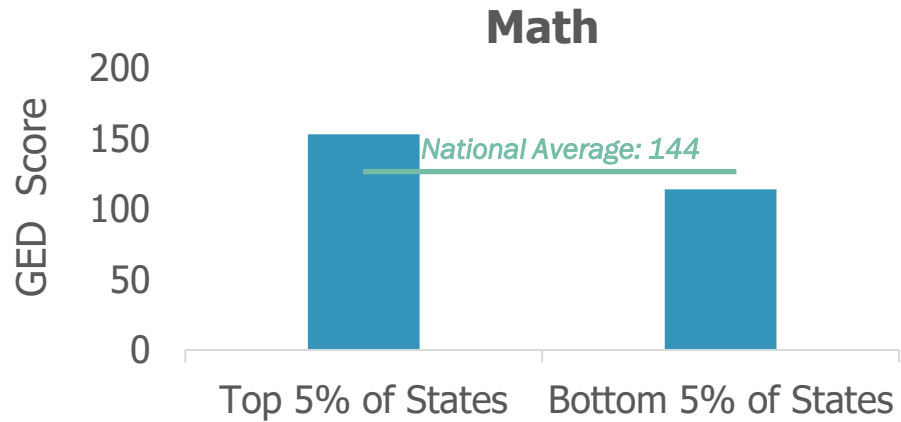


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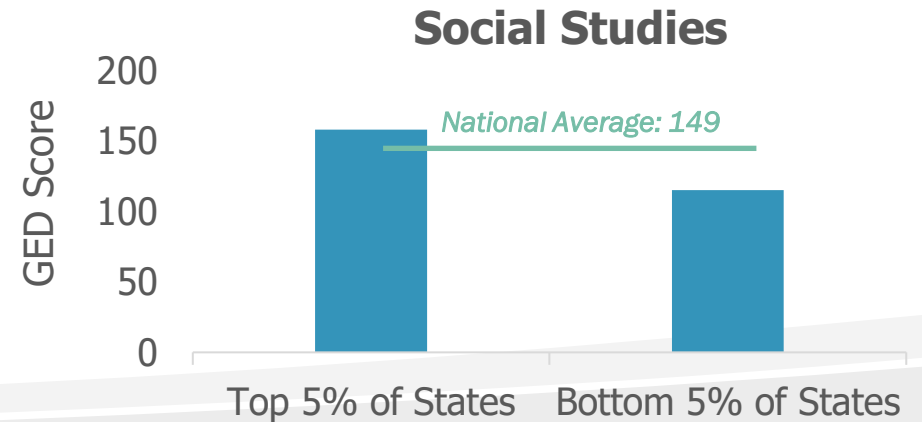
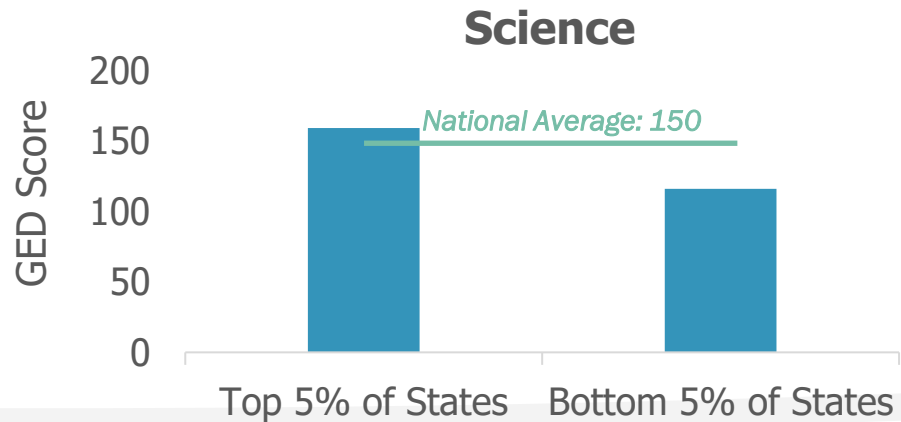
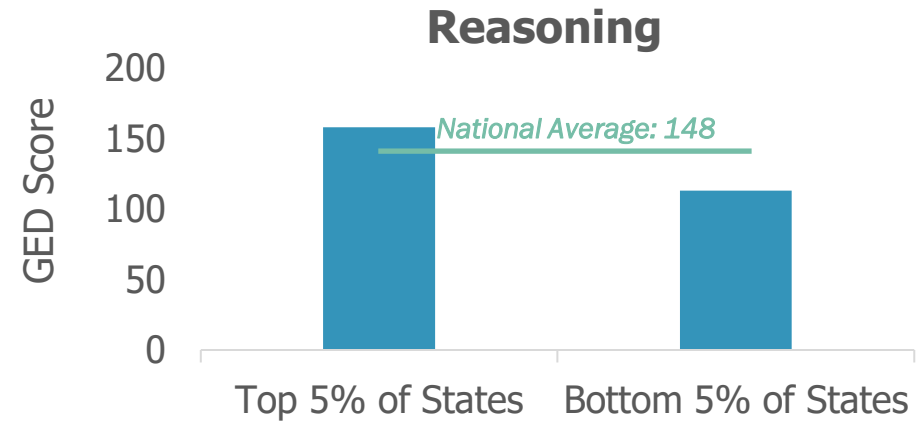
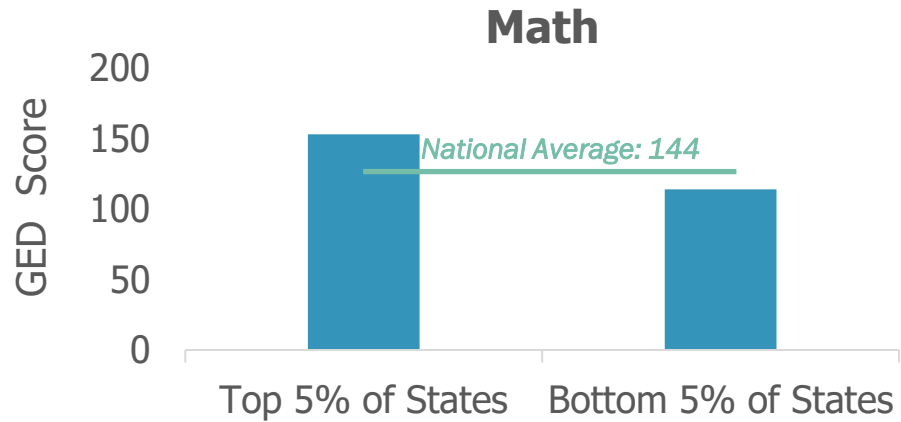




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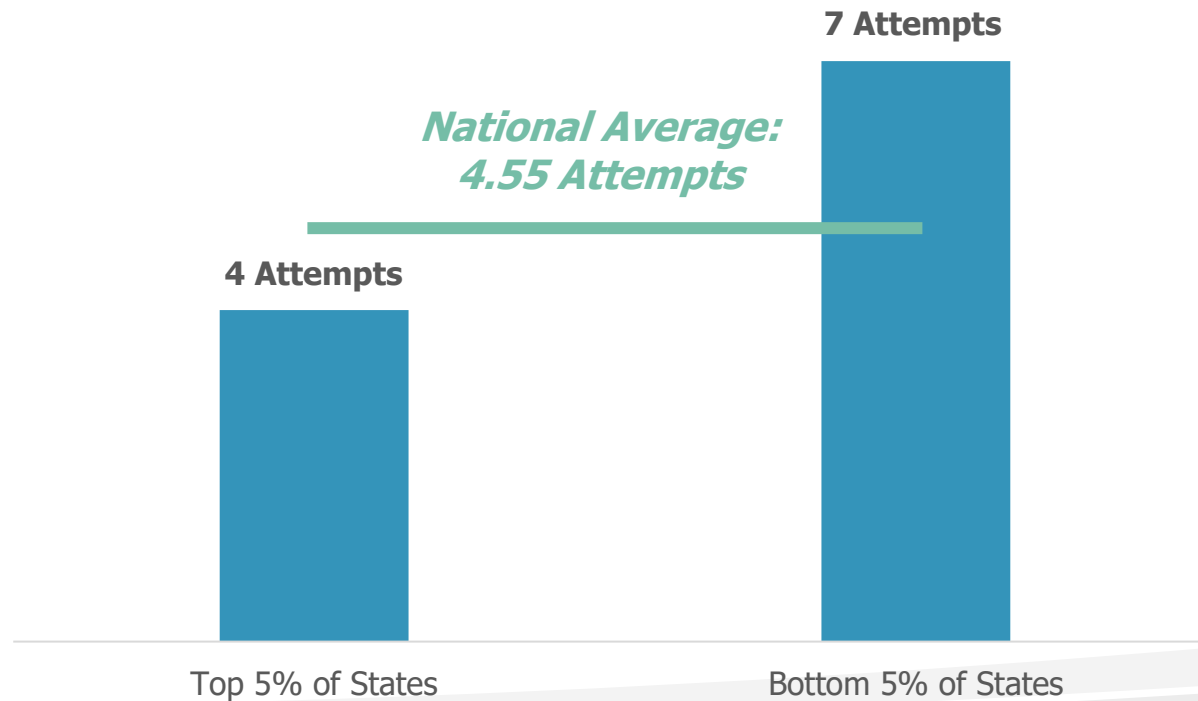
# 3<sup>rd</sup> KPI: Subject-Wise Median Score



# 4<sup>th</sup> KPI: # Attempts Taken to Pass

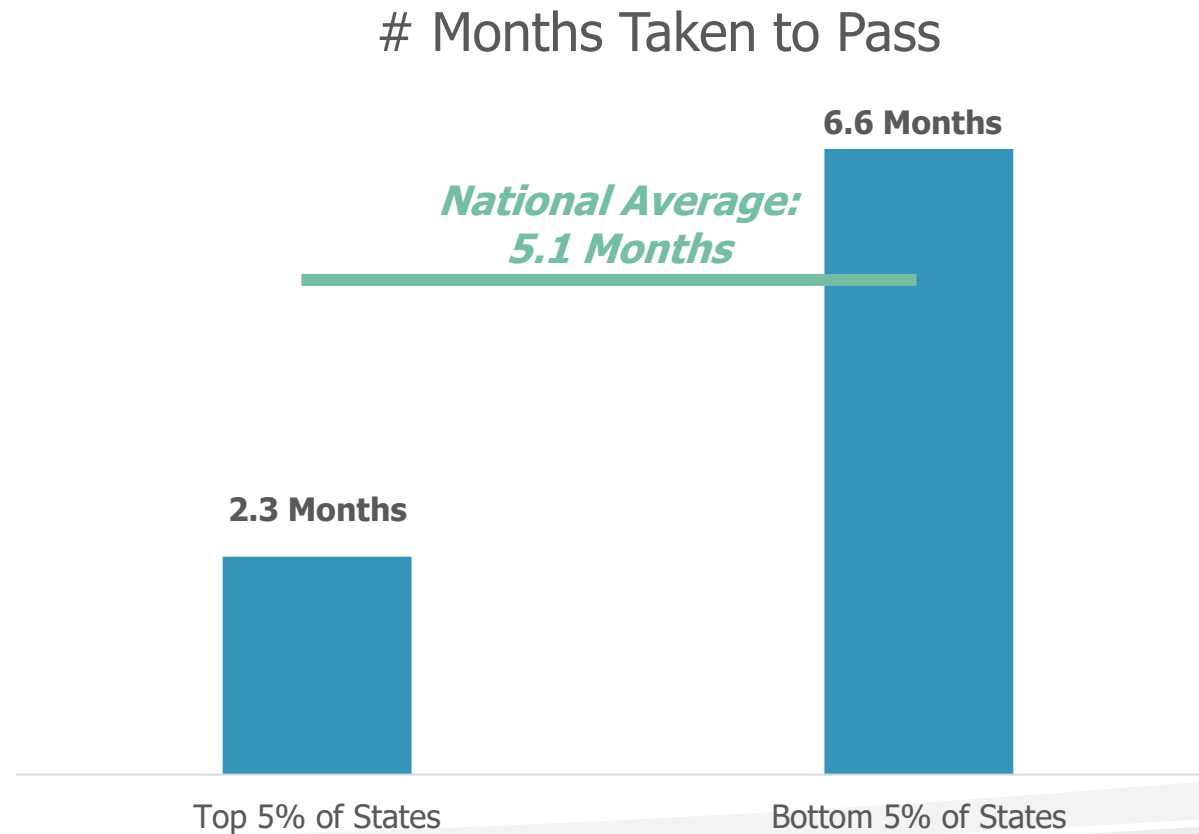
# Attempts Taken to Pass is number of XYZ tests taken until all tests passed

# Attempts Taken to Pass

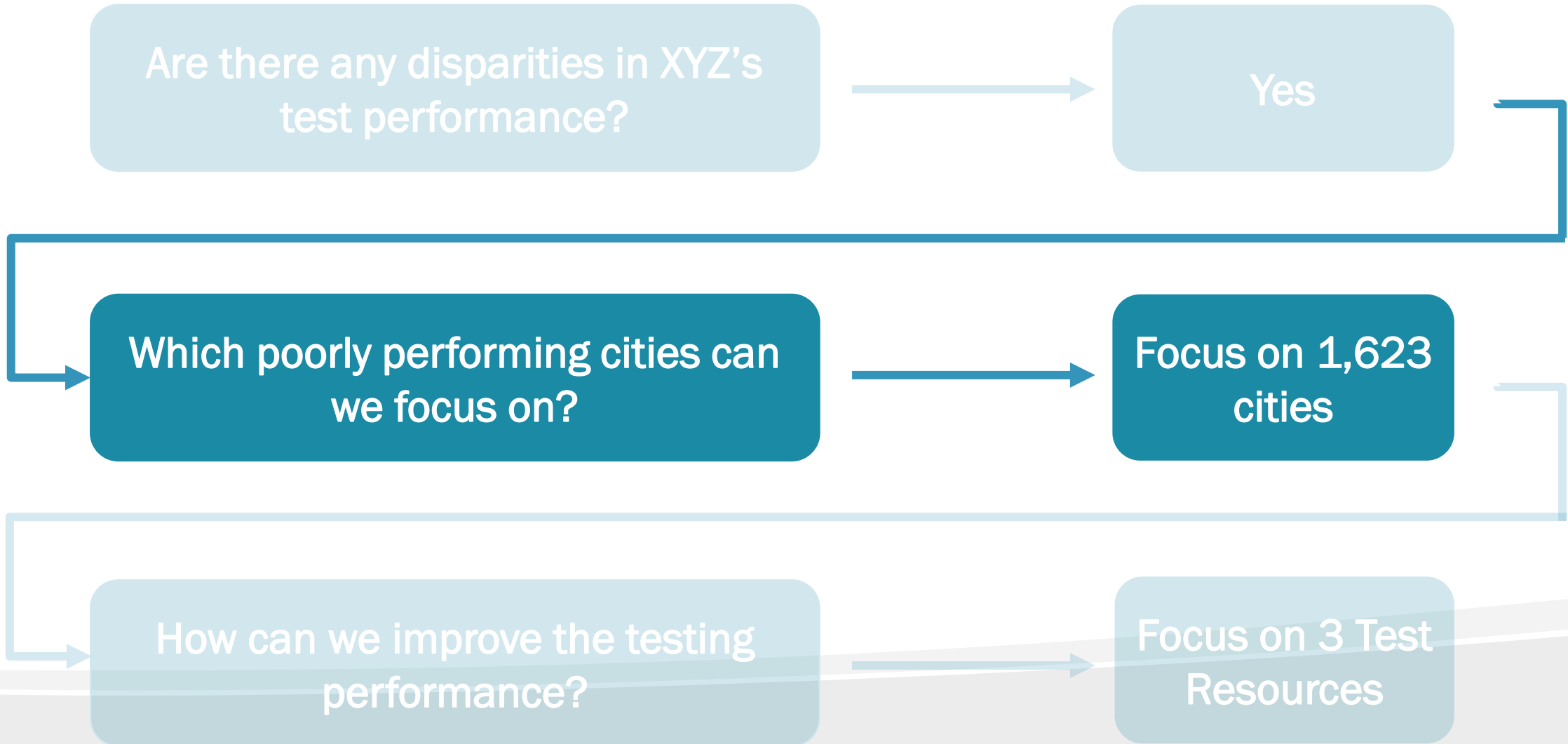


# 5<sup>th</sup> KPI: # Months Taken to Pass

# Months Taken to Pass is time from account creation to all tests passed



# Breakdown of the Problem Statement



# Identifying Poorly Performing Cities

	Cluster 1	Cluster 2
Number of Cities	4,373	5,254
All Test Passing Rate	66%	50%
Math Passing Rate	80%	63%
Math Median Score	152	142
# Attempts Taken to Pass	4.38	4.57
# Months taken to Pass	4.9 Months	5.5 Months

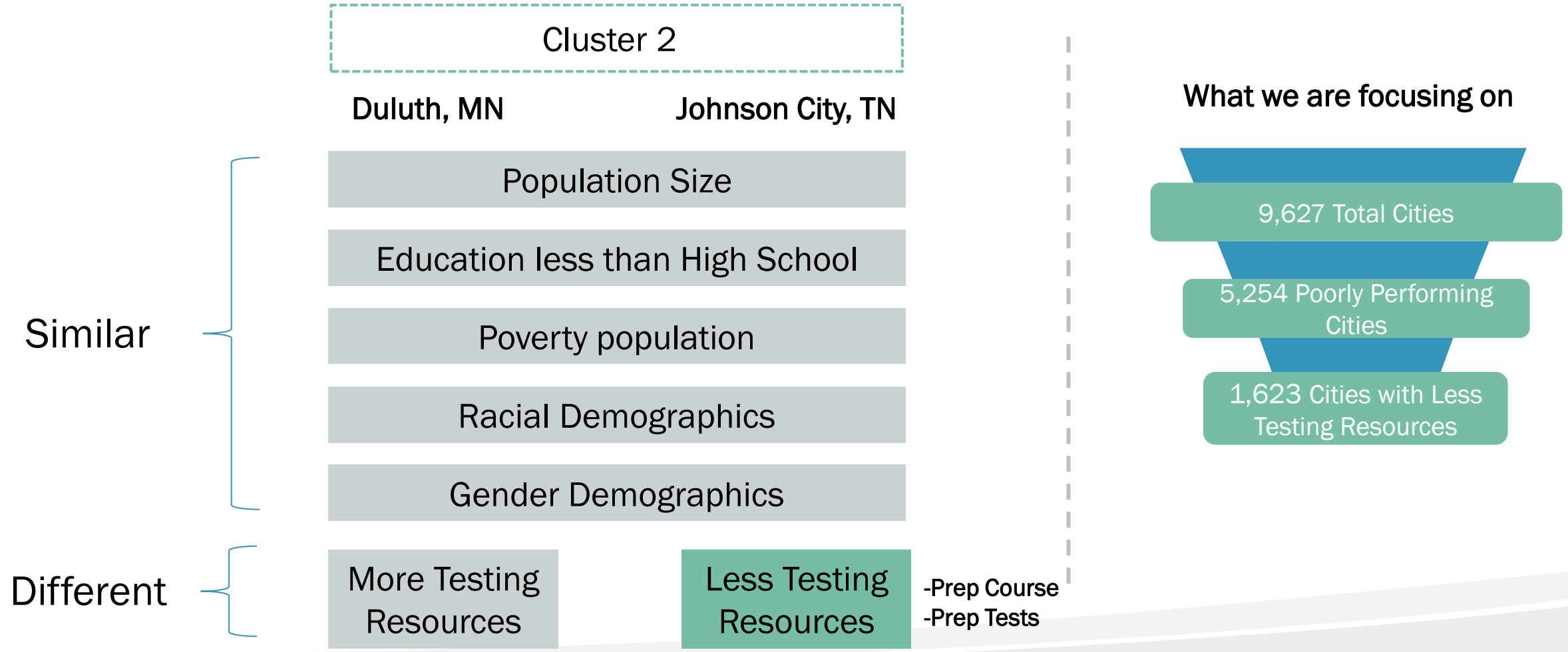
What we are focusing on

9,627 Total Cities

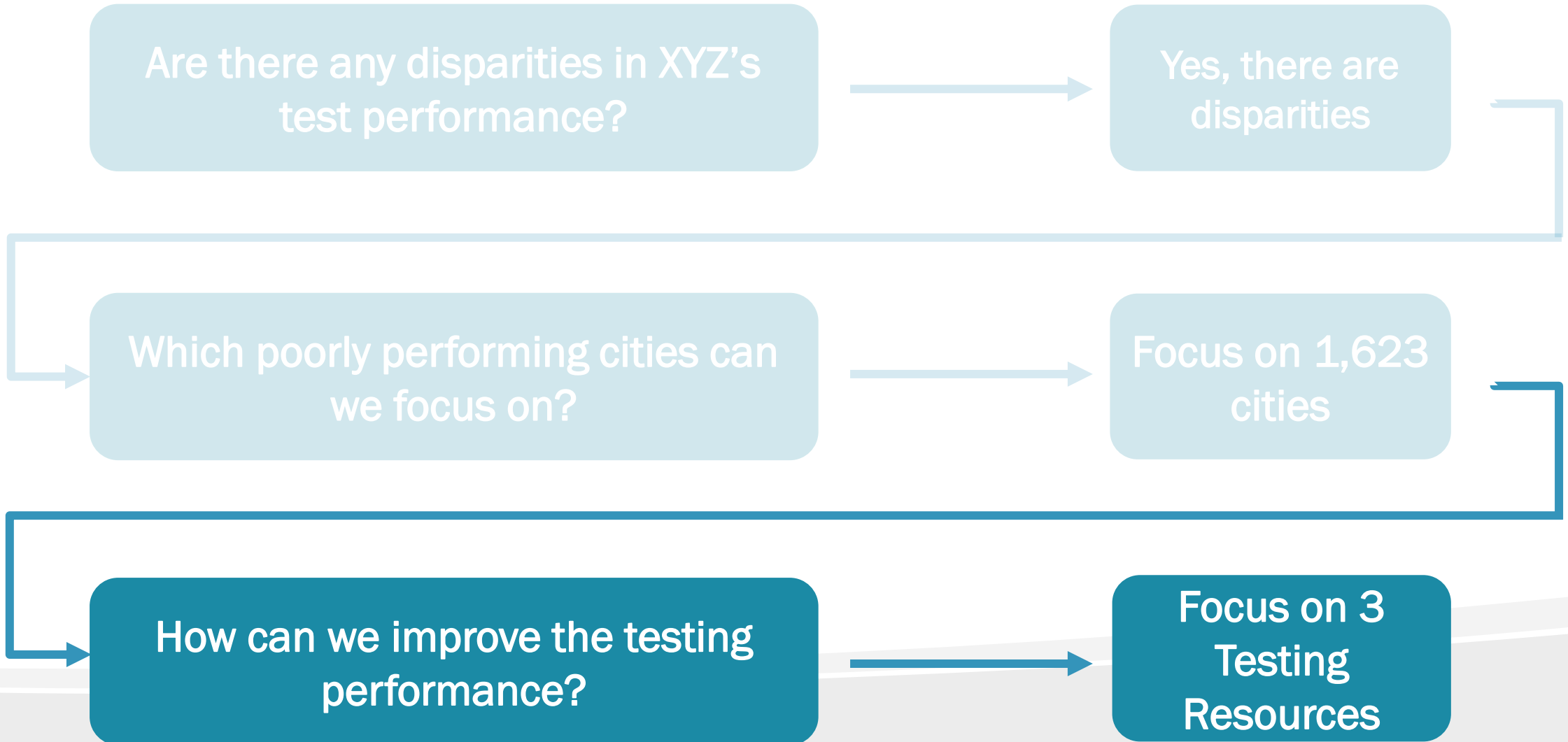
5,254 Poorly Performing Cities

This cluster performs lower on all KPI metrics.  
This will be our focus.

# Matching Poor Performing Cities on Demographics



# Breakdown of the Problem Statement





# Hypothesizing Drivers of City Performance

**Testing  
Performance**

=

**Demographic**

Controlled through  
Propensity Score  
Matching

+

**Test Resources**

1. Prep Test
2. Prep Course
3. Study Aids

Actionable

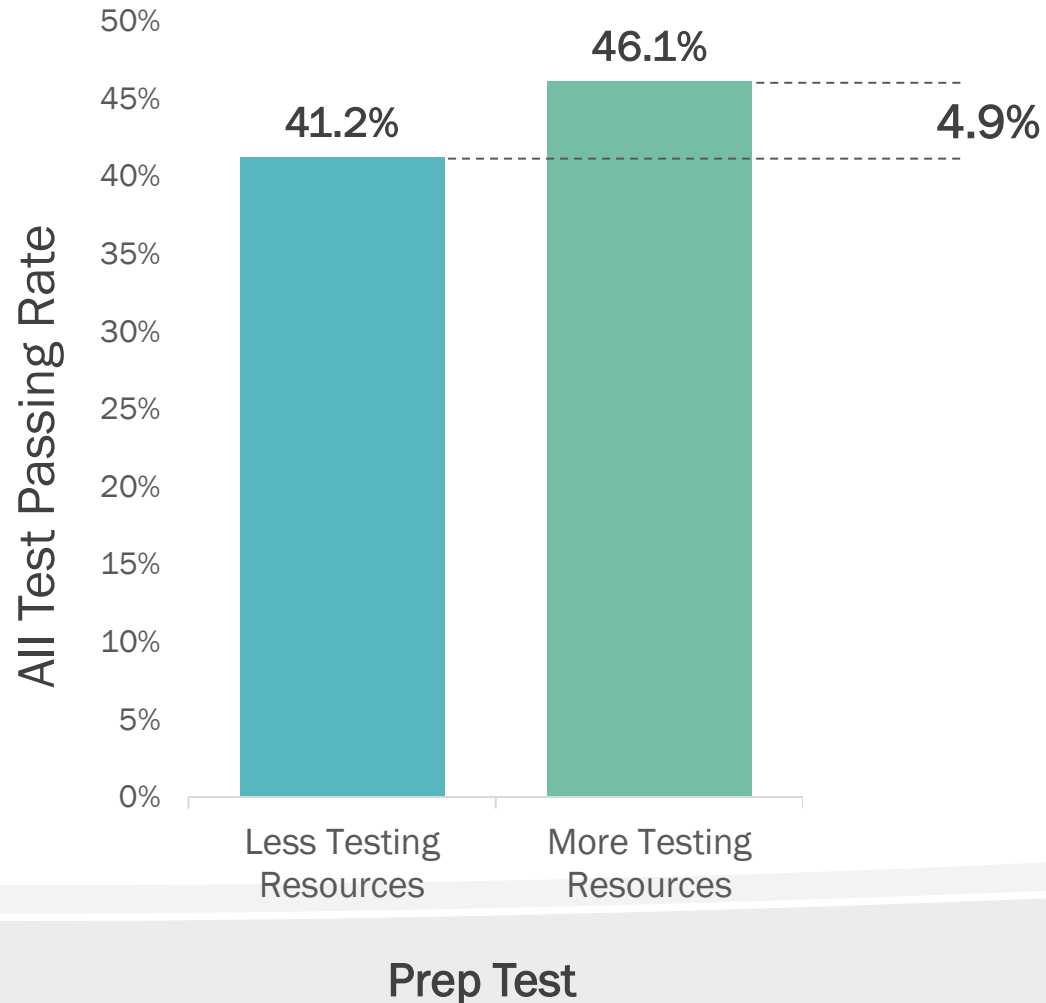


# Recommendations



# Impact of Prep Test

Using linear regressions on the 1<sup>st</sup> KPI – *All Test Passing Rate*.



*All Test Passing Rate* increases by 4.9% with increase in Prep Tests taken

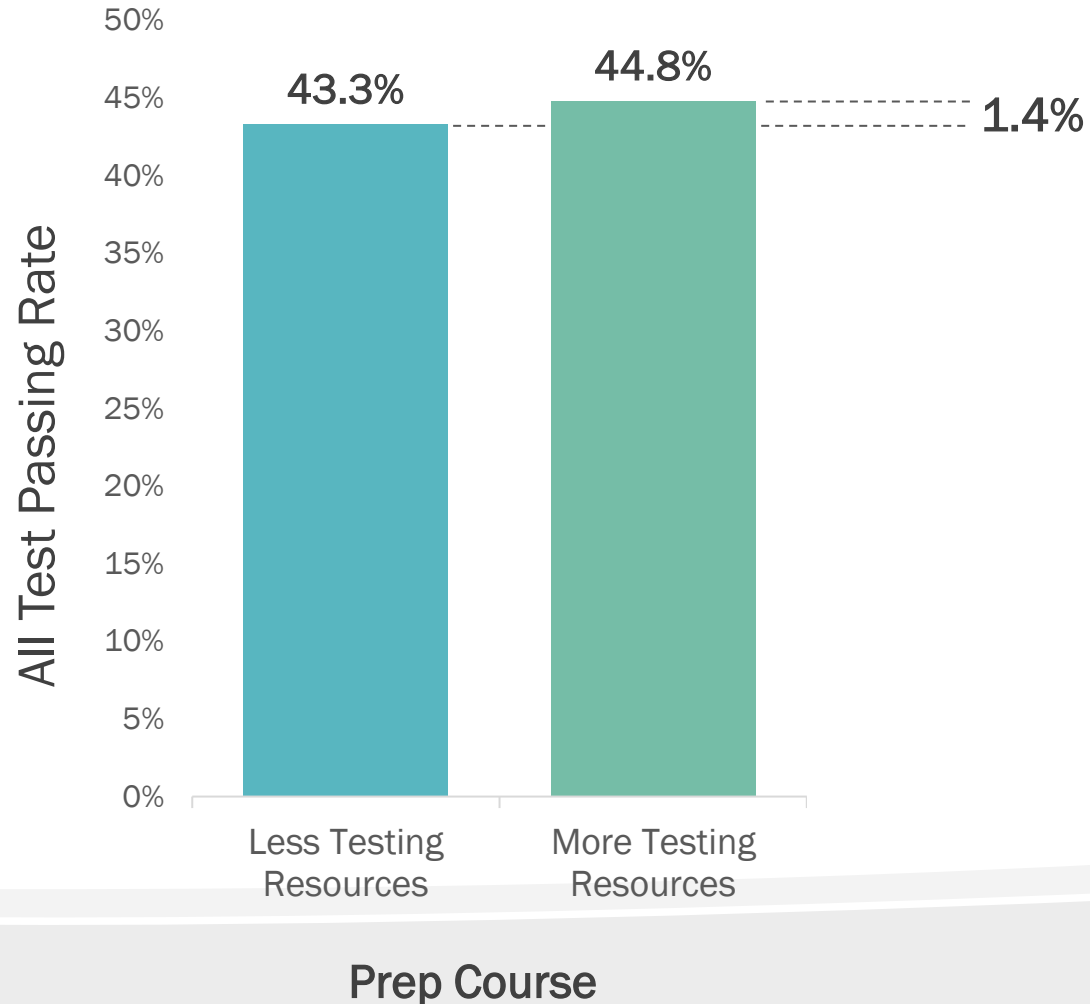
## Recommendation #1

Encourage jurisdictions to provide vouchers for prep test in these 1,623 cities



# Impact of Prep Course

Using linear regressions on the 1<sup>st</sup> KPI – *All Test Passing Rate*.



*All Test Passing Rate* increases by 1.4% with increase in Prep Courses taken

## Recommendation #2

Encourage jurisdictions to intercept candidates of these 1,623 cities with Prep Course



# Impact of Study Aids on Subject-Wise Passing Rate

Math	Social Studies	Science	Reasoning
Study Prep Center +4%	Printed Study Material +2.1%	Printed Study Material +3%	-
-	Online Video Study Material +2.1%	Adult Education Teacher +2.3%	-
-	-	Online Video Study Material +2.1%	-

# Efficiently Allocate Resources Toward Study-Aids

Recommendation #3: Strategize resource allocation based on the helpfulness of the Study Aid

Math	Social Studies	Science	Reasoning
Study Prep Center +4%	Printed Study Material +2.1%	Printed Study Material +3%	-
-	Online Video Study Material +2.1%	Adult Education Teacher +2.3%	-
-	-	Online Video Study Material +2.1%	-



# Recap of Recommendations

For these 1,623 poorly performing cities,

1



Encourage jurisdictions  
to provide vouchers for  
Prep Test

2



Encourage jurisdictions to  
intercept candidates with  
Prep Course

3

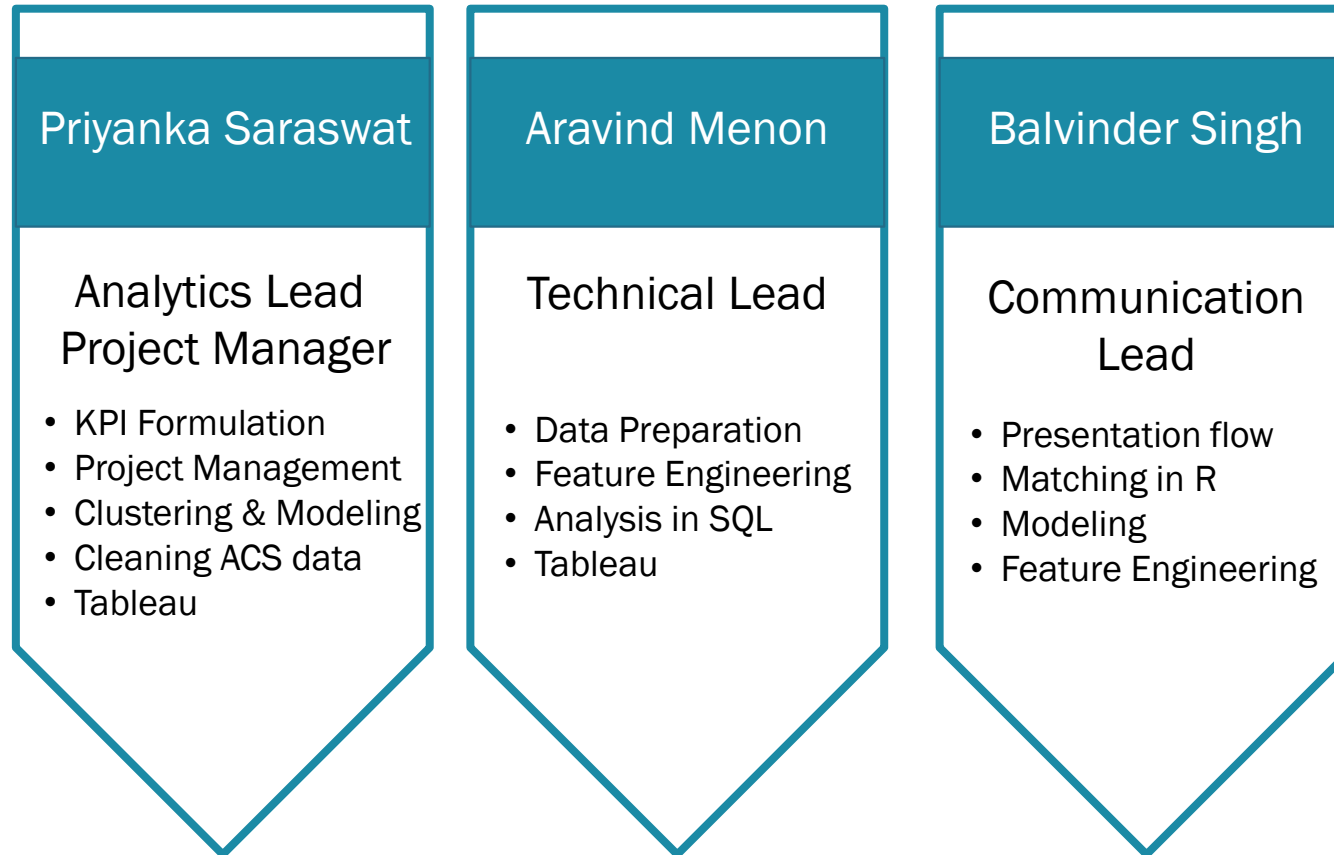


Efficiently Allocate  
Resources Toward  
Study-Aids





# Team Roles and Responsibilities



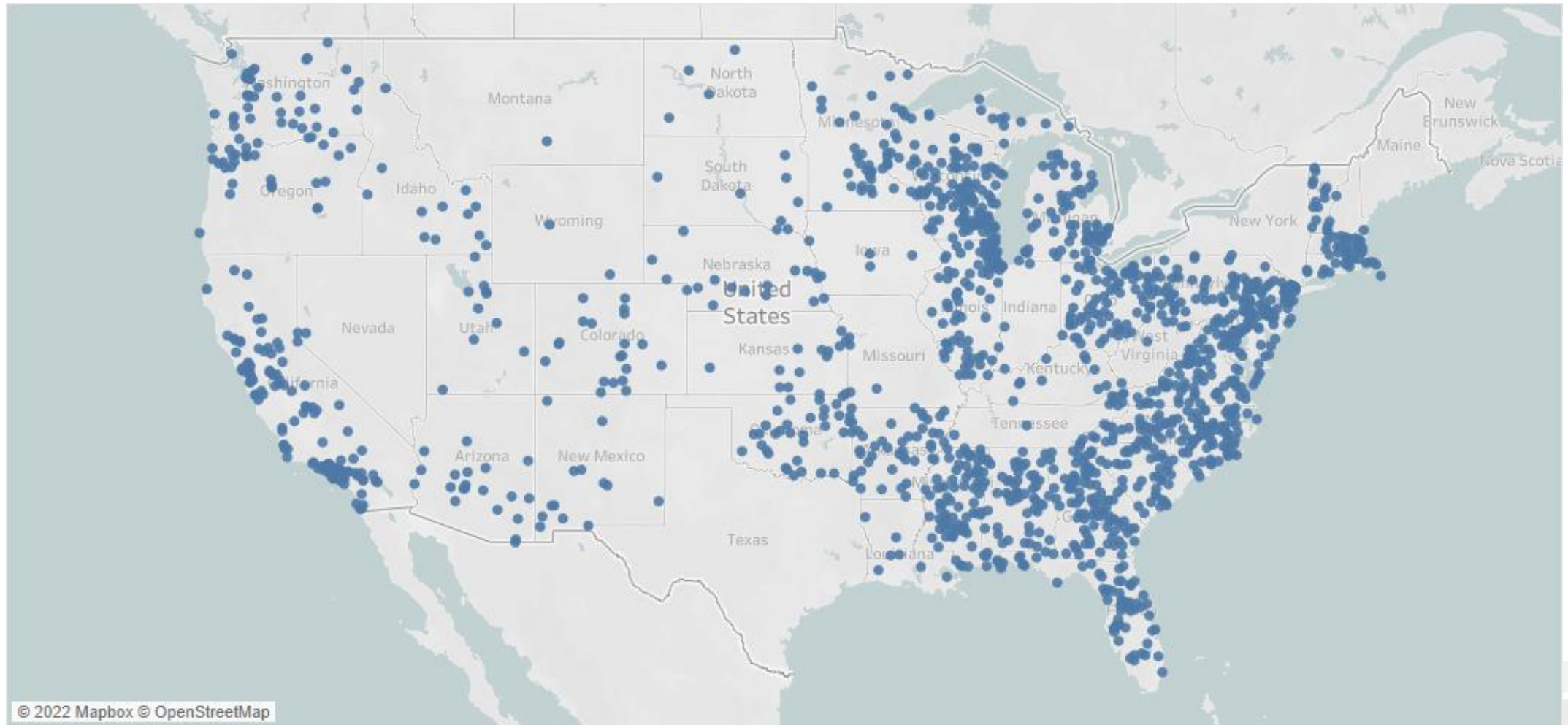




**Thank You**



# 1623 Cities on the US Map



# Tableau Dashboard

National  
Average Score  
146.2

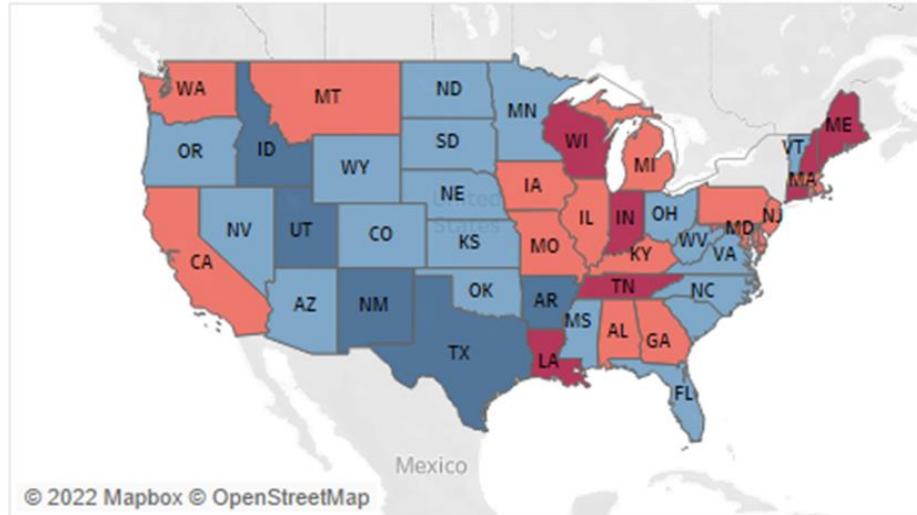
Average # of Months  
to Credential  
5.114

Total # of Candidates  
Credentialed  
153,492

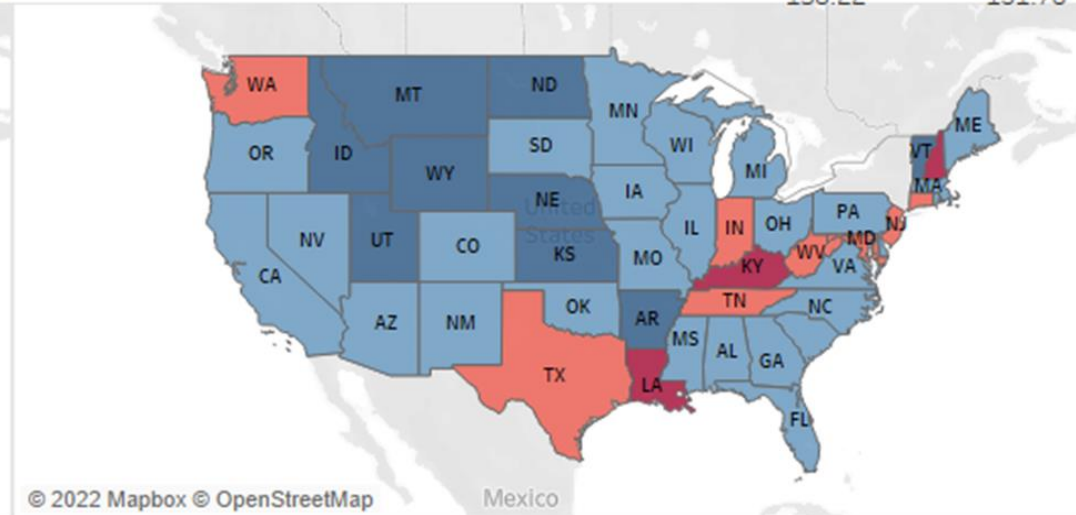
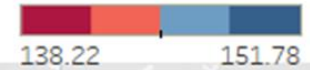
% of Candidates  
Credentialed  
34.16%

% of Tests Passed  
66.84%

Credentialed Rate



Average Score by Subject All



Testing Center Resources

Recommended City	Number of Candidates	Number of GED Tests taken	Number of Test Centers
Anthony	115.0	411.0	9.0

Preparation Resources

Recommended City	Average number of Prep Tests taken by a Candidate	Number of Candidates taking Prep Course
Anthony	3.496	2.000