



GALEN AI

Reclaiming Time for Care: AI-Powered Clinical Documentation

Team Power Rangers
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PROBLEM STATEMENT

-The documentation crisis in healthcare

Today's healthcare system is overwhelmed by inefficient, manual documentation, leading to burnout and compromised care.

SHOCKING STATS	CRITICAL PAIN POINTS
1 in 2 doctors report burnout	Time loss on notes
4+ hours on documentation	Reduced patient quality time
30% notes are incomplete	Legal/compliance risk
Telemedicine = No built-in notes	Expensive scribe services

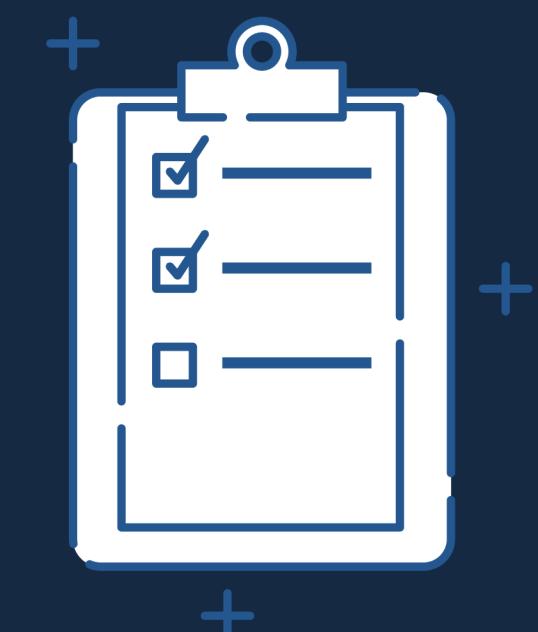
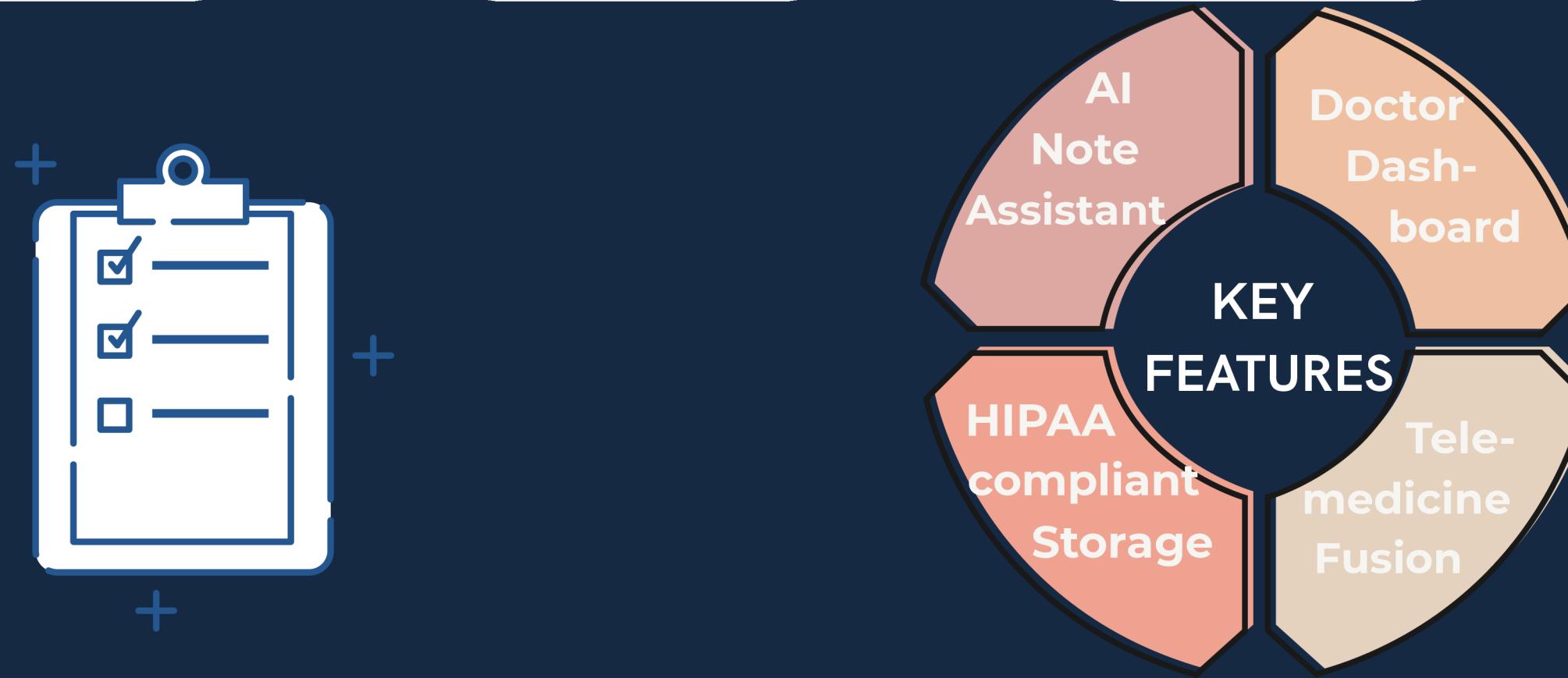
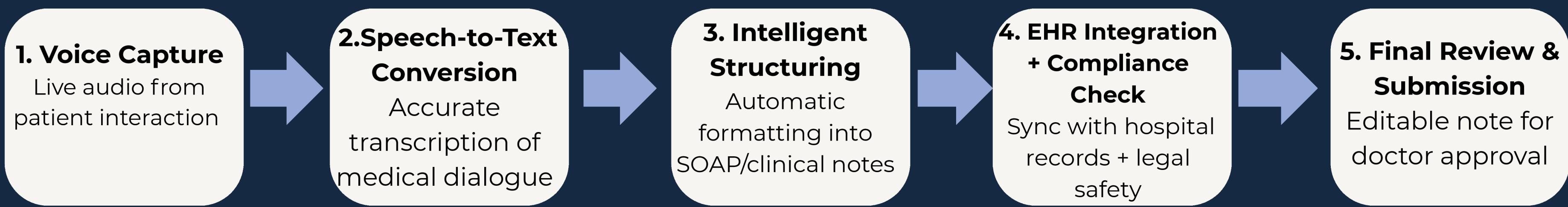


Revolutionizing Healthcare Documentation

GalenAI

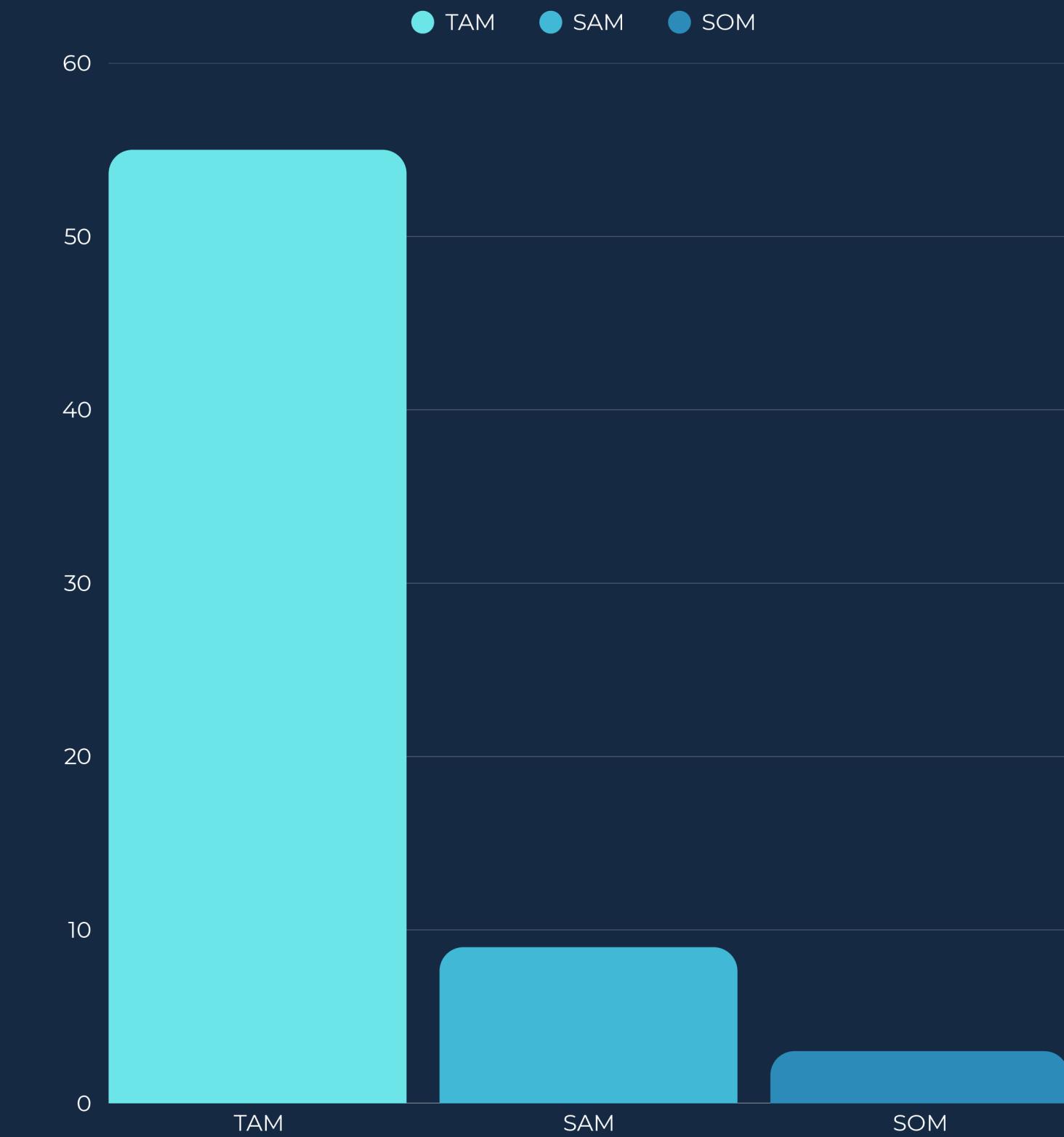
A smart, AI-powered documentation assistant that automates note-taking, integrates with telemedicine platforms, and ensures compliance—freeing up time for care.

Solution Roadmap: From Conversation to Care-Ready Notes



MARKET OPPORTUNITY AND PRODUCT TRACTION

- MVP tested EMR integration with AI algorithms, giving practical data
- Follows the “build-measure-learn” loop
- Product is already live and being used by many healthcare professionals
- MVP helped majorly in workflow automation

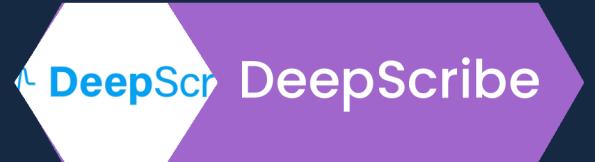


BUSINESS MODEL

- SaaS subscription based model (AI learns from EMR data and automates further work)
- Add-ons like predictive analytics based on previous data for a patient, wearables' dashboard, etc..
- Main income channel through B2B sales and contracts with large healthcare institutions and established professionals.
- Freemium model to help onboard small scale clinics too.
- Future revenue stream might also include DaaS(Data as a Service) which can be sold to higher institutions for research purposes.

Who Else is in the Game – and How Galen Stands Out

Galen AI operates in a competitive market, but takes a distinct approach



Focus

- Oncology, Clinics
- Specialty-focused AI scribe

- Multilingual, telehealth

- Voice-first notes

Key Strengths

- Epic/Cerner integration, 59% > GPT-4

- 55+ specialties, 35 languages
- Built-in ICD-10 coding and 55+ specialties

- Q&A, billing built-in

Limitation

- Expensive (\$399/mo), passive

- Europe-centric, reactive notes

- Mobile-only; lacks patient data or wearable support

Why Galen AI Wins

- Works in real time — during patient conversations.
- Combines wearable data (Apple Watch, Fitbit) + EHR.
- Learns from longitudinal health trends.
- Adapts to all specialties — from diabetes to pediatrics.
- Global-ready — not limited to U.S. market.
- Fully automated — no human scribes needed.
- Affordable and scalable — supports 800+ clinics already.
- YC-backed: Access to fast EHR integrations via Y Combinator

Why Galen Will Win the Race

SWOT Analysis

Strengths

- UNIQUE DATA INTEGRATION (EHR + WEARABLES).
- SCALABLE WITH 800+ HEALTH ORGANIZATION.
- SUPPORT FROM Y COMBINATOR

SWOT ANALYSIS

Opportunities

- \$500B CHRONIC CARE MARKET.
- POTENTIAL PHARMA AND INSURANCE PARTNERSHIPS.
- EXPANSION INTO INDIA & SOUTHEAST ASIA

Weaknesses

- CURRENTLY APPLE-FOCUSED.
- EARLY-STAGE WITH LIMITED TESTING

Threats

- POTENTIAL COMPETITION FROM BIG TECH.
- EVOLVING REGULATIONS (HIPAA/FDA).
- EMERGING ADVANCE AI MODELS

Porter's Five Forces

RIVALRY: HIGH
→ MANY PLAYERS, BUT MOST DON'T USE WEARABLE DATA

BUYER POWER: MODERATE
→ HOSPITALS WANT PROOF — GALEN SHOWS RESULTS

SUBSTITUTES: LOW
→ MANUAL NOTES = OUTDATED. GALEN SAVES TIME.

NEW ENTRANTS: MODERATE
→ EASY TO TRY AI, HARD TO BUILD MEDICAL-GRADE SYSTEM

SUPPLIERS: LOW
→ APIs LIKE APPLE HEALTH ARE OPEN AND STABLE

Risks & How Galen Will Handle Them

RISK	HOW GALEN HANDLES IT
Privacy Compliance	Built from the ground up to meet HIPAA rules; hosted on AWS; audited by legal partners
Regulatory Approvals (FDA)	Targeting FDA Class II certification by 2026 using existing frameworks (e.g., Nabla's)
30% notes are incomplete	Clinical validation partnership with Cleveland Clinic; regular model updates using doctor feedback
Telemedicine = No built-in notes	Free pilots for YC-affiliated clinics; short onboarding; show time saved within 1 week
Competition from Big Players	Filed patents on wearable-EHR synthesis; focusing on global markets (India, SEA) where big tech lags.

Team, Investment Rationale and Unique Value Proposition(UVP)

- **TEAM:**for GalenAI the founders being **Viraj Mehta(CEO)** and **Priyanka Sreshtha(CTO)** both being graduated from stanford(BSMS) CS (AI specialization).
- **Unique Value Proposition:** GalenAI provides support from 800+ medical institutions and 20+ wearables into one . By analyzing user's health records and data, GalenAI delivers well investigated insights and 24/7 guidance for customers .
- **Investment Rationale:**The massive, data-rich market and tech-proficient team present a powerful investment argument.GalenAI's early consumer beta and YC backing signal traction. In short, it addresses a real pain point in an evolving digital health landscape, justifying investor interest.



Image source: <https://www.galengrowth.com>

Strategic Roadmap

BUDGET ALLOCATION

First (0-6 month)

Finalize the app,i.e. shift the stage of the app from in development version to a truly scalable and marketable product

Next(6-12 month)

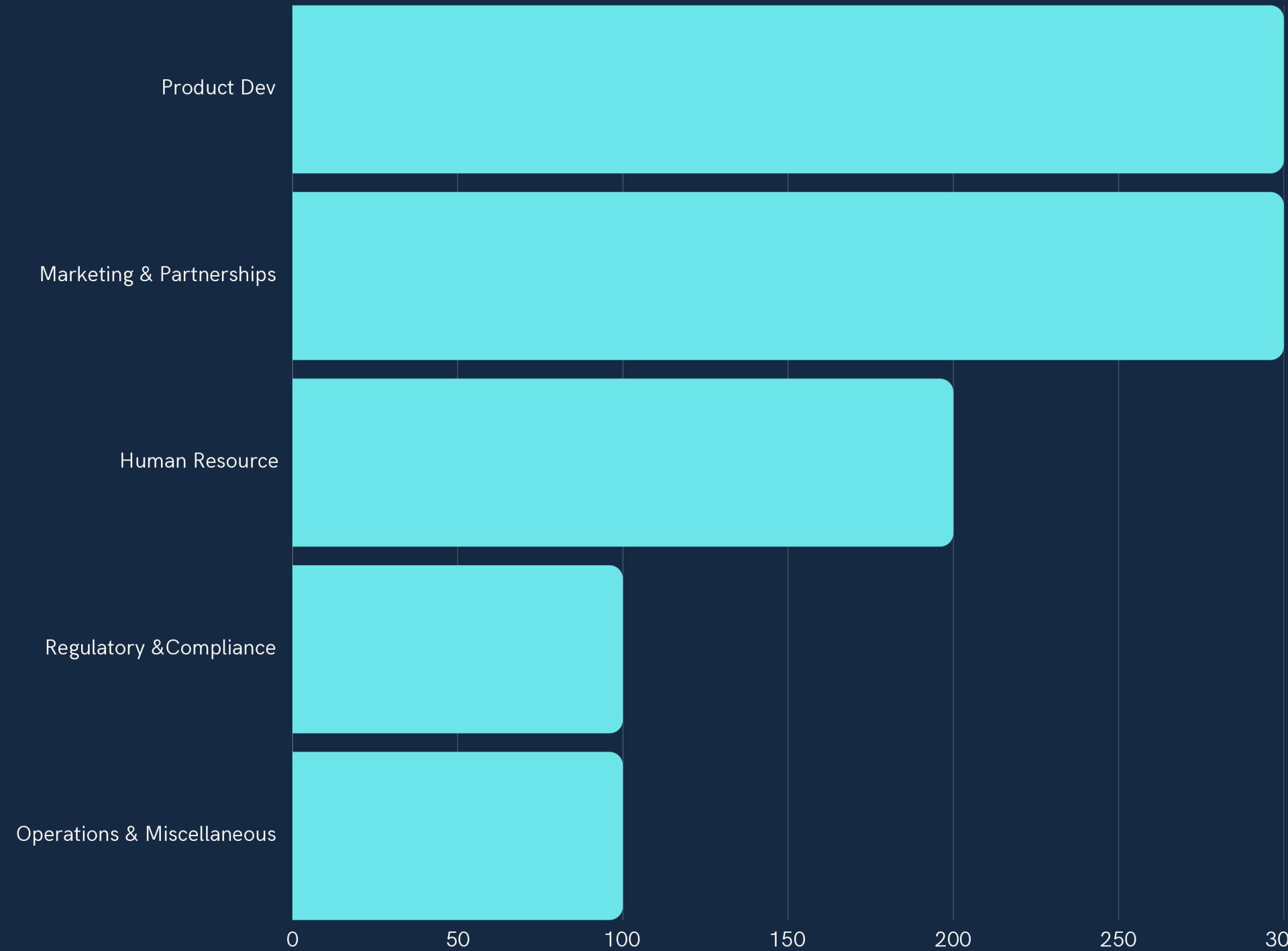
The goal is to move beyond M.V.P. and shift towards testing in real clinical environments.Eg-**Pilot and iterate models** 1)recruiting early users (pilot clinics and physicians) 2)refining the AI platform based on their feedback

Last (12-18 month)

- **Forge Partnerships** with health systems, telemedicine platforms, ensuring stable revenue streams.
- **Scale Operations** by expanding support, engineering to handle user volume
- **Hit Break-Even Goals** through combined clinic partnerships

Budget Breakdown: A **\$1 Million** could be allocated in given way making sure both product and tech are prioritized . Rough allocation: **~50% on R&D & infra** (AI development, cloud/HIPAA-certified security), **20% on data/devices** integrations and early clinical studies, **~20% on marketing/user acquisition** (targeted ads, content, pilots), and **10% on admin/compliance** (legal, HIPAA processes).

STRATEGIC RECOMMENDATIONS



- **Expand Go-to-Market:** Instead of just relying on direct-to-doctor sales, team up with employers or insurance companies so GalenAI can be offered as part of employee wellness. This will extend the potential userbase for the product
- **Tiered Pricing:** Start with a free basic version to get clinics and doctors on board, then offer add-ons like advanced analytics or a telehealth coach for an added premium, this way apply pilot pricing approach.
- **Extended Help:** Offer an optional option to chat with a health coach or nurse alongside the AI assistant. Also will provide users with additional sense of security

THANK YOU

“We’re not just saving time — we’re giving it back to those who save lives.”

– The Galen AI Team