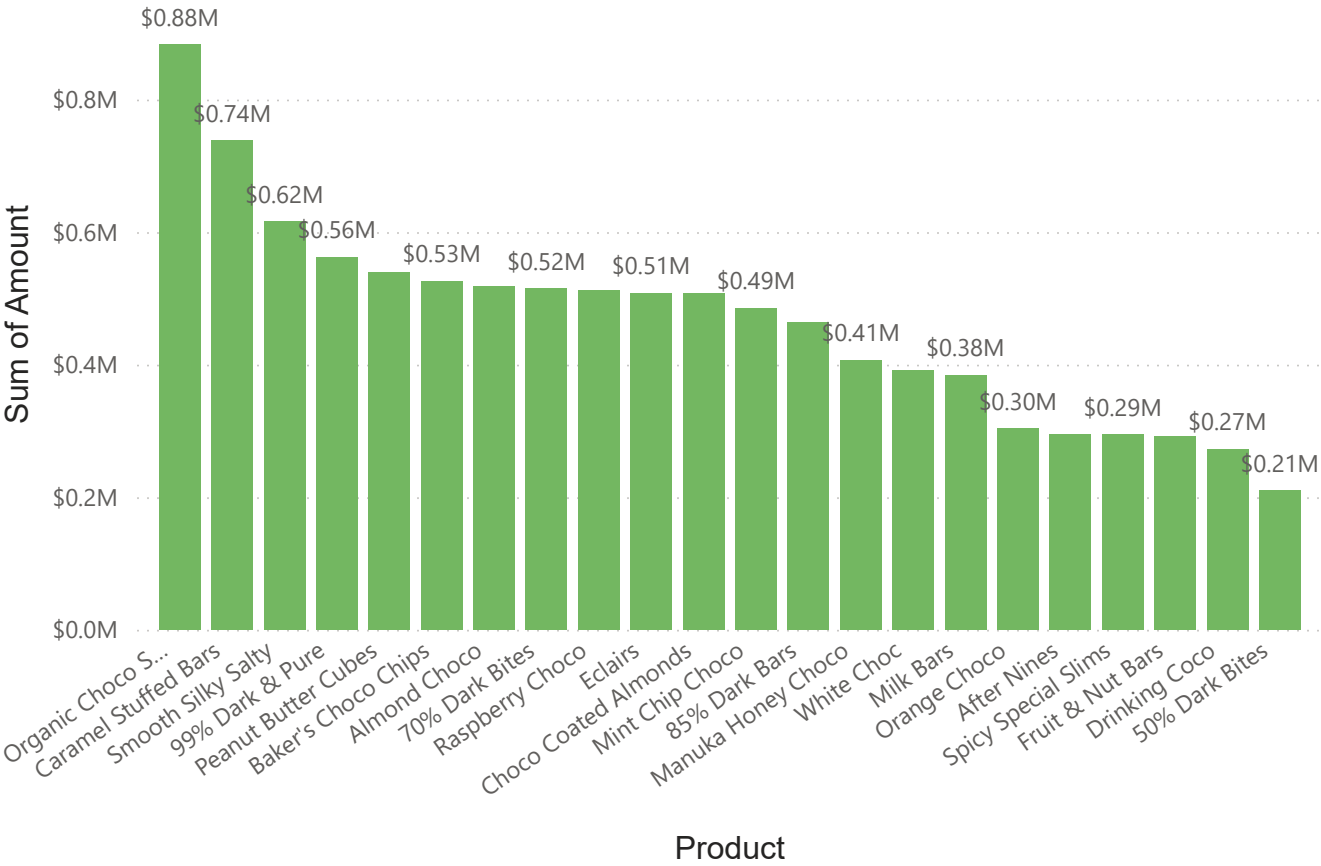


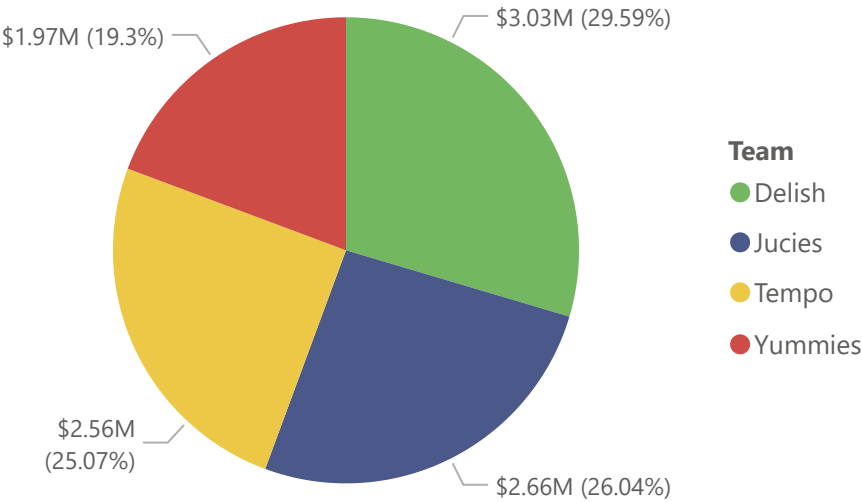
Sum of Amount by Product



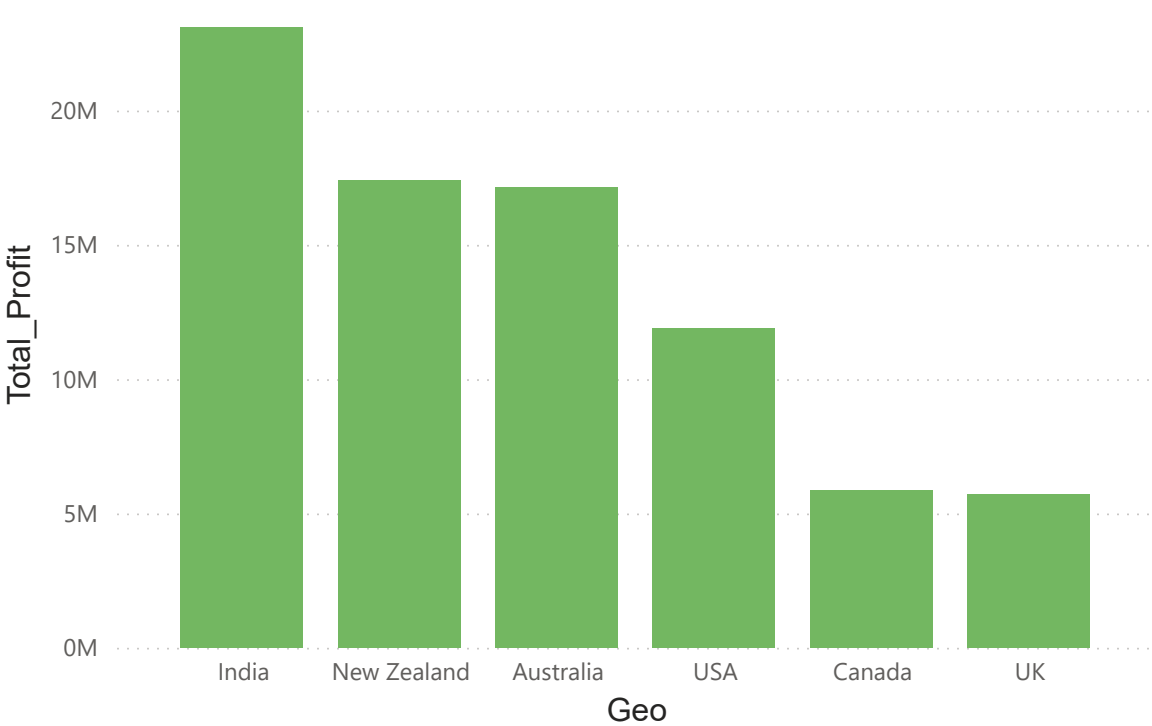
Geo

- ☐ Australia
- ☐ Canada
- ☐ India
- ☐ New Zealand
- ☒ UK
- ☐ USA

Sum of Amount by Team



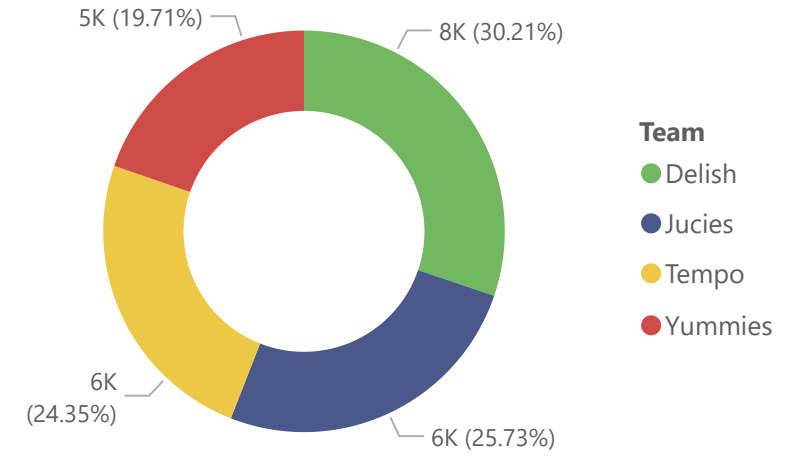
Total Profit by Geo



Product	total_Profit	total_Amount	Profit %
Peanut Butter Cubes	65,29,176.80	72,34,058.25	90.26%
Raspberry Choco	60,39,823.35	71,30,524.50	84.70%
Choco Coated Almonds	55,80,761.42	67,56,934.50	82.59%
Fruit & Nut Bars	38,81,890.95	49,88,301.75	77.82%
Orange Choco	35,26,113.11	45,57,057.75	77.38%
70% Dark Bites	56,51,967.60	73,21,014.00	77.20%
Milk Bars	39,77,348.54	52,13,164.50	76.29%
Almond Choco	57,01,742.00	76,56,347.25	74.47%
Mint Chip Choco	50,53,756.34	68,10,385.50	74.21%
White Choc	41,47,155.90	56,43,384.75	73.49%
Smooth Silky Salty	59,24,356.74	85,73,476.50	69.10%
Manuka Honey Choco	35,81,939.80	52,62,111.00	68.07%
Caramel Stuffed Bars	68,84,316.03	1,03,17,467.25	66.72%
Organic Choco Syrup	70,35,324.75	1,19,40,428.25	58.92%
Spicy Special Slims	19,75,367.13	43,28,309.25	45.64%
Eclairs	24,75,571.40	68,08,711.50	36.36%
99% Dark & Pure	30,44,923.90	84,64,968.00	35.97%
Drinking Coco	14,50,936.76	41,91,106.50	34.62%
50% Dark Bites	8,15,291.55	24,43,425.75	33.37%
After Nines	-50,656.50	38,10,912.75	-1.33%
Baker's Choco Chips	-1,29,555.38	60,89,319.00	-2.13%
85% Dark Bars	-19,95,087.82	59,50,545.75	-33.53%
Total	8,11,02,464.37	14,14,91,954.25	57.32%



Shipment_Count by Team





Sales_person	Sum of Amount	Total Boxes	Amount per Box
Devrat Damarsingh	\$1,56,910.5	9,238	\$17.0
Devsena Veluvalapalli	\$1,62,024.75	10,213	\$15.9
Dinanath Simhambhatla	\$2,58,948	17,100	\$15.1
Duran Appala	\$3,43,314	18,662	\$18.4
Gopal Venkata	\$81,139.5	5,033	\$16.1
Gowri Sankar Chakrala	\$1,70,428.5	9,883	\$17.2
Jaipal Potanapudi	\$1,71,902.25	11,067	\$15.5
John Joseph	\$2,47,812.75	16,853	\$14.7
Lalitchandra Vadali	\$2,50,233.75	13,833	\$18.1
Mayuri Kousika	\$1,12,027.5	6,860	\$16.3
Nazeer Basha Mustafa	\$1,67,346	11,384	\$14.7
Oorjit Nandanavanam	\$2,30,249.25	12,624	\$18.2
Parasuramudu Jamakayala	\$60,561	3,463	\$17.5
Ponnan Delhi	\$4,47,772.5	29,394	\$15.2
Prasanna Lakshmi Payasam	\$2,32,294.5	15,572	\$14.9
Raghuveer Yettugunna	\$2,27,227.5	15,860	\$14.3
Ramalingam Kothapeta	\$1,37,583	8,744	\$15.7
Sahaj Jonnalagadda	\$2,11,758.75	12,136	\$17.4
Sravanthi Chalaki	\$1,70,178.75	11,590	\$14.7
Sreenivasa Naik Gudiwada	\$30,242.25	1,278	\$23.7
Subbarao Malladi	\$2,77,951.5	17,165	\$16.2
Suman Katte	\$4,18,216.5	24,017	\$17.4
Vasavi Veeravasarapu	\$2,35,984.5	14,058	\$16.8
Venkat Kodi	\$1,05,529.5	6,474	\$16.3
Yedukondalu Panditula	\$1,17,704.25	7,087	\$16.6
Total	\$50,25,341.25	3,09,588	\$16.2

Sales_person	Australia	Canada	India	New Zealand	UK	USA	Total
Devrat Damarsingh	\$14.6		\$16.9	\$17.2	\$14.5	\$21.7	\$17.0
Devsena Veluvalapalli	\$14.0	\$15.5	\$17.4	\$15.9	\$23.9	\$30.9	\$15.9
Dinanath Simhambhatla	\$17.7	\$12.4	\$14.2	\$19.4	\$12.7	\$14.1	\$15.1
Duran Appala	\$15.3	\$24.5	\$16.6	\$19.6	\$20.8	\$19.1	\$18.4
Gopal Venkata	\$23.0	\$11.9	\$15.6	\$17.1	\$18.7	\$9.0	\$16.1
Gowri Sankar Chakrala	\$20.2		\$19.7	\$13.7		\$23.0	\$17.2
Jaipal Potanapudi	\$14.0		\$19.2	\$18.2	\$23.0	\$12.9	\$15.5
John Joseph	\$14.3	\$20.1	\$15.2	\$14.8	\$14.5	\$12.8	\$14.7
Lalitchandra Vadali	\$14.1	\$25.1	\$21.6	\$16.8	\$14.1	\$15.7	\$18.1
Mayuri Kousika	\$15.2	\$11.2	\$18.0	\$19.5	\$22.0	\$17.0	\$16.3
Nazeer Basha Mustafa	\$20.3	\$9.2	\$18.1	\$10.9	\$22.9	\$13.0	\$14.7
Oorjit Nandanavanam	\$20.3	\$20.8	\$19.2	\$18.3	\$9.9	\$16.0	\$18.2
Parasuramudu Jamakayala	\$19.0		\$13.8	\$24.0	\$25.9	\$23.0	\$17.5
Ponnan Delhi	\$18.1	\$13.4	\$19.2	\$18.3	\$8.5	\$13.8	\$15.2
Prasanna Lakshmi Payasam	\$17.5	\$16.4	\$14.8	\$12.8	\$14.3	\$20.2	\$14.9
Raghuveer Yettugunna	\$14.4	\$14.2	\$13.6	\$16.2		\$10.6	\$14.3
Ramalingam Kothapeta	\$14.2	\$18.0	\$14.5	\$17.5		\$16.2	\$15.7
Sahaj Jonnalagadda	\$16.3	\$20.9	\$19.2	\$12.9	\$17.3	\$22.1	\$17.4
Sravanthi Chalaki	\$18.4	\$12.0	\$12.0	\$21.1	\$14.0	\$14.0	\$14.7
Sreenivasa Naik Gudiwada	\$24.8			\$23.7	\$23.0		\$23.7
Subbarao Malladi	\$17.3	\$17.1	\$16.4	\$15.4	\$14.1	\$22.7	\$16.2
Suman Katte	\$15.1	\$17.9	\$21.9	\$14.8	\$16.6	\$17.5	\$17.4
Vasavi Veeravasarapu	\$15.6	\$16.7	\$19.3	\$21.4	\$15.5	\$11.3	\$16.8
Venkat Kodi	\$16.5	\$18.0	\$22.0	\$11.1		\$20.4	\$16.3
Yedukondalu Panditula	\$21.8	\$24.9	\$20.5	\$12.1	\$20.0	\$17.3	\$16.6
Total	\$16.7	\$16.1	\$17.1	\$16.0	\$14.3	\$15.5	\$16.2

cal_date



01-01-2023



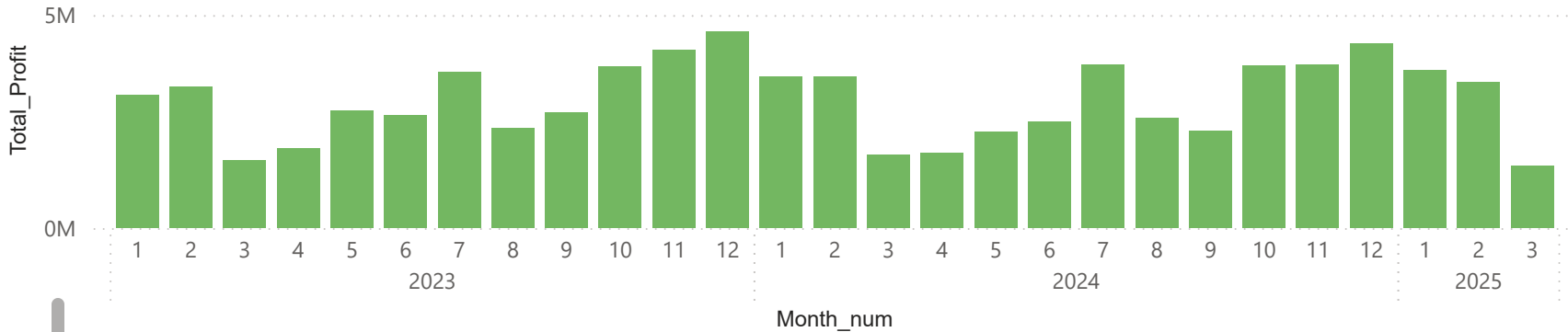
28-01-2023



Sales_person	Total_Profit	Profit %
Gopal Venkata	14,26,019.95	59.80%
Ramalingam Kothapeta	20,15,655.51	59.63%
Sreenivasa Naik Gudiwada	6,88,058.59	58.98%
Ponnan Delhi	68,96,871.42	58.85%
Devsena Veluvalapalli	25,52,504.08	58.72%

Sales_person	Total_Profit	Profit %
Ponnan Delhi	68,96,871.42	58.85%
Suman Katte	60,53,099.30	57.62%
Duran Appala	53,36,572.56	57.87%
John Joseph	47,78,813.51	57.12%
Subbarao Malladi	45,66,494.47	56.25%
Dinanath Simhambhatla	45,57,166.20	56.93%
Oorjit Nandanavanam	39,83,756.26	57.07%
Prasanna Lakshmi Payasam	38,60,854.58	57.01%
Raghuveer Yettugunna	33,98,748.76	57.44%
Lalitchandra Vadali	33,96,924.97	56.39%
Vasavi Veeravasarpapu	32,67,827.49	57.28%
Jaipal Potanapudi	32,61,718.16	57.07%
Sahaj Jonnalagadda	31,42,810.18	56.65%
Nazeer Basha Mustafa	31,07,197.96	56.97%
Mayuri Kousika	26,81,455.81	57.27%
Devrat Damarsingh	25,78,178.00	55.89%
Sravanthi Chalaki	25,76,085.33	55.90%
Devsena Veluvalapalli	25,52,504.08	58.72%
Gowri Sankar Chakrala	24,57,365.24	57.89%
Ramalingam Kothapeta	20,15,655.51	59.63%
Yedukondalu Panditula	19,19,436.34	54.98%
Gopal Venkata	14,26,019.95	59.80%

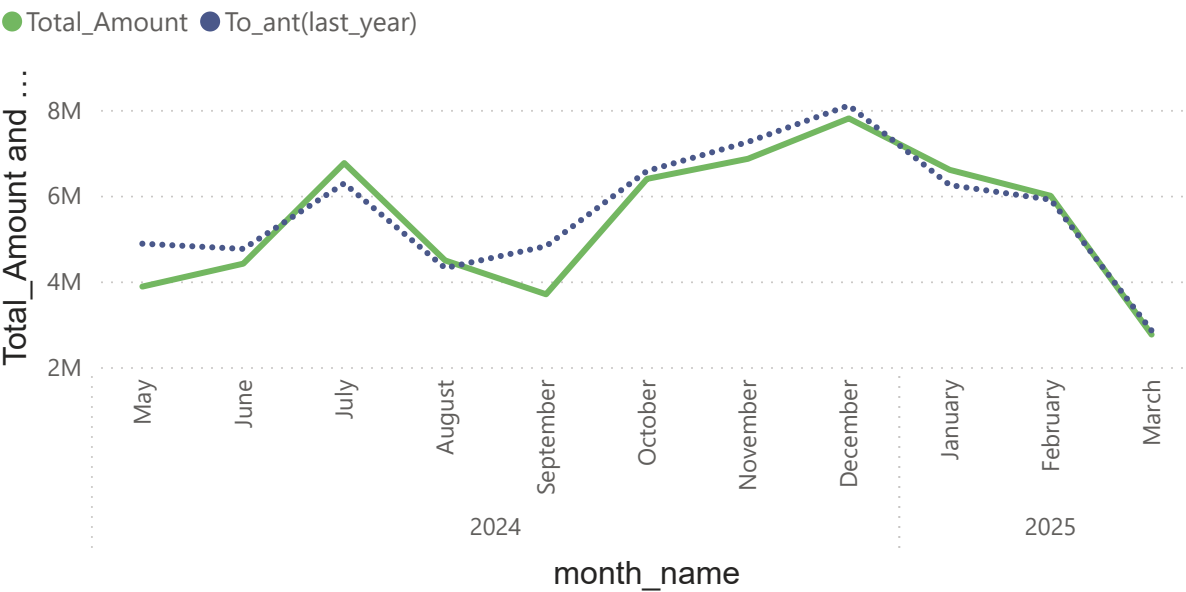
Total_Profit by year and Month_num



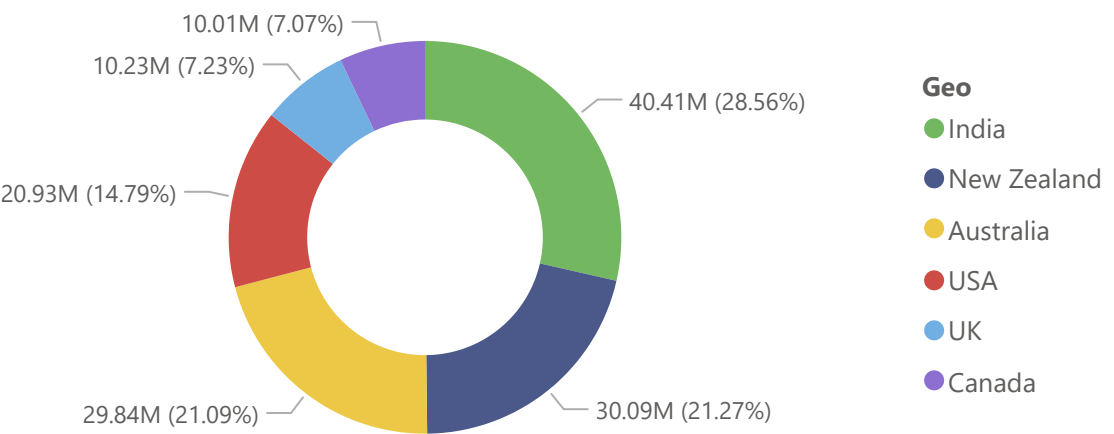
Sales_person	Total_Profit	Profit %
Lalitchandra Vadali	33,96,924.97	56.39%
Subbarao Malladi	45,66,494.47	56.25%
Sravanthi Chalaki	25,76,085.33	55.90%
Devrat Damarsingh	25,78,178.00	55.89%
Yedukondalu Panditula	19,19,436.34	54.98%

year	month_name	Total_Amount	To_ant(last_year)	To_ant(12-month variance)
2023	January	54,52,575.75		
2023	February	55,65,105.00		
2023	March	26,28,040.50		
2023	April	32,28,516.00		
2023	May	48,76,868.25		
2023	June	47,55,480.75		
2023	July	62,84,628.00		
2023	August	43,09,456.50		
2023	September	48,18,721.50		
2023	October	65,73,753.00		
2023	November	72,50,098.50		
2023	December	81,02,684.25		
2024	January	62,44,841.25	54,52,575.75	7,92,265.50
2024	February	59,03,462.25	55,65,105.00	3,38,357.25
2024	March	28,47,699.00	26,28,040.50	2,19,658.50
2024	April	30,24,681.75	32,28,516.00	-2,03,834.25
2024	May	38,76,174.00	48,76,868.25	-10,00,694.25
2024	June	44,11,269.00	47,55,480.75	-3,44,211.75
2024	July	67,58,520.75	62,84,628.00	4,73,892.75
2024	August	44,86,110.75	43,09,456.50	1,76,654.25
2024	September	36,96,615.00	48,18,721.50	-11,22,106.50
2024	October	63,89,174.25	65,73,753.00	-1,84,578.75
2024	November	68,57,768.25	72,50,098.50	-3,92,330.25
2024	December	78,00,185.25	81,02,684.25	-3,02,499.00
2025	January	65,99,745.00	62,44,841.25	3,54,903.75
2025	February	59,93,518.50	59,03,462.25	90,056.25
2025	March	27,56,261.25	28,47,699.00	-91,437.75
Total		14,14,91,954.25	7,88,41,930.50	6,26,50,023.75

Total_Amount and To_ant(last_year) by year and month_name



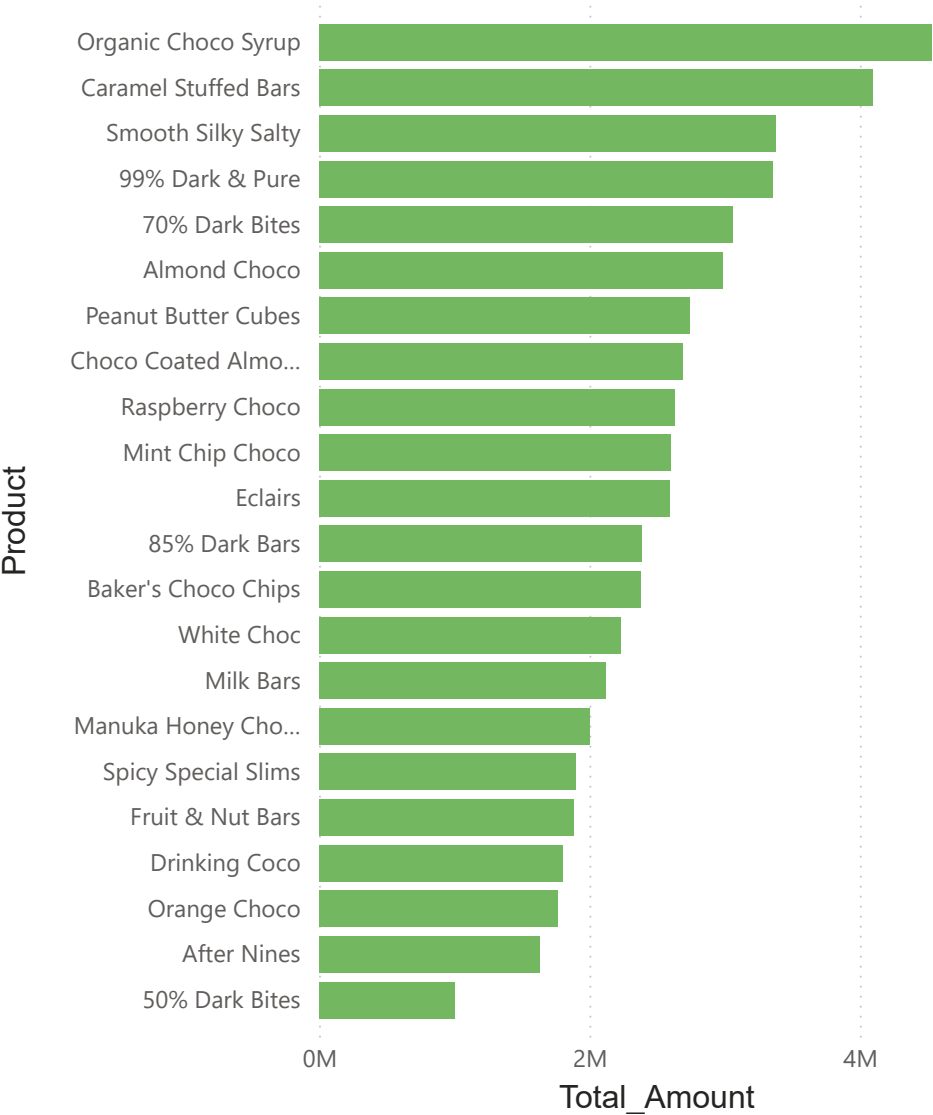
Total_Amount by Geo



Delish	1,70,45,867.25	1,68,15,728.25	2,30,139.00
Jucies	1,37,72,781.00	1,53,29,655.00	-15,56,874.00
Tempo	1,39,01,694.75	1,37,13,081.75	1,88,613.00
Yummies	1,10,28,825.00	1,12,32,360.00	-2,03,535.00
Total	5,57,49,168.00	5,70,90,825.00	-13,41,657.00

year	month_name	Total_Amount	To_ant(last_year)	To_ant(12 month variance)
2024	June	44,11,269.00	47,55,480.75	-3,44,211.75
2024	July	67,58,520.75	62,84,628.00	4,73,892.75
2024	August	44,86,110.75	43,09,456.50	1,76,654.25
2024	September	36,96,615.00	48,18,721.50	-11,22,106.50
2024	October	63,89,174.25	65,73,753.00	-1,84,578.75
2024	November	68,57,768.25	72,50,098.50	-3,92,330.25
2024	December	78,00,185.25	81,02,684.25	-3,02,499.00
2025	January	65,99,745.00	62,44,841.25	3,54,903.75
2025	February	59,93,518.50	59,03,462.25	90,056.25
2025	March	27,56,261.25	28,47,699.00	-91,437.75
Total		5,57,49,168.00	5,70,90,825.00	-13,41,657.00

Total_Amount by Product



Total_Amount

76.73M

Total_Boxes

5M

Total_Profit

44.09M

Profit_%

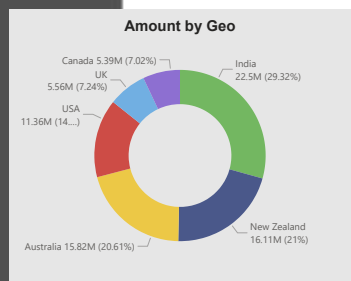
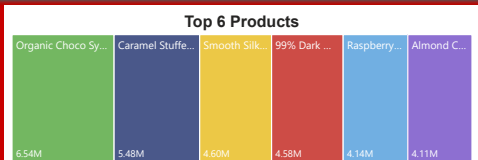
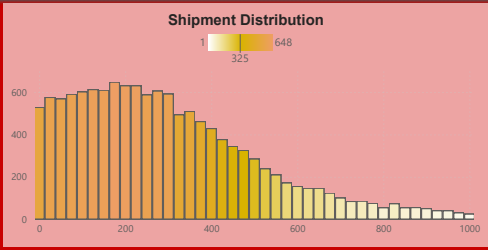
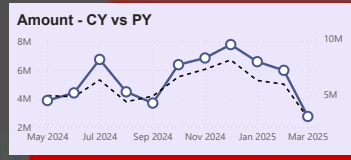
57.46%

Shipment_Count

14K

01-01-2023

08-03-2024



Top 6 Sales Persons 🏆				
Picture	First_Name	Total_Amount	Total_Boxes	Profit_%
	Suman	5.8m	357.0k	58.51%
	Ponnan	6.3m	395.1k	57.72%
	Dinanath	4.1m	256.1k	57.65%
	Subbarao	4.5m	285.8k	57.15%
	Duran	5.1m	310.7k	57.15%
	John	4.5m	285.6k	55.60%

Our Products			
Product	Total_Amount	Profit %	
Organic Choco Syrup	2.6m	<div></div>	58.88%
Caramel Stuffed Bars	2.1m	<div></div>	66.48%
Smooth Silky Salty	1.9m	<div></div>	69.18%
99% Dark & Pure	1.7m	<div></div>	36.80%
Almond Choco	1.7m	<div></div>	74.58%
Raspberry Choco	1.6m	<div></div>	84.62%
70% Dark Bites	1.6m	<div></div>	77.19%
Mint Chip Choco	1.6m	<div></div>	74.06%
Peanut Butter Cubes	1.5m	<div></div>	90.31%
Choco Coated Almonds	1.5m	<div></div>	82.63%
85% Dark Bars	1.5m	<div></div>	-37.18%
Eclairs	1.3m	<div></div>	38.14%
Baker's Choco Chips	1.2m	<div></div>	-2.64%

Total_Amount

141.4...

Total Boxes

9M

Total_Profit

81.10M

Profit %

57.32%

Shipment_Count

25K