



# Our Impact

PACC accelerates the commercialization of clean molecules by bridging the gap between producers and end-users. We accomplish this by unlocking new markets, reducing risks to producers, and delivering a reliable supply to customers.

# Our Approach

PACC approaches the market as a bridge to de-risk production, aggregate demand, and create structured pathways for clean molecules. We do this with a producer-first mindset, aligning incentives to ensure long-term trust and reliability. We give producers commercial certainty and customers confidence in supply by structuring deals that optimize logistics, risk, and offtake. This disciplined yet scalable approach accelerates the commercialization of new molecules and establishes PACC as a market-maker in hydrogen and beyond.

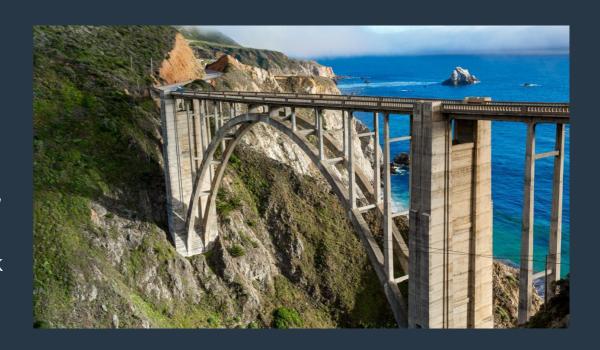
## Market Problem

**Stranded Molecules** – Producers lack offtake certainty, limiting investment and scale.

Commercial Barriers – Credit requirements, risk exposure, and lack of market liquidity stall deals.

**High Delivered Costs** – Customers face fragmented supply, complex logistics, and unreliable delivery.

No Market-Maker – Unlike oil & gas, emerging markets lack a trusted intermediary to connect supply and demand.



Producers and customers are stuck in a fragmented, high-risk market



## PACC Solution

PACC connects producers and customers, turning stranded molecules into scalable markets **Unlock Value for Producers** – Provide commercial certainty through structured offtake, credit support, and long-term agreements.

**De-Risk Transactions** – Act as the trusted intermediary, taking market risk and enabling producers to focus on operations.

**Lower Delivered Costs** – Aggregate volumes, optimize logistics (trailers, storage, pipelines), and improve delivery reliability.

Market-Maker Role – Create liquidity and price transparency in emerging molecules, just as trading houses did for oil & gas.

PACC provides the missing link between clean molecule supply and real-world demand

# Revenue Streams



### Logistic Services



## **Logistics & Supply Chain Solutions**

Coordinate transportation, storage, and delivery to ensure molecules flow reliably.



## **Physical Trading & Market-Making**

Act as principal or agent in moving product, monetizing arbitrage opportunities, creating liquidity in illiquid markets, and other settlement services.

### **Producer Services**



### **Origination & Marketing**

Secure offtake agreements and downstream customers for clean energy and specialty gases.



## **Advisory / Outsourced Commercial**

Offer producers and investors a plug-in origination/commercial arm, cheaper and faster.

# Timeline



Q3 2025 Q2 2026 Q4 2026 Q1 2027

#### **PACC Formed**

Execute exclusive agreement to market K2 hydrogen molecules.

Begin engaging customers for commercial agreements.

Convert existing robust customer funnel to PACC.

# **K2 Hydrogen Begins Commercial Operation**

K2 plant commercially available; PACC customers start receiving product.

Complete mid/back-office operations.

Sign exclusive agreement for K4 product.

### **K2 Plant Fully Loaded**

Sales and operations reach full efficiency and production capacity.

Build strong customer funnel for K4 product.

Optimize customer loading and midstream asset utilization.

# **Identify Other Markets/Commodities**

Focus on onboarding other producers seeking commercialization support (Avina, Ambient, Corterra, Independence, Bevfuel).

Develop pipeline for additional product and additional services to create more revenue streams for PACC.

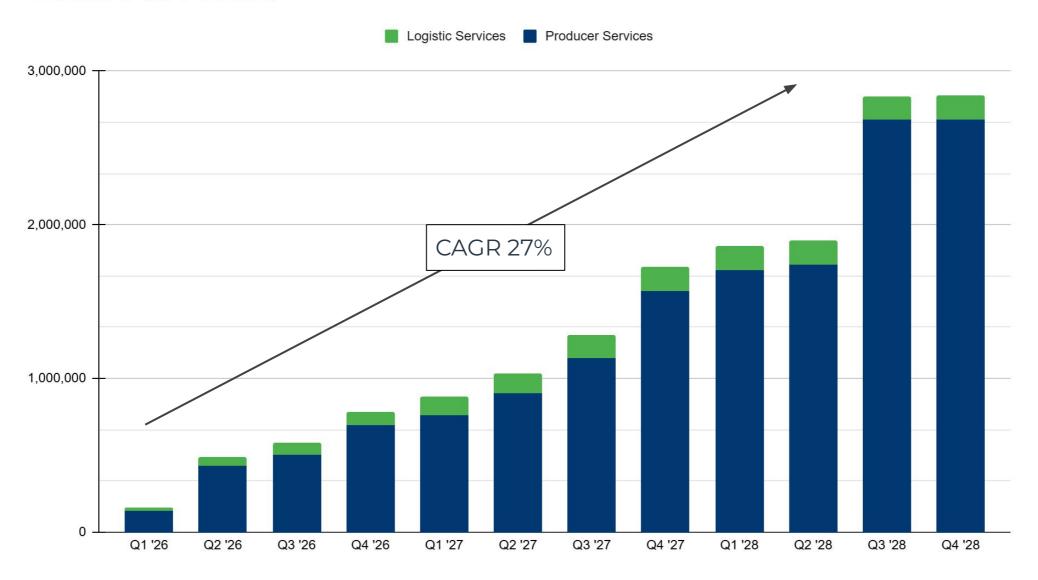
## Income Statement



	2025			2026				2027				2028			
	Oct	Nov.	Dec.	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Hydrogen Volume	0.0														,
Volume (kg)	0	0	0	46,500	144,000	168,500	207,000	292,500	333,500	406,000	452,500	477,750	523,250	1,449,000	1,472,000
Revenue															
Producer Services	0	0	0	139,500	432,000	505,500	698,500	1,050,000	1,212,500	1,422,000	1,603,000	1,706,250	1,744,000	2,683,000	2,684,500
Logistics Services	0	0	0	18,975	56,925	77,063	87,131	122,569	133,294	154,744	154,744	154,744	154,744	154,744	154,744
Total Revenue	0	0	0	158,475	488,925	582,563	785,631	1,172,569	1,345,794	1,576,744	1,757,744	1,860,994	1,898,744	2,837,744	2,839,244
				*K2 COD							*K4 COD				
Cost of Sales															
SG&A	338,200	90,700	90,700	279,600	318,600	618,600	368,600	388,300	388,300	688,300	438,300	392,298	392,298	692,298	442,298
Logistics Services	0	0	0	20,000	60,000	80,000	90,000	120,000	120,000	120,000	120,000	120,000	120,000	120,000	120,000
Total Cost of Sales	338,200	90,700	90,700	299,600	378,600	698,600	458,600	508,300	508,300	808,300	558,300	512,298	512,298	812,298	562,298
Net Income	(338,200)	(90,700)	(90,700)	(141,125)	110,325	(116,038)	327,031	664,269	837,494	768,444	1,199,444	1,348,696	1,386,446	2,025,446	2,276,946
Annual Net Income	0 0	(519,600)	0 0	180,194				3,469,650				7,037,535			

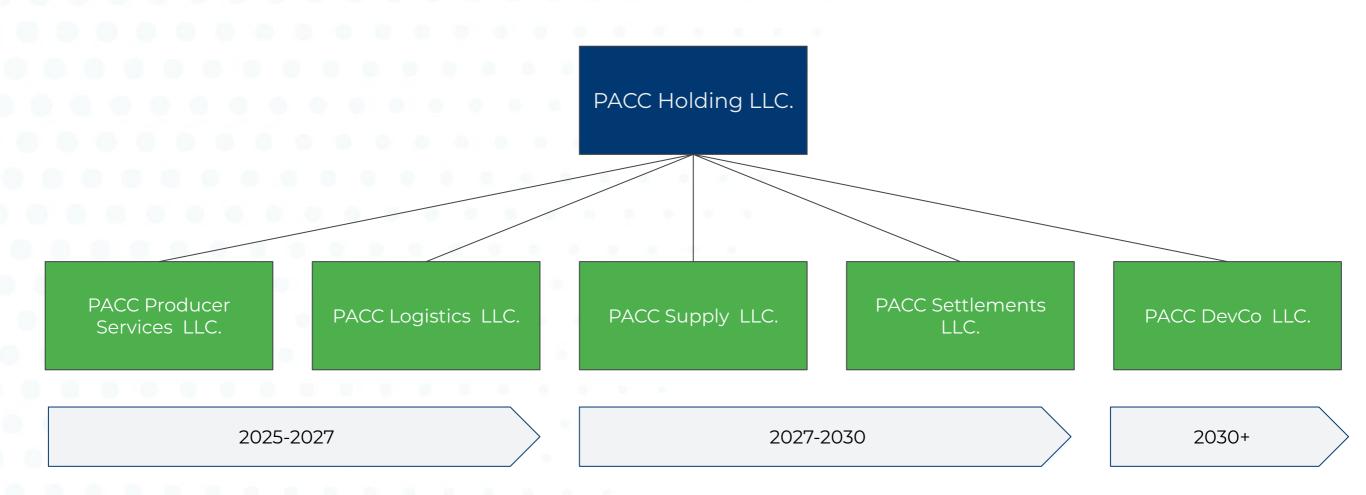


## **Total Revenue**



# PACC





# Leadership Team





Andrew Carman Co-Founder / CEO



Patrick Charette
Co-Founder / CCO



David Cynamon Board Member



Howard Brodie Board Member



Lance Titus

Board Member



Ryan McGeachie Board Member

# Leadership Team

#### **Andrew Carman, CEO**

A senior energy executive with extensive experience in hydrogen, industrial gases, and clean fuels. At Uniper, he executed the company's first global hydrogen deal, developed and implemented the North American hydrogen strategy, and built strategic relationships with leading players across the industry. Previously at Nikola, he developed, led, and executed the hydrogen supply strategy to fuel the first commercial FCEV Class 8 trucks in North America, working across the full hydrogen value chain from production through distribution and dispensing. He spent over a decade at Linde in progressively more senior commercial roles, ultimately leading the Western U.S. onsite business with full P&L responsibility exceeding \$100 million.







#### Lance Titus, Board Member

He currently sits as the Chief Commercial Officer at GridStor, a Goldman Sachs–backed developer of grid-scale battery storage projects. He brings over 25 years of experience in global energy and commodities, having led Uniper's New Energies business in the Americas and previously heading power origination and environmental products. Over his career, Lance has closed more than \$20 billion in transactions, including over 4 GW of long-term renewable offtake, and has built and led multiple energy trading franchises. He also serves on several industry advisory boards focused on energy markets and commodities.











#### Pat Charette, CCO

A senior energy executive and entrepreneur with extensive leadership experience in hydrogen and industrial gases. As the Head of Commercial at BayoTech Hydrogen, he led all commercial activities, set strategy, and pioneered the launch of the hydrogen trading and logistics company that integrated production, distribution, and third-party sourcing. At Nikola Corporation, he expanded hydrogen fueling and infrastructure strategy while securing significant government and industry partnerships. In earlier leadership roles with Linde and Praxair, he built expertise in specialty gases and large-scale pipeline networks. As a former airline captain, he utilized operational discipline and high-stakes decision-making to lead and scale clean energy ventures.









### Ryan McGeachie, Board Member

An accomplished energy executive with 20+ years of leadership across global power, hydrogen, and commodity markets. Currently President of Gexa Energy, he has previously led BP's structured products business, built Nikola Corporation's hydrogen division (Hyla) from the ground up, and advised Trafigura on integrated hydrogen value chains. His career spans traditional and renewable energy, trading, risk management, and large-scale infrastructure development. A proven builder of high-performing teams and growth platforms, he brings governance experience, financial discipline, and strategic insight to organizations navigating energy transition and market disruption.









