

# PROSPECTING

Identifying the different types



PACIFIC COAST  
TITLE COMPANY

Are you finding that your current prospecting efforts are not yielding the desired results that you want? If so, it might be time to re-evaluate the criteria that you are using for your FARM searches. The real estate market is in an upswing and agents are taking a more analytical approach to the criteria that they use for their FARM searches. We want to keep you in the loop about the different types of FARM searches that agents are requesting from us to use in their prospecting efforts.

“

OUR FARMS DEPT. CAN HELP  
LET OUR TEAM HELP YOU FIND THE RIGHT CRITERIA.

”

## MOST POPULAR FARMS

<b>ABSENTEE OWNER</b>	<b>EMPTY NESTERS</b>	<b>SURNAME SEARCH</b>
<b>NEXT SELLERS</b>	<b>TAX STATUS</b>	<b>RECORDED DATE</b>
<b>CENTROID SEARCH</b>	<b>WALKING FARM</b>	<b>OUT OF STATE</b>

LET'S ORDER YOUR NEW FARM TODAY.



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