Customer Churn Data Exploration With SQL

-- Find the percentage distribution of customer status

```
select Customer_Status,

count(Customer_Status) as total_customer_status,

(count(*)*100.0/(select count(*) from stg_Churn)) as Customer_Status_distribution

from stg_Churn

group by Customer_Status;
```

-- Find the count and percentage distribution of gender in the dataset

```
SELECT

gender,

COUNT(*) AS gender_count,

(COUNT(*) * 100.0 / (SELECT COUNT(*) FROM stg_Churn)) AS percentage_distribution

FROM

stg_Churn

GROUP BY

gender;
```

-- Find the count and percentage distribution of non-NULL gender entries in the dataset

```
SELECT
```

```
gender,

COUNT(*) AS total_count, -- Counts all rows for each gender

COUNT(gender) AS valid_count, -- Counts only non-NULL gender values

(COUNT(gender) * 100.0 / (SELECT COUNT(*) FROM stg_Churn)) AS percentage_distribution

FROM

stg_Churn

GROUP BY

gender;
```

-- Find the distinct subscription contract plans available in the dataset

```
SELECT DISTINCT contract FROM stg_Churn;
```

-- Find the percentage distribution of contract plans in the dataset

SELECT contract,

count(contract) as total_contract,

(count(*)*100/(select count(*)from stg_Churn)) as contract_distribution

FROM stg_Churn

GROUP BY Contract;

-- Find the distinct customer status values in the dataset

SELECT DISTINCT Customer_Status FROM stg_Churn;

-- Find the total revenue in the dataset

SELECT sum(Total_Revenue) FROM stg_Churn;

-- Find the total revenue and revenue percentage distribution by customer status

SELECT

```
Customer_Status,
```

COUNT(Customer_Status) AS TotalCount, -- Count of customers in each status

SUM(Total_Revenue) AS TotalRev, -- Total revenue for each status

(SUM(Total_Revenue) * 1.0 / (SELECT SUM(Total_Revenue) FROM stg_Churn)) * 100 AS RevPercentage -- Revenue percentage for each status

FROM

stg_Churn

GROUP BY

Customer_Status;

-- Find the count and percentage distribution of each state in the dataset

```
SELECT State,

count(State) as total_states,

(count(*)*100.0/(select count(*) from stg_Churn)) as states_distribution

FROM stg_Churn

GROUP BY State

ORDER BY states_distribution DESC;
```

-- Find the distinct types of internet connections available in the dataset (including NULL)

SELECT DISTINCT Internet_Type FROM stg_Churn;