

# Paige Boehmcke

Boston, MA | hello@paigeboehmcke.com

## MOTIVATION

Collaborative leader with strong project management and analysis skills passionate about driving systems change and justice in the American economy.

## EDUCATION

### MIT Sloan School of Management

Cambridge, MA

*Master of Business Administration*

June 2018

- President of MIT Entrepreneurs Hub; doubled platform membership in two months; won \$1,000 Innovation Initiative student group collaboration grant
- Founder of Sloan Coffee Chats to facilitate monthly peer conversations; grew membership 300%
- 2017 MIT FinTech Hackathon winner, Citi Ventures prize for CitiCoach fitness/financial coaching app
- Coursework in Industrial Work and Employment Relations

### Johns Hopkins University

Baltimore, MD

*Bachelor of Science*

May 2013

- **Honors:** University of Alabama Presidential Scholar (transferred); University of Alabama Most Outstanding Junior in Metallurgical and Materials Engineering 2011; Tau Beta Pi Member

## WORK EXPERIENCE

### Jobs for the Future

Boston, MA

*Senior Program Manager*

September 2017 – Present

**Responsibilities:** Project management for knowledge management and Salesforce, research assistance

- Designed business processes using Salesforce to track award agreements totalling \$30M+ annually and other engagement funnels; Managed rearchitecture of Salesforce Marketing Cloud on a 30 day deadline
- Established and chairs Salesforce Governing Body and Digital Engagement Committee
- Program manager for inaugural JFF Labs Work-Based Learning Cohort with 60+ applicants
- Initiated and developed annual project tracking to collect data on industries, populations, and stakeholders served with cross-organizational input, publishing first-annual internal Visualizing JFF Data report in 2019

### MIT Sloan Thailand Action Learning

Bangkok, TH

*Consultant*

June 2017 – August 2017

- Analyzed new credit-scoring product using non-traditional data for \$45B annual revenue telecom company
- Facilitated workshops between Analytics and Product Development to identify key model variables and design product trial, presented go-to-market plan to business unit president, COO, and MIT Sloan and SasIn professors

### Venture for America (VFA)

New York, NY

*Fellow*

June 2013 – June 2015

**VFA is a highly selective two-year fellowship created to revitalize American cities through entrepreneurship.**

Appointed as Philadelphia City Liaison; Served as repeat Selection Day volunteer

### Vorbeck Materials (via VFA)

Jessup, MD

*Product Development Associate*

June 2014 – June 2016

**Responsibilities:** New business development, prototype design and construction of printed electronic circuits

- Redesigned printed heater to reduce temperature gradient from 75% to 10% and eliminate hot spots
- Founded in-house screen printing operation and captured 50% savings over outsourcing; Owned screen production line and inventory; Trained three employees and created SOPs for all processing steps

## PERSONAL

- Avid half-marathon and trail runner. Member of the 2012 Division III National Champion Cross Country team and founder of Sloan Runners Club.
- Volunteer at WMBR. Host of Alternating Current. Americana Co-director. Sound engineer for Pipeline!
- Awarded two patents for wearable electronics, Patent US10169978B1 and Patent US10067008B2.