



2015

THE TOP 5

KEYS TO WEALTH & SUCCESS

BY MARK LING



Hi, my name is Mark Ling, and I'm an affiliate marketer, entrepreneur and self-made millionaire.

I'm also someone who is passionate about helping others live a life of financial freedom.

I designed this report with one clear, important message in mind: to give anyone who was interested in building their own wealth a 'blue-print' for success.

Before revealing the top 5 keys to wealth and success, I have an important thing to say to anyone who is trying to manifest more money into their lives.

I myself have practiced the Law of Attraction since I was 16 years old. I first got introduced to Mind Power principles by a friend of my fathers, who was a real estate millionaire, and I totally reprogrammed my mindset and belief system around money, and put my whole life on a whole new direction towards wealth and success.

However, the Law of Attraction doesn't work for everyone...

Certainly what is taught in 'The Secret' is a bit too simplistic, and doesn't really work for most people **because** there are a few missing ingredients there.

In my experience, in all areas of life... The universe presents you with 'opportunities'.

The universe doesn't do the work for you... But it does present you with magical things in life called opportunities.

Whether you want to attract your ideal love into your life, or if you want to attract more money into your life... or whatever you're trying to manifest... What manifestation does, is it presents you with more opportunities...

...And the more in tune you get with the thing you are trying to manifest, the more opportunities that present themselves.

And once those opportunities present themselves the key thing you need to learn how to do is firstly **RECOGNISE THEM** and secondly, **TAKE ACTION**.

There are 2 types of opportunities that people often don't recognize.

1

Opportunities that are just outside your comfort zone. Most great things in life are just outside your comfort zone. Whether it's being able to stick to a new way of eating to lose some weight, or to approach that girl and try to get her phone number (if you're a guy), or whether it's taking the time to get some lessons at learning to play that instrument you always wanted to play, or whether it's taking the time to get some training at making more money...

...Whatever it is, most great things in life are just outside your comfort zone. If it's new, it won't feel comfortable, but that's one of the keys to success is pushing through that discomfort so you can take advantage of the opportunities to have your dream life. In the long run, things that are uncomfortable become very comfortable, once you get in a habit of taking action.

2

Mistakes and failures – These are actually opportunities for growth and learning. There really is no such thing as failure. In life you learn from mistakes and you grow and you move forwards. I've failed 1000s of times in my life, I've stumbled and bumbled my way to huge success, and I want you to realize that you need to embrace failure in order to become someone who has huge success.

I strongly believe that once you know what you need to do (as well as what NOT to do) to be successful, you can quickly reach your goals.

It's a lot harder to try to reach the status of being 'wealthy' when you don't know what steps it requires to get there...

...that's why I distilled down the top five of them here in this report.

This report lays out the five steps of success that I have personally implemented into my life, and of which has forged a path of continual success and financial freedom for me (and for my many students) for the last fifteen years.

I realize some of you will be working overtime in a job that isn't right for you, but you can see no way out because you're up to your eyeballs in debt. Others reading this won't even have a job at all. And of course some of you are already successful (or are well on the pathway to success) and want to read this and learn what you can from me to take your earnings to the next level.

Whatever place you are at right now, I've designed this report (plus my upcoming webinar series) to help take you to the next level of income and financial freedom.

This is for anyone who wants to create a way to make money without the struggle. It's for anyone who wants to choose their level of success—instead of life choosing it for you.

It's also for anyone that thinks attaining wealth is out of their league, or out of their hands. (This report will challenge that belief, as well as many other limiting beliefs you may have about money.)

Are you ready to rake in success in your professional life—and take it to a whole new level?

Do you want to live a life of financial freedom, and one that will allow you the ability to travel wherever you want, work smarter not harder (as you have others working for you while you sleep?)

Consider this report a 'taste' of how to do just that. And I'll take things even further in my upcoming webinar series.

Even though I'm wealthy now, I wasn't always...

One of the most common misconceptions many people have about being rich is that you have to be brought up in it, in order to have it as an adult. In my experience (and from nearly one hundred millionaires I know), I find that to simply be NOT TRUE.

I was brought up by a single mom until I was 13, and from then on lived with my dad through high school. One of my first jobs (when I was at University) was working at a Pizza Hut and in debt.

Needless to say, I'm not someone who always found it easy to make money.

I wasn't raised in a 'rich' household, so like many others who don't grow up in a mansion or who weren't used to taking extravagant family vacations several times a year, I thought in terms of 'lack'.

My mind just naturally gravitated towards what I didn't have—and as you'll see in this report, that's one of the pitfalls of money that many people fall into (learn more about money limitations and how to eliminate them in my upcoming webinar by clicking on this link: <http://www.affilorama.com/redirect/ajpmake10k>)

What I've learned is that not making enough money can sometimes lead to making more.

That is, if you follow some guidelines to make that happen—and actively act on each one, you can absolutely change what you have, and how much you have!

In my experience, extreme stress was my turnaround point.

The stress of being in debt, making \$5/hour and being fearful of not knowing when things would change...

...allowed me to shock myself out of that mindset, and into a much more prosperous one.

To date, I have made millions of dollars online and have helped people all over the world realize tremendous financial goals of their own.

Let's begin making your own financial goals come true!

Below, you'll find a snapshot of what I'll be discussing in my upcoming webinar. I hope you'll find it valuable, and will give you the ability to start acting. My other hope is that you'll choose yourself, instead of waiting to be chosen in life.

Without taking a step towards making your dreams come true, you're leaving it up to luck (and that could take a while, if ever, to happen.)

Don't you deserve to live a life of riches?

Of course you do, and these five 'keys' to wealth and success will guide you there. Let's begin!

KEY #1: WEALTHY PEOPLE OWN OR CREATE 'MONEY MAGNETS'

One of the things I've noticed in the past decade and a half is that anyone who has become successful did so by creating their own 'money magnets.'

Maybe you know someone who owns real estate, and they're making money on a weekly or monthly basis from their rental property.

Or maybe you know someone who owns their own coffee shop or bakery, and is making money from that business, while their employee runs the day-to-day operations.

I consider these to be 'money magnets'—in other words, a money making machine!

What a 'Money Magnet' Is

A money magnet is a source of income that's coming in, in addition to your career, or your job, and one that continues to come in while you vacation, or get injured and can't work, or while you sleep.

Your job isn't a money magnet, because that's money made for the number of hours you worked. Even if your salary is higher than most (being a doctor or lawyer for example), you are paid a salary for the amount of time you work each week.

You agreed when you signed on for that particular job that you would work 40 hours, or 50 hours, and as you work to fulfill that obligation every week, your pay reflects that commitment.

So, what happens when you get sick and have to stay home for a few days?

Or, what happens if you need to have an emergency operation, and you're in the hospital recovering for a week or more?

How will you continue to bring money in to pay your bills, feed your family and in all other ways, keep your 'ducks in a row'?

A money magnet is a big aspect of becoming wealthy and continuing to bring wealth in your life. Most people work to live—but the wealthy live by another motto: Work to live out all of your dreams, wishes and desires for the future.

They dream big.

And why not? If you're going to go for something in life, why not dream as big as you can? Developing a 'money magnet' can help you get there.

I know a LOT of successful people.

On my skype contact list alone, I have over one hundred millionaires that I have built relationships with in the last fifteen years—and each one of them have created that amount of success for themselves by developing a money magnet in their life.

Just how have they done that?

The answer may surprise you, as making money today—with today's technology—has opened up doors for people in nearly every market.

In fact, so many people are making passive money online, that it's considered the new 'real estate.'

I have friends that are doing very well making money with small websites—which are little money magnets that make much more money than you'd think.

In fact, for the amount it takes to build your own website, it's costing you thousands and thousands of dollars cheaper than buying a house.

But, whether you begin making money online and offline, embrace it! Just outside of your comfort zone is where the wealth is!

Money Magnets (in a Snapshot)

Now that you know what a 'money magnet' is, it's time to get specific about what it look like. How can achieve something big like 'getting wealthy' if you don't really know what your goal is?

Here are some ideas for your own money maker:

- **Create a Facebook page.** You'd be surprised how many people have jumped on the 'Facebook' bandwagon as a way to quickly build an additional source of income for themselves.

Many niches can be profitable, from dog training to personal development. Start small by creating a Facebook page where you post several motivational quotes and messages each day.

Then, every couple of days post a link to a product you're affiliated with and make money off of the commissions. While gaining a strong following takes time, the reward is well worth the effort!

Make hundreds of dollars a week in a shorter period of time than you think, and then continuously build more money with little effort. (That trip you've been wanting to take to Bali is closer than you realize!)

- **Build a website.** So many people have made money off of websites (many who have earned six and seven figures in a very short period of time). So why aren't more people following their lead?

Many people are skeptics, and haven't grasped the potential and power of the online community.

However, the truth is that making money online—and owning your own website—is not nearly as complicated as you may think it is. If you're not technical, or even if you don't have a Facebook page, you can build your own website.

The great thing is, you don't even have to build it yourself.

The way the world is working now is so flexible and adaptable to what you need that you can outsource your work to someone else!

Pick an interest you already have (relationship advice, positive thinking, diet and exercise, or guitar playing for beginners) and create some articles or a product (such as an audio program or ebook) that relates to that area of interest.

You can hire someone to do all of these things for you, or you can do it yourself for very little money.

- **Write a few kindle books, and load them onto Amazon.com.** Amazon.com is a great way to develop another stream of income for yourself.

There aren't as many 'pieces to the puzzle' to figure out as say, becoming an affiliate marketer—so if you're feeling a bit gun shy about stepping outside of your comfort zone, try the kindle book route!

A 30-40 page kindle book written about the secrets of success, parenting tips or dieting tips for the Paleo lover is a great way to start making money.

Books these size usually sell for a few dollars, and the more customer reviews you get, the better you tend to do.

Hire a graphic designer through a freelancing website like Upwork.com for a few hundred dollars and you have a fully written and designed book that's designed to make you money, week after week!

There are so many ways to bring in passive income to your life, and achieve a level of wealth through the creation of 'money magnets.'

When you begin to think outside of the box, and realize the potential that the internet has to bring you income (as well as ways you can make money offline, too) the life you've always wanted now become within your reach.

I'll discuss the possibilities in more depth during my upcoming webinar, so be sure to sign up before the spots are all booked up: <http://www.affilorama.com/redirect/ajpmake10k>

KEY #2: WEALTH COMES TO THOSE WHO HAVE AN ABUNDANT BELIEF SYSTEM ABOUT MONEY

One of the best and fastest ways to increase your wealth is by weeding out negative thoughts about money.

I know I'm lucky because I know one hundred millionaires—and because of that, I know (for a fact) that kind of money is continually being made.

If you don't know a lot of millionaires, it's easy to have limiting thoughts about money, It's easy to think, "Oh, it's probably just a scam," or "You need to put in a lot of money to make a lot of money," but that's not necessarily true.

There is money to be made by you, and it's for you—but you have to embrace the opportunity when it arises.

Do you want the opportunity to go outside your comfort zone, and take a risk?

That's what weeding out negative, limiting beliefs about money can do for you.

I've made money in various, highly profitable niches including dog training, relationships, how to learn guitar and the Paleo diet.

Unfortunately, many people fall into one, common pitfall.

Their mind is so focused on limiting thoughts about money that it prevents them from making any more than they are used to making.

If they didn't grow up around money, they can't even visualize what's possible. If they didn't see lots of money around them as a child, they can't see it as an adult.

This second key to wealth and success is so important, I don't know of a millionaire that has made money without changing their thought process.

In fact, I don't know how it would be possible to become rich without thinking in terms of 'riches.'

How do you weed out limiting beliefs about money?

First, it's really important to know those limiting beliefs you have.

Once you know what they are, you can stop them in their tracks by transforming the message!

(To learn how I abolished limited thoughts of my own, keep reading because just one affirmation allowed me to transform my financial future!)

Here are some common attitudes about money:

- Money doesn't grow on trees.
- Only the rich get richer.
- Being rich is for the elite and privileged. It just isn't in the cards for me.
- Getting rich takes a lifetime.
- The pathway to getting rich is a struggle.
- You have to work day and night to get rich.
- Being rich makes you greedy.
- Being rich means that you care about money more than family.
- Money is the root of all evil.
- I'm just not very good with money.
- If I was rich, I'd probably be unable to manage my finances, anyways.

- If I was rich, I would spend money like crazy.
- Being rich means that you live in excess.
- You have to pick one: be rich, or be happy.
- You can't have it all.
- Only selfish people are rich. You can't be humble and wealthy.
- Rich people hoard.

Do any of these resonate for you?

If so, which ones?

The more aware you can become of your thoughts, the more you can control your attitudes about money—and as you begin to control them, you can change your financial destiny.

When I was 16, I had a friend of my father's introduce me to the power of thoughts—and in particular what one, single thought can do for your life.

My father's friend was a real estate millionaire and took me to a personal development course in the area. At the time, I was making very little money with my side job and struggling in my own thoughts about what was possible financially for me—and what wasn't possible.

This course changed (in a very literal sense of the word) the course of my life.

The class he took me to discussed the art of subliminal messaging, and the role it could play in your life (if you take it seriously.)

I hadn't been exposed to this mental technique before, and so after the class was over, I did my homework, which was to repeat the following affirmation: "I'm the kind of person that finds it easy to make money."

At the time, I was making five dollars an hour, but I repeated that statement for five minutes a day for 90 days.

At the end of those 90 days, I believed it. I had conditioned my mind to believe that money comes easy to me—and shortly, I was making the money to prove it.

When the opportunity arose to make money, I was ready for it. I didn't doubt myself, or feel skeptical. I felt worthy of that money that I was about to make, because with a simple change in my thought process, I believed I could achieve that thing I had my eye set on.

This isn't to say you won't have negative thoughts creep in from time to time. I did.

We're human. It happens.

But, the real trick is using the power of instant 'transformers' so you can change the thought process.

When a limiting belief comes into your mind, write down the opposite belief to what you're thinking, repeat it daily, and sooner or later, your mind begins to believe what you're saying.

You can acknowledge it and say to yourself, "Oh, that's interesting that I think that," and release it.

Here are some 'turnarounds' you can use in your own life. Post these up on your bedroom mirror, bathroom mirror, computer screen, steering wheel of your car or microwave.

As you stare at it, reflect upon it.

Repeat it, and as you do, you'll begin to internalize it as the truth.

- Being wealthy gives me the freedom to give to charities I care about, and to help others in need.
- The more I have, the more I give back to my community.
- I am someone who finds it easy to make money. I attract money into my life.
- People are attracted to my positivity, enthusiasm and talent. Because of that, I am always building new relationships with others, and developing lucrative partnerships as a result.
- Every day is an opportunity for me to earn more and learn more.
- Being wealthy is about selfishness, because the more I earn, the more I have to give to loved ones and strangers.
- As I increase my wealth right now in this moment, I improve the amount of opportunity to live my happiest, highest purpose.

KEY #3: THE MOST VITAL INGREDIENT FOR SUCCESS IS THE ABILITY TO TAKE ACTION

Have you ever wondered why there are so many people who preach about what it takes to make money, but they themselves, don't have that much money to speak of?

It's because they aren't taking advantage of the opportunities as they arise.

They aren't acting.

Instead, they are thinking, reflecting, reading or procrastinating—which is all preventive of acting on wealth.

If you sit on the couch and watch TV, you'll still struggle because you're not acting on those things you need to do to increase your wealth.

And, while thinking about the steps you need to take is important, thinking alone isn't what will allow the paychecks to increase, or the job offers to come. If you wait, hesitate or persevere on what you should do to maximize your success, you'll be waiting a lot of time.

Choose yourself.

Don't wait to be chosen.

Some people have master's degrees and just wait to get a job in which they can become manager and then one day become CEO.

Why not choose yourself and become CEO of your own company...today?

Whether you want to start a business on the side, maximize your time at the office, or simply improve the amount of happiness you experience in your professional life, it's all about the steps you take.

In other words, the time to hesitate is through!

Here are some mini-steps you can take to begin acting on your dreams today (instead of just merely hoping your dreams will come true):

- **Become an avid researcher.** No matter what it is you want to do, you need to take action by knowing your product. Learn about what it takes to meet your goal. Learn what you need to have in place to accomplish your dream.

Whether you want to branch out within your field, are eager for a new creative challenge in your career, or you simply want to explore what's outside of your comfort zone that could be a real money maker for the long haul, become an avid researcher.

Make it your mission.

Learn as much as you can about your area of interest.

For example, if you want to learn about what it takes to be a freelance writer, begin by reading some articles from professional writers.

Follow a few bloggers that offer links to freelancing websites. Learn the ins and outs of those freelancing websites you're interested in, as well as how to create a killer profile that will highlight your experience and expertise.

Network with others that know more about the market or niche than you do. Read everything you can, and then implement a few steps you can take to begin working in that field!

Of course, you don't have to have interest in being a freelance writer to succeed. Pick anything you have an interest in exploring, and make that your mission—by researching, learning and going outside your comfort zone.

Success is on the other side.

- **Know your market inside and out.** This is a bit similar to the previous tip, but it's important to be proactive about learning as much as you can.

Some people (and I've seen it time and time again) dive into uncharted territory without a plan.

As a result, they fail because they don't know a thing about the market they've just started working in, and the various ways in which they can take risks, with a high percentage of success.

In order to increase your wealth, it's important to get a good feel of your target audience, the 'power players' in your market (those who have been trail blazers and really paved the pathway for making money in their particular field) and the various ways in which money can be made.

For example, if you're interested in making money online, there are many ways you can do that.

But how will you know what direction to choose if you don't know your market and what it consists of?

Learn. Attend webinars (here's a great way to get started:

<http://webinar.affilorama.com/ajp1howtomake10konline/webinar-register.php>).

Find a mentor, and study him/her as much as possible. Then, you can define your perimeters of that market and set yourself up for success!

- **Show up early.** Sometimes, the easiest way to take action is by showing up. I know some people who are so inclined to procrastinate, that they break that habit by showing up early (with the idea that if they don't act on something now, they won't ever act on it.)

If it's buying a book to learn more about the skill you want to develop, signing up for a class, or even redesigning your website in order to attract more traffic, moving quickly is the key.

It allows you to beat procrastination the punch, and create a pattern of punctuality (which is always important when it comes to success.)

Who wants to do business with someone that's always late?

While the hardest thing for you may be to change a lifelong pattern (such as procrastinating on learning something new, or being timid about moving outside of your comfort zone) the act of moving—of doing something—can change everything.

Simply showing up and thinking, "I'm not going to worry about everything I have to do to make my dreams happen right now. I'm just going to focus on this one thing I have to do today," will set in motion a 'doer' mindset.

Before long, being a 'doer' will become a habit, and when that happens, you've created a life of success!

- **Know the rules (and when to break them.)** Most of us have not been raised with a success mindset. If you were brought up in a traditional school system, then you were taught by a mainstream method: get good grades, learn what you're good at, graduate, go on to college, earn your degree, get a good job and work your way up the corporate ladder.

The problem is, this model of 'success' doesn't set you up for the kind of success and wealth you aspire to have.

In fact, it really just sets you up to pay your bills (and if you're lucky) give you the means to put some money away for a rainy day.

Some people struggle their whole life to achieve wealth, without much luck—and that's because they are following all of the rules they learned in school...

...rules that don't pay off (except maybe after 50 years of hard work and dedication.)

You deserve to have your hard work and dedication pay off much more quickly, don't you think?

Some rules were meant to be broken—and the wealthy know that taking risks is part of the process of expediting wealth and success.

For example, there isn't just one way to be the boss of a company. You don't need to settle for years and years as you wait for 'your turn' to come.

You can start a business on the side RIGHT NOW and be your own boss, without the risk.

You don't have to quit your day job until your side business really takes off, and in the meantime, you can learn some very valuable skills that will take you to wealthy status, very quickly.

If you've always been good and passionate about teaching, for example (but a teacher's salary will never allow you to make the money you want), go against the grain.

Think about the aspects of teaching you enjoy.

Go online and see what wealthy people are teaching. Not all of them are teaching you how to be wealthy. Some of them are teaching a unique or a creative skillset that offers others something fun to focus on, on the weekends.

Step outside of your comfort zone and break some rules. The wealth and success that you seek may only be a thought away!

- **Be better today than you were yesterday.** I love this rule because it's a win/win no matter what you do or in what way you do it.

I wish everyone applied this rule to their lives—not just millionaires.

If they did, I believe that everyone would become wealthy.

The rule is this: be better than you were yesterday.

By that I mean, if you were focused on a project this morning (and got a good amount of work done), commit to being even more focused, today.

If you listened to your intuition in order to make a decision yesterday, do it again today.

If you felt confident during your presentation yesterday, be even more confident during your meeting today.

If you communicated with your boss by actively listening to his concerns, listen even better today.

But no matter what you do—whether it's listening well, or being an avid researcher on a topic you want to learn more about, taking a single step is what leads to growth, which leads to change, which leads to success.

Turn a Crisis into an Opportunity

I'm a believer that 'bad things' always contain a silver lining.

In other words, if you've hit a wall, you've got a choice: you can allow it to stop you in your tracks, or you can do whatever it takes to break that wall down.

One of the key aspects that millionaires have discovered is that when they come up against a difficulty, it's not a problem.

It's a challenge.

That very word, 'challenge' holds power because it changes the way in which you perceive the hardship itself.

If you think of something in terms of it being a problem, that suggests that you're between a rock and a hard place, and that something else is controlling what you do.

However, if you look at something as a challenge, then you are able to expand your outlook.

Most of all, you're able to think in terms of what's a possibility, instead of what's a problem.

Many people wait to be chosen, and that's why they continue to stay in debt, and never have the courage to find a better job. I know lots of people—recent graduates with advanced degrees for example—that are waiting around for that job as manager.

They wait, and wait. And as they wait, they get discouraged and frustrated at the process of having to wait.

Who wants to wait? Why wait when you can CHOOSE YOURSELF and create a life that fits with your attitude and desires right now?

If you want to be CEO, waiting for that to happen while you struggle to get promotion to supervisor, then manager and then after years of waiting...CEO, is a long, long process. It could take a lifetime.

Waiting to be chosen is a big problem, because then you're leaving it up to 'luck' or for the top of the class.

My attitude (the only one I've found that continues to bring money into my life) consists of choosing myself.

I choose myself day after day, instead of waiting to be chosen.

Sure, this means that I put some other things on my life on hold.

If I want to create a profitable website in a new market (that I haven't tapped into yet), then that means I turn off the TV, so I can focus on market research that will tell me what sells and what doesn't.

This also means that I'll post jobs for writers, graphic designers and website designers who will be able to produce a product (or business) for me that will be successful.

I choose myself each and every day. I don't expect that anything will be handed to me, and because I don't put my success in anyone else's hands, I make things happen for myself.

There are no obstacles...only opportunity for growth, which is a mantra for most millionaires I know.

Millionaires think, "How can I bounce back from that?"

How can I come back better and more profitable than ever?"

You don't wait for someone else to find out the answer for you—you go out there and find it for yourself.

So, whether you are faced with a challenge, or you're tired of waiting around to be 'chosen' for that promotion by your boss, or you're dwelling on your debt, it's important to remember that while you can't control anyone else or anything else...

...you do have complete and total control over your thoughts (so make them prosperous!)

Here are some simple ways RIGHT HERE, RIGHT NOW that you can begin to feel rich, in order to get rich:

- **Breath in self-love (lots of it.)** The more deserving you feel you are for attaining wealth, the quicker you can bring wealth into your life. Feeling angry at yourself for choosing the wrong career path, or upset you aren't further ahead in your career right now?

Upset you aren't making more?

It may be time to act like your own best friend.

Breathe in, and release the things you can't control. Instead of dwelling on what you can't control, focus on what you can.

What you can control is your breath.

What you can control is your outlook on the future, and all the possibilities for a wealthy life that is in fact, within your control!

What you can control is the act of acting on something that will bring you closer to achieving your goals.

Then, repeat the following: *"The only person who can pull me down is myself, and I'm not going to let myself pull me down anymore."*

For the next seven days, repeat that quote to yourself—once in the morning, once during your lunch hour, and once in the evening (right before you go to bed.)

Like any affirmation, repetition will allow you to think differently, and as you begin to think differently, you'll begin to do things differently.

Eventually, you'll begin to make money differently—which will give you the wealth you dream of having.

- **Ask yourself one really, REALLY important question.** Being truly wealthy starts and ends with your mindset, because when you commit to feelings of encouragement and progress (even as you face challenges), you'll continue to build upon your momentum to live happier, healthier and wealthier!

There's one question that pays off BIG TIME when you start your day answering it. The question is: **Is this the life that you really want to live?**

All it takes is one minute to answer it, and your answer—if the answer is 'no'—will allow you to quickly change direction and act on the thing that needs your attention the most.

Maybe it means that you'll start communicating better with your boss, or show up on time to your lunch date (when you're often late.) Maybe you'll speak kinder to yourself, or just stop the negativity when it comes to your work environment.

Whatever you want to achieve, this one question is a great way to get there.

- **For the next 10 days, insist on being a solution-focused person.** Wealthy people don't focus on the problems that lie ahead. If they come up to a challenge, they focus on the solution.

Have you ever noticed that when you dwell, you seem to find more and more things to dwell on?

That's because negativity attracts more things to be negative about.

However, what millionaires like myself know to be true is, no matter what lies ahead (or what unforeseen curveball come flying), there is always an opportunity to not only persevere, but to be better than before.

As you face adversity in work (or your personal life), ask yourself: how can I make this better?

How can I be better?

How can I triumph, and what can I control?

If nothing comes to mind, remember: you can control your thoughts at a moment's notice, so start there. Take a step towards a solution, and take a risk if needed.

By being solution focused, you'll find that nothing is out of your means—especially wealth!

KEY #4: MORE FREE TIME COMES FROM PAYING OTHERS TO DO THINGS FOR YOU

When I was in college and working at Pizza Hut, I hired a student for \$10/hour for ten hours a week to do the stuff that I found boring.

As a result of paying someone \$100 a week, I was able to do more in less time.

Soon, I was in the position to quit my job delivering pizzas and start my own online business.

Within just six months, I was making \$3,000 a week!

Leverage is power—and it's an essential ingredient for wealth.

You may wonder how you go from working bee to queen/king bee...

Many people are so used to diving into their work day in and day out by taking orders, filling out time sheets and meeting deadlines that the 'worker bee' mentality becomes the only way they know how to work.

I'm here to tell you there is another way—and a much more successful way to work.

Think of yourself as the architect of your business. You need to step outside of it on a regular basis to know how to best serve it.

After all, how can you think from an innovative frame of mind if you're too busy finishing up payroll, booking travel arrangements and updating your website?

If you're tired of feeling like you're running in place, it's time to answer two important questions for yourself...

Wouldn't it be great to work 20 hours a week instead of 60?

Wouldn't it be ideal to work smarter, not harder?

Below, you'll find three key ingredients for doing more in less time. It's part of the work smarter (not harder) philosophy that I live by—and it's a fool proof success trait that works every time:

- **Outsource, outsource and outsource some more.** Getting more done in less time is really about knowing that your time is valuable, and doing something about it.

If you recognize that it's your job to come up with new, winning ideas for your clients, why waste another day keeping busy with various other tasks that don't support your most important goals?

Outsourcing is the new (better!) way for professionals to work.

With the click of your mouse, you can find high quality graphic designers, web developers, virtual assistants, voice over artists, translators and copywriters to do any job for you, day or night.

Go to a website like Upwork.com and post a job describing the specifics of that job, as well as your budget and deadline.

Several hours later, you'll have bids from professional freelancers from all over the world. Simply pick and choose the one that best fits your needs. They'll work for you while you sleep, eat, or tend to your most important work matter.

When you leverage your time through outsourcing, you'll discover that it's one of the quickest ways to gaining financial freedom.

- **Know your most productive time of the day.** This one tip has helped many people I know maximize their success on and off the job. It's helped them to beat procrastination, develop an 'idea' mindset, and eliminate stress from their work day.

The secret is knowing how to work with your natural energy level, and once you do, you'll discover that a whole world of opportunity will open up before your eyes.

The problem is, most of us waste time without even knowing it.

We chat with our co-workers while we sip coffee in the morning, or we read through our Facebook news feed after lunch when we should be devoting that time to motivating our staff.

When you know the time of the day that you're most productive—in other words, when you naturally have the most energy, focus and creativity—then you'll be able to make the most of your time and GET MORE DONE!

Do you feel your best in the morning right after that first cup of coffee?

Do you feel your most energetic after a healthy, nourishing lunch?

Do you have an increase in energy during mid to late afternoon?

Begin paying attention to when you feel focused, and when you feel a drop in energy. Just by being aware of your peak productivity times of the day, you can drastically improve the amount of work you get done.

After you know when your most productive time of the day is, resist the urge to be distracted.

For example, if you are naturally energetic for the first few hours after you get to the office (thanks to your daily morning run) close your office door with a friendly 'please do not disturb' sign.

Turn off your cell phone, and put on some headphones to eliminate distraction from your co-workers or various noises from your office building.

Knowing that you have a window of time where you can be your most creative, focused and determined self will help you to design your daily schedule accurately.

As you commit to it, you'll attract opportunities for more success and wealth that you could ever imagine!

- **Go over your day's schedule (as though you were an efficiency expert.)** This is a mind power trick that has worked for many people that I know, and since it only takes one minute a day, it's something simple that you can implement in your life right now...

...and something that will cultivate a 'success transformation' in this very moment for you.

If you're a visual person, or simply someone that likes to daydream, this exercise is perfect.

It's also great for anyone who wants to develop a more peaceful state of mind about the future, or who deals with anxiety or stress as they think about the day that lies ahead.

First, go over the events of your day that lies ahead. Then, go over them once more, by critiquing them as though you were an efficiency expert.

Sometimes when we are so busy working every single day, it's hard to be aware of those 'pitfalls' of the work day—that is, those seconds, minutes or even hours when we lose focus, become overwhelmed with multiple responsibilities, or spend our time procrastinating because we are so feeling so stressed about our looming deadlines.

If you can spend just five minutes a day acting as though you are an 'efficiency expert' (whose job it is to critique those minutes or hours of your day that aren't being used in the most productive way possible), then you can restructure the flow of your day before it even begins...

...and before those time management mistakes are made!

Spend every morning going over your 'to do' list and how you envision it playing out.

Make a mental list of your morning activities, post-lunch and mid-afternoon tasks.

Now, act as an 'efficient expert' and look for any 'pitfalls'.

Are you making the most of that window of time in which you naturally have the most energy, focus and drive?

Do you foresee a risk of procrastinating when you get to work, or do you anticipate that you'll take care of your most challenging and time sensitive tasks first?

By thinking objectively, you can leverage your time. And, when you do, you'll increase the amount of success, wealth and happiness you experience day in and day out!

KEY #5: GREAT WEALTH AND SUCCESS FOLLOWS THOSE WHO FLOOD THEIR MIND WITH INFLUENCE FROM SUCCESSFUL PEOPLE

"You are the average of the five people you spend the most time with." – Jim Rohn

What's the real secret of success, and why does success seem to come so easy to some people, but not you?

There are some people that play by all the 'rules' (graduate with honors, get a good job but fail to achieve true wealth) while some 16 year old high school dropouts become millionaires in just a few short years.

Have you ever wondered what their secret is?

Did they possess a rare family secret that gave them access to the perfect business idea, and a step-by-step plan to implement it?

Were they born without the 'fear' gene, which allowed them to live as though they had nothing to lose?

Nope.

They learned from someone more successful than them. Chances are, they read about them. They studied them. They learned from each success they had in life, but just as important, they learned from their mistakes.

They learned what to do, and what not to do.

They learned how to walk, talk, and act—those fundamental things that all successful people have in common.

They learned how to exude confidence, success and a life of freedom from the best in the business.

...while seizing the opportunities of the present moment.

If you've ever wondered why some people have success and some don't, one of the best kept secrets of millionaires, CEO's, multi-millionaire entrepreneurs and trail blazers is this...

They learned everything they know from the best.

If you are really ready to create wealth for yourself, it's important to surround yourself with successful people who have accomplished what YOU want to accomplish!

If you're making \$40,000 a year and have spent the last five years struggling to pay all your bills, why would you take financial advice from someone (a family member, friend, co-worker, etc.) who is in the same boat as you are?

If they knew how to increase wealth, why aren't they taking their own advice?

Why are they struggling to pay the bills like you are, when they supposedly know so much about wealth?

Many people are negative about increasing wealth because they don't know any other way to think than...well...how they think!

They haven't seen what I've seen for the last fifteen years, which is a world of millionaires that have made money in a very short period of time—and by doing something they loved.

They didn't have to spend months struggling to acquire paid time off from work, and they didn't have to plan for that vacation a year before they wanted to take it.

They took the vacation when they wanted because they had enough money to vacation at a moment's notice.

When it comes to increasing your wealth and forging ahead on your path to success, keeping the visual of another person's success is extremely important.

Why?

Here's just a few things it can do for you:

- When you surround yourself with successful people, your world opens up and one definitive message is clear: if they can do it, you can do it too.
- The more you're around fearless people, the less power fear will have in your life.
- What's impossible? Nothing. Flooding your mind with successful people will allow you to see that.
- Being around others who have achieved the level of success you want to achieve shows that no one who jumped outside of their comfort zone died because of it. When you jump outside your comfort zone, the world won't fall apart. Need proof? Flood your mind with stories of success, and there's your proof!
- Seeing is believing. When you surround yourself with successful people and see their success for yourself (you see that they drive a Ferrari, you see that they just got back from a two week vacation in Hawaii, etc.) you can believe in their success. And, in you can believe in their success, then you can believe in yours, too.

Got negative people or downright 'haters' in your life?

If you have too many negative influences in your life, the chances are that they are where you DON'T want to be.

Keep the visual of positivity, progress, motivation and influence in your life by striving for the 'visual'.

One great way to do that is to simply keep reading books, listening to audios, videos and webinars like this one --> <http://www.affilorama.com/redirect/ajpmake10k>

In my upcoming webinar, I'm going to show you how the secrets to making money online, and I'm going to break it down so that anyone can see just what I mean, and the steps you need to take.

Another way you can flood your mind with success is by seeking out new places to go, visit, have a cup of coffee in, or network at.

For example, if you want to improve your writing skills in order to become a professional (and have a side business as a freelance novelist), attend a writing group in your area and befriend the instructor.

Or, enroll in a creative writing workshop and learn all you can from more experienced writers in the class. Actively pursue a mentor that can teach you how to write better, more concisely and develop a new creative strength you never knew you had.

I hope you've enjoyed this special report, and it's given you some things to think about.

This report was just a taste of some of the things I'll be teaching in my upcoming webinar. If you're ready to live the life you've always dreamed of (full of riches, freedom and a fulfilling career), you won't want to miss it.

I have a lot more to share with you, so I urge you to join me, here!

<http://www.affilorama.com/redirect/ajpmake10k>

I'll see you there!

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Mark Ling