



### Introduction

- **Company Name:** Revolut
- **Company Website:** <https://www.revolut.com/>
- **Quarter:** Q1 2025

Revolut is transforming the way people manage their finances globally. With innovative solutions across banking, investments, and payments, we continue to lead the fintech revolution.

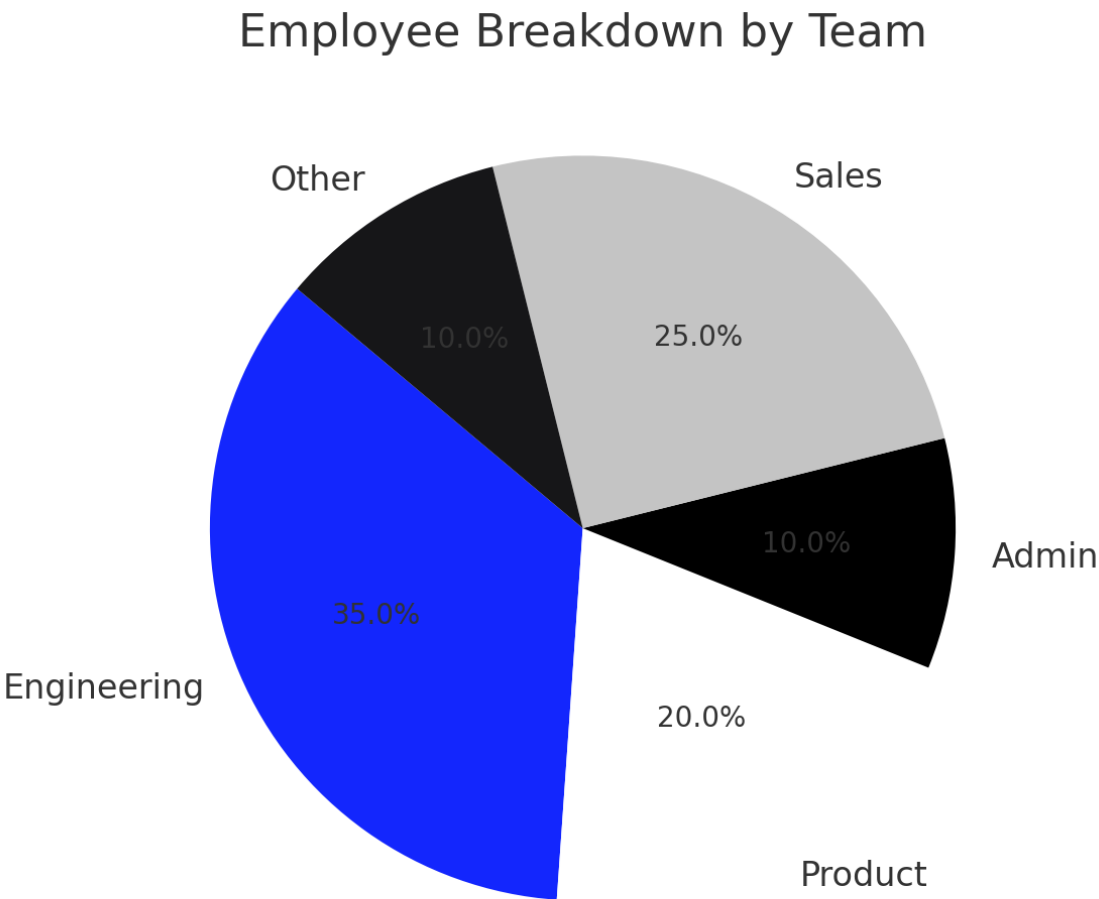
### People and Organization

- **Headcount Count:** 6,000 employees
- **Headcount Growth:** 15% growth quarter-over-quarter
- **Breakdown of Employees by Team:**
  - Engineering: 35%
  - Product: 20%
  - Admin: 10%
  - Sales: 25%
  - Other: 10%

Our global team continues to expand, ensuring we meet the demands of our growing user base while scaling operations efficiently.

Charts - Employee Distribution

The chart below visualizes the distribution of employees across different teams within Revolut.



### Fundraising and Financial Position

- **Total Amount Raised:** \$2.8 billion
- **Date of Last Round:** January 2024

Revolut remains well-capitalized, with recent funding supporting product development and international expansion.

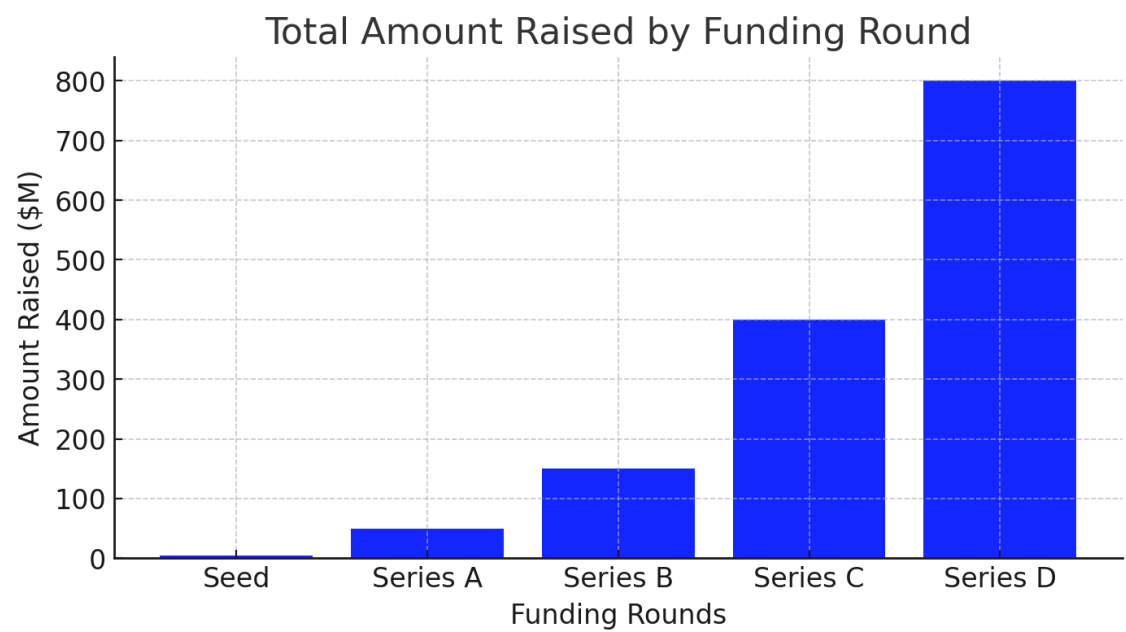
### Financial Metrics

- **Gross Transaction Volume (GTV):** \$100 billion
- **Net Sales:** \$200 million
- **Customer Acquisition Cost (CAC):** \$25

Financial performance remains robust, driven by increased adoption of Revolut's services across multiple markets.

Charts - Funding Rounds

The chart below provides an overview of Revolut's funding raised across different investment rounds.



### Key Metrics Overview

- **Monthly Active Users (MAU):** 25 million
- **Customer Retention Rate:** 90%
- **Contribution Margin:** 70%

These metrics showcase Revolut's strong market position and customer loyalty.



### Looking Ahead

- **Goals for Q2 2025:**
- Launch new features for cryptocurrency trading and savings accounts.
- Expand operations in APAC and LATAM regions.
- Achieve \$300 million in quarterly revenue.

Revolut remains focused on delivering financial innovation and driving global growth.