



Says

What have we heard them say?
What can we imagine them saying?



Thinks

What are their wants, needs, hopes, and dreams?
What other thoughts might influence their behavior?

Encouraged prize Is Distributed For Encourage Participators

In Some Competitions The authorities are classify encourage prizes up to 11 place

The competitors are get certificates for motivating themselves

In few competitions the encourage prizes givan up to 7 places

In any govt. Postings they gave priorities to certificates

In Private job they give priorities to valuable certificates



If One Person get a 7th Place then the person him/herself to get 3rd place of defined prize

If one person get 11th place of encourage prize then encourage him / herself to get 4th of encourage prize

In education based job they gave importance to authorised certificates

If one person get encourage prize of participation certificate then encourage him/ herself to get 7th place of encourage prize

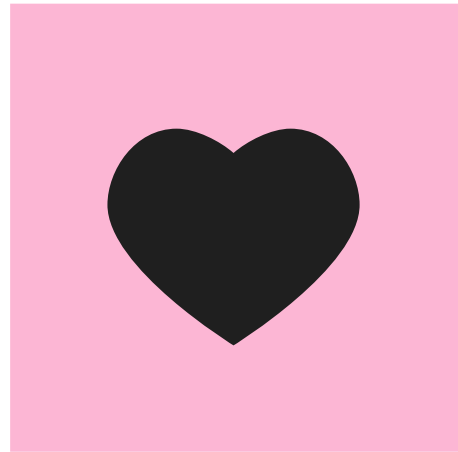
In IT based jobs they gave their certificates

Food industry jobs they need politeness neither certificates nor education



Does

What behavior have we observed?
What can we imagine them doing?



Feels

What are their fears, frustrations, and anxieties?
What other feelings might influence their behavior?

See an example