Implementing CRM For Result Tracking Of A Candidate With Internal Marks - (Admin)

Team Id : **LTVIP2023TMID00184**

1. INTRODUCTION

1.1 Overview

In The Project Implementing of CRM for result tracking of a candidate with internal marks in this we can know how to create a candidate object by the internal result manner those the conformation the We can Create a candidate internal results card as the app launcher of the Lightning manager App From The data In this Project we can Learn How Can we create the data on the data managerial of the manner in this manner we can created all data including semester, candidate, course and Lecturer, Lecturer should have the ability to create Internal Results In those we can create Tabs and others

1.2 Purpose

In this Project we can Learn the how we can create the app manager and how can we check the data purpose of the manner in those the we can develop the implanting CRM for the manner with candidate with internal marks

Those the development of the project contains we develop the app managerial by the conditional format of given data of the given manner

2 LITERATURE SURVEY

2.1 Existing Problem

In this Manner we can create the data format by the given data to the representative they will maintains to the conditional

2.2 Proposed Solution

In this Manner we can create the developer org by create the project format in those by using the salesforce developer org then we will receive the mail through the salesforce to the object manner

3 THEORITICAL ANALYSIS

What Is Salesforce?

Salesforce is your customer success platform, designed to help you sell, service, market, analyze, and connect with your customers.

Salesforce has everything you need to run your business from anywhere. Using standard products and features, you can manage relationships with prospects and customers, collaborate and engage with employees and partners, and store your data securely in the cloud.

So what does that really mean? Well, before Salesforce, your contacts, emails, follow-up tasks, and prospective deals might have been organized something like this:
https://youtu.be/r9EX3lGde5k

3.1 ***Block diagram***

Creating Developer Org

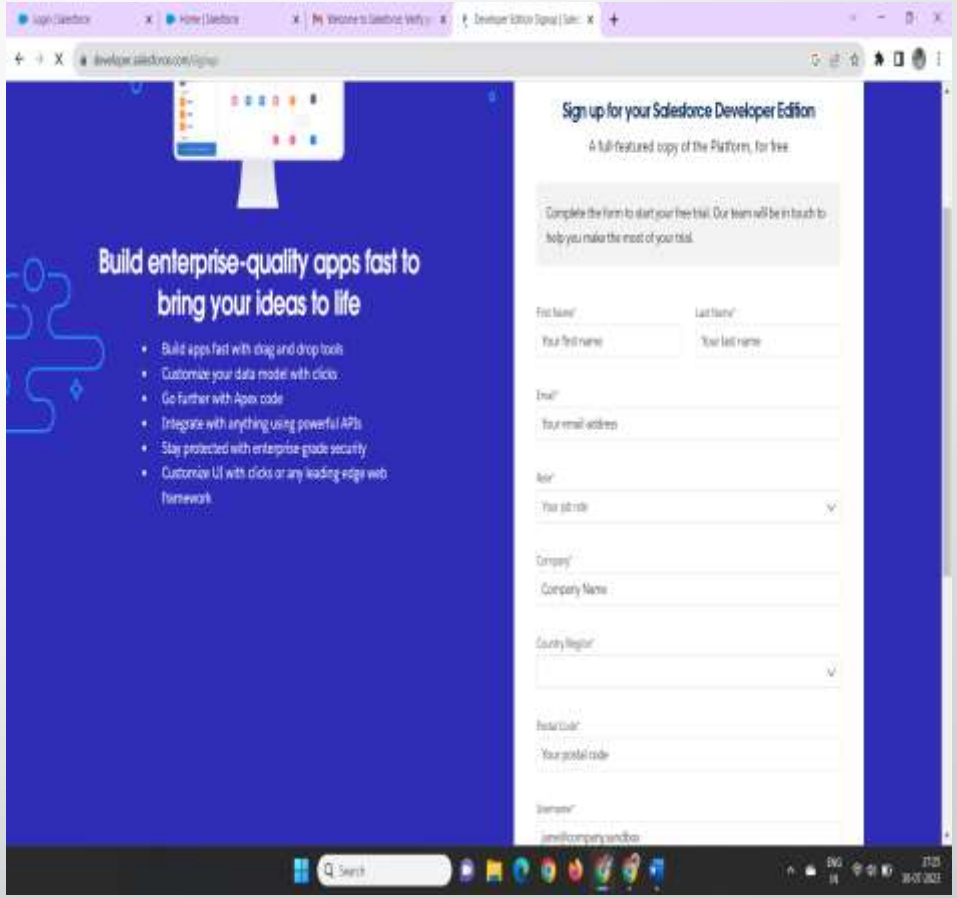
Creating a developer org in salesforce.

1. Go to developers.salesforce.com/
2. Click on sign up.
3. On the sign-up form, enter the following details:

1. First name & Last name
2. Email
3. Role: Developer
4. Company: College Name
5. County: India
6. Postal Code: pin code
7. Username: should be a combination of your name and company

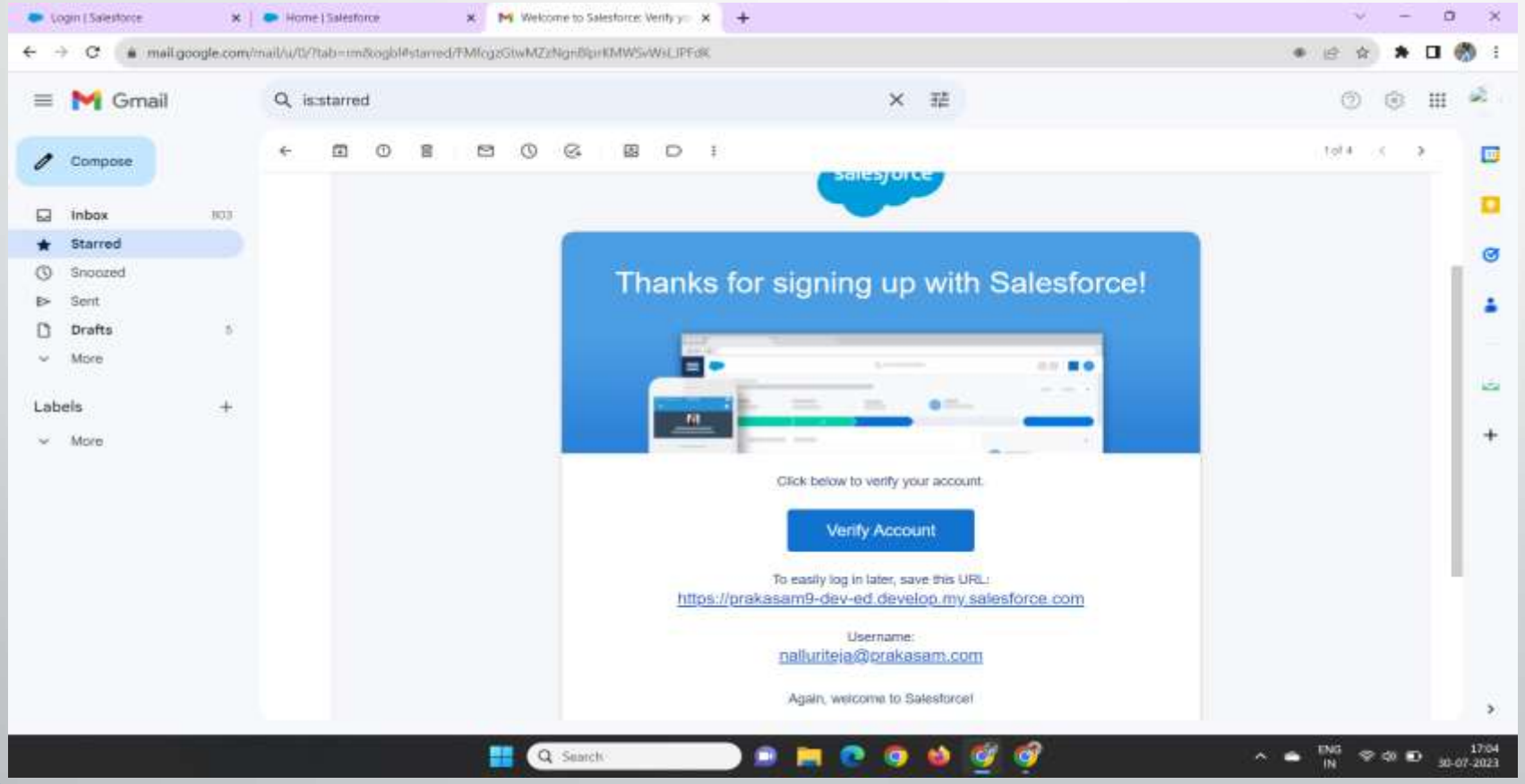
This need not be an actual email id, you can give anything in the format:

username@organization.com



Account Activation

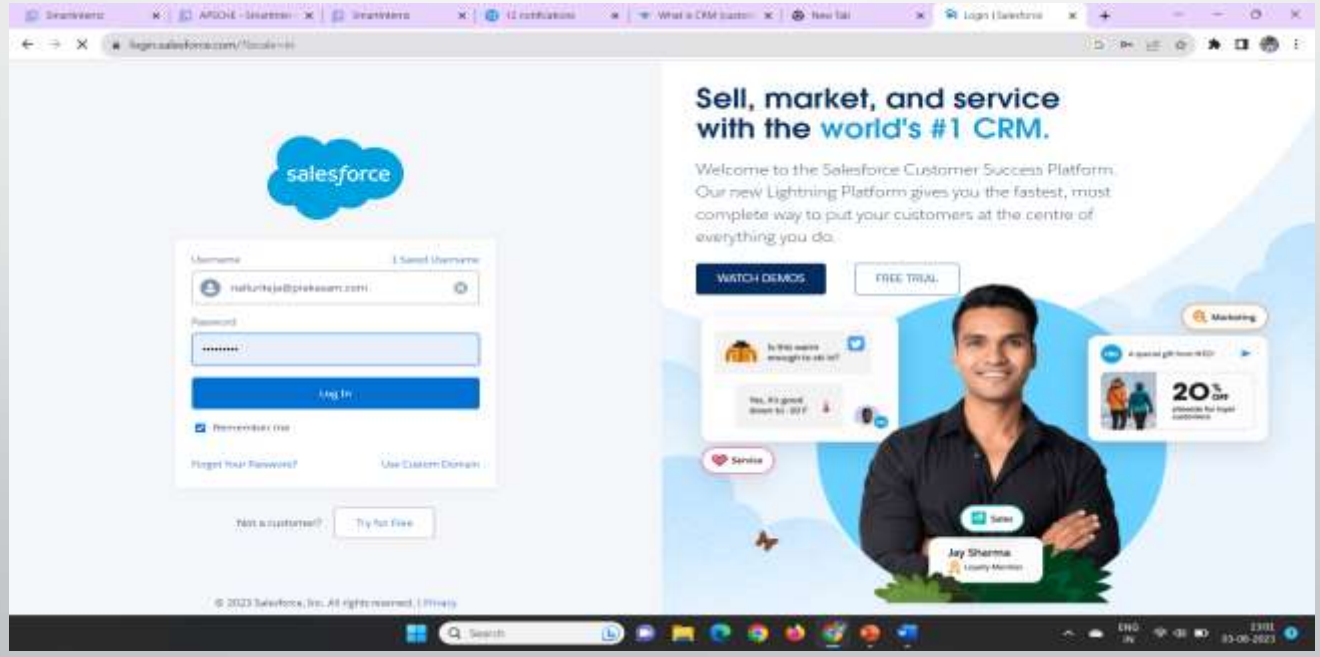
Go to the inbox of the email that you used while signing up. Click on the verify account to activate your account. The email may take 5-10mins, as



Login To Your Salesforce Account

1.Go to **salesforce**.com and click on login.
2.Enter the username and password that you just created.
3.After login this is the home page which you will see.

- Salesforce Login
  htttps://login.salesforce.com

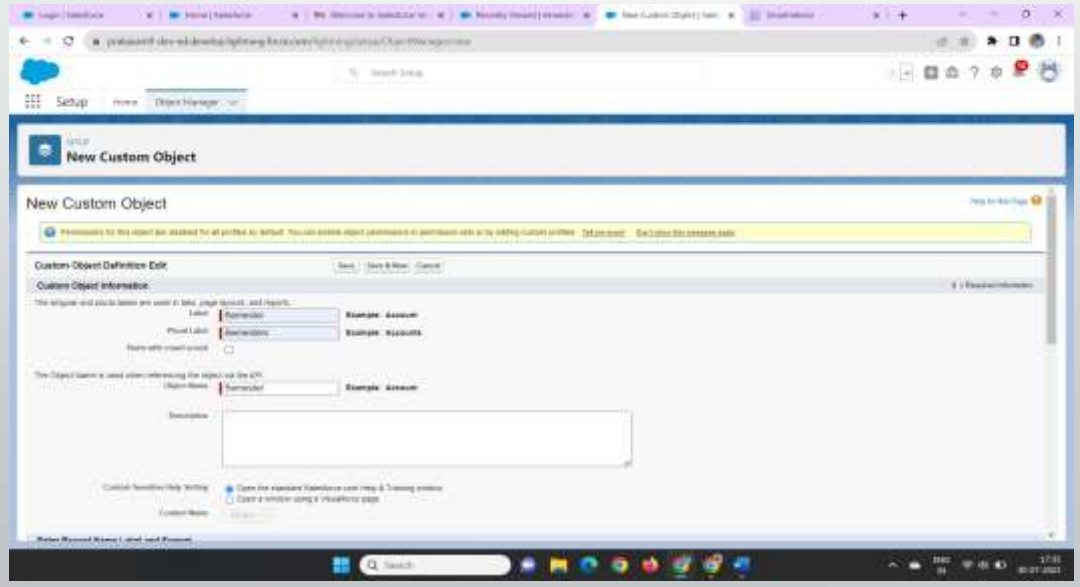


Project

Creation of Semester Object For Candidate Internal Result Card

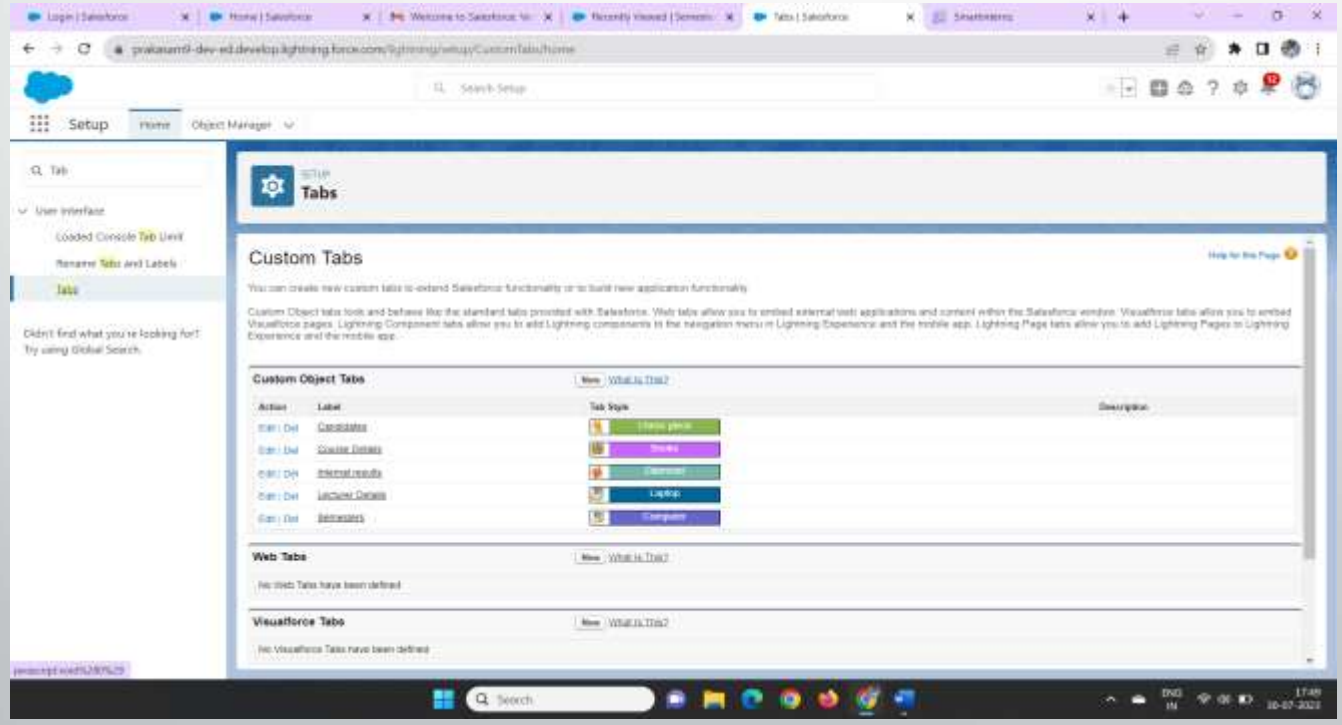
In this Creation of semester object it would be obtained and mange the conditional creation of the object manager of the data it would be maintained

to the data



Creation Of Semester Tab For Candidate Internal Result Card

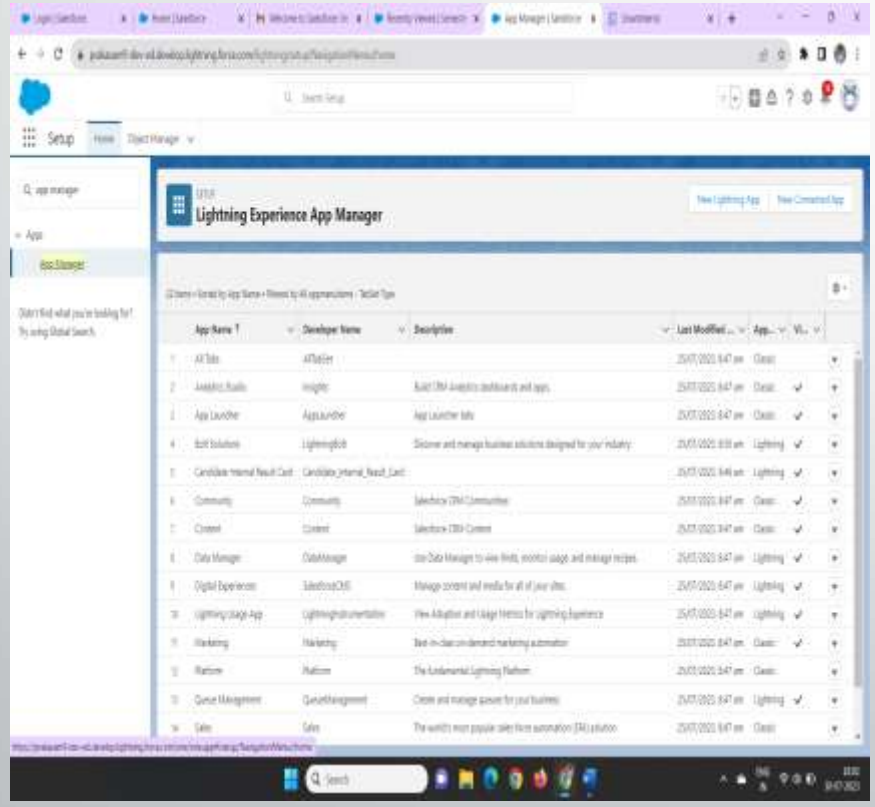
In this Creation Of Tab manner they will be used to Click on the Custom object Tabs in those we can click on the new tab and then select the creation of the object managerial

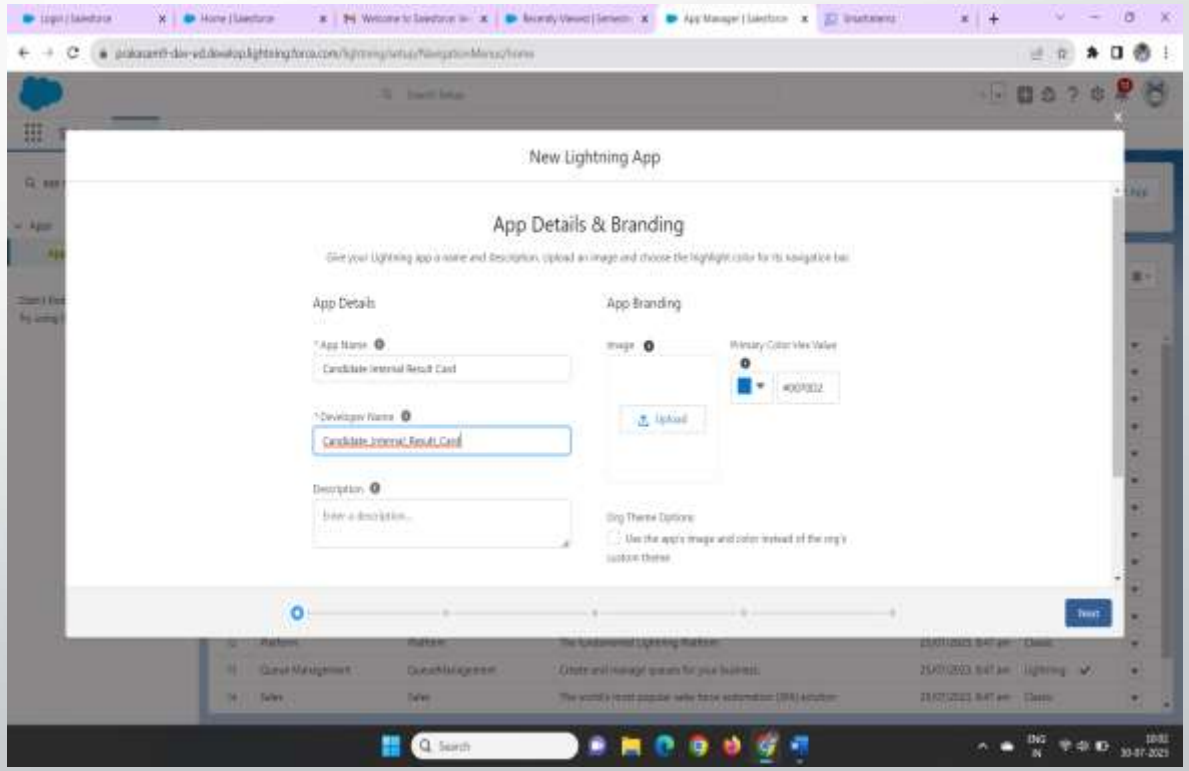


Create The Candidate Internal Result Card App

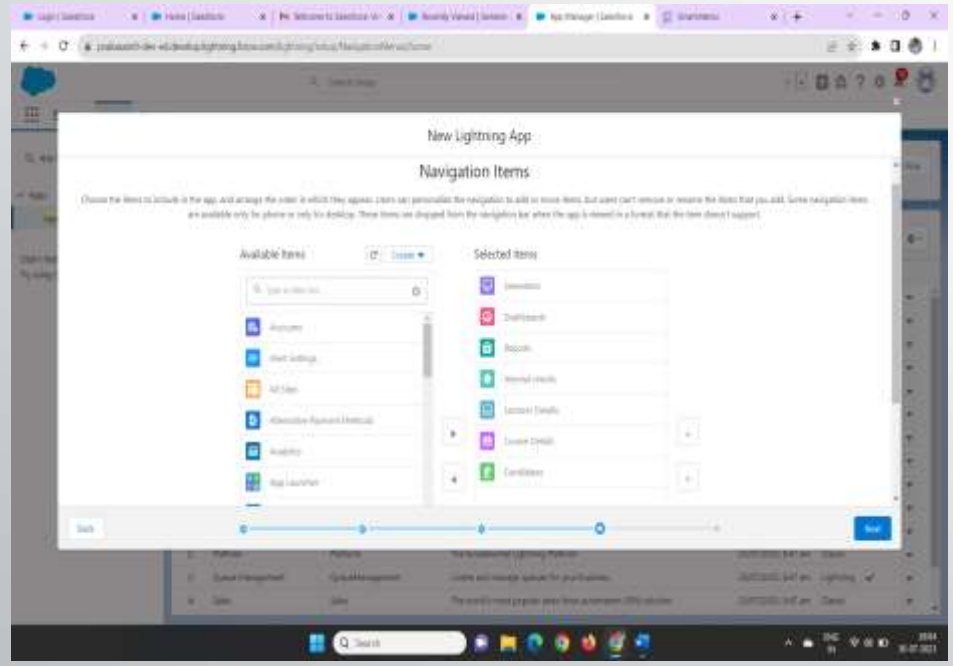
In the creation of candidate internal result card app by using app manager

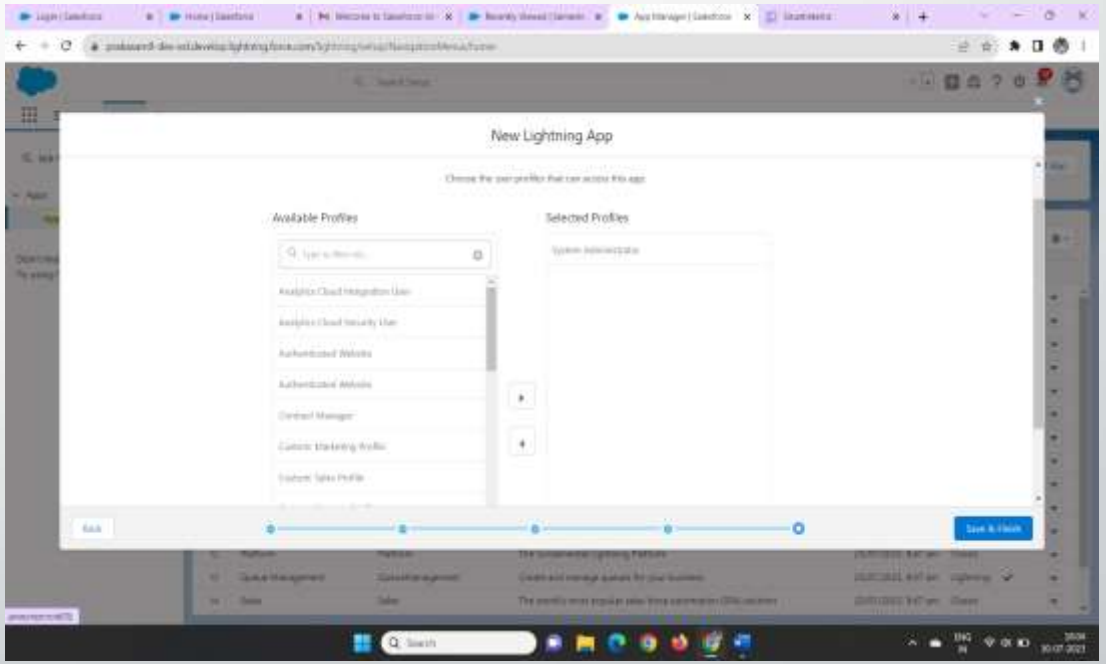
In those we can enable the data on the new lightning app in those we can enter the app name as the candidate internal results card





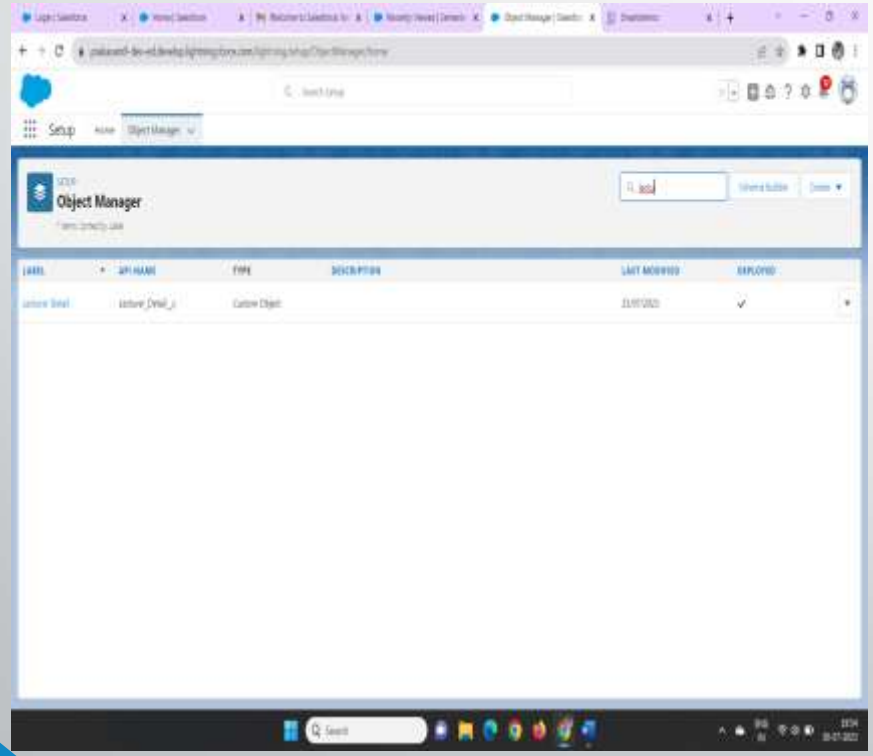
In those we can select the available items and click next and select the profile as system adminstrator

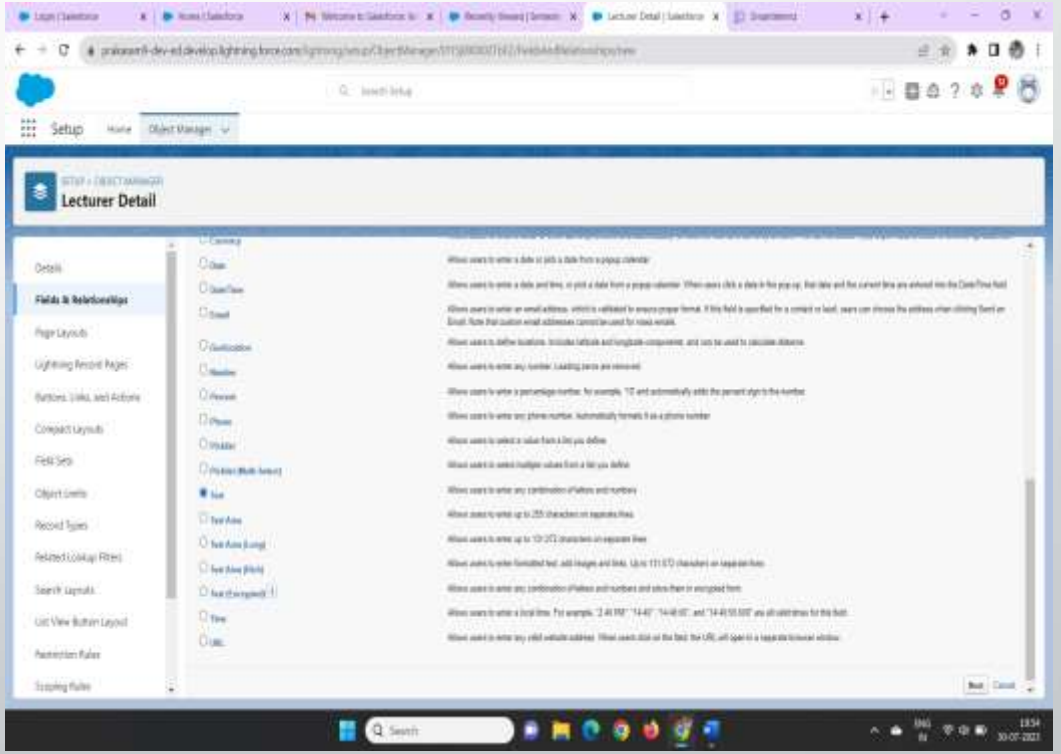




Creation Of Text Field On "Lecturer Details" & Look Up Field For The "Candidate" Object

In this creation of field object they will be used to create the lecturer details and candidate details through the manner then we click on the field and relationship

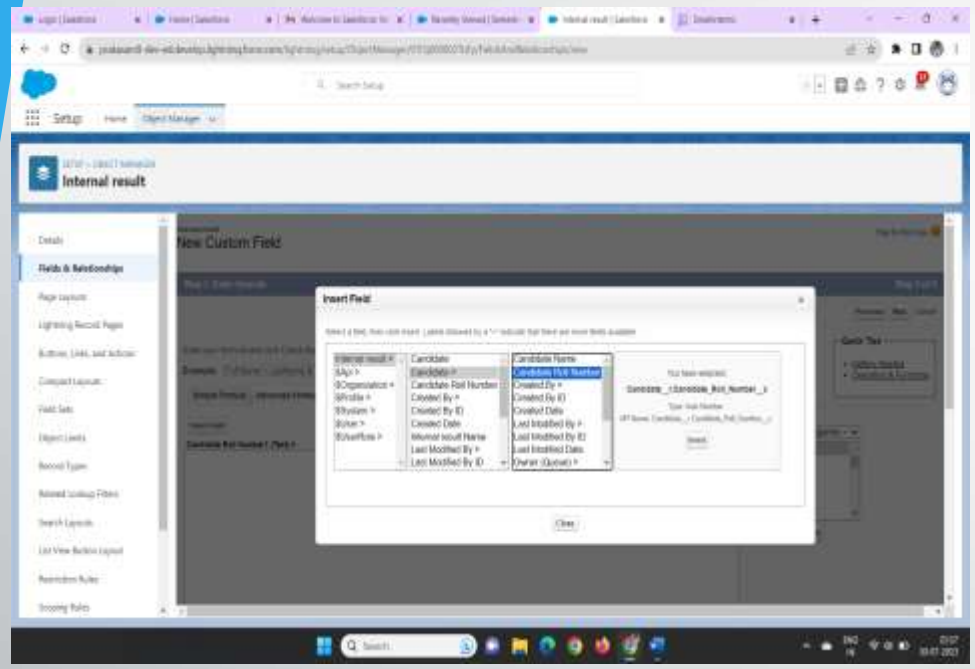


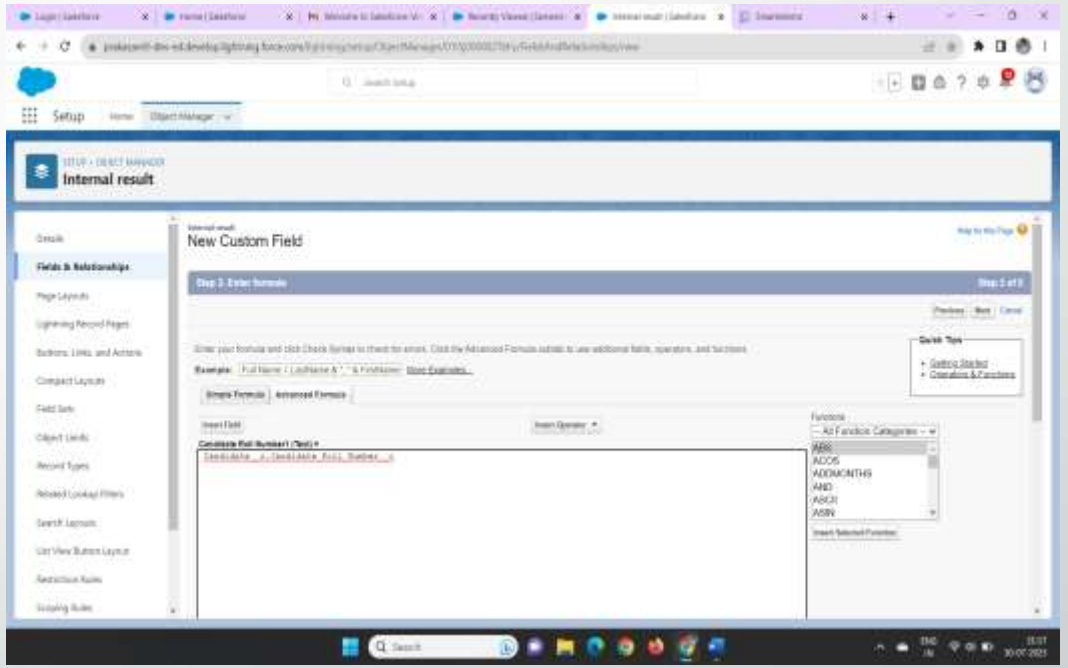


In Those the creation of the data by using fields & Relationship they will be contained by creating of the data of the given object

- In the manner we can be created the candidate object on the candidate field of the data we can enter as the data type as look up in related to semester of the data and click on the next and save
- In the above process create all the objects and insert as semester field object to the manner
- Through they will been entered the data modeling and we can be created the manner of the given data the in those we can create all look up fields through the candidate, internal results, lecturer details, course details in those the way will been developed
- In the another field we can create a number field those the data was elaborate to the candidate those can be deployed the manner
- In the given data they will been used to the candidate and insert the semester as the field object and create as the candidate roll number as the data type
- Create a new field as candidate on candidate roll number by using the formula field and give the field name as candidate roll number and click on the text and click on the insert field

In those manner we can create a candidate name on the candidate roll number of the field

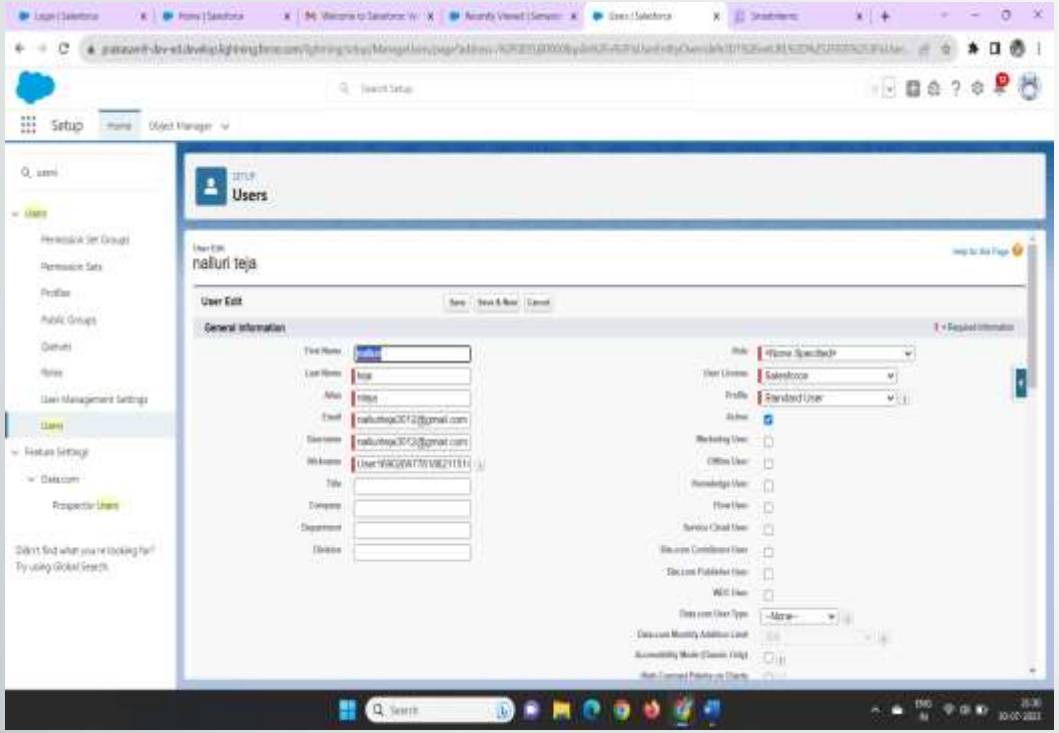


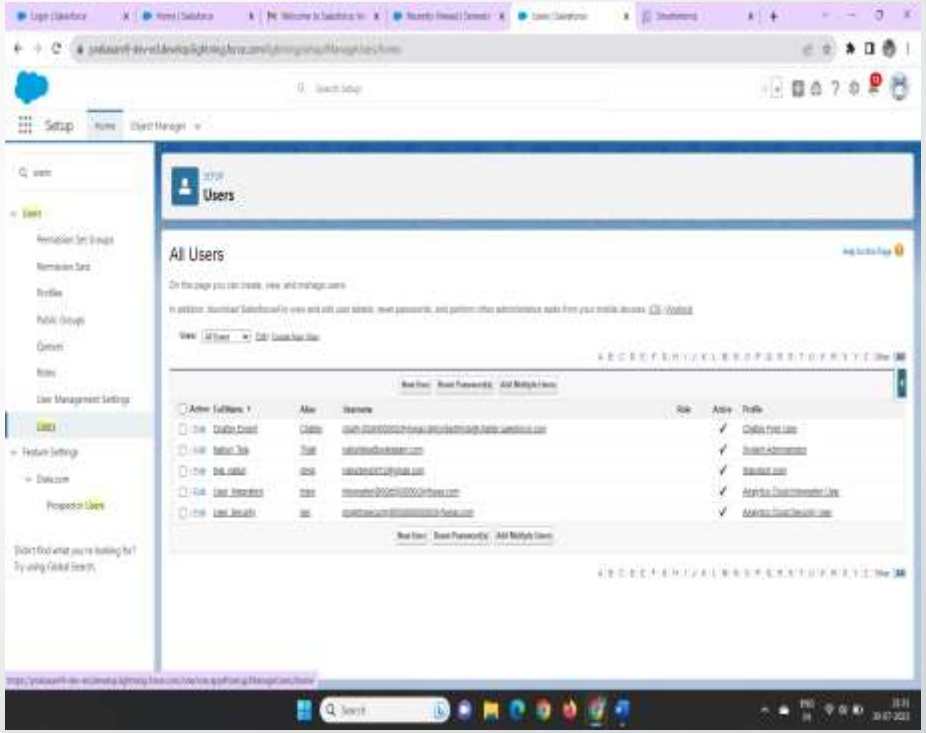


USERS

In the creation of users can be used to create a new user by clicking on the user

In those first we can click on the setup option and click on the home tab and click on the quick find box then search as users in those manner we can create a new user by clicking the new user first name as your name and last name as your name then you can enter the your email as the email id then click on the user licence as salesforce profile as standard user those the manner will be developed and click on the generate new password on the bottom of the tab


Setup
Users
nalluri teja
User Edit
General information


Setup
Users
All Users

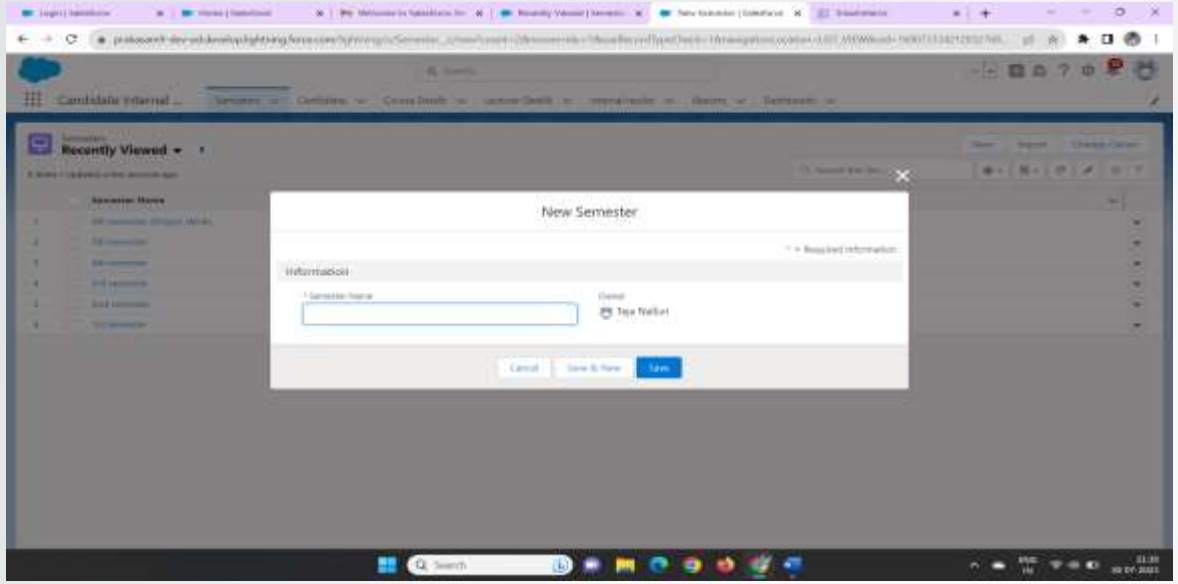
Records

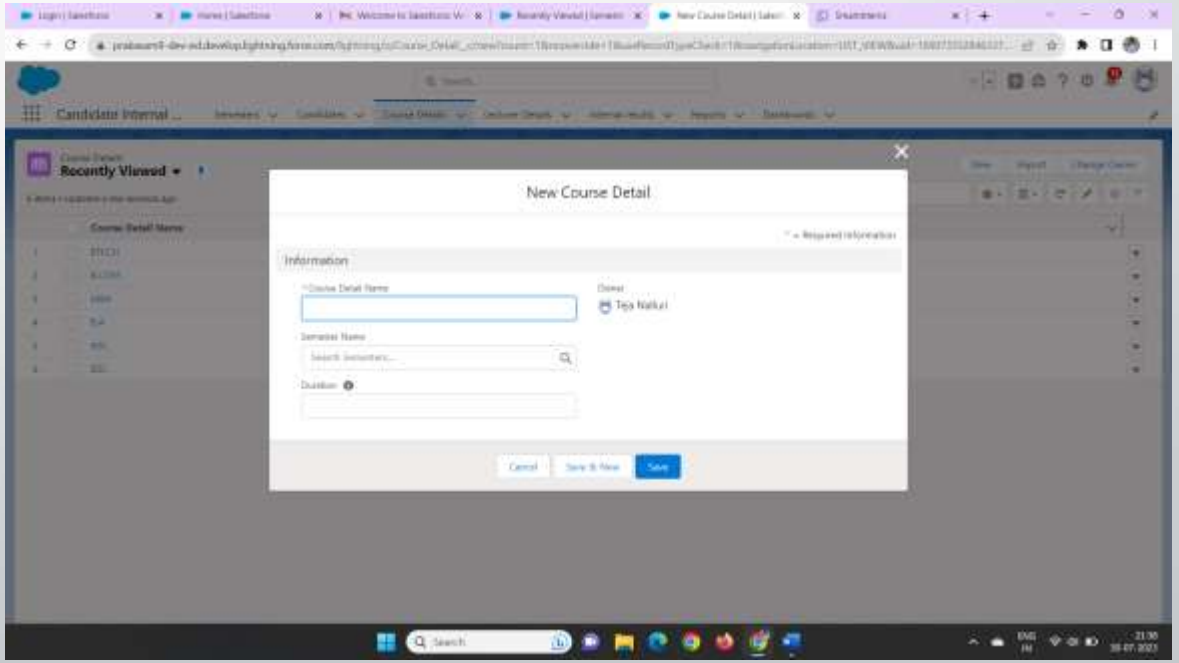
In these records we can be create a new data on the candidate name and candidate roll number and semester name and others

The records of the data will been shows to the how much of the students will been able to done the semester and their data will been shows

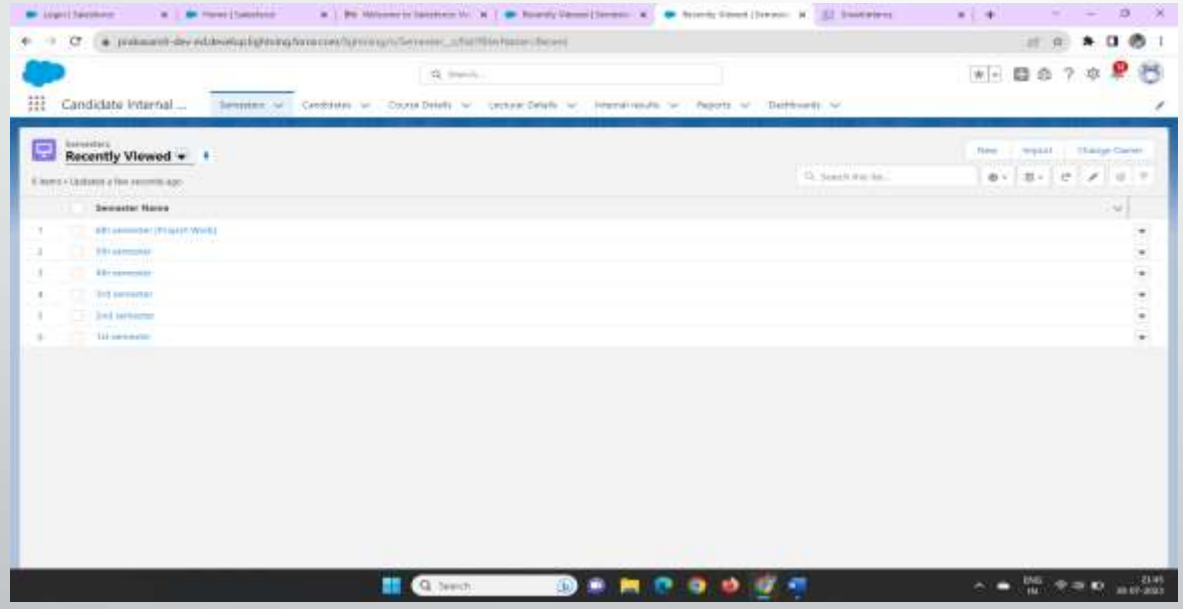
In through the development of the data model will have used to maintenance to the record those data will been shows of the implementing

In through we can click on the app launcher and search as candidate internal results card and click through then enter the page


Recently Viewed
New Semester
Information
Cancel
Save & New
Save


Recently Viewed
New Course Detail
Information
Cancel
Save & New
Save

In this creation of records they will been maintain the creation of the candidate internal results tab in those we can see the given data



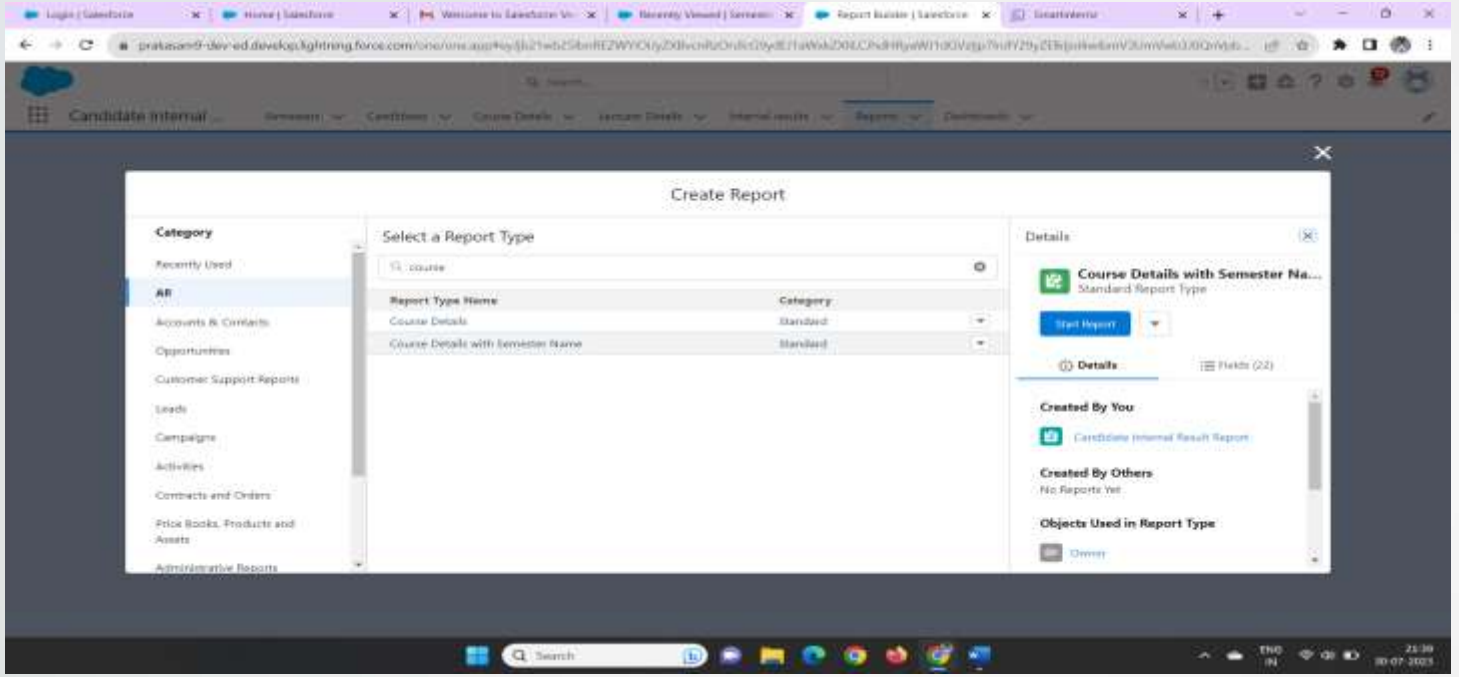
Reports

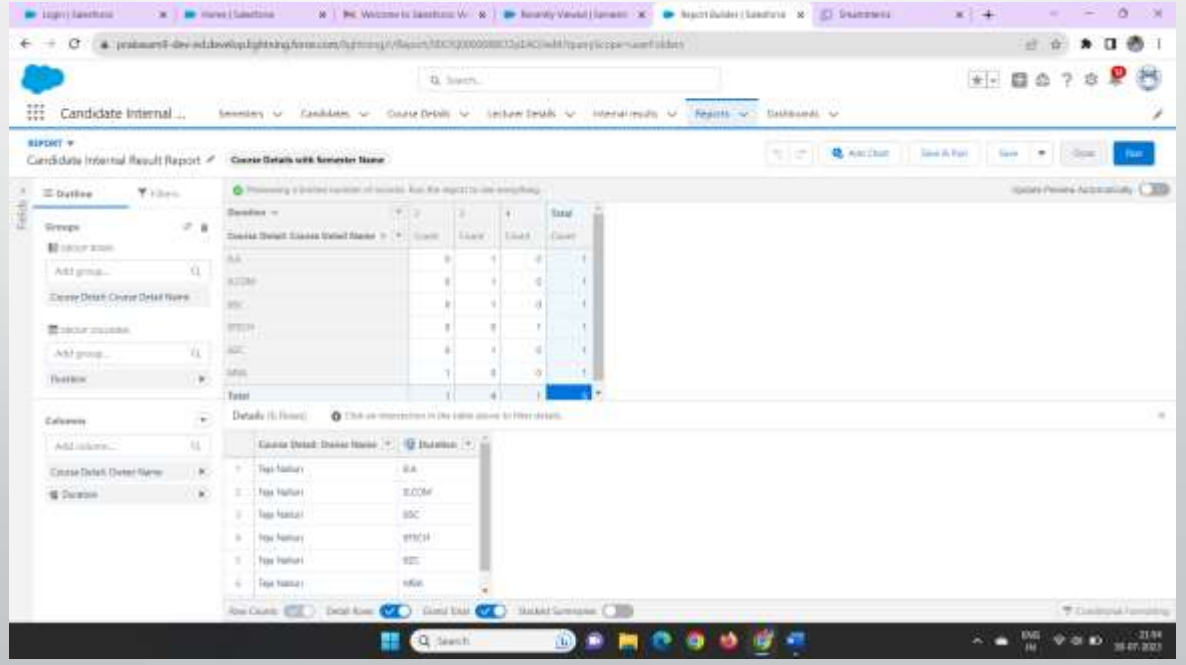
Reports in Salesforce is a list of records that meet a particular criterion which gives an answer to a particular question. These records are displayed as a table that can be filtered or grouped based on any field

In the reports list we can create a new report of semester with course

In those we can enter the course as course name as group rows and column as course owner name and create a bucket field on the data

Those we can create the data format


Create Report
Category
Recently Used
All
Accounts & Contacts
Opportunities
Customer Support Reports
Leads
Campaigns
Activities
Contracts and Orders
Price Books, Products and Assets
Administrative Reports
Select a Report Type
Report Type Name
Category
Course Details
Standard
Course Details with Semester Name
Standard
Details
Course Details with Semester Na...
Standard Report Type
Start Report
Details
Fields (22)
Created By You
Created By Others
No Reports Yet
Objects Used in Report Type
Owner


Candidate Internal ...
Candidate Internal Result Report
Course Details with Semester Name

Dashboards

Dashboards let you curate data from reports using charts, tables, and metrics. If your colleagues need more information, then they’re able to view your dashboard's data-supplying reports. Dashboard filters make it easy for users to apply different data perspectives to a single dashboard.

In the dashboards we create the new dashboard and enter the name asa candidate internal results card

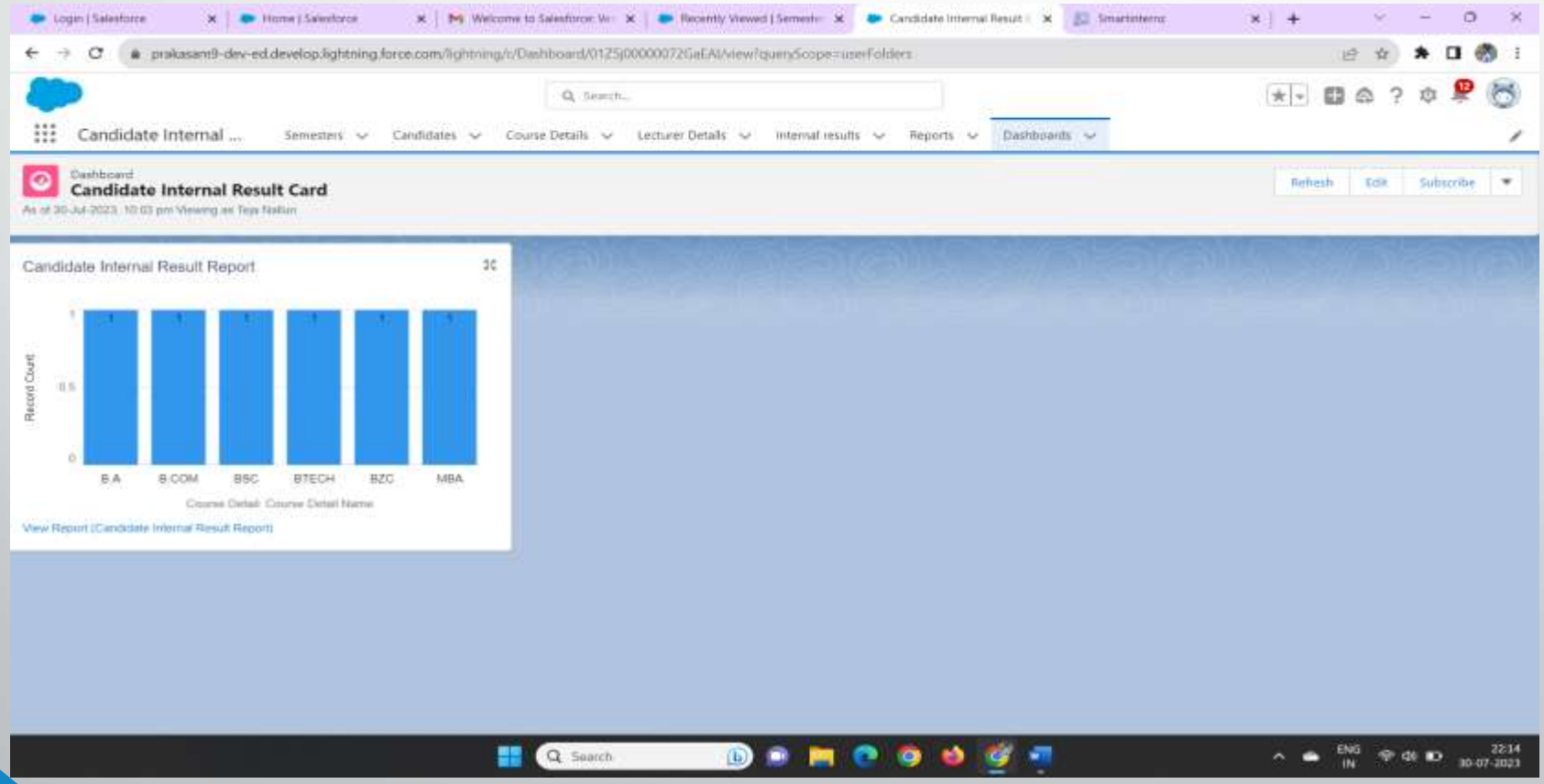
In those we create a new dashboard of the data condition

4 RESULT

In the creation of implementing CRM for result tracking of a candidate with internal marks in the data we can be created the reports and dashboards of the data and users and tabs and creation of lightning app and object managerial in those the creation the data management

In the conditional they will use to create the different manners

In the development of the conditional of the final reports of the data will been shows



Advantages & Disadvantages

In the creation of the data will been managed it will easy to maintenance

To data model by semester and internal results and candidate and reports and dashboards of the data shows of the certain of the formation

Through the development and conditional maintenance of manner through it would easy to develop the data

In those we will faces some of the errors of the getting the data of the manner

APPLICATIONS

In the data the applications will been developed and creation of the manner they had used to the creation of the new application

We can be create the object manager and tab options on the system

Through the development and users and reports and lightning app

CONCLUSION

In the development of creation of the CRM results they will maintain the customer relation ship management of the data in those we can maintenance of the in salesforce CRM is a technology for all managerial of relationships and interactions with customers and potential customers

In CRM makes the system or platform

The CRM uses the managerial of creation the business manner

In the project we can create the development of the app manager