PnL statement for Fiscal year

customer	All
FY	2019
division	All
region	All
market	All

Fiscal year

	QΙ			QZ		
Metrics	Sep	Oct	Nov	Dec	Jan	Feb
Net sales	6.5M	8.0M	10.7M	11.4M	6.5M	6.1M
Total COGS	3.8M	4.7M	6.3M	6.7M	3.9M	3.5M
GM%	0.0M	0.0M	0.0M	0.0M	0.0M	0.0M
Gross Margin	2.6M	3.4M	4.5M	4.7M	2.7M	2.6M

customer	All	
FY	2020	All currency values are
division	All	
region	All	
market	All	

Fiscal year

	Q1			Q2		
Metrics	Sep	Oct	Nov	Dec	Jan	Feb
Net sales	17.1M	20.6M	28.7M	29.9M	17.1M	15.9M
Total COGS	10.6M	12.8M	18.1M	18.9M	10.7M	9.9M
GM%	0.0M	0.0M	0.0M	0.0M	0.0M	0.0M
Gross Margin	6.5M	7.8M	10.6M	11.0M	6.5M	6.0M

customer	All	
FY	2021	All currency values are
division	All	
region	All	
market	All	

Fiscal year

	Q1				Q2		
Metrics	Sep		Oct	Nov	Dec	Jan	Feb
Net sales		44.8M	54.6M	74.3M	78.1M	44.8M	41.8M
Total COGS		28.4M	34.7M	47.4M	49.8M	28.4M	26.5M

GM%	0.0M	0.0M	0.0M	0.0M	0.0M	0.0M
Gross Margin	16.4M	19.9M	27.0M	28.3M	16.4M	15.3M

Net sales comparision

21 vs 20	162.1%	164.7%	159.1%	161.0%	161.4%	162.5%
20 vs 19	164.6%	156.6%	167.3%	161.5%	162.8%	162.0%

e Pivot table in USD

Q3			Q4				
	Mar	Apr	May	Jun	Jul	Aug	
	6.4M	6.3M	6.5M	6.2M	6.5M	6.3M	87.5M
	3.8M	3.7M	3.8M	3.6M	3.8M	3.7M	51.2M
	0.0M	0.0M	0.0M	0.0M	0.0M	0.0M	41.43%
	2.7M	2.6M	2.6M	2.6M	2.7M	2.6M	36.2M

in USD

Q3		Q4				Grand Total		
Mar	Apr	May	Jun	Jul	Aug	_		
2.1M	7.8M	9.9M	14.9M	16.1M	16.5M	196.7M		
1.3M	4.8M	6.2M	9.3M	10.2M	10.5M	123.4M		
0.0M	0.0M	0.0M	0.0M	0.0M	0.0M	37.28%		
0.8M	2.9M	3.7M	5.5M	5.9M	6.1M	73.3M		

in USD

Q3	Q4				Grand Total	
Mar	Apr	May	Jun	Jul	Aug	_
44.0M	43.5M	44.4M	41.5M	44.0M	43.0M	598.9M
28.0M	27.7M	28.1M	26.4M	28.0M	27.4M	380.7M

0.0M	0.0M	0.0M	0.0M	0.0M	0.0M	36.43%
16.0M	15.8M	16.3M	15.1M	16.0M	15.6M	218.2M

1981.6%	461.2%	347.0%	178.6%	173.9%	160.3%	204%
-67.1%	22.7%	53.1%	140.7%	148.0%	162.0%	125%