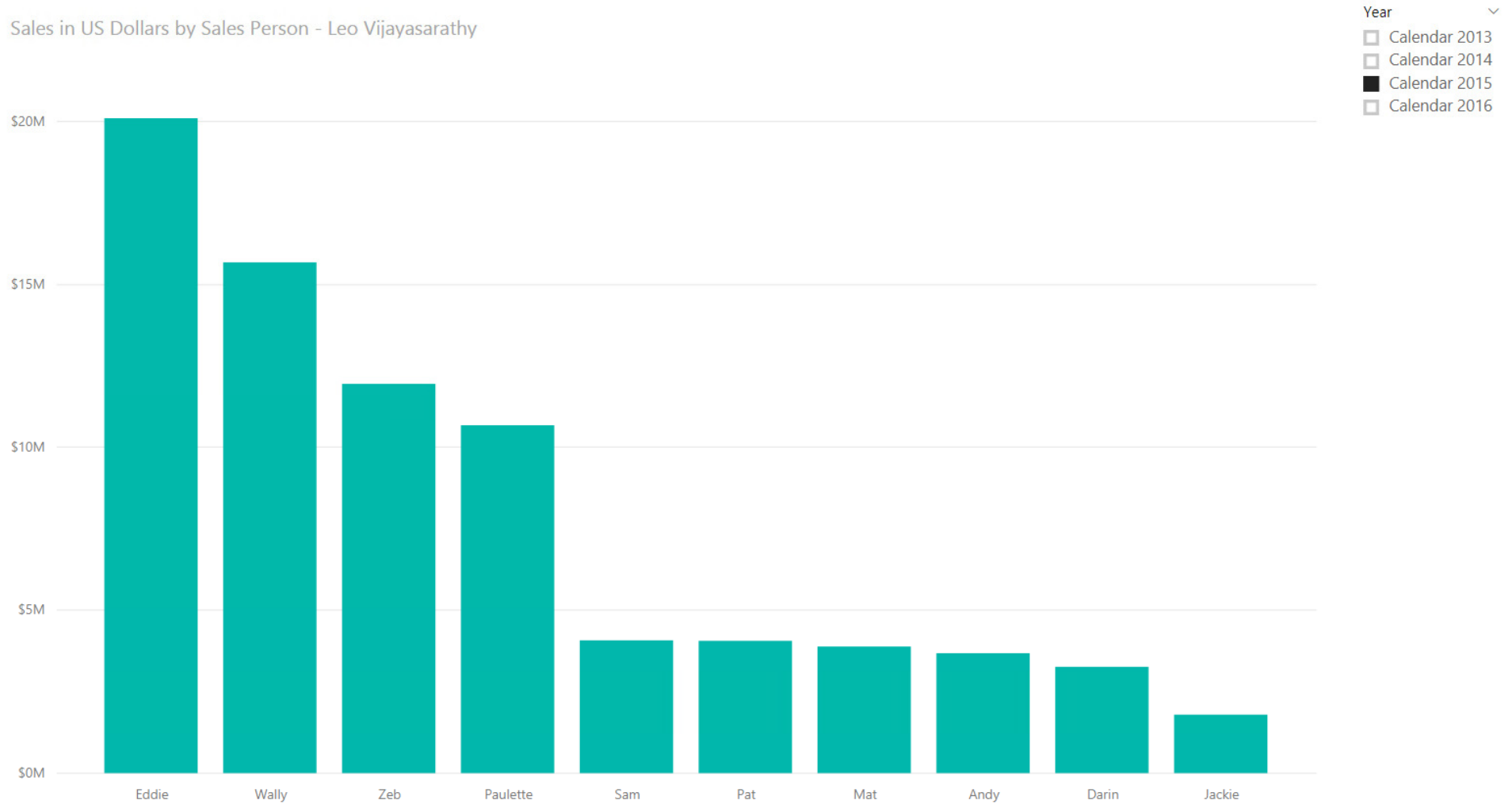


Sales in US Dollars by Sales Person - Leo Vijayasathy



West Coast Sales Report - Leo Vijayasarathy

| State        | Calendar 2013          | Calendar 2014          | Calendar 2015          | <b>Total</b>           |
|--------------|------------------------|------------------------|------------------------|------------------------|
| AK           | \$7,656,757.1          | \$7,815,195.41         | \$7,766,433.44         | <b>\$23,238,385.95</b> |
| OR           | \$2,801,115.21         | \$2,698,438.41         | \$2,674,103.9          | <b>\$8,173,657.52</b>  |
| WA           | \$849,615.65           | \$837,468.52           | \$868,416.89           | <b>\$2,555,501.06</b>  |
| CA           | \$823,140.88           | \$847,638.61           | \$834,651.64           | <b>\$2,505,431.13</b>  |
| HI           | \$395,452.62           | \$369,896.88           | \$374,360.79           | <b>\$1,139,710.29</b>  |
| <b>Total</b> | <b>\$12,526,081.46</b> | <b>\$12,568,637.83</b> | <b>\$12,517,966.66</b> | <b>\$37,612,685.95</b> |

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Customer Information - Leo Vijayasarathy

|                            |                      |
|----------------------------|----------------------|
| Darla E Wright             | 7472 Angle St.       |
| Customer                   | Address              |
| Zeller                     | CA                   |
| City                       | State                |
| 94109                      | Y                    |
| Zip Code                   | Home Owner?          |
| N                          | 2.00                 |
| Married?                   | Number of Cars Owned |
| 4.00                       |                      |
| Number of Children at Home |                      |

State

▼

☐ AK

☐ AL

☐ AR

☐ AZ

☒ CA

☐ CO

☐ CT

☐ DE

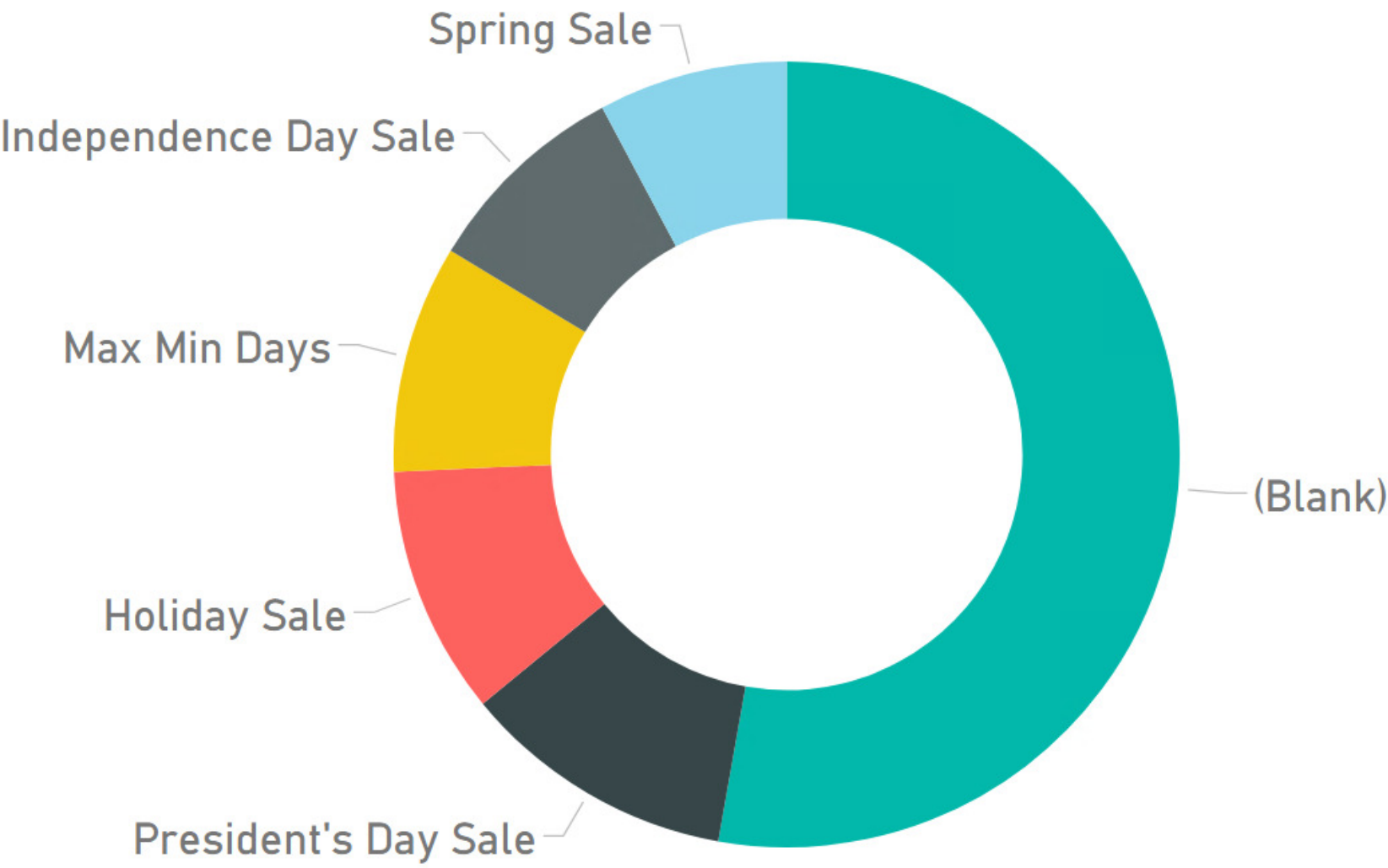
☐ FL

☐ GA

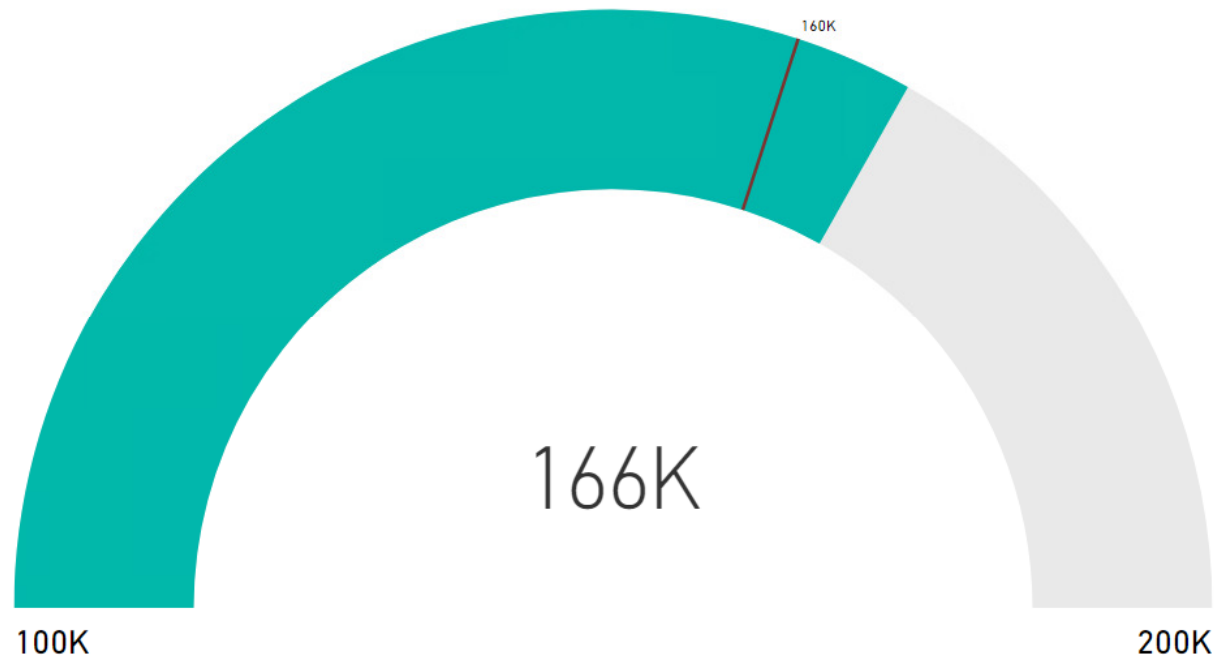
|                            |                      |
|----------------------------|----------------------|
| Fran D Roosevelt           | 2383 Highland Dr.    |
| Customer                   | Address              |
| Zeller                     | CA                   |
| City                       | State                |
| 94109                      | N                    |
| Zip Code                   | Home Owner?          |
| N                          | 1.00                 |
| Married?                   | Number of Cars Owned |
| 0.00                       |                      |
| Number of Children at Home |                      |

|                            |                      |
|----------------------------|----------------------|
| Marian Z Kline             | 28043 23rd St.       |
| Customer                   | Address              |
| Zeller                     | CA                   |
| City                       | State                |
| 94109                      | N                    |
| Zip Code                   | Home Owner?          |
| Y                          | 2.00                 |
| Married?                   | Number of Cars Owned |
| 4.00                       |                      |
| Number of Children at Home |                      |

# Sales in Units by Promotion - Leo Vijayasarathy



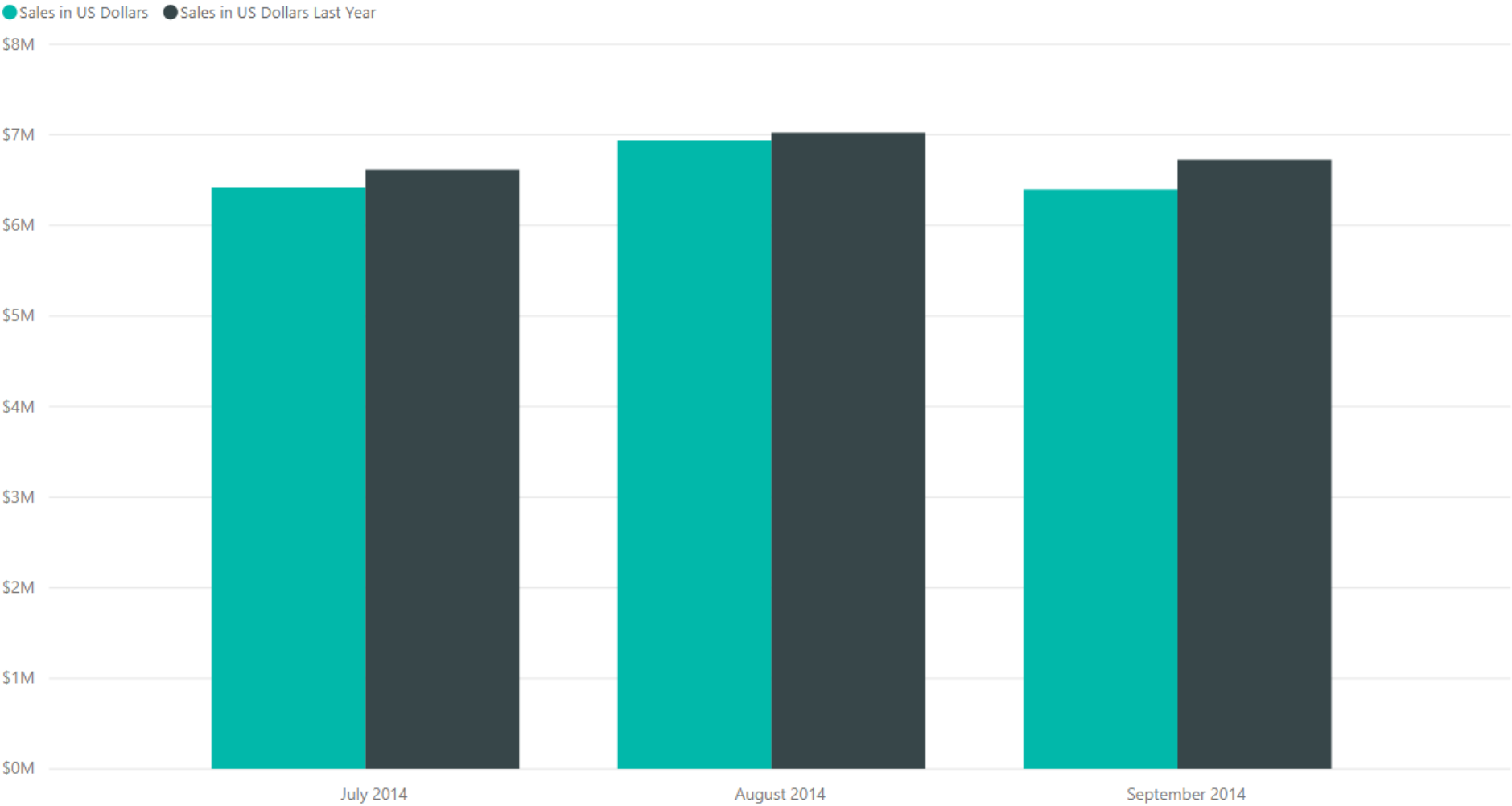
## Sales in Units - Leo Vijayasarathy



Month

- ☒ January 2013
- ☐ February 2013
- ☐ March 2013
- ☐ April 2013
- ☐ May 2013
- ☐ June 2013
- ☐ July 2013
- ☐ August 2013
- ☐ September 2013
- ☐ October 2013
- ☐ November 2013
- ☐ December 2013
- ☐ January 2014
- ☐ February 2014
- ☐ March 2014

Sales in US Dollars and Sales in US Dollars Last Year by Year, Quarter and Month - Leo Vijayasarathy



Sales YTD and Sales LY YTD by Month - Leo Vijayasarathy



- Product
- ☐ American GI
  - ☐ Bear and Cub
  - ☐ Bear with Hive
  - ☒ Boston, MS Harbor Lighthouse
  - ☐ British Artillery
  - ☐ British Cavalry
  - ☐ British Infantry
  - ☐ British Tank Commander
  - ☐ Bull Moose
  - ☐ Cape Hatteras, NC Lighthouse
  - ☐ Chicago, IL Lighthouse
  - ☐ Dragon with Knight
  - ☐ Drummer
  - ☐ Eagle Pair
  - ☐ Eagle Paperweight
  - ☐ Eddystone Lighthouse
  - ☐ Elvin Archer
  - ☐ Elvin Dance
  - ☐ Female Troll
  - ☐ Flying Dragon
  - ☐ French Artillery
  - ☐ French Cavalry

Percent of Sales Report - Leo Vijayasarathy

| Year         | Calendar 2013          |                 | Calendar 2014          |                 | Calendar 2015          |                 | Total                |                 |
|--------------|------------------------|-----------------|------------------------|-----------------|------------------------|-----------------|----------------------|-----------------|
| Sales Person | Sales in US Dollars    | Sales Person %  | Sales in US Dollars    | Sales Person %  | Sales in US Dollars    | Sales Person %  | Sales in US Dollars  | Sales Person %  |
| Eddie        | \$20,250,504.79        | 25.43 %         | \$19,944,178.39        | 25.29 %         | \$20,101,047.94        | 25.39 %         | \$60,295,731.12      | 25.37 %         |
| Zeb          | \$12,085,539.31        | 15.18 %         | \$11,875,259.43        | 15.06 %         | \$11,968,227.77        | 15.12 %         | \$35,929,026.51      | 15.12 %         |
| Paulette     | \$10,725,810.73        | 13.47 %         | \$10,559,106.85        | 13.39 %         | \$10,672,863.29        | 13.48 %         | \$31,957,780.87      | 13.45 %         |
| Briggette    | \$15,764,611.56        | 19.80 %         | \$10,491,941.58        | 13.30 %         |                        |                 | \$26,256,553.14      | 11.05 %         |
| Wally        |                        |                 | \$5,068,708.47         | 6.43 %          | \$15,684,134.61        | 19.81 %         | \$20,752,843.08      | 8.73 %          |
| Sam          | \$4,039,018.1          | 5.07 %          | \$3,938,919.83         | 4.99 %          | \$4,072,736.3          | 5.14 %          | \$12,050,674.23      | 5.07 %          |
| Andy         | \$3,877,708.08         | 4.87 %          | \$4,162,488.76         | 5.28 %          | \$3,676,894.64         | 4.64 %          | \$11,717,091.48      | 4.93 %          |
| Darin        | \$3,264,851.99         | 4.10 %          | \$3,326,843.95         | 4.22 %          | \$3,262,705.53         | 4.12 %          | \$9,854,401.47       | 4.15 %          |
| Mollie       | \$3,912,415.05         | 4.91 %          | \$2,645,127.88         | 3.35 %          |                        |                 | \$6,557,542.93       | 2.76 %          |
| Orin         | \$3,954,247.66         | 4.97 %          | \$2,560,218.78         | 3.25 %          |                        |                 | \$6,514,466.44       | 2.74 %          |
| Pat          |                        |                 | \$1,281,615.99         | 1.62 %          | \$4,057,690.67         | 5.13 %          | \$5,339,306.66       | 2.25 %          |
| Jackie       | \$1,762,012.69         | 2.21 %          | \$1,715,139.48         | 2.17 %          | \$1,792,862.43         | 2.26 %          | \$5,270,014.6        | 2.22 %          |
| Mat          |                        |                 | \$1,305,152.14         | 1.65 %          | \$3,884,087.33         | 4.91 %          | \$5,189,239.47       | 2.18 %          |
| <b>Total</b> | <b>\$79,636,719.96</b> | <b>100.00 %</b> | <b>\$78,874,701.53</b> | <b>100.00 %</b> | <b>\$79,173,250.51</b> | <b>100.00 %</b> | <b>\$237,684,672</b> | <b>100.00 %</b> |