

# L12 Monotone Allocations and Myerson's Lemma

CS 280 Algorithmic Game Theory

Ioannis Panageas

Inspired and some figures by Tim Roughgarden notes

# Recap

Three desirable **guarantees**

1. **DSIC**: Truthful bidding is a dominant strategy.

**Easy to play** for bidders, **Predict** outcome.

2. Social **surplus maximization**:

$$\sum_{i=1}^n x_i v_i$$

where  $x_i$  is the amount allocated to  $i$ .

3. The auction can be implemented in **polynomial time**.

# An Example: Sponsored Search Auctions

Every time you type a **query** into a search engine, **an auction is run** to decide which **advertisers' links are shown**, the **order** of the links, and how advertisers are **charged**.

# An Example: Sponsored Search Auctions

Every time you type a **query** into a search engine, **an auction is run** to decide which **advertisers' links are shown**, the **order** of the links, and how advertisers are **charged**.

- Items for sale are **k “slots”**
- **Bidders** are the **advertisers**.
- Each slot  $j$  has CTR (click-through-rate)  $a_j$ .
- Each bidder  $i$  has private **valuation**  $v_i$  and gets value  $a_j \cdot v_i$ . Note  $a_1 \geq \dots \geq a_k$

Probability  
to get a click



# Definitions

**Definition** (**Single parameter environments**). *A single parameter environment is defined:*

- *$n$  bidders with private  $v_i$ ,*
- ***Feasible set**  $\mathcal{X}$ , each element of which is a  $n$ -dimensional vector  $(x_1, \dots, x_n)$  in which  $x_i$  is the amount of "stuff" given to  $i$ .*

Examples:

1. **Single-item** auctions:  $\mathcal{X}$  is 0-1 vectors with **at most one** 1, i.e.,  $\sum x_i \leq 1$ .
2. **k identical goods**, each bidder gets **at most one**:  $\mathcal{X}$  is 0-1 vectors with  $\sum x_i \leq k$ .
3. In sponsored search,  $\mathcal{X}$  is the set of  $n$ -vectors with  $x_i$  being  $a_j$  if slot  $j$  is assigned to bidder  $i$ .

# More Definitions

Examples:

1. **Single-item** auctions:  $\mathcal{X}$  is 0-1 vectors with **at most one** 1, i.e.,  $\sum x_i \leq 1$ .
2. **k identical goods**, each bidder gets **at most one**:  $\mathcal{X}$  is 0-1 vectors with  $\sum x_i \leq k$ .
3. In sponsored search,  $\mathcal{X}$  is the set of  $n$ -vectors with  $x_i$  being  $a_j$  if slot  $j$  is assigned to bidder  $i$ .

**Definition (Allocation and Payments).** *A sealed-bid auction is defined:*

1. *Bidders report bids  $b = (b_1, \dots, b_n)$ ,*
2. *Auctioneer chooses feasible allocation  $x(b) \in \mathcal{X}$ .*
3. *Auctioneer chooses payments  $p(b) \in \mathbb{R}^n$ .*
4. *Bidder  $i$  gets utility  $u_i = v_i \cdot x_i(b) - p_i(b)$ .*

# Monotone Allocations and Myerson's Lemma

**Definition (Monotone Allocations).** *An allocation rule  $x$  for a single-parameter environment is **monotone** if for every bidder  $i$  and bids  $b_{-i}$  by rest of bidders, the allocation*

*$x_i(z, b_{-i})$  is nondecreasing in  $z$ .*

# Monotone Allocations and Myerson's Lemma

**Definition (Monotone Allocations).** *An allocation rule  $x$  for a single-parameter environment is **monotone** if for every bidder  $i$  and bids  $b_{-i}$  by rest of bidders, the allocation*

$x_i(z, b_{-i})$  *is nondecreasing in  $z$ .*

**Theorem (Myerson's Lemma).** *Let  $(x, p)$  be a mechanism. We assume that  $p_i(b) = 0$  whenever  $b_i = 0$ , for all bidders  $i$ .*

- 1. It holds that if  $(x, p)$  is DSIC mechanism then  $x$  is **monotone**.*
- 2. If  $x$  is a monotone allocation, then there is a unique payment rule such that  $(x, p)$  is DSIC.*



# Myerson's Lemma: Monotone

*Proof.* Suppose  $(x, p)$  is a DSIC and let  $0 \leq y \leq z$ .

If bidder  $i$  has **private valuation**  $z$ , to avoid reporting  $y$ , DSIC demands

$$z \cdot x_i(z) - p_i(z) \geq z \cdot x_i(y) - p_i(y) \text{ for all } i.$$

# Myerson's Lemma: Monotone

*Proof.* Suppose  $(x, p)$  is a DSIC and let  $0 \leq y \leq z$ .

If bidder  $i$  has **private valuation**  $z$ , to avoid reporting  $y$ , DSIC demands

$$z \cdot x_i(z) - p_i(z) \geq z \cdot x_i(y) - p_i(y) \text{ for all } i.$$

If bidder  $i$  has **private valuation**  $y$ , to avoid reporting  $z$ , DSIC demands

$$y \cdot x_i(y) - p_i(y) \geq y \cdot x_i(z) - p_i(z) \text{ for all } i.$$

# Myerson's Lemma: Monotone

*Proof.* Suppose  $(x, p)$  is a DSIC and let  $0 \leq y \leq z$ .

If bidder  $i$  has **private valuation**  $z$ , to avoid reporting  $y$ , DSIC demands

$$z \cdot x_i(z) - p_i(z) \geq z \cdot x_i(y) - p_i(y) \text{ for all } i.$$

If bidder  $i$  has **private valuation**  $y$ , to avoid reporting  $z$ , DSIC demands

$$y \cdot x_i(y) - p_i(y) \geq y \cdot x_i(z) - p_i(z) \text{ for all } i.$$

Combining the two inequalities:

$$z \cdot (x_i(y) - x_i(z)) \leq p(y) - p(z) \leq y \cdot (x_i(y) - x_i(z))$$

# Myerson's Lemma: Monotone

*Proof.* Suppose  $(x, p)$  is a DSIC and let  $0 \leq y \leq z$ .

If bidder  $i$  has **private valuation**  $z$ , to avoid reporting  $y$ , DSIC demands

$$z \cdot x_i(z) - p_i(z) \geq z \cdot x_i(y) - p_i(y) \text{ for all } i.$$

If bidder  $i$  has **private valuation**  $y$ , to avoid reporting  $z$ , DSIC demands

$$y \cdot x_i(y) - p_i(y) \geq y \cdot x_i(z) - p_i(z) \text{ for all } i.$$

Combining the two inequalities:

$$z \cdot (x_i(y) - x_i(z)) \leq p(y) - p(z) \leq y \cdot (x_i(y) - x_i(z))$$

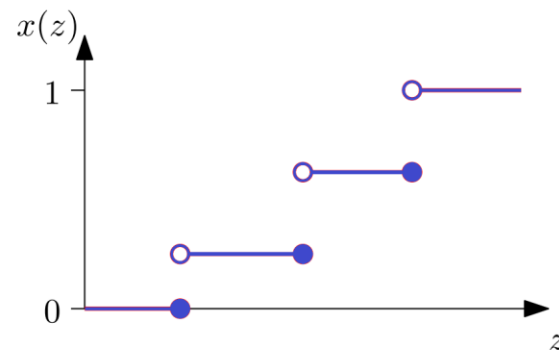
$$x_i(y) \leq x_i(z)$$

# Myerson's Lemma: Payments

$$z \cdot (x_i(y) - x_i(z)) \leq p(y) - p(z) \leq y \cdot (x_i(y) - x_i(z))$$

*Proof cont.* Assume  $x$  is monotone for the rest of the proof and  $x$  is piecewise constant (**simple function**). if there is a jump at  $z$  (say of magnitude  $h$ ) then as  $y \rightarrow z$  from left we get

$$z \cdot h \leq p(y) - p(z) \leq y \cdot h.$$



# Myerson's Lemma: Payments

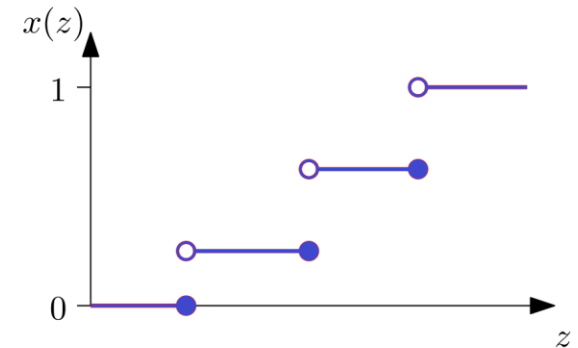
$$z \cdot (x_i(y) - x_i(z)) \leq p(y) - p(z) \leq y \cdot (x_i(y) - x_i(z))$$

*Proof cont.* Assume  $x$  is monotone for the rest of the proof and  $x$  is piecewise constant (**simple function**). if there is a jump at  $z$  (say of magnitude  $h$ ) then as  $y \rightarrow z$  from left we get

$$z \cdot h \leq p(y) - p(z) \leq y \cdot h.$$

Hence there exists a jump in  $p$  so that

jump in  $p$  at  $z = z \cdot \text{jump in } x_i \text{ at } z$



# Myerson's Lemma: Payments

$$z \cdot (x_i(y) - x_i(z)) \leq p(y) - p(z) \leq y \cdot (x_i(y) - x_i(z))$$

*Proof cont.* Assume  $x$  is monotone for the rest of the proof and  $x$  is piecewise constant (**simple function**). if there is a jump at  $z$  (say of magnitude  $h$ ) then as  $y \rightarrow z$  from left we get

$$z \cdot h \leq p(y) - p(z) \leq y \cdot h.$$

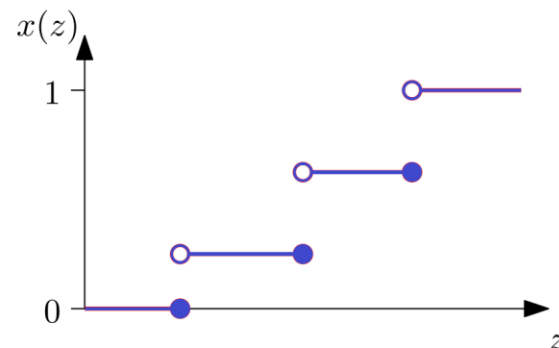
Hence there exists a jump in  $p$  so that

$$\text{jump in } p \text{ at } z = z \cdot \text{jump in } x_i \text{ at } z$$

We conclude that (given  $p_i(0) = 0$ )

$$p_i(b_i, b_{-i}) = \sum_{j=1}^l z_j \cdot \text{jump in } x_i(., b_{-i}) \text{ at } z_j,$$

where  $z_1, \dots, z_l$  are the **breakpoints** of  $x_i(., b_{-i})$  in  $[0, b_i]$ .



# Myerson's Lemma: Payments

$$z \cdot (x_i(y) - x_i(z)) \leq p(y) - p(z) \leq y \cdot (x_i(y) - x_i(z))$$

$$p_i(b_i, b_{-i}) = \sum_{j=1}^l z_j \cdot \text{jump in } x_i(., b_{-i}) \text{ at } z_j$$

*Proof cont.* Assume  $x$  is monotone and suppose that  $x$  is **differentiable**.



# Myerson's Lemma: Payments

$$z \cdot (x_i(y) - x_i(z)) \leq p(y) - p(z) \leq y \cdot (x_i(y) - x_i(z))$$

$$p_i(b_i, b_{-i}) = \sum_{j=1}^l z_j \cdot \text{jump in } x_i(., b_{-i}) \text{ at } z_j$$

*Proof cont.* Assume  $x$  is monotone and suppose that  $x$  is **differentiable**.

If we divide both sides on the top inequality and let  $y \rightarrow z$  we get

$$p'_i(z) \leq z \cdot x'_i(z)$$

# Myerson's Lemma: Payments

$$z \cdot (x_i(y) - x_i(z)) \leq p(y) - p(z) \leq y \cdot (x_i(y) - x_i(z))$$

$$p_i(b_i, b_{-i}) = \sum_{j=1}^l z_j \cdot \text{jump in } x_i(., b_{-i}) \text{ at } z_j$$

*Proof cont.* Assume  $x$  is monotone and suppose that  $x$  is **differentiable**.

If we divide both sides on the top inequality and let  $y \rightarrow z$  we get

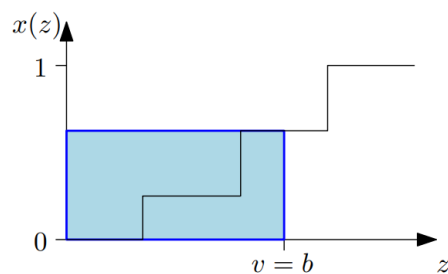
$$p'_i(z) \leq z \cdot x'_i(z)$$



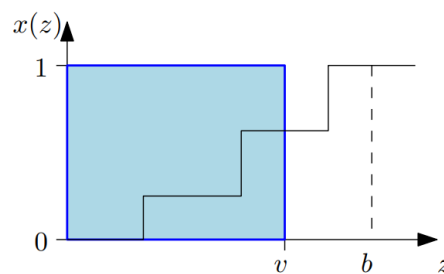
$$p_i(b_i, b_{-i}) = \int_0^{b_i} z \cdot \frac{dx_i(z, b_{-i})}{dz} dz.$$

# Myerson's Lemma: DSIC

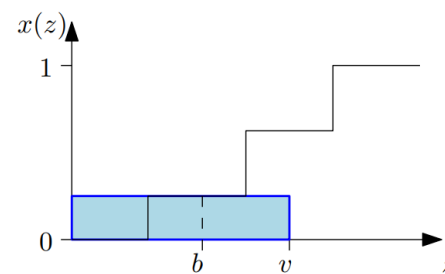
*Proof cont.* By picture.



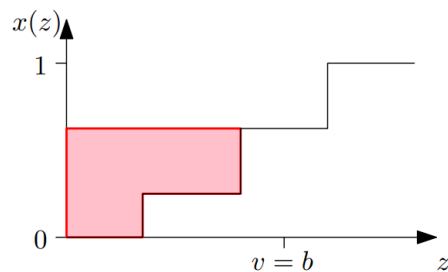
(a)  $v \cdot x(v)$



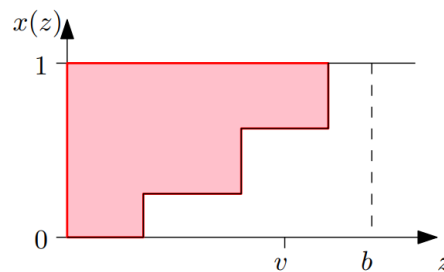
(b)  $v \cdot x(b)$  with  $b > v$



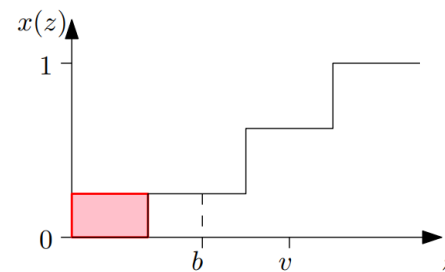
(c)  $v \cdot x(b)$  with  $b < v$



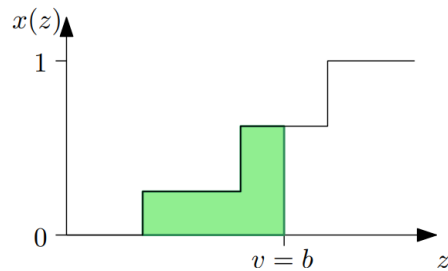
(d)  $p(v)$



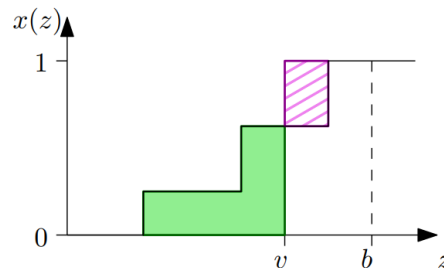
(e)  $p(b)$  with  $b > v$



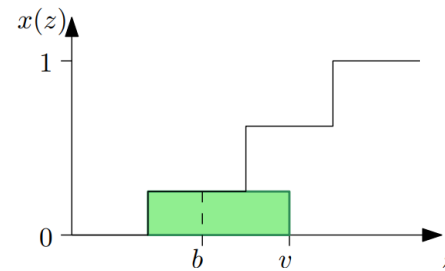
(f)  $p(b)$  with  $b < v$



(g) utility with  $b = v$



(h) utility with  $b > v$



(i) utility with  $b < v$

# Back to Sponsored Search Auctions

Remark: Myerson's Lemma regenerates the **Vickrey auction as a special case**. (why?)

# Back to Sponsored Search Auctions

Remark: Myerson's Lemma regenerates the **Vickrey auction as a special case**. (why?)

Answer: Fix  $i, b_{-i}$  and set  $B = \max_{j \neq i} b_j$ . Then  $x_i(z, b_{-i})$  is 0 for  $0 \leq z < B$  and 1 for  $z \geq B$ . Moreover,  $p_i(z, b_{-i}) = B$  for  $z \geq B$  and 0 for  $0 \leq z < B$ .

# Back to Sponsored Search Auctions

Remark: Myerson's Lemma regenerates the **Vickrey auction as a special case**. (why?)

Answer: Fix  $i, b_{-i}$  and set  $B = \max_{j \neq i} b_j$ . Then  $x_i(z, b_{-i})$  is 0 for  $0 \leq z < B$  and 1 for  $z \geq B$ . Moreover,  $p_i(z, b_{-i}) = B$  for  $z \geq B$  and 0 for  $0 \leq z < B$ .

**Approach:**

- **Step 1: Assume**, without justification, that bidders **bid truthfully**. How should we assign bidders to slots so that we **can maximize surplus**?
- **Step 2:** Given our answer to Step 1, how should we **set selling prices** so that **DSIC** holds?

# Back to Sponsored Search Auctions

Remark: Myerson's Lemma regenerates the **Vickrey auction as a special case**. (why?)

Answer: Fix  $i, b_{-i}$  and set  $B = \max_{j \neq i} b_j$ . Then  $x_i(z, b_{-i})$  is 0 for  $0 \leq z < B$  and 1 for  $z \geq B$ . Moreover,  $p_i(z, b_{-i}) = B$  for  $z \geq B$  and 0 for  $0 \leq z < B$ .

**Approach:**

- **Step 1: Assume**, without justification, that bidders **bid truthfully**. How should we assign bidders to slots so that we **can maximize surplus**?
- **Step 2:** Given our answer to Step 1, how should we **set selling prices** so that **DSIC** holds?
- Assign to the  $j$ -th highest bidder the  $j$ -th highest slot for  $j = 1, \dots, k$ . Note that this can be done in polynomial time. Moreover, the allocation is **monotone**!

# Back to Sponsored Search Auctions

Remark: Myerson's Lemma regenerates the **Vickrey auction as a special case**. (why?)

Answer: Fix  $i, b_{-i}$  and set  $B = \max_{j \neq i} b_j$ . Then  $x_i(z, b_{-i})$  is 0 for  $0 \leq z < B$  and 1 for  $z \geq B$ . Moreover,  $p_i(z, b_{-i}) = B$  for  $z \geq B$  and 0 for  $0 \leq z < B$ .

**Approach:**

- **Step 1: Assume**, without justification, that bidders **bid truthfully**. How should we assign bidders to slots so that we **can maximize surplus**?
- **Step 2:** Given our answer to Step 1, how should we **set selling prices** so that **DSIC** holds?
- Assign to the  $j$ -th highest bidder the  $j$ -th highest slot for  $j = 1, \dots, k$ . Note that this can be done in polynomial time. Moreover, the allocation is **monotone**! From **Myerson's Lemma**, there are payments that make the above DSIC.



# Back to Sponsored Search Auctions

## Approach:

- **Step 1: Assume**, without justification, that bidders **bid truthfully**. How should we assign bidders to slots so that we **can maximize surplus**?
- **Step 2:** Given our answer to Step 1, how should we **set selling prices** so that **DSIC** holds?
- Assign to the  $j$ -th highest bidder the  $j$ -th highest slot for  $j = 1, \dots, k$ . Note that this can be done in polynomial time. Moreover, the allocation is **monotone**! From **Myerson's Lemma**, there are payments that make the above DSIC.

Consider  $b_1 \geq \dots \geq b_n$ . Focus on first bidder (fix other bidders) and assume bid ranges from 0 to  $b_1$ . The allocation  $x_1(z, b_{-1})$  ranges from 0 to  $a_1$  with a jump at  $b_{j+1}$  of  $a_j - a_{j+1}$  (when **bidder 1 becomes  $j$ -th highest** effectively).

# Back to Sponsored Search Auctions

## Approach:

- Assign to the  $j$ -th highest bidder the  $j$ -th highest slot for  $j = 1, \dots, k$ . Note that this can be done in polynomial time. Moreover, the allocation is **monotone**! From **Myerson's Lemma**, there are payments that make the above DSIC.

Consider  $b_1 \geq \dots \geq b_n$ . Focus on first bidder (fix other bidders) and assume bid ranges from 0 to  $b_1$ . The allocation  $x_1(z, b_{-1})$  ranges from 0 to  $a_1$  with a jump at  $b_{j+1}$  of  $a_j - a_{j+1}$  (when **bidder 1 becomes  $j$ -th highest** effectively). Hence for the  **$i$ -th highest bidder** we get the payment

$$p_i(b) = \sum_{j=i}^k b_{j+1} (a_j - a_{j+1})$$