

# Task: time to land first project

We've come a long way, haven't we? From being an entry-level developer, you have now stepped into the world of professional freelancing. You have built your skills, crafted your profile, and you're ready to make your mark on platforms like Upwork, Fiverr, and Freelancer.

Today is a big day! Yes, it's time to land your very first project, the first tangible step in your new career path. This task is not just about getting a job; it's about putting into practice everything we've learned so far. It's about choosing the right project, writing a compelling proposal, navigating potential pitfalls, and ultimately, winning the client's trust.

Here is what to do step by step

1. Use The Good, the Bad and the Ugly Framework to find the job
2. Apply The X framework to build suitable solution for the new project
3. Write proposal for the job using Proposal client wants to message back
4. Send that proposal!

Do this for few projects, go back to "Professional conversation with a client" lesson

Next is one of the important steps which is step 3 and in this step you will learn how to close deals, make long term relationship with clients and a lot more

While you carry out conversation with a client I want to you start doing step 3 so you can learn how to close that deal, good luck!