# **KG Genius Labs**

365, KGiSL Campus, Saravanampatti, Coimbatore 641035 TAMIL NADU, INDIA.



## **Technical Specification**

for

## **DEV ASSOCIATES**

Prabhu Ashish, 1A, Yadav Nagar, Visuvasapuram, Saravanampatti, Coimbatore - 641 035

## **Document History**

Version	Editor	Date	Version Summary
V 1.0	Team - Gig	18.06.2024	Initial Quote 1.0

### **Scope Document for Dev Associates Website Development**

#### **Project Overview**

Dev Associates, a reputable building construction company, has commissioned us to develop a professional and SEO-optimized website. The primary objective of this project is to establish a strong online presence that highlights the company's services, portfolio, and expertise, while also attracting potential clients through effective search engine optimization.

## **Project Objectives**

- 1. **Develop a User-Friendly Website**: Create an intuitive, easy-to-navigate website that provides comprehensive information about Dev Associates.
- 2. **SEO Optimization**: Implement SEO best practices to improve the website's visibility on search engines and attract organic traffic.
- 3. **Responsive Design**: Ensure the website is fully responsive and provides an optimal user experience on all devices.
- 4. **Showcase Portfolio**: Develop a section to showcase completed projects, client testimonials, and case studies.
- 5. **Lead Generation**: Implement contact forms and call-to-action elements to facilitate lead generation.

#### **Project Scope**

#### 1. Website Design and Development

- **Homepage**: An engaging landing page with an overview of Dev Associates, including a hero image/slider, brief introduction, and key services.
- **About Us Page**: Detailed information about the company's history, mission, vision, team members, and certifications.
- **Services Page**: Detailed descriptions of the construction services offered, including residential, commercial, and industrial projects.
- **Portfolio Page**: A gallery showcasing completed projects with images, descriptions, and project details.
- **Testimonials Page**: Customer testimonials and reviews.
- **Blog/News Page**: Section for industry-related articles, company news, and updates.
- **Contact Us Page**: Contact form, company address, phone number, email, and Google Map integration.
- **Chat and WhatsApp Integration**: Implement live chat and WhatsApp integration for real-time customer engagement.

#### 2. SEO Optimization

- **Keyword Research**: Conduct thorough keyword research to identify relevant terms and phrases.
- On-Page SEO: Optimize meta tags, headers, images, and content for target keywords.
- **Technical SEO**: Ensure proper website structure, fast loading times, mobile-friendliness, and secure connections (HTTPS).
- **Content Strategy**: Develop a content plan focused on high-quality, keyword-rich blog posts and service pages.
- Local SEO: Optimize for local search results, including Google My Business listing and local citations.

#### 3. Responsive Design

 Develop the website to be fully responsive and compatible with various devices and screen sizes, ensuring a seamless user experience on desktops, tablets, and smartphones.

#### 4. Lead Generation

- **Contact Forms**: Design and integrate contact forms on relevant pages to capture leads.
- Call-to-Actions (CTAs): Strategically place CTAs throughout the website to encourage user engagement and conversions.

#### **5. Testing and Quality Assurance**

- Conduct thorough testing across different browsers and devices to ensure compatibility and functionality.
- Perform SEO audits and checks to ensure optimization efforts are effective.

#### 6. Support

- Provide training for the Dev Associates team on how to use the CMS and manage website content.
- Offer post-launch support for a specified period to address any issues or concerns.

#### **Deliverables**

- 1. Fully functional, SEO-optimized website.
- SEO report detailing keywords targeted, on-page optimization, and technical SEO work.
- 3. Responsive design implementation ensuring compatibility across devices.
- 4. Contact forms, CTAs, and lead generation tools integrated into the website.

#### **Client Responsibilities**

The client is responsible for the below activities of the development life cycle

- Requirements Gathering and Elicitation
- Review of time estimation
- Clarification of requirements on time
- User Acceptance Testing
- UAT and Production Deployment

#### **Timeline**

Project Kickoff : 19.06.2024

• Design Phase : 19.06.2024 to 23.06.2024

• Development Phase : 25.06.2024 to 08.07.2024

• Testing and QA : 09.07.2024 – 10.07.2024

• UAT Demo : 11.07.2024

• Launch : 12.07.2024

## **Budget**

- Total Project Cost: Rs. 40,000/- (Including GST)
- Payment Milestones:
  - o 25% at the time of Scope Document Confirmation
  - o 25% upon completion of design phase
  - o 25% upon completion of development phase
  - o 25% upon successful launch

#### **Acceptance Criteria**

- The website meets all specified requirements and objectives.
- The website passes all functionality and compatibility tests.
- Dev Associates team is trained on using the CMS and managing website content.
- SEO goals are met as outlined in the SEO strategy plan.

#### **Terms and Conditions**

- All project-related materials and deliverables will be the property of Dev Associates upon final payment.
- Any changes or additions to the project scope will require a written agreement and may incur additional costs.

#### Appendix A - Acceptance

We thank you for your consideration. We look forward to your acceptance of our proposal and the opportunity to work together.

Sincerely, KGGL

Name: Mr. Aravind Kumar Rajendran

Designation: **CEO** 

Date: 18.06.2024

We have read and understood the contents of this proposal and accept this proposal as a legally binding framework.

Sincerely, Dev Associates

Name: Mr. A. Karthik

Designation: Managing Director

Date: 18.06.2024