

Malik Rabb

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Summary

Motivated young professional with over two years of experience in automobile sales. Seeking a position as a Salesperson at Potomac Cars and Trucks. Exceeded sales quota with a 97% customer satisfaction rating for three consecutive quarters in 2021.

Education

Eastern Virginia High School

May 2020

High School diploma

Experience

Richmond Area Cars and Trucks, Automobile Salesperson

May 2020 – Current

- Communicate with management about sales goals and progress
- Detail products for customers so they can make informed decisions about their vehicles
- Learn about automobiles to provide accurate, up-to-date information about the vehicles on our lot
- Inspect cars for flaws and damages to ensure high-quality vehicles for our customers
- Write reports about cars I sell and ways I can improve my sales strategies

Certifications

- Certified Professional Sales Person, National Association of Sales Professionals, 2023

Skills

- Communication
- Active listening
- Empathy
- Writing
- Car knowledge