

# Consumer Theory

## Utility

ECON 3010

## Utility

**Utility Function:** the relationship between utility measure and every possible bundle of good

**$U(x)$**  assigns a numerical value to a bundle

**$U(X \succeq Y)$ :** x is preferred to y

**$U(X = Y)$ :** the consumer is indifferent between x and y

## Preference Ranking

- **Ordinal:** order of the rankings
- **Cardinal:** intensity of a consumer's preferences

### Example:

Ordinal: x is preferred to y

Cardinal: x is preferred over y by a factor of 3 units

## Analysis of Multiple Goods:

### Indifference Curves:

- Calc concept... Contour plot
- They are the set of points representing the market baskets among which the consumer is indifferent
- Properties:
  - Downward-sloping
  - Further from origin, the higher level of consumer satisfaction
  - Two curves cannot intersect or cross

### Marginal Rate of Substitution:

- The number of units of Y a consumer is willing to give up to get one more X
  - Slope of indifference curve
  - $MRS_{xy} = -DY/DX$  (partial derivatives used)

One thing to note:

$$MRS_{xy} = MU_x/MU_y$$

Intuition:

Larger  $MU_x$  compared to  $MU_y$  the more Y you are willing to give up to increase consumption of X

# Budget Line

- Consumption is limited by income... Leading to a budget constraint
- $p_x X + p_y Y \leq I$

# Maxmising Utility

- Interior vs Corner Solutions:
  - **Interior:** consumer chooses the bundle at which the indifference curve is tangent to the budget line.
    - The slope of IC:  $(DY/DX) = (-P_x/P_y)$ .
  - **Corner:** It is optimal to buy all of one good and none of the other

# Cobb-Douglas

- $U = x^a y^b$