

## Says



Researches dream Home online and in magezines

Visit open houses and model homes

Talks about they are struggling to find their dream home Excited and hopeful

Imagines a beautiful, spacious Home

Feels a sense of pride and accomplishment



vignesh dharun Theni

Images of beautiful homes in magazines

online and TV

shows

Their friends and family owing nice homes

Homes that are out of their budget

Real estate agents telling them they can find their dream home

Friends and family telling them they deserve to a nice home

Does

Feels

