

VINAY PARAMANAND, MBA

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Management professional with rich experience in consulting, financial analysis, project management and banking

CAREER SUMMARY

- 10 years of cross functional experience in commercial banking, management consultancy, and market research
- Supervised team of 15 employees and headed a large city branch with an overall business value of \$ 8 million
- Developed and communicated the evolution of projects and liaised between the various internal teams and clients
- Oversaw \$ 40 million credit portfolio of 65 branches for adherence to bank's internal risk and legal requirements

WORK EXPERIENCE

Finance Manager (Part Time)

2015-Present

Graduate Student Association (GSA), Concordia University, Montreal

- Monitor \$ 2 million fund, and perform bookkeeping; determine and prepare resource requirements as per project need
- Maintain all records, ledgers, and receipts; perform account reconciliations and analyze budgetary variances
- Lead Financial Planning and Analysis (annual budgeting process, and annual strategic planning process) with staff

Strategy Intern (Co-op)

Jan-Aug 2016

Pratt & Whitney, Canada

- Led the data analysis project identifying top 5 customers, and pain points; investigated and analyzed 50 years of data
- Researched and identified 6 key operators, recommended action plan worth \$ 2.5 million in annual net profit
- Established, analyzed and prioritized the business requirements and made recommendations to optimize operating efficiency and the quality of the financial information

Senior Consultant

2015-2016

Concordia Small Business Consulting Bureau

- Managed projects from their initiation to their final delivery, while ensuring quality control and budget monitoring
- Produced 12 proposals, secured 5 projects to write business plans, marketing plans and conduct feasibility studies
- Engaged project stakeholders and communicated project updates to ensure buy-in and project success; successfully managed project changes, risks, issues and actions

Senior Manager (Promoted from Assistant Manager)

2006-2013

Vijaya Bank

- Achieved 16 % business growth in 2 months by establishing high level project progress visibility and transparency throughout the organization
- Increased staff productivity by 40% via breaking silos, agile metrics, collaborative tools, and establishing best practices
- Identified and coordinated projects to ensure maximum resource utilization and adherence to budget and schedule

EDUCATION

- **MBA (Focus in Strategy and Finance)**, Concordia University, Montreal, QC **2014-2016**
- **B.Sc. (Agriculture)**, University of Agricultural Sciences, Dharwad, Karnataka, India **2001-2005**

AWARDS AND OTHERS

- Winner 2nd place at 2017 Global Family Enterprise Case Competition with participation by 8 teams
- Elected as Board member on TANGO (Housing for disabled) to oversee all financial and budgeting activities
- Recipient of "Best Executive Director of a Self-Employment Training Institute" award by Government of India

KEY SKILLS AND COMPETENCIES

- Market Research • Financial & Data Analysis • Budgeting • Forecasting • Excel & PowerPoint • Project Management
- Financial modeling • Ability to influence and persuade others to ensure timely project completion • Multitasking