# **Agenda**

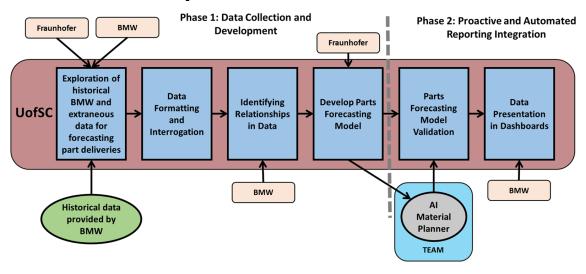
- 1. Announcements / Action Items
- 2. UofSC Update
- 3. Fraunhofer Update
- 4. Brainstorm on Objectives





### **UofSC Team - Status Update for 10/11/2021**

### **UofSC Roadmap**



### **Progress Made Last Week**

- Review zgve, 130, MD04 data
- Continued development on part ranking algorithm
- Dashboard refinement
- Team met to brainstorm objectives and how to address items such as inconsistencies, exceptions, KPIs, best practices
- Review interviews
- Completed Task 1 Deliverable

### **Current Task: Data Formatting and Interrogation**

- Identify underperforming suppliers/parts (in progress)
- Calculate optimal thresholds
- Identify main objective for model
- Identify relationships in performance with data (in progress)
- Research outside sources (in progress)
- Preliminary development of model for parts-forecasting
- Integrate formatted data and findings into model
- Analysis for dashboard integration
- Deliverable document

Deliverable: Key capabilities for part-forecasting model and prepared data for model creation

#### Plans for this week

- Continuing to review data
- Continue Refining data dictionary and database
- Brainstorm on key objectives and identify how to address







# **Dashboard**







# MPA Weekly Update 10/11 - Fraunhofer

### **Summary of last week:**

- Interviews with material planners continued received different perspectives
- Continued evaluation of potential expert-system framework solutions
- Experimenting with potential expert-system frameworks
- Jeno got access to Impact

### Plans for this week:

- Evaluating potential expert-system framework solutions for the recommendation engine
- Document the information obtained on the interviews
- Need access to Impact for other team members and orientation on where the relevant data is located in Impact

### **Concerns/Comments:**

None







# **Broad Objective**

How can we reduce material Planner efforts?







### **Potential Solutions**

- The user dashboard can integrate all needed data and analysis into one location for the planner.
- Provide Key Performance Indicator (KPIs) on dashboard that could guide material planner to reduce their daily efforts.
- Recommend best practices for the material planner.
- "What-if Analysis" The dashboard can allow material planner for creating "what if" scenarios based on alternative suppliers, transportation, stock, etc.
- ?
- . ?







### # 1 Dashboard

- Provide Key Performance Indicator (KPIs) on dashboard that could guide material planner to reduce their daily efforts.
- **KPIs** 
  - Health Status (KPI # 1)
  - Part Ranking (KPI # 2)

### Questions to be investigated:

- What are the KPIs for the material planner to reduce their daily efforts?\*
- What are fields/columns in datasets to generate these KPIs?\*
- What can be an Application logic/Algorithm to derive these KPIs?
- What are use case scenarios/test cases scenarios to validate the results?

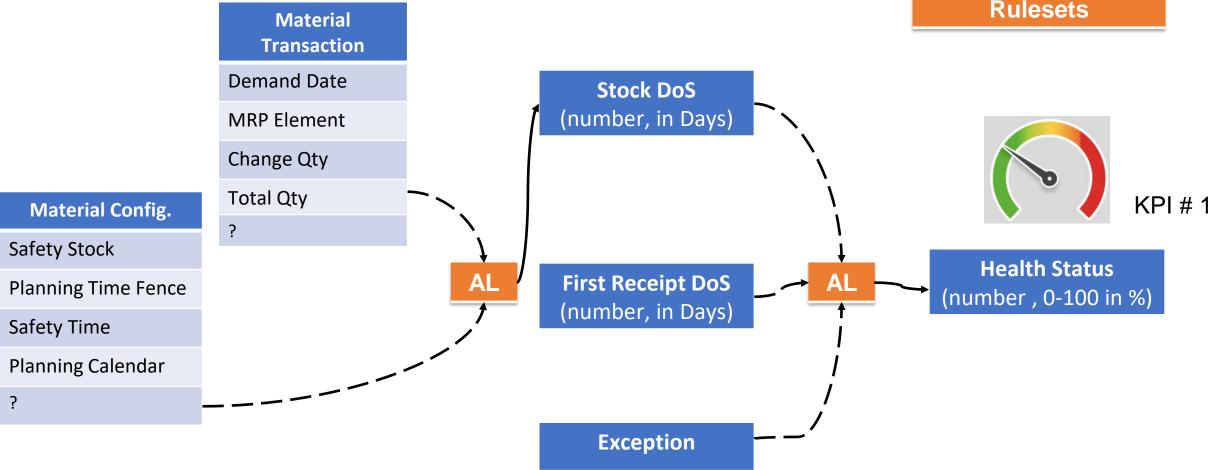






### Decision Tree - KPI # 1

Algorithm,
Application Logic,
Rulesets







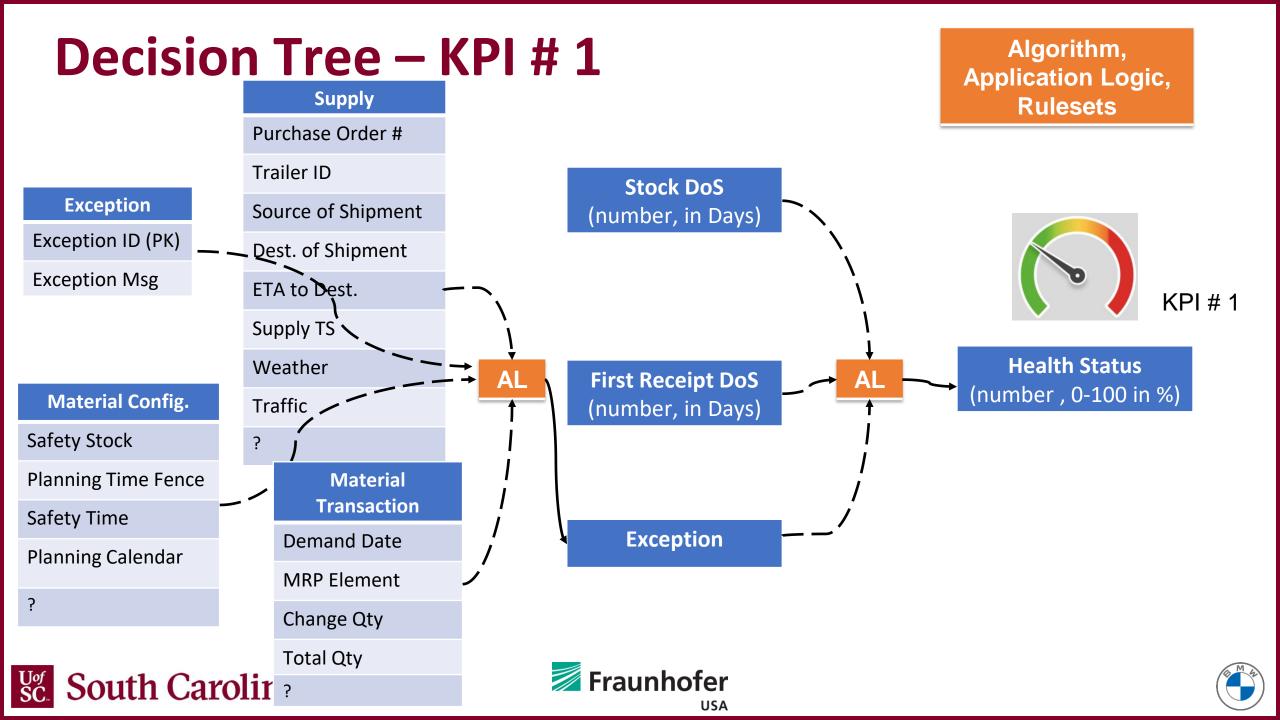


### Decision Tree – KPI # 1 Algorithm, **Application Logic,** Supply Rulesets Purchase Order # Trailer ID **Stock DoS** Source of Shipment (number, in Days) Dest. of Shipment ETA to Dest. Supply TS **Health Status** Weather **First Receipt DoS** (number , 0-100 in %) **Material Config.** Traffic (number, in Days) Safety Stock Planning Time Fence Safety Time **Exception** Planning Calendar









#### Decision Tree – KPI # 2 Algorithm, **Application Logic,** Supply **Stock DoS** Rulesets Purchase Order # (number, in Days) Trailer ID **Exception** Source of Shipment **First Receipt DoS** (number, in Days) Exception ID (PK) AL Dest. of Shipment **Exception Msg** ETA to Dest. **Exception** Supply TS **Health Status** Weather (number , 0-100 in %) **Material Config.** Traffic Safety Stock KPI # 2 Planning Time Fence Material **Transaction** Safety Time **Part Ranking Part Ranking Demand Date Algorithm** Planning Calendar MRP Element It calculate the probability that an order will be early or late **Change Qty**

and by how many days for the next delivery (Markov chain).





South Caroling

**Total Qty** 

### #2 Best practices for material planner.

- Recommend best practices for the material planner
  - Material Planner spends a significant amount of his/her daily time in reviewing exception messages.
  - Improve quality of decisions made by reducing overall number of exceptions

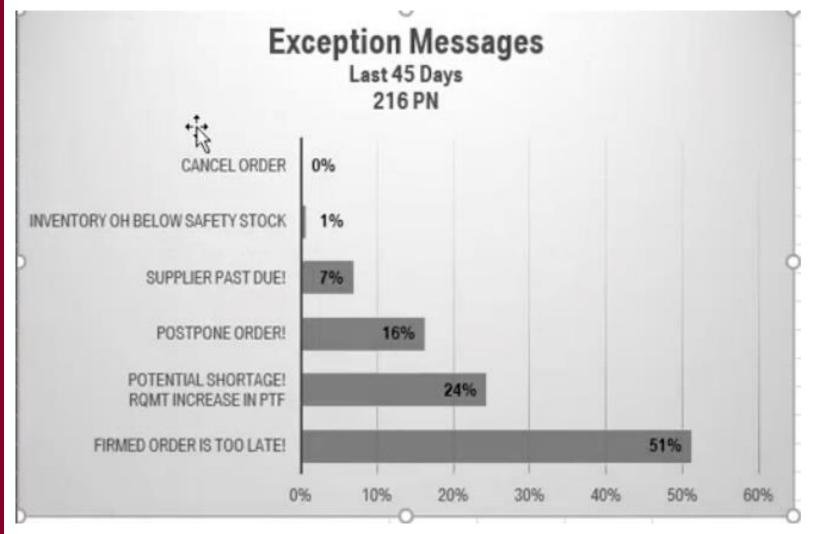
- Questions to be investigated
  - What are the most frequent exception messages generated?\*
  - What are the root causes of some of the highly generated exception messages? \*
  - How could we reduce/avoid the generated exception messages in order to reduce the material planner effort?\*
  - How can we validate that the recommended best practices are effective?







### **#2 Best Practice**



ID	Exception Message
10	Firmed order is too late
30	Potential shortage! Rqmt increase in PTF
15	Postpone order!
4	New order, Supplier past due!
96	Inventory on hand is below safety stock

(Image credit : Joshua)







### Credit: FhG team - Rulebook

## Rule book

Maic	DOOK					
Exception	Message	Scenarios		Desc.	Whe n	Recommendation /Purpose
Exception 96	Inventory on hand is below safety stock	Ignore_Inventory_	On_Hand_Is_Below_Safety_Stoc}			
Exception 7	Supplier past due	Supplier_Past_Due				
Exception 15	Postpone Order	Ignore_Exception,	Zero_Out_Exception_15			
Exception 30	Potential shortage, requirement increase in PTF	Ignore_Potential_ Pull_In_ Shortage Expedite_ Shortag	e_Quantity,	+	Supply	y .
Exception 10	Firmed order is too late.	Ignore_Exception_ Expedite_Order_fo		Purch Traile	ase Ord r ID	er#
		Material Config.	Material •	Source	e of Shi <sub>l</sub>	pment
		Safety Stock	Transaction	Dest.	of Shipr	ment
		Planning Time Fence	Demand Date	ETA to	o Dest.	
		Safety Time	MRP Element	Suppl	y TS	
		Planning Calendar	Change Qty	Weatl	her	
		2	Total Qty	Traffic	С	

Fraunhofer

# **#3 What-if Analysis**



### **Feedback from Material Planner**

The material planner suggestion will be displayed along with a box to collect the Planner's feedback on why they accepted or rejected

### **What-if Analysis**

The dashboard will also allow for creating "what if" scenarios based on alternative suppliers, transportation, stock, etc.





# Summary...

How can we reduce material Planner daily efforts?

- Dashboard
  - KPIs, Data analysis on one dashboard to reduce material planners' effort
- Recommend best practice
  - Reduce Exception messages to reduce material planners' efforts
- What-if analysis
  - "what if" analysis for material planner (based on alternative suppliers, transportation, stock, etc.) to test and optimize different scenarios.







# Back up





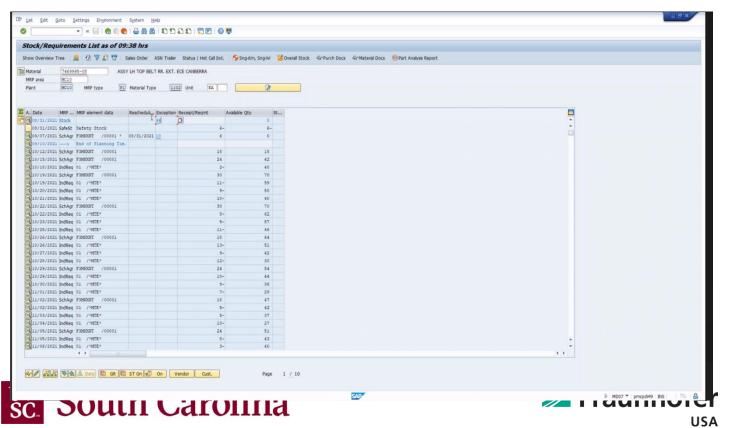


### Exception 96 – Inventory on hand is below safety stock (Scenario – 1 - Ignore\_Inventory\_On\_Hand\_Is\_Below\_Safety\_Stock)

In a new revision of the part (new AI level), a new part may deliver earlier than is planned, and <u>the new</u> <u>revision level copies the settings of the current part</u>. It forces the scheduled agreement to deliver a little bit earlier. Or <u>when you run out of parts.</u>

When: The first schedule agreement time is one to two weeks before the demand.

**Recommendation:** This is a new revision level part, ensure the first delivery timing is agreed with the supplier.



Material Config.

Safety Stock

Planning Time Fence

Safety Time

Planning Calendar

?

Material
Transaction

Demand Date

MRP Element

Change Qty

Total Qty

?

Credit: FhG team - Rulebook

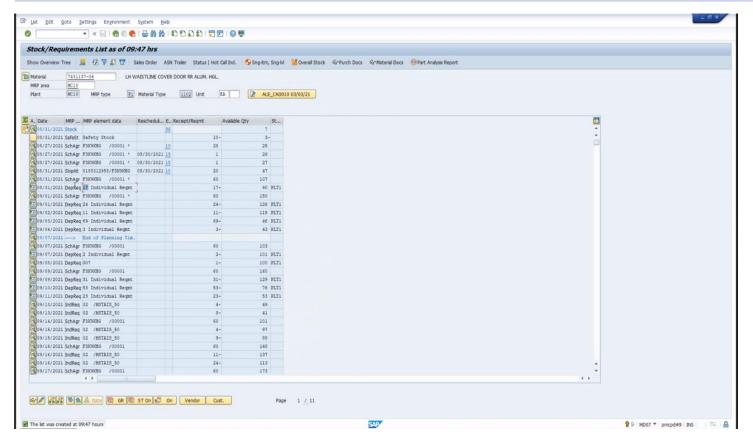


### Exception 96 – Inventory on hand is below safety stock (Scenario – 2 - Expedite\_Inventory\_On\_Hand\_Is\_Below\_Safety\_Stock)

Inventory on hand is below safety stock. When you run out of parts.

**When:** The available quantity for today is less than the demand for today.

**Recommendation:** Urgent expedite order is required. Expedite order quantity should cover production for today and tomorrow.













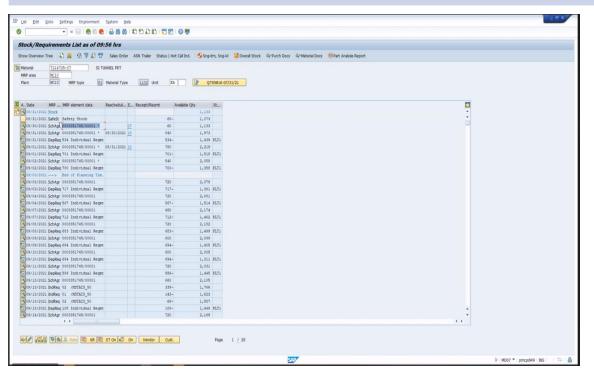


### Exception 7 – Supplier past due (Supplier\_Past\_Due)

Advance Shipping Notification (ASN) is not in SAP. The scheduled agreement for a prior day has not changed to a shipping note.

**When:** The scheduled agreement for a prior day (to today) has not changed to a ship note. And the scheduled agreement has exception 7.

**Recommendation:** Confirm if supplier is past due and confirm ASN is correct and in SAP. Verify production coverage and add to the next regular truck or expedite if needed.





Supply
Purchase Order #
Trailer ID
Source of Shipment
Dest. of Shipment
ETA to Dest.
Supply TS
Weather
Traffic

Credit: FhG team - Rulebook



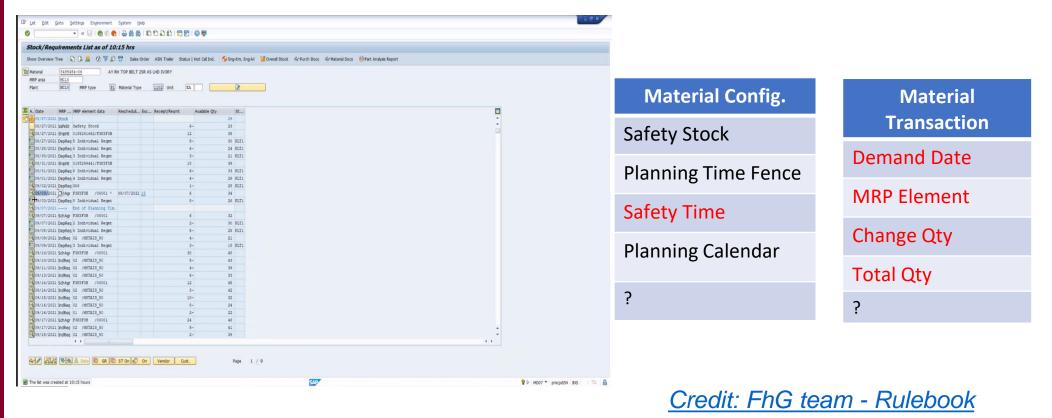


### Exception 15 – Postpone Order (Scenario # 1 - Ignore\_Exception)

Delay an order because the total inventory is over what the safety lead time value coverage is for that part.

**When:** There is a scheduled agreement with a 15 exception, There are future Dep Requirments with Receipt/Reqmt greater than the exception quantity

**Recommendation:** Ignore this message unless there is management direction to push out the deliveries.



Supply
Purchase Order #
Trailer ID
Source of Shipment
Dest. of Shipment
ETA to Dest.
Supply TS
Weather
Traffic

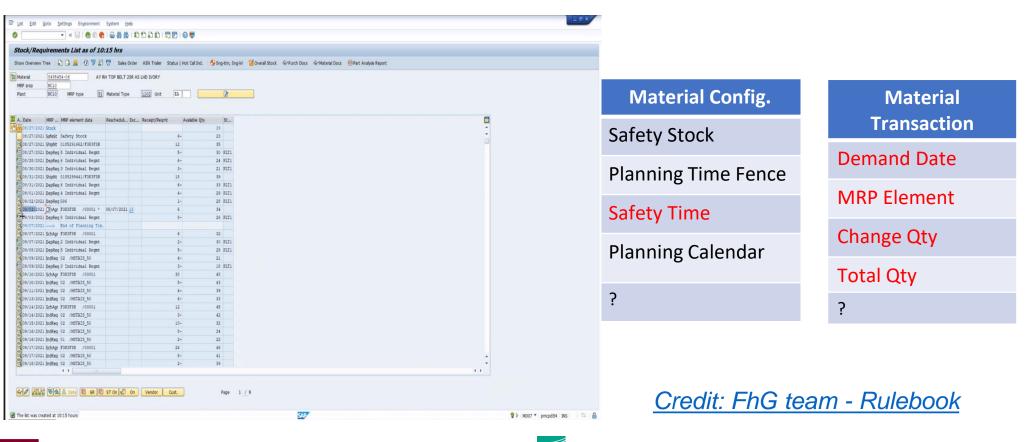


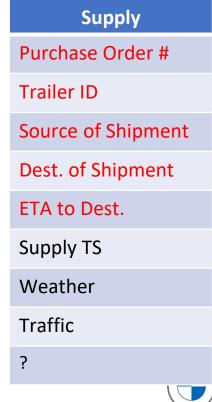
### **Exception 15 – Postpone Order (Scenario # 2 - Zero\_Out\_Exception\_15)**

Delay or reduce the quantity because you don't need those parts based on the configured settings.

**When:** There is a scheduled agreement with a 15 exception, There future DepRqmt with Receipt/Reqmt are less than the available inventory + the exception quantity

Recommendation: Zero out the receipt requirement of the scheduled agreement having the exception."









### Exception 30 – Potential shortage, requirement increase in PTF (Scenario # 1 - Ignore\_Potential\_Shortage)

For a scheduled agreement outside the planning time fence we believe the quantity should be added to an earlier shipment within the planning time fence if today is the day before the next the pickup date.

**When:** For the available stock at the end of the previous day before the last shipment inside the planning time fence, If the number of days covered including available safety stock is greater than the number of days to the next delivery date + 1.

**Recommendation:** Production is covered, pull in is up to planner discretion.

Material Config.
Safety Stock
Planning Time Fence
Safety Time
Planning Calendar
?

Material Transaction
Demand Date
MRP Element
Change Qty
Total Qty
?

Credit: FhG team - Rulebook





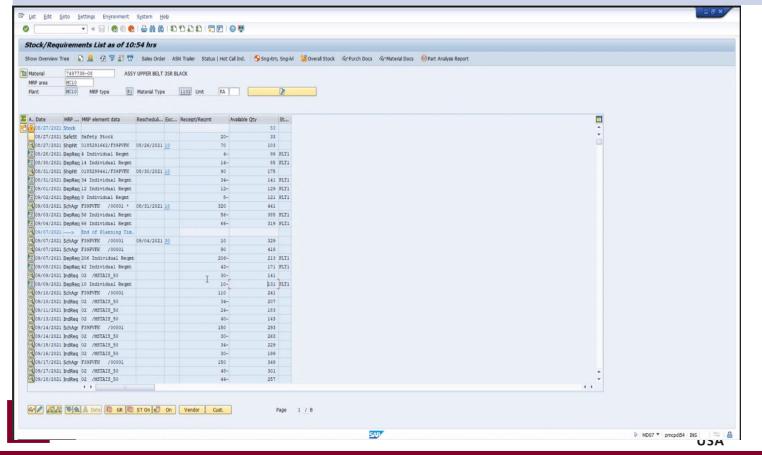


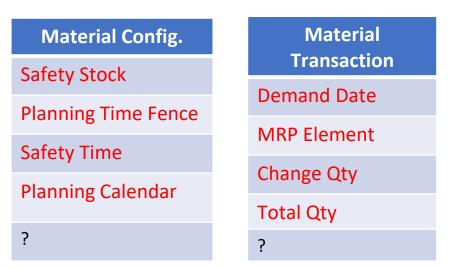
#### Exception 30 – Potential shortage, requirement increase in PTF (Scenario # 2 - Pull\_In\_ Shortage\_Quantity)

For a scheduled agreement outside the planning time fence we believe the quantity should be added to an earlier shipment within the planning time fence if today is the day before the next the pickup date.

**When:** For the available stock at the end of the previous day before the last shipment inside the planning time fence, If the number of days covered including available safety stock is less than or equals the number of days to the next delivery date And today is before the pickup date, (where Pickup date := scheduled agreement date - Planned delivery time)

**Recommendation:** "Add the exception message receipt/requirement to the next scheduled agreement date after today. If the receipt/reqmnt quantity is less than the safety stock then this message was created is due to safety stock on the part. "



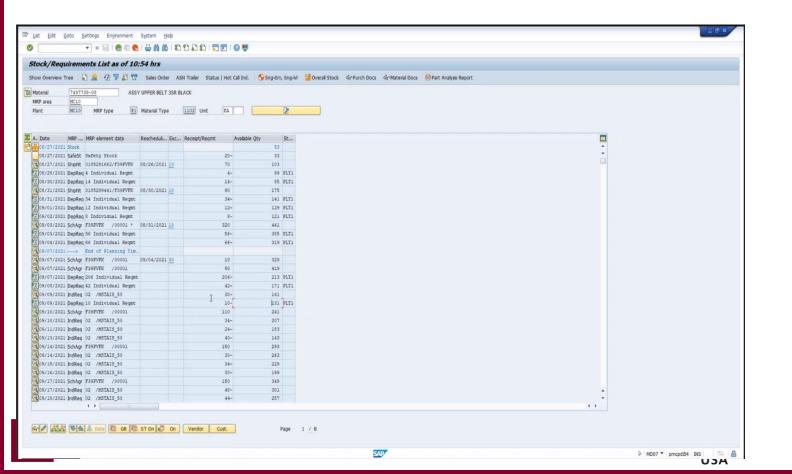


#### Exception 30 – Potential shortage, requirement increase in PTF (Scenario # 3 -Expedite\_ Shortage\_Quantity)

For a scheduled agreement outside the planning time fence we believe the quantity should be added to an earlier shipment within the planning time fence if today is the day before the next the pickup date.

**When:** The available stock at the end of the previous day before the last shipment inside the planning time fence, If the number of days covered including available safety stock is less than or equals the number of days to the next delivery date. And today is equal to or after the pickup date (where Pickup date := scheduled agreement date - Planned delivery time),

**Recommendation:** Create an expedite order for Receipt/Reqmt in the exception."



Material Config.

Safety Stock

Planning Time Fence

Safety Time

Planning Calendar

?

Material
Transaction

Demand Date

MRP Element

Change Qty

Total Qty
?

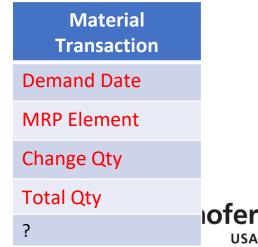
### Exception 10 – Firmed order is too late. (Scenario # 1 - Ignore\_Exception\_10)

The Planning time fence enables the ability to not have any changes to a supplier within a certain time frame. For example, if a supplier picks up on Wednesday and Friday. SchAgr (Schedule Agreements) represent the quantity that is sent to the supplier via EDI. As we progress through the week Schedule Agreements move into the Planning Time Fence. If changes are needed when the Agreement is within the Planning Time Fence, SAP cannot automatically change the agreement. Without the planning time fence, when MRP is run, if there is a demand increase the system will add the difference to a Scheduled Agreement. The Planning time fence creates a hard barrier so that the material controller needs to make modifications themselves, MRP cannot make the changes. Within the Planning time fence, the order is firmed. When a Firmed order is too late, the pieces need to be pulled in sooner. The quantity coming from the supplier is arriving too late. The exception message will stay until the quantity arrives from the supplier Setting up an expedite will clear the exception. For suppliers with longer lead times you must think a week ahead.

**When:** For the available stock at the end of the previous day to the exception, If the number of days covered is greater than the number of days to the next delivery date.

**Recommendation:** Production is covered through the next delivery, ensure there is no delay with the shipment.

	Material Config.
	Safety Stock
	Planning Time Fence
	Safety Time
	Planning Calendar
L	?





### Exception 10 – Firmed order is too late. (Scenario # 2 - Expedite\_Order\_for\_Exception\_10)

If there is any risk to production that parts will not be available we have the green light to do an expedite. Especially if we can't get parts added to a truck because they are within the planning time fence. The exception message will stay until the quantity arrives from the supplier. Setting up an expedite will clear the exception. For suppliers with longer lead times you must think a week ahead.

**When:** For the available stock at the end of the previous day to the exception, If the number of days covered including available safety stock is less than or equals the number of days to the next delivery date

**Recommendation:** "Production is not covered through the next delivery date, please create expedited order for the expected shipment quantity. "

Material Config.

Safety Stock

Planning Time Fence

Safety Time

Planning Calendar

?

Material
Transaction

Demand Date

MRP Element

Change Qty

Total Qty

?





### # 2 Best Practice

- Recommend best practices for the material planner
- Questions to be investigated
  - What are the root causes of some \$\phi\$f
     the highly generated exception \( \text{/} \)
     messages?
  - How could we reduce/avoid the generated exception messages in order to reduce the material planner effort?
  - How can we validate that the recommended best practices are effective?

Cost Savings Analysis	Valu	e		
Actual Number	5			
Exception Messages Past 45 Days Total		5,200,000		
% of Safety Stock Messages	50%			
Exception Messages Past 45 Days Remaining		2,600,000		
Average # of Seconds to Process Each Message		10		
Total # Seconds for ALL Messages	26,000,000			
Total # Minutes for ALL Messages	433,333.33			
Total # of Hours for ALL Messages		7,222.22		
Hours Per Day To Process	160.49			
Plan Numbers				
Total # of Hours 1 Planner 1 Year		2080		
Total \$ One Head	\$	135,000.00		
Cost Per Hour	\$	64.90		
Total Cost of Exception Message	\$	10,416.67		
Est % of Reduction		20%		
Savings Per Day	\$	2,083.33		
Savings Per Year	\$	541,666.67		







# **Part Ranking**

- A part ranking algorithm using Markov Chain is being developed
- Based on historical data, we will be able to calculate the probability that an order will be early or late and by how many days for the next delivery.

#### **Data Needed**

- Supplier number
- Part number/description
- Expected receipt date
- Actual receipt date

#### **Data Extracted From**

- Zgrve Reports
  - Material (part #)
  - Supplier #
  - GR date (actual receipt date)
- MD04 Reports
  - Material
  - Demand Date/"ShipNt" in MRP Element





