



#### > Feed the Assistant with Knowledge

Use the dellforstartups.com webpage and the provided documents to teach the bot

➤ Engage individuals in their language, 24/7

No matter what or when the customer need something, the chatbot will be available 24/7 in three different languages (German, English & French)

Refocus employees on high-value activities

The chatbot/virtual assistant will help the Dell for Startups team tremendously, since the team will be able to focus more on business development

#### Teach the Bot to initiate follow up cases



Customer service

Regular Information regarding the Dell for Startups Programm



Technical support

Direct the customer to their free technical consultation



Training & education

Provide learning videos and workshops for startups



Information regarding Onsite Events
Present the next Dell for Startup Events



Scheduling

Connect the customer to the sales team for their coupons



### Exemplary Implementation in the future

**D¢LL**Technologies

vents Learn

Learn Connect ∨

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JOIN OUR COMMUNITY



Hello, I'm Emma.
What can I help you with today?

## **DELL FOR STARTUPS**

Start up. Scale up.

Exclusive access to startup tech advice, member pricing, networking events and more.

# Winning Price: 4 x AW520H



Good Luck to everyone and have fun!

