

GIULIANO PAOLINI

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Client-Facing Leader & Technical Problem Solver | Software Developer

I'm a hands-on leader with over 9 years of experience in high-pressure, client-facing roles, now applying my STEM background and technical skills to software development and AI-driven solutions.

Skilled at solving complex problems and optimising workflows, with years of experience managing cross-functional projects. Experienced in full-stack development with a passion for customer experience innovation.

RECENT TECHNICAL EXPERIENCE

Software Developer (Graduate) | Makers Academy

○ Python • SQL • Java • Kotlin • HTML • CSS • Full-stack Development

March 2025 – July 2025 (Full-time Bootcamp)

- Built fullstack applications using Python, SQL, Java, and Kotlin, working across back-end logic, database design, APIs, and front-end development
- Worked extensively in agile teams, with a strong focus on **pair programming**, collaborative problem-solving, and continuous peer feedback
- Applied **Test-Driven Development (TDD)**, iterative delivery, and clean coding practices to produce maintainable, high-quality code
- Actively led and contributed to **retrospectives**, **group debugging sessions**, and technical discussions, strengthening team coordination and communication

PROJECTS

MakersBnB

Python, Flask, PostgreSQL, HTML, CSS, VSCode, TablePlus, Postman | Team Collaboration

A full-stack property rental platform inspired by Airbnb

- Developed real-world features including user authentication (sign-up/login), adding property listings via POST request, and booking requests using Flask-Mail
- Collaborated using GitHub in an Agile workflow, managing sprints and daily standups

Acebook

Java, Springboot, PostgreSQL, HTML, CSS, IntelliJ, TablePlus, Postman | Team Collaboration

Social media site complete with posts, comments and ads!

- Successfully deployed a working Social Media using DuckDns, including posts, comments, likes, users, user profile page, working contact email form and friends
- Integrated 3rd-party systems including Auth0 to handle login/signup, and JavaMailSender linked to Google Mail

Food Cloud

Java, Spring Boot, PostgreSQL, HTML, CSS, Bootstrap, IntelliJ, TablePlus | Team Collaboration

Meal tracker and recipe discovery app

- Worked closely with a team of Quality Engineers to ensure accessibility, thorough testing, and a smooth user experience
- Contributed to integrating security features into RESTful APIs and emphasised good development practices throughout the project

PROFESSIONAL EXPERIENCE

Operations Manager & Chief of Staff | The Cygnet at The Swan Inn

2023 – Present (*Startup Fine Dining Restaurant, 3 AA Rosettes*)

- **3 AA Rosettes (2023):** Our restaurant won a **nationally recognised award** for fantastic food and service within a year of opening our door
 - Implemented all operational systems: **POS, HR, CRM, billing, and email automation**
 - **Employee #2** in an award-winning startup; **drove business-critical projects** from inception to execution
 - Led **vendor relationships**, negotiated contracts, and solved operational bottlenecks creatively
 - **Recruited, trained, and managed** a high-performing team of 8, fostering continuous learning and collaboration
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Private Dining Supervisor & Head Waiter | Belmond Le Manoir Aux Quat'Saisons

2017 – 2023 (*Luxury 2 Michelin Star Hotel & Restaurant*)

- Led bespoke project delivery for **high-profile clients**, with end-to-end ownership of private events and experiences
 - Acted as **key liaison** between operational teams, senior leadership, and external vendors to deliver complex solutions under tight deadlines
 - Developed **internal training and mentorship schemes**, enhancing operational resilience and staff retention
 - Built **strategic supplier relationships**, managed procurement, and oversaw **large-scale budgets**
 - **Guest Hero Award:** Recognised for exceptional client satisfaction in managing private events
 - **Gold Service Scholarship Semi-Finalist (2020):** Prestigious award for outstanding client service
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TECHNICAL SKILLS, EDUCATION & CERTIFICATIONS

- Makers Academy Graduate (July 2025) – Intensive Software Engineering Bootcamp
 - **Python • SQL • Java • Kotlin • HTML • CSS • Full-stack Development**
 - **B.Sc. Biomedical Science**, RMIT University (2012) Victoria, Australia
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HOBBIES & INTERESTS

Strategy and Tactical games • Tabletop RPG's • Escape rooms • Wine tasting • DIY Projects