



# Behavioral and Experimental Economics

COURSE DETAILS

Paolo Crosetto



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## Paolo Crosetto

### About me

- ▶ I am a researcher at INRAE, Grenoble, France
- ▶ I mainly do experimental economics applied to food, risk, consumer behavior, social dilemmas

### Contact

- ▶ [paolo.crosetto@gmail.com](mailto:paolo.crosetto@gmail.com). Anytime.
- ▶ Feel free to ask for a skype/zoom Q&A session if you need it.

### Language

- ▶ The course is in English
- ▶ But I *do* speak Italian (and French & ...) and off-class help can be given in other languages



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## Course outline

Session 1 The experimental method & value elicitation

Session 2 Consumer biases

Session 3 Risk elicitation

Session 4 Nutritional food labeling



## Course material

Course material will be on moodle, right now it is on Github

That is, [here](#)

This includes:

- ▶ the lectures
- ▶ the relevant research papers and/or book chapters
- ▶ the relevant experimental instructions & designs
- ▶ extra suggested readings and/or videos



## Evaluation details

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The exam is a **take home**.

It is done in two easy steps:

1. You choose **one paper** out of a list and **read** it;
2. You **write an article report** and send it to me (email).



## Exam details: list of papers

Papers on github/moodle. Focus on application to energy/climate change.

1. Olson et al., Market Design and Trading Behavior in Electricity Markets
2. Dolan and Metcalfe, Natural field experiment on energy conservation
3. Alcott and Rogers, Short & Long-Run Effects of Behavioral Interventions
4. Alcott and Kessler, The Welfare Effects of Nudges
5. Carlsson et al., Nudging as an Environmental Policy Instrument
6. Bensch and Peters, Cooking stoves in Senegal
7. Andor et al., Cognitive reflection and the valuation of energy efficiency
8. Andor et al., European energy label
9. Costa, Energy conservation nudges
10. Lee et al., Experimental Evidence on the Economics of Rural Electrification
11. ...there are more



## Exam details: article report

### Take-home 3-pages report on the chosen paper

The article report is made up of **three parts**:

1. Summary fo the paper and main results;
2. Criticize the experiment: what are the weak points? Does it lack in external/internal validity? etc...
3. Propose an alternative design: if the experiment is *field*, propose a *lab*; if it is *lab*, propose a *field*.

**More details will be given next time**

**Ready? go!**