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Investment Teaser

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Company Overview

Company was established in 1987 and Headquarters in Mumbai

We are one of the leading government recognized manufacturers and exporters in Scarves, Beachwear Garments, Kids Wear, Nightwear & Accessories.

We have clean in-house production facilities like sewing, cutting, ironing, finishing, quality control, packing & dispatch. Every order goes through careful quality inspection by our qualified checkers during every stage of production until final dispatch.

We also offer products made out of Polyester Fabrics from Recycled Yarn. Our office & factory are situated in the heart of Mumbai, the financial capital of India.

We facilitate our clients with accessories/trims/packing as per their requirement which include labels, tags, polybags, cartons in qualities, sizes & colors as per the requirement & their specification manuals.

The company's edge over its competitors is the value-price relationship, Superior Design collection, timely delivery and efficient supply chain Our Factory is socially compliant & with BSCI certification.

Company Overview

Vision :

- With passion for fashion in the blood, True Fashion was born where ideas meet styles, where Colours, Styles and Quality makes up a complete human personality.

Mission :

- Our mission is to be honest, hardworking, loyal, cooperative, simple and the best. Our work environment is very professional, result-oriented, positive and always moving towards growth.
- We continue on the path to sustained excellence in the years to come.

Products and Services

○ True Fashion

Pioneers in the industry, we offer Cotton Pareo, Cotton Scarf, Polyester Pareo, Viscose Pareo and Viscose Scarf from India.

Material: cotton

Size: 105 x 180 cm.

Designed with beautiful floral and paisley print all over.

Soft and light-weight fabric.

Various color combinations available

The perfect accessory for a day on the beach or team it up with a pair of jeans n a tee.

Ideal for wearing both during the day as well as the night.

Products and Services

○ Other Products

Our product range includes a wide range of Scarves, Soft Fabric Scarf, Soft Fabric Beach Clothing, Soft Fabric Ladies Clothing, Paisley Printed Women's Top and Paisley Top.

Scarves



Soft Fabric Scarf



Soft Fabric Beach Clothing



Soft Fabric Ladies Clothing



Products and Services

Paisley Top



True Fashion Rust Coloured Top



Ladies Shirt



Ladies Palazzo



Investment Highlights

Strong Growth Rate : Company's funds will increase with 34.83%, 43.90% and 31.91 in the years 2018-2019, 2019-2020, and 2020-2021 Respectively. Because increase Company's Reserves and Surplus, which increase because of increment in the profit in the coming years.

Competitive Advantage :

These high quality Polyester Printed Tops are made from very high quality raw material due to which these tops are widely demanded by all.

Our newest creations are fashioned keeping in mind the Market Prerequisite, New trend, Exclusive Prints and Magnificent Colors.

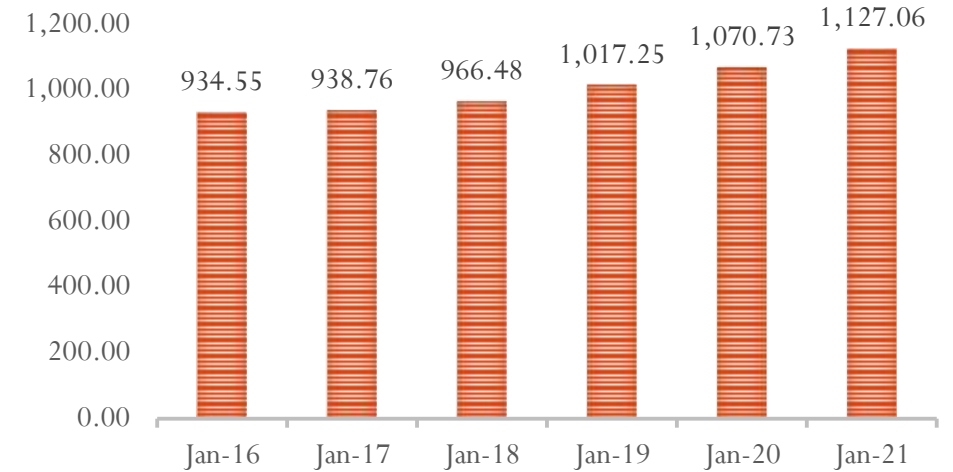
Our production is on Make to Order basis.

The company's edge over its competitors is the value-price relationship, Superior Design collection, timely delivery and efficient supply chain

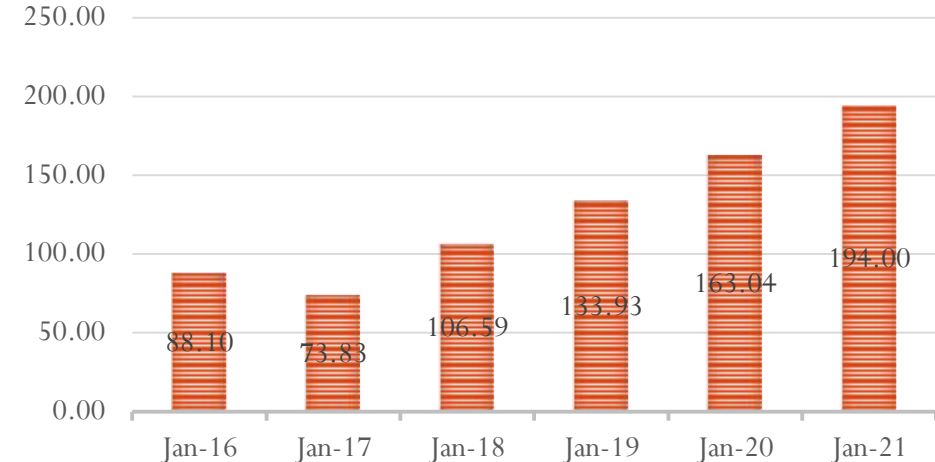
Financial Summary

| Profit and Loss Account | | | | | | |
|---|-------------------------|-----------|-----------|-----------|-----------|-----------|
| Particulars |in Rs. Lakhs. | | | | | |
| | Actual | | | Projected | | |
| | Mar-16 | Mar-17 | Mar-18 | Mar-19 | Mar-20 | Mar-21 |
| | 12 months | 12 months | 12 months | 12 months | 12 months | 12 months |
| INCOME | | | | | | |
| Revenue From Operations [Gross] | 888.28 | 805.87 | 844.24 | 886.452 | 930.7746 | 977.3133 |
| Revenue From Operations [Net] | 888.28 | 805.87 | 844.24 | 886.452 | 930.7746 | 977.3133 |
| Total Operating Revenues | 888.28 | 805.87 | 844.24 | 886.452 | 930.7746 | 977.3133 |
| Other Income | 46.27 | 132.89 | 122.24 | 130.7968 | 139.9526 | 149.7493 |
| Total Revenue | 934.55 | 938.76 | 966.48 | 1,017.25 | 1,070.73 | 1,127.06 |
| EXPENSES | | | | | | |
| Purchase Of Stock-In Trade | 543.53 | 413.25 | 524.6 | 535.092 | 545.7938 | 556.7097 |
| Changes In Inventories Of FG,WIP And Stock-In Trade | -14.53 | 15.25 | -28.6 | -27.456 | -26.3578 | -25.3034 |
| Employee Benefit Expenses | 66.82 | 127.34 | 116.54 | 125.8632 | 135.9323 | 146.8068 |
| Finance Costs | 55.07 | 8.94 | 9.6 | 9.12 | 8.664 | 8.2308 |
| Depreciation And Amortisation Expenses | 21.17 | 17.75 | 20.2 | 22.624 | 25.33888 | 28.37955 |
| Other Expenses | 250.63 | 309.09 | 247.35 | 249.8235 | 252.3217 | 254.845 |
| Total Expenses | 922.69 | 891.62 | 889.69 | 915.0667 | 941.693 | 969.6684 |
| Profit/Loss Before Exceptional, ExtraOrdinary Items And Tax | 11.86 | 47.14 | 76.79 | 102.18 | 129.03 | 157.39 |
| Exceptional Items | 2.28 | 1.23 | 156.02 | 132.617 | 112.7245 | 95.81578 |
| Profit/Loss Before Tax | 14.14 | 48.37 | 232.81 | 234.80 | 241.76 | 253.21 |
| Tax Expenses-Continued Operations | | | | | | |
| Current Tax | 4.03 | 14.48 | 83.91 | 0 | 0 | 0 |
| Deferred Tax | -0.47 | 0.06 | -4.12 | -4.0376 | -3.95685 | -3.87771 |
| Total Tax Expenses | 3.56 | 14.54 | 79.79 | -4.0376 | -3.95685 | -3.87771 |
| Profit/Loss After Tax And Before ExtraOrdinary Items | 10.58 | 33.83 | 153.02 | 238.84 | 245.72 | 257.09 |
| Profit/Loss From Continuing Operations | 10.58 | 33.83 | 153.02 | 238.84 | 245.72 | 257.09 |
| Profit/Loss For The Period | 10.58 | 33.83 | 153.02 | 238.84 | 245.72 | 257.09 |

TOTAL REVENUE



EBITDA(IN RS. LAKHS)

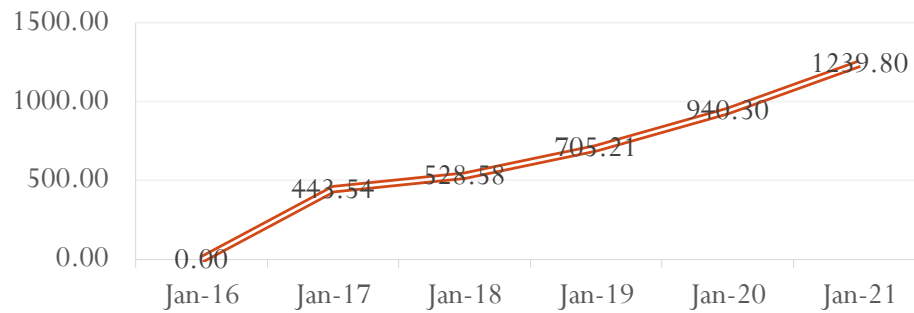


Financial Summary

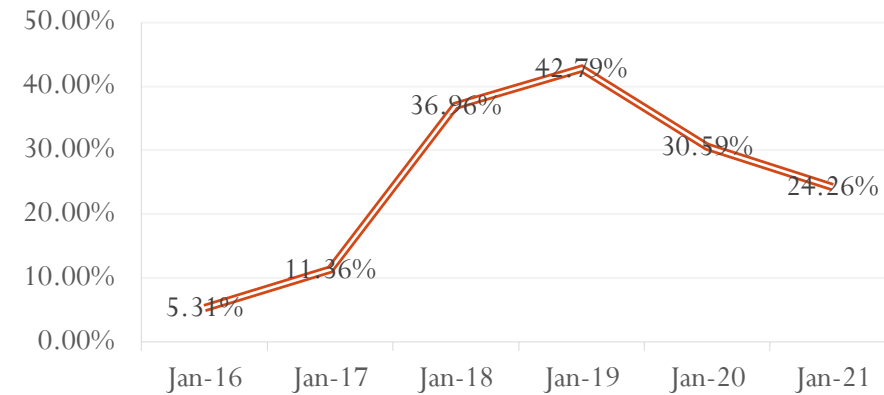
| Ratio Analysis | | | | | | |
|----------------------|----------------------|--------|--------|-----------|----------|----------|
| Particulars |in Rs. Cr. | | | | | |
| | Actual | | | Projected | | |
| | Mar-16 | Mar-17 | Mar-18 | Mar-19 | Mar-20 | Mar-21 |
| Average Total Assets | 0.00 | 443.54 | 528.58 | 705.21 | 940.30 | 1239.80 |
| Total Revenue | 934.55 | 938.76 | 966.48 | 1,017.25 | 1,070.73 | 1,127.06 |
| Profit After Tax | 10.58 | 33.83 | 153.02 | 238.84 | 245.72 | 257.09 |
| Total Equity | 199.23 | 297.67 | 413.98 | 558.17 | 803.24 | 1059.51 |

Financial Summary

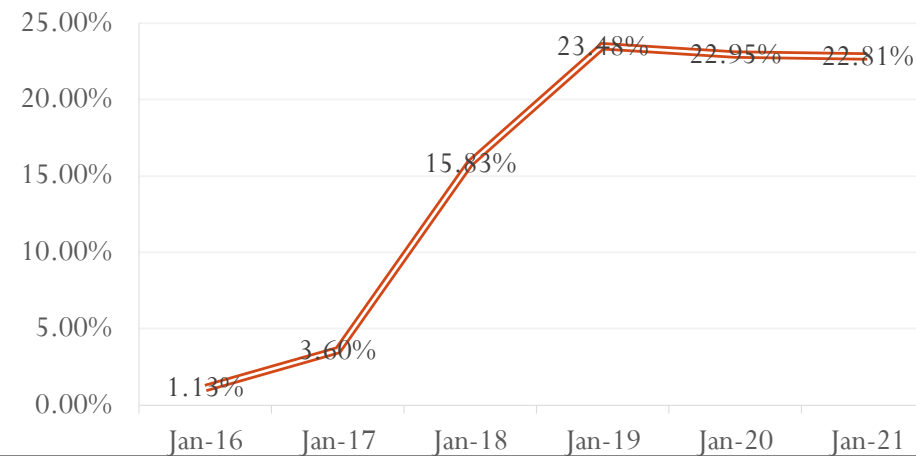
ASSET TURNOVER RATIO(X)



ROE (%)



PROFIT MARGIN(%)

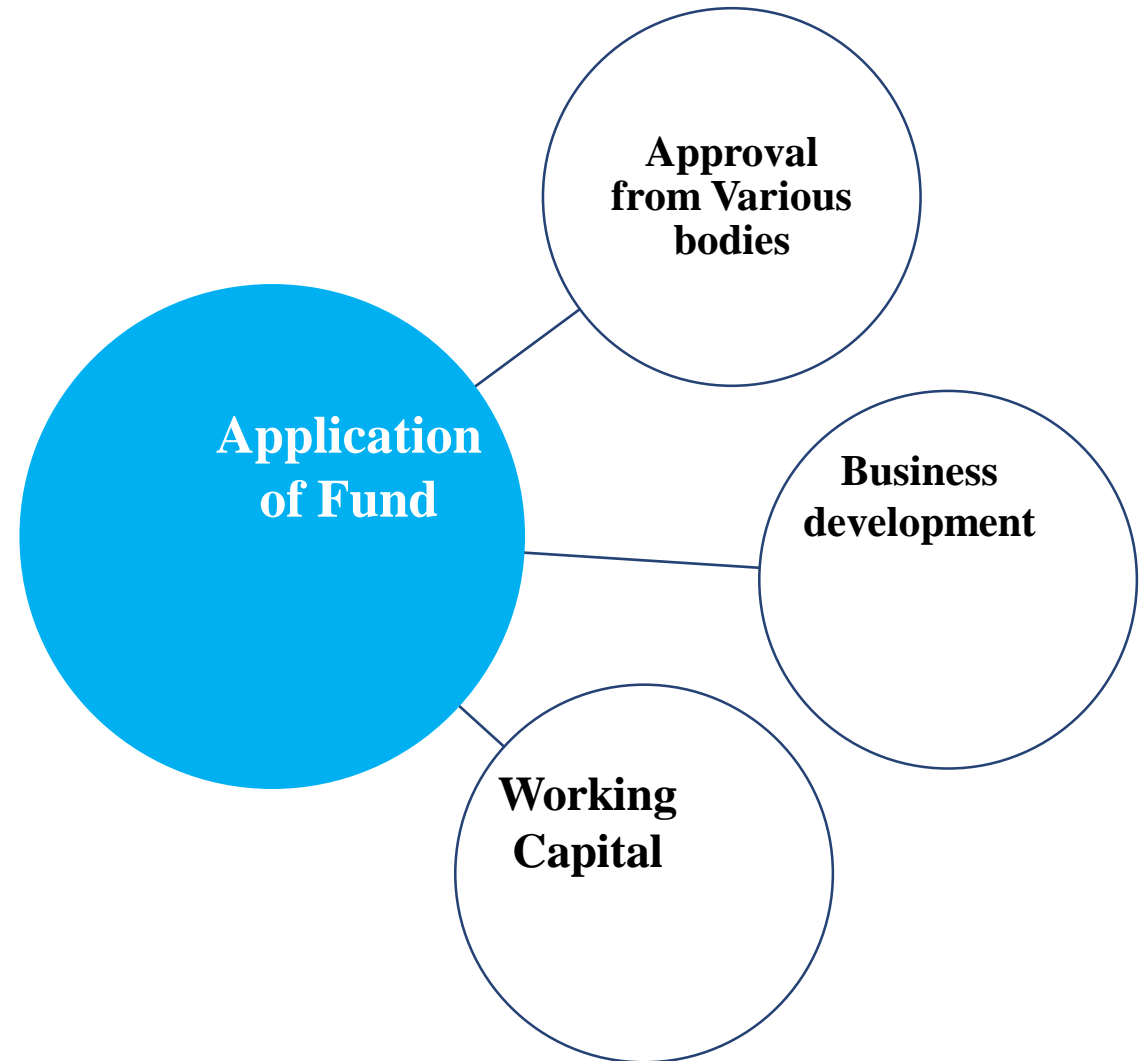


Deal Information

Funding Requirement as Private Equity



Total Fund Requirement : INR 145.50 Crores



Deal Information

| Utilisation of Funds | Amount(in Rs. Cr.) |
|----------------------------|---------------------|
| Approvals and Accrediation | 5.50 |
| Business Development | 60.00 |
| Working Capital | 80.00 |

AMOUNT (IN RS. CR.)

■ Approvals and Accrediation ■ Business Development ■ Working Capital

