

REF: RIELLO POWER/RS/15049/25-26

Date: 19/08/2025

Client Details: IIT Bombay

Kind Attn: Prof. Veeresh Deshpande

Site Details: Advanced Semiconductor Chiplet Packaging Lab, Electrical Engineering

Subject: 100 KVA UPS System alongwith Batteries & Accessories

Dear Sir,

With reference to your subject mail & our subsequent discussion for UPS requirement, we are pleased to submit our **Techno-Commercial Offer** for your kind perusal and consideration.

We have many years of experience in high performance Uninterrupted Power Supply Systems. The manufacturing unit has ISO 9001 certificate for its quality products and is established as international market leader in the UPS systems involving high and sophisticated technology and ensuring high efficiency by adopting latest IGBT's and PWM technology.

The system affords the operator with high operational reliability and the customer with low operating cost thus ensuring forward looking investment. The system has the required characteristic to ensure consistent power flow and full protection for load against all potential risks. Its major applications are in computer centers, point of sale systems, process industries and industrial process computers, industrial infrastructure loads, telecommunication and sophisticated medical equipment.

We are confident that the offered system will meet with your specific requirement and found most suitable to your esteemed organization.

Thanking you and assuring you of our best services all the times.

Yours faithfully,
For, M/s Riello Power India Pvt Ltd

Rahul Shah
Senior Manager- Sales & Marketing
Email: rahulshah@riello-power.com
Mobile no: 09920222130

REF: RIELLO POWER/RS/15049/25-26

Date: 19/08/2025

Client Details: IIT Bombay

Sl. No.	Description	Qty. Nos.	Unit Price (Rs.)	Total Price (Rs.)
1A	<p>100 KVA High Performance, IGBT/PWM based True-On-Line Double Conversion, Microprocessor Controlled UPS system</p> <p>Make: RIELLO Model: MHT 100 (Master HP)</p> <p>Each 100 KVA UPS system consisting of:</p> <p>100% Capacity IGBT rectifier. (Input Power factor >0.99, Input THDi<3%) Output power factor = 0.9 Inbuilt Standard galvanic isolation transformer. 100% Capacity Static IGBT-Inverter. 100% Capacity Static Bypass Switch. ECO Mode for efficiency upto 98% Inbuilt Standard potential free contacts. Inbuilt Standard programmable Battery test & Battery Management Software. Inbuilt LCD Display for fault diagnostic Input Reverse phase sequence protection circuitry</p>	1 nos.	875000	8,75,000
1B	<p>Battery Details: Battery Type: 12V, SMF, VRLA Battery Configuration: 150AH, 40 nos Battery Make: Quanta (Amaraja), Exide or equivalent Battery Back-up: 15 min on 100 KVA Load</p> <p>It Includes: Battery Bank, Battery Circuit Breaker, Racks, Interconnecting Links, Battery to UPS Cable upto 10 mtr</p>	1 Set	625000	625,000
	Grand Total			15,00,000

TERMS AND CONDITIONS FOR UPS PRICES IN INR

1. Our quoted prices are FOR- destination basis at one point on ground floor inclusive of packing, forwarding, freight & Insurance charges.
2. Payment terms are as follows:-
 - a) **20%** advance along with purchase order.
 - b) **80%** with Taxes & Duties against Performa Invoice prior to dispatch
Or as per the Previous Order Terms of Supreme Industries Ltd
3. The purchase order is to be place: **RIELLO POWER INDIA (P) LIMITED, Plot No. 213A, Sector-4, IMT Manesar, Gurgaon - 122050.**
4. **GST @ 18%** on Basic Price for New UPS System & **GST @ 28%** on Basic Price for Batteries & Accessories, Break-up Prices mentioned
5. Octroi /Any state entry Tax shall be extra as applicable at the time of delivery. State Entry forms to be provided for entry of goods into state.
7. We confirm that the quoted prices shall remain firm and fixed till the execution of order if it is placed on us within the validity of our offer.
8. The delivery of the offered system will be completed within a maximum period of **6-8 weeks** or earlier from the date of your confirmed Techno-Commercial Cleared Purchase Order along with advance payment.
9. Operational and maintenance training will be given by our engineers to the Purchaser's concerned staff at customer's site.
10. Consequential Damages: We shall be absolved of any consequential damages arising due to use of this equipment.
11. Delivery Passage: The delivery passage for the UPS to be delivered at UPS room shall have clear passage within the customer premises for free movement of the UPS unit and Accessories. All doors for entrance into the allocated UPS room are shall be designed accordingly.
12. Temperature: UPS room to be designed with adequate air conditioning for maintaining the Temperature at **25 Degree Celsius**, this is suggested to achieve the optimum life of SMF VRLA type batteries.
13. The UPS & Batteries system is warranted for a period of **24 months** from the date of installation or **25 months** from the date of delivery whichever is earlier
14. The Battery to battery interconnection cable & DC cable upto 10 meter distance alongwith Racks shall be in our scope. Any other cabling work shall not be in our scope.
15. The offer is subject to "Force Majeure" clause and subject to import regulations of Indian Govt Authorities.