

Parag Devidas Narvekar

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To,
The Human Resource Manager/ Recruiter,

Subject: For the position of Product Manager at Global M

Dear Sir/Madam,

I am hereby sending my application for the above-mentioned position. I am a qualified IT graduate from India with close to six years of work experience in the IT field. I have completed my Masters in International Management course from Internationale Fachhochschule Bad Honnef - Bonn, Germany and my major is in IT Management. The title of my thesis is **“Reconsidering Internet of Things with respect to General Data Protection Regulations”**, wherein; I have focused on the implications of the General Data Protection Regulations(GDPR) legislated by the European Union(EU) on the Internet of Things based companies.

My course focussed on the major IT concepts like Project management, governance and compliance, IT Service and Architecture management. It has enabled me to study the latest innovations, development and issues in the IT sector in the European Union and around the world. As a part of my curriculum, I have written a few research papers on the Internet of Things as well as the implementation of Lean in Project Management. The valuable knowledge and experience that I gained while working in the IT sector in India as a project manager has helped me to enhance my research, consulting and problem-solving skills; it has also polished my skills to cater to the needs of a variety of clients in a timely and efficient manner. It has enabled me to work efficiently in a team and has increased my skills to multitask and coordinate stakeholders and executives and meet stringent deadlines.

In my present job at Idealo Internet GmbH as a Technical Account Manager, my profile focusses mostly on Indian and the UK market. At Idealo, I am working as an interface between the B2B and B2C market, marketplaces and the affiliates to ensure that the company's economical and operational KPI's are meeting throughout the process. However, I have also worked with the French and German markets as well. My current work process helps me to work closely with various Scrum Teams including internal developers, country managers and it also covers follow up with the external product partners, facilitate discussion with the shareholders. I also support the sales team in all internal relevant matters including presales and post sales services for continuous service improvement. My previous managerial work experiences at Scitech Solutions and Brandhavest Consultancy Pvt. Ltd. has developed my project management skills and increased my ability to understand the end to end processes involved in product management. It also gave me the opportunity to work closely with various technical teams like Android/iOS application developers, Web developers etc. As such, I am well versed with product management experience and customer requirements from a variety of international clients from different industries and processing the same into the structured output. It also helped me in the efficient multilateral communication. Before management, I worked as a software developer at TechOn Technologies Pvt. Ltd. And I was responsible for web as well as mobile application development.

In case, if I am hired for the above-mentioned position, I can take charge of above mentioned position from September 2017 and I am ready to travel as well as relocate anywhere in short notice. Therefore, with confidence in my abilities along with the specialized knowledge about the IT management sector that I gained in my Master course, I believe, I can be a valuable resource for your organization. Therefore, I request you to consider my application favorably.

Date: 03rd July 2017
Place: Berlin, Germany

Your faithfully,

Parag Narvekar