

Ringslebenstraße 2,306
Lipschitzalle, 12353,
Berlin, Germany

Mobile: +49-15175733543
Email: parag.narvekar@gmail.com
LinkedIn: de.linkedin.com/in/parag-narvekar-131aa416



PARAG D. NARVEKAR

Summary:

- Master in IT Management and an Engineer (Information Technology)
- 6+ years of International experience in Consulting, Sales & Key Accounts Management, Project management, Business Analysis (Requirements Management), Business Process analysis, Business Development, Partnership & Alliances, Business Analysis, Marketing, Brand Management and Product Management.
- Industries worked with: Logistics, Retail, FMCG, E-Commerce, Finance, Real Estate
- Scitech Solutions Star Award and numerous client awards
- Pursuing Certified Scrum Master(CSM) Certification

Work Experience:

OCT 16 – Present **Technical Account Manager- UK & Asia,**

Idealo Internet GmbH (Unit of Axel Springer), Berlin Germany

- Facilitating daily Scrum, sprint planning, sprint demo and retrospective meetings for two Scrum teams.
- Integrating customer internal applications or the data feed in XML, CSV or JSON format and systems with Data Management Platform, employing various methods, such as Server to Server, Pixel based API, and Batch.
- Educating clients on how existing and new product features and functionality work, and how it can contribute to their business growth.
- Partner with Account Sales Development teams to build relationships with decision makers, business contacts, and influencers.
- Managing issues tracking in JIRA and Confluence to effectively track impediments against user stories.
- Present quarterly business reviews to the shareholders and the Country Heads.

MAY 14 – JULY 15 **Management Consultant**

Brandharvest Consultancy Pvt. Ltd., Mumbai India

- Analysed current Agile Processes, prioritise area of improvement, and work alongside key stakeholders to implement and improvements.
- Interfaced with/as Program Management Office to ensure project goals and requirements are being met.
- Worked closely with other departments like developers, designers, UX, QA Etc.
- Identifying new markets and new businesses development for Brandharvest's services. Managed business development activities like Business planning, Key Account management, managed RFI & RFP requirement, Scoping of client feasibility, Initial customer contact, pitch presentations, Design and brand management.

Clients: *Prabhudas Liladhar Financial Services, Runwal Group, Grindwell Norton, TATA AIG and Pacific Mall and BBM*

MAY 12 – MAY 14

Senior Project Manager

Scitech Solutions, Mumbai India

- Facilitated meetings/discussions with the Clients-business teams, development teams, Application team on project areas which includes Business needs, requirement gathering, Risks identification, data analytics
- Conducted UAT, Integration, functional, system and regression testing to verify application functionality
- Planned, coordinated and implemented a variety of activities related to training and smooth running of the project with other seniors and other departments like finance, legal, development etc.
- Authored responses to Request for Information (RFI), Request for Proposal (RFP), Statements of Work (SOW), Pricing and Quotation financials, project plans, proposals and change orders for submission.
- Repeatedly recognized for strong leadership and mastery of market analysis strategies, go to market (GTM).
- Analysed Industry & market pulse from Market Intelligence reports and Coordinated with Business development team & Engineering team for potential Market entry and penetration strategy.

Clients: Saint Gobain, Delux Bearing, NearU Pvt. Ltd., Lokmat Media, Housefull Furniture and Cipla

DEC 09 – DEC 11

Software Developer(Intern)

Techon Technology, Mumbai India

- Managed business processes of the client and mapped the same using Java technology and agile software development methodologies.
- Developed customized software, mobile and web applications using Java technology.

IT Skills:

Programming Languages	:	C, C++, Java, struts 2.0, Hibernate, Swift(Basic)
Operating System	:	Android, iOS, Windows, Linux
Database	:	SQL Server, Oracle 10g, JDBC, MySQL, PostgreSQL, SQLite
Web Technology	:	HTML 5, CSS3, JSP, JavaScript, JQuery, JSON, Ajax, XML, REST
MS Office/Outlook	:	Advanced
Project Management	:	V-Model, Prince2, PMI, Agile, Kanban, Scrum
Service Management	:	ITIL v3
Project Management Tools	:	Confluence, JIRA, Trello, Asana
SaaS Experience	:	Microsoft 365, Google Apps, Slack, Dropbox, AWS
PaaS Experience	:	Apache, Windows Azure
Sales Tracking Tool	:	Google Analytics, Customize Tracking (Ingenious Technologies)

Education:

SEP 15 – APRIL 17

Internationale Fachhochschule Bad Honnef - Bonn

Masters in International Management (IT Management)

Dissertation Topic: Reconsidering Internet of Things(IoT) with respect to General Data Protection Regulations(GDPR)

JUNE 07 – MAY 12

**Fr. Conceicao Rodrigues College of Engineering, University of Mumbai,
Mumbai (India)**

Bachelor in Engineering (Information Technology)

Dissertation Topic: Unattended Object Identification

Additional Skills:

Language:

German: Intermediate

English: Fluent in reading, writing, and speaking.

Hindi: Mother Tongue

Interpersonal Skills:

- Friendly natured with the ability to adapt to new situations and procedures swiftly.
- Patient listener, always open to new ideas, criticism and self-evaluation.

Interests:

Sports (Cricket, Football, Volleyball), Reading, Traveling, Cooking, Photography, Community Involvement

Voluntary Activities:

DEC 09 – DEC 11 **Professional Development Director**

Rotaract Club of Fr. Conceicao Rodrigues College of Engineering

- Successfully organized “Industry Dynamics” Workshop for students with Tata Consultancy Service
- Successfully organized “Goodwill Run” Marathon and donated money to NGOs.