Carlos Paramo carlos.paramo@berkeley.edu www.carlosparamo.org

BUSINESS ADDRESS:

Department of Economics 530 Evans Hall, #3880 Berkeley, CA 94720-3880

DESIRED RESEARCH AND TEACHING FIELDS:

Development Industrial organization Healthcare economics

FIELDS OF CONCENTRATION:

Development Economics, Industrial Organization

DISSERTATION:

Expected Date of Completion: May 2025

Principal Advisor: Professor Benjamin Handel

Other References: Professors Paul Gertler, Edward Miguel, Jonathan Kolstad

PRE-DOCTORAL STUDIES: DEGREE DATE FIELD

University of California, Berkeley B.A. 2019 Economics and Applied Mathematics

Best honors thesis, highest distinction in general scholarship

WORKING PAPERS:

• "Who calls the shots? Financial incentives and provider influence in the adoption of a new health technology" (**Job Market Paper**)

Abstract: In healthcare, the decision to adopt a product is a joint problem between the medical professional and the patient. At the same time, subsidies and incentive programs in low and middle-income countries have become an important policy tool to increase the adoption of new health technologies. Using data from a randomized control trial in Kenya, this paper presents a structural model of patient demand and provider counseling to study the welfare effects to the patient from the introduction of demand and supply side incentives for a new contraceptive technology. The experimental variation and structural model allow the study of channels that lead to the diffusion of the new health technology, including the role of provider counseling, provider financial incentives and altruism, and patient's preferences. Taken together, the results suggest that the provider's counseling role is key in increasing adoption of the new technology and making incentive programs effective, regardless of whether the policy targets the patient or the provider.

- "Targeting Impact versus Deprivation" (with Johannes Haushofer, Edward Miguel, Michael Walker, and Paul Niehaus), Conditional accept, American Economic Review
- "Using Diagnosis Contingent Incentive Contracts to Improve Malaria Treatment" (with Maria Dieci, Paul Gertler, and Jonathan Kolstad)

WORKS IN PROGRESS:

- "Demand for generic medications and unobserved product quality in Mexico" (with Adrian Rubli)
- "Optimal incentive contracts for malaria case-management" (with Maria Dieci and Paul Gertler)
- "Public Funding and Innovation: The Case of the Pharmaceutical Industry"

PROFESSIONAL EXPERIENCE:

RESEARCH:

Graduate Student Researcher, Center for Effective Global Action (2020-2022)

Edward Miguel, Professor of Economics and CEGA co-director

Graduate Student Researcher, Haas School of Business, U.C. Berkeley (2022-2024)

Paul Gertler, Professor of Economics

Research Assistant, Economics Department, University of Virginia (Summer 2018).

Gaurab Aryal, Professor of Economics

Research Assistant, Economics Department, U.C. Berkeley (2017-2018)

Yuriy Gorodnichenko, Professor of Economics

TEACHING:

Graduate Student Instructor, Department of Economics, U.C. Berkeley (2021)

Econometric Analysis (math intensive version) – Undergraduate class (Demian Pouzo)

WORKSHOPS

2023	NBER Entrepreneurship Research Bootcamp
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NBER Healthcare Bootcamp

SELECTED ACADEMIC PRESENTATIONS

2024	North East Universities Development Consortium, Northeastern University, Boston MA, USA
2024	California Health Economics Conference, UCLA, Los Angeles CA, USA
2024	LIFT-IPA-CEGA Research Gathering, Berkeley, USA
2024	13th Annual Conference of the American Society of Health Economists, San Diego CA, USA
2024	Centre for the Study of African Economies Conference, St. Catherine's College, Oxford, UK
2023	Advances with Field Experiments, University of Chicago, Chicago IL, USA
2023	12 th Annual Conference of the American Society of Health Economists, St. Louis MO, USA
2018	Leadership Alliance National Symposium, Hartford CT, USA

PRESENTATIONS TO STAKEHOLDERS

2024	Bill & Melinda Gate	es Foundation
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2023 Jhpiego, Children Investment Fund Foundation, United States Agency for International Development,

Maisha Meds

SERVICE

Mentor for undergraduate student, Undergraduate Research Apprentice Program, U.C. Berkeley (2023-2024)

Mentor for high school students, Berkeley Economists for Equity (2022)

President, Mexican Association of Students at Berkeley (2022-2024)

Co-president, Graduate Economics Association, U.C. Berkeley (2020)

FELLOWSHIPS AND AWARDS:

2024	Dissertation Completion Fellowship, UC Berkeley
2023	PI, Weiss Fund Grant – Graduate student research (\$47,100)
2022	Co-PI, Children Investment Fund Foundation (\$29,900)
2022	Co-PI, Maisha Meds (\$20,900)
2019	Eugene Cota-Robles Fellowship, UC Berkeley
2019	Best Senior Thesis, UC Berkeley Economics Department
2018	Leadership Alliance SR-EIP Fellow

OTHER INFORMATION:

Affiliations: American Economic Association, American Society of Health Economists

Languages: English, Spanish Citizenship: United States, Mexico