

## Voting and Social Choice Theory (1)

## Recap

- The 'standard' economic model of market exchange assumes a *completely decentralized* form of social organization.
  - All individuals decide independently, taking prices as given.
- This system may be imperfect in the sense that not all potential Pareto improvements are realized.
  - Prices do not reflect 'external effects'
  - Individual incentives to 'free ride'
- *Privately* organized 'collective' action may solve some problems.
  - Coasian bargains between sovereign individuals.
  - Based on *mutual (unanimous) agreement*
- Private solutions may work well if transactions costs are low.
- In large groups, 'efficiency' might require 'the state' to 'choose' (in some sense) and to use *coercion* to enforce its decisions.

## Social Choice Theory

- Question: How should a group of individuals make 'collective' choices (from some set of alternatives) when there is disagreement among its members as to which is best?
- Different opinions can arise for (at least) two reasons:
  - Different (factual) *beliefs* about the properties of the options.
  - Different *preferences* over the true characteristics of options.
- These reasons lead to two different 'functions' of collective choice mechanisms (decision rules / voting procedures)
  - *information aggregation*.
  - *preference aggregation*.
- We will begin our analysis by assuming that the group is choosing between *two* alternatives.

## **Choosing between two alternatives**

## Marquis de Condorcet (1743-1794)



- Condorcet assumed that the purpose of voting is to identify which option is 'truly best' for the group.
- Differences of opinion are due to different *beliefs* about which is the *objectively correct* answer.

### Examples

- Board members deciding whether to undertake an investment.
- Jury deciding whether the defendant is guilty of murder.

In these cases,

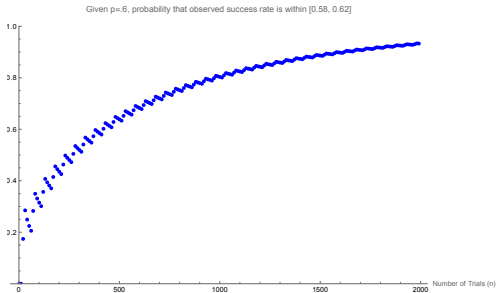
- There is an "objectively" correct answer
- Different opinions due to different information
- Voting is a method of *information aggregation*

## Condorcet's Model (with 2 alternatives)

- 2 alternatives,  $a$  and  $b$ .
  - One alternative is '*truly*' better
  - Both alternatives are equally likely to be better
- $n$  individuals, each casts one vote (no abstention)
- Voters decide *independently*
  - probability of voting for the *correct* alternative:  $p$
- Assumption: Voters are more likely to be right than to be wrong

$$p > \frac{1}{2}$$

**The Law of Large Numbers:** (Bernoulli 1713) Consider an ‘experiment’ that can result in exactly two outcomes (‘success’ or ‘failure’). Let the *probability* of success be  $p$ , and suppose you repeat the experiment  $n$  times. Let  $\hat{p}$  be the *proportion* of those experiments that result in success. Then, the probability that  $\hat{p}$  is (arbitrarily) close to  $p$  approaches 1 as  $n$  becomes large.

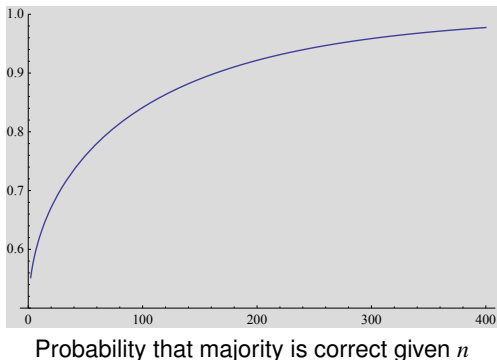


**Applied to Condorcet's model:** As the number of voters,  $n$ , becomes large, it becomes increasingly likely that the fraction voting for the correct option is very close to  $p$ . When  $n$  approaches infinity, this probability approaches 1.

## Implication (1)

- As the group gets larger, we can be more and more certain that the fraction of voters supporting the 'correct' option is close to  $p$ .
- Since  $p > \frac{1}{2}$ , this means that we can be increasingly certain that a *majority* will vote for the 'correct' option.

**Example:**  $p = 0.55$

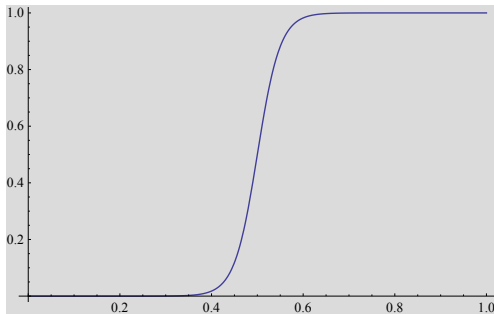




## Implication (2)

- If the group is *very large*, the majority (however slight!) is almost certainly correct.

**Example:**  $p = 0.55$ ,  $n = 100$



Probability that option **A** is correct, given share voting for **A**.

## Condorcet's 'Jury Theorem': (Condorcet 1785)

Let  $n$  voters ( $n$  odd) choose between two alternatives that have equal likelihood of being correct a priori. Assume that voters make their judgments independently and have the same probability of being correct,  $p > .5$ . Then the probability that the group makes a correct judgement using majority rule approaches 1 as  $n$  becomes large.

### What about other $q$ -majority rules?

- Consider rules of the form 'Option A is chosen if at least  $q$  people vote for A. Else B is chosen.'
- If A and B are equally likely ex ante, what's the best value for  $q$ ?

**Theorem:** (Nitzan and Paroush 1982; Shapley and Grofman 1984): Let  $n$  voters ( $n$  odd) choose between two alternatives (... as above). Simple majority rule (i.e.  $q = \frac{n+1}{2}$ ) *maximizes* the probability that the group judgement is correct.

## Discussion

- (1) What assumptions are responsible for the main result?
- (2) (When) do these assumptions seem reasonable?
- (3) How does this approach differ from the perspective taken by Buchanan and Tullock?

### Possible answers:

- (1) There is an objective truth, and all voters (no matter how many) receive *independent* signals. (Lots of information is being gathered!)
- (2) When “true” interests are aligned (e.g. electing a manager) and when each voter does his own original “research” (e.g. interviews the manager in a different way).
- (3) B&T assume that each binary decision concerns a change relative to a status quo, and that “true” preferences with respect to these changes differ.

## When differences of opinion reflect different *interests*

- What if differences of opinion reflect genuinely different *preferences*?
  - Some like cheese, others prefer pudding.
  - Which do “we” prefer (as a group)?
- Is there a good way to derive a ‘**social preference**’ from individual tastes?
- *For now*, we continue to restrict attention to a choice between *two* alternatives.

## Social preferences over *two* alternatives

- Set of alternatives:  $X = \{x, y\}$
- $I$  individuals, each with individual preference denoted  $\alpha_i \in \{-1, 0, +1\}$ 
  - $\alpha_i = +1$  means that Mr.  $i$  prefers  $x$  to  $y$
  - $\alpha_i = -1$  means that Mr.  $i$  prefers  $y$  to  $x$
  - $\alpha_i = 0$  means that Mr.  $i$  is indifferent
- A *profile* of preferences is  $\alpha = (\alpha_1, \dots, \alpha_I) \in \{-1, 0, 1\}^I$ , i.e. it is a list summarizing the individual preferences in the group.

### Example: Movie night

- $x = \text{"Die Hard"}$   $y = \text{"When Harry Met Sally"}$
- $I = \{\text{Andrew, Jacob, Nicole}\}$
- Andrew prefers "Die Hard":  $\alpha_{\text{Andrew}} = +1$
- Jacob prefers "When Harry Met Sally":  $\alpha_{\text{Jacob}} = -1$
- Nicole is indifferent:  $\alpha_{\text{Nicole}} = 0$
- The preference profile for the group is  
 $\alpha = (\alpha_{\text{Andrew}}, \alpha_{\text{Jacob}}, \alpha_{\text{Nicole}}) = (1, -1, 0)$

**Definition:** A **social welfare functional (SWF)** is a rule  $F$  that assigns a “*social preference*”  $F(\alpha) \in \{-1, 0, 1\}$  to any possible profile of individual preferences  $\alpha = (\alpha_1, \dots, \alpha_I) \in \{-1, 0, 1\}^I$ .

**Exercise:**

- In our example, what does it mean to say that a SWF assigns a social preference to *any possible profile* of individual preferences?
- Would it be appropriate to view a *SWF* as a ‘decision rule’?

## Discuss:

- Suppose you had to define a 'good' SWF for  $N=3$  people.
- What 'social preference' should the SWF produce for each of the cases below?

$\alpha$	$F(\alpha)$	$\alpha$	$F(\alpha)$	$\alpha$	$F(\alpha)$
(0,0,0)		(0,0,1)		(0,0,-1)	
(0,1,0)		(0,1,1)		(0,1,-1)	
(0,-1,0)		(0,-1,1)		(0,-1,-1)	
(1,0,0)		(1,0,1)		(1,0,-1)	
(1,1,0)		(1,1,1)		(1,1,-1)	
(1,-1,0)		(1,-1,1)		(1,-1,-1)	
(-1,0,0)		(-1,0,1)		(-1,0,-1)	
(-1,1,0)		(-1,1,1)		(-1,1,-1)	
(-1,-1,0)		(-1,-1,1)		(-1,-1,-1)	

## Discuss:

- What *reasons* did you have in mind as you filled out the table?
- Were you applying basic *principles*? What were they?
- Can you provide a justification for those principles?

## Commonly cited principles:

- All individuals should be treated equally.
- Neither option should be favored by rule.
- Output should depend on preferences in a reasonable way, e.g.
  - If all  $\alpha_i = 1$  then  $F(\alpha) = 1$
  - ...



## Axiomatic analysis:

- Basic principles (properties) are formulated as axioms.
- Each axiom divides the set of SWFs into two classes:
  - Those that satisfy the axiom.
  - Those that do not.
- Thus, each axiom *restricts* the set of SWFs
- Then we can ask: Which SWFs (if any) satisfy a given *set* of axioms?

**Definition:** A social welfare functional  $F(\alpha)$  is **symmetric among agents** if, whenever  $\alpha'$  is a permutation of  $\alpha = (\alpha_1, \dots, \alpha_I)$ , then

$$F(\alpha') = F(\alpha).$$

*Explanation:* If  $F$  treats all agents the same, then reshuffling their opinions (or numbering them differently) should not affect the output.

**Implications for the  $n = 3$  case:**

$\alpha$	$F(\alpha)$	$\alpha$	$F(\alpha)$	$\alpha$	$F(\alpha)$
(0,0,0)		(0,0,1)	X	(0,0,-1)	Z
(0,1,0)	X	(0,1,1)	W	(0,1,-1)	Y
(0,-1,0)	Z	(0,-1,1)	Y	(0,-1,-1)	U
(1,0,0)	X	(1,0,1)	W	(1,0,-1)	Y
(1,1,0)	W	(1,1,1)		(1,1,-1)	V
(1,-1,0)	Y	(1,-1,1)	V	(1,-1,-1)	T
(-1,0,0)	Z	(-1,0,1)	Y	(-1,0,-1)	U
(-1,1,0)	Y	(-1,1,1)	V	(-1,1,-1)	T
(-1,-1,0)	U	(-1,-1,1)	T	(-1,-1,-1)	

**Definition:** A social welfare functional  $F$  is **neutral between alternatives** if, for any profile  $\alpha = (\alpha_1, \dots, \alpha_I)$ ,

$$F(-\alpha) = -F(\alpha).$$

*Explanation:* If neither option is favored by rule, then “flipping” their labels ( $x$  becomes  $y$  and  $y$  becomes  $x$ ) should “flip” the social preference too.

**EXERCISE:** Fill out the table to show what this axiom implies in our example.

$\alpha$	$F(\alpha)$	$\alpha$	$F(\alpha)$	$\alpha$	$F(\alpha)$
(0,0,0)		(0,0,1)		(0,0,-1)	
(0,1,0)		(0,1,1)		(0,1,-1)	
(0,-1,0)		(0,-1,1)		(0,-1,-1)	
(1,0,0)		(1,0,1)		(1,0,-1)	
(1,1,0)		(1,1,1)		(1,1,-1)	
(1,-1,0)		(1,-1,1)		(1,-1,-1)	
(-1,0,0)		(-1,0,1)		(-1,0,-1)	
(-1,1,0)		(-1,1,1)		(-1,1,-1)	
(-1,-1,0)		(-1,-1,1)		(-1,-1,-1)	

**Definition:** A social welfare functional  $F$  is **positively responsive** if whenever  $F(\alpha) \geq 0$  then for any  $\alpha' \neq \alpha$  such that  $(\alpha'_1, \dots, \alpha'_I) \geq (\alpha_1, \dots, \alpha_I)$ , we have  $F(\alpha') = +1$ .

*Explanation:* If “society” is indifferent according to the rule  $F$ , then after one or more people ‘change their mind’ to favor  $x$ , society should favor  $x$  as well.

**Example:** If  $F$  is positively responsive and  $F(1, -1, -1) = 0$ , then  $F(1, -1, 0) = 1$ .

**EXERCISE (NOW):** Identify all implications of this axiom in the table below. (Note that one social preference is given.)

$\alpha$	$F(\alpha)$	$\alpha$	$F(\alpha)$	$\alpha$	$F(\alpha)$
(0,0,0)	1	(0,0,1)		(0,0,-1)	
(0,1,0)		(0,1,1)		(0,1,-1)	
(0,-1,0)		(0,-1,1)		(0,-1,-1)	
(1,0,0)		(1,0,1)		(1,0,-1)	
(1,1,0)		(1,1,1)		(1,1,-1)	
(1,-1,0)		(1,-1,1)		(1,-1,-1)	
(-1,0,0)		(-1,0,1)		(-1,0,-1)	
(-1,1,0)		(-1,1,1)		(-1,1,-1)	
(-1,-1,0)		(-1,-1,1)		(-1,-1,-1)	

**Definition:** The *majority voting social welfare functional* is

$$F(\alpha_1, \dots, \alpha_I) = \text{sign} \left( \sum_{i=1}^I \alpha_i \right),$$

where

$$\text{sign}(x) = \begin{cases} -1 & x < 0 \\ 0 & x = 0 \\ +1 & x > 0 \end{cases}$$

**EXERCISE (NOW):** Verify that majority voting satisfies symmetry among agents, neutrality between alternatives, and positive responsiveness.

$\alpha$	$F(\alpha)$	$\alpha$	$F(\alpha)$	$\alpha$	$F(\alpha)$
(0,0,0)		(0,0,1)		(0,0,-1)	
(0,1,0)		(0,1,1)		(0,1,-1)	
(0,-1,0)		(0,-1,1)		(0,-1,-1)	
(1,0,0)		(1,0,1)		(1,0,-1)	
(1,1,0)		(1,1,1)		(1,1,-1)	
(1,-1,0)		(1,-1,1)		(1,-1,-1)	
(-1,0,0)		(-1,0,1)		(-1,0,-1)	
(-1,1,0)		(-1,1,1)		(-1,1,-1)	
(-1,-1,0)		(-1,-1,1)		(-1,-1,-1)	

**Theorem (May's Theorem):** Majority voting is the *only* social welfare functional which satisfies *symmetry among agents*, *neutrality between alternatives*, and *positive responsiveness*.

**Proof logic:**

- We have already seen that majority voting satisfies the 3 axioms. Thus the following statement is true: '*If  $F$  is the majority voting SWF, then  $F$  satisfies the axioms.*'
- A mathematician would say that satisfaction of the axioms is *necessary* for the SWF to be majority voting.
- Now we want to show the converse, i.e. we want to prove the following statement:  
'*If  $F$  satisfies the axioms, then  $F$  is the majority voting SWF.*'
- A mathematician would say that we are trying to show that satisfaction of the axioms is *sufficient* for the SWF to be majority voting.

**Proof (sufficiency):** Suppose  $F$  satisfies *symmetry among agents*, *neutrality between alternatives*, and *positive responsiveness*. Then,

- (1) *Symmetry among agents* implies that only the *number* of agents who prefer  $x$  to  $y$  or  $y$  to  $x$  matter.

Therefore it must be possible to write  $F$  as a function only of those numbers:

$$F(\alpha) = G(n^+(\alpha), n^-(\alpha))$$

where  $n^+(\alpha)$  is the number of 1's and  $n^-(\alpha)$  the number of  $-1$ 's in  $\alpha$ .

- (2) *Neutrality between alternatives* implies that whenever  $n^+(\alpha) = n^-(\alpha)$ , we have

$$\begin{aligned} F(\alpha) &= G(n^+(\alpha), n^-(\alpha)) = G(n^-(\alpha), n^+(\alpha)) \\ &= G(n^+(-\alpha), n^-(-\alpha)) = F(-\alpha) = -F(\alpha) \end{aligned}$$

Thus  $F(\alpha) = -F(\alpha)$ , implying  $F(\alpha) = 0$ .

$$\Rightarrow \text{If } n^+(\alpha) = n^-(\alpha), \text{ then } F(\alpha) = 0.$$

- (3) Consider any  $\alpha$  such that  $n^+(\alpha) > n^-(\alpha)$ , and apply *positive responsiveness*:

Imagine replacing  $+1$  entries by  $0$ 's until you get to  $\alpha'$  such that  $n^+(\alpha') = n^-(\alpha')$ .  
Then  $F(\alpha') = 0$ ,  $\alpha \geq \alpha'$ , and  $\alpha \neq \alpha'$ , hence  $F(\alpha) = +1$ .

$$\Rightarrow \text{If } n^+(\alpha) > n^-(\alpha), \text{ then } F(\alpha) = +1$$

- (4) Consider any  $\alpha$  such that  $n^+(\alpha) < n^-(\alpha)$ , and apply *neutrality between alternatives*:

Clearly  $n^+(-\alpha) > n^-(-\alpha)$  and hence  $F(-\alpha) = 1$ .  
Therefore  $F(\alpha) = -F(-\alpha) = -1$ .

$$\Rightarrow \text{If } n^+(\alpha) < n^-(\alpha), \text{ then } F(\alpha) = -1$$

Together, properties (2-4) exactly characterize *simple majority rule*.

**Theorem (May's Theorem):** Majority voting is the *only* social welfare functional which satisfies *symmetry among agents*, *neutrality between alternatives*, and *positive responsiveness*.

## Comments

- This is a 'powerful' result: A set of only three axioms completely 'characterizes' a single SWF.
  - Any other way of socially ranking two alternatives will violate at least one of the three axioms.
  - What would happen if we *add* additional axioms? What could such an axiom be?



## Summary (2 alternatives)

- Assuming that the group is choosing between **two alternatives...**
- Majority voting may be a good rule for *aggregating information* (**Condorcet Jury Theorem**)
  - Different opinions are due to different information.
  - Each vote provides evidence in favor of one alternative.
  - Alternative receiving most votes is (most) likely to be best.
- Majority voting may be a good rule for *aggregating preferences* (**May's Theorem**)
  - It satisfies intuitions about democratic principles.
  - It is the *only rule* that does so!

## Discussion (2 alternatives)

- Recall Buchanan and Tullock's (1965) arguments concerning optimal decision rules.
- They also look at *binary* decisions (whether or not to undertake some collective action)
- However they *do not* conclude that simple majority rule is necessarily best.
- What explains this difference in their conclusions?