

## **Social Choice Theory (Part 2)**



## Review: Group choosing between 2 alternatives

- Majority voting may be a good rule for aggregating *information* when interests are perfectly aligned. (Condorcet Jury Theorem)
  - Different opinions are due to different information.
  - Each vote provides evidence in favor of one alternative.
  - Alternative receiving most votes is (more) likely to be true.
  - In large groups (and given certain assumptions) it's almost certainly true.
- Majority voting may be a good way to aggregate *preferences* when they (genuinely) differ. (May's Theorem)
  - Satisfies democratic intuitions (responsiveness, equality, neutrality)
  - Is the *only rule* that does so

## Three or more alternatives

- So far, we have considered only choices between two alternatives.
- In reality, groups face choices among many alternatives.

**Example:** Three alternatives  $\{a, b, c\}$

- (How) can we apply majority rule to such a choice?
- One possibility: conduct majority vote between each pair of alternatives
- Question: Will this procedure produce a reasonable choice?

## Example:

	a	b	c
	b	c	a
	c	a	b
N	3	4	5

Pairwise majority voting

- $a \succ_M b$  (8 to 4)
- $b \succ_M c$  (7 to 5)
- $c \succ_M a$  (9 to 3)

This is **Condorcet's Paradox**.

## Three or more alternatives

- Pairwise majority comparisons
  - may not produce consistent ranking
  - may not identify a 'winner'
- Possible 'solution': *Plurality* rule
  - One vote among all alternatives
  - Alternative with most votes wins
- One of several 'scoring rules'
  - Rules that assign *points* to every alternative.
  - All scoring rules produce a complete and transitive ranking over the set of alternatives. (Why?)

## Plurality rule

- Suppose individuals vote *sincerely* (for their favorite)
- Points = number of times an alternative is placed *first*

Example (Young 1997):

	b	a	c	a
	c	c	b	b
	a	b	a	c
N	7	7	6	1

- Plurality rule ranks the alternatives  $a \succ_P b \succ_P c$

**Discuss:** Is  $a$  really the best choice “for the group”?



## Jean-Charles de Borda (1744-1799)

- Criticized plurality rule for not using enough information
- First place votes do not accurately reflect 'overall support'

Example (continued):

	b	a	c	a
	c	c	b	b
	a	b	a	c
N	7	7	6	1

- Plurality favors *a*, but *c* might be a better 'compromise'
- Note that *c* receives the *fewest* first place votes!



## Borda's rule (the 'Borda Count'):

- Each voter assigns points to every option
  - worst: 0 points
  - next best: 1 point
  - next best: 2 points
  - etc.
- Borda score: *sum* of points from all voters

### Example:

	b	a	c	a
	c	c	b	b
	a	b	a	c
N	7	7	6	1

Exercise: What Borda score does option *b* achieve?

- ranked last by 1 voter  $\Rightarrow 0 \cdot 1 = 0$  points
- ranked 2nd by 7 voters  $\Rightarrow 1 \cdot 7 = 7$  points
- ranked 1st by 7 voters  $\Rightarrow 2 \cdot 7 = 14$  points
- Borda score:  $0 + 7 + 14 = 21$  points.

	b	a	c	a
	c	c	b	b
	a	b	a	c
N	7	7	6	1

Easy way to calculate Borda scores: *vote matrix*:

	a	b	c	score
a	-			
b		-		
c			-	

### Exercise:

- Fill the matrix by entering the number of votes for the option in the row over the one in the column.
- Add the numbers in each row to find the Borda score for each option.
- (At home:) Verify that this method gives the same answer as counting points, and explain why.

### Conclusion:

- Borda's rule ranks the options  $c \succ_B b \succ_B a$
- This is exactly the *opposite* of plurality!

## Point methods ('scoring rules')

- Plurality and Borda's rule both work by assigning *points* to each option.
- **Note:** Any system that assigns points to alternatives will produce a single consistent ranking.
- Borda's system uses more information than plurality rule (voters submit a complete ranking, not just their favorite).
- Borda's rule is arguably more *complex* than plurality voting.
- Another important rule in this class is **approval voting**: Each voter can give exactly 1 point to as many candidates as she likes.

## Condorcet's critique of Borda's rule

	Peter Paul Jack	Peter Jack Paul	Paul Peter Jack	Paul Jack Peter	Jack Peter Paul	Jack Paul Peter
N	30	1	29	10	10	1

Exercise:

- Who would win using plurality rule?
- Which candidate attains the largest Borda score?

	Peter	Paul	Jack	score
Peter	-	41	60	101
Paul	40	-	69	109
Jack	21	12	-	33

- Does *pairwise majority voting* produce a rational (transitive) ranking?

$$\text{Peter} \succ_M \text{Paul} \succ_M \text{Jack}$$

## Condorcet's critique of Borda's rule

	Peter	Paul	Jack	score
Peter	-	41	60	101
Paul	40	-	69	109
Jack	21	12	-	33

**Exercise:** What would happen if Jack dropped out of the race?

*"The points method confuses votes comparing Peter and Paul with those comparing either Peter or Paul to Jack (...). As long as it relies on **irrelevant factors** to form its judgements, it is bound to lead to error, and that is the real reason why this method is defective (...)." (Condorcet 1788)*

- Borda's method is sensitive to an 'irrelevant' option being added or removed.
  - Condorcet considers Jack 'irrelevant' because he is ranked below the others anyway. (Watch out: Later on, the term 'irrelevant' will be used differently!!)
- Borda's method may not choose an option that defeats all others in a pairwise majority vote (a 'Condorcet winner')
  - In example: Peter is majority preferred to *both* Jack and Paul

## Condorcet's rule (for three or more alternatives)

- As in the case of two options, Condorcet looked for a *rational* way to aggregate opinions.

### Assumptions:

- There exists a single *correct* ranking of the alternatives.
- Each voter's judgment about a given pair of alternatives is independent of other voters' judgments and also independent of her own judgment about other pairs.\*
- For *any two* alternatives, she ranks them correctly with probability  $p > \frac{1}{2}$ .

\*Technical:

- With these assumptions it is possible that a voter ranks  $a \succ b$ ,  $b \succ c$  and  $c \succ a$ .
- However they simplify calculations and will lead to similar results as more elaborate systems.

## Example

- 60 voters rank the alternatives as follows (as revealed by voting)

	a	b	b	c	c
	b	c	a	a	b
	c	a	c	b	a
N	23	17	2	10	8

## Thought experiment:

- Suppose that the *correct* ranking is in fact  $a \succ b \succ c$
- Under that assumption, how likely would it be to observe the particular *profile* of individual rankings summarized above?

$$p^{n_{ab}+n_{bc}+n_{ac}} \cdot (1-p)^{n_{ba}+n_{cb}+n_{ca}} = p^{100}(1-p)^{80},$$

where  $n_{xy}$  denotes the number of persons preferring  $x$  over  $y$ .

- This is increasing in the *exponent* on  $p$ , that is  $n_{ab} + n_{bc} + n_{ac}$ 
  - The number of pairwise votes *consistent* with the ranking  $a \succ b \succ c$
  - This number is called the **support** for the ranking  $a \succ b \succ c$ .
- The support is proportional to the *likelihood of observing the votes that we see* if the true ranking were in fact  $a \succ b \succ c$ .

	a	b	b	c	c
	b	c	a	a	b
	c	a	c	b	a
N	23	17	2	10	8

## Exercise

- Construct a *vote matrix* for this example

	a	b	c
a	-		
b		-	
c			-

- Find the *support* for ranking  $b \succ a \succ c$

	a	a	b	b	c	c
	b	c	a	c	a	b
	c	b	c	a	b	a
Support	100	76	94	104	86	80

## Interpretation

- Each of these numbers reflects the likelihood of the *votes actually observed* under alternative assumptions regarding the *true* ranking.



## Condorcet's rule

- 'Social ranking' is the one with maximum 'support'
  - In our example, this is  $b \succ_C c \succ_C a$
- We may call this the '**maximum likelihood ranking**'

## Condorcet winner

- *Definition:* A **Condorcet winner** is an alternative that *does not lose any* pairwise majority vote against any other alternative. (In other words, it *wins or ties* against every other alternative).
- Condorcet argued that, when such an alternative exists, it is the best *choice* for the group.

## EXERCISE (Home):

- Show that whenever a Condorcet winner exists, Condorcet's ranking places it first.
- (This problem is hard but doable! Start with three alternatives and then generalize.)

**Finally, let's go back to Peter and Paul...**

	Peter	Peter	Paul	Paul	Jack	Jack
	Paul	Jack	Peter	Jack	Peter	Paul
	Jack	Paul	Jack	Peter	Paul	Peter
N	30	1	29	10	10	1

**EXERCISE (Home):**

- How does Condorcet rank the candidates? What happens if Jack drops out?

## Condorcet vs. Borda

- Borda's method is sensitive to 'irrelevant alternatives'.
  - Ranking of two options  $x$  and  $y$  may change if an option  $z$  which is ranked either below or above *both*  $x$  and  $y$  is removed.
- Condorcet's ranking is not sensitive to 'irrelevant alternatives' *in this sense*.
  - However, ranking of two options  $x$  and  $y$  may be affected if an option ranked *in between* is added or removed!
- If a Condorcet winner exists, Condorcet ranks it first.
- Borda's method *may not* rank a Condorcet winner first.
- If all rankings are equally likely to be 'true,'
  - Condorcet's *ranking* is more likely to be true than Borda's.
  - Option *ranked highest* by Borda is most likely to be truly best.

## Discussion

- With three or more alternatives, pairwise majority rule may give rise to *cycles*.
- Various decision rules produce a consistent ranking by assigning *points*
  - Plurality rule
  - Borda's rule
  - Condorcet's rule
  - Others (approval voting, single transferable vote, instant runoff,...)(‘scoring rules’ or ‘preferential voting systems’)
- If a ‘true’ ranking exists, we can compare rules in terms of their ability to identify it or to chose the ‘truly’ best alternative.
- **What if individual rankings reflect different *preferences*?**
  - Can we identify ‘good’ rules to rank 3 or more alternatives?



## The problem of social choice (Arrow 1951)

$I = \{1, 2, \dots, I\}$  = set of individuals

$X$  = set of alternatives (“social states”)

$\succsim_i$  = Mr.  $i$ 's rational (complete, transitive) preference over  $X$

$\mathcal{R}$  = set of rational preference relations over  $X$

$\mathcal{A} = \mathcal{R}^I$  = set of preference *profiles*

### Example:

- $I = \{\text{Alice, Ben, Charlie}\}$
- $X = \{\text{art museum, bar, cinema}\}$
- $\succsim_A = \{a \succ b, b \succ c, a \succ c\}$
- $\mathcal{R} = \left\{ \{a \succ b, b \succ c, a \succ c\}, \{b \succ a, b \succ c, a \succ c\}, \dots \right\}$
- Preference *profile*:  $(\succsim_A, \succsim_B, \succsim_C)$  with each  $\succsim_i \in \mathcal{R}$
- $\mathcal{A} = \left\{ (\succsim_A, \succsim_B, \succsim_C), (\succsim'_A, \succsim'_B, \succsim'_C), \dots \right\}$

**Definition:** A *social welfare functional* is a rule that produces a ‘social’ preference relation  $\succsim_S$  from a given profile of individual preference relations  $(\succsim_1, \succsim_2, \dots, \succsim_I)$ .

We will write:

- $x \succsim_S y$  if the social preference ranks  $x$  *at least as good as*  $y$
- $x \succ_S y$  if the social preference ranks  $x$  *strictly better than*  $y$

**Question:** Is there an “acceptable” social welfare functional? That is, is there a good way to “aggregate” any combination of individual preferences to yield a single “social preference”?

## What is “acceptable”?

Arrow (1951) proposed the following axioms:

- U** (Unrestricted domain) The rule must be applicable to all elements of  $A$ .
- R** (Rationality) The rule must produce a *complete and transitive* ranking over all alternatives.
- P** (Pareto principle) If  $x \succ_i y$  for all  $i$ , then  $x \succ_S y$
- N** (Nondictatorship) There is no individual  $i$  such that for all  $x$  and  $y$  in  $X$ ,  $x \succ_i y$  implies  $x \succ_S y$  regardless of the preferences of other individuals.
- I** (Independence of irrelevant alternatives) The relative social ranking of any two options  $x$  and  $y$  depends only on the individual rankings of  $x$  and  $y$ , not on the relative ranking of any alternatives  $z \neq x, y$ .

Does **pairwise majority voting** satisfy...

- P Pareto principle?
- N Non-dictatorship?
- I Independence of Irrelevant Alternatives?
- R Rationality?

Does the **Borda count** satisfy...

- P Pareto principle?
- N Non-dictatorship?
- R Rationality?
- I Independence of Irrelevant Alternatives?

What about **Condorcet's rule**?



## Example

	a	a	b	c
	b	c	c	a
	c	b	a	b
N	3	1	3	2

- Show that the maximum likelihood ranking is  $a \succ_c b \succ_c c$ .
- Change the third column by placing  $b$  last and leaving the preference between  $a$  and  $c$  unchanged. What happens?

## Conclusion

- None of the rules we have considered are 'acceptable' in Arrow's sense.
- Are there other SWFLs that do satisfy Arrow's axioms?

**Arrow's Impossibility Theorem (Arrow 1951):** Suppose the number of alternatives is at least three. Then, every social welfare functional that satisfies axioms I,P,R, and U is dictatorial.

**Proof** (Geanakoplos 1996, Jehle and Reny 2011)

- Consider any option  $z$  and suppose it is ranked *last* by all individuals
- The **Pareto Principle** implies that the social ranking also places  $z$  last.

$\succ_1$	$\succ_2$	...	$\succ_N$	$\succ_S$
a	a'	...	a''	a'''
b	b'	...	b''	b'''
c	c'	...	c''	c'''
.	.	...	.	
.	.	...	.	
.	.	...	.	
<b>z</b>	<b>z</b>	...	<b>z</b>	<b>z</b>

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**Proof** (Geanakoplos 1996, Jehle and Reny 2011)

- Starting at the left, sequentially move  $z$  to the top of the individual rankings, one by one. (Leaving all other positions unchanged.)
- At *some* point in this process,  $z$ 's *social* rank must change (why?)

$\succ_1$	$\succ_2$	...	$\succ_N$	$\succ_S$
<b>z</b>	<b>z</b>			
a	a'	...	a''	a'''
b	b'	...	b''	
c	c'	...	c''	b'''
.	.	...	.	
.	.	...	.	c'''
.	.	...	.	
		...	<b>z</b>	

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**Proof** (Geanakoplos 1996, Jehle and Reny 2011)

- Let  $k$  be the **first** person such that when  $z$  is moved to the top of her ranking, its social rank changes.
- **Claim:** When  $z$  is moved to the top of  $k$ 's ranking, it *immediately* moves to the *top* of the social ranking.

$\succ_1$	...	$\succ_k$	...	$\succ_N$	$\succ_S$
<b>z</b>	...	<b>z</b>			<b>z</b>
a	...	a'	...	a''	a'''
b	...	b'	...	b''	b'''
c	...	c'	...	c''	c'''
.	.	.	...	.	
.	.	.	...	.	
.	.	.	...	.	
			...	<b>z</b>	

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**Proof** (Geanakoplos 1996, Jehle and Reny 2011)

- Let  $k$  be the **first** person such that when  $z$  is moved to the top of her ranking, its social rank changes.
- **Claim:** When  $z$  is moved to the top of  $k$ 's ranking, it *immediately* moves to the *top* of the social ranking.

**Proof (of the claim):**

- Suppose instead that  $x \succ_S z \succ_S y$  for some  $x, y \neq z$ .
- Reshuffle all preferences such that  $y \succ_i x$  for all  $i$ , *leaving*  $z$  at bottom or top.  
Note that we can do this without affecting the individual rankings of  $x$  or  $y$  relative to  $z$ .
- Pareto principle implies that now  $y \succ_S x$ .
- But since individual rankings of  $x$  and  $y$  relative to  $z$  are unchanged, IIA implies that  $x \succ_S z$  and  $z \succ_S y$ .
- By transitivity,  $x \succ_S y$ . This is a contradiction.

**Arrow's Impossibility Theorem (Arrow 1951):** Suppose the number of alternatives is at least three. Then, every social welfare functional that satisfies axioms I,P,R, and U is dictatorial.

**Proof** (Geanakoplos 1996, Jehle and Reny 2011)

- For any two options  $x, y \neq z$  reshuffle preferences such that  $x \succ_k z \succ_k y$ .
- For all others, rank  $x$  and  $y$  in *any way*, but leave the position of  $z$  unchanged.
- **Claim:** It then follows that  $x \succ_s y$ .

$\succ_1$	...	$\succ_k$	...	$\succ_N$	$\succ_s$
<b>z</b>	...	.			
.	...	.	...	.	
.	...	<b>x</b>	...	.	
.	...	<b>z</b>	...	.	
.	.	<b>y</b>	...	.	
.	.	.	...	.	
.	.	.	...	.	
			...	<b>z</b>	

**Arrow's Impossibility Theorem (Arrow 1951):** Suppose the number of alternatives is at least three. Then, every social welfare functional that satisfies axioms I,P,R, and U is dictatorial.

**Proof** (Geanakoplos 1996, Jehle and Reny 2011)

- For any two options  $x, y \neq z$  reshuffle preferences such that  $x \succ_k z \succ_k y$ .
- For all others, rank  $x$  and  $y$  in *any way*, but leave the position of  $z$  unchanged.
- **Claim:** It then follows that  $x \succ_S y$ .

**Proof (of the claim):**

- $x$  and  $z$  are individually ranked exactly as they were *before*  $z$  was moved to the top of  $k$ 's ranking.  $\Rightarrow$  By IIA, we have  $x \succ_S z$
- $y$  and  $z$  are individually ranked exactly as they were *after*  $z$  was moved to the top of  $k$ 's ranking.  $\Rightarrow$  By IIA, we have  $z \succ_S y$
- By transitivity (rationality), it follows that  $x \succ_S y$
- By IIA, the same will be true *whenever*  $x \succ_k y$ .

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**Proof** (Geanakoplos 1996, Jehle and Reny 2011)

- For any two options  $x, y \neq z$  reshuffle preferences such that  $x \succ_k z \succ_k y$ .
- For all others, rank  $x$  and  $y$  in *any way*, but leave the position of  $z$  unchanged.
- **Claim:** It then follows that  $x \succ_s y$ .

**It follows:**

- By IIA, the social ranking of any two alternatives  $x, y \neq z$  always agrees with Mr.  $k$ 's ranking, no matter how the other individuals rank  $x$  and  $y$ .
- Thus, Mr.  $k$  is a dictator on all pairs *not involving*  $z$ .



**Arrow's Impossibility Theorem (Arrow 1951):** Suppose the number of alternatives is at least three. Then, every social welfare functional that satisfies axioms I,P,R, and U is dictatorial.

**Proof** (Geanakoplos 1996, Jehle and Reny 2011)

- We have seen that Mr.  $k$  is a dictator on all pairs not involving option  $z$ .
- We can repeat the argument with any other alternative  $w \neq z$  to see that some individual  $k'$  is a dictator on all pairs *not including*  $w$ .
- But, since Mr.  $k$ 's ranking of  $z \neq w$  affected it's social ranking before, it must be that  $k' = k$ .
- I.e., **Mr.  $k$  is a dictator on all pairs.**

**Arrow's Impossibility Theorem (Arrow 1951):** Suppose the number of alternatives is at least three. Then, every social welfare functional that satisfies axioms I,P,R, and U is dictatorial.

⇒ An 'acceptable' SWFL as Arrow defined it does not exist.

### Interpretation (Normative)

- There is no 'acceptable' (democratic) way to attribute *rational preferences* to a group of individuals whose preferences differ.
  - Majority rule may give rise to 'irrational' (non-transitive) judgements (Condorcet Paradox).
  - No other (acceptable) voting system can get around this problem.
- Decisions arrived at using democratic procedures cannot be interpreted as expressions of a single 'collective will'.
- Any concept of 'Social Welfare' as a measure of 'group utility' necessarily violates basic democratic principles.

**Arrow's Impossibility Theorem (Arrow 1951):** Suppose the number of alternatives is at least three. Then, every social welfare functional that satisfies axioms I,P,R, and U is dictatorial.

⇒ An 'acceptable' SWFL as Arrow defined it does not exist.

### Interpretation (Positive)

- Group choices are not unambiguously *determined* by individual preferences alone.
- Collective decisions (also) depend on the rules and procedures used.
- 'Democratic' procedures may not produce rational preferences over all policies (or 'social states').
- Indecision and instability
  - Perhaps *no* decision is made one way or the other.
    - Debates may cycle without agreement
    - Status quo option winds up 'chosen'
  - Perhaps decisions taken are later overturned.

**Arrow's Impossibility Theorem (Arrow 1951):** Suppose the number of alternatives is at least three. Then, every social welfare functional that satisfies axioms I,P,R, and U is dictatorial.

⇒ An 'acceptable' SWFL as Arrow defined it does not exist.

## Questions for discussion

- Despite Arrow's Theorem, policy makers *must* aggregate preferences somehow, right?
- Does Arrow's Theorem imply that there is no acceptable way to make collective decisions?

(You should come back to these questions after we have talked about the constitutional economics perspective.)

## Critique (Buchanan 1954)



- Social Choice Theorists take it for granted that group **choices** must reflect collective **preferences**.
  - This perspective is inherited from economists' theory of *individual choice*.
- Extending the preference-based theory of individual choice to a group is inconsistent with methodological and normative *individualism*
  - The idea of "rationality (...) as an attribute of the social group" (...) is incompatible with the principle that "the individual is the only entity possessing ends or values."
- In their analysis of *market exchange*, economists do not ask whether outcomes are 'socially preferred,' but only if they are *efficient*.
  - The *outcome* (allocation) produced by market exchange is **obviously not a 'choice'** and therefore no attempt is made to explain or justify it with reference to a collective preference.
  - The emphasis is on describing how voluntary transactions can be organized in such a way as to produce *mutual advantages* (Pareto improvements), not whether they increase 'social utility'.
- A consistent application of the 'economic perspective' to politics should follow the same principle: Investigate the conditions under which *non-market exchange* can be organized in a way that facilitates *additional* Pareto improvements beyond those achieved through voluntary private transactions.

## Literature

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