



### PIZZAHUTI

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### Hello!

I'm Avinash Parchake, and in this project, I've leveraged SQL queries to address challenges related to pizza sales analytics. Through strategic data analysis, we've delved into the dynamics of pizza consumption, uncovering valuable insights to optimize sales performance and customer satisfaction.



### Questions:

- 1. Retrieve the total number of orders placed
- 2. Calculate the total revenue generated from pizza sales.
- 3. Calculate the total revenue generated from pizza sales.
- 4. Identify the highest-priced pizza.
- 5. Identify the most common pizza size ordered.
- 6. List the top 5 most ordered pizza types along with their quantities.









- 1. Join the necessary tables to find the total quantity of each pizza category ordered.
- 2. Determine the distribution of orders by hour of the day.
- Join relevant tables to find the category-wise distribution of pizzas.
- 4. Group the orders by date and calculate the average number of pizzas ordered per day.

5.

Determine the top 3 most ordered pizza types based on revenue.







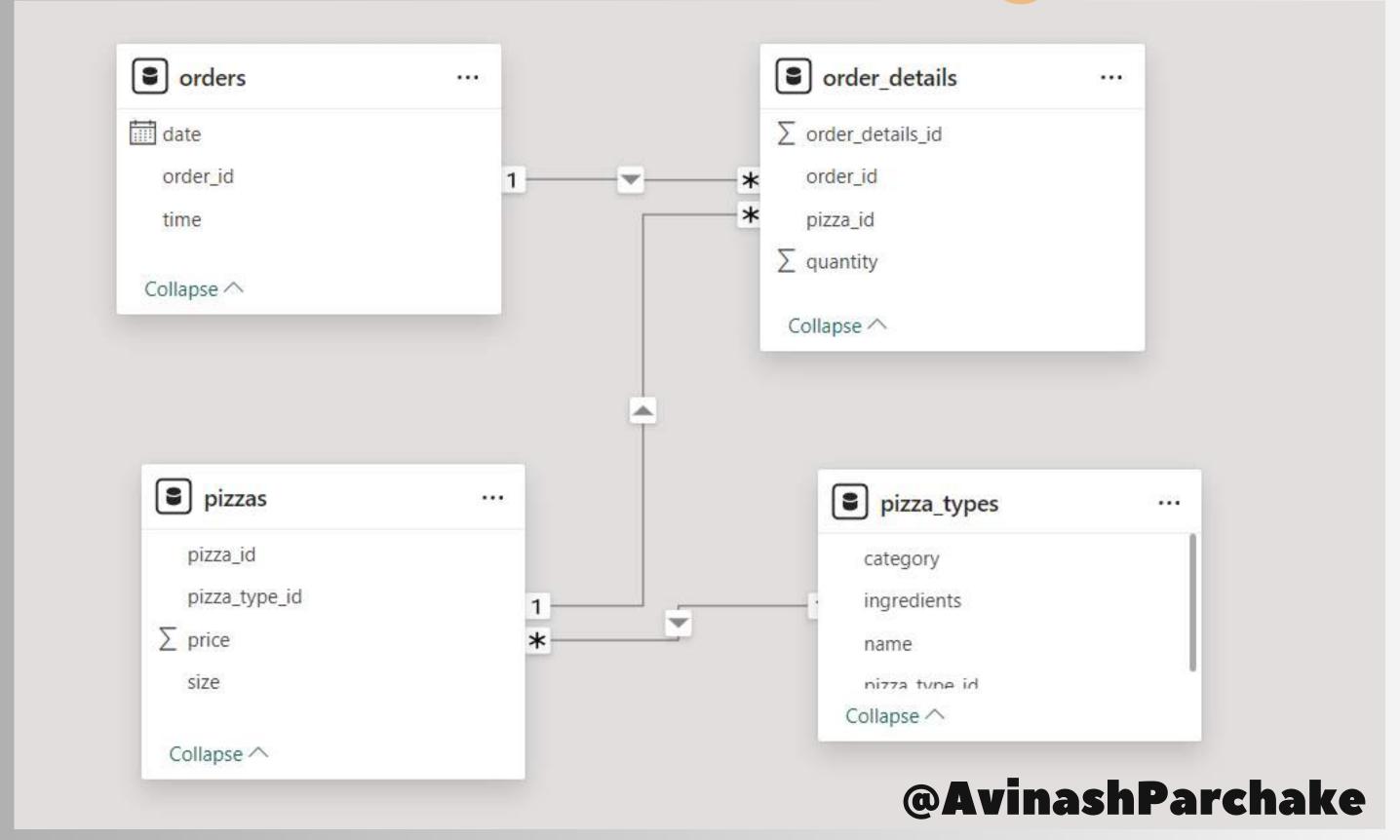
### Questions:

- 1. Calculate the percentage contribution of each pizza type to total revenue.
- 2. Analyze the cumulative revenue generated over time.
- 3. Determine the top 3 most ordered pizza types based on revenue for each pizza category.





### Data Modeling



# Retrieve the total number of orders placed

```
SELECT
    COUNT(*) AS total_orders
FROM
    orders;
SELECT
    COUNT(order_id) AS total_orders
FROM
    orders;
```



total\_orders

▶ 21350





# Calculate the total revenue generated from pizza sales.

```
select round(sum(od.quantity * ps.price)) as total_revenue
from order_details od
inner join pizzas ps
on od.pizza_id = ps.pizza_id;
```



#### Output:

total\_revenue ▶ 817860

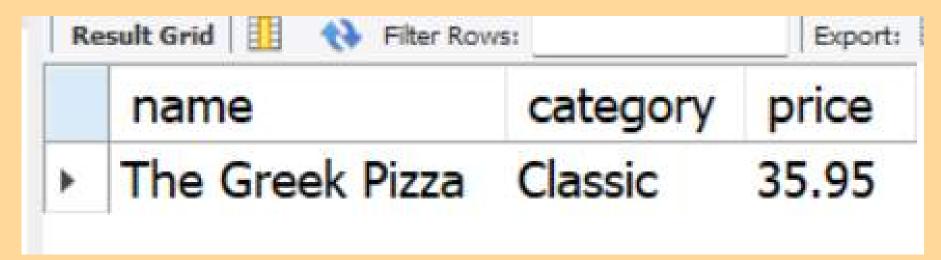




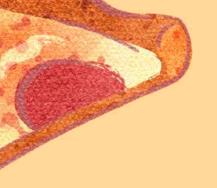
# Identify the highest-priced pizza.

• select pizza\_types.name, pizza\_types.category,pizzas.price
from pizzas
inner join pizza\_types
on pizzas.pizza\_type\_id =pizza\_types.pizza\_type\_id
order by price desc
limit 1;









# Identify the most common pizza size ordered.

 select pizzas.size,count(order\_details.order\_details\_id)as ordered\_count from pizzas

```
inner join order_details
on pizzas.pizza_id = order_details.pizza_id
group by pizzas.size;
```

|   | size | ordered_count |
|---|------|---------------|
| ٠ | M    | 15385         |
|   | L    | 18526         |
|   | S    | 14137         |
|   | XL   | 544           |
|   | XXL  | 28            |





### List the top 5 most ordered pizza types along with their quantities.





|   | name                       | total_quantity |
|---|----------------------------|----------------|
| ١ | The Classic Deluxe Pizza   | 2453           |
|   | The Barbecue Chicken Pizza | 2432           |
|   | The Hawaiian Pizza         | 2422           |
|   | The Pepperoni Pizza        | 2418           |
|   | The Thai Chicken Pizza     | 2371           |





### Join the necessary tables to find the total quantity of each pizza category ordered.



```
SELECT
    pizza_types.category,
    SUM(order_details.quantity) AS total_quantity
FROM
    pizzas
        JOIN
    pizza_types ON pizzas.pizza_type_id = pizza_types.pizza_type_id
        JOIN
    order_details ON pizzas.pizza_id = order_details.pizza_id
GROUP BY category
ORDER BY total quantity DESC:
```



|   | category | total_quantity |
|---|----------|----------------|
| Þ | Classic  | 14888          |
|   | Supreme  | 11987          |
|   | Veggie   | 11649          |
|   | Chicken  | 11050          |







### Determine the distribution of orders by hour of the day.



```
select hour(order_time) as hour, count(*) as order_count
from orders
group by hour
order by hour;
```

```
SELECT Extract(Hour from order_time) as hour_of_day, count(*) as total_orders
FROM orders
group by hour_of_day
order by hour_of_day;
```



| hour | order_count |
|------|-------------|
| 14   | 1472        |
| 15   | 1468        |
| 16   | 1920        |
| 17   | 2336        |
| 18   | 2399        |
| 19   | 2009        |
| 20   | 1642        |
| 21   | 1198        |
| 22   | 663         |
| 23   | 28          |





### Join relevant tables to find the category-wise distribution of pizzas.



```
select category,count(name) from pizza_types
group by category;
```

|   | category | count(name) |  |
|---|----------|-------------|--|
| ١ | Chicken  | 6           |  |
|   | Classic  | 8           |  |
|   | Supreme  | 9           |  |
|   | Veggie   | 9           |  |







### Group the orders by date and calculate the average number of pizzas ordered per day.



```
avg_pizza_orders

138
```







### Determine the top 3 most ordered pizza types based on revenue.



```
select pizza_types.name as pizza_type , round(sum(order_details.quantity * pizzas.price)) as revenue
from pizzas
join pizza_types
on pizzas.pizza_type_id = pizza_types.pizza_type_id
join order_details
on order_details.pizza_id = pizzas.pizza_id
group by pizza_type
order by revenue desc
limit 3;
```



|   | pizza_type                   | revenue |
|---|------------------------------|---------|
| ٠ | The Thai Chicken Pizza       | 43434   |
|   | The Barbecue Chicken Pizza   | 42768   |
|   | The California Chicken Pizza | 41410   |







### Calculate the percentage contribution of each pizza type to total revenue.

```
select pizza types.category,
       (sum(order_details.quantity * pizzas.price)/ (select round(sum(order_details.quantity * pizzas.price),2)
 as total sales
from order_details
join pizzas
on order_details.pizza_id = pizzas.pizza_id) * 100,2) as revenue
from pizzas
join pizza_types
on pizzas.pizza_type_id = pizza_types.pizza_type_id
join order details
on order_details.pizza_id = pizzas.pizza_id
group by pizza types.category
order by revenue desc;
```

|   | category | revenue |
|---|----------|---------|
| ٠ | Classic  | 26.91   |
|   | Supreme  | 25.46   |
|   | Chicken  | 23.96   |
|   | Veggie   | 23.68   |





### Analyze the cumulative revenue generated over time.



```
select order_date,
round(sum(revenue) over(order by order_date)) as cum_revenue
from
(select orders.order_date,
sum(order_details.quantity * pizzas.price) as revenue
from
pizzas
join order_details
on pizzas.pizza_id = order_details.pizza_id
join orders
on order_details.order_id = orders.order_id
group by orders.order_date) as sales;
```

|   | category | revenue |
|---|----------|---------|
| Þ | Classic  | 26.91   |
|   | Supreme  | 25.46   |
|   | Chicken  | 23.96   |
|   | Veggie   | 23.68   |





### Determine the top 3 most ordered pizza types based on revenue for each pizza category.



```
select name, revenue
from
(select category, name, revenue,
rank() over(partition by category order by revenue desc) as rn
                                                                             name
                                                                                                      revenue
from
                                                                            The Thai Chicken Pizza
                                                                                                     43434.25
(select pizza_types.category, pizza_types.name,
                                                                             The Barbecue Chicken Pizza 42768
                                                                             The California Chicken Pizza 41409.5
sum((order_details.quantity) * pizzas.price) as revenue
                                                                            The Classic Deluxe Pizza
                                                                                                     38180.5
from pizza types
                                                                             The Hawaiian Pizza
                                                                                                     32273.25
join pizzas
                                                                             The Pepperoni Pizza
                                                                                                     30161.75
on pizza types.pizza type id = pizzas.pizza type id
                                                                             The Spicy Italian Pizza
                                                                                                     34831.25
join order_details
                                                                             The Italian Supreme Pizza
                                                                                                     33476.75
                                                                             The Sicilian Pizza
                                                                                                     30940.5
on order_details.pizza_id = pizzas.pizza_id
                                                                             The Farm Chance Diane
                                                                                                      222CE ZOOOOOOOCE
group by pizza_types.category, pizza_types.name) as a) as b
where rn <=3;
```







# THANK YOU

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