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CURRENT EMPLOYMENT

International Monetary Fund
Economist (EP) at the Research Department

March 2024 – Present
Washington DC, USA

PREVIOUS EMPLOYMENT

International Monetary Fund
Economist (EP) at the Western Hemisphere Department

September 2022 – March 2024
Washington DC, USA

GAP Asset Management
International Macroeconomics Analyst (Intern)

January 2012–March 2013
Rio de Janeiro, Brazil

EDUCATION

Ph.D. in Economics
Princeton University

2022
Princeton NJ, USA

M.Sc. in Economics
Fundação Getúlio Vargas (EPGE)

2016
Rio de Janeiro, Brazil

B.A. in Economics
Fundação Getúlio Vargas (EBEF)

2014
Rio de Janeiro, Brazil

RESEARCH INTERESTS

Primary: **Macroeconomics, International Trade**

Secondary: **Labor, Development**

WORKING PAPERS

Minimum Wages, Earnings Inequality and the Informal Sector

R&R, American Economic Review; IMF Working Paper No. 2024/159

How do minimum wages affect earnings inequality in countries with large informal sectors? I provide reduced-form evidence that the 2000s minimum wage hike in Brazil raised overall inequality by increasing inequality inside the informal sector. I develop a model where heterogeneous firms select into informality to investigate when and how raising the minimum wage can increase inequality. I calibrate the model to Brazil and find that, by generating substantial informality, the increase in the minimum wage raised overall inequality by 6.4%. These results suggest that movements into and out of the informal sector modulate the effects of formal labor legislation.

Social Security Reforms, Retirement, and Sectoral Decisions

with Pedro Cavalcanti Ferreira and Bruno Delalibera

R&R, International Economic Review; IMF Working Paper No. 2025/032

In many countries, the regulations governing pension systems, hiring procedures, and job contracts differ between the public and private sectors. Public sector employees tend to have longer tenures and higher wages compared to workers in the private sector. As such, social security reforms can affect both retirement decisions and sectoral choices. We study the effects of social security reforms on retirement and sectoral behavior in an economy with multiple pension systems. We develop a general equilibrium life-cycle model with three sectors – private formal, private informal and public – and endogenous retirement. We quantitatively assess the long-run effects of reforms being discussed and implemented around the world. Among them, we study the unification of pension systems and increasing the minimum retirement age. We calibrate our model to Brazil, where the retirement conditions resemble those of many other countries. We find that these reforms lower the likelihood of individuals to apply to a public job and increase the profile of savings over the life

cycle. In the long run, these reforms lead to higher output and capital, reduced informality, and average welfare gains. They also drastically reduce the social security deficit.

Non-traded Gains from Trade: Evidence from Brazil

with Rowan Shi

IMF Working Paper No. 2023/265

We investigate how trade shocks affect the allocation of labor across plants at the local labor market level. Using Brazil's import liberalization as a quasi-natural experiment, we uncover a new margin for the gains from trade: the reallocation of labor from smaller to larger producers in the non-traded sector. We find that in response to liberalization, larger non-traded producers self-select into importing, expanding as they gain access to inputs from abroad. We then develop a parsimonious model of heterogeneous producers incorporating this mechanism. The theory is consistent with the empirical findings and show that reallocation among non-traded producers is welfare-enhancing. In contrast, this reallocation effect disappears when all nontraded producers make the same importing decision.

The Dynamics of Trade Integration and Fragmentation in Latin America

with Flavien Moreau

IMF Working Paper No. 2024/253

Trade barriers and poor infrastructure play an important role in limiting trade integration in Latin America and the Caribbean (LAC). Closing half of the infrastructure gap between LAC and advanced economies could lift exports by 30%. Reducing import tariffs could boost LAC's trade, but its responsiveness is lower than in other EMDEs, particularly in the long run, due to the region's specialization in agricultural exports with inelastic demand and supply constraints like growing cycles and weather conditions. Amid deepening global trade tensions, LAC is well placed to withstand a mild trade fragmentation scenario, in which trade barriers are erected only among large economies. However, the region's output losses could be sizable in more extreme scenarios, where the global economy splinters into competing economic blocs and LAC loses access to important markets. Boosting trade, including regional trade, could pay a double dividend of lifting growth in the region while mitigating risks from global fragmentation.

WORK IN PROGRESS

Do Industrial Policies Increase Trade Competitiveness?

with Yueling Huang, Sandra Baquié, Florence Jaumotte,
Jaden Kim, Yucheng Lu and Samuel Pienknagura

Industrial Policies and Firms' Economic Performance

with Samuel Pienknagura Sandra Baquié, Yueling Huang
Florence Jaumotte, and Jaden Kim

Roadblocks to Prosperity: Infrastructure, Tariffs and Trade in LAC

with Rina Bhattacharya, Flavien Moreau
and Samuel Pienknagura

POLICY WORK

Industrial Policies: Handle with Care. IMF Staff Discussion Notes (Forthcoming). International Monetary Fund.

Annex I: Informality and Inequality: Insights on Minimum Wages from Brazil. *2024 G-20 Background Note on the Impact of Growth on Inequality and Social Outcomes*. International Monetary Fund.

Belize: 2024 Article IV Staff Report. IMF Country Report No. 24/124 International Monetary Fund.

Belize: 2024 Selected Issues. IMF Country Report 23/125, International Monetary Fund.

Belize: 2023 Article IV Staff Report. IMF Country Report No. 23/164 International Monetary Fund.

Belize: 2023 Selected Issues. IMF Country Report 23/165, International Monetary Fund.

October 2023 Regional Economic Outlook: Western Hemisphere, "Trade Integration and Implications of Global Fragmentation to Latin America and the Caribbean." (Background Paper 2).

October 2023 Regional Economic Outlook: Western Hemisphere, "Crime and its Macroeconomic Consequences in Latin America and the Caribbean." (Online Annex 4).

PRESS

"Why Latin America is the world's trade pipsqueak?" The Economist. June, 2024.

"Salário mínimo não é um bom indexador." Folha de S. Paulo. May, 2024.

"How Latin America Can Use Trade to Boost Growth." IMF Blog. November, 2023.

"Latin America Can Boost Economic Growth by Reducing Crime." IMF Blog. December, 2023.

REFEREEING

The B.E. Journal of Macroeconomics; The Quarterly Review of Economics and Finance

PRESENTATIONS

2024: Princeton University, World Bank; 2023: LACEA; 2022: Federal Reserve Board, Fundação Getulio Vargas (EESP), Fundação Getulio Vargas (EPGE), Inter-American Development Bank (IADB); 2019: Society for Economic Dynamics

PRIZES AND HONORS

International Economics Section Summer Fellowship, Princeton University	2018–2021
Graduate Fellowship, Princeton University	2016–2022
Fellowship for Master's Studies in Economics, CNPq	2014–2016
Undergraduate Scholarship, Fundação Getúlio Vargas (EBEF)	2011–2014

RESEARCH EXPERIENCE

Research Assistant for Professor Stephen Redding	Princeton University, Spring 2019
Research Assistant for Professor Oleg Itskhoki	Princeton University, Summer 2017
Research Assistant for Professor Pedro Cavalvanti Ferreira	Fundação Getúlio Vargas (EPGE), 2016

TEACHING EXPERIENCE

Teaching Assistant: Introduction to Microeconomics (Undergraduate)	Fall 2020
Professor Kelly Noonan	Princeton University
Teaching Assistant: Introduction to Macroeconomics (Undergraduate)	Fall 2018, Spring 2020
Professor Elizabeth Bogan	Princeton University
Teaching Assistant: Macroeconomic Theory II (Graduate)	July 2015–September 2015
Professors Cezar Santos and Felipe Iachan	Fundação Getúlio Vargas (EPGE)
Teaching Assistant: International Trade (Undergraduate)	January 2015–June 2015
Professor Erica Diniz Oliveira	Fundação Getúlio Vargas (EPGE)
Teaching Assistant: Macroeconomic Theory I (Graduate)	January 2015–March 2015
Professor Rubens Penha Cysne	Fundação Getúlio Vargas (EPGE)

OTHER

Programming:	Fortran, Matlab, Stata, \LaTeX
Languages:	Portuguese (native), English (fluent), Spanish (elementary)
Citizenship:	Brazilian, Portuguese
Other interests:	Basketball and rock climbing