EXECUTABLE SE STUDY #1



THE TASTE OF SUCCESS

— Introduction

Danny seriously loves Japanese food so in the beginning of 2021, he decides to embark upon a risky venture and opens up a cute little restaurant that sells his 3 favourite foods: sushi, curry and ramen.

Danny's Diner is in need of your assistance to help the restaurant stay afloat - the restaurant has captured some very basic data from their few months of operation but have no idea how to use their data to help them run the business.

— Problem Statement

Danny wants to use the data to answer a few simple questions about his customers, especially about their visiting patterns, how much money they've spent and also which menu items are their favourite. Having this deeper connection with his customers will help him deliver a better and more personalised experience for his loyal customers.

He plans on using these insights to help him decide whether he should expand the existing customer loyalty program - additionally he needs help to generate some basic datasets so his team can easily inspect the data without needing to use SQL.

Danny has provided you with a sample of his overall customer data due to privacy issues but he hopes that these examples are enough for you to write fully functioning SQL queries to help him answer his questions!

Danny has shared with you 3 key datasets for this case study:

- sales
- menu
- members

Entity Relationship Diagram

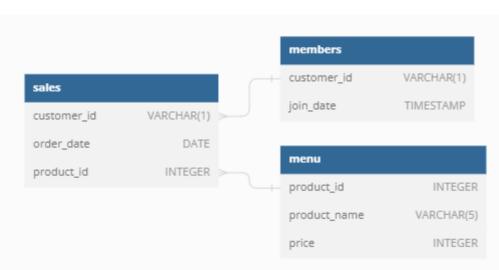


Table 1: sales

The sales table captures all customer_id level purchases with an corresponding
order_date and product_id information for when and what menu items were ordered.

customer_id	order_date	product_id
Α	2021-01-01	1
Α	2021-01-01	2
Α	2021-01-07	2
Α	2021-01-10	3
Α	2021-01-11	3
Α	2021-01-11	3
В	2021-01-01	2
В	2021-01-02	2
В	2021-01-04	1
В	2021-01-11	1
В	2021-01-16	3
В	2021-02-01	3
С	2021-01-01	3
С	2021-01-01	3
С	2021-01-07	3

Table 2: menu

The menu table maps the product_id to the actual product_name and price of each menu item.

product_id	product_name	price
1	sushi	10
2	curry	15
3	ramen	12

Table 3: members

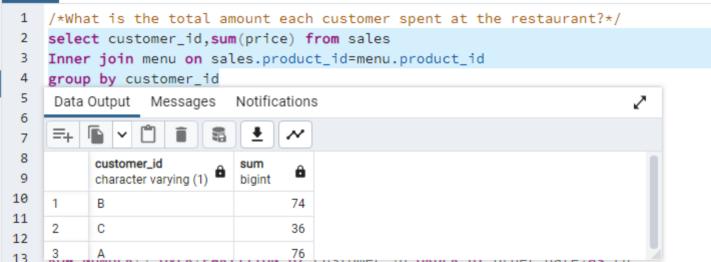
The final members table captures the join_date when a customer_id joined the beta version of the Danny's Diner loyalty program.

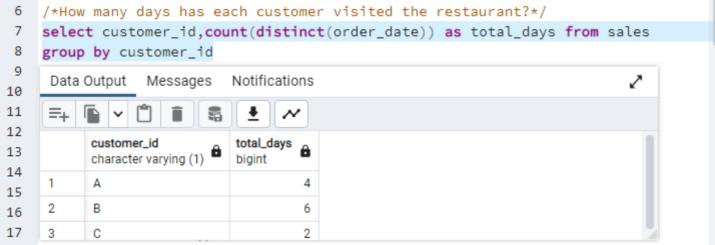
customer_id	join_date
Α	2021-01-07
В	2021-01-09

Case Study Questions

Each of the following case study questions can be answered using a single SQL statement:

- 1. What is the total amount each customer spent at the restaurant?
- 2. How many days has each customer visited the restaurant?
- 3. What was the first item from the menu purchased by each customer?
- 4. What is the most purchased item on the menu and how many times was it purchased by all customers?
- 5. Which item was the most popular for each customer?
- 6. Which item was purchased first by the customer after they became a member?
- 7. Which item was purchased just before the customer became a member?
- 8. What is the total items and amount spent for each member before they became a member?
- 9. If each \$1 spent equates to 10 points and sushi has a 2x points multiplier how many points would each customer have?
- 10. after a customer joins the program (including their join date) they earn 2x points on all items, not just sushi how many points do customer A and B?





```
10
    /*What was the first item from the menu purchased by each customer?*/
11
    WITH CTE AS (
12
    SELECT customer id, product name, order date,
13
    ROW_NUMBER() OVER(PARTITION BY customer id ORDER BY order date)as rn
14
    from sales
15
    Inner join menu on sales.product id=menu.product id
16
17
    SELECT customer_id,product_name from CTE
18
    WHERE rn='1'
19
     Data Output
                 Messages
                             Notifications
20
21
                          霜
22
          customer_id
                              product_name
23
           character varying (1)
                              character varying (5)
24
           Α
                              curry
25
           В
                              curry
26
27
     3
                              ramen
```

20 21	-		most purchased item on the menu and how many time ased by all customers?*/	s		
22	sele	ct count(s	sales.product_id)	s		
23	<pre>Inner join menu on sales.product_id=menu.product_id</pre>					
24	group by product_name					
25	limi	t 1				
26 27	Data	Output Me	essages Notifications	2		
28	=+	~ °				
29 30 31		orders bigint	product_name character varying (5)			

```
27
    /*Which item was the most popular for each customer?*/
28
    WITH CTE AS (
29
    select customer id.count(sales.product id) as orders.product name.
30
    RANK() OVER(PARTITION BY customer_id ORDER BY count(sales.product_id)DESC)as rnk
31
    from sales
32
    Inner join menu on sales.product_id=menu.product_id
33
    group by customer_id,product_name
34
35
    SELECT customer_id,product_name from CTE
36
    where rnk='1'
37
     Data Output Messages
                            Notifications
38
39
40
           customer_id
                             product_name
          character varying (1)
41
                              character varying (5)
42
           Α
                              ramen
43
           В
                              sushi
44
           В
                              curry
45
46
           В
                              ramen
47
           С
                              ramen
48
```

```
38
    /*Which item was purchased first by the customer after they became a member?*/
39
    WITH CTE AS (
40
    select sales.customer id.order date.join date.product name.
41
    RANK() OVER(PARTITION BY sales.customer id ORDER BY order date)as rnk
    from sales
42
43
    Inner join members on sales.customer id=members.customer id
44
    Inner join menu on sales.product_id=menu.product_id
    where order_date>=join date
45
46
47
    SELECT customer_id,product_name from CTE
48
    WHERE rnk='1'
49
                  Messages
      Data Output
                            Notifications
50
51
                         器
52
           customer_id
                             product_name
53
           character varying (1)
                             character varying (5)
54
           Α
                             curry
55
56
           В
                             sushi
```

```
50
    /*Which item was purchased just before the customer became a member?*/
51
    WITH CTE AS(
52
    select sales.customer id.product name.order date.join date.
53
    RANK() OVER(PARTITION BY sales.customer id ORDER BY order date DESC) as rnk
54
    from sales
55
    Inner join members on sales.customer_id=members.customer_id
56
    Inner join menu on sales.product id=menu.product id
57
    WHERE order_date<join_date
58
59
    SELECT customer_id,product_name from CTE
60
    WHERE rnk='1'
61
      Data Output
                  Messages
                             Notifications
62
63
64
           customer_id
                              product_name
65
           character varying (1)
                              character varying (5)
66
                              sushi
           Α
67
           Α
                              curry
68
      3
           В
                              sushi
69
```

```
62
    /*What is the total items and amount spent for each member before
63
      they became a member?*/
64
    select sales.customer id.count(product name)as total items.
    sum(price)as total amount spent from sales
65
    Inner join members on sales.customer id=members.customer id
66
    Inner join menu on sales.product id=menu.product id
67
68
    where order date<ioin date
69
    group by sales.customer id
70
    order by customer_id
71
      Data Output Messages
                            Notifications
72
73
74
                             total_items
           customer_id
                                         total_amount_spent
75
           character varying (1)
                              bigint
                                          bigint
76
           Α
                                       2
                                                        25
77
           В
                                       3
                                                        40
78
```

```
72
    /*If each $1 spent equates to 10 points and sushi has a 2x points multiplier -
73
      how many points would each customer have?*/
74
    Select customer id. SUM(CASE WHEN product name='sushi' THEN price*10*2
75
                              ELSE price*10 END) AS points
76
    from menu
77
    Inner join sales on sales.product id=menu.product id
78
    GROUP BY customer id
79
    ORDER BY customer id
80
               Messages
    Data Output
                          Notifications
81
    =+
82
83
          customer_id
                            points
                                   ۵
84
          character varying (1)
                            bigint
85
          А
                                  860
86
          В
                                  940
87
                                  360
88
```

```
81
    /*After a customer joins the program (including their join date) they
82
    earn 2x points on all items, not just sushi - how many points do
83
    customer A and B have?*/
    select sales.customer id.SUM(CASE
84
85
                 WHEN product name='sushi' THEN price*10*2
86
                 WHEN product_name='curry' THEN price*10*2
87
                 WHEN product name='ramen' THEN price*10*2
88
                 END) AS points
89
    from sales
90
    Inner join members on sales.customer_id=members.customer_id
91
    Inner join menu on sales.product_id=menu.product_id
92
    where order_date>=join_date
93
    GROUP BY sales.customer id
94
    ORDER BY sales.customer id
95
Data Output
          Messages
                      Notifications
=+
     customer_id
                       points
                              ۵
     character varying (1)
                       bigint
                            1020
     Α
     В
                            680
```