

Paris Wang

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EDUCATION

Northwestern University, Weinberg College of Arts and Sciences Evanston, IL
Bachelor of Arts in *Economics* | Minor in *Political Science & Business Institutions* *Expected June 2020*
Cumulative **GPA: 3.93/4.00** | **SAT: 2310/2400** Reading: 800 Math: 800 Writing: 710
Relevant Coursework: Accounting, Corporate Finance, International Finance, Money & Banking, Statistics for Econometrics

PROFESSIONAL EXPERIENCE

Bank of America Merrill Lynch New York, NY
Incoming Investment Banking Analyst – Real Estate, Gaming & Lodging Group *July 2020 –*

Bank of America Merrill Lynch New York, NY
Investment Banking Summer Analyst – Real Estate, Gaming & Lodging Group *June – August 2019*

- Conducted underwriting process for an \$18.7B acquisition of logistics assets, the largest global private real estate deal
- Executed the sale of a \$700MM hotel asset by performing comparable analysis & calculating potential EBITDA uplift
- Updated industry overview and conducted peer benchmarking and capitalization table for a \$13B all-stock acquisition
- Implemented merger model, including pro forma capitalization & sensitivity analysis, for a proposed hotel REITs deal
- Created internal discussion materials to assess potential IPO carve-out opportunities for 500 target companies
- Collaborated with the TMT team to formulate pitchbooks for PropTech deals in co-living, co-working & iBuying space

PJT Partners Chicago, IL
Summer Analyst – Park Hill Real Estate Group *June – August 2018*

- Formulated private placement memorandum and pitchbook for a \$2B global real estate fundraising assignment
- Conducted due diligence and performed financial modeling, including ROI analysis and distribution waterfall analysis
- Performed extensive analysis to underwrite general partners, historical investment track records, and projected returns
- Implemented and tracked initial underwriting process to source and originate prospective real estate mandates

Ernst & Young Global Ltd Beijing, China
Summer Analyst – Transaction Advisory Services, Transaction Support *July – August 2017*

- Assisted in initial due diligence for Alibaba group on a proposed \$20MM investment in a Chinese media company
- Visited the target company and conducted on-site review on its company structure and future business plan
- Worked with the target company to develop executive summaries, collected financial data and sorted 50+ contracts
- Created presentations on company structure & industry overview and presented finalized report to client board

IBM China Company Ltd Beijing, China
Summer Intern – IBM Institute for Business Value & IBM Education *June – July 2017*

- Organized client meetings and annual technology conference to introduce IBM Watson Analytics to potential partners
- Visited the Ministry of Education of China to discuss the implementation of Watson Education in local Chinese schools
- Collected and analyzed case studies on cognitive computing and AI from 20+ industries for IBM China annual report
- Prepared presentations for IBM educational seminars and translated case studies from English to Chinese for clients

LEADERSHIP EXPERIENCE

Northwestern University Investment Banking Club (“NUIBC”) Evanston, IL
Vice President *October 2018 – November 2019*

- Organize club recruitment, including hosting info sessions and networking events, to select 25 out of 100+ candidates
- Lead weekly workshops on networking tips & interview preparations and conducted mock interviews with sophomores
- Coordinate with 20+ companies to arrange annual investment banking treks to New York City and Chicago
- Connect with bankers and recruiters to set up on-campus coffee chats and NUIBC exclusive networking events

AIESEC Incoming Global Talent Evanston, IL
Business Development Team Leader & Account Manager *September 2017 – November 2019*

- Provide companies in the greater Chicago area with international interns through AIESEC global exchange programs
- Lead weekly coaching sessions on market research and seek potential partnerships with companies in Chicago area
- Optimize selection process by creating online tracking system and increase total sales five times last quarter
- Manage the accounts of current exchange participants and ensure their communication with hosting companies

ADDITIONAL

Technical: Experienced in Stata, C++, Python, JavaScript, Microsoft Word, Excel, PowerPoint, Adobe Photoshop
Language: Native Proficiency in English and Mandarin
Activities: Delta Sigma Pi Business Fraternity, Women in Business, Stitch Fashion Magazine, Photography Club
Interests: World Travel, Photography, Fashion Design, Asian Culture, Music