# internship-task-3

May 7, 2022

## 1 internship-task-3

9989

33180 South

Use the "Run" button to execute the code.

```
[44]: !pip install jovian --upgrade --quiet
[45]:
      import jovian
 []: # Execute this to save new versions of the notebook
      jovian.commit(project="internship-task-3")
     <IPython.core.display.Javascript object>
 [2]: df = pd.read_csv('SampleSuperstore (2).csv')
 [3]: df
 [3]:
                  Ship Mode
                               Segment
                                               Country
                                                                    City
                                                                                State
      0
              Second Class
                              Consumer
                                         United States
                                                               Henderson
                                                                             Kentucky
      1
              Second Class
                              Consumer
                                         United States
                                                                             Kentucky
                                                               Henderson
      2
              Second Class
                             Corporate
                                         United States
                                                             Los Angeles
                                                                           California
      3
            Standard Class
                              Consumer
                                         United States
                                                        Fort Lauderdale
                                                                              Florida
      4
                                                         Fort Lauderdale
            Standard Class
                              Consumer
                                         United States
                                                                              Florida
      9989
              Second Class
                              Consumer
                                                                              Florida
                                         United States
                                                                   Miami
      9990
            Standard Class
                              Consumer
                                         United States
                                                              Costa Mesa
                                                                          California
      9991
            Standard Class
                                         United States
                                                              Costa Mesa
                                                                           California
                              Consumer
      9992
            Standard Class
                              Consumer
                                         United States
                                                              Costa Mesa
                                                                           California
      9993
                                         United States
              Second Class
                              Consumer
                                                                           California
                                                             Westminster
            Postal Code Region
                                         Category Sub-Category
                                                                    Sales
                                                                            Quantity
      0
                   42420
                          South
                                        Furniture
                                                     Bookcases
                                                                 261.9600
                                                                                   2
                   42420
                          South
                                        Furniture
                                                                 731.9400
                                                                                   3
      1
                                                         Chairs
      2
                   90036
                           West
                                 Office Supplies
                                                         Labels
                                                                  14.6200
                                                                                   2
      3
                   33311
                                        Furniture
                                                                 957.5775
                                                                                   5
                          South
                                                         Tables
      4
                   33311
                          South
                                 Office Supplies
                                                        Storage
                                                                  22.3680
                                                                                   2
```

Furnishings

25.2480

Furniture

3

```
9990
                  92627
                           West
                                        Furniture
                                                    Furnishings
                                                                   91.9600
                                                                                     2
     9991
                                                                                     2
                  92627
                           West
                                       Technology
                                                         Phones
                                                                  258.5760
     9992
                  92627
                           West
                                 Office Supplies
                                                          Paper
                                                                   29.6000
                                                                                     4
     9993
                                 Office Supplies
                                                                                     2
                  92683
                           West
                                                     Appliances
                                                                  243.1600
           Discount
                        Profit
     0
                0.00
                        41.9136
     1
                0.00
                      219.5820
     2
                         6.8714
                0.00
     3
                0.45 -383.0310
     4
                0.20
                         2.5164
     9989
                0.20
                        4.1028
     9990
                0.00
                        15.6332
     9991
                0.20
                        19.3932
     9992
                0.00
                        13.3200
     9993
                0.00
                       72.9480
     [9994 rows x 13 columns]
[4]: df.columns
[4]: Index(['Ship Mode', 'Segment', 'Country', 'City', 'State', 'Postal Code',
             'Region', 'Category', 'Sub-Category', 'Sales', 'Quantity', 'Discount',
             'Profit'],
            dtype='object')
[5]: df.rename(columns={'Sub-Category': 'SubCategory'},inplace=True)
    Understandind Data: 1. This is a data of a company supplying goods of category three categories:
    furniture, office appliances and technology. 2. Goods are supplied in various states of UNITED
    STATES and to different region of each state.
    Objective of the study: We need to analyze what categories sold in which particular region is
    profitable and what can be done to improve profits.
[6]:
     selected_columns = ['State','City','Region','Category','SubCategory','Profit']
[7]: len(selected_columns)
[7]: 6
     filter_df = df[selected_columns].copy()
[9]:
     filter_df
[9]:
                 State
                                                                     SubCategory
                                     City Region
                                                          Category
     0
              Kentucky
                               Henderson South
                                                         Furniture
                                                                        Bookcases
```

```
1
        Kentucky
                         Henderson
                                    South
                                                  Furniture
                                                                   Chairs
2
      California
                       Los Angeles
                                     West
                                            Office Supplies
                                                                   Labels
3
         Florida
                  Fort Lauderdale
                                    South
                                                  Furniture
                                                                   Tables
                  Fort Lauderdale
4
         Florida
                                    South
                                           Office Supplies
                                                                  Storage
         Florida
                             Miami
                                                  Furniture
9989
                                    South
                                                             Furnishings
9990
     California
                        Costa Mesa
                                     West
                                                  Furniture
                                                             Furnishings
     California
                        Costa Mesa
                                                                   Phones
9991
                                     West
                                                 Technology
9992 California
                        Costa Mesa
                                           Office Supplies
                                     West
                                                                    Paper
9993 California
                       Westminster
                                            Office Supplies
                                                               Appliances
                                     West
        Profit
0
       41.9136
1
      219.5820
2
        6.8714
3
     -383.0310
4
        2.5164
9989
        4.1028
9990
       15.6332
9991
       19.3932
9992
       13.3200
9993
       72.9480
[9994 rows x 6 columns]
```

```
[10]: filter_df.shape
```

[10]: (9994, 6)

### [11]: filter\_df.info()

<class 'pandas.core.frame.DataFrame'>
RangeIndex: 9994 entries, 0 to 9993
Data columns (total 6 columns):

| # | Column      | Non-Null Count | Dtype   |
|---|-------------|----------------|---------|
|   |             |                |         |
| 0 | State       | 9994 non-null  | object  |
| 1 | City        | 9994 non-null  | object  |
| 2 | Region      | 9994 non-null  | object  |
| 3 | Category    | 9994 non-null  | object  |
| 4 | SubCategory | 9994 non-null  | object  |
| 5 | Profit      | 9994 non-null  | float64 |

dtypes: float64(1), object(5)
memory usage: 468.6+ KB

### [12]: filter\_df.describe()

```
[12]:
                  Profit
      count 9994.000000
               28.656896
     mean
      std
              234.260108
            -6599.978000
     min
      25%
                1.728750
      50%
                8.666500
      75%
               29.364000
             8399.976000
     max
[13]: import seaborn as sns
      import matplotlib
      import matplotlib.pyplot as plt
      %matplotlib inline
      sns.set_style('darkgrid')
      matplotlib.rcParams['font.size'] = 14
      matplotlib.rcParams['figure.figsize'] = (9,5)
      matplotlib.rcParams['figure.facecolor'] = '#00000000'
[14]: filter_df.State.nunique()
[14]: 49
[15]: import numpy as np
      Profit = 'Total Profits'
     Total Profits in all regions for all three Categories.
[16]: sns.barplot(df.Category,df.Profit)
      plt.title(Profit)
      plt.xlabel('Category')
      plt.ylabel('Profit');
     /opt/conda/lib/python3.9/site-packages/seaborn/_decorators.py:36: FutureWarning:
     Pass the following variables as keyword args: x, y. From version 0.12, the only
```

/opt/conda/lib/python3.9/site-packages/seaborn/\_decorators.py:36: FutureWarning: Pass the following variables as keyword args: x, y. From version 0.12, the only valid positional argument will be `data`, and passing other arguments without an explicit keyword will result in an error or misinterpretation.

warnings.warn(



Filtered data : filtered category column to show only furniture data.

| [17]: | <pre>df_furniture = df.loc[df['Category'] == 'Furniture']</pre> |
|-------|---|
|       | df_furniture  |

| [17]: |      | Ship Mod      | le S   | egment |     | Country    |              | City  | Ç      | State | \ |
|-------|------|---------------|--------|--------|-----|------------|--------------|-------|--------|-------|---|
|       | 0    | Second Clas   | ss Co  | nsumer | Uni | ted States | Hende        | erson | Kent   | tucky |   |
|       | 1    | Second Clas   | ss Co  | nsumer | Uni | ted States | Hende        | erson | Kent   | tucky |   |
|       | 3    | Standard Clas | ss Co  | nsumer | Uni | ted States | Fort Laude   | dale  | Flo    | orida |   |
|       | 5    | Standard Clas | ss Co  | nsumer | Uni | ted States | Los Ang      | geles | Calif  | ornia |   |
|       | 10   | Standard Clas | ss Co  | nsumer | Uni | ted States | Los Ang      | geles | Calif  | ornia |   |
|       | •••  | •••           |        | •      |     | •••        | •••          | •••   |        |       |   |
|       | 9962 | First Clas    | s Home | Office | Uni | ted States | Ноз          | ıston |        | Texas |   |
|       | 9964 | Second Clas   | ss Cor | porate | Uni | ted States | Ne           | ewark | Dela   | aware |   |
|       | 9980 | Second Clas   | ss Co  | nsumer | Uni | ted States | Lafay        | rette | Louis  | siana |   |
|       | 9989 | Second Clas   | ss Co  | nsumer | Uni | ted States | ľ            | liami | Flo    | orida |   |
|       | 9990 | Standard Clas | ss Co  | nsumer | Uni | ted States | Costa        | Mesa  | Calif  | ornia |   |
|       |      |               |        |        |     |            |              |       |        |       |   |
|       |      | Postal Code   | Region | Categ  | ory | SubCatego  | ry Sales     | s Qua | antity | \     |   |
|       | 0    | 42420         | South  | Furnit | ure | Bookcas    | es 261.9600  | )     | 2      |       |   |
|       | 1    | 42420         | South  | Furnit | ure | Chai       | rs 731.9400  | )     | 3      |       |   |
|       | 3    | 33311         | South  | Furnit | ure | Tabl       | es 957.577   | 5     | 5      |       |   |
|       | 5    | 90032         | West   | Furnit | ure | Furnishin  | gs 48.8600   | )     | 7      |       |   |
|       | 10   | 90032         | West   | Furnit | ure | Tabl       | es 1706.1840 | )     | 9      |       |   |
|       | •••  | •••           | •••    | •••    |     | •••        |              |       |        |       |   |
|       |      |               |        |        |     |            |              |       |        |       |   |

| 9962 | 77041 | Central | Furniture | Bookcases   | 383.4656 | 4 |
|------|-------|---------|-----------|-------------|----------|---|
| 9964 | 19711 | East    | Furniture | Furnishings | 13.4000  | 1 |
| 9980 | 70506 | South   | Furniture | Tables      | 85.9800  | 1 |
| 9989 | 33180 | South   | Furniture | Furnishings | 25.2480  | 3 |
| 9990 | 92627 | West    | Furniture | Furnishings | 91.9600  | 2 |

```
Discount
                  Profit
0
          0.00
                 41.9136
1
          0.00 219.5820
3
          0.45 -383.0310
                 14.1694
5
          0.00
10
          0.20
                 85.3092
          0.32 -67.6704
9962
9964
          0.00
                  6.4320
9980
          0.00
                 22.3548
9989
          0.20
                  4.1028
9990
          0.00
                 15.6332
```

[2121 rows x 13 columns]

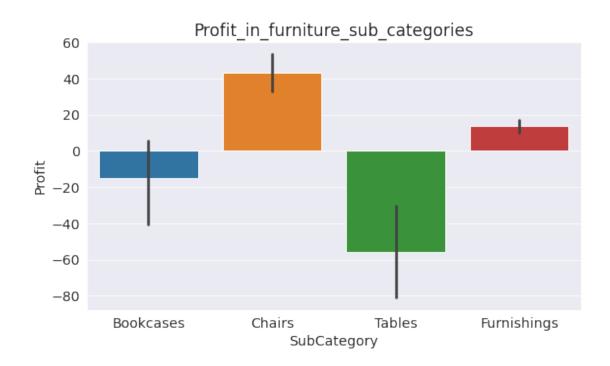
Plot showing total profit in all furniture subcategories.

```
[18]: Furniture='Profit_in_furniture_sub_categories'
sns.barplot(df_furniture.SubCategory,df_furniture.Profit)
plt.xlabel('SubCategory')
plt.ylabel('Profit')
plt.title(Furniture)
```

/opt/conda/lib/python3.9/site-packages/seaborn/\_decorators.py:36: FutureWarning: Pass the following variables as keyword args: x, y. From version 0.12, the only valid positional argument will be `data`, and passing other arguments without an explicit keyword will result in an error or misinterpretation.

warnings.warn(

[18]: Text(0.5, 1.0, 'Profit\_in\_furniture\_sub\_categories')



Filtered data: filtered category column to show only office supplies.

| [19]: | <pre>df_OfficeSupplies = df.loc[df['Category'] == 'Office Supplies']</pre> |
|-------|--|
|       | df_OfficeSupplies  |

|       | a1_01 | licesuppii | es    |        |       |                |       |     |          |            |                    |   |
|-------|-------|------------|-------|--------|-------|----------------|-------|-----|----------|------------|--------------------|---|
| [19]: |       | Ship       | Mode  | Segn   | nent  | (              | Count | ry  |          | City       | State              | \ |
|       | 2     | Second     | Class | Corpor | rate  | United         | Stat  | es  | Los      | Angeles    | California         |   |
|       | 4     | Standard   | Class | Const  | ımer  | United         | Stat  | es  | Fort Lau | ıderdale   | Florida            |   |
|       | 6     | Standard   | Class | Const  | ımer  | United         | Stat  | es  | Los      | Angeles    | California         |   |
|       | 8     | Standard   | Class | Const  | ımer  | United         | Stat  | es  | Los      | Angeles    | California         |   |
|       | 9     | Standard   | Class | Const  | ımer  | ${\tt United}$ | Stat  | es  | Los      | Angeles    | California         |   |
|       | •••   |            | •••   | •••    |       | •••            |       |     | •••      | •••        |                    |   |
|       | 9982  | Standard   | Class | Const  | ımer  | ${\tt United}$ | Stat  | es  | Grand    | d Rapids   | Michigan           |   |
|       | 9984  | Standard   | Class | Const  | ımer  | ${\tt United}$ | Stat  | es  | Lon      | ng Beach   | New York           |   |
|       | 9985  | Standard   | Class | Const  | ımer  | ${\tt United}$ | Stat  | es  | Lon      | ng Beach   | New York           |   |
|       | 9992  | Standard   | Class | Const  | ımer  | United States  |       | Cos | sta Mesa | California |                    |   |
|       | 9993  | Second     | Class | Const  | ımer  | ${\tt United}$ | Stat  | es  | West     | minster    | ${\tt California}$ |   |
|       |       |            |       |        |       |                |       |     |          |            |                    |   |
|       |       | Postal Co  |       | egion  |       | •              |       |     | Category |            | Quantity           | \ |
|       | 2     | 900        |       |        |       | e Suppl        |       |     | Labels   |            | 2                  |   |
|       | 4     | 333        |       |        |       |                |       |     | Storage  |            |                    |   |
|       | 6     | 900        |       |        |       | e Suppl        |       |     | Art      |            |                    |   |
|       | 8     | 900        | 32    | West   |       |                |       |     |          | 18.504     |                    |   |
|       | 9     | 900        | 32    | West   | Offic | e Supp         | lies  | App | pliances | 114.900    | 5                  |   |
|       | •••   | •••        | •••   |        |       | •••            |       | ••• | •••      | •••        |                    |   |

| 7  | 35.560  | Paper      | Office Supplies | Central | 49505 | 9982 |
|----|---------|------------|-----------------|---------|-------|------|
| 10 | 31.500  | Labels     | Office Supplies | East    | 11561 | 9984 |
| 4  | 55.600  | Supplies   | Office Supplies | East    | 11561 | 9985 |
| 4  | 29.600  | Paper      | Office Supplies | West    | 92627 | 9992 |
| 2  | 243.160 | Appliances | Office Supplies | West    | 92683 | 9993 |

```
Discount
                Profit
2
          0.0
                6.8714
4
          0.2
                2.5164
6
          0.0
               1.9656
              5.7825
8
          0.2
9
          0.0 34.4700
          0.0 16.7132
9982
9984
          0.0 15.1200
9985
          0.0 16.1240
9992
          0.0 13.3200
9993
          0.0 72.9480
```

[6026 rows x 13 columns]

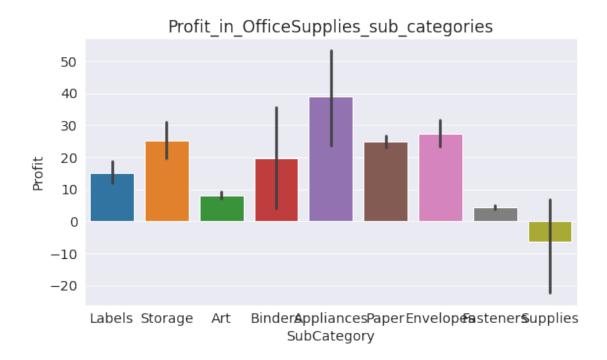
Plot showing total profits in office supplies sub categories.

```
[20]: OfficeSupplies='Profit_in_OfficeSupplies_sub_categories'
    sns.barplot(df_OfficeSupplies.SubCategory,df_OfficeSupplies.Profit)
    plt.xlabel('SubCategory')
    plt.ylabel('Profit')
    plt.title(OfficeSupplies)
```

/opt/conda/lib/python3.9/site-packages/seaborn/\_decorators.py:36: FutureWarning: Pass the following variables as keyword args: x, y. From version 0.12, the only valid positional argument will be `data`, and passing other arguments without an explicit keyword will result in an error or misinterpretation.

warnings.warn(

[20]: Text(0.5, 1.0, 'Profit\_in\_OfficeSupplies\_sub\_categories')



Filtered data: filtered category column to show only technology.

| [21]: | <pre>df_Technology= df.loc[df['Category'] == 'Technology']</pre> |
|-------|--|
|       | df_Technology  |

|       | _    | 00           |          |      |        |         |       |           |                  |     |
|-------|------|--------------|----------|------|--------|---------|-------|-----------|------------------|-----|
| [21]: |      | Ship Mo      | de Seg   | ment | (      | Country |       | City      | State            | e \ |
|       | 7    | Standard Cla | ss Cons  | umer | United | States  | Los   | s Angeles | California       | ì   |
|       | 11   | Standard Cla | ss Cons  | umer | United | States  | Los   | s Angeles | California       | ì   |
|       | 19   | Second Cla   | ss Cons  | umer | United | States  | San 1 | Francisco | California       | ì   |
|       | 26   | Second Cla   | ss Cons  | umer | United | States  | Los   | s Angeles | California       | ì   |
|       | 35   | First Cla    | ss Corpo | rate | United | States  | R:    | ichardson | Texas            | 3   |
|       | •••  | •••          | •••      |      | •••    |         | •••   | •••       |                  |     |
|       | 9983 | Standard Cla | ss Cons  | umer | United | States  | Grai  | nd Rapids | Michigar         | 1   |
|       | 9986 | Standard Cla | ss Cons  | umer | United | States  | Lo    | s Angeles | California       | ì   |
|       | 9987 | Standard Cla | ss Corpo | rate | United | States  |       | Athens    | Georgia          | ì   |
|       | 9988 | Standard Cla | ss Corpo | rate | United | States  |       | Athens    | Georgia          | ì   |
|       | 9991 | Standard Cla | ss Cons  | umer | United | States  | Co    | osta Mesa | California       | ì   |
|       |      |              |          |      |        |         |       |           |                  |     |
|       |      | Postal Code  | Region   | Ca   | tegory | SubCate | •     | Sales     | ${\tt Quantity}$ | \   |
|       | 7    | 90032        | West     | Tech | nology | Ph      | nones | 907.152   | 6                |     |
|       | 11   | 90032        | West     | Tech | nology | Ph      | nones | 911.424   | 4                |     |
|       | 19   | 94109        | West     | Tech | nology | Ph      | nones | 213.480   | 3                |     |
|       | 26   | 90049        | West     | Tech | nology | Accesso | ories | 90.570    | 3                |     |
|       | 35   | 75080        | Central  | Tech | nology | Ph      | nones | 1097.544  | 7                |     |
|       |      | •••          | •••      | •••  |        | •••     | •••   | •••       |                  |     |
|       | 9983 | 49505        | Central  | Tech | nology | Ph      | nones | 97.980    | 2                |     |

| 9986 | 90008 | West  | Technology | Accessories | 36.240  | 1 |
|------|-------|-------|------------|-------------|---------|---|
| 9987 | 30605 | South | Technology | Accessories | 79.990  | 1 |
| 9988 | 30605 | South | Technology | Phones      | 206.100 | 5 |
| 9991 | 92627 | West  | Technology | Phones      | 258.576 | 2 |

|                  | Discount       | Profit                 |
|------------------|----------------|------------------------|
| 7                | 0.2            | 90.7152                |
| 11               | 0.2            | 68.3568                |
| 19               | 0.2            | 16.0110                |
| 26               | 0.0            | 11.7741                |
| 35               | 0.2            | 123.4737               |
|                  |                |                        |
| •••              | •••            | •••                    |
| <br>9983         | 0.0            | <br>27.4344            |
| <br>9983<br>9986 | <br>0.0<br>0.0 | <br>27.4344<br>15.2208 |
|                  |                |                        |
| 9986             | 0.0            | 15.2208                |
| 9986<br>9987     | 0.0            | 15.2208<br>28.7964     |

[1847 rows x 13 columns]

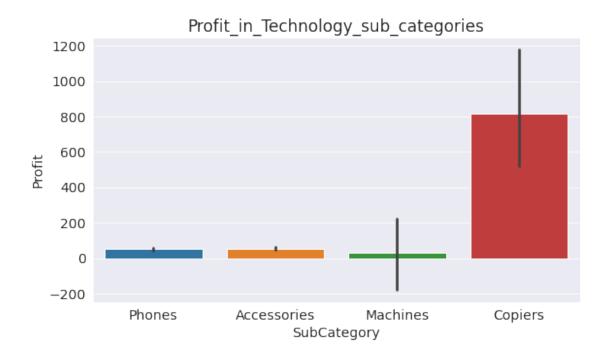
Plot showing total profits in all subcategories of technology.

```
[22]: Technology = 'Profit_in_Technology_sub_categories'
    sns.barplot(df_Technology.SubCategory,df_Technology.Profit)
    plt.xlabel('SubCategory')
    plt.ylabel('Profit')
    plt.title(Technology)
```

/opt/conda/lib/python3.9/site-packages/seaborn/\_decorators.py:36: FutureWarning: Pass the following variables as keyword args: x, y. From version 0.12, the only valid positional argument will be `data`, and passing other arguments without an explicit keyword will result in an error or misinterpretation.

warnings.warn(

[22]: Text(0.5, 1.0, 'Profit\_in\_Technology\_sub\_categories')



```
[23]: list = df['State'].tolist()

[32]: res = []
    for i in list:
        if i not in res:
            res.append(i)
    print(str(res))

['Alabama', 'Arizona', 'Arkansas', 'California', 'Colorado', 'Connecticut',
    'Delaware', 'District of Columbia', 'Florida', 'Georgia', 'Idaho', 'Illinois',
    'Indiana', 'Iowa', 'Kansas', 'Kentucky', 'Louisiana', 'Maine', 'Maryland',
    'Massachusetts', 'Michigan', 'Minnesota', 'Mississippi', 'Missouri', 'Montana',
    'Nebraska', 'Nevada', 'New Hampshire', 'New Jersey', 'New Mexico', 'New York',
    'North Carolina', 'North Dakota', 'Ohio', 'Oklahoma', 'Oregon', 'Pennsylvania',
    'Rhode Island', 'South Carolina', 'South Dakota', 'Tennessee', 'Texas', 'Utah',
    'Vermont', 'Virginia', 'Washington', 'West Virginia', 'Wisconsin', 'Wyoming']
```

# 2 Analyzing state wise performance of a particular category.

Filtered data: Data for state 'Alabama' and Category 'Furniture'.

```
[39]: df_furniture_and_State =df.loc[(df['Category'] == 'Furniture') & (df['State']

→=='Alabama')]

df_furniture_and_State
```

```
[39]:
                  Ship Mode
                                 Segment
                                                 Country
                                                                 City
                                                                          State \
      1433
              Second Class
                                Consumer
                                           United States
                                                             Florence
                                                                        Alabama
      1977
              Second Class
                                           United States
                               Corporate
                                                           Montgomery
                                                                        Alabama
      2013
            Standard Class
                                Consumer
                                           United States
                                                               Auburn
                                                                        Alabama
      3481
                                           United States
                                                                       Alabama
               First Class
                                Consumer
                                                               Mobile
      3816
            Standard Class
                                Consumer
                                           United States
                                                                       Alabama
                                                               Mobile
      3818
            Standard Class
                                Consumer
                                           United States
                                                               Mobile
                                                                        Alabama
      5555
              Second Class
                               Corporate
                                           United States
                                                           Montgomery
                                                                        Alabama
      5926
            Standard Class
                               Corporate
                                           United States
                                                              Decatur
                                                                        Alabama
      6254
            Standard Class
                               Corporate
                                           United States
                                                           Montgomery
                                                                        Alabama
      6824
            Standard Class
                               Corporate
                                           United States
                                                           Montgomery
                                                                        Alabama
      7150
            Standard Class
                             Home Office
                                           United States
                                                           Tuscaloosa
                                                                        Alabama
            Postal Code Region
                                                                     Quantity
                                                                               Discount
                                   Category
                                             SubCategory
                                                             Sales
                          South
                                                                           14
      1433
                   35630
                                 Furniture
                                                   Chairs
                                                           1819.86
                                                                                     0.0
      1977
                   36116
                          South
                                 Furniture
                                                   Chairs
                                                            545.88
                                                                            6
                                                                                    0.0
      2013
                   36830
                          South Furniture
                                                   Chairs
                                                            350.98
                                                                            1
                                                                                    0.0
      3481
                          South Furniture Furnishings
                                                              8.96
                                                                            2
                                                                                    0.0
                   36608
      3816
                   36608
                          South Furniture
                                                   Tables
                                                                            2
                                                                                    0.0
                                                            801.96
                                                                            7
      3818
                   36608
                          South Furniture
                                                   Chairs
                                                           1056.86
                                                                                    0.0
                                                                            2
      5555
                   36116
                          South Furniture
                                            Furnishings
                                                             10.16
                                                                                    0.0
      5926
                          South Furniture
                                                                            8
                   35601
                                                   Tables
                                                           1215.92
                                                                                    0.0
      6254
                   36116
                          South Furniture Furnishings
                                                             21.36
                                                                            8
                                                                                    0.0
      6824
                          South Furniture
                                                   Tables
                                                                            2
                   36116
                                                            358.58
                                                                                    0.0
      7150
                   35401
                          South Furniture
                                                   Chairs
                                                            141.96
                                                                            2
                                                                                     0.0
              Profit
      1433
            163.7874
      1977
             70.9644
      2013
             84.2352
      3481
              2.7776
      3816
            200.4900
      3818
            306.4894
      5555
              3.4544
      5926
            316.1392
      6254
              8.1168
      6824
             39.4438
      7150
             35.4900
     List of all cities in the state of 'Alabama'
[34]: list = df_furniture_and_State['City'].tolist()
      res = []
      for i in list:
          if i not in res:
              res.append(i)
      print(str(res))
```

['Florence', 'Montgomery', 'Auburn', 'Mobile', 'Decatur', 'Tuscaloosa'] Plot showing total profits in all cities of Alabama for all subcategories of furniture.

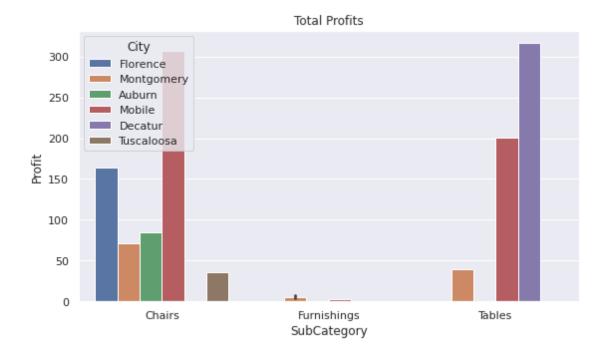
[36]: sns.barplot(x=df\_furniture\_and\_State.SubCategory,y = df\_furniture\_and\_State.

→Profit,hue=df\_furniture\_and\_State.City,data=df\_furniture\_and\_State)

sns.set(rc={'figure.figsize':(10,10)})

plt.title('Total Profits')

### [36]: Text(0.5, 1.0, 'Total Profits')



Filtered data: Data for state 'Arizona' and Category 'Furniture'.

```
[40]: df_furniture_and_State =df.loc[(df['Category'] == 'Furniture') & (df['State']

→=='Arizona')]

df_furniture_and_State
```

| [40] | :    | Ship Mode      | Segment     | Country       | City     | State   | \ |
|------|------|----------------|-------------|---------------|----------|---------|---|
|      | 462  | Standard Class | Home Office | United States | Phoenix  | Arizona |   |
|      | 463  | Standard Class | Home Office | United States | Phoenix  | Arizona |   |
|      | 946  | First Class    | Consumer    | United States | Mesa     | Arizona |   |
|      | 1367 | First Class    | Corporate   | United States | Tucson   | Arizona |   |
|      | 1409 | Standard Class | Consumer    | United States | Phoenix  | Arizona |   |
|      | 1465 | Standard Class | Consumer    | United States | Glendale | Arizona |   |
|      | 1521 | Standard Class | Consumer    | United States | Tucson   | Arizona |   |
|      | 1979 | Same Day       | Consumer    | United States | Glendale | Arizona |   |

| 2102         Same Day First Class         Home Office Office United States         Tucson Arizona           2541         Standard Class Corporate United States         Scottsdale Arizona           2659         Standard Class Corporate United States         Gilbert Arizona           2871         Standard Class Corporate United States         Tucson Arizona           2885         Standard Class Corporate United States         Tucson Arizona           2951         Same Day Home Office United States         Glendale Arizona           2952         Same Day Home Office United States         Glendale Arizona           3882         Standard Class Consumer United States         Gilbert Arizona           3883         Standard Class Consumer United States         Gilbert Arizona           3914         Standard Class Consumer United States         Phoenix Arizona           4689         First Class Consumer United States         Phoenix Arizona           4691         First Class Consumer United States         Bullhead City Arizona           5148         Standard Class Home Office         United States         Phoenix Arizona           6148         Standard Class Home Office         United States         Tucson Arizona           5465         First Class Corporate United States         Corporate United States         Tucson Arizona   | 2041 | Standard Class | Home Office  | United States | Peoria        | Arizona |
|--|------|----------------|--------------|---------------|---------------|---------|
| Standard Class   | 2081 | Standard Class | Consumer     | United States | Phoenix       | Arizona |
| 2541         Standard Class         Corporate Corporate United States         Scottsdale Arizona           2659         Standard Class Corporate United States         Gilbert Arizona           2871         Standard Class Corporate United States         Tucson Arizona           2885         Standard Class Consumer United States         Tempe Arizona           2951         Same Day Home Office United States         Glendale Arizona           3882         Standard Class Consumer United States         Gilbert Arizona           3883         Standard Class Consumer United States         Gilbert Arizona           3914         Standard Class Consumer United States         Gilbert Arizona           3918         Standard Class Consumer United States         Phoenix Arizona           4689         First Class Consumer United States         Bullhead City Arizona           5011         First Class Consumer United States         Bullhead City Arizona           5147         Standard Class Home Office United States         Tucson Arizona           5465         First Class Corporate United States         Chandler Arizona           6042         Standard Class Home Office United States         Corporate United States         Scottsdale Arizona           6045         Standard Class Corporate United States         Gilbert Arizona           6045   | 2102 | Same Day       | Home Office  | United States | Tucson        | Arizona |
| 2659         Standard Class         Corporate         United         States         Gilbert         Arizona           2871         Standard Class         Corporate         United         States         Tucson         Arizona           2951         Same Day         Home         Office         United         States         Glendale         Arizona           3862         Same Day         Home         Office         United         States         Glendale         Arizona           3883         Standard Class         Consumer         United         States         Gilbert         Arizona           3914         Standard Class         Consumer         United         States         Phoenix         Arizona           3918         Standard Class         Consumer         United         States         Phoenix         Arizona           4689         First Class         Consumer         United         States         Tucson         Arizona           5011         First Class         Corporate         United         States         Tucson         Arizona           5147         Standard Class         Corporate         United         States         Chandler         Arizona           5425         Stand   | 2308 | First Class    | Home Office  | United States | Peoria        | Arizona |
| 2871         Standard Class         Corporate Consumer         United States         Tucson Arizona           2885         Standard Class         Consumer         United States         Tempe Arizona           2952         Same Day Same Day Bome Office         United States         Glendale Arizona           3882         Standard Class Consumer United States         Gilbert Arizona           3883         Standard Class Consumer United States         Gilbert Arizona           3914         Standard Class Consumer United States         Phoenix Arizona           3915         Standard Class Consumer United States         Phoenix Arizona           4689         First Class Consumer United States         Phoenix Arizona           5011         First Class Consumer United States         Tucson Arizona           5147         Standard Class Home Office United States         Tucson Arizona           5148         Standard Class Home Office United States         Chandler Arizona           5465         First Class Consumer United States         Consumer United States         Chandler Arizona           5404         Standard Class Corporate United States         Chandler Arizona           5405         First Class Consumer United States         Scottsdale Arizona           6001         Standard Class Corporate United States         S  | 2541 | Standard Class | Corporate    | United States | Scottsdale    | Arizona |
| 2885         Standard Class         Consumer Office         United States         Tempe Arizona           2951         Same Day Same Day Home Office         United States         Glendale Arizona           2852         Same Day Home Office         United States         Glendale Arizona           3882         Standard Class         Consumer United States         Gilbert Arizona           3891         Standard Class         Consumer United States         Phoenix Arizona           3918         Standard Class         Consumer United States         Phoenix Arizona           4336         Standard Class         Consumer United States         Phoenix Arizona           4689         First Class         Consumer United States         Bullhead City Arizona           5011         First Class         Consumer United States         Tucson Arizona           5147         Standard Class         Home Office United States         Chandler Arizona           5465         First Class         Corporate United States         Chandler Arizona           5402         Standard Class         Corporate United States         Chandler Arizona           6042         Standard Class         Corporate United States         Tucson Arizona           6045         Standard Class         Corporate United States <td< td=""><td>2659</td><td>Standard Class</td><td>Corporate</td><td>United States</td><td>Gilbert</td><td>Arizona</td></td<>   | 2659 | Standard Class | Corporate    | United States | Gilbert       | Arizona |
| 2951         Same Day         Home Office         United States         Glendale         Arizona           2962         Same Day         Home Office         United States         Glendale         Arizona           3882         Standard Class         Consumer         United States         Gilbert         Arizona           3914         Standard Class         Consumer         United States         Phoenix         Arizona           3915         Standard Class         Consumer         United States         Phoenix         Arizona           3918         Standard Class         Consumer         United States         Phoenix         Arizona           4689         First Class         Consumer         United States         Bullhead City         Arizona           5011         First Class         Consumer         United States         Bulhead City         Arizona           5147         Standard Class         Home Office         United States         Tucson         Arizona           5148         Standard Class         Corporate         United States         Scottsdale         Arizona           6001         Standard Class         Corporate         United States         Tucson         Arizona           6042         Standard Class  | 2871 | Standard Class | Corporate    | United States | Tucson        | Arizona |
| 2952         Same Day         Home Office         United States         Glendale         Arizona           3882         Standard Class         Consumer         United States         Gilbert         Arizona           3914         Standard Class         Consumer         United States         Phoenix         Arizona           3915         Standard Class         Consumer         United States         Phoenix         Arizona           4336         Standard Class         Consumer         United States         Phoenix         Arizona           4689         First Class         Consumer         United States         Bullhead City         Arizona           5011         First Class         Corporate         United States         Phoenix         Arizona           5147         Standard Class         Home Office         United States         Chandler         Arizona           5465         First Class         Corporate         United States         Chandler         Arizona           5542         Standard Class         Corporate         United States         Tucson         Arizona           6045         Standard Class         Corporate         United States         Fucson         Arizona           6659         Standard Class   | 2885 | Standard Class | Consumer     | United States | Tempe         | Arizona |
| 3882         Standard Class         Consumer         United States         Gilbert         Arizona           3914         Standard Class         Consumer         United States         Gilbert         Arizona           3915         Standard Class         Consumer         United States         Phoenix         Arizona           3918         Standard Class         Consumer         United States         Phoenix         Arizona           4336         Standard Class         Consumer         United States         Bullhead City         Arizona           4689         First Class         Consumer         United States         Tucson         Arizona           5011         First Class         Corporate         United States         Tucson         Arizona           5147         Standard Class         Home Office         United States         Chandler         Arizona           5465         First Class         Corporate         United States         Scottsdale         Arizona           6001         Standard Class         Corporate         United States         Scottsdale         Arizona           6045         Standard Class         Corporate         United States         Sierra Vista         Arizona           6678         Standar  | 2951 | Same Day       | Home Office  | United States | Glendale      | Arizona |
| 3883         Standard Class         Consumer Consumer         United States         Gilbert Phoenix         Arizona           3914         Standard Class         Consumer         United States         Phoenix         Arizona           3918         Standard Class         Consumer         United States         Phoenix         Arizona           4336         Standard Class         Consumer         United States         Bullhead City         Arizona           4689         First Class         Consumer         United States         Bullhead City         Arizona           5011         First Class         Corporate         United States         Phoenix         Arizona           5147         Standard Class         Home Offfice         United States         Chandler Arizona           5465         First Class         Corporate         United States         Chandler Arizona           6001         Standard Class         Corporate         United States         Tucson Arizona           6042         Standard Class         Corporate         United States         Sierra Vista         Arizona           6658         Standard Class         Corporate         United States         Gilbert         Arizona           6679         Standard Class         Home   | 2952 | Same Day       | Home Office  | United States | Glendale      | Arizona |
| Standard   Class   Consumer   United   States   Phoenix   Arizona  | 3882 | Standard Class | Consumer     | United States | Gilbert       | Arizona |
| 3915         Standard Class         Consumer Consumer         United States         Phoenix Arizona           3918         Standard Class         Consumer United States         Phoenix Arizona           4336         Standard Class         Consumer United States         Bullhead City Arizona           4689         First Class         Consumer United States         Tucson Arizona           4691         First Class         Corporate         United States         Tucson Arizona           5011         First Class         Corporate         United States         Phoenix Arizona           5147         Standard Class Home Office         United States         Chandler Arizona           5465         First Class         Corporate United States         Scottsdale Arizona           5402         Standard Class         Corporate United States         Tucson Arizona           6042         Standard Class         Corporate United States         Tucson Arizona           6658         Standard Class Home Office United States         Gilbert Arizona           6659         Standard Class Home Office United States         Gilbert Arizona           6799         Standard Class Home Office United States         Gilbert Arizona           6790         Standard Class Corporate United States         Gilbert Arizona </td <td>3883</td> <td>Standard Class</td> <td>Consumer</td> <td>United States</td> <td>Gilbert</td> <td>Arizona</td>   | 3883 | Standard Class | Consumer     | United States | Gilbert       | Arizona |
| 3918         Standard Class         Consumer United States         Phoenix Arizona           4336         Standard Class         Consumer United States         Bullhead City Arizona           4689         First Class         Consumer United States         Tucson Arizona           5011         First Class         Corporate United States         Phoenix Arizona           5147         Standard Class Home Office United States         Chandler Arizona           5465         First Class         Consumer United States         Chandler Arizona           5542         Standard Class         Corporate United States         Scottsdale Arizona           6001         Standard Class         Corporate United States         Tucson Arizona           6042         Standard Class         Corporate United States         Sierra Vista Arizona           6045         Standard Class         Corporate United States         Tucson Arizona           6658         Standard Class         Corporate United States         Sierra Vista Arizona           6659         Standard Class         Home Office United States         Gilbert Arizona           6799         Standard Class         Corporate United States         Phoenix Arizona           6799         Standard Class         Corporate United States         Gilbert Arizona   | 3914 | Standard Class | Consumer     | United States | Phoenix       | Arizona |
| 4336         Standard Class         Consumer United States         Bullhead City         Arizona Arizona           4689         First Class         Consumer United States         Tucson Arizona           5011         First Class         Corporate United States         Phoenix Arizona           5147         Standard Class Home Office United States         Chandler Arizona           5148         Standard Class Home Office United States         Chandler Arizona           5465         First Class Consumer United States         Scottsdale Arizona           6001         Standard Class Corporate United States         Scottsdale Arizona           6042         Standard Class Corporate United States         Sierra Vista Arizona           6045         Standard Class Corporate United States         Sierra Vista Arizona           6659         Standard Class Home Office United States         Gilbert Arizona           6678         Standard Class Home Office United States         Gilbert Arizona           6799         Standard Class Corporate United States         Phoenix Arizona           6803         Standard Class Corporate United States         Phoenix Arizona           6976         Standard Class Corporate United States         Mesa Arizona           7865         Second Class Consumer United States         Mesa Arizona  | 3915 | Standard Class | Consumer     | United States | Phoenix       | Arizona |
| 4689         First Class         Consumer United States         Tucson Arizona           4691         First Class         Consumer United States         Tucson Arizona           5011         First Class         Corporate United States         Phoenix Arizona           5147         Standard Class Home Office United States         Chandler Arizona           5148         Standard Class Home Office United States         Chandler Arizona           5465         First Class Consumer United States         Scottsdale Arizona           5542         Standard Class Corporate United States         Tucson Arizona           6001         Standard Class Corporate United States         Sierra Vista Arizona           6042         Standard Class Corporate United States         Sierra Vista Arizona           6658         Standard Class Home Office United States         Gilbert Arizona           6659         Standard Class Home Office United States         Gilbert Arizona           6799         Standard Class Corporate United States         Phoenix Arizona           6803         Standard Class Corporate United States         Phoenix Arizona           6976         Standard Class Corporate United States         Mesa Arizona           7857         Standard Class Consumer United States         Mesa Arizona           7866         Se  | 3918 | Standard Class | Consumer     | United States | Phoenix       | Arizona |
| 4691         First         Class         Consumer         United         States         Tucson         Arizona           5011         First         Class         Corporate         United         States         Phoenix         Arizona           5147         Standard         Class         Home Office         United         States         Chandler         Arizona           5148         Standard         Class         Corporate         United         States         Scottsdale         Arizona           6001         Standard         Class         Corporate         United         States         Phoenix         Arizona           6042         Standard         Class         Corporate         United         States         Phoenix         Arizona           6045         Standard         Class         Corporate         United         States         Gilbert         Arizona           6658         Standard         Class         Home Office         United         States         Gilbert         Arizona           6679         Standard         Class         Home Office         United         States         Phoenix         Arizona           6796         Standard         Class         Corporate  | 4336 | Standard Class | Consumer     | United States | Bullhead City | Arizona |
| 5011         First         Class         Corporate         United         States         Phoenix         Arizona           5147         Standard         Class         Home Office         United         States         Chandler         Arizona           5148         Standard         Class         Home Office         United         States         Chandler         Arizona           5465         First         Class         Corporate         United         States         Tucson         Arizona           6001         Standard         Class         Corporate         United         States         Phoenix         Arizona           6042         Standard         Class         Corporate         United         States         Sierra Vista         Arizona           6045         Standard         Class         Corporate         United         States         Gilbert         Arizona           6558         Standard         Class         Home Office         United         States         Gilbert         Arizona           6659         Standard         Class         Home Office         United         States         Gilbert         Arizona           6799         Standard         Class         Corporate  | 4689 | First Class    | Consumer     | United States | Tucson        | Arizona |
| 5147Standard ClassHome OfficeUnited StatesChandlerArizona5148Standard ClassConsumerUnited StatesChandlerArizona5465First ClassConsumerUnited StatesScottsdaleArizona5542Standard ClassCorporateUnited StatesPhoenixArizona6001Standard ClassCorporateUnited StatesFirst VistaArizona6042Standard ClassCorporateUnited StatesGilbert Arizona6658Standard ClassHome OfficeUnited StatesGilbert Arizona6659Standard ClassHome OfficeUnited StatesGilbert Arizona6678Standard ClassHome OfficeUnited StatesPhoenixArizona6799Standard ClassCorporateUnited StatesPhoenixArizona6803Standard ClassCorporateUnited StatesPhoenixArizona6976Standard ClassCorporateUnited StatesMesaArizona7357Standard ClassConsumerUnited StatesPhoenixArizona7865Second ClassConsumerUnited StatesMesaArizona8813Standard ClassCorporateUnited StatesMesaArizona9040Standard ClassCorporateUnited StatesChandlerArizona9401Standard ClassConsumerUnited StatesMesaArizona9401Standard ClassConsumerUnited States <td>4691</td> <td>First Class</td> <td>Consumer</td> <td>United States</td> <td>Tucson</td> <td>Arizona</td>  | 4691 | First Class    | Consumer     | United States | Tucson        | Arizona |
| 5148Standard ClassHome OfficeUnited StatesChandlerArizona5465First ClassConsumerUnited StatesScottsdaleArizona5542Standard ClassCorporateUnited StatesTucsonArizona6001Standard ClassCorporateUnited StatesPhoenixArizona6042Standard ClassCorporateUnited StatesGilbertArizona6658Standard ClassHome OfficeUnited StatesGilbertArizona6659Standard ClassHome OfficeUnited StatesGilbertArizona6678Standard ClassHome OfficeUnited StatesPhoenixArizona6799Standard ClassCorporateUnited StatesPhoenixArizona6803Standard ClassCorporateUnited StatesPhoenixArizona6976Standard ClassCorporateUnited StatesMesaArizona7357Standard ClassConsumerUnited StatesMesaArizona7865Second ClassConsumerUnited StatesMesaArizona8813Standard ClassCorporateUnited StatesMesaArizona9040Standard ClassCorporateUnited StatesChandlerArizona9401Standard ClassCorporateUnited StatesChandlerArizona9401Standard ClassConsumerUnited StatesMesaArizona9401Standard ClassConsumer <td< td=""><td>5011</td><td>First Class</td><td>Corporate</td><td>United States</td><td>Phoenix</td><td>Arizona</td></td<>   | 5011 | First Class    | Corporate    | United States | Phoenix       | Arizona |
| Standard Class Corporate United States Phoenix Arizona Class Corporate United States Sierra Vista Arizona Class Corporate United States Phoenix Arizona Class Corporate United States Sierra Vista Arizona Class Corporate United States Sierra Vista Arizona Class Corporate United States Tucson Arizona Class Standard Class Corporate United States Gilbert Arizona Class Standard Class Home Office United States Gilbert Arizona Class Standard Class Home Office United States Gilbert Arizona Class Standard Class Corporate United States Phoenix Arizona Class Corporate United States Phoenix Arizona Class Corporate United States Phoenix Arizona Class Corporate United States Gilbert Arizona Class Corporate United States Phoenix Arizona Class Corporate United States Gilbert Arizona Class Consumer United States Phoenix Arizona Class Consumer United States Mesa Arizona Class Consumer United States Glendale Arizona Class Consumer United States Chandler Arizona Class Standard Class Consumer United States Chandler Arizona Class Consumer United St | 5147 | Standard Class | Home Office  | United States | Chandler      | Arizona |
| Standard Class Corporate United States Phoenix Arizona Class Corporate United States Phoenix Arizona Class Corporate United States Sierra Vista Arizona Class Corporate United States Sierra Vista Arizona Class Standard Class Corporate United States Gilbert Arizona Class Standard Class Home Office United States Gilbert Arizona Class Standard Class Home Office United States Gilbert Arizona Class Standard Class Home Office United States Phoenix Arizona Class Standard Class Corporate United States Phoenix Arizona Class Standard Class Corporate United States Phoenix Arizona Class Standard Class Corporate United States Phoenix Arizona Class Corporate United States Phoenix Arizona Class Corporate United States Phoenix Arizona Class Consumer United States Mesa Arizona Class Consumer United States Glendale Arizona Class Corporate United States Chandler Arizona Class Standard Class Corporate United States Chandler Arizona Class Standard Class Consumer United States Chandler Arizona Class Consumer United State | 5148 | Standard Class | Home Office  | United States | Chandler      | Arizona |
| 6001 Standard Class Corporate United States Phoenix Arizona 6042 Standard Class Consumer United States Sierra Vista Arizona 6045 Standard Class Corporate United States Gilbert Arizona 6658 Standard Class Home Office United States Gilbert Arizona 6659 Standard Class Home Office United States Gilbert Arizona 6678 Standard Class Home Office United States Phoenix Arizona 6799 Standard Class Corporate United States Phoenix Arizona 6803 Standard Class Corporate United States Phoenix Arizona 6976 Standard Class Corporate United States Phoenix Arizona 6976 Standard Class Corporate United States Gilbert Arizona 7151 Second Class Corporate United States Mesa Arizona 7357 Standard Class Home Office United States Phoenix Arizona 7865 Second Class Consumer United States Phoenix Arizona 7866 Second Class Consumer United States Mesa Arizona 7866 Second Class Consumer United States Mesa Arizona 7860 Standard Class Corporate United States Mesa Arizona 7861 Standard Class Corporate United States Glendale Arizona 7862 Standard Class Corporate United States Glendale Arizona 7863 Standard Class Corporate United States Glendale Arizona 7864 Standard Class Consumer United States Glendale Arizona 7865 Standard Class Consumer United States Mesa Arizona 7866 Standard Class Consumer United States Phoenix Arizona 7866 Standard Class Furniture Furnishings 23.560 5 463 85023 West Furniture Tables 1272.630 6 946 85204 West Furniture Tables 393.165 3  | 5465 | First Class    | Consumer     | United States | Scottsdale    | Arizona |
| 6042 Standard Class Consumer United States Sierra Vista Arizona 6045 Standard Class Corporate United States Gilbert Arizona 6658 Standard Class Home Office United States Gilbert Arizona 6659 Standard Class Home Office United States Gilbert Arizona 6678 Standard Class Home Office United States Phoenix Arizona 6799 Standard Class Corporate United States Phoenix Arizona 6803 Standard Class Corporate United States Phoenix Arizona 6976 Standard Class Corporate United States Gilbert Arizona 6976 Standard Class Consumer United States Gilbert Arizona 7151 Second Class Consumer United States Mesa Arizona 7357 Standard Class Home Office United States Phoenix Arizona 7865 Second Class Consumer United States Mesa Arizona 7866 Second Class Consumer United States Mesa Arizona 8813 Standard Class Corporate United States Glendale Arizona 9040 Standard Class Corporate United States Glendale Arizona 9385 Standard Class Consumer United States Chandler Arizona 9401 Standard Class Consumer United States Mesa Arizona 9540 Second Class Home Office United States Phoenix Arizona 9540 Second Class Home Office United States Phoenix Arizona 9540 Second Class Home Office United States Phoenix Arizona 9540 Second Class Home Office United States Phoenix Arizona 9540 Second Class Home Office United States Phoenix Arizona 9540 Second Class Home Office United States Phoenix Arizona 9540 Second Class Home Office United States Phoenix Arizona 9540 Second Class Home Office United States Phoenix Arizona 9540 Second Class Home Office United States 95023 West Furniture Tables 393.165 3   | 5542 | Standard Class | Corporate    | United States | Tucson        | Arizona |
| 6045 Standard Class Corporate United States Gilbert Arizona 6658 Standard Class Home Office United States Gilbert Arizona 6659 Standard Class Home Office United States Gilbert Arizona 6678 Standard Class Home Office United States Phoenix Arizona 6679 Standard Class Corporate United States Phoenix Arizona 6799 Standard Class Corporate United States Phoenix Arizona 6803 Standard Class Corporate United States Phoenix Arizona 6976 Standard Class Corporate United States Gilbert Arizona 7151 Second Class Consumer United States Mesa Arizona 7357 Standard Class Home Office United States Phoenix Arizona 7865 Second Class Consumer United States Mesa Arizona 7866 Second Class Consumer United States Mesa Arizona 8813 Standard Class Corporate United States Glendale Arizona 9040 Standard Class Corporate United States Glendale Arizona 9385 Standard Class Consumer United States Chandler Arizona 9401 Standard Class Consumer United States Mesa Arizona 9402 Standard Class Consumer United States Phoenix Arizona 9540 Second Class Home Office United States Phoenix Arizona 9540 Second Class Home Office United States Phoenix Arizona 9540 Second Class Home Office United States Phoenix Arizona 9641 Standard Class Consumer United States Phoenix Arizona 9642 Second Class Home Office United States Phoenix Arizona 97540 Second Class Home Office United States Phoenix Arizona 9755 Sales Quantity \ 9755 Sales Second Se | 6001 | Standard Class | Corporate    | United States | Phoenix       | Arizona |
| 6658 Standard Class Home Office United States Gilbert Arizona 6659 Standard Class Home Office United States Gilbert Arizona 6678 Standard Class Home Office United States Phoenix Arizona 6799 Standard Class Corporate United States Phoenix Arizona 6803 Standard Class Corporate United States Phoenix Arizona 6976 Standard Class Corporate United States Gilbert Arizona 7151 Second Class Consumer United States Mesa Arizona 7357 Standard Class Home Office United States Phoenix Arizona 7357 Standard Class Consumer United States Mesa Arizona 7865 Second Class Consumer United States Mesa Arizona 7866 Second Class Consumer United States Mesa Arizona 8813 Standard Class Corporate United States Glendale Arizona 9040 Standard Class Corporate United States Glendale Arizona 9385 Standard Class Consumer United States Chandler Arizona 9401 Standard Class Consumer United States Mesa Arizona 9540 Second Class Home Office United States Phoenix Arizona 9540 Second Class Home Office United States Phoenix Arizona 9540 Second Class Home Office United States Tucson Arizona 9640 Second Class Home Office United States Phoenix Arizona 97540 Second Class Home Office United States Phoenix Arizona 9863 Second Class Home Office United States Phoenix Arizona 98640 Second Class Furniture Furnishings 23.560 5 9864 Second Secon | 6042 | Standard Class | Consumer     | United States | Sierra Vista  | Arizona |
| 6659 Standard Class Home Office United States Phoenix Arizona 6678 Standard Class Home Office United States Phoenix Arizona 6799 Standard Class Corporate United States Phoenix Arizona 6803 Standard Class Corporate United States Phoenix Arizona 6976 Standard Class Corporate United States Gilbert Arizona 6976 Standard Class Corporate United States Gilbert Arizona 7151 Second Class Consumer United States Phoenix Arizona 7357 Standard Class Home Office United States Phoenix Arizona 7865 Second Class Consumer United States Mesa Arizona 7866 Second Class Consumer United States Mesa Arizona 8813 Standard Class Corporate United States Glendale Arizona 9040 Standard Class Corporate United States Chandler Arizona 9385 Standard Class Consumer United States Mesa Arizona 9401 Standard Class Consumer United States Phoenix Arizona 9540 Second Class Home Office United States Phoenix Arizona Postal Code Region Category SubCategory Sales Quantity \ 462 85023 West Furniture Furnishings 23.560 5 463 85023 West Furniture Tables 1272.630 6 946 85204 West Furniture Tables 393.165 3  | 6045 | Standard Class | Corporate    | United States | Tucson        | Arizona |
| 6678 Standard Class Home Office United States Phoenix Arizona 6799 Standard Class Corporate United States Phoenix Arizona 6803 Standard Class Corporate United States Phoenix Arizona 6976 Standard Class Corporate United States Gilbert Arizona 7151 Second Class Consumer United States Mesa Arizona 7357 Standard Class Home Office United States Phoenix Arizona 7865 Second Class Consumer United States Mesa Arizona 7866 Second Class Consumer United States Mesa Arizona 8813 Standard Class Corporate United States Mesa Arizona 9040 Standard Class Corporate United States Glendale Arizona 9385 Standard Class Consumer United States Glendale Arizona 9401 Standard Class Consumer United States Mesa Arizona 9540 Second Class Home Office United States Tucson Arizona 9540 Second Class Home Office United States Phoenix Arizona 9540 Second Class Home Office United States Phoenix Arizona 9540 Second Class Home Office United States Phoenix Arizona 9540 Second Class Home Office United States Phoenix Arizona 9540 Second Class Home Office United States Phoenix Arizona 9540 Second Class Furniture Furnishings 23.560 5 463 85023 West Furniture Tables 1272.630 6 955 955 393.165 3   | 6658 | Standard Class | Home Office  | United States | Gilbert       | Arizona |
| 6799 Standard Class Corporate United States Phoenix Arizona 6803 Standard Class Corporate United States Phoenix Arizona 6976 Standard Class Corporate United States Gilbert Arizona 7151 Second Class Consumer United States Mesa Arizona 7357 Standard Class Home Office United States Phoenix Arizona 7865 Second Class Consumer United States Mesa Arizona 7866 Second Class Consumer United States Mesa Arizona 8813 Standard Class Corporate United States Glendale Arizona 9040 Standard Class Corporate United States Glendale Arizona 9385 Standard Class Consumer United States Mesa Arizona 9401 Standard Class Consumer United States Mesa Arizona 9540 Second Class Consumer United States Tucson Arizona 9540 Second Class Home Office United States Phoenix Arizona Postal Code Region Category SubCategory Sales Quantity \ 462 85023 West Furniture Furnishings 23.560 5 463 85023 West Furniture Tables 1272.630 6 946 85204 West Furniture Tables 393.165 3  | 6659 | Standard Class | Home Office  | United States | Gilbert       | Arizona |
| Standard Class Corporate United States Gilbert Arizona Standard Class Corporate United States Gilbert Arizona Second Class Consumer United States Mesa Arizona Standard Class Home Office United States Phoenix Arizona Second Class Consumer United States Mesa Arizona Second Class Consumer United States Mesa Arizona Second Class Consumer United States Mesa Arizona Standard Class Corporate United States Glendale Arizona Standard Class Corporate United States Chandler Arizona Standard Class Consumer United States Mesa Arizona Standard Class Consumer United States Chandler Arizona Standard Class Consumer United States Mesa Arizona Standard Class Consumer United States Mesa Arizona Standard Class Consumer United States Tucson Arizona Second Class Home Office United States Phoenix Arizona  Postal Code Region Category SubCategory Sales Quantity \ 462 85023 West Furniture Furnishings 23.560 5 463 85023 West Furniture Tables 1272.630 6 946 85204 West Furniture Tables 393.165 3  | 6678 | Standard Class | Home Office  | United States | Phoenix       | Arizona |
| 6976 Standard Class Corporate United States Gilbert Arizona 7151 Second Class Consumer United States Mesa Arizona 7357 Standard Class Home Office United States Phoenix Arizona 7865 Second Class Consumer United States Mesa Arizona 7866 Second Class Consumer United States Mesa Arizona 8813 Standard Class Corporate United States Glendale Arizona 9040 Standard Class Corporate United States Chandler Arizona 9385 Standard Class Consumer United States Mesa Arizona 9401 Standard Class Consumer United States Mesa Arizona 9540 Second Class Home Office United States Tucson Arizona 9540 Second Class Home Office United States Phoenix Arizona Postal Code Region Category SubCategory Sales Quantity \ 462 85023 West Furniture Furnishings 23.560 5 463 85023 West Furniture Tables 1272.630 6 946 85204 West Furniture Tables 393.165 3   | 6799 | Standard Class | Corporate    | United States | Phoenix       | Arizona |
| 7151 Second Class Consumer United States Mesa Arizona 7357 Standard Class Home Office United States Phoenix Arizona 7865 Second Class Consumer United States Mesa Arizona 7866 Second Class Consumer United States Mesa Arizona 8813 Standard Class Corporate United States Glendale Arizona 9040 Standard Class Corporate United States Chandler Arizona 9385 Standard Class Consumer United States Mesa Arizona 9401 Standard Class Consumer United States Mesa Arizona 9540 Second Class Home Office United States Tucson Arizona 9540 Second Class Home Office United States Phoenix Arizona  Postal Code Region Category SubCategory Sales Quantity \ 462 85023 West Furniture Furnishings 23.560 5 463 85023 West Furniture Tables 1272.630 6 946 85204 West Furniture Tables 393.165 3  | 6803 | Standard Class | Corporate    | United States | Phoenix       | Arizona |
| 7357 Standard Class Home Office United States Phoenix Arizona 7865 Second Class Consumer United States Mesa Arizona 7866 Second Class Corporate United States Mesa Arizona 8813 Standard Class Corporate United States Glendale Arizona 9040 Standard Class Corporate United States Chandler Arizona 9385 Standard Class Consumer United States Mesa Arizona 9401 Standard Class Consumer United States Mesa Arizona 9540 Second Class Home Office United States Tucson Arizona 9540 Second Class Home Office United States Phoenix Arizona Postal Code Region Category SubCategory Sales Quantity \ 462 85023 West Furniture Furnishings 23.560 5 463 85023 West Furniture Tables 1272.630 6 946 85204 West Furniture Tables 393.165 3  | 6976 | Standard Class | Corporate    | United States | Gilbert       | Arizona |
| 7865 Second Class Consumer United States Mesa Arizona 7866 Second Class Consumer United States Mesa Arizona 8813 Standard Class Corporate United States Glendale Arizona 9040 Standard Class Corporate United States Chandler Arizona 9385 Standard Class Consumer United States Mesa Arizona 9401 Standard Class Consumer United States Tucson Arizona 9540 Second Class Home Office United States Phoenix Arizona Postal Code Region Category SubCategory Sales Quantity \ 462 85023 West Furniture Furnishings 23.560 5 463 85023 West Furniture Tables 1272.630 6 946 85204 West Furniture Tables 393.165 3  | 7151 | Second Class   | Consumer     | United States | Mesa          | Arizona |
| 7866 Second Class Consumer United States Mesa Arizona 8813 Standard Class Corporate United States Glendale Arizona 9040 Standard Class Corporate United States Chandler Arizona 9385 Standard Class Consumer United States Mesa Arizona 9401 Standard Class Consumer United States Tucson Arizona 9540 Second Class Home Office United States Phoenix Arizona Postal Code Region Category SubCategory Sales Quantity \ 462 85023 West Furniture Furnishings 23.560 5 463 85023 West Furniture Tables 1272.630 6 946 85204 West Furniture Tables 393.165 3  | 7357 | Standard Class | Home Office  | United States | Phoenix       | Arizona |
| 8813 Standard Class Corporate United States Glendale Arizona 9040 Standard Class Corporate United States Chandler Arizona 9385 Standard Class Consumer United States Mesa Arizona 9401 Standard Class Consumer United States Tucson Arizona 9540 Second Class Home Office United States Phoenix Arizona  Postal Code Region Category SubCategory Sales Quantity \ 462 85023 West Furniture Furnishings 23.560 5 463 85023 West Furniture Tables 1272.630 6 946 85204 West Furniture Tables 393.165 3   | 7865 | Second Class   | Consumer     | United States | Mesa          | Arizona |
| 9040 Standard Class Corporate United States Chandler Arizona 9385 Standard Class Consumer United States Mesa Arizona 9401 Standard Class Consumer United States Tucson Arizona 9540 Second Class Home Office United States Phoenix Arizona  Postal Code Region Category SubCategory Sales Quantity \ 462 85023 West Furniture Furnishings 23.560 5 463 85023 West Furniture Tables 1272.630 6 946 85204 West Furniture Tables 393.165 3  | 7866 | Second Class   | Consumer     | United States | Mesa          | Arizona |
| 9385 Standard Class Consumer United States Mesa Arizona 9401 Standard Class Consumer United States Tucson Arizona 9540 Second Class Home Office United States Phoenix Arizona  Postal Code Region Category SubCategory Sales Quantity \ 462 85023 West Furniture Furnishings 23.560 5 463 85023 West Furniture Tables 1272.630 6 946 85204 West Furniture Tables 393.165 3   | 8813 | Standard Class | Corporate    | United States | Glendale      | Arizona |
| 9401 Standard Class Consumer United States Tucson Arizona 9540 Second Class Home Office United States Phoenix Arizona  Postal Code Region Category SubCategory Sales Quantity \ 462 85023 West Furniture Furnishings 23.560 5 463 85023 West Furniture Tables 1272.630 6 946 85204 West Furniture Tables 393.165 3   | 9040 | Standard Class | Corporate    | United States | Chandler      | Arizona |
| Postal Code Region Category SubCategory Sales Quantity \ 462 85023 West Furniture Furnishings 23.560 5 463 85023 West Furniture Tables 1272.630 6 946 85204 West Furniture Tables 393.165 3  | 9385 | Standard Class | Consumer     | United States | Mesa          | Arizona |
| Postal Code Region Category SubCategory Sales Quantity \ 462   | 9401 | Standard Class | Consumer     | United States | Tucson        | Arizona |
| 462       85023       West Furniture Furnishings       23.560       5         463       85023       West Furniture       Tables       1272.630       6         946       85204       West Furniture       Tables       393.165       3   | 9540 | Second Class   | Home Office  | United States | Phoenix       | Arizona |
| 462       85023       West Furniture Furnishings       23.560       5         463       85023       West Furniture       Tables       1272.630       6         946       85204       West Furniture       Tables       393.165       3   |      |                |              |               |               |         |
| 463       85023       West Furniture       Tables 1272.630       6         946       85204       West Furniture       Tables 393.165       3   |      | -              |              | , ,           |               | tity \  |
| 946 85204 West Furniture Tables 393.165 3  | 462  | 85023 W        | est Furnitur | e Furnishings | 23.560        | 5       |
|  |      | 85023 W        | est Furnitur |               | 1272.630      |         |
| 1367 85705 West Furniture Chairs 899.136 4   |      | 85204 W        |              |               |               | 3       |
|  | 1367 | 85705 W        | est Furnitur | e Chairs      | 899.136       | 4       |

| 1409 | 85023 | West | Furniture | Tables      | 393.165 | 3 |
|------|-------|------|-----------|-------------|---------|---|
| 1465 | 85301 | West | Furniture | Furnishings | 121.376 | 4 |
| 1521 | 85705 | West | Furniture | Furnishings | 206.112 | 6 |
| 1979 | 85301 | West | Furniture | Chairs      | 933.536 | 4 |
| 2041 | 85345 | West | Furniture | Furnishings | 75.360  | 5 |
| 2081 | 85023 | West | Furniture | Furnishings | 7.712   | 2 |
| 2102 | 85705 | West | Furniture | Chairs      | 259.136 | 4 |
| 2308 | 85345 | West | Furniture | Chairs      | 280.792 | 1 |
| 2541 | 85254 | West | Furniture | Furnishings | 111.888 | 7 |
| 2659 | 85234 | West | Furniture | Chairs      | 883.840 | 4 |
| 2871 | 85705 | West | Furniture | Chairs      | 314.352 | 3 |
| 2885 | 85281 | West | Furniture | Chairs      | 307.920 | 5 |
| 2951 | 85301 | West | Furniture | Chairs      | 113.888 | 2 |
| 2952 | 85301 | West | Furniture | Furnishings | 113.568 | 2 |
| 3882 | 85234 | West | Furniture | Furnishings | 364.704 | 6 |
| 3883 | 85234 | West | Furniture | Furnishings | 40.256  | 4 |
| 3914 | 85023 | West | Furniture | Tables      | 801.600 | 5 |
| 3915 | 85023 | West | Furniture | Chairs      | 161.568 | 2 |
| 3918 | 85023 | West | Furniture | Chairs      | 311.976 | 3 |
| 4336 | 86442 | West | Furniture | Furnishings | 14.368  | 2 |
| 4689 | 85705 | West | Furniture | Furnishings | 51.968  | 2 |
| 4691 | 85705 | West | Furniture | Chairs      | 242.352 | 3 |
| 5011 | 85023 | West | Furniture | Bookcases   | 209.979 | 7 |
| 5147 | 85224 | West | Furniture | Furnishings | 8.544   | 4 |
| 5148 | 85224 | West | Furniture | Chairs      | 842.376 | 3 |
| 5465 | 85254 | West | Furniture | Bookcases   | 181.470 | 5 |
| 5542 | 85705 | West | Furniture | Tables      | 455.970 | 6 |
| 6001 | 85023 | West | Furniture | Furnishings | 87.960  | 3 |
| 6042 | 85635 | West | Furniture | Furnishings | 14.368  | 2 |
| 6045 | 85705 | West | Furniture | Furnishings | 238.152 | 3 |
| 6658 | 85234 | West | Furniture | Furnishings | 68.704  | 2 |
| 6659 | 85234 | West | Furniture | Tables      | 386.910 | 9 |
| 6678 | 85023 | West | Furniture | Furnishings | 46.872  | 7 |
| 6799 | 85023 | West | Furniture | Tables      | 35.445  | 1 |
| 6803 | 85023 | West | Furniture | Chairs      | 47.968  | 2 |
| 6976 | 85234 | West | Furniture | Furnishings | 621.760 | 4 |
| 7151 | 85204 | West | Furniture | Tables      | 182.550 | 2 |
| 7357 | 85023 | West | Furniture | Furnishings | 169.568 | 2 |
| 7865 | 85204 | West | Furniture | Chairs      | 441.920 | 2 |
| 7866 | 85204 | West | Furniture | Bookcases   | 127.764 | 6 |
| 8813 | 85301 | West | Furniture | Chairs      | 266.352 | 3 |
| 9040 | 85224 | West | Furniture | Tables      | 73.915  | 1 |
| 9385 | 85204 |      | Furniture | Furnishings | 120.576 | 8 |
| 9401 | 85705 | West | Furniture | Furnishings | 4.272   | 2 |
| 9540 | 85023 | West | Furniture | Chairs      | 191.968 | 7 |

Discount Profit

| 462          | 0.2 | 7.0680             |
|--------------|-----|--------------------|
| 463          | 0.5 | -814.4832          |
| 946          | 0.5 | -204.4458          |
| 1367         | 0.2 | -146.1096          |
| 1409         | 0.5 | -204.4458          |
| 1465         | 0.2 | -3.0344            |
| 1521         | 0.2 | 48.9516            |
| 1979         | 0.2 | 105.0228           |
| 2041         | 0.2 | 20.7240            |
| 2081         | 0.2 | 1.7352             |
| 2102         | 0.2 | -25.9136           |
| 2308         | 0.2 | 35.0990            |
| 2541         | 0.2 | 22.3776            |
| 2659         | 0.2 | 99.4320            |
| 2871         | 0.2 | -35.3646           |
| 2885         | 0.2 | -34.6410<br>9.9652 |
| 2951<br>2952 | 0.2 | -5.6784            |
| 3882         | 0.2 | -36.4704           |
| 3883         | 0.2 | 11.0704            |
| 3914         | 0.5 | -448.8960          |
| 3915         | 0.2 | 10.0980            |
| 3918         | 0.2 | -42.8967           |
| 4336         | 0.2 | 3.9512             |
| 4689         | 0.2 | 10.3936            |
| 4691         | 0.2 | -42.4116           |
| 5011         | 0.7 | -356.9643          |
| 5147         | 0.2 | 1.9224             |
| 5148         | 0.2 | 105.2970           |
| 5465         | 0.7 | -320.5970          |
| 5542         | 0.5 | -218.8656          |
| 6001         | 0.2 | 7.6965             |
| 6042         | 0.2 | 3.9512             |
| 6045         | 0.2 | 89.3070            |
| 6658         | 0.2 | 16.3172            |
| 6659         | 0.5 | -185.7168          |
| 6678         | 0.2 | 3.5154             |
| 6799         | 0.5 | -24.1026           |
| 6803         | 0.2 | 4.1972             |
| 6976         | 0.2 | 46.6320            |
| 7151         | 0.5 | -135.0870          |
| 7357         | 0.2 | 0.0000             |
| 7865         | 0.2 | 49.7160            |
| 7866         | 0.7 | -191.6460          |
| 8813         | 0.2 | 13.3176            |
| 9040         | 0.5 | -45.8273           |
| 9385         | 0.2 | 33.1584            |

```
9401 0.2 0.9612
9540 0.2 16.7972
```

List of all cities in the state of 'Arizona'.

```
[41]: list = df_furniture_and_State['City'].tolist()
   res = []
   for i in list:
        if i not in res:
            res.append(i)
   print(str(res))
```

```
['Phoenix', 'Mesa', 'Tucson', 'Glendale', 'Peoria', 'Scottsdale', 'Gilbert', 'Tempe', 'Bullhead City', 'Chandler', 'Sierra Vista']
```

Plot showing total profits in all cities of Arizona for all subcategories of furniture.

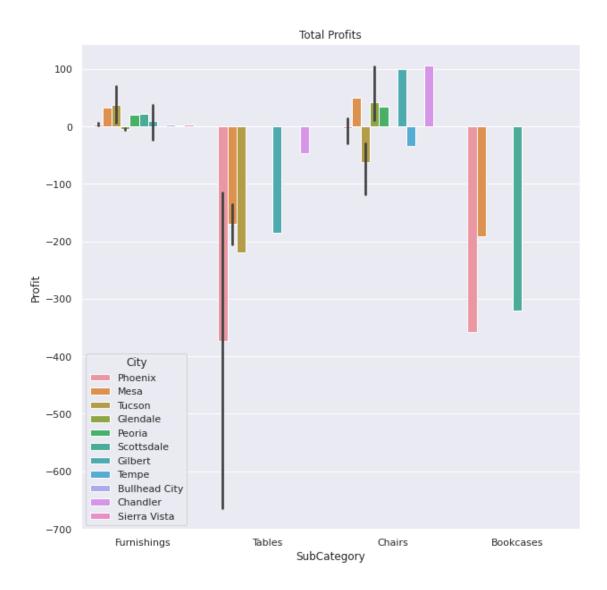
```
[43]: sns.barplot(x=df_furniture_and_State.SubCategory,y = df_furniture_and_State.

→Profit,hue=df_furniture_and_State.City,data=df_furniture_and_State)

sns.set(rc={'figure.figsize':(10,10)})

plt.title('Total Profits')
```

```
[43]: Text(0.5, 1.0, 'Total Profits')
```



In similar way we can plot graphs for all states and for all categories.

Solution: By interpreting graphs of above type, one can conclude which category earns more profit in which city and manager can focus on increasing sale of that particular category in that state.