

National Association of ACOs

The Only National Membership Association Created Exclusively for ACOs



National Association of ACOs

NAACOS is a non-profit organization that enables accountable care organizations (ACOs) to work together to increase quality of care, lower costs, and improve the health of communities.

The NAACOS membership includes more than 150 ACOs in 40 states.

The NAACOS mission is to:



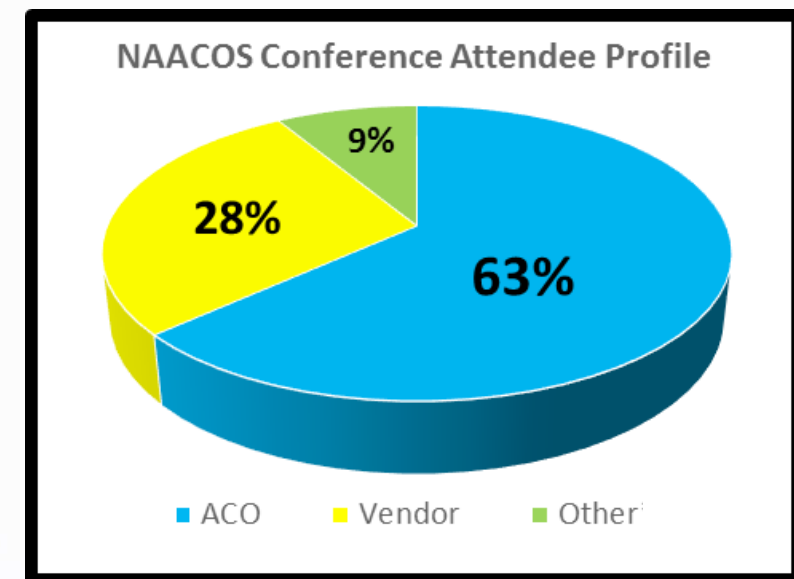
- Foster growth of ACO models of care
- Participate with federal agencies in development and implementation of public policy
- Provide industry-wide uniformity on quality and performance measures
- Educate members in clinical and operational best practices
- Collectively engage the vendor community
- Educate the public about the value of accountable care

NAACOS Enables ACOs to Succeed

- **Conferences** provide in-person training from experts, access to CMS officials, and peer-to-peer learning among ACO leaders
 - Member ACOs receive significantly reduced conference registration fees. For 2016, members receive rates \$600 less than non-member ACO attendees.
- **Webinars** conveniently deliver vital information from experts on critical issues that matter most to ACOs
 - Seven in 2014, 10 in 2015, and more planned for 2016
 - Webinars are FREE for members and cover policy, advocacy, financial best practices and quality measurement outcomes.
 - No limit to the number of participants from a member ACO
 - Check out the archived webinars at www.naacos.com
- **Web-Based Listservs and Forums** provide opportunities for members to ask questions and to offer advice
- **Other resources include:** Newsletters, Online Library, Benchmark reports, Compliance Manual, Complimentary Career Center and more!

Spotlight on NAACOS Conferences

NAACOS convenes ACO leaders twice a year to learn about policy developments from CMS officials and best practices from ACO experts. Our conferences enable ACOs to share their experiences with peers and to network with colleagues and vendors. Each NAACOS conference addresses the needs of new and established ACOs through plenaries, breakouts, exhibits, and pre-conference workshops. Our conferences attract more than 500 attendees, most of whom are senior decisionmakers from ACOs. Although our conferences are open to all ACO employees, NAACOS members receive significant discounts on registration fees.



Mark Your Calendar!

Spring: March 28-30 in Baltimore
Fall: September 28-30 in Washington, D.C.

“Fundamentally, the Medicare ACO programs are at the heart of improving chronic care. The ACO business model and clinical culture both mandate optimally treating patients with one or more chronic conditions... There is not a better partner to your work group’s efforts than the Medicare ACOs.”

NAACOS letter to the Senate Finance Committee’s Chronic Care Working Group,
June 2015

NAACOS Is The Voice of ACOs

- NAACOS effectively advocates before CMS, the Administration, and Congress on behalf of ACOs
- Members have the opportunity to shape NAACOS’ legislative agenda with voting privileges, committees and Board seats
- Members receive regular newsletters on NAACOS advocacy efforts as well as information on policies and regulations that affect ACOs.



“The most significant change from current rules for Track 1 is that the ACOs whose contract is ending this year and achieved certain quality thresholds will be permitted to sign a new 3-year agreement and if they were successful in lowering their costs and achieving savings, their new historically-based benchmarks will be adjusted upwards to include their savings amount. This will partially mitigate the spiraling down of benchmarks for the successful ACOs. We are very pleased CMS has adopted these changes to give the 200+ ACO whose contracts are ending an option to continue in the program.”

NAACOS press release on final regulations for Medicare ACOs,
June 2015

NAACOS Advocacy and Policy Work

2015 was a critical year for ACOs including:

- Passage of the Medicare Access and CHIP Reauthorization Act of 2015 (MACRA), which enhances the role of ACOs and alternative payment models
- Release of the CMS MSSP ACO modifications final rule with MSSP improvements and legislative alternatives for what was not included in the final rule
- Establishment of the Next Generation ACO Model and MSSP Track 3 for ACOs ready to take on more risk
- Release of the Comprehensive Care for Joint Replacement bundled payment model, for which NAACOS continues to advocate for changes such as increased collaboration opportunities with ACOs
- Incorporation of ACOs into developing Chronic Care legislative policy
- CMS decision to allow expiring Track 1 ACOs to renew their contracts without requiring them to move to two-sided risk

And 2016 promises to be equally, if not more important, for ACOs:

- NAACOS ongoing advocacy with Congress has laid the foundation for new legislation to be introduced in 2016 to improve the chances for ACOs to achieve savings in the future.
- Implementation of MACRA continues with key decisions to be made in 2016.
- Following a NAACOS-led effort calling on CMS to change ACO benchmarking methodology, CMS is expected to make benchmark modifications in 2016.
- CMS creates new ACO opportunities including the Next Generation ACO model and MSSP Track 3.
- CMS works towards its goals of having 30 percent of 2016 Medicare payments tied to alternative payment models such as ACOs.
- Presidential and Congressional elections will govern the direction of CMS ACO and payment innovation programs.

How Do We Join and What Is the Cost?

A quick and simple membership application can be found online at <https://www.naacos.com/involved.htm>

Annual membership dues vary and are determined on a sliding scale due to the size of the ACO’s beneficiary count verified by CMS.

Dues range from:

- \$3,500 to \$7,500 for MSSP and Pioneer ACOs
- \$3,000 for ACOs in the planning stage
- \$2,000 for Commercial Payer ACOs

Own more than one ACO? The Multi-ACO membership option will allow your organization to enjoy a discounted rate. For more information about becoming a multi-ACO member, please contact membership@naacos.com today!

NAACOS Partnerships for ACO Vendors

One of NAACOS’ major goals is to simplify communication between ACOs and the vendor community. Relevant vendors may earn the exclusive privilege to become a part of the NAACOS Partnership Network; allowing them access to NAACOS partnership benefits, resources and exclusive opportunities to attend, exhibit, network and sponsor NAACOS conferences.

- Business Partner are for-profit companies with products and services for sale to ACOs.

Dues: \$5,000 annually

- Alliance Partners are non-profits with resources available to ACOs at no charge

Dues: \$2,500 annually

For more information about becoming a NAACOS Partner, contact info@NAACOS.com or visit our Partner page at www.naacos.com/partners.htm

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