

NAACOS BOOT CAMP: Mastering Your Benchmark, Risk, and Data for Financial Success
Draft Agenda as of November 3, 2017

<u>FEB 12</u> 1:00 pm		Registration begins
2:00 pm	60 minutes	Introduction <ol style="list-style-type: none"> 1. Welcome 2. Set goals for workshop 3. Review basics: <ul style="list-style-type: none"> • Compare and contract ACO Models • Define risk and risk taking • Discuss attribution basics
3:00 pm	15 min break	Networking
3:15 pm	120 minutes (75 min presentation, 45 min lab)	Understanding the Benchmark Calculation <ul style="list-style-type: none"> • Benchmark formula, by model • Include CMS or RTI speaker to review their methodology • Influenceable elements vs non-influenceable • Population attribution • Eligibility mix • Cost trending • Claims timing • Regional vs National • Renewing ACOs LAB – Calculate multiple benchmark scenarios by providing alternate inputs
5:15 pm	15 min transition time	
5:30 pm	60 minutes	Cocktail hour for networking
<u>FEB 13</u> 7:30 am		Breakfast and networking
8:00 am	120 minutes (75 min presentation, 45 min lab)	Risk Scores and Risk Adjustment <ol style="list-style-type: none"> 1. Understanding the CMS Risk score formula 2. Use for MA plans and ACOs 3. Key inputs 4. Timing of changes 5. Measuring and managing risk scores

		LAB – Provide population data and calculate the impact on benchmark of varied Risk Score Scenarios
10:00 am	15 minutes	Coffee break
10:15 am	120 minutes (75 min presentation, 45 min lab)	<p>Getting and Using Your Data</p> <ol style="list-style-type: none"> 1. Using Beneficiary Reports and Files 2. Interpreting Quarterly Utilization and Trend Reports 3. Part A vs Part B spend 4. Public Use Files 5. HCC Data 6. Monthly Claim Files and CCLF <p>LAB – technical assistance with data and reports</p>
12:15 pm	45 minutes	Lunch with peer-to-peer networking and learning
1:00pm	120 minutes (75 min presentation, 45 min lab)	<p>Putting the Pieces Together for Financial Success</p> <ol style="list-style-type: none"> 1. Reviews and synthesizes information on benchmarking, attribution, risk adjustment, using data 2. Key elements for a successful strategy 3. Common pitfalls and how to avoid <p>LAB: Develop strategies for success and action plans to implement back at your ACO</p>
3:00pm	30 minutes	Wrap up