

National Association of ACOs

The Only National Membership Association Created Exclusively for ACOs



National Association of ACOs

NAACOS is a non-profit organization that enables accountable care organizations (ACOs) to work together to increase quality of care, lower costs, and improve the health of communities.

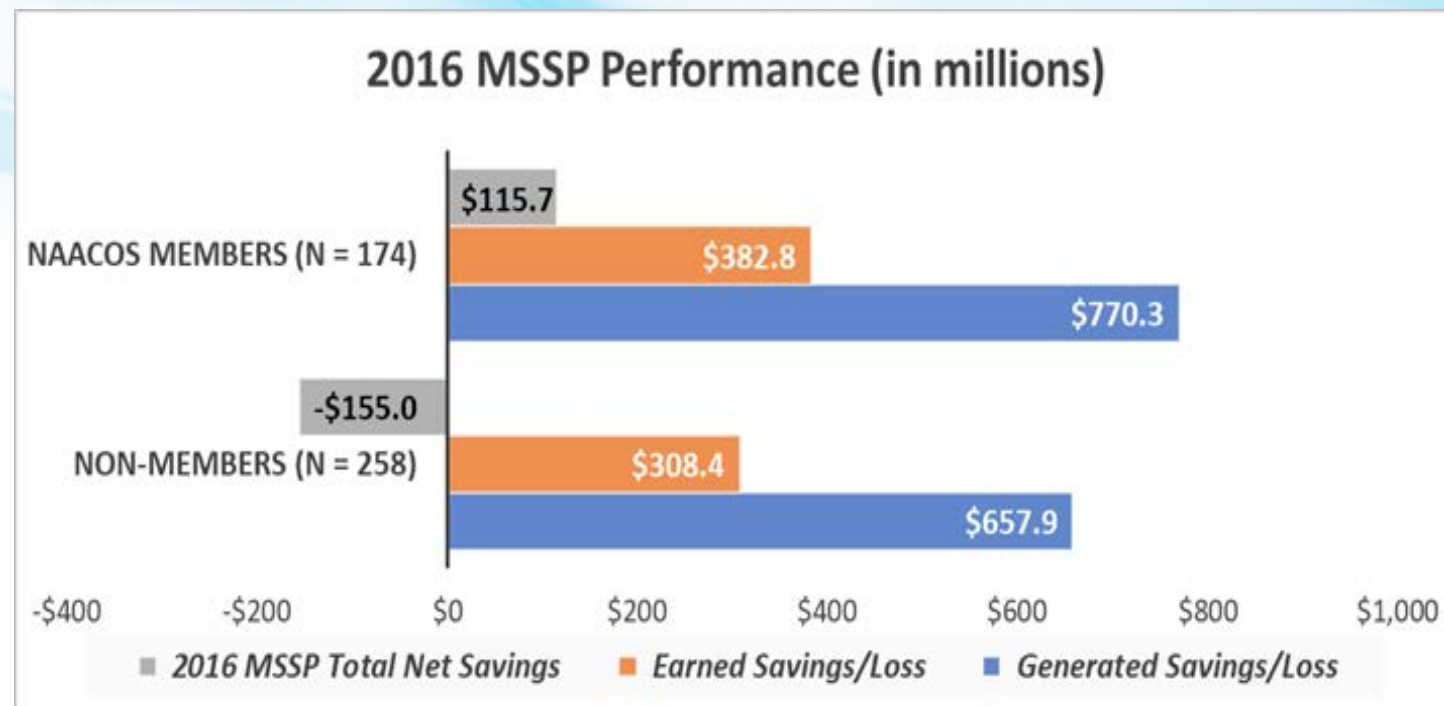
The NAACOS membership includes more than 260 ACOs across all 50 states and D.C. representing more than 3.7 million beneficiaries.

The NAACOS mission is to:

- Foster growth of ACO models of care
- Participate with federal agencies in development and implementation of public policy
- Provide industry-wide uniformity on quality and performance measures
- Educate members in clinical and operational best practices
- Collectively engage the vendor community
- Educate the public about the value of accountable care



NAACOS Enables ACOs to Succeed



Source: CMS MSSP Performance Year Results, October 2016

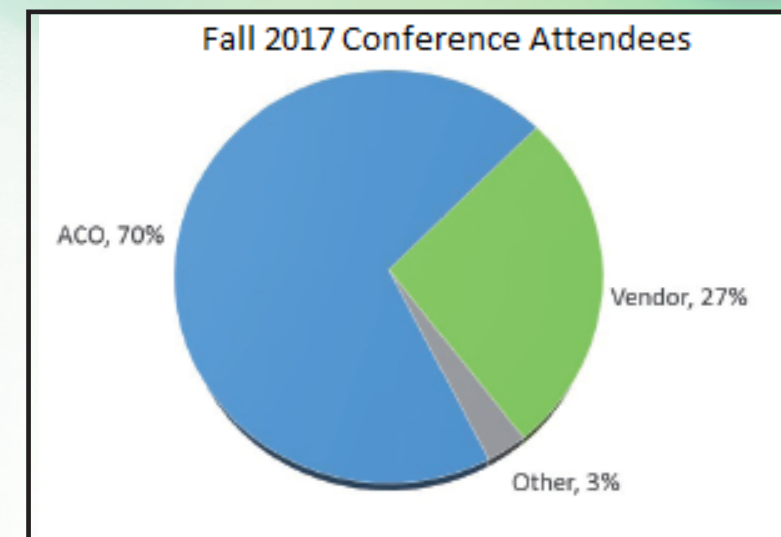
- **Conferences** provide in-person training from experts, access to CMS officials, and peer-to-peer learning among ACO leaders
 - Member ACOs receive significantly reduced conference registration fees. For 2018 members receive rates \$600 less than non-member ACO attendees.
- **Live and On-Demand Webinars** conveniently deliver vital information from experts on critical issues that matter most to ACOs
 - Webinars are FREE for members and cover policy, advocacy, financial best practices and quality measurement outcomes.
 - No limit to the number of participants from a member ACO
- **Email-Based Listservs** provide opportunities for members to ask questions, receive answers and to offer advice in real time.
- **Other resources include:** Bi-Weekly Newsletters, Policy and White Papers, Complimentary Benchmark Reports, Online Library, Compliance Manual, Career Center and more!

Mark Your Calendar!

Spring: April 25-27 in Baltimore
Fall: October 3-5 in Washington, D.C.

Spotlight on NAACOS Conferences

NAACOS meetings facilitate the nation's largest congregation of ACO leaders twice a year. There, they receive actionable information for operational excellence via policy developments from CMS officials and best practices from ACO experts. Our conferences enable ACOs to network with ACO colleagues, share their experiences, and with limited vendor presence. The 3:1 ratio of ACO to vendor attendee engenders a learning environment as a priority. Each NAACOS conference addresses the needs of new and established ACOs through plenaries, breakouts by track, exhibits, and pre-conference workshops. NAACOS conferences attract more than 600 attendees; most of whom are senior decision makers from ACOs. Although our conferences are open to all ACO employees, NAACOS members receive significant discounts on registration fees.



NAACOS Advocacy and Policy Work

Advocating for policy changes to ensure the long-term sustainability and success of Medicare ACOs and educating ACOs on the complex and ever-changing policies governing them are two of the core components of our mission. We are proud to serve our member ACOs and act as a voice for the ACO community with Congress and the federal departments and agencies overseeing Medicare.

NAACOS Is The Voice of ACOs! We:

- Effectively advocate before CMS, the Administration, and Congress on behalf of ACOs.
- Shape legislative agenda via our members with voting privileges, committees and Board seats.
- Provide regular newsletters on advocacy efforts, policies and regulations affecting ACOs.
- Develop grass roots templates for members to engage their state's leadership.



NAACOS efforts on Capitol Hill are a blend of education about our membership and advocacy for them. Healthcare issues evolve, and it is our job to keep Members of Congress and their staffs informed on the issues important to ACOs. We accomplish through meetings with Members, their staff and with Committees with jurisdiction over ACO policy (i.e. Senate Finance Committee, House Ways & Means, House Energy & Commerce Committee, etc.). Seen as a resource on ACO issues, these committees frequently contact NAACOS for input on potential or pending legislation. [Our submission](#) to the Ways and Means committee as they compiled a set of bills to provide regulatory relief is but one of our many examples of being the authority on ACOs.

Over the past three sessions of Congress, NAACOS has worked closely with Congressional staff and other leading healthcare organizations to introduce and advance The ACO Improvement Act; a bill making operational changes promoting coordinated health care, encourages Medicare ACOs to succeed and remain a strong value-based healthcare initiative for the nation's senior citizens. NAACOS often prepares Statements for the Record when a committee is hosting a hearing of interest, as we did regarding the importance of [coordinated care](#).

NAACOS' website and newsletter share our activities with our membership, as well as those of their Senators and Representatives. We have established a grassroots platform enabling our membership to contact their Washington representation. There, they can comment on important legislation as well. The webpage can be viewed [here](#).

In addition to our legislative advocacy efforts, NAACOS has provided numerous policy resources and educational materials for ACOs to better understand the plethora of government regulations and requirements they must meet to be successful, including new Quality Payment Program (QPP) criteria and keeping up to date with the new Track 1+ model's requirements to name a few. Some highlights of our 2017 resources include:

- Differences Between Medicare ACO Tracks that May Impact ACO Financial Results: [White Paper](#) and [Interactive Tool](#) developed exclusively for NAACOS members
- [Analysis](#) of Projected ACO Scores in MIPS for 2017
- NAACOS [resource](#) on preparing for a quality measures validation audit
- NAACOS [resource](#): The Impact of Retrospective Versus Prospective Attribution on Your ACO
- NAACOS [summary](#) of the 2018 Proposed Quality Payment Program (QPP) Rule
- NAACOS MACRA [webinar](#) series explaining CMS' 2018 proposed changes to the Quality Payment Program (QPP)
- NAACOS [summary](#) of the 2018 proposed Medicare Physician Fee Schedule Rule
- NAACOS [summary](#) of the Proposed Rule to Cancel Cardiac and Expanded Joint Replacement Bundled Payment Models
- [Webinar](#): Telehealth & Remote Monitoring: Value to ACOs and Status of Reimbursement Changes in Washington
- [Webinar](#): Effective ACO Compliance Programs: Implementing & maintaining an effective compliance program for your ACO
- [Webinar](#): Using the SNF 3-Day Rule Waiver: Lessons Learned
- [Webinar](#): Overview of the Proposed 2018 Medicare Physician Fee Schedule Rule
- NAACOS [Overview](#) of Research on ACO Performance (updated in October 2017)
- The ACO [Guide](#) to MACRA (updated in October 2017)
- NAACOS ACO Comparison [Chart](#) (updated in September 2017)

In addition to the resources listed above, we have hosted a number of webinars to further explain key policy issues for ACOs, which are available to members on-demand on our [website](#).

*most resources are available for members only

How Do We Join and What Is the Cost?

A membership application can be found online at www.naacos.com/member-categories-applications.

Annual membership dues are determined on a sliding scale based on your ACO's beneficiary count. Dues are also 80 percent tax deductible for for-profit ACOs.

Dues range from:

- \$3,500 to \$7,500 for MSSP and Next Generation ACOs
- \$3,000 for ACOs in the planning stage
- \$2,000 for Commercial Payer ACOs

Own more than one ACO? The Multi-ACO membership option will allow your organization to enjoy a discounted rate. For more information about becoming a multi-ACO member, please contact membership@naacos.com today!

NAACOS Partnership Network

One of NAACOS' major goals is to simplify communication among ACOs, industry stakeholders, and the vendor community. Becoming part of the NAACOS Partnership Network, relevant industry groups and vendors earn the exclusive privilege to access NAACOS partnership benefits, resources and opportunities to engage member ACO leaders through workshops and roundtables*, and by attending, exhibiting, networking, sponsoring and speaking at NAACOS conferences.

Dues are 80 percent tax deductible for any for-profit partner organization.

- **Business Partners** are for-profit companies with products and services for sale to ACOs.
Annual Dues: \$5,000
- **Alliance Partners** are non-profits with resources available to ACOs at no charge.
Annual Dues: \$2,500
- **NEW: The Partners' Circle** is for for-profit industry sectors seeking deeper involvement in the ACO model, ACO education, research, and collaboration through policy and operational roundtables with NAACOS members and leadership.
Annual Dues: Contact NAACOS at membership@naacos.com for details.

For more information about becoming a NAACOS Partner, visit our partner page at www.naacos.com/partner-information

NAACOS Board of Directors

ACO executives and experts from across the country serve on the NAACOS Board of Directors.

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*Designates Corporate Officer and NAACOS Board Executive Committee

* Available to Partners Circle level only

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