



Advisory

IT Services

Strategic
Reselling

Silver Leaf Solutions

Company Profile

28 January 2016

Agenda

1

Our Vision

2

Key Facts about Silver Leaf Solutions

3

Our Value Proposition

4

We Know Your Challenges

5

Our Services & Solutions Portfolio

6

Key Global Alliances & Partnerships

To enable business leaders with
forward-thinking and simplified
approach that helps drive efficient and
effective IT decisions



About Silver Leaf Solutions | Key Facts



**Incorporated in
July 2015**



**Privately
owned**



**Founders from
Microsoft, HP,
EY, SAP, BCG,
HCL and DLink**



**Global HQ:
Gurgaon, India**



**Global offices:
US, UK**



**Domestic
offices:
NCR, Mumbai
& Bangalore**

About Silver Leaf Solutions | Our Value Proposition



First Global Company to Enable Enterprises with Software Licensing 🏢



Independent Advisory Services 👥



Key Partnerships Delivering Customer Centric Software Solutions 🤝



In-depth Expertise on Cloud Solutions 🎯



Global Sourcing 🌐

We Know Your Challenges...

... and offer solutions that fit!



Shrinking
IT budgets



Quick technology
changes



Tax optimized
purchasing



Process efficiency



Cost optimization



Legal certainty



Change
management



Company growth

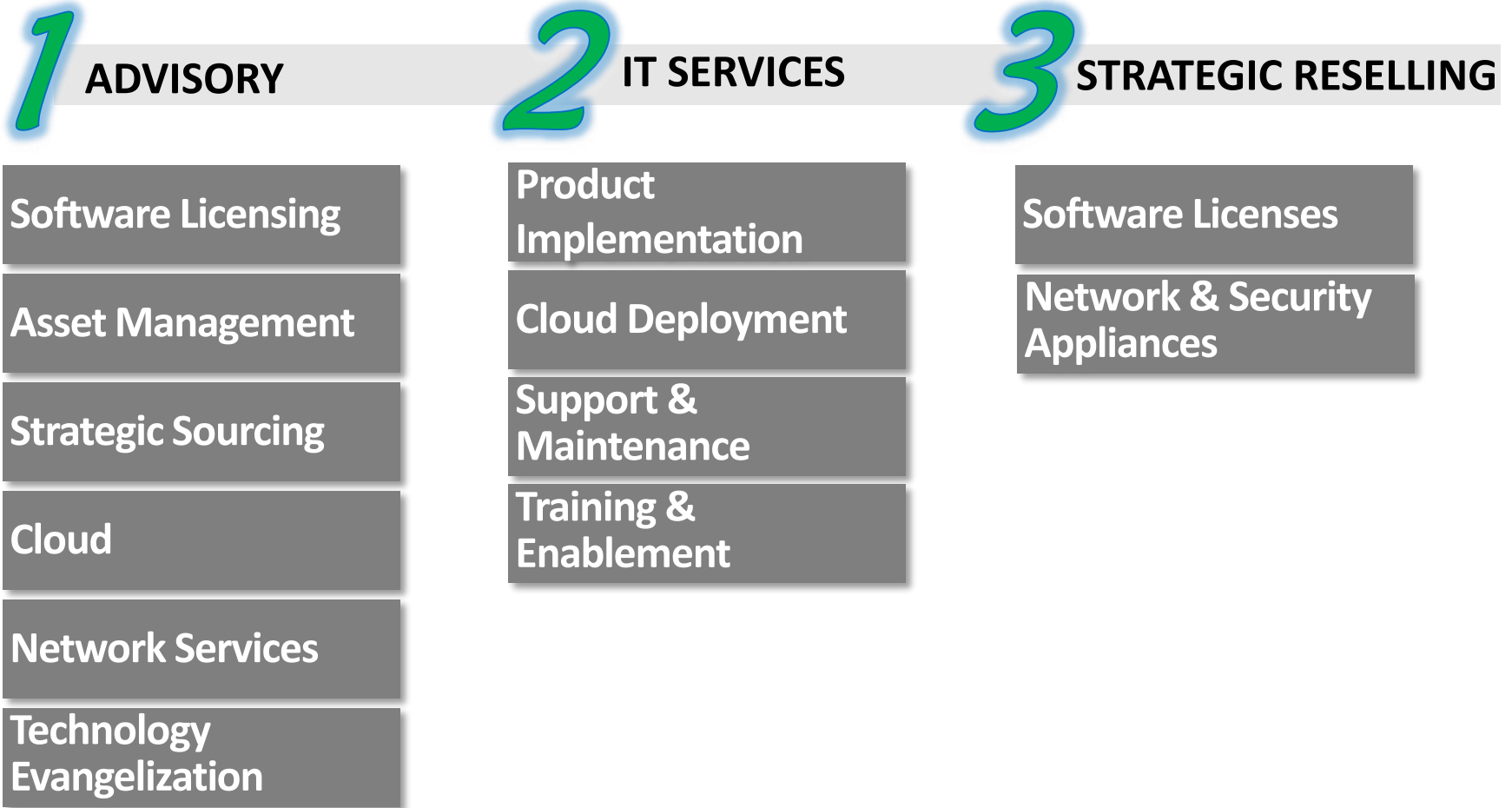


Number of software
providers



Increasing customer
expectations

Our Services & Solutions Portfolio



Our Services & Solutions Portfolio

1

ADVISORY

Software Licensing

Asset Management

Strategic Sourcing

Cloud

Network Services

Technology
Evangelization

Evaluation of Existing Licensing Portfolio

Licensing Transparency and Cost Reduction

Contract Evaluation & Optimization Services

Alignment of Software Spend with IT Roadmap

Benchmarking RFP and Negotiation Support

Our Services & Solutions Portfolio

1

ADVISORY

Software Licensing

Asset Management

Strategic Sourcing

Cloud

Network Services

Technology
Evangelization

**Software Asset Management –
Standard & Recurring Services**

Software Audit Protection Services

Risk Reduction & Compliance

Asset Management Roadmap & Vision

Application Usage Monitoring

Our Services & Solutions Portfolio

1

ADVISORY

Software Licensing

Asset Management

Strategic Sourcing

Cloud

Network Services

Technology
Evangelization

**Tail End / Industry Specific
Software Procurement Services**

Real Time Online Portal for Software Licenses

Price Benchmarking Services

Tax Optimized Sourcing

Supplier & Contract Management

Our Services & Solutions Portfolio

1

ADVISORY

Software Licensing

Asset Management

Strategic Sourcing

Cloud

Network Services

Technology
Evangelization



Cloud Services Design & Transition

Migration Assistance

Our Services & Solutions Portfolio

1

ADVISORY

Software Licensing

Asset Management

Strategic Sourcing

Cloud

Network Services

Technology
Evangelization



Networking Strategy & Optimization Services

Network Auditing Services

Our Services & Solutions Portfolio

1

ADVISORY

Software Licensing

Asset Management

Strategic Sourcing

Cloud

Network Services

Technology
Evangelization

Solution Discovery & Evaluation

Solution Architecture & Design

IT Roadmap – Design & Advisory Services

Our Services & Solutions Portfolio

2 IT SERVICES

Product Implementation



Software Installation and Version Upgrade

Application Compatibility & Migration Services

Network Integration Services

Cloud Deployment



Workload Transition

Consumption Support Services

Our Services & Solutions Portfolio

2 IT SERVICES

Support & Maintenance



24x7 Software Licensing Help Desk

Technical support

Training & Enablement



Technology and Licensing Workshops

Certifications

Skillset assessment & Evaluation

Our Services & Solutions Portfolio

3

STRATEGIC RESELLING

Software Licenses



Software License Fulfillment

Software Spend Management & Outsourcing

SLA based services

**Network & Security
Appliances**



**Network Hardware Fulfilment
(LAN, WAN & Security Solutions)**

Key Global Alliances & Partnerships

LAN Solutions

Cisco, HP, D-Link
Aruba, Ruckus

Software

- IBM, Microsoft, Oracle
- VMWare, Citrix, Checkpoint
- Workload Specific / Tail End Software

WAN Solutions

Cisco, Juniper

Security & Load Balancer Solutions

Cisco, Radware
Blue Coat, Palo Alto, Symantec



Advisory

IT Services

Strategic
Reselling

www.silverleafsolutions.in

Our Current Offices

Gurgaon

510, Vipul Trade Center,
Sector 48, Sohna Road,
Gurgaon, Haryana, 122018
O: +91-124-2222197

Mumbai

8th Floor, A wing, Reliable
Tech Park, Behind Reliable
Plaza, Off Thane-Belapur Road,
Airoli, Navi Mumbai, 400708
O: +91 22 6687 4707

Bangalore

1st & 2nd Floor IBIS Hotel 26/1
Hosur Road, Bangalore ,
560068
O: +91 80 67027161

Delhi

Level 2, KLJ Tower North,
B5 District Centre
Netaji Subash Place,
New Delhi, 110034
O: +91 11 66481080