

# Parshan Pakiman

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September 2022

## EDUCATION

### University of Illinois Chicago (UIC), Chicago, IL

Ph.D. in Information and Decision Sciences

Thesis title Performance Risk Management in Reinforcement Learning with Operations and Finance Applications

Advisor Professor Selva Nadarajah

Spring 2017 -  
Spring 2023

### University of Illinois Chicago, Chicago, IL

M.Sc. in Business Analytics

Spring 2017 -  
Spring 2023

### University of Tehran, Tehran, Iran

B.Sc. in Applied Mathematics

Fall 2012 - Fall 2016

## RESEARCH INTERESTS

- Off-the-shelf reinforcement learning (RL) algorithms: Mitigating the burden of model selection and parameter hand-engineering to broaden the use of RL in business applications (i.e., dynamic pricing with demand learning, options pricing, marketing campaign optimization, inventory control) and making it accessible to non-experts.
- Learning from sequential decisions: Uncovering unknown parameters of an optimization problem used to make historical decisions via inverse RL to enhance past decisions.
- Technical expertise: Advancing the above themes by developing methods and theory based on approximate linear programming, random features, information relaxations and duality, and online convex programs.

## INDUSTRY EXPERIENCES AND COLLABORATIONS

- Research intern in the Advanced Solutions team at Guidehouse ([Link](#)): Developed an RL algorithm for a workflow scheduling problem, and a related research paper is currently in progress. Fall 2021
- Research collaboration with a major e-commerce company: Designed a framework that reduces waste in e-commerce by learning warehouse worker behavior and accounting for it in decision making. Since Spring 2021
- Research collaboration with Foresight ROI ([Link](#)): Developed an inverse RL method for mining past marketing data and optimizing future marketing campaigns ([Link](#) to the resulting paper published in *KDD 2019*). Fall 2017 - Summer 2019

## AWARDS AND HONORS

BGS <sup>1</sup> membership:	College of Business, University of Illinois at Chicago	Since Spring 2021
Doctoral fellowship:	Department of Information and Decision Sciences, University of Illinois at Chicago	Since Spring 2017
Best student scholarship:	Department of Mathematics, Statistics and Computer Science, University of Tehran	Fall 2016
Technical qualification:	RoboCup Iran open ( <a href="#">Link</a> ), soccer simulation league	Fall 2016
Technical qualification:	Khwarizmi international award, soccer simulation league	Fall 2010

## TECHNICAL SKILLS

Programming language:	Python, R, C++, C, Java, HTML, JavaScript
Python package:	PyTorch, Scikit-learn, Autograd, NumPy, SciPy, Numba, Pandas, Matplotlib, etc
Optimization solver:	Gurobi, Nevergrad, CVXPY, Pyomo, OR-Tools
Operating systems:	Linux, MacOS, Windows

## PUBLICATIONS

### Journal Paper

- P. Pakiman, S. Nadarajah, N. Soheili, Q. Lin. *Self-guided Approximate Linear Programs* ([Link](#)). Under revision for third round review at **Management Science**.
- B. Chen, S. Nadarajah, P. Pakiman, S. Jasin. *Self-adapting Robustness in Demand Learning* ([Link](#)). Under revision for resubmission to **Operations Research**.

<sup>1</sup>Beta Gamma Sigma (BGS) is an International Business Honor Society ([Link](#)).

## Conference Paper

- A. Chenreddy, P. Pakiman, S. Nadarajah, R. Chandrasekaran, R. Abens. *SMOILE: A Shopper Marketing Optimization and Inverse Learning Engine* ([Link](#)). *Proceedings of the 25th ACM SIGKDD International Conference on Knowledge Discovery & Data Mining*, 2019. Acceptance rate 6.4%.

## Working Paper

- P. Pakiman, S. Nadarajah, Y. F. Lim. *Menu Optimization with Decision Learning: Application to Sustainable Warehousing*. In preparation for submission to *Management Science*.
- P. Pakiman, S. Nadarajah. *Self-guided Approximate Linear Programs for Average-Cost Markov Decision Processes*. In preparation for submission to *INFORMS Journal on Computing*.
- S. Nadarajah, P. Pakiman. *Self-guided Least Squares Monte Carlo for Financial and Real Options*. Work in progress.
- P. Pakiman, C. Landau, B. Haidar, S. Nadarajah. *A Simulation-based Reinforcement Learning Approach to Workflow Scheduling*. Work in progress.

## Workshop Paper

- P. Pakiman, S. Nadarajah, N. Soheili, Q. Lin. *Self-guided Approximate Linear Programs* ([Link](#)). Accepted in *NeurIPS Workshop on Self-Supervised Learning – Theory and Practice*, 2020.

## INVITED TALKS

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### Decision Learning with Menu Optimization

- INFORMS Annual Meeting, Indianapolis, IN Fall 2022
- POMS 32nd Annual Conference, Virtual Spring 2022
- POMS 31st Annual Conference, Virtual Spring 2021

### Self-guided Approximate Linear Programs

- Tuck School of Business, Dartmouth College, Hanover, NH Summer 2022
- International Conference on Continuous Optimization (ICCOPT), Bethlehem, PA Summer 2022
- INFORMS Optimization Society (IOS) Conference, Greenville, SC Spring 2022
- INFORMS Annual Meeting, Anaheim, CA Fall 2021
- POMS 30th Annual Conference, Washington D.C. Spring 2019
- INFORMS Annual Meeting, Phoenix, AZ Fall 2018
- POMS 29th Annual Conference, Houston, TX Spring 2018

### Self-adapting Robustness in Demand Learning

- INFORMS Annual Meeting, Virtual Fall 2020
- INFORMS Revenue Management and Pricing Student Live Paper Series, [Link](#), Virtual Fall 2020

### Self-guided Least Squares Monte Carlo for Financial and Real Options

- POMS 32nd Annual Conference, Virtual Spring 2022

### SMOILE: A Shopper Marketing Optimization and Inverse Learning Engine

- ACM SIGKDD, International Conference on Knowledge Discovery & Data Mining, [Link](#), Anchorage, AK Summer 2019

## POSTER PRESENTATIONS

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### Self-guided Approximate Linear Programs

- NeurIPS 2020, Workshop on Self-Supervised Learning – Theory and Practice, [Link](#), Virtual Fall 2020

### SMOILE: A Shopper Marketing Optimization and Inverse Learning Engine

- ACM SIGKDD, International Conference on Knowledge Discovery & Data Mining, [Link](#), Anchorage, AK Summer 2019

## TEACHING EXPERIENCES

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### Guest Lecturer, University of Illinois Chicago

Since Spring 2019

- Optimization for Analytics (IDS 435), *Linear Regression and Subset Selection in Gurobi*, [session 1](#), [session 2](#).
- Business data mining (IDS 472), three-week refresher on *coding in R*, slides for [session 1](#), [session 2](#), and [session 3](#).

- Statistical models and methods for business analytics (IDS 575), *refresher series on linear algebra, calculus, and probability theory*.
- Statistical models and methods for business analytics (IDS 575), *applications of regression, classification and likelihood maximization*, [slides](#).

#### Teaching Assistant, University of Illinois Chicago

Since Spring 2017

- Advanced text analytics for business (IDS 566)
- Business data mining (IDS 472)
- Business forecasting (IDS 476)
- Optimization for analytics (IDS 435)
- Data science for online customer analytics (IDS 594)
- Introduction to operations management (IDS 532)
- Statistical models and methods for business analytics (IDS 575)

#### Teaching Assistant, University of Tehran

Spring 2014 -  
Spring 2016

- Introduction to numerical analysis and scientific computing
- Numerical linear algebra

### SERVICE

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#### Reviewer

- INFORMS Journal on Computing Since Fall 2022
- Information Systems Research Since Spring 2022
- International Conference on Learning Representations Since Fall 2021
- Annals of Operations Research Since Fall 2020
- Computers & Operations Research Since Spring 2019
- Electronic Commerce Research Since Spring 2018
- Information Systems and Operational Research Since Fall 2018

#### Conference Organization

- Session co-chair, *Learning and Sequential Decision Making*, INFORMS Annual Meeting Fall 2022
- Session co-chair, *Large-scale Linear Programs and Applications*, INFORMS Optimization Society Conference Spring 2022
- Session chair, *Recent Advances in Reinforcement Learning*, INFORMS Annual Meeting Fall 2021
- Session co-chair, *Social Responsibility and Risk in Supply Chains*, INFORMS Annual Meeting Fall 2021

#### Membership

- INFORMS Chicago Chapter Ambassador Since Spring 2022
- Beta Gamma Sigma (BGS) society Since Spring 2021
- Institute for Operations Research and the Management Sciences (INFORMS) Since Fall 2018
- Production and Operations Management Society (POMS) Since Fall 2018