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Assignment: HW3

Date: 3/3/2016

Question 1.

a. Summary of training set

X	Purchase	WeekofPurchase	StoreID	PriceCH	PriceMM	DiscCH
Min. : 1.0	CH:322	Min. :227.0	Min. :1.000	Min. :1.690	Min. :1.690	Min. :0.00000
1st Qu.: 288.5	MM:213	1st Qu.:240.0	1st Qu.:2.000	1st Qu.:1.790	1st Qu.:2.090	1st Qu.:0.00000
Median : 526.0		Median :256.0	Median :3.000	Median :1.860	Median :2.130	Median :0.00000
Mean : 537.8		Mean :254.1	Mean :3.935	Mean :1.864	Mean :2.087	Mean :0.04862
3rd Qu.: 799.5		3rd Qu.:267.0	3rd Qu.:7.000	3rd Qu.:1.990	3rd Qu.:2.180	3rd Qu.:0.00000
Max. :1070.0		Max. :278.0	Max. :7.000	Max. :2.090	Max. :2.290	Max. :0.50000
DiscMM	SpecialCH	SpecialMM	LoyalCH	SalePriceMM	SalePriceCH	
Min. :0.0000	Min. :0.0000	Min. :0.0000	Min. :0.000011	Min. :1.190	Min. :1.390	
1st Qu.:0.0000	1st Qu.:0.0000	1st Qu.:0.0000	1st Qu.:0.321920	1st Qu.:1.690	1st Qu.:1.750	
Median :0.0000	Median :0.0000	Median :0.0000	Median :0.589079	Median :2.090	Median :1.860	
Mean :0.1197	Mean :0.1495	Mean :0.1607	Mean :0.560161	Mean :1.967	Mean :1.816	
3rd Qu.:0.2000	3rd Qu.:0.0000	3rd Qu.:0.0000	3rd Qu.:0.836900	3rd Qu.:2.180	3rd Qu.:1.890	
Max. :0.8000	Max. :1.0000	Max. :1.0000	Max. :0.999947	Max. :2.290	Max. :2.090	
PriceDiff	PctDiscMM	PctDiscCH	ListPriceDiff	STORE		
Min. : -0.6700	Min. :0.00000	Min. :0.00000	Min. :0.0000	Min. :0.000		
1st Qu.: 0.0000	1st Qu.:0.00000	1st Qu.:0.00000	1st Qu.:0.1400	1st Qu.:0.000		
Median : 0.2400	Median :0.00000	Median :0.00000	Median :0.2400	Median :2.000		
Mean : 0.1515	Mean :0.05752	Mean :0.02568	Mean :0.2225	Mean :1.619		
3rd Qu.: 0.3200	3rd Qu.:0.11268	3rd Qu.:0.00000	3rd Qu.:0.3000	3rd Qu.:3.000		
Max. : 0.6400	Max. :0.40201	Max. :0.25269	Max. :0.4400	Max. :4.000		

b. Summary of logistic regression

```
Call:
glm(formula = Purchase ~ . - X, family = "binomial", data = dat.train)
```

Deviance Residuals:

Min	1Q	Median	3Q	Max
-2.7041	-0.5335	-0.2410	0.5408	2.6176

Coefficients: (4 not defined because of singularities)

	Estimate	Std. Error	z value	Pr(> z)
(Intercept)	6.70266	2.90294	2.309	0.020948 *
WeekofPurchase	-0.01267	0.01471	-0.861	0.389093
StoreID	-0.02676	0.07213	-0.371	0.710615
PriceCH	4.39824	2.55035	1.725	0.084607 .
PriceMM	-4.32873	1.30691	-3.312	0.000926 ***
DiscCH	35.86001	27.98880	1.281	0.200114
DiscMM	26.95865	12.47994	2.160	0.030760 *
SpecialCH	-0.25188	0.48802	-0.516	0.605762
SpecialMM	0.23946	0.37427	0.640	0.522309
LoyalCH	-6.19063	0.57210	-10.821	< 2e-16 ***
SalePriceMM	NA	NA	NA	NA
SalePriceCH	NA	NA	NA	NA
PriceDiff	NA	NA	NA	NA
PctDiscMM	-51.49017	26.20453	-1.965	0.049422 *
PctDiscCH	-74.81096	52.94465	-1.413	0.157655
ListPriceDiff	NA	NA	NA	NA
STORE	0.05450	0.14220	0.383	0.701523

Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1

(Dispersion parameter for binomial family taken to be 1)

Null deviance: 719.30 on 534 degrees of freedom
Residual deviance: 411.11 on 522 degrees of freedom
AIC: 437.11

Number of Fisher Scoring iterations: 5

Interpretation:

Some variables are linearly dependent on others and are ignored in the regression. For example, Sale Price can be calculated using discount and Price Diff from Sales Prices of MM and CH.

Pct Disc seems to be driving the maximum impact on Purchase since they have the highest absolute coefficients.

Price MM and Loyal CH seem to be the most important variables since they have the least p-values and would be most impactful on regression

Week of Purchase and Store details make no difference at all (low coeff. and high p-values)

I would recheck how PctDiscMM is calculated since MM purchase should increase with more discount (evident in DiscMM), however, in this case there is a negative correlation

- c. Price MM and Loyal CH have the lowest p-values and would be most impactful on regression covariates. Logically it makes sense to have these two variables since Loyal CH will gauge loyalty of customers to CH and Price MM will drive.

Call:

```
glm(formula = Purchase ~ PriceMM + LoyalCH, family = "binomial",  
    data = dat.train)
```

Deviance Residuals:

Min	1Q	Median	3Q	Max
-2.3197	-0.6535	-0.2993	0.6512	2.5440

Coefficients:

	Estimate	Std. Error	z value	Pr(> z)	
(Intercept)	6.6780	1.7087	3.908	9.29e-05	***
PriceMM	-1.9337	0.8170	-2.367	0.0179	*
LoyalCH	-5.8743	0.5052	-11.628	< 2e-16	***

Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1

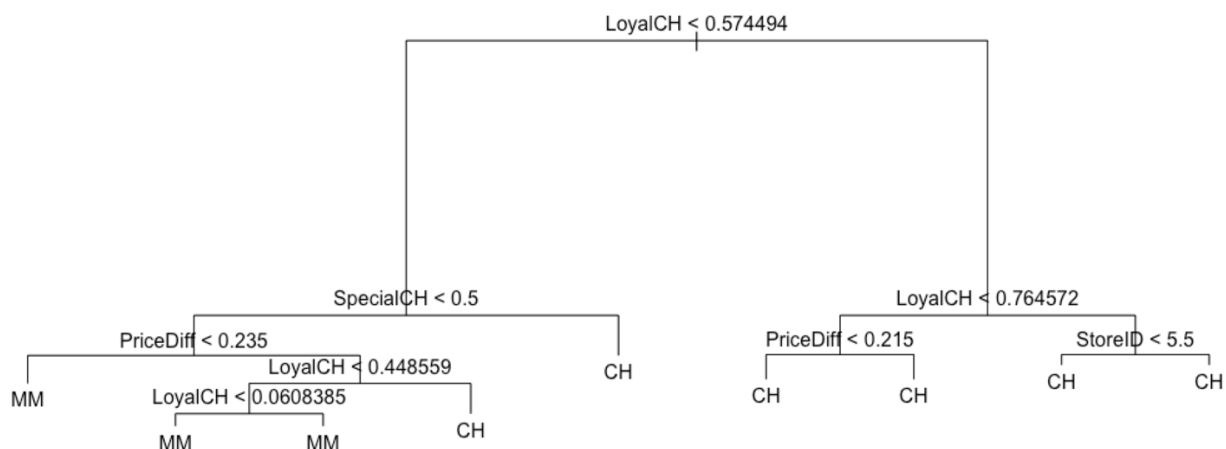
(Dispersion parameter for binomial family taken to be 1)

Null deviance: 719.30 on 534 degrees of freedom
Residual deviance: 467.68 on 532 degrees of freedom
AIC: 473.68

Number of Fisher Scoring iterations: 5

PriceMM and LoyalCH are both negatively correlated to Purchase, which is logical since increase in CH loyalty will reduce MM sales. Also, decrease in prices increase demand (demand-supply reference)
AIC has increased from previous model, indicating this is more relevant

- d. Decision Tree



- e. SVM is trained on training set and validated on validation set. Best cost parameter: 0.1

```
Cost: 0.01
truth
pred CH MM
CH 170 97
MM 0 0
Misclassification Rate: 0.3632959
```

```
Cost: 0.1
truth
pred CH MM
CH 144 19
MM 26 78
Misclassification Rate: 0.1685393
```

```
Cost: 1
truth
pred CH MM
CH 146 23
MM 24 74
Misclassification Rate: 0.17603
```

```
Cost: 10
truth
pred CH MM
CH 147 22
MM 23 75
Misclassification Rate: 0.1685393
```

```
Cost: 100
truth
pred CH MM
CH 147 23
MM 23 74
Misclassification Rate: 0.1722846
```

- f. The performance is tested on test set. Misclassification is noted below:

Logistic: 0.157

Tree: 0.184

SVM: 0.169

Logistic performs the best

- g. Logistic regression's performance is tested on test set. Misclassification: 0.23 (23.13%)

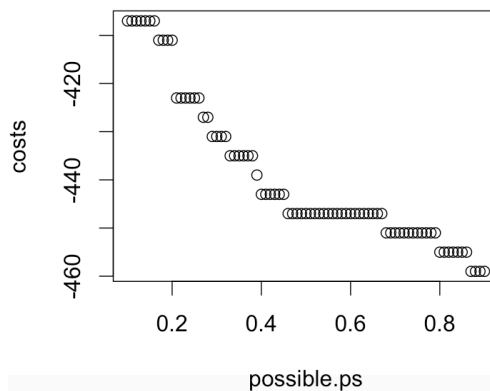
Performance of other models on test set:

Tree: 22% misclassification

SVM: 19.4% misclassification

- h. Logistic regression was used. Probability threshold: 0.87

Best Payoff: \$459



Question 2.

a. With outlier

X	X1	X2	y
Min. : 1	Min. : -995.7677	Min. : -996.0271	N:121
1st Qu.: 61	1st Qu.: -2.7721	1st Qu.: -3.4850	Y:120
Median :121	Median : 0.3446	Median : -1.7006	
Mean :121	Mean : -3.4803	Mean : -5.5972	
3rd Qu.:181	3rd Qu.: 3.9347	3rd Qu.: 0.5794	
Max. :241	Max. : 11.1972	Max. : 8.1020	

Without outlier:

X	X1	X2	y
Min. : 1.00	Min. : -10.6529	Min. : -9.2254	N:120
1st Qu.: 60.75	1st Qu.: -2.7673	1st Qu.: -3.4291	Y:120
Median :120.50	Median : 0.3587	Median : -1.6687	
Mean :120.50	Mean : 0.6543	Mean : -1.4704	
3rd Qu.:180.25	3rd Qu.: 3.9391	3rd Qu.: 0.5937	
Max. :240.00	Max. : 11.1972	Max. : 8.1020	

b. With outlier

Call:

```
lda(y ~ X1 + X2, data = dat1)
```

Prior probabilities of groups:

N	Y
0.5020747	0.4979253

Group means:

	X1	X2
N	-10.508874	-10.2788474
Y	3.606944	-0.8765869

Coefficients of linear discriminants:

	LD1
X1	0.2498175
X2	-0.2472988

Without outlier

Call:

```
lda(y ~ X1 + X2, data = dat2)
```

Prior probabilities of groups:

N	Y
0.5	0.5

Group means:

	X1	X2
N	-2.298383	-2.0642783
Y	3.606944	-0.8765869

Coefficients of linear discriminants:

	LD1
X1	0.33001582
X2	0.02227882

The outlier is in the N group, and it can be seen that the group mean for N is extremely high in the LDA summary that includes the outlier. There is huge difference in the LDA model coefficients too.

- c. SVM is tuned on the dataset that includes outlier to find the best cost (=100). The same cost is then used for both models

With outlier

```
Call:
best.tune(method = svm, train.x = y ~ X1 + X2, data = dat1, ranges = list(cost = c(
0.1,
  1, 10, 100, 1000)), tunecontrol = tune.control(sampling = c("cross"),
  cross = 10), kernel = "linear")
```

```
Parameters:
  SVM-Type: C-classification
 SVM-Kernel: linear
    cost: 100
   gamma: 0.5
```

Number of Support Vectors: 103

Without outlier

```
Call:
best.tune(method = svm, train.x = y ~ X1 + X2, data = dat2, ranges = list(cost = c(
0.1,
  1, 10, 100, 1000)), tunecontrol = tune.control(sampling = c("cross"),
  cross = 10), kernel = "linear")
```

```
Parameters:
  SVM-Type: C-classification
 SVM-Kernel: linear
    cost: 0.1
   gamma: 0.5
```

Number of Support Vectors: 117

SVM model on data set containing outlier has 103 support vectors while the one without outlier has 117 support vectors. In general, more support vectors indicate more stability in the model. We can say that the cost is high in the first model (outlier included) since SVM is trying to accommodate maximum data points by increasing the cost

- d. Model performance on test data set

```
LDA (All) 0.666666666666667
LDA (No Outlier) 0.783333333333333
SVM (All) 0.75
SVM (No Outlier) 0.766666666666667
```

Rank in terms of performance on test data set:

1. LDA (without outlier)
2. SVM (without outlier)
3. SVM (with outlier)
4. LDA (with outlier)

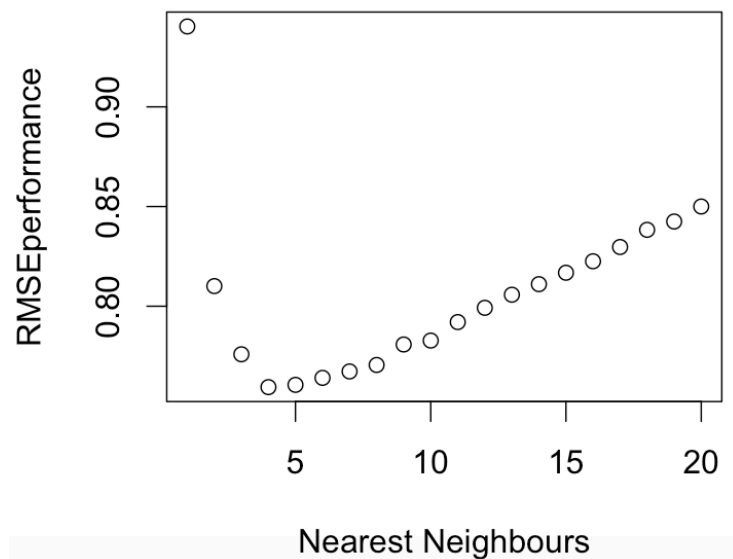
- e. There is a huge variation in LDA's performance. This can be attributed to the jump in variance and mean when the outlier is included in the data set. SVM on the other hand is a more stable form of modeling and is not affected much by including the outlier

Question 3.

- Data from section 1 loaded as training data
- 5 closest students:
"Umair Mesiya" "Zhi Li" "Saaransh Jakhar" "Avinesh Vasudevan" "Nishant Jain"
- Predictions for 5 students on 5 cuisines are noted below. The entire prediction matrix can be found in the code

	Italian	Mexican	Chinese...	Cantonese	Chinese....	Sichuan	Greek
Cedric Colle	NA	NA		NA		NA	NA
Yuan Zhong	NA	NA		NA		NA	4.000000
Xiao ran Ye	NA	NA		NA		NA	NA
Chaofan Da	NA	NA		NA		NA	NA
Ling Dong	NA	NA		NA		NA	3.666667

- 4 nearest neighbors minimizes the RMSE



- Choices of 3 students was predicted using 4-NN. Owing to limited space, I have printed only 5 cuisine preferences

	Italian	Mexican	Chinese...	Cantonese	Chinese....	Sichuan	Greek
Mufei Li	4.50	3.00		3.75		1.75	2.75
Pierre Laurent	4.75	4.50		4.00		3.50	3.50
Yao Wu	4.25	3.75		4.50		3.50	3.25

RMSE of predictions: 1.04